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Made To Stick: Why Some Ideas Survive And Others Die is about all that and more. Good salespeople, advertisers, marketers, PR professionals, even managers wanting to motivate their employees and entrepreneurs needing to excite their investors can make good use o As a writer and speaker, I love stories.

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Made to Stick Why Some Ideas Survive and Others Die

Brothers Chip and Dan Heath in their New York Time s best-selling book, Made to Stick, explore the stickiness of an idea. Those of us who spend time in the start-up world marvel at why one idea gains traction and other, seemingly better ideas, fall to wayside.

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