LH Advanced Financial Markets - Part B Topic 4: Risk Aversion and Investment Decisions

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Outline

- Risk Aversion and Portfolio Allocation
- 2 Portfolios, Risk Aversion, and Wealth
- 3 Risk Aversion and Saving Behavior
- 4 Separating Risk and Time Preferences

- Let's now put our framework of decision-making under uncertainty to use.
- Consider a risk-averse investor with vN-M expected utility and initial wealth Y_0
- The investor divides his or her initial wealth into
 - amount a allocated to a risky asset (say, the stock market) and
 - an amount $Y_0 a$ allocated to a safe asset (say, a bank account or a government bond)

Notation:

 $Y_0=$ initial wealth a= amount allocated to stocks $ilde{r}=$ random return on stocks $r_f=$ risk-free return $ilde{Y}_1=$ terminal wealth

Investor's final wealth is random and equal to:

$$\widetilde{Y}_1 = (1+r_f)(Y_0-a) + a(1+\widetilde{r})$$

= $Y_0(1+r_f) + a(\widetilde{r}-r_f)$

The investor chooses a to maximize expected utility:

$$\max_{a} E\left[u\left(\tilde{Y}_{1}\right)\right] = \max_{a} E\left\{u\left[Y_{0}\left(1 + r_{f}\right) + a\left(\tilde{r} - r_{f}\right)\right]\right\}$$

- If the investor is risk-averse, u is concave
 the first-order condition (FOC) is both a necessary and sufficient condition for maximization
- The FOC is found by differentiating the objective function by the choice variable a and equating to zero

• The investor's problem is

$$\max_{a} E\{u[Y_0(1+r_f)+a(\tilde{r}-r_f)]\}$$

The first-order condition is

$$E\left\{u'\left[Y_{0}\left(1+r_{f}\right)+a^{*}\left(\tilde{r}-r_{f}\right)\right]\left(\tilde{r}-r_{f}\right)\right\}=0$$

• Note: we are allowing the investor to sell stocks short $(a^* < 0)$ or to buy stocks on margin $(a^* > Y_0)$ if he or she desires.

Theorem If the Bernoulli utility function u is increasing and concave, then

$$a^* > 0$$
 if and only if $E(\tilde{r}) > r_f$
 $a^* = 0$ if and only if $E(\tilde{r}) = r_f$
 $a^* < 0$ if and only if $E(\tilde{r}) < r_f$

Thus, a risk-averse investor will always allocate at least some funds to the stock market if the expected return on stocks exceeds the risk-free rate.

To prove the theorem, let

$$W(a) = E\left\{u'\left[Y_0\left(1+r_f\right)+a\left(\tilde{r}-r_f\right)\right]\left(\tilde{r}-r_f\right)\right\}$$

so that the investor's first-order condition can be written more compactly as

$$W\left(a^{*}\right)=0$$

Next, note that with

$$W(a) = E\left\{u'\left[Y_0\left(1+r_f\right)+a\left(\tilde{r}-r_f\right)\right]\left(\tilde{r}-r_f\right)\right\}$$

it follows that

$$W'(a) = E\left\{u'' \left[Y_0 \left(1 + r_f\right) + a\left(\tilde{r} - r_f\right)\right] \left(\tilde{r} - r_f\right)^2\right\} < 0$$

since u is concave. This means that W is a decreasing function of a.

Finally, note that with

$$W(a) = E \left\{ u' \left[Y_0 \left(1 + r_f \right) + a \left(\tilde{r} - r_f \right) \right] \left(\tilde{r} - r_f \right) \right\}$$

$$W(0) = E \left\{ u' \left[Y_0 \left(1 + r_f \right) + 0 \left(\tilde{r} - r_f \right) \right] \left(\tilde{r} - r_f \right) \right\}$$

$$= E \left\{ u' \left[Y_0 \left(1 + r_f \right) \right] \left(\tilde{r} - r_f \right) \right\}$$

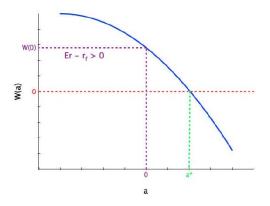
$$= u' \left[Y_0 \left(1 + r_f \right) \right] E \left(\tilde{r} - r_f \right)$$

$$= u' \left[Y_0 \left(1 + r_f \right) \right] [E \left(\tilde{r} \right) - r_f \right]$$

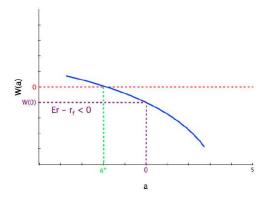
Since u is increasing, this means that W(0) has the same sign as $E(\tilde{r}) - r_f$.

We now know that:

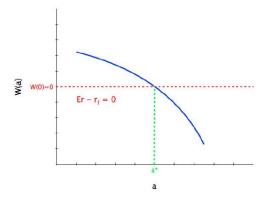
- $\mathbf{0}$ W(a) is a decreasing function
- 2 W(0) has the same sign as $E(\tilde{r}) r_f$.
- 3 $W(a^*) = 0$



 $E(\tilde{r}) - r_f > 0$ implies that W(0) > 0, and since W is decreasing, $W(a^*) = 0$ implies that $a^* > 0$.



 $E(\tilde{r}) - r_f < 0$ implies that W(0) < 0, and since W is decreasing, $W(a^*) = 0$ implies that $a^* < 0$.



 $E(\tilde{r}) - r_f = 0$ implies that W(0) = 0, and since W is decreasing, $W(a^*) = 0$ implies that $a^* = 0$.

Theorem If the Bernoulli utility function u is increasing and concave, then

$$a^* > 0$$
 if and only if $E(\tilde{r}) > r_f$
 $a^* = 0$ if and only if $E(\tilde{r}) = r_f$
 $a^* < 0$ if and only if $E(\tilde{r}) < r_f$

Thus, a risk-averse investor will always allocate at least some funds to the stock market if the expected return on stocks exceeds the risk-free rate.

 Danthine and Donaldson (3rd ed., p.41) report that in the United States, 1889-2010, average real (inflation-adjusted) returns on stocks and risk-free bonds are

$$E(ilde{r}) = 0.075(7.5 ext{ percent per year })$$

 $r_f = 0.011(1.1 ext{ percent per year })$

- The equity risk premium of $E(\tilde{r}) r_f = 0.064$ (6.4 percent) is not only positive, it is huge.
- The implication of the theory is that all investors, even the most risk averse, should have some money invested in the stock market.

- As an example, suppose u(Y) = ln(Y)
- Recall that for this utility function, u'(Y) = 1/Y
- Then assume that stock returns can either be good or bad:

$$ilde{r} = egin{cases} r_G & ext{ with probability } \pi \ r_B & ext{ with probability } 1-\pi \end{cases}$$

ullet $r_G>r_f>r_B$ defines the "good" and "bad" states and

$$\pi r_G + (1 - \pi)r_B > r_f$$

so that $E(\tilde{r}) > r_f$ and the investor will choose $a^* > 0$

• What if the assumption $r_G > r_f > r_B$ does not hold?

- What if the assumption $r_G > r_f > r_B$ does not hold?
- If $r_G > r_B > r_f$, then risky asset dominates state-by-state the risk-free bond \implies trivial solution: investor should put all wealth in risky asset!
- If $r_f > r_G > r_B$, then the risky asset is dominated state-by-state by the the risk-free bond \implies trivial solution: investor should put all wealth in the bond!
- To make the problem non-trivial, we always assume $r_G > r_f > r_B$.

• Given that $\tilde{r}=(r_G,r_B,\pi)$, investor's final wealth is

$$\widetilde{Y}_1 = \left\{ egin{array}{ll} Y_0\left(1+r_f
ight) + a\left(r_G-r_f
ight) & ext{with prob. } \pi, \ Y_0\left(1+r_f
ight) + a\left(r_B-r_f
ight) & ext{with prob. } 1-\pi. \end{array}
ight.$$

• Since $u(Y) = \log(Y)$, and given \widetilde{Y}_1 above, the problem

$$\max_{a} E\left[\left(\widetilde{Y}_{1}\right)\right]$$

specializes to

$$\max_{a} \pi \ln \left[Y_0 (1 + r_f) + a (r_G - r_f) \right] + (1 - \pi) \ln \left[Y_0 (1 + r_f) + a (r_B - r_f) \right]$$

The problem

$$\max_{a} \pi \ln \left[Y_0 (1 + r_f) + a (r_G - r_f) \right] + (1 - \pi) \ln \left[Y_0 (1 + r_f) + a (r_B - r_f) \right]$$

has first-order condition

$$\frac{\pi (r_G - r_f)}{Y_0 (1 + r_f) + a^* (r_G - r_f)} + \frac{(1 - \pi) (r_B - r_f)}{Y_0 (1 + r_f) + a^* (r_B - r_f)} = 0$$

Let's do some algebra and solve for a*

$$\frac{\pi (r_G - r_f)}{Y_0 (1 + r_f) + a^* (r_G - r_f)} + \frac{(1 - \pi) (r_B - r_f)}{Y_0 (1 + r_f) + a^* (r_B - r_f)} = 0$$

$$\pi (r_G - r_f) [Y_0 (1 + r_f) + a^* (r_B - r_f)]$$

$$= (1 - \pi) (r_f - r_B) [Y_0 (1 + r_f) + a^* (r_G - r_f)]$$

$$a^* (r_G - r_f) (r_f - r_B)$$
= $Y_0 (1 + r_f) [\pi (r_G - r_f) + (1 - \pi) (r_B - r_f)]$

$$a^* (r_G - r_f) (r_f - r_B)$$

= $Y_0 (1 + r_f) [\pi (r_G - r_f) + (1 - \pi) (r_B - r_f)]$

implies

$$\frac{a^*}{Y_0} = \frac{(1+r_f)\left[\pi (r_G - r_f) + (1-\pi)(r_f - r_B)\right]}{(r_G - r_f)(r_f - r_B)}$$

which is positive, since $r_G > r_f > r_B$ and

$$E(\tilde{r}) - r_f = \pi (r_G - r_f) + (1 - \pi)(r_B - r_f) > 0$$

$$\frac{a^*}{Y_0} = \frac{(1+r_f) \left[\pi (r_G - r_f) + (1-\pi) (r_B - r_f)\right]}{(r_G - r_f) (r_f - r_B)}$$

In this case, a^* :

- Rises proportionally with Y_0 .
- Increases as $E(\tilde{r}) r_f$ rises.
- Falls as r_G and r_B move father away from r_f , holding $E(\tilde{r})$ constant; that is, in response to a mean preserving spread.

$$\frac{a^*}{Y_0} = \frac{(1+r_f) \left[\pi (r_G - r_f) + (1-\pi) (r_B - r_f)\right]}{(r_G - r_f) (r_f - r_B)}$$

r_f	r_G	r_B	π	$E(\tilde{r})$	a^*/Y_0
0.05	0.40	-0.20	0.50	0.10	0.60
0.05	0.30	-0.10	0.50	0.10	1.40
0.05	0.40	-0.20	0.75	0.25	2.40

The fraction of initial wealth allocated to stocks rises when stocks become less risky (second row) or pay higher expected returns (third row)

• Before moving on, return to the general problem

$$\max_{a} E\{u[Y_0(1+r_f)+a(\tilde{r}-r_f)]\}$$

but assume now that the investor is risk-neutral, with

$$u(Y) = \alpha Y + \beta$$

and $\alpha >$ 0, so that more wealth is preferred to less.

The risk-neutral investor solves

$$\max_{a} E \left\{ u \left[Y_{0} \left(1 + r_{f} \right) + a \left(\tilde{r} - r_{f} \right) \right] \right\}$$

$$= \max_{a} E \left\{ \alpha \left[Y_{0} \left(1 + r_{f} \right) + a \left(\tilde{r} - r_{f} \right) \right] + \beta \right\}$$

$$= \max_{a} \alpha \left\{ Y_{0} \left(1 + r_{f} \right) + a \left[E(\tilde{r}) - r_{f} \right] \right\} + \beta$$

• So long as $E(\tilde{r}) - r_f > 0$, the risk-neutral investor will choose a^* to be as large as possible, borrowing as much as he or she is allowed to in order to buy more stocks on margin.

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 The previous examples call out for a more detailed analysis of how optimal portfolio allocation decisions, summarized by the value of a* that solves

$$\max_{a} E\left\{u\left[Y_{0}\left(1+r_{f}\right)+a\left(\tilde{r}-r_{f}\right)\right]\right\}$$

are influenced by the investor's degree of risk aversion and his or her level of wealth.

The following result was proven by **Kenneth Arrow** in "The Theory of Risk Aversion," (1971)

Theorem Consider two investors, i=1 and i=2, and suppose that for all wealth levels Y>0, $R_A^1(Y)>R_A^2(Y)$, where $R_A^i(Y)$ is investor i 's coefficient of absolute risk aversion. Then $a_1^*(Y)< a_2^*(Y)$, where $a_i^*(Y)$ is amount allocated by investor i to stocks when he or she has initial wealth Y.

Recall that the coefficients of absolute and relative risk aversion are

$$R_A(Y) = -rac{u''(Y)}{u'(Y)}$$
 and $R_R(Y) = -rac{Yu''(Y)}{u'(Y)}$.

Thus

$$R_A^1(Y) > R_A^2(Y) \text{ or } -\frac{u_1''(Y)}{u_1'(Y)} > -\frac{u_2''(Y)}{u_2'(Y)}$$

implies

$$-\frac{Yu_1''(Y)}{u_1'(Y)} > -\frac{Yu_2''(Y)}{u_2'(Y)} \text{ or } R_R^1(Y) > R_R^2(Y)$$

Therefore Arrow's result applies equally well to **relative** risk aversion:

Theorem Consider two investors, i=1 and i=2, and suppose that for all wealth levels Y>0, $R_R^1(Y)>R_R^2(Y)$, where $R_R^i(Y)$ is investor i's coefficient of relative risk aversion. Then $a_1^*(Y)< a_2^*(Y)$, where $a_i^*(Y)$ is amount allocated by investor i to stocks when he or she has initial wealth Y.

 Let's test Arrow's proposition out, by generalizing our previous example with logarithmic utility to the case where

$$u(Y) = \frac{Y^{1-\gamma} - 1}{1-\gamma}$$

with $\gamma > 0$.

• For this Bernoulli utility function, the coefficient of relative risk aversion is constant and equal to γ . If $\gamma=1$ we are back to the case with log utility.

Hence, in this extended example,

$$u(Y) = \frac{Y^{1-\gamma} - 1}{1-\gamma}$$
 implies $u'(Y) = Y^{-\gamma} = \frac{1}{Y^{\gamma}}$.

Stock returns can either be good or bad

$$ilde{r} = egin{cases} r_G & ext{ with probability } \pi \ r_B & ext{ with probability } 1-\pi \end{cases}$$

where $r_G>r_f>r_B$ defines the "good" and "bad" states and

$$\pi r_G + (1-\pi)r_B > r_f,$$

so that $E(\tilde{r}) > r_f$ and the investor will choose $a^* > 0$.

• With CRRA (constant relative risk aversion) utility and two states for \tilde{r} , the problem

$$\max_{a} E\{u[Y_0(1+r_f)+a(\tilde{r}-r_f)]\}$$

specializes to

$$\max_{a} \qquad \pi \left\{ \frac{\left[Y_{0} \left(1 + r_{f} \right) + a \left(r_{G} - r_{f} \right) \right]^{1 - \gamma} - 1}{1 - \gamma} \right\} + (1 - \pi) \left\{ \frac{\left[Y_{0} \left(1 + r_{f} \right) + a \left(r_{B} - r_{f} \right) \right]^{1 - \gamma} - 1}{1 - \gamma} \right\}$$

• The problem

$$\max_{a} \pi \left\{ \frac{\left[Y_{0} \left(1 + r_{f} \right) + a \left(r_{G} - r_{f} \right) \right]^{1 - \gamma} - 1}{1 - \gamma} \right\} + (1 - \pi) \left\{ \frac{\left[Y_{0} \left(1 + r_{f} \right) + a \left(r_{B} - r_{f} \right) \right]^{1 - \gamma} - 1}{1 - \gamma} \right\}$$

has first-order condition

$$\frac{\pi (r_G - r_f)}{[Y_0 (1 + r_f) + \frac{\mathbf{a}^* (r_G - r_f)]^{\gamma}}{[Y_0 (1 + r_f) + \frac{\mathbf{a}^* (r_B - r_f)]^{\gamma}}} = 0$$

We have to solve the equation above for a*!

Solving

$$\frac{\pi \left(r_G - r_f \right)}{\left[Y_0 \left(1 + r_f \right) + \frac{\mathbf{a}^* \left(r_G - r_f \right) \right]^{\gamma}}{\left[Y_0 \left(1 + r_f \right) + \frac{\mathbf{a}^* \left(r_B - r_f \right) \right]^{\gamma}} = 0$$

we obtain Derivation

$$\frac{\frac{a^*}{Y_0}}{=\frac{(1+r_f)\left\{\left[\pi\left(r_G-r_f\right)\right]^{1/\gamma}-\left[(1-\pi)\left(r_f-r_B\right)\right]^{1/\gamma}\right\}}{\left(r_G-r_f\right)\left[(1-\pi)\left(r_f-r_B\right)\right]^{1/\gamma}+\left(r_f-r_B\right)\left[\pi\left(r_G-r_f\right)\right]^{1/\gamma}}$$

• Comparative statics exercise: we vary γ and compute $\frac{a^*}{Y_0}$ for many different values of γ , using the equation just derived

$$\frac{a^*}{Y_0} = \frac{(1+r_f)\left\{ \left[\pi \left(r_G - r_f\right)\right]^{1/\gamma} - \left[(1-\pi)\left(r_f - r_B\right)\right]^{1/\gamma} \right\}}{\left(r_G - r_f\right)\left[(1-\pi)\left(r_f - r_B\right)\right]^{1/\gamma} + \left(r_f - r_B\right)\left[\pi \left(r_G - r_f\right)\right]^{1/\gamma}}$$

γ	r_f	r_G	r_B	π	$E(\tilde{r})$	a^*/Y_0
0.5	0.05	0.40	-0.20	0.50	0.10	1.20
1	0.05	0.40	-0.20	0.50	0.10	0.60
2	0.05	0.40	-0.20	0.50	0.10	0.30
3	0.05	0.40	-0.20	0.50	0.10	0.20
5	0.05	0.40	-0.20	0.50	0.10	0.12
10	0.05	0.40	-0.20	0.50	0.10	0.06

γ	r_f	r_G	r_B	π	$E(\tilde{r})$	a^*/Y_0
0.5	0.05	0.40	-0.20	0.50	0.10	1.20
1	0.05	0.40	-0.20	0.50	0.10	0.60
2	0.05	0.40	-0.20	0.50	0.10	0.30
3	0.05	0.40	-0.20	0.50	0.10	0.20
5	0.05	0.40	-0.20	0.50	0.10	0.12
10	0.05	0.40	-0.20	0.50	0.10	0.06

• Consistent with Arrow's theorem, higher coefficients of relative risk aversion are associated with smaller values of a^*

$$\uparrow \gamma = R_R(Y) \implies \downarrow a^*$$

$$\frac{a^*}{Y_0} = \frac{(1+r_f)\left\{ \left[\pi \left(r_G - r_f\right)\right]^{1/\gamma} - \left[(1-\pi)\left(r_f - r_B\right)\right]^{1/\gamma}\right\}}{\left(r_G - r_f\right)\left[(1-\pi)\left(r_f - r_B\right)\right]^{1/\gamma} + \left(r_f - r_B\right)\left[\pi \left(r_G - r_f\right)\right]^{1/\gamma}}$$

- Note that with constant relative risk aversion, a* rises proportionally with wealth.
- Two additional theorems, also proven by Arrow, tell us more about the relationship between a* and wealth.

Theorem Let $a^*(Y_0)$ be the solution to

$$\max_{a} E \{ u [Y_0 (1 + r_f) + a (\tilde{r} - r_f)] \}$$

If u(Y) is such that

(a)
$$R'_A(Y) < 0$$
 then $\frac{da^*(Y_0)}{dY_0} > 0$
(b) $R'_A(Y) = 0$ then $\frac{da^*(Y_0)}{dY_0} = 0$
(c) $R'_A(Y) > 0$ then $\frac{da^*(Y_0)}{dY_0} < 0$

• Part (a)

$$R_A'(Y) < 0$$
 then $rac{da^*(Y_0)}{dY_0} > 0$

describes the "normal" case where absolute risk aversion falls as wealth rises.

- This case is called DARA: decreasing absolute risk aversion
- In this case, wealthier individuals allocate more wealth to stocks.

• Part (b)

$$R_A'(Y)=0$$
 then $\dfrac{da^*(Y_0)}{dY_0}=0$

means that investors with constant absolute risk aversion (CARA)

$$u(Y) = -\frac{1}{\nu}e^{-\nu Y}$$

allocate a constant amount of wealth to stocks.

• Part (c)

$$R_A'(Y)>0$$
 then $rac{da^*\left(Y_0
ight)}{dY_0}<0$

describes the case where absolute risk aversion rises (IARA, increasing absolute risk aversion) as wealth rises.

• The implication that wealthier individuals allocate less wealth to stocks makes this case seem less plausible.

Theorem Let $a^*(Y_0)$ be the solution to

$$\max_{a} E\left\{u\left[Y_0\left(1+r_f\right)+a\left(\tilde{r}-r_f\right)\right]\right\}.$$

If u(Y) is such that

(a)
$$R'_A(Y) < 0$$
 then $\frac{da^*(Y_0)}{dY_0} > 0$
(b) $R'_A(Y) = 0$ then $\frac{da^*(Y_0)}{dY_0} = 0$
(c) $R'_A(Y) > 0$ then $\frac{da^*(Y_0)}{dY_0} < 0$

This result relates changes in absolute risk aversion to the absolute amount of wealth allocated to stocks.

- Consistent with our results with CRRA utility, the next result relates changes in relative risk aversion to changes in the proportion of wealth allocated to stocks.
- Define the elasticity of the function $a^*(Y_0)$ as

$$\eta = \frac{d \ln a^* (Y_0)}{d \ln Y_0} = \frac{d a^* (Y_0)}{d Y_0} \frac{Y_0}{a^* (Y_0)}$$

• The elasticity measures the percentage change in a^* brought about by a percentage-point change in Y_0 .

Theorem Let $a^*(Y_0)$ be the solution to

$$\max_{a} E \{ u [Y_0 (1 + r_f) + a (\tilde{r} - r_f)] \}$$

If u(Y) is such that

- (a) $R'_{R}(Y) < 0$ (decreasing relative risk aversion) then $\eta > 1$
- (b) $R_R'(Y)=0$ (constant relative risk aversion) then $\eta=1$
- (c) $R_R'(Y) > 0$ (increasing relative risk aversion) then $\eta < 1$

• The theorem confirms what we know about CRRA utility: it implies that a^* rises proportionally with Y_0 . In other words, a^*/Y_0 is constant.

With CRRA utility:

$$\frac{a^*}{Y_0} = K$$

where

$$K = rac{\left(1 + r_f
ight)\left\{\left[\pi\left(r_G - r_f
ight)
ight]^{1/\gamma} - \left[\left(1 - \pi
ight)\left(r_f - r_B
ight)
ight]^{1/\gamma}
ight\}}{\left(r_G - r_f
ight)\left[\left(1 - \pi
ight)\left(r_f - r_B
ight)
ight]^{1/\gamma} + \left(r_f - r_B
ight)\left[\pi\left(r_G - r_f
ight)
ight]^{1/\gamma}}$$

Hence

$$\ln\left(a^*\left(Y_0\right)\right) = \ln(K) + \ln\left(Y_0\right)$$

and

$$\eta = \frac{d \ln a^* (Y_0)}{d \ln Y_0} = 1$$

Exercise

- Let's check your understanding with a simple exercise
- Consider two investors, i=1 and i=2, each of whom divides up his or her initial wealth Y_0^i into an amount a_i allocated to risky stocks and an amount $Y_0^i-a_i$ allocated to risk-free bonds.
- Each investor has Bernoulli utility function $u(Y) = \log(Y)$
- Answer these questions:
 - ① Write down the portfolio allocation problem solved by each investor i=1 and i=2

Exercise, cont'd

- 2 Suppose that investor i=1 has initial wealth $Y_0^1=100$ and investor i=2 has initial wealth $Y_0^2=1000$. Let a_i^* be the absolute dollar amount that investor i=1,2 allocates to stocks. Will a_1^* be larger than, smaller than, or equal to a_2^* ? Hint: No calculations are needed, just apply Arrow's theorems.
- 3 Continue to assume that $Y_0^1=100$ and $Y_0^2=1000$. Will $w_1^*=a_1^*/Y_0^1$, the share of wealth that investor i=1 allocates to stocks, be larger than, smaller than, or the same as $w_2^*=a_2^*/Y_0^2$, the share of wealth that investor i=2 allocates to stocks? Hint: Again, you don't have to actually find the numerical values of w_1^* and w_2^*

Exercise, cont'd

4 Suppose now that both investors have the same amount of initial wealth, so that $Y_0^1=Y_0^2=100$, but that instead of having logarithmic Bernoulli utility functions, investor i=1 has Bernoulli utility function

$$u_1(Y_1^1) = \frac{(Y_1^1)^{-2} - 1}{-2}$$

while investor i = 2 has Bernoulli utility function

$$u_2(Y_1^2) = \frac{(Y_1^2)^{-4} - 1}{-4}$$

In this case, will a_1^* , the absolute dollar amount that investor i=1 allocates to stocks, be larger than, smaller than, or the same as a_2^* , the absolute dollar amount that investor i=2 allocates to stocks? *Hint*: Again, you don't have to actually find the numerical values of a_1^* and a_2^*

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- So far, we've assumed that investors only receive utility from the terminal value of their wealth
- We have asked how they should split their initial wealth accumulated, presumably, through past saving - across risky and riskless assets

 maximize the expected utility from terminal wealth.
- Now, let's take the possibly random return on the investor's portfolio of assets as given, and ask how they should optimally determine savings under conditions of uncertainty.

• Suppose there are two periods, t = 0 and t = 1, and let

$$Y_0$$
 = initial wealth s = amount saved in period $t=0$ c_0 = Y_0-s = amount consumed in period $t=0$ \tilde{R} = $1+\tilde{r}$ = random, gross return on savings \tilde{c}_1 = $s\tilde{R}$ = amount consumed in period $t=1$

• Suppose also that the investor has vN-M expected utility over consumption during periods t=0 and t=1 given by

$$u(c_0) + \beta E[u(\tilde{c}_1)] = u(Y_0 - s) + \beta E[u(s\tilde{R})],$$

where the discount factor β is a measure of patience.

The solution to the investor's saving problem

$$\max_{s} u(Y_0 - s) + \beta E[u(s\tilde{R})]$$

is described by the first-order condition (FOC)

$$-u'(Y_0-s^*)+\beta E\left[u'\left(s^*\tilde{R}\right)\tilde{R}\right]=0$$

The FOC above can be rewritten as

$$u'(Y_0 - s^*) = \beta E\left[u'\left(s^*\tilde{R}\right)\tilde{R}\right]$$

This is known as **Euler equation**

$$u'(Y_0 - s^*) = \beta E \left[u'\left(s^*\tilde{R}\right)\tilde{R} \right]$$

- How does optimal saving s^* respond to an increase in risk, in the form of a mean preserving spread in the distribution of \tilde{R} ?
- Intuitively, one might expect there to be two offsetting effects:
 - 1 The riskier return will make saving less attractive and thereby reduce s^* .
 - 2 The riskier return might lead to "precautionary saving" in order to cushion period t=1 consumption against the possibility of a bad output and thereby increase s^* .

$$u'(Y_0 - s^*) = \beta E\left[u'\left(s^*\tilde{R}\right)\tilde{R}\right]$$
 (Euler)

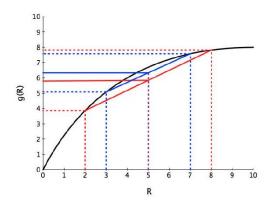
To see which of these two effects dominates, define

$$g(\tilde{R}) = u'\left(s^*\tilde{R}\right)\tilde{R}$$

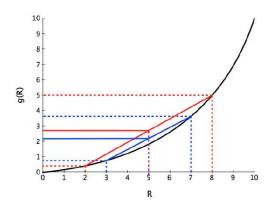
so that the right-hand side of Euler equation becomes

$$\beta E[g(\tilde{R})]$$

• Jensen's inequality \implies after a mean preserving spread in the distribution of \tilde{R} , this expectation will fall if g is concave and rise if g is convex.



When g is **concave**, a mean preserving spread in the distribution of \tilde{R} will decrease $E[g(\tilde{R})]$.



When g is **convex**, a mean preserving spread in the distribution of \tilde{R} will increase $E[g(\tilde{R})]$.

The definition

$$g(\tilde{R}) = u'\left(s^*\tilde{R}\right)\tilde{R}$$

suggests that the concavity or convexity of g will depend on the sign of the third derivative of u.

- Indeed, the function g is convex if and only if g'' > 0
- The product and chain rules for differentiation imply

$$g'(\tilde{R}) = u''\left(s^*\tilde{R}\right)s^*\tilde{R} + u'\left(s^*\tilde{R}\right)$$
$$g''(\tilde{R}) = u'''\left(s^*\tilde{R}\right)(s^*)^2\tilde{R} + u''\left(s^*\tilde{R}\right)s + u''\left(s^*\tilde{R}\right)s$$

The equation

$$g''(\tilde{R}) = u''' \left(s^* \tilde{R} \right) (s^*)^2 \tilde{R} + u'' \left(s^* \tilde{R} \right) s + u'' \left(s^* \tilde{R} \right) s$$
$$= u''' \left(s^* \tilde{R} \right) (s^*)^2 \tilde{R} + 2u'' \left(s^* \tilde{R} \right) s$$

implies that $g''(\tilde{R})$ has the same sign as

$$u^{\prime\prime\prime}\left(s^{*}\tilde{R}\right)s\tilde{R}+2u^{\prime\prime}\left(s^{*}\tilde{R}\right)$$

• Then $g(\tilde{R})$ is convex if and only if

$$u'''\left(s^{*}\tilde{R}\right)s\tilde{R}+2u''\left(s^{*}\tilde{R}\right)>0$$

 To understand precautionary saving behavior, the concept of prudence is defined by Miles Kimball, "Precautionary Saving in the Small and in the Large," Econometrica Vol. 58 (January 1990): pp.53-73.

 Whereas risk aversion is summarized by the second derivative of the Bernoulli utility function u, prudence is summarized by the third derivative of u.

Kimball defines the coefficient of absolute prudence as

$$P_A(Y) = -\frac{u'''(Y)}{u''(Y)}$$

and the coefficient of relative prudence as

$$P_R(Y) = -\frac{Yu'''(Y)}{u''(Y)}$$

thereby extending the analogous measures of absolute and relative risk aversion.

• Recall that $g''(\tilde{R})$ has the same sign as

$$u^{\prime\prime\prime}\left(s^{*}\tilde{R}\right)s\tilde{R}+2u^{\prime\prime}\left(s^{*}\tilde{R}\right)$$

But this can be rewritten as

$$u'''(Y)Y + 2u''(Y) = u''(Y) \left[\frac{u'''(Y)Y}{u''(Y)} + 2 \right] = u''(Y) \left[2 - P_R(Y) \right]$$

• Therefore, since u''(Y) < 0,

$$g''(\tilde{R})$$
 is positive if $2 < P_R(Y)$
 $g''(\tilde{R})$ is negative if $2 > P_R(Y)$

• Hence, if $2 < P_R(Y)$, then $g''(\tilde{R}) > 0$. Since g is convex, a mean preserving spread in the distribution of \tilde{R} increases the right hand side of the optimality condition

$$u'(Y_0 - s^*) = \beta E\left[u'\left(s^*\tilde{R}\right)\tilde{R}\right]$$

and s^* must increase to maintain the equality.

 The precautionary saving effect dominates if the coefficient of relative prudence exceeds 2

 To apply these results, let's calculate the coefficient of relative prudence implied by the CRRA utility function

$$u(Y) = \frac{Y^{1-\gamma} - 1}{1 - \gamma}$$

with $\gamma > 0$

• Since $u'(Y) = Y^{-\gamma}$,

$$u''(Y) = -\gamma Y^{-\gamma-1}$$
 and $u'''(Y) = \gamma(\gamma+1)Y^{-\gamma-2}$

imply

$$P_R(Y) = -\frac{Yu'''(Y)}{u''(Y)} = \frac{Y\gamma(\gamma+1)Y^{-\gamma-2}}{\gamma Y^{-\gamma-1}} = \gamma + 1$$

Hence, the CRRA utility function

$$u(Y) = \frac{Y^{1-\gamma} - 1}{1-\gamma}$$

implies both a constant coefficient of relative risk aversion equal to γ and a constant coefficient of relative prudence equal to $\gamma+1$.

• If $\gamma>1$, saving rises in response to a mean preserving spread in the distribution of \tilde{R} . When $\gamma<1$, saving falls. In the special case $\gamma=1$ of logarithmic utility, saving is unaffected.

Outline

- 1 Risk Aversion and Portfolio Allocation
- 2 Portfolios, Risk Aversion, and Wealth
- 3 Risk Aversion and Saving Behavior
- 4 Separating Risk and Time Preferences

• Our first set of results focused on the optimal choice of a, the amount of wealth to allocate to a risky asset.

• Our second set of results focused on the optimal choice of s, the amount of saving to carry from period t=0 to period t=1.

 Now let's combine the two problems to consider the simultaneous choices of a and s.

• Suppose again that there are two periods, t=0 and t=1, and let

$$Y_0$$
 = initial wealth s = amount saved in period $t=0$ c_0 = Y_0-s = amount consumed in period $t=0$ a = amount allocated to stocks in period $t=0$ $s-a$ = amount allocated to the riskless asset in period $t=0$ \tilde{r} = random return on stocks r_f = return on riskless asset \tilde{c}_1 = amount consumed in period $t=1$

Then

$$\tilde{c}_1 = (1 + r_f)(s - a) + a(1 + \tilde{r}) = (1 + r_f)s + a(\tilde{r} - r)$$

 If the investor has vN-M expected utility, his or her problem can be stated as

$$\max_{s,a} u(c_0) + \beta E[u(\widetilde{c}_1)]$$

subject to

$$c_0 + s = Y_0,$$

$$\widetilde{c}_1 = s(1 + r_f) + a(\widetilde{r} - r_f)$$

 Substituting the constraints in the objective function, we get the equivalent problem

$$\max_{s,a} u(Y_0 - s) + \beta E\{u[s(1 + r_f) + a(\tilde{r} - r)]\}$$

$$\max_{s,a} u(Y_0 - s) + \beta E\{u[s(1 + r_f) + a(\tilde{r} - r)]\}$$

• The first-order condition for s is

$$u'(Y_0 - s^*) = \beta(1 + r_f) E\{u'[s^*(1 + r_f) + a^*(\tilde{r} - r)]\}$$

The first-order condition for a is

$$\beta E\left\{u'\left[s^{*}\left(1+r_{f}\right)+a^{*}(\tilde{r}-r)\right](\tilde{r}-r_{f})\right\}=0$$

The first-order conditions

$$u'(Y_0 - s^*) = \beta (1 + r_f) E \{ u'[s^*(1 + r_f) + a^*(\tilde{r} - r)] \}$$

$$\beta E \{ u'[s^*(1 + r_f) + a^*(\tilde{r} - r)] (\tilde{r} - r_f) \} = 0$$

form a system of two equations in the two unknowns a^* and s^* , which can be solved numerically using a computer.

• The model can be enriched further by considering additional periods t = 0, 1, 2, ..., T and introducing labor income.

Note, however, that the first-order condition for a

$$\beta E\left\{u'\left[s^{*}\left(1+r_{f}\right)+a^{*}(\tilde{r}-r)\right](\tilde{r}-r_{f})\right\}=0$$

takes the same form as in the simpler problem without saving:

$$E\left\{u'\left[Y_0\left(1+r_f\right)+a^*\left(\tilde{r}-r_f\right)\right]\left(\tilde{r}-r_f\right)\right\}=0$$

- Hence, some of our previous results carry over to the more general case.
- With CRRA utility, for example, a^* will change proportionally with s^* , to maintain an optimal fraction of saving allocated to the risky asset.

• As a final exercise, let's return to the optimal saving problem

$$\max_{s} u(Y_0 - s) + \beta E[u(s\tilde{R})]$$

• Simplify by eliminating randomness from the return \tilde{R} and by assuming from the start that the utility function takes the CRRA form:

$$\max_{s} \frac{(Y_0 - s)^{1 - \gamma} - 1}{1 - \gamma} + \beta \left[\frac{(sR)^{1 - \gamma} - 1}{1 - \gamma} \right]$$

$$\max_{s} \frac{(Y_0 - s)^{1 - \gamma} - 1}{1 - \gamma} + \beta \left[\frac{(sR)^{1 - \gamma} - 1}{1 - \gamma} \right]$$

The first-order condition for the optimal choice of s is

$$(Y_0 - s)^{-\gamma} = \beta (sR)^{-\gamma} R$$

• Recalling that $c_0 = Y_0 - s$ and $c_1 = sR$,

$$c_0^{-\gamma} = \beta R c_1^{-\gamma}$$

Rearranging the Euler equation yields

$$\begin{aligned} c_0^{-\gamma} &= \beta R c_1^{-\gamma} \\ \left(c_1/c_0\right)^{\gamma} &= \beta R \\ c_1/c_0 &= \left(\beta R\right)^{1/\gamma} \\ \ln\left(c_1/c_0\right) &= \left(1/\gamma\right) \ln(\beta) + \left(1/\gamma\right) \ln(R) \end{aligned}$$

• This last expression reveals that with this preference specification, γ measures the constant coefficient of relative risk aversion, but

$$\frac{1}{\gamma} = \frac{d \ln (c_1/c_0)}{d \ln(R)}$$

measures the constant elasticity of intertemporal substitution.

• Although the link between aversion to risk (γ) and willingness to substitute consumption intertemporally $(1/\gamma)$ is particularly clear in the CRRA case, it holds more generally...

 ...since both features of preferences are reflected in the concavity of the Bernoulli utility function in the vN-M expected utility framework.

 Empirical evidence: this link between risk aversion and intertemporal substitution is too restrictive to describe optimal saving and investment behavior

 A more general preference specification is proposed by Larry Epstein and Stanley Zin, "Substitution, Risk Aversion, and the Temporal Behavior of Consumption and Asset Returns: A Theoretical Framework," Econometrica Vol. 57 (July 1989): 00.937-969.

- Epstein and Zin work consider a multi-period framework
- Here for simplicity we focus on a two-period version
- Their proposed utility function over consumption c_0 at t=0 and consumption \tilde{c}_1 , possibly dependent on random asset returns, at t=1, is

$$U\left(c_{0}, \tilde{c}_{1}\right) = \left\{\left(1 - \beta\right) c_{0}^{\frac{\sigma - 1}{\sigma}} + \beta \left[\left(E\left(\tilde{c}_{1}^{1 - \alpha}\right)\right)^{\frac{1}{1 - \alpha}}\right]^{\frac{\sigma - 1}{\sigma}}\right\}^{\frac{\sigma}{\sigma - 1}}$$

$$U\left(c_{0}, \tilde{c}_{1}\right) = \left\{\left(1 - \beta\right) c_{0}^{\frac{\sigma - 1}{\sigma}} + \beta \left[\left(E\left(\tilde{c}_{1}^{1 - \alpha}\right)\right)^{\frac{1}{1 - \alpha}}\right]^{\frac{\sigma - 1}{\sigma}}\right\}^{\frac{\sigma}{\sigma - 1}}$$

• Note, first, that if there is no uncertainty, so that $\tilde{c}_1=c_1$ and $E\left(\tilde{c}_1\right)^{1-\alpha}=c_1^{1-\alpha}$, then this utility function implies

$$egin{aligned} U\left(c_0,c_1
ight) &= \left\{(1-eta)c_0^{rac{\sigma-1}{\sigma}} + eta\left[\left(c_1^{1-lpha}
ight)^{rac{1}{1-lpha}}
ight]^{rac{\sigma-1}{\sigma}}
ight\}^{rac{\sigma}{\sigma-1}} \ &= \left\{(1-eta)c_0^{rac{\sigma-1}{\sigma}} + eta c_1^{rac{\sigma-1}{\sigma}}
ight\}^{rac{\sigma}{\sigma-1}} \end{aligned}$$

Without uncertainty,

$$U\left(c_{0},c_{1}
ight)=\left\{ (1-eta)c_{0}^{rac{\sigma-1}{\sigma}}+eta c_{1}^{rac{\sigma-1}{\sigma}}
ight\} ^{rac{\sigma}{\sigma-1}}$$

Define

$$V(c_0, c_1) = [U(c_0, c_1)]^{\frac{\sigma-1}{\sigma}} = (1-\beta)c_0^{\frac{\sigma-1}{\sigma}} + \beta c_1^{\frac{\sigma-1}{\sigma}}$$

and note that

$$\frac{\sigma-1}{\sigma}=1-\frac{1}{\sigma}$$

to see that under certainty, the Epstein-Zin utility function implies an elasticity of intertemporal substitution equal to σ .

$$U(c_0, \tilde{c}_1) = \left\{ (1 - \beta) c_0^{\frac{\sigma - 1}{\sigma}} + \beta \left[\left(E\left(\tilde{c}_1^{1 - \alpha}\right) \right)^{\frac{1}{1 - \alpha}} \right]^{\frac{\sigma - 1}{\sigma}} \right\}^{\frac{\sigma}{\sigma - 1}}$$

ullet On the other hand, under uncertainty, once period t=1 arrives, the investor cares about

$$E\left(\tilde{c}_{1}^{1-\alpha}\right)$$

so α is like the coefficient of relative risk aversion. Hence, the Epstein-Zin utility function allows the coefficient of relative risk aversion α to differ from the inverse of the elasticity of intertemporal substitution σ .

Note that under uncertainty, when $\alpha = 1/\sigma$,

$$1 - \alpha = \frac{\sigma - 1}{\sigma}$$

and

$$U(c_0, \tilde{c}_1) = \left\{ (1 - \beta) c_0^{\frac{\sigma - 1}{\sigma}} + \beta \left[\left(E\left(\tilde{c}_1^{1 - \alpha}\right) \right)^{\frac{1}{1 - \alpha}} \right]^{\frac{\sigma - 1}{\sigma}} \right\}^{\frac{\sigma}{\sigma - 1}}$$
$$= \left\{ (1 - \beta) c_0^{\frac{\sigma - 1}{\sigma}} + \beta E\left(\tilde{c}_1^{\frac{\sigma - 1}{\sigma}}\right) \right\}^{\frac{\sigma}{\sigma - 1}}$$
$$= \left\{ (1 - \beta) c_0^{1 - \alpha} + \beta E\left(\tilde{c}_1^{1 - \alpha}\right) \right\}^{\frac{1}{1 - \alpha}}$$

Under uncertainty, when $\alpha = 1/\sigma$,

$$U(c_0, \tilde{c}_1) = \left\{ (1 - \beta)c_0^{1-\alpha} + \beta E\left(\tilde{c}_1^{1-\alpha}\right) \right\}^{\frac{1}{1-\alpha}}$$

Define

$$V(c_0, \tilde{c}_1) = [U(c_0, \tilde{c}_1)]^{1-\alpha} = (1-\beta)c_0^{1-\alpha} + \beta E(\tilde{c}_1^{1-\alpha})$$

to see that in this case, the Epstein-Zin specification collapses to the standard CRRA case, where α measures the coefficient of relative risk aversion and $1/\alpha$ measures the elasticity of intertemporal substitution.

Finally, note that in the general Epstein-Zin formulation

$$U\left(c_{0}, \tilde{c}_{1}\right) = \left\{\left(1 - \beta\right) c_{0}^{\frac{\sigma - 1}{\sigma}} + \beta \left[\left(E\left(\tilde{c}_{1}^{1 - \alpha}\right)\right)^{\frac{1}{1 - \alpha}}\right]^{\frac{\sigma - 1}{\sigma}}\right\}^{\frac{\sigma}{\sigma - 1}}$$

The expectation $E\left(ilde{c}_1^{1-lpha}
ight)$ gets raised to the power

$$\left(\frac{1}{1-\alpha}\right)\left(\frac{\sigma-1}{\sigma}\right)$$

Unless $\alpha=1/\sigma$, so that this product equals one, the probabilities of different states at t=1 will enter this utility function nonlinearly: the Epstein-Zin nonexpected utility function is a special case of those considered earlier by Kreps and Porteus.

- Hence, Epstein and Zin show that the coefficient of relative risk aversion and the elasticity of intertemporal substitution can be disentangled, but only at the cost of departing from the vN-M expected utility framework.
- Alternatively, we can think of Epstein and Zin's study as giving
 us another reason to be interested in nonexpected utility:
 besides describing preferences over early versus late resolution
 of uncertainty, it also allows risk and time preferences to be
 separated.

Appendix

Portfolio Choice with CRRA Utility

$$\frac{\pi (r_G - r_f)}{[Y_0 (1 + r_f) + a^* (r_G - r_f)]^{\gamma}} + \frac{(1 - \pi) (r_B - r_f)}{[Y_0 (1 + r_f) + a^* (r_B - r_f)]^{\gamma}} = 0$$

$$\frac{\pi (r_G - r_f) [Y_0 (1 + r_f) + a^* (r_B - r_f)]^{\gamma}}{[T_0 (1 + r_f) + a^* (r_G - r_f)]^{\gamma}}$$

$$= (1 - \pi) (r_f - r_B) [Y_0 (1 + r_f) + a^* (r_B - r_f)]^{\gamma}$$

$$[\pi (r_G - r_f))^{1/\gamma} [Y_0 (1 + r_f) + a^* (r_B - r_f)]$$

$$= [(1 - \pi) (r_f - r_B)]^{1/\gamma} [Y_0 (1 + r_f) + a^* (r_G - r_f)]$$

Portfolio Choice with CRRA Utility

$$\begin{aligned} \left[\pi\left(r_{G}-r_{f}\right)\right]^{1/\gamma}\left[Y_{0}\left(1+r_{f}\right)+a^{*}\left(r_{B}-r_{f}\right)\right] \\ &=\left[\left(1-\pi\right)\left(r_{f}-r_{B}\right)\right]^{1/\gamma}\left[Y_{0}\left(1+r_{f}\right)+a^{*}\left(r_{G}-r_{f}\right)\right] \\ Y_{0}\left(1+r_{f}\right)\left[\pi\left(r_{G}-r_{f}\right)\right]^{1/\gamma}+a^{*}\left(r_{B}-r_{f}\right)\left[\pi\left(r_{G}-r_{f}\right)\right]^{1/\gamma} \\ &=Y_{0}\left(1+r_{f}\right)\left[\left(1-\pi\right)\left(r_{f}-r_{B}\right)\right]^{1/\gamma} \\ &+a^{*}\left(r_{G}-r_{f}\right)\left[\left(1-\pi\right)\left(r_{f}-r_{B}\right)\right]^{1/\gamma} \end{aligned}$$

$$Y_{0}\left(1+r_{f}\right)\left\{\left[\pi\left(r_{G}-r_{f}\right)\right]^{1/\gamma}-\left[\left(1-\pi\right)\left(r_{f}-r_{B}\right)\right]^{1/\gamma}\right\}$$

$$=a^{*}\left\{\left(r_{G}-r_{f}\right)\left[\left(1-\pi\right)\left(r_{f}-r_{B}\right)\right]^{1/\gamma}+\left(r_{f}-r_{B}\right)\left[\pi\left(r_{G}-r_{f}\right)\right]^{1/\gamma}\right\}$$