





#### Overview

- Data is everywhere
- Statistics is a science dealing with collection, analysis, interpretation, and presentation of data
  - It is important that the statistical reports are accurate and unbiased



### Application of Statistics

### Advertising

• Evaluate post-campaign to determine the effectiveness of advertising strategies

### Operations

Investigate existing and emerging trends

### Biology and medicine

• Study collected data to uncover reasons for the occurrence of diseases

#### Finance and economics

• Track a firm's performance and assess economic growth



### Application of Statistics

### Agriculture

Forecast agricultural output and identify variables that influence crop growth

### Marketing research

Conduct and analyze consumer surveys to determine needs and wants

#### Weather

Forecast changes and fluctuations in climate conditions



### Categories of Statistics

- Descriptive statistics
  - Deal with summarizing and describing the main features of a set of data
  - Involve using measures, such as mean, median, mode, to describe the distribution of data and its central tendencies
- Inferential statistics
  - Use sample data to make inferences about a larger population
  - Involve using statistical techniques to make predictions, estimate population parameters,
     and test hypotheses about relationships between variables



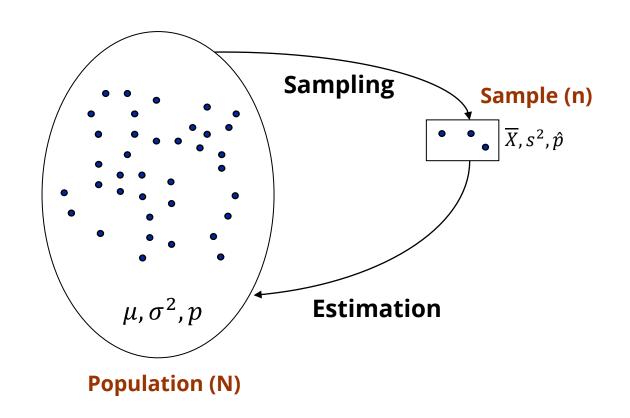
Activity 1





### Population vs. Sample

- The entire set of data being studied is referred to as the **population**
- A portion of this data, chosen for analysis, is referred to as a sample



### Population vs. Sample

• If the population is **small enough** and it is **possible to gather data on every member** of the population, this method of data collection is referred to as a **census** 

### Why Sample?

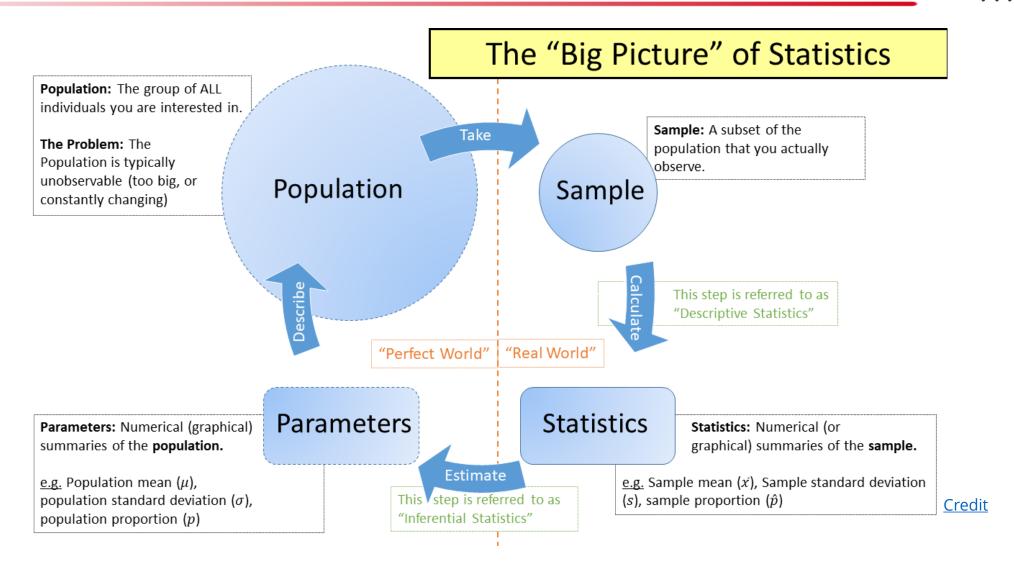
- Study a population may be
  - Impossible
  - Impractical
  - Too costly
- → Sample may be used instead



#### Parameter vs. Statistic

- A parameter is a numerical value that describes a population characteristic
  - A fixed value that is true for the entire population
- A **statistic** is a numerical value that summarizes a characteristic of a **sample** 
  - An estimate of a population parameter based on a sample of data
  - Since statistics are based on a sample, they will vary from sample to sample, and are subject to sampling error







### Simple Random Sample

- A subset of a population that each member of the population has an equal chance to be selected
  - Help to minimize bias
  - Ensure the sample represents the population more accurate inferences and predictions



### Biased Sample

- A type of sample that does not accurately represent the population from which it was drawn
- This occurs when the selection process is not random and systematic
  - Some members of the population have a higher/lower chance of being selected than others
- A biased sample can lead to **inaccurate conclusions and inferences** about the population

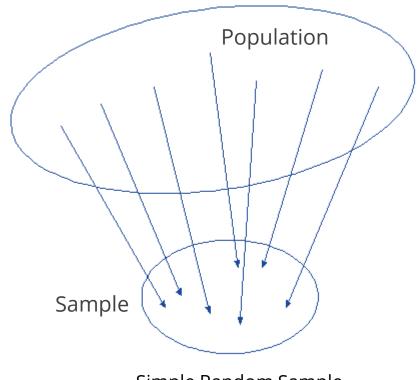


### Reasons of Biased Sample

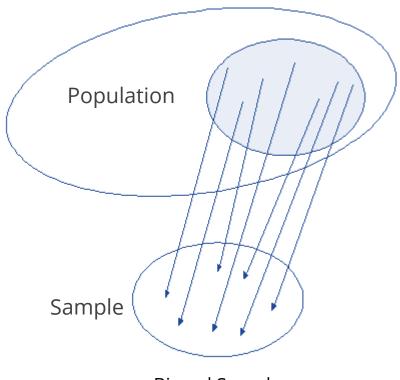
- Convenience sampling
  - Select individuals who are readily available or easy to access
- Self-selection sampling
  - Allow individuals to volunteer to be part of the sample
- Voluntary response sampling
  - Ask individuals to respond to a survey voluntarily
- Non-response bias
  - When certain individuals do not respond to the survey



Simple Random Sample vs. Biased Sample



Simple Random Sample



Biased Sample



### **Data**

#### What is Data?

- Data refers to a set of measurements collected from a population to investigate some certain characteristics, also known as observations
  - Database is a collection of data points organized into rows(records) and columns (fields)

First Name	Last Name	Date Of Birth	Department	Email	Salary
John	Rodriguez	1980-06-15	Marketing	john123@gmail.com	\$50,000
Jane	Kim	1990-12-23	HR	janekim456@yahoo.com	\$75,000
Johnson	Patel	1985-03-07	IT	pateljohnson789@hotmail.com	\$45,000



### The Sources of Data

### **Primary Data**

- Collected directly from original sources for a specific purpose
  - Often collected through methods such as surveys, interviews, or experiments
  - The most accurate and relevant type of data for a specific research or analysis
- Disadvantages
  - Can be expensive and time consuming to gather



### The Sources of Data

### Secondary Data

- Previously collected by someone else and is used for another purpose
  - Readily available, usually less expensive and time-consuming to obtain than primary data
  - Can come from sources like government reports, industry publications, and online databases
  - May require further verification or analysis to ensure its accuracy and relevance
- Disadvantages
  - Data quality may suffer if not gathered and recorded properly
  - No control over the data collecting process



## The Sources of Data

Activity 2





### Qualitative Data

- Use descriptive terms to **classify and label** something of interest
- Examples
  - Gender (male, female, etc.)
  - Marital status (married, single, divorced, etc.)
  - Education level (high school, bachelor's, master's, etc.)
  - Occupation (teacher, doctor, engineer, etc.)
- Mathematical operations, like addition, subtraction, multiplication, and division, cannot be applied to qualitative data

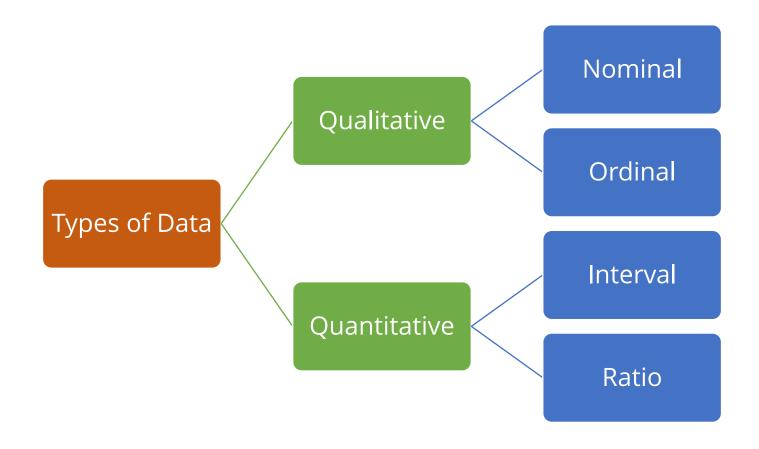


### Quantitative Data

- Use numerical values obtained by a **measurement or count** to describe something of interest
- Examples
  - Age
  - Height
  - Weight
- Note that quantitative data can either be **continuous** (value within a range, such as height) or **discrete** (only take specific values, such as number of siblings)



### Scales of Measurement





### Scales of Measurement

Data Type	Level	Description	Example
Qualitative	Nominal	<ul> <li>Lowest level of measurement</li> <li>Categorize data into distinct groups</li> <li>Do not have any inherent order or structure</li> </ul>	<ul><li>Gender (male, female)</li><li>Eye color (brown, blue, green)</li></ul>
	Ordinal	<ul> <li>Builds upon nominal by adding a level of order/ranking</li> <li>Can be ranked or ordered</li> <li>The difference between categories is not meaningful</li> </ul>	<ul> <li>School grades (A, B, C)</li> <li>Income brackets (low, middle, high)</li> </ul>
Quantitative	Interval	<ul> <li>There is order and difference between two values is meaningful</li> <li>Defined zero point</li> <li>Zero point doesn't represent the absence of the quantity measured</li> </ul>	<ul><li>Calendar year (2018, 2019)</li></ul>
	Ratio	<ul> <li>Includes all the characteristics of interval measurement, but also has a meaningful zero point</li> <li>The difference between two values can be expressed as a ratio</li> </ul>	<ul><li>Weight (5kg, 15kg)</li><li>Distance (20km, 50km)</li></ul>



Activity 3





#### Time Series Data

- Set of data collected over time
- Used to observe trends, patterns, and changes in the data
- Often used in fields such as economics, finance, and environmental studies to track changes in variables such as GDP, stock prices, and temperature over time

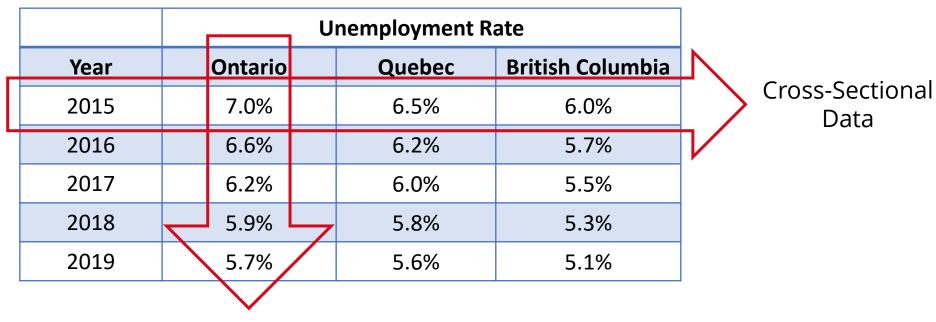


#### Cross-Sectional Data

- Collected at a single point in time from a sample of individuals, firms, or other units
- Used to make comparisons across units at a specific point in time
- Often used in fields such as sociology, psychology, and marketing to compare characteristics such as income, education, or brand loyalty across individuals or groups



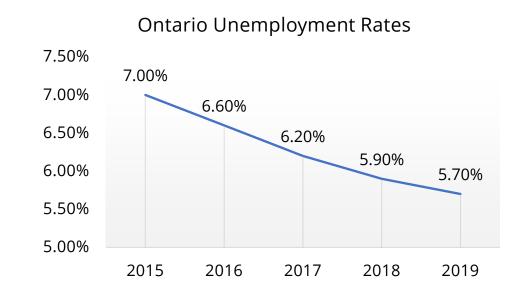
• In summary, time series data tracks changes in a single variable over time, while cross-sectional data compares variables across units at a specific point in time



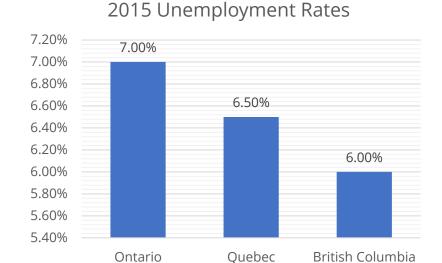




#### Visualization



Time Series Data



Cross-Sectional Data



# Any Questions?





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