

SmartOps

Series A Investment Summary

Metric	Value	Period
ARR	\$15,001,000	FY2025
Gross Margin	62.19%	FY2025
Monthly Burn	\$684,400	Dec 2025
Runway	43.8 months	Current
CAC	\$5,200	Q4 2025
NRR	103.22%	FY2025
TAM	\$7,000,000,000	2025 Est.

Confidential - For Investment Committee Review Only

Generated: 2026-01-05