

# Web Communications

*The right man in the right place...*

*... the right channel for each idea.*

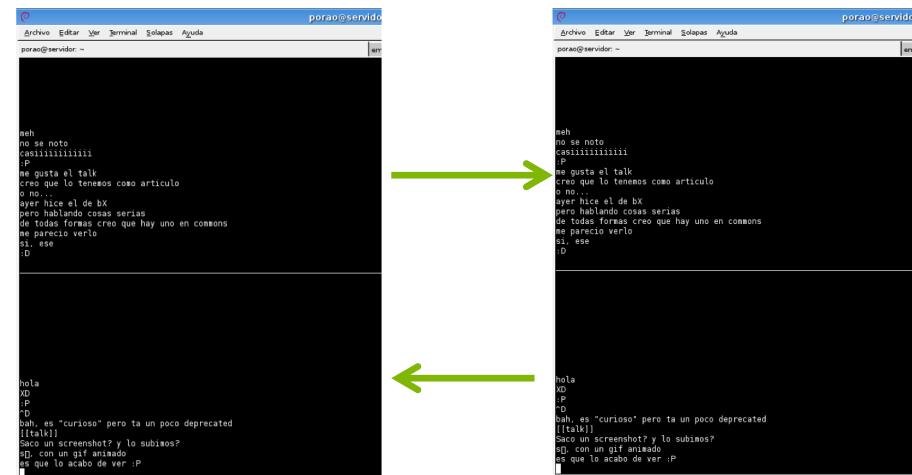


# Warning!

*For each given item don't focus too much on the brand given in the presentation (there are a lot of brands on the world and tend to imitate on another), but try to catch the evolutionary step described by it.*

# Instant Chat

- At the beginning there was... talk!
  - limited to Unix machines
  - only text (even for smiles!)
- ... a tool for geeks.



```
porao@servidor ~
no se nota
casilllllllll
:D
me gusta el talk
cres que lo tenemos como articulo
o no...
avivice el de bx
pero hablando cosas serias
de todas formas creo que hay uno en commons
se parecio verlo
si, ese
:D

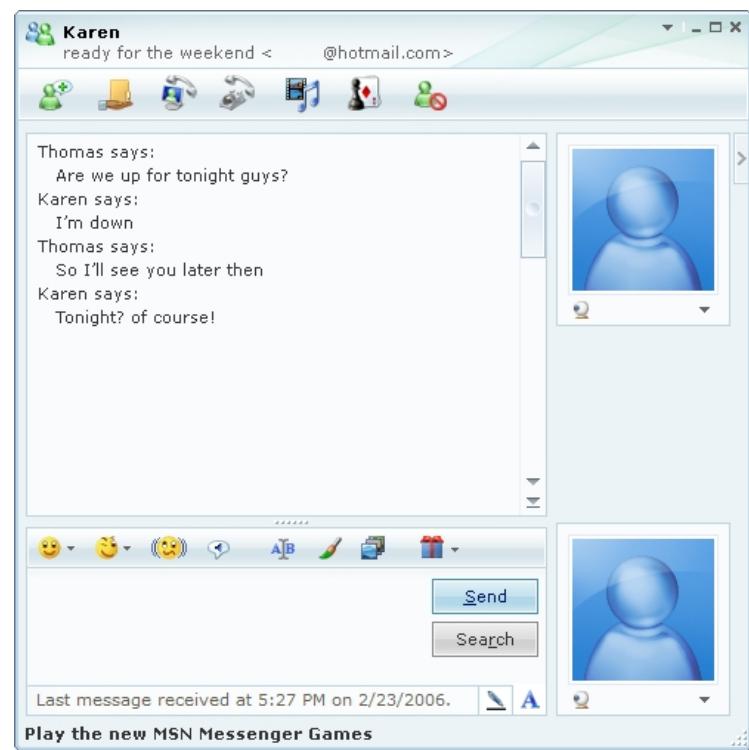
holo
XD
:P
:D
bah, es "curioso" pero ta un poco deprecated
[[italki]]
Saco un screenshot? y lo subimos?
xD con un gif animado
es que lo acabo de ver :P
```

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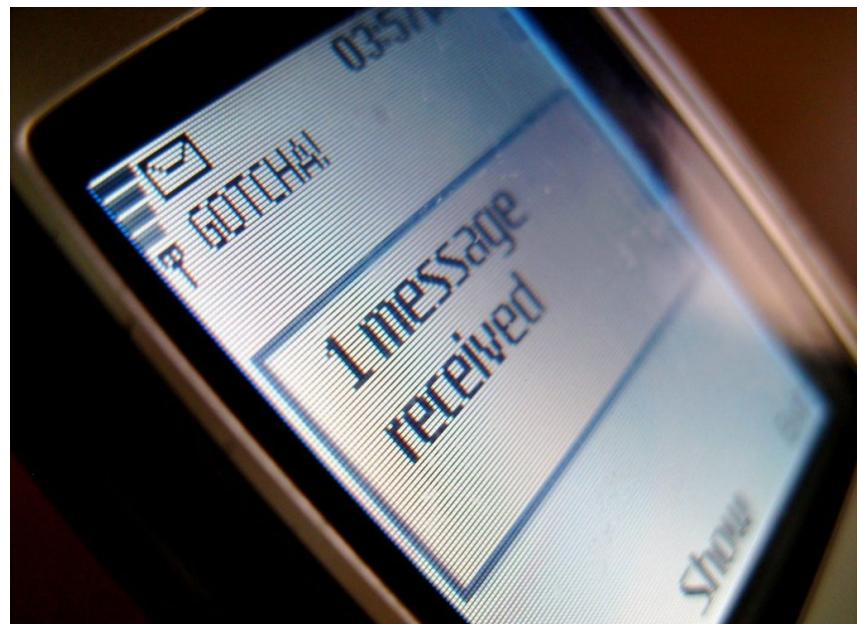
# Instant Chat

- ◆ Bronze age... **MSN Messenger!**
  - ◆ Graphic User Interface! (GUI)
  - ◆ more send possibilities
    - ◆ smiles and images
- ◆ ... a tool for desktop people.



# Instant Chat

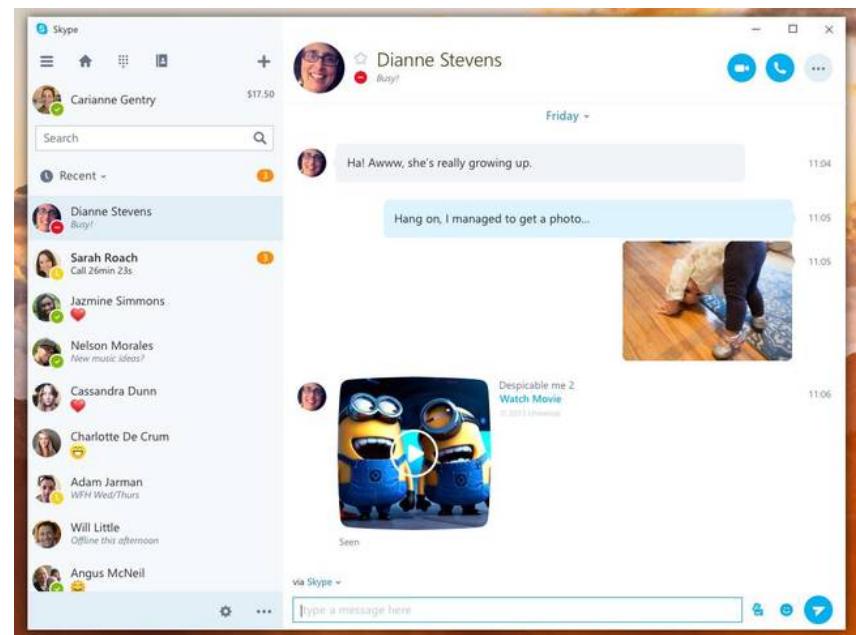
- ◆ Middle age... **SMS!**
  - ◆ Available on mobile devices!
  - ◆ paid service
  - ◆ Only text (and limited)
  - ◆ ... a tool for moving people.
- ◆ **MMS**
  - ◆ very expensive
  - ◆ difficult to setup on device
  - ◆ ... dead before born!



# Instant Chat

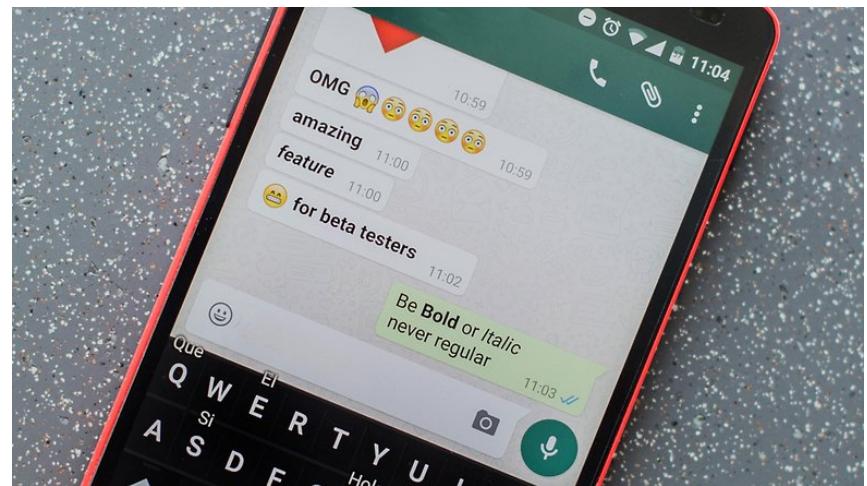
## Reinassance age.... Skype!

- Peer-To-Peer (now server based)  
**audio and video call!!!**
  - Desktop app
  - Self-contained accounts
  - Multi-platform
- 
- ... a tool (app?) for people



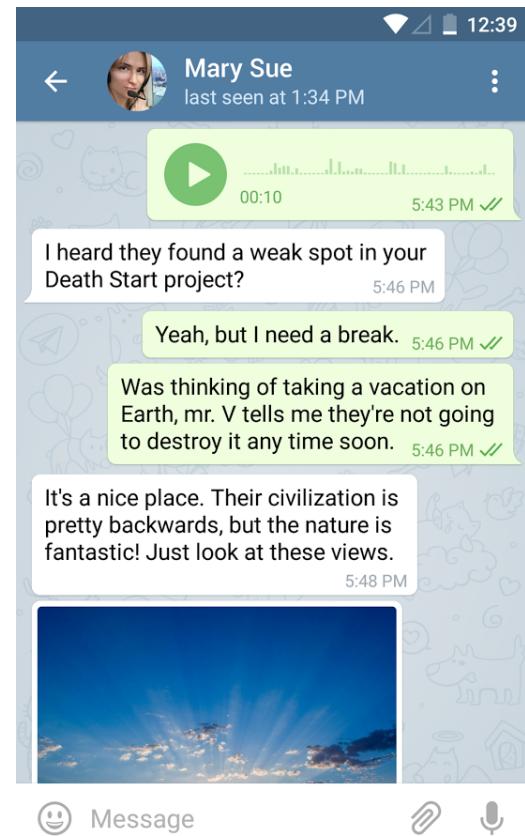
# Instant Chat

- ◆ Yesterday.... **Whatsapp!**
  - ◆ Design for mobiles
  - ◆ Easy to use
  - ◆ Easy to find friends  
(accounts based  
on phone numbers)
- ◆ ... a tool (at the beginning)  
for teenagers.



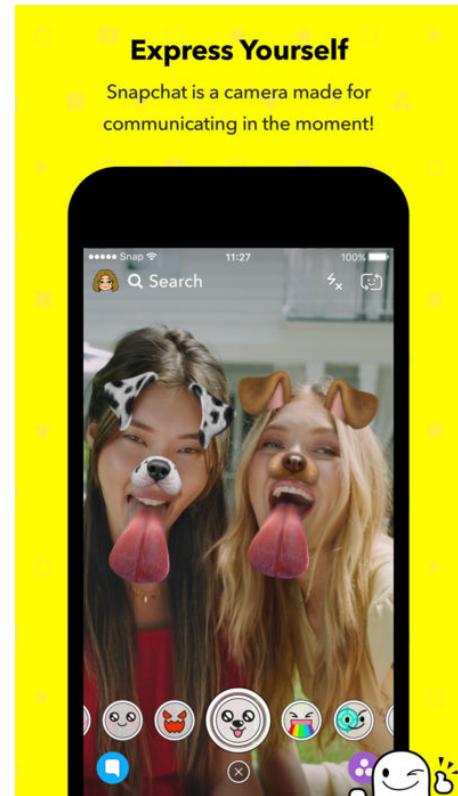
# Instant Chat

- ◆ Today.... **Telegram!**
- ◆ Privacy! messages are crypted.
- ◆ ... a tool for discreet people



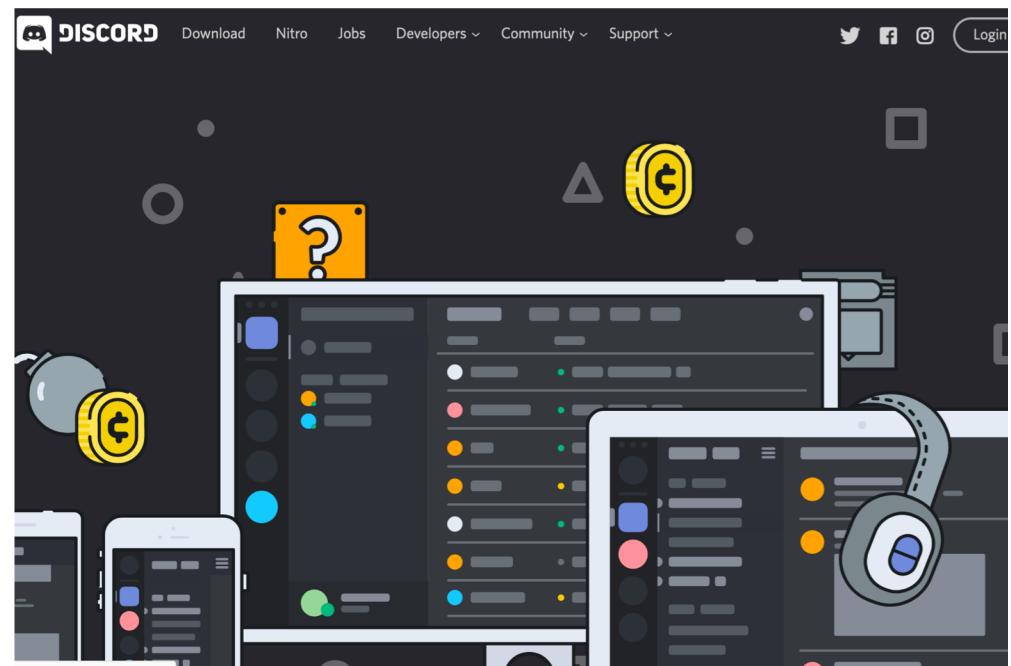
# Instant Chat

- ◆ Yesterday evening.... **Snapchat!**
  - ◆ "Life is Now!" philosophy
    - ◆ snow-ball messages  
(they are destroyed soon)
  - ◆ Gamification
    - ◆ usage are stimulated by  
"score" and "trophies"
  - ◆ ... a tool for teenagers



# Instant Chat

- ◆ Today morning.... **Discord**
  - ◆ «Simplify your life.» philosophy
  - ◆ All-in-one voice and text chat
- ◆ ... a tool for gamers



# Instant Chat Evolution

- Sharing Money: Libra
- Sharing life: snapchat-like stories  
thematic chats
- Privacy
- Target communities: teenagers, singles, etc.
- Improve portability on real world: access  
from mobile devices
- Improve capabilities: Image, audio, video
- Easy to use: GUI
- Target a need: communicate fast

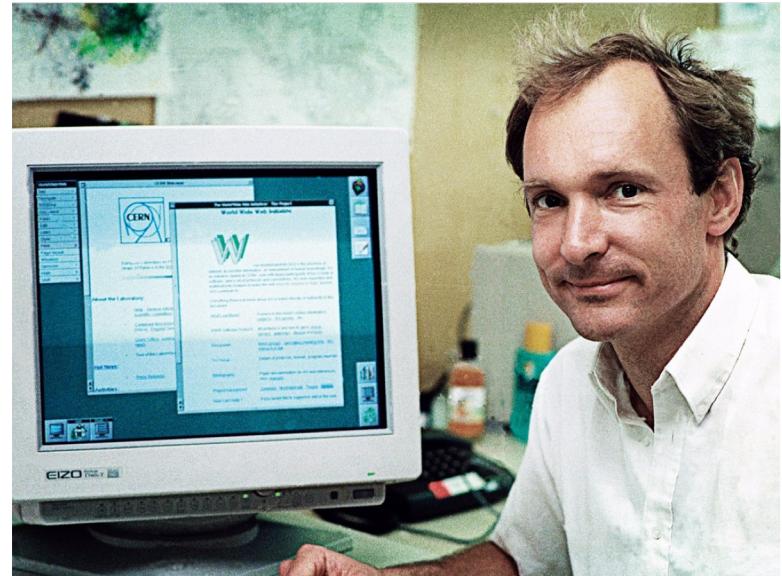
# Sharing Contents

- At the beginning there was... **BBS (Bulletin Board System)**
  - phone access
  - very expensive
  - extremely low speed for query and download
- .... a tool for nerds



# Sharing Contents

- ◆ Bronze age... **Static Web Sites!**
  - ◆ Home-made sites
  - ◆ Contents must be loaded by hand with "strange" communication protocols: ftp, scp, rsync ...
  - ◆ Content positions must be known (no index).
  - ◆ ... only for engineers
    - ◆ they know how to publish it and how to find others.



*The web Inventor: Tim Berners-Lee*

# Sharing Contents

- ◆ Copernican Revolution ... Google!
  - ◆ search engines can index web!
  - ◆ more easy to find contents
- ◆ Now contents are more accessible but remains the publishing problem



*The Google Inventors: Larry Page e Sergey Brin*

# Sharing contents

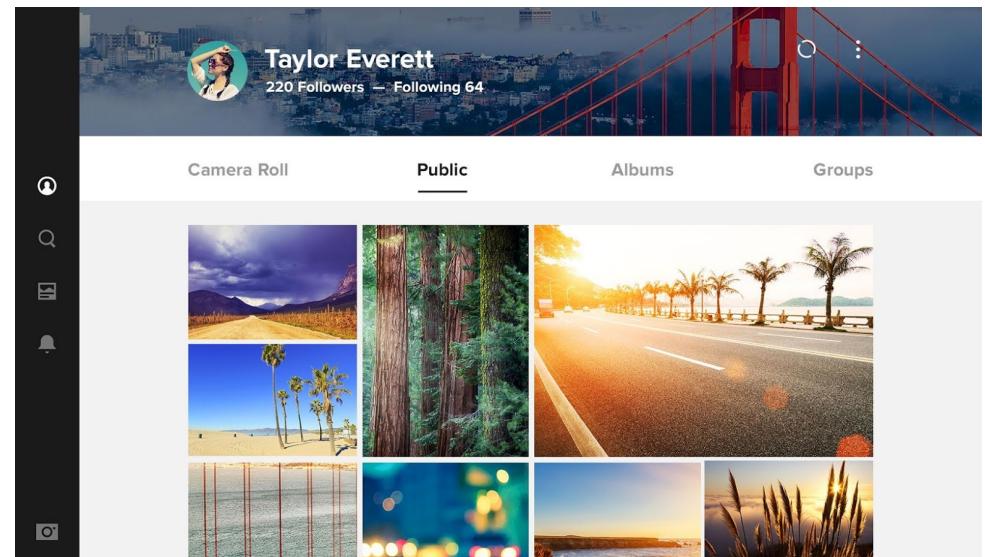
- ◆ Empire Age... Napster!
  - ◆ 2p sharing (centralized index)
  - ◆ possibility to share my contents to everyone
  - ◆ Too easy share! (piracy issues)
  - ◆ a tool for low-skilled people



# Share Contents

## ◆ Post World War II.... Flickr!

- ◆ Tematic container
- ◆ easy to upload files
- ◆ possibility to share contents to everyone
- ◆ Consensification
  - ◆ usage is promoted by the possibility to "vote" content ("I like it!") or comment it



- ◆ a tool for people with the same interests

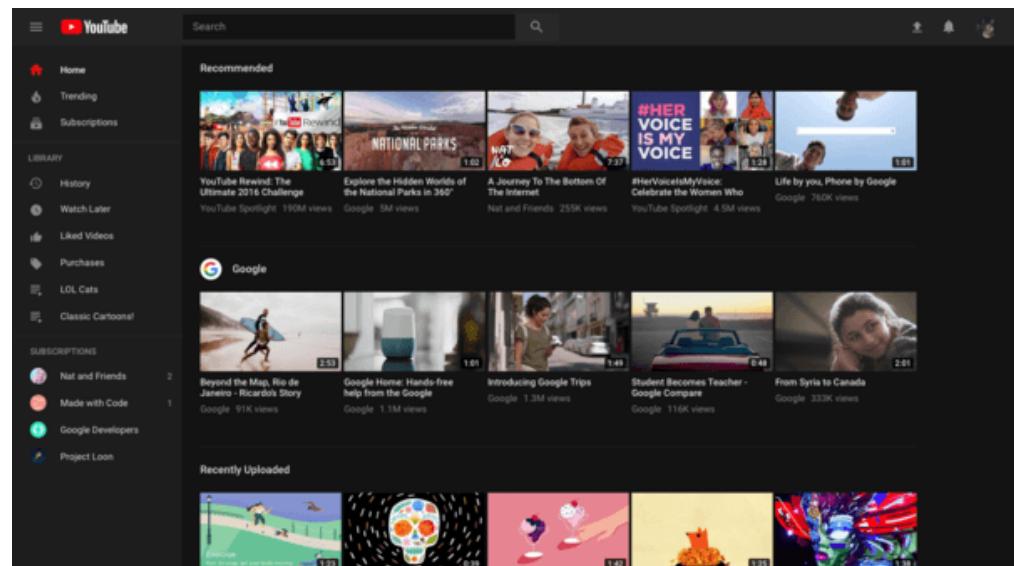
# Share Contents

- ◆ Yesterday.... **Instagram!**
  - ◆ Designed for **mobile**
  - ◆ Extremely easy to upload images
  - ◆ Possibility to "beautify" images by filters and editing tools
  - ◆ private and public rooms
- ◆ ... a tool for everyone



# Share Contents

- ◆ Yesterday evening... **Youtube!**
  - ◆ Easy to share video
  - ◆ Easy to watch it!
  - ◆ possibility to subscribe channels
  - ◆ Perfect channel for TV-like ads,  
"real" customer reviews  
and support manuals



# Share Contents

- ◆ Today (?).. Facebook!
  - ◆ Based on real life near-people community: usage is promoted by the idea to enforce links with friends by sharing life moments
  - ◆ Today, it is a platform for many channels: game, chat sharing contents and stories.
  - ◆ It collect a lot of commercial-valued user informations (user profiling)
  - ◆ probably...  
the *ultimate* social network

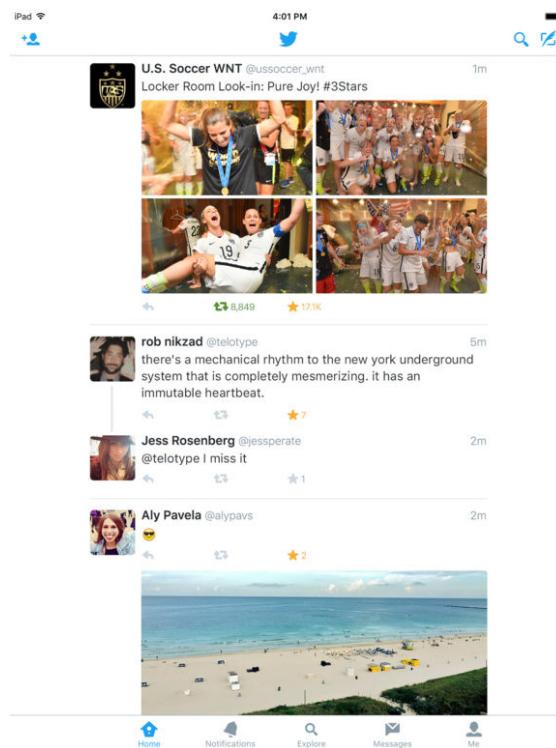


# Share Contents Evolution

- ◆ Target real life
- ◆ Target creativity by media sharing portals
- ◆ Target communities by specialized containers sites: photographers, cokers, etc.
- ◆ Improve sharing process by peer-to-peer
- ◆ Improve accessibility by search engines
- ◆ Improve accessibility by HTML
- ◆ Share scientific and technical texts

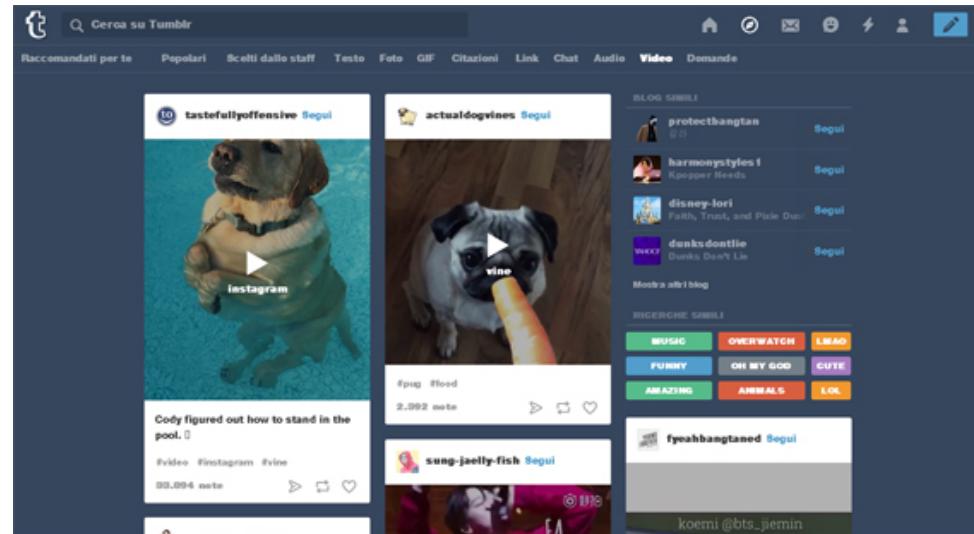
# News and topics

- ◆ A crossover app... Twitter!
  - ◆ The philosophy: communicates what's happening by short messages on topics (tag)
  - ◆ Retwit feature can create a cascading effect ("viral" content)
  - ◆ Usage is promoted by "trend topics"
  - ◆ The retwit feature creates an "hidden" channel not easy to monitor which can spread fake news



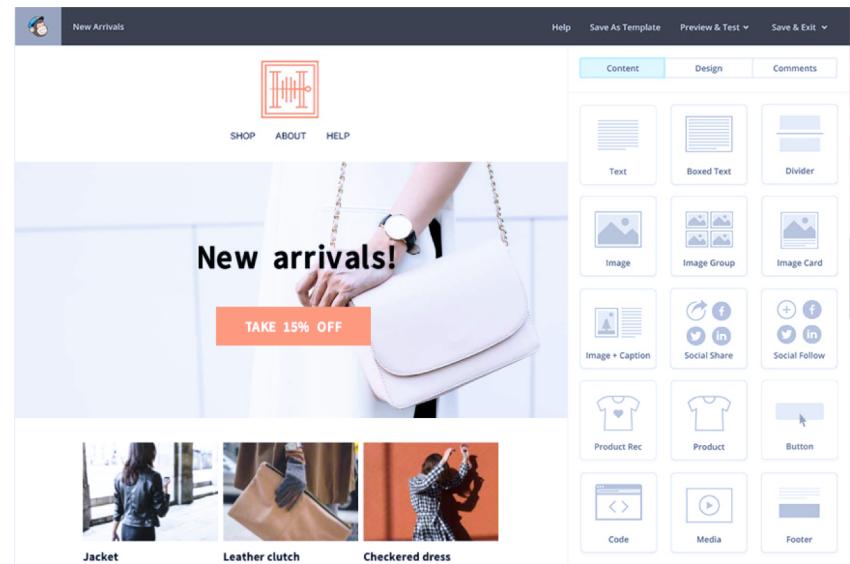
# News and topics

- Let's chat on a topic... **Tumblr!**
  - blogs can be viewed as "rooms" in which share contents and eventually "build" opinions about it.
  - Topics treated by a blog can be fixed (tematic blog) or more generalistic (personal or on-trend blogs)



# ..and the old email ??

- ◆ The dear and old mail list...**mailchimp.com!**
  - ◆ An email can be read by user in its best moment
  - ◆ Users can subscribe mail-list on a particular topic in order to keep itself updated
  - ◆ Users can targeted by mail in response of a particular event defined by the user itself



# Build a Web Communication

- ◆ **The Message**
  - ◆ *What I want to communicate?*
  - ◆ *What my users want to communicate?*
- ◆ **The Target**
  - ◆ *Who are my users? Age? Skills? Moods?*
- ◆ **The Chanel**
  - ◆ *Identify the best chanel (mobile app, web site, mailist) for your target considering:*
    - ◆ *Their usual device*
    - ◆ *The usual modality (and place also) of access to your platform*
    - ◆ *The amount of time they can/want spent on your platform*