

# SmartOps

## Series A Investment Summary

| Metric       | Value           | Period    |
|--------------|-----------------|-----------|
| ARR          | \$15,001,000    | FY2025    |
| Gross Margin | 62.19%          | FY2025    |
| Monthly Burn | \$684,400       | Dec 2025  |
| Runway       | 43.8 months     | Current   |
| CAC          | \$5,200         | Q4 2025   |
| NRR          | 103.22%         | FY2025    |
| TAM          | \$7,000,000,000 | 2025 Est. |

Confidential - For Investment Committee Review Only  
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