

# SmartShift

## Series A Investment Summary

Metric	Value	Period
ARR	\$9,763,000	FY2025
Gross Margin	60.16%	FY2025
Monthly Burn	\$659,000	Dec 2025
Runway	37.9 months	Current
CAC	\$7,600	Q4 2025
NRR	123.72%	FY2025
TAM	\$64,000,000,000	2025 Est.

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