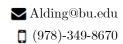
# Albert Ding

♠ Albert-Ding.com♠ Boston, MA

 $\ensuremath{\bigcap}$  Github.com/aldingsgit  $\ensuremath{\textbf{in}}$  Linkedin.com/in/albert-ding



## **SUMMARY**

Purpose: Empowering teams with data-driven solutions at the union of machine learning, statistics, financial modeling, and management sciences

Software Skills: R, Python, SQL, Excel, PowerPoint, Tableau, Salesforce, Bloomberg, Capital IQ

Key Accomplishments:

- Contributed as key advisor on founding of EA Access, now a \$90M annual revenue business that pioneered the subscription business model in console gaming
- As project lead, partnered with Shire Plc, a large cap biotech company, to drive measurable improvements in sales operations using statistical inferences drawn from regression models and data visualizations
- Provided comprehensive analytical and financial modeling support on Avista's \$335M divestiture of Ecova to GDF Suez (nka Engie) in complex cross-border sale that delivered the client a premium valuation

#### EDUCATION

Candidate, Master of Science – Statistical Practice, Boston University

Boston, MA

GPA: 4.0 | Coursework in statistical modeling, machine learning, probability, and data visualization

2018 – Present

• Consulted on six scientific research projects and two industry consulting projects inclusive of translating research questions to statistical methods, implementing appropriate statistical techniques, and interpreting results

Bachelor of Science – Business Administration, University of California, Berkeley (Haas) GPA: 3.5 | Coursework in corporate finance, accounting, strategy, marketing, and organizational behavior

Berkeley, CA

2008 - 2012

EXPERIENCE

Bossa Nova Robotics

Mountain View, CA

Consultant to CFO and Board Member

2018

- Prepared detailed operating and financial models used in internal forecasting and for investor due diligence
- Advised on presentation of operating metrics, growth strategy, and market opportunity for capital raising process

## InsideView Technologies

San Francisco, CA

Associate, Finance and Business Operations

2015 - 2016

- Spearheaded financial planning and analysis processes as finance lead for software startup with \$75M in VC funding
- Drove improvements in reporting efficiency by automating sales and marketing metrics dashboards using Tableau
- Enabled increased collaboration with non-finance teams by transitioning forecasts from Excel into ERP system

Electronic Arts

Redwood City, CA

Senior Analyst, Corporate Strategy

2014 - 2015

- Supported executive team in driving corporate strategy initiatives that changed the direction of the company through thought leadership and analysis on new business models, market entry, and industry trends
- Applied systematic thinking to map out key priorities, milestones, and deliverables of large-scale initiatives
- Developed and operationalized plan to optimize IP assets of Maxis Studios, developer of The Sims franchise

Robert W. Baird

San Francisco, CA

Analyst, Technology Investment Banking

2013 - 2014

- Delivered all quantitative analysis from deal origination to closing for multiple public and private M&A transactions
- Built from scratch three-statement operating and valuation models inclusive of LBO, DCF, IPO, and merger analyses
- Developed complex analyses of financial and operating data for \$185M merger of Glori Energy and Infinity

## Additional Experience

Independent Contractor, GRE and SAT Test Prep Instructor and Tutor (2017-2018)

Raymond James Financial, Analyst, Consumer Investment Banking (2012-2013)

Internships: ATMA Capital (Spring 2012), Hidden River (Summer 2011), and Solidworks (Summer 2009, Winter 2010)