

### Problem



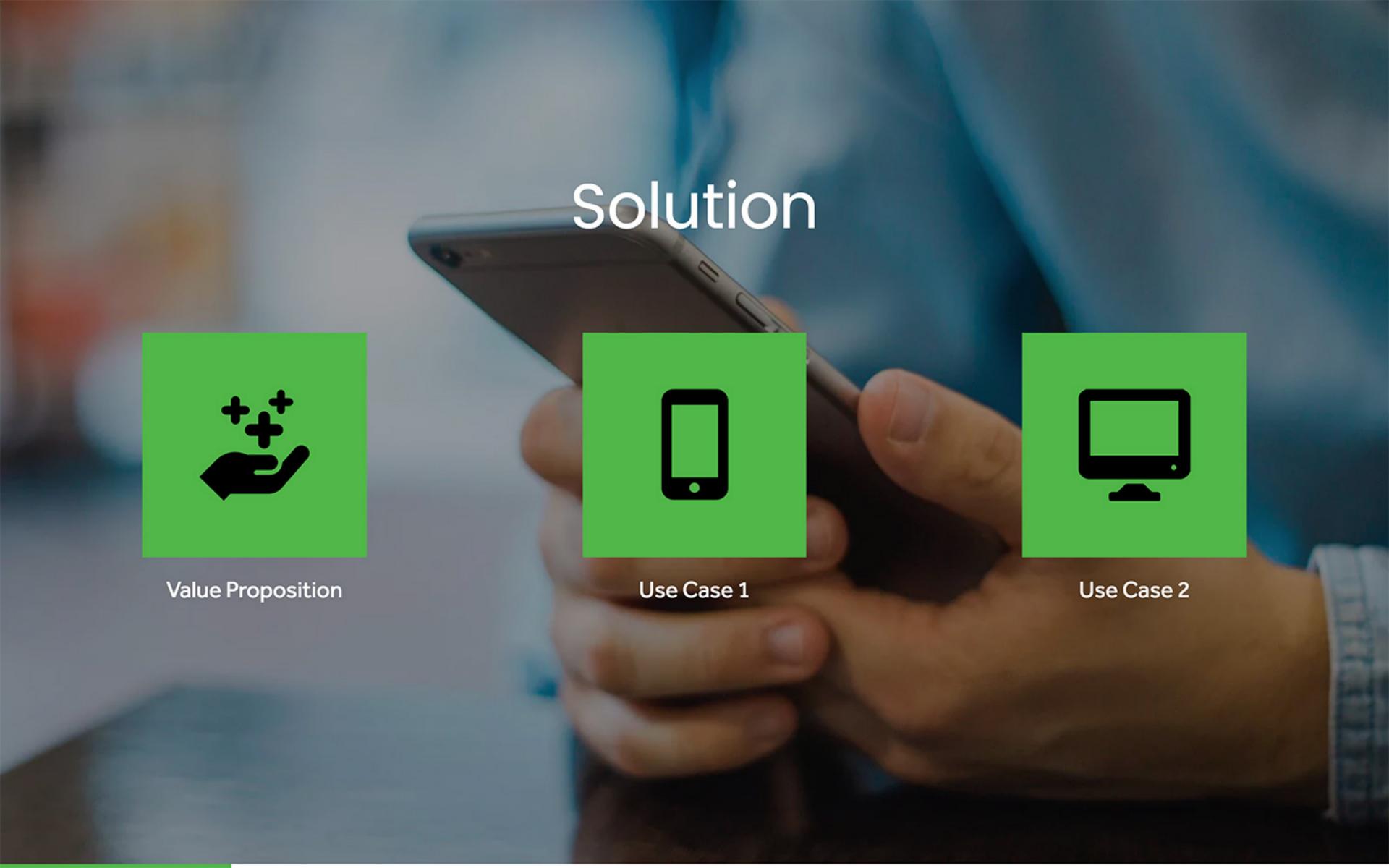
### Describe the pain of the customer, or the customer's customer

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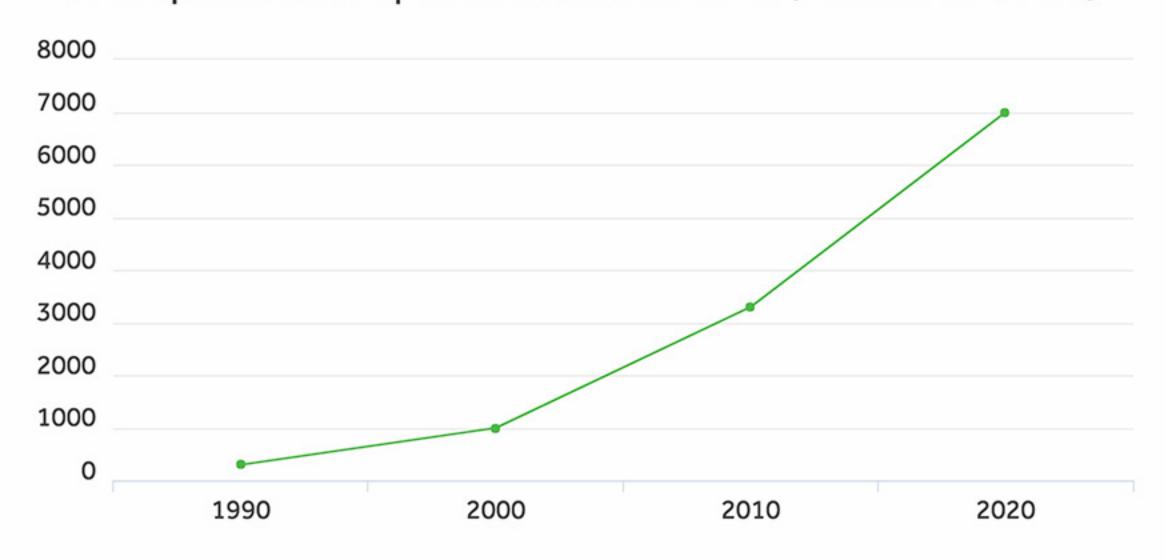
#### Outline how the customer addresses the issue today

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### Why Now?

Example: internet penetration over time (Millions of Users)



### Evolution of your product category:

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#### **Total Addressable Market**

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#### **Served Available Market**

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#### **Share of Market**

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# Competition



Competitor 1
Advantages



Competitor 2
Advantages



Competitor 3
Advantages



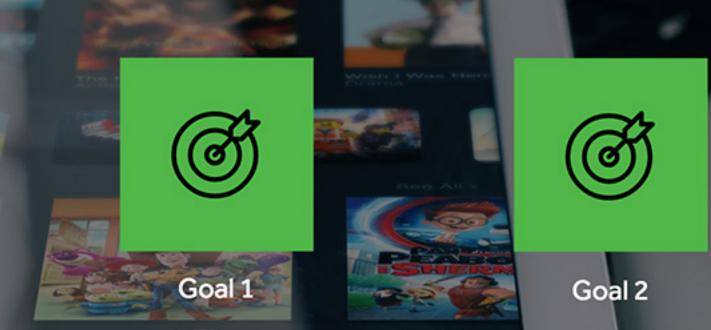
Competitor 4
Advantages

# Product

#### **Product Lineup:**

- Functionality
- Architecture
- Features
- Form Factor
- Intelectual Property...

#### **Development Roadmap:**



### **Business Model**



Revenue Model & Pricing



Sales & Distribution Model | Customer Pipeline List



Lifetime Value

# Founding Team



Hustler (CEO)



Hacker (CTO)

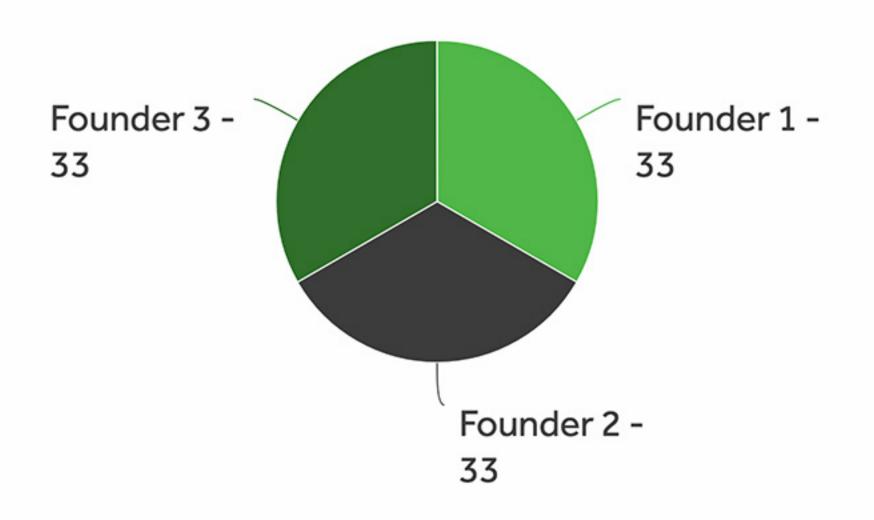


Hipster (Design)

## Board of Directors / Advisors



# Financials and Cap Table



- Cash flow:
- Runway:

# Fundraising (The Deal)

#### **Terms**

An agreement entered into by two or more parties for their mutual benefit, especially in a business or political context.