ALDO LUIS ORSINI

Professional with **25 years of experience** leading the **digital transformation, innovation and technology** in large corporations and SMEs. My passion is to **build and lead multidisciplinary teams** with a focus on motivation, discipline and excellence,**generating sustainable value** and **boosting motivation** for the common goal. I actively seek challenges as a consultant, advisor, project manager or Product Owner in cutting-edge environments, with a strong curiosity for Artificial **intelligence** and constant innovation. Preferably99% remote role, 8 a.m. to 4 p.m. workday, and a minimum of 4 weeks of vacation.

PERSONAL DATA

Argentine, married, with an adult daughter.

Address: Federal 239, Pueblo General Belgrano (2821), Entre Ríos, Argentina

Date of Birth: 08/18/1974

DAYS: 23,958,920

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ACADEMIC TRAINING

1994-2000. National Technological University (Entre Ríos)

Information Systems Engineer.

1994-1999. National Technological University (Entre Ríos)

University Systems Analyst.

1988 - 1993 E.P.E.T. No 2 - Canon Narcissus Goiburu

Business Administration Technician

PROFESSIONAL EXPERIENCE

2024 / 2025. Bombers.SW development and consulting firm.

Director of Operations / PO

- ★ In charge of the company's operations and products.

- ★ Some Projects:

    - Bombieri (internal): restructuring, metrics, ops tracking
    - PADI: PO (Product Owner) AI Project for Banco Patagonia
    - IBM - Watsonx consultant
    - ECOMDROP: Ecommerce - dropshipping
    - WILMAR: tourism app

2018 / 2023. Bombers.SW development and consulting firm.

Director of Engineering

- ★ In charge of various IT projects.

- ★ Some Projects:

    - DBS: Management suite for clients, including Unilever
    - LEAD: producer portal
    - XUBIO: customer portal, integrations
    - W4S: app and portal for athlete recruitment
    - ZPM Logistics: Logistics for windmills, app, website, etc.
    - AMANDA: Logistics, Project Management, Surveys, Stock
    - FINNEGANS: ERP Integrations

2015 / 2017. ITsynch. SW development and consulting firm.

IT Specialist – Developer

- ★ ·In charge of various IT projects.

- ★ ·Some Projects:

    - ■ ARMS (USA): Automatic Reporting Management Service (Disney Cruise)
    - ■ EMA (USA): Entertainer Management System (Disney Cruise, Princess Cruise, etc)
    - ■ BMA (USA): Binders Manager Application (Disney Cruise, HAL, etc)

2013 / 2015. Proguide Global Services. Global consulting firm.

IT Manager – Project Manager - Developer

- ★ In charge of the administration and monitoring of resources of the freelance group

- ★ Some Projects:

    - ■ BeePMP Business Process Manager (Coca Cola, Arcor, etc)
    - ■ Inspectorate (GCBA)
    - ■ Awareness Raisers (GCBA)

2010 / 2013. Independent. Freelance.

Project Manager - Developer

- ★ Some Projects:

    - ■ Valsamis ERP (USA - Houston): ERP (for ITsynch consultancy)
    - ■ PSIGAU (Argentina): Academic and Administrative Management System (UBA)
    - ■ BMSys (USA): Customs management system (for consulting firm Dabrein S.A).

2003 / 2010. Dabrein S.A. Global consulting firm.

IT Manager – Project Manager

(*)Since 2005 in the permanent staff (Previously as a freelance PM)

- ★ In charge of managing and monitoring Dabrein's IT resources (technological and human)
- ★ PM on specific projects. Pre-sales, bidding, planning, control, and project monitoring.
- ★ Some Projects:
    - Tecna (Argentina): Framework, Core Security and Search and Selection Processes for HR.
    - Roosevelt Institute of Technology (Mexico): Administrative and academic management system,
    - AGCO (Mexico): Extranet, Intranet, Internet.
    - AGCO (Argentina): Deutz, Agco Allis, Massey Ferguson. Administrador de Sites Web - Content Manager.
    - Boehringer Ingelheim (México) – MindMap.
    - Dist-Soft (Mexico) – Surveillance Management System.
    - DSX CIC - Customer information Center
    - Border Management System (USA) Biometrics, Passports
    - Oracle Peoplesoft Practices

2003 / 2005. Banco Río de La Plata S.A. (BSCH)

Programmer Analyst – Project Leader

- ❖ AProject manager in the Messages and Notices area.
    - Projects: (M&A – Banco Río Messages and Notices, Pay my bills - Banelco, Visa Reports, Coordination with Home Banking, Receiving and sending information from Mainframe).

2000 / 2003. Telecom Personal S.A.

Programmer Analyst – Project Leader

- ❖ In charge of the analysis, design and programming of Intranet, Extranet and Internet projects.
    - ● Projects: (Online Service Self-Management, Credit Card Sales, Invoice Payment, Supplier Portal - Invoice / Purchase Order / Check Consultation, Personal Queue - National Customer Management System / Reports / Statistics, PRISMA - Data Warehouse Parameter Management - Queries, Statistics, etc.).

1999 / 2000. C.T.C (Colón Technological Center)

Project Leader

- ❖ In charge of the administration, monitoring and control of the projects undertaken by the organization.
    - ● Project: Management System (Construction Materials)

1998/1999. The Camellias

Human Resources Administration

- ❖ In charge of the HR Department's systems and tasks related to the company's HR.

1995/1997. The Camellias

Administrative Accounting

- ❖ ·In charge of accounting systems in the Accounting Department and tasks related to the company's accounting.

INDEPENDENT WORKS

2015 - Creation of a website for a sports club. **http://www.deportivogurises.com** (Institutional website)

2004 - Development of a web module for uploading, controlling, and tracking Business Opportunities (BOs). INTRANET **http://www.finmec.com** (Site of the company that requested the module, currently www.leonardo.com)

2004 - Creation of a web module for uploading, controlling, and editing Press Reviews (Internal Journal). INTRANET**"http://www.finmec.com"**(Site of the company that requested the module, currently www.leonardo.com)

2003 - Development of a web module to control and monitor the company's marketing activities: Cargo Survey, Marine Consultation, Inventory Accounting, Petroleum Testing, Environmental/Petroleum Software. INTRANET**"http://www.camincargo.com"** (Site of the company that requested the module)

2003 - Development of a website for a journal offering updates on dermatology topics. INTERNET and Content Management.**"http://www.atderma.com"**

2003 - Development of a website for a company that sells commercial reports for laboratories. EXTRANET (Online Services).**"http://www.closeupinternacional.com"**

2003 - Development of a website for a corporation selling military and other products. INTERNET and Content Management.**"www.finmec.com"**2003

2002 - Creation of a website for a company selling handcrafted glass items.**"www.lavidrieraweb.com.ar"**

1999 - Development of a system for the Purchasing Sector of Las Camelias S.A. (Delphi – Paradox - SQL)**"Purchasing System – Las Camelias S.A."**

KNOWLEDGE

Languages:

· Spanish: Native

· English: Advanced

Programming and modeling languages:

Angular	PHP
Asp	PL/SQL
Asp .Net	React
C#	Servlets
C	Shell Script (Unix)
C++	SQL
Delphi	Transact-SQL
Html	Typescript
Java	UML
Javascript	Visual Basic
JSP	Visual B.Net
JQuery	VB Script
MQSeries	WML
Pascal	WMLScript
Perlscript	XML
Perl	XSL/XSLT
Embedded Pearl	

Operating Systems:

Android	Unix
OF THE	Linux
IOs	Windows (XP/NT/20xx)

Database:

Mysql	Access
Oracle	Paradox
Sql Server	Postgres
LDAP	MySql

Web Servers:

IIS	WebSphere
Apache	Tomcat

Tools and Utilities:

Business Object Enterprise	Portal To Go (Oracle)
Code Smith	Poseidon
CVS	Powerpoint
DBA Studio	Putty
Dreamweaver	QVT
Dot Project	Rational
Easy Case	Reflection
Enterprise Architect	SendMail
Excel	SQL Navigator
Fireworks	TOAD (oracle,sqlserver,mysql)
Flash	Ultra Edit
FrontPage	We (Unix)
Interdev	Visual Source Safe
Jdecompiler	Visual Studio .NET
Ldap Browser	Visual Studio 6.0
MagicDraw	WebSphere Studio
Microsoft Project	Word
Microsoft Visio	XML Spy
Norton Security	Zend

Other knowledge:

Active Directory	Patterns
Diagrama DFD, DER	ERP Peoplesoft
DNS, Domain Controllers	ODBC
Documentation	Socket
E-Commerce	Telnet
Surveys	Virtualization
FTP	WebServices
IBM Watsonx	

COURSES

- Business Object Enterprise
- Business Object Universe
- Business Object Webi
- CPM - Carrera PM (Project Management) - IAAP
- 5-Star Developer – Microsoft - Online
- Introduction to .NET – BSTraining
- XML, ASP, WML, XSLT 2001 – Internet Languages – CMS – Speaker: Angel Lopez.
- Presenting XML Documents Using Style Sheets – CONSIST
- Introduction to XML - CONSIST
- Oracle Designer 2000 – First Class – Analysis and Development Tool – Oracle Education. Speaker: Liliana Monti.
- Data Warehousing – A strategic solution for decision support. Speaker: Claudio Desmedt.
- Communication, a Key Factor in Leadership. Speaker: Dr. Jose Luis Gaitieri.

OTHER COURSES

- Soccer Coach License A Conmebol 2025
- Soccer Coach License A National 2024
- Soccer Coach License B and C 2023
- Soccer Coach Senior Football 2017
- Soccer Coach Young Soccer 2016