



## Surveys



Survey 1 Trends

New technologies

Although a progress in research is being made in the industry, medium-term results do not seem to be relevant and no important changes are expected the coming year.

Consumer trends

2025-09-13 Cost of raw materials

An international political turmoil has resulted in commercial tensions and governments all around the world have started either implementing import duties or pushing up existing ones. SA governments have raised duties on components too, causing a direct impact on the cost of raw materials, that starting in Year 5 will be 5% higher.

Design assessment for each model by region

Company	Region	Model	Reference	Rating
1	SA	301	S3/M1A	8.40
2	SA	Mercury	S3/M1A	7.93
3	SA	S3Nova	S3/M1A	8.22
4	SA	Stork	S3/M1B	6.65
5	SA	MegaFin	S3/M1A	5.67
6	SA	S3	S3/M1A	8.25
1	SA	402	S4/M4A	9.36
2	SA	Venus	S4/M1B	7.01
3	SA	S4	S4/M2A	7.01

Design assessment for each model by region

Company	Region	Model	Reference	Rating
4	SA	Heron	S4/M1C	6.12
5	SA	MegApex	S4/M1B	9.36
6	SA	S4	S4/M1B	8.88
1	SA	501	S5/M1C	8.66
2	SA	Jupiter	S5/M1C	8.97
3	SA	S5Horizon	S5/M1B	8.77
4	SA	Albatross	S5/M1A	9.29
5	SA	MegAbyss	S5/M1C	9.47
6	SA	S5	S5/M1C	9.09

Units demanded by engine type

Engine	Units
ELE	1,358,677
HYB	2,887,188
ICE	12,737,596
Total	16,983,461

Units demanded by segment

Segment	Units
S3	5,944,211
S4	3,906,196
S5	7,133,054
Total	16,983,461

Best selling models

SA

C.	Model	Reference	Units
			Sales
6	S3	S3/M1A	1,141,329
6	S4	S4/M1B	420,346
2	Jupiter	S5/M1C	648,511

## Survey 2 SALES

## Region SA

C.	Model	Version	MSRP	Units	
				Sales	Demand
1	301	S3/M1A/ELE/150/O2/T2/V2	38,000	16,391	16,391
1	301	S3/M1A/ELE/195/O3/T3/V5	40,000	8,565	12,365
1	301	S3/M1A/HYB/165/O2/T2/V2	31,500	34,979	34,979
1	301	S3/M1A/HYB/180/O3/T3/V2	33,500	25,195	25,195
1	301	S3/M1A/ICE/115/O2/T1/V2	26,000	45,693	45,693
1	301	S3/M1A/ICE/135/O2/T2/V2	28,500	36,275	36,275
1	301	S3/M1A/ICE/165/O2/T2/V2	30,500	93,640	93,640
1	301	S3/M1A/ICE/195/O3/T3/V2	34,500	51,102	51,102
2	Mercury	S3/M1A/ELE/165/O2/T2/V4	30,500	40,448	85,140
2	Mercury	S3/M1A/HYB/150/O2/T2/V4	27,000	89,141	135,176
2	Mercury	S3/M1A/ICE/150/O2/T2/V2	23,500	178,683	292,285
2	Mercury	S3/M1A/ICE/180/O2/T2/V2	24,800	209,571	235,592
3	S3Nova	S3/M1A/ELE/135/O2/T2/V3	34,000	57,269	57,269
3	S3Nova	S3/M1A/ELE/165/O3/T2/V4	35,700	34,044	56,311
3	S3Nova	S3/M1A/HYB/165/O2/T2/V2	32,800	104,191	104,191
3	S3Nova	S3/M1A/ICE/115/O2/T1/V2	28,600	182,644	220,750
3	S3Nova	S3/M1A/ICE/150/O2/T2/V2	29,800	299,235	371,447
3	S3Nova	S3/M1A/ICE/210/O3/T3/V4	32,800	177,219	214,517
4	Stork	S3/M1B/HYB/150/O3/T2/V4	28,500	21,599	21,599
4	Stork	S3/M1B/HYB/165/O3/T2/V2	29,900	17,407	17,407
4	Stork	S3/M1B/ICE/115/O2/T1/V2	25,400	110,749	110,749

C.	Model	Version	MSRP	Units	
				Sales	Demand
4	Stork	S3/M1B/ICE/150/O3/T2/V4	29,000	92,489	92,489
5	MegaFin	S3/M1A/HYB/165/O2/T2/V2	23,999	26,001	26,001
5	MegaFin	S3/M1A/HYB/195/O2/T1/V4	0	0	0
5	MegaFin	S3/M1A/ICE/115/O2/T2/V2	21,999	25,981	25,981
5	MegaFin	S3/M1A/ICE/135/O2/T1/V2	20,999	26,693	26,693
5	MegaFin	S3/M1A/ICE/165/O3/T2/V2	24,999	18,804	18,804
5	MegaFin	S3/M1A/ICE/180/O3/T3/V2	25,999	19,307	19,307
6	S3	S3/M1A/ELE/180/O2/T2/V2	31,500	45,654	118,508
6	S3	S3/M1A/HYB/165/O2/T2/V4	27,500	34,240	97,518
6	S3	S3/M1A/HYB/180/O2/T1/V2	26,500	34,240	99,638
6	S3	S3/M1A/ICE/115/O2/T1/V2	20,000	296,745	458,716
6	S3	S3/M1A/ICE/135/O2/T1/V2	23,300	171,199	230,715
6	S3	S3/M1A/ICE/150/O2/T2/V2	25,250	365,225	663,048
6	S3	S3/M1A/ICE/210/O3/T2/V2	26,850	194,026	392,557
1	402	S4/M4A/ELE/180/O2/T2/V5	49,000	4,859	12,375
1	402	S4/M4A/ELE/210/O3/T3/V5	51,000	2,430	16,675
1	402	S4/M4A/HYB/195/O2/T2/V5	41,500	10,932	26,873
1	402	S4/M4A/HYB/225/O3/T3/V5	46,000	8,503	26,753
1	402	S4/M4A/ICE/165/O2/T2/V5	36,000	18,220	78,365
1	402	S4/M4A/ICE/180/O3/T2/V5	37,500	15,791	69,051
1	402	S4/M4A/ICE/210/O3/T2/V5	41,000	38,869	61,471

C.	Model	Version	MSRP	Units	
				Sales	Demand
1	402	S4/M4A/ICE/225/O3/T3/V5	44,000	21,864	51,243
2	Venus	S4/M1B/ELE/195/O2/T2/V4	35,800	29,675	41,685
2	Venus	S4/M1B/HYB/210/O3/T2/V4	32,000	64,385	92,110
2	Venus	S4/M1B/ICE/150/O2/T2/V4	26,800	190,354	216,822
2	Venus	S4/M1B/ICE/180/O3/T2/V3	28,500	87,715	382,037
3	S4	S4/M2A/ELE/180/O3/T2/V3	45,000	23,491	23,491
3	S4	S4/M2A/HYB/180/O3/T2/V4	33,000	0	95,654
4	Heron	S4/M1C/HYB/150/O3/T2/V4	36,500	11,279	11,279
4	Heron	S4/M1C/HYB/180/O3/T2/V2	39,000	6,478	18,609
4	Heron	S4/M1C/ICE/150/O3/T2/V2	35,000	42,726	42,726
4	Heron	S4/M1C/ICE/165/O3/T3/V2	38,000	38,867	93,755
4	Heron	S4/M1C/ICE/180/O3/T2/V4	38,500	25,912	61,853
5	MegApex	S4/M1B/ICE/135/O2/T2/V2	33,000	60,985	60,985
5	MegApex	S4/M1B/ICE/150/O3/T2/V2	36,500	41,070	41,070
5	MegApex	S4/M1B/ICE/165/O3/T3/V2	40,000	156,596	175,972
6	S4	S4/M1B/ELE/150/O2/T2/V2	43,500	8,407	25,340
6	S4	S4/M1B/HYB/180/O3/T2/V2	43,000	25,221	63,808
6	S4	S4/M1B/ICE/135/O2/T2/V2	35,000	130,307	213,194
6	S4	S4/M1B/ICE/165/O3/T3/V2	37,900	256,411	519,949
1	501	S5/M1C/ELE/180/O2/T2/V2	37,000	20,837	20,837
1	501	S5/M1C/ELE/225/O3/T3/V5	40,000	10,483	11,174

C.	Model	Version	MSRP	Units	
				Sales	Demand
1	501	S5/M1C/HYB/180/O2/T2/V2	30,500	51,897	51,897
1	501	S5/M1C/HYB/210/O3/T3/V2	33,500	25,914	25,914
1	501	S5/M1C/ICE/150/O1/T1/V2	25,500	137,504	137,504
1	501	S5/M1C/ICE/180/O2/T2/V2	28,500	102,113	102,113
1	501	S5/M1C/ICE/210/O3/T2/V2	32,000	39,476	39,476
1	501	S5/M1C/ICE/225/O3/T3/V2	34,500	32,918	32,918
2	Jupiter	S5/M1C/ELE/180/O2/T2/V4	38,500	53,029	53,029
2	Jupiter	S5/M1C/HYB/210/O2/T2/V4	34,000	56,964	56,964
2	Jupiter	S5/M1C/ICE/150/O2/T2/V2	28,500	284,272	310,760
2	Jupiter	S5/M1C/ICE/165/O2/T2/V2	29,800	254,246	254,246
3	S5Horizon	S5/M1B/ELE/135/O2/T2/V3	34,000	8,970	44,706
3	S5Horizon	S5/M1B/ELE/180/O3/T2/V4	37,800	17,562	47,444
3	S5Horizon	S5/M1B/HYB/165/O3/T3/V2	32,800	43,905	110,038
3	S5Horizon	S5/M1B/ICE/120/O2/T2/V2	28,600	123,720	294,815
3	S5Horizon	S5/M1B/ICE/135/O3/T2/V2	29,900	102,490	239,464
3	S5Horizon	S5/M1B/ICE/150/O3/T2/V2	31,000	87,810	207,523
3	S5Horizon	S5/M1B/ICE/165/O2/T2/V2	32,200	70,248	164,830
4	Albatross	S5/M1A/HYB/150/O3/T2/V4	31,500	105,741	179,025
4	Albatross	S5/M1A/HYB/165/O3/T3/V2	33,000	85,067	97,733
4	Albatross	S5/M1A/ICE/150/O3/T2/V2	32,000	250,439	483,679
4	Albatross	S5/M1A/ICE/165/O3/T3/V3	32,500	166,960	303,599

C.	Model	Version	MSRP	Units	
				Sales	Demand
5	MegAbyss	S5/M1C/HYB/150/O3/T2/V2	27,500	151,042	151,042
5	MegAbyss	S5/M1C/ICE/90/O1/T1/V2	20,999	90,657	129,534
5	MegAbyss	S5/M1C/ICE/105/O2/T1/V2	21,999	113,148	113,148
5	MegAbyss	S5/M1C/ICE/120/O2/T2/V2	25,000	72,731	72,731
6	S5	S5/M1C/ELE/180/O3/T3/V2	36,900	0	63,208
6	S5	S5/M1C/HYB/150/O3/T2/V2	31,000	49,820	208,503
6	S5	S5/M1C/HYB/225/O3/T3/V4	34,500	0	90,785
6	S5	S5/M1C/ICE/135/O1/T1/V2	26,800	177,138	305,890
6	S5	S5/M1C/ICE/150/O2/T1/V2	27,500	226,958	857,290
6	S5	S5/M1C/ICE/195/O3/T2/V2	32,000	99,640	315,742

Size of available models

Company	Model	Reference	Length	Width	Height
1	301	S3/M1A	460.0	183.0	146.0
1	401	S4/M1B	490.0	186.0	157.0
1	402	S4/M4A	495.0	188.0	145.0
1	501	S5/M1C	471.0	185.0	173.0
2	Mercury	S3/M1A	465.0	179.0	146.0

Company	Model	Reference	Length	Width	Height
2	Venus	S4/M1B	492.0	185.0	150.0
2	Jupiter	S5/M1C	460.0	186.0	170.0
3	S3Nova	S3/M1A	460.0	182.0	146.0
3	S4	S4/M2A	492.0	185.0	150.0
3	S5Horizon	S5/M1B	463.0	185.0	171.0
4	Stork	S3/M1B	460.0	182.0	150.0
4	Heron	S4/M1C	498.0	188.0	154.0
4	Albatross	S5/M1A	468.0	188.0	171.0
5	MegaFin	S3/M1A	455.0	178.0	150.0
5	MegApex	S4/M1B	495.0	188.0	145.0
5	MegAbyss	S5/M1C	455.0	184.0	165.0
6	S3	S3/M1A	460.0	180.0	145.0
6	S4	S4/M1B	490.0	185.0	146.0
6	S5	S5/M1C	465.0	185.0	170.0



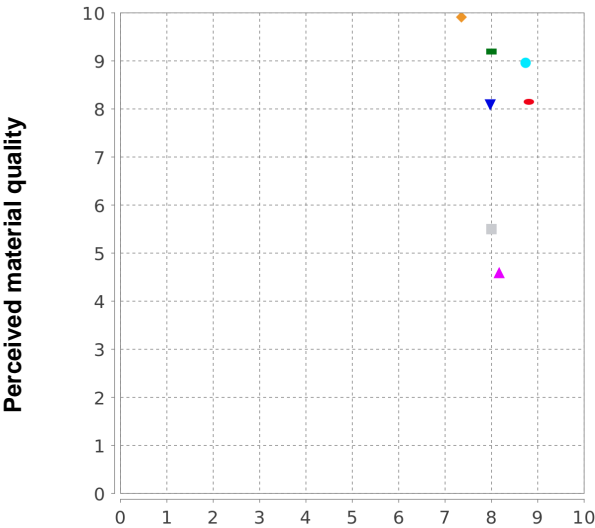
Survey 3 Marketing

Corporate campaigns of the companies by region

Region	Company					
	1	2	3	4	5	6
SA	3	11	12	12	1	12

Brand positioning map by region

SA



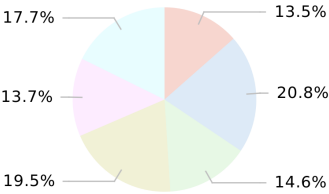
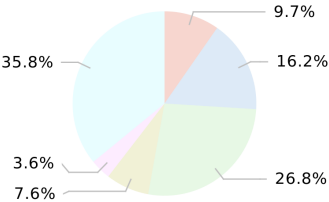
Basic aesthetic design

Company	X	Y
1	8.81	8.15
2	7.97	8.09
3	8.00	9.19
4	7.35	9.91
5	8.17	4.59
6	8.74	8.96

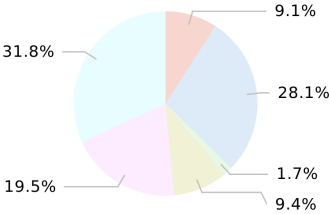
Companies' market share by segment

By segment

	C	U.	%	€	%
S3	1	311,840	9.7	8,126,852,917	11.2
	2	517,843	16.2	10,864,068,583	15.1
	3	854,602	26.8	22,111,321,833	30.7
	4	242,244	7.6	5,526,038,667	7.6
	5	116,786	3.6	2,273,436,845	3.1
	6	1,141,329	35.8	23,035,355,875	32.0
	3,184,644		71,937,074,7		
S5	1	421,142	13.5	10,380,618,333	13.5
	2	648,511	20.8	16,380,562,750	21.4
	3	454,705	14.6	11,663,205,167	15.2
	4	608,207	19.5	16,315,250,417	21.3
	5	427,578	13.7	8,637,315,996	11.2
	6	553,556	17.7	13,101,286,167	17.1
	3,113,699		76,478,238,8		



	C	U. %		€	%
S4	1	121,468	9.1	4,175,470,417	10.6
	2	372,129	28.1	8,936,708,083	22.8
	3	23,491	1.7	880,912,500	2.2
	4	125,262	9.4	3,861,911,250	9.8
	5	258,651	19.5	8,146,166,667	20.8
	6	420,346	31.8	13,107,441,167	33.5
	1,321,347		39,108,610,0		



## Number of brand ads by company and region

		Company						
Region	Vehicle	1	2	3	4	5	6	Total
SA	CH	50	40	56	0	50	450	646
	DR	0	40	103	0	80	140	363
	MA	180	100	300	250	100	220	1,150
	OD	150	200	789	645	200	190	2,174
	PR	320	100	409	450	350	500	2,129
	RA	40	70	190	502	90	200	1,092
	SE	150	170	136	300	150	200	1,106
	SM	200	700	1,190	1,000	400	500	3,990
	TV	400	700	1,167	1,000	650	650	4,567
	Total	1,490	2,120	4,340	4,147	2,070	3,050	17,217

Survey 4 Production

	1	2	3	4	5	6
SA/1	TR 3 / 3 / 1 /(S4/M4A)/ 2%	TR 5 / 5 / 1 /(S3/M1A)/ 5%	TR 5 / 5 / 2 /(S3/M1A)/ 0%	TR 5 / 5 / 2 /(S5/M1A)/ 30%	TR - / - / -	TR 1 / 5 / 2 /(S3/M1A)/ 14%
SA/2	TR 3 / 4 / 2 /(S3/M1A)/ 2%	TR 5 / 5 / 1 /(S4/M1B)/ 5%	TR 5 / 5 / 0 /(.) / 0%	TR 3 / 3 / 2 /(S3/M1B)/ 5%	TR 4 / 4 / 1 /(S5/M1C)/ 14%	TR - / - / -
SA/3	TR 4 / 5 / 2 /(S5/M1C)/ 2%	TR 5 / 5 / 1 /(S5/M1C)/ 7%	TR 5 / 5 / 2 /(S5/M1B)/ 0%	TR 3 / 3 / 1 /(S4/M1C)/ 30%	TR 5 / 5 / 1 /(S5/M1C)/ 14%	TR 5 / 5 / 2 /(S3/M1A)/ 14%
SA/4	TR - / 2 / -	TR 5 / 5 / 1 /(S5/M1C)/ 12%	TR 5 / 5 / 0 /(.) / 0%	TR - / 5 / -	TR - / - / -	TR 4 / 5 / 2 /(S4/M1B)/ 10%
SA/5	TR - / - / -	TR 5 / 5 / 1 /(S3/M1A)/ 5%	TR 2 / 2 / 0 /(.) / 0%	TR - / - / -	TR 3 / 3 / 1 /(S3/M1A)/ 14%	TR 5 / 5 / 2 /(S5/M1C)/ 14%
SA/6	TR - / - / -	TR - / - / -	TR 2 / 2 / 2 /(S5/M1B)/ 0%	TR - / - / -	TR - / - / -	TR - / - / -
SA/7	TR - / - / -	TR - / - / -	TR - / - / -	TR - / - / -	TR 5 / 5 / 1 /(S4/M1B)/ 10%	TR - / - / -
SA/8	TR - / - / -	TR - / - / -	TR - / - / -	TR - / - / -	TR - / - / -	TR - / - / -

Previous plant size/ Tamaño solicitado / Number of shifts / (Reference Model) / % production increase to obtain maximum incentive

## Survey 5 Finance

## ASSETS

	1	2	3	4	5	6
<b>Current assets</b>						
Cash and equivalents	6,167,342,113	7,783,617,717	20,212,929,085	615,302,226	4,656,218,557	7,386,487,074
Accounts receivable	0	11,310,446,472	0	4,283,866,722	0	0
Financial investments	0	0	0	0	0	0
Inventory	5,446,734,304	7,671,676,295	6,824,441,749	6,347,973,072	9,014,686,692	948,601,595
Raw materials	657,550,926	0	4,440,946,858	3,995,549,657	1,968,510,846	948,601,595
Finished goods	4,789,183,378	7,671,676,295	2,383,494,891	2,352,423,415	7,046,175,846	0
<b>Total Current assets</b>	<b>11,614,076,41</b>	<b>26,765,740,48</b>	<b>27,037,370,83</b>	<b>11,247,142,02</b>	<b>13,670,905,24</b>	<b>8,335,088,669</b>
<b>Non-current assets</b>						
Assembly plants	2,850,000,000	5,750,000,000	5,700,000,000	2,650,000,000	4,000,000,000	4,600,000,000
Technical facilities, machinery and tools	950,000,000	1,250,000,000	1,700,000,000	550,000,000	850,000,000	1,500,000,000
Research and development	1,600,000,000	1,200,000,000	1,200,000,000	1,200,000,000	1,200,000,000	1,200,000,000
Depreciation and amortization	-2,755,000,000	-3,300,000,000	-3,330,000,000	-2,480,000,000	-2,910,000,000	-3,170,000,000
Assembly plants	-1,140,000,000	-1,725,000,000	-1,715,000,000	-1,060,000,000	-1,410,000,000	-1,495,000,000
Technical facilities, machinery and tools	-315,000,000	-375,000,000	-515,000,000	-220,000,000	-300,000,000	-475,000,000
Research and development	-1,300,000,000	-1,200,000,000	-1,100,000,000	-1,200,000,000	-1,200,000,000	-1,200,000,000
Deferred income taxes	0	3,856,148,035	2,654,038,041	0	703,398,787	0
<b>Total Non-current assets</b>	<b>2,645,000,000</b>	<b>8,756,148,035</b>	<b>7,924,038,041</b>	<b>1,920,000,000</b>	<b>3,843,398,787</b>	<b>4,130,000,000</b>
<b>Total Assets</b>	<b>14,259,076,41</b>	<b>35,521,888,51</b>	<b>34,961,408,87</b>	<b>13,167,142,02</b>	<b>17,514,304,03</b>	<b>12,465,088,66</b>

## LIABILITIES

Current liabilities	1	2	3	4	5	6
Accounts payable	3,897,589,897	56,467,200	928,604,723	5,470,339,408	930,378,833	0
Line of credit	0	0	0	0	0	0
Short-term loans	2,601,137,723	37,709,838,326	35,225,559,582	900,528,275	11,962,111,346	4,137,202,493
Corporate tax owed	312,673,068	0	0	496,049,369	0	712,187,662
<b>Total Current liabilities</b>	<b>6,811,400,688</b>	<b>37,766,305,52</b>	<b>36,154,164,30</b>	<b>6,866,917,051</b>	<b>12,892,490,17</b>	<b>4,849,390,155</b>
<b>Non-current liabilities</b>						
Long-term loans	0	0	0	0	0	0
<b>Total Non-current liabilities</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Liabilities</b>	<b>6,811,400,688</b>	<b>37,766,305,52</b>	<b>36,154,164,30</b>	<b>6,866,917,051</b>	<b>12,892,490,17</b>	<b>4,849,390,155</b>

## OWNERS' EQUITY

	1	2	3	4	5	6
Common Stock	5,000,000,000	5,000,000,000	5,000,000,000	5,000,000,000	5,000,000,000	5,000,000,000
Previous years retained earnings	1,718,105,235	-1,935,965,248	-6,599,520,534	142,776,441	1,263,077,693	953,927,302
Current year retained earnings	729,570,493	-5,308,451,759	406,765,105	1,157,448,528	-1,641,263,837	1,661,771,212
<b>Total OWNER'S EQUITY</b>	<b>7,447,675,728</b>	<b>-2,244,417,006</b>	<b>-1,192,755,429</b>	<b>6,300,224,969</b>	<b>4,621,813,857</b>	<b>7,615,698,514</b>
<b>Pos. by accumulated profit</b>	<b>2</b>	<b>6</b>	<b>5</b>	<b>3</b>	<b>4</b>	<b>1</b>
<b>Pos. by year's result</b>	<b>3</b>	<b>6</b>	<b>4</b>	<b>2</b>	<b>5</b>	<b>1</b>

## RATIOS

	1	2	3	4	5	6	Average
<b>FINANCIAL</b>							
<b>LIQUIDITY RATIOS</b>							
Measure the firm's capacity to pay off its short term debt.							
<b>Current Ratio</b>							
Measures capacity to meet short-term obligations.							
Current assets / (Current liabilities-CT(*) to be paid) (times)	1.7871	0.7087	0.7478	1.7654	1.0604	2.0147	1.3474
<b>Quick Ratio (Acid Test)</b>							
Measures the capacity to meet short term obligations with the most liquid assets.							
(Current assets-Inventory / Current liabilities-CT(*) to be paid) (times)	0.9490	0.5056	0.5591	0.7690	0.3612	1.7854	0.8215
<b>ASSET MANAGEMENT RATIOS</b>							
Measure how effectively the firm is managing its assets.							
<b>Total asset turnover</b>							
Measures the turnover of all the firm's assets.							
Total sales / (Total assets-Deferred CT(*) (times)	1.6889	1.2057	1.1390	2.0683	1.2426	4.1534	1.9163
<b>Inventory turnover ratio</b>							
Measures how effectively the firm is turning its inventory in profits.							
Total sales / Inventory (times)	4.4215	4.9766	5.3921	4.2901	2.3172	54.5782	12.6626
<b>Non-current assets turnover ratio</b>							
Measures how effectively the firm uses its plant & equipment.							
Sales / Non-current assets (times)	9.1049	7.7916	6.9826	14.1840	6.6526	12.5358	9.5419
<b>DEBT MANAGEMENT RATIO</b>							
Reveals (1) the extent to which the firm is financed with debt and (2) its likelihood of defaulting on its debt obligations							
<b>Debt ratio</b>							
Measures the proportion of debt relative to assets.							
(Total debt-CT(*) to be paid) / (Total assets-Deferred CT(*) (%)	45.5761	119.2655	111.9069	48.3846	76.6912	33.1903	72.5024
<b>PROFITABILITY RATIOS</b>							
Show the combined affects of liquidity, asset management, and debt on operating income.							
<b>Before-Tax profit margin</b>							
Measures the profit margin.							
Income after taxes / Total sales (%)	3.0295	-13.9041	1.1054	4.2501	-7.8570	3.2097	-1.6944
<b>Return on total assets (ROA)</b>							
Income after taxes / (Total assets-Deferred CT) (%)							
	5.1165	-16.7640	1.2590	8.7904	-9.7631	13.3314	0.3284
<b>Return on equity (ROE)</b>							
Income after taxes / Owners' Equity (%)							
	9.7959			18.3715	-35.5112	21.8203	3.6191
<b>Return on investment (ROI)</b>							
Income after taxes / Investment in non-current assets (%)							
	13.5106	-64.7372	4.7298	26.3056	-27.1283	22.7640	-4.0926

(\*) CT = Corporate Tax



Survey 6 Services/Distribution

Number of dealers by company and region

Region	Company					
	1	2	3	4	5	6
SA	2,700	6,000	5,000	4,000	4,000	5,000

Dealer margin, in percent

Region	Company					
	1	2	3	4	5	6
SA	10.00	10.00	10.00	10.00	10.00	11.00

Warranty in years

Region	Company					
	1	2	3	4	5	6
SA	4	3	3	2	2	3

Survey 7 HUMAN RESOURCES

Investment in CSR in sponsorships and EMS.

Company							
Region	1	2	3	4	5	6	Total
SA	65,000,000	60,000,000	180,000,000	75,000,000	100,000,000	110,000,000	590,000,000
Total	65,000,000	60,000,000	180,000,000	75,000,000	100,000,000	110,000,000	590,000,000

Assembly plants with production incentives / Number of workers

Company							
Region	Zone	1	2	3	4	5	6
SA	1	Yes /6,200	Yes /3,700	No /10,900	Yes /16,100		Yes /15,600
	2	Yes /12,400	Yes /2,400	No /0	Yes /9,400	Yes /8,000	
	3	Yes /16,100	Yes /1,800	No /13,400	Yes /6,200	Yes /10,000	Yes /15,600
	4		Yes /2,000	No /0			Yes /15,600
	5		Yes /1,800	No /0		Yes /5,100	Yes /15,800
	6			No /6,200			
	7					Yes /14,000	
	8						

Average salary for production staff by region

Region
SA
50,076

