Enters On-Site Quote Information

Sales Person

Company Legacy DB

Manage Associate Database

System Administrator

Manage Quote Database

Company HQ Employee

Convert Quote to Purchase

External Processing System

Actor Descriptions

Actor	Description	Use Case(s)
Sales Person	Employee responsible for entering in initial quote information	Enters On Site Quote Information
Legacy Database	Legacy Database that contains records of all existing customers	Enter On Site Quote Information
System Administrator	Employee responsible for maintaining sales associate and quote information.	Manage Associate Database Manage Quote Database
Company HQ Worker	Employee responsible for editing the quote information	Manage Quote Database Finalize Purchase Order
External Processing System	A processing system responsible for the processing date and sales commission rate for the sales associate	Finalize Purchase Order

Use Case Descriptions

Enters On Site Quote Information

Actors	Sales Person, Legacy Database
Descriptions	The sales associate enters the information for the quotes in the quote database including customer information. The customers stored in the legacy database is also entered into the quote information.
Data	Quote: Line items, customer, secret note Line item: free form description and price Customer: email
Stimulus	Sales Associate enters in data
Response	Confirmation that quote information is correct
Comments	Each quote should have a unique quote id

Manage Associate Database

Actors	System Administrator
Descriptions	The system administrator can view edit and delete sales associate records in the sales associate database.
Data	Sales Associate: names, user id, password, accumulated commission, and address.
Stimulus	System Administrator enters in data
Response	Confirmation of edit of information.
Comments	

Manage Quote Database

Actors	Company HQ Worker, System Administrator
Descriptions	A company HQ worker can finalize quotes, add/edit/remove line items, and change prices of quotes maintained by the Quote Database that the information can also be edited by the System Administrator.
Data	Quote: line items, discounts, secret notes, status Line Items: Prices
Stimulus	Company HQ worker and the System Administrator can edit the data
Response	Completed quotes are sent out via email to customer with all quote data
Comments	

Convert Quote To Purchase Order

Actors	Company HQ Worker, External Processing System
Descriptions	The company HQ worker can convert a quote into a purchase order and sent to an external processing system which gives the processing date and sales commission rate which will be stored in the quote database.
Data	Processing Date, Sales Commission Rate, Final Amount, Final Discount
Stimulus	Customer indicates to go ahead with order and it is updated by the Company HQ Worker.
Response	An email is sent to the customer with all the purchase details.
Comments	