

ORACLE

# Multicloud is the new normal



Alexandre Fagundes

**Cloud Architect, Oracle Latin America**

# Multicloud strategies will be the new normal ?!

Gartner

81%

of organizations have adopted a **multicloud** IT strategy to leverage advanced capabilities across clouds. –Gartner

S&P

76%

Of companies are adopting multicloud and hybrid cloud approaches. – S&P Global/451

IDC

70%

of organizations have adopted multicloud or hybrid cloud strategies. –IDC

**ORACLE**  
Cloud Infrastructure

 **Azure**

**aws**  


  
Google Cloud Platform

  
**Alibaba Cloud**

 Private Cloud (On-premises)

# Multicloud Strategies are becoming the new normal!!



**Multicloud** is the coordinated use of cloud computing services from two or more public cloud vendors.

- Best-of-Breed Innovation
- Multicloud Economics
- Reduces Vendor Lock-in
- Increased Redundancy
- Reduced Latency
- DevOps and Microservices
- Compliance and Governance
- Cross Cloud Platform Migration and Disaster Recovery Strategy

# Top multicloud motivators and challenges

## Motivators

- Data residency
- Cost optimization
- Business agility and innovation
- Best-of-breed cloud services and applications
- Cloud vendor lock-in concerns

## Challenges

- Cloud management - operational visibility and management across clouds
- Network interconnectivity
- Data management and governance
- Workload and data mobility
- Ensuring security across clouds

# OCI's portfolio of multicloud and hybrid cloud services



## Public / Government Cloud Regions

Hyperscale cloud regions in 39 worldwide locations



## MySQL Heatwave

OLAP & OLTP at the same instance



## Exadata Cloud@Customer

Cloud Autonomous Databases, running in your data center



## Microsoft Azure Interconnect

Regional low-latency integration for multicloud architectures



NEW

## Oracle Database Service for Azure

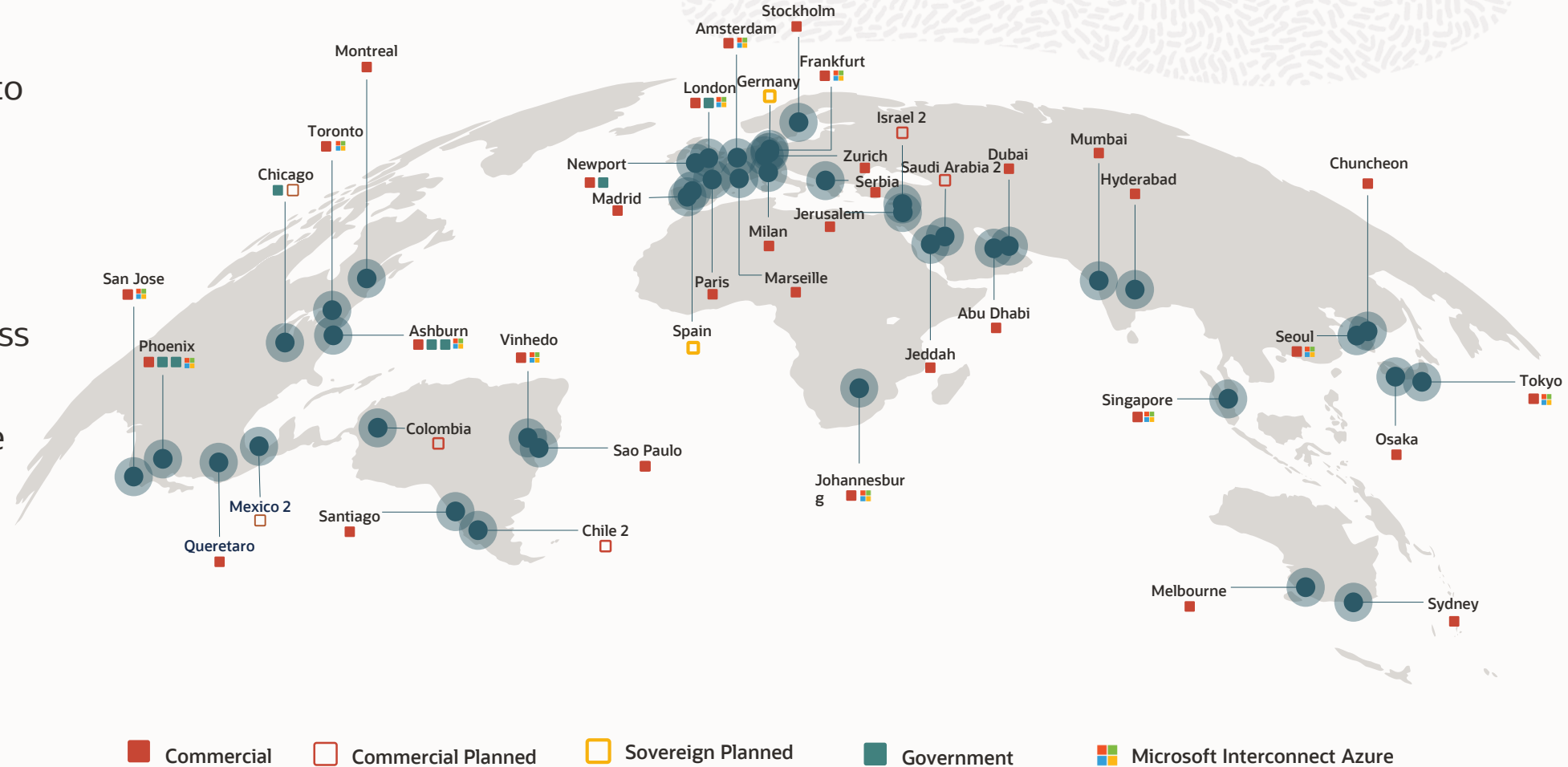
Fully managed service for Azure customers to use Oracle databases on OCI

# Foundation



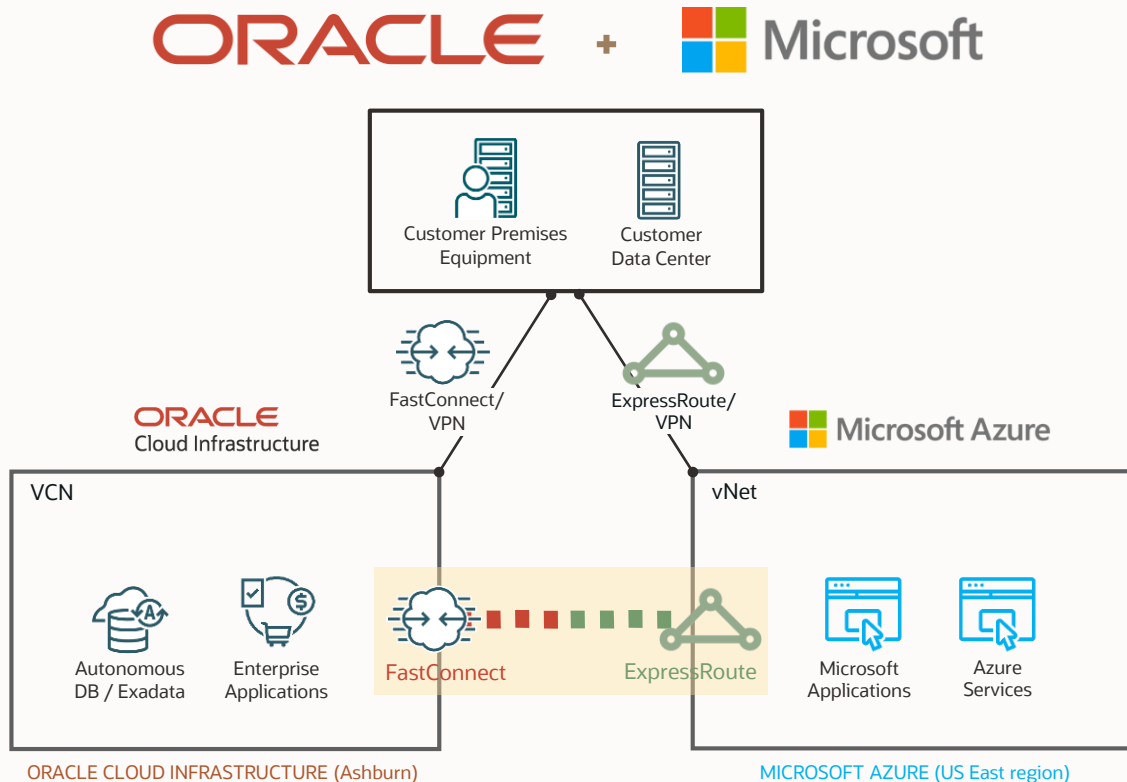
# The OCI-Azure Interconnect created the network foundation

- 12 global regions to date
- < 2 millisecond latency private interconnection
- No egress or ingress charges for data
- End-to-end secure encrypted tunnel





# Oracle Cloud and Microsoft Azure Interconnect

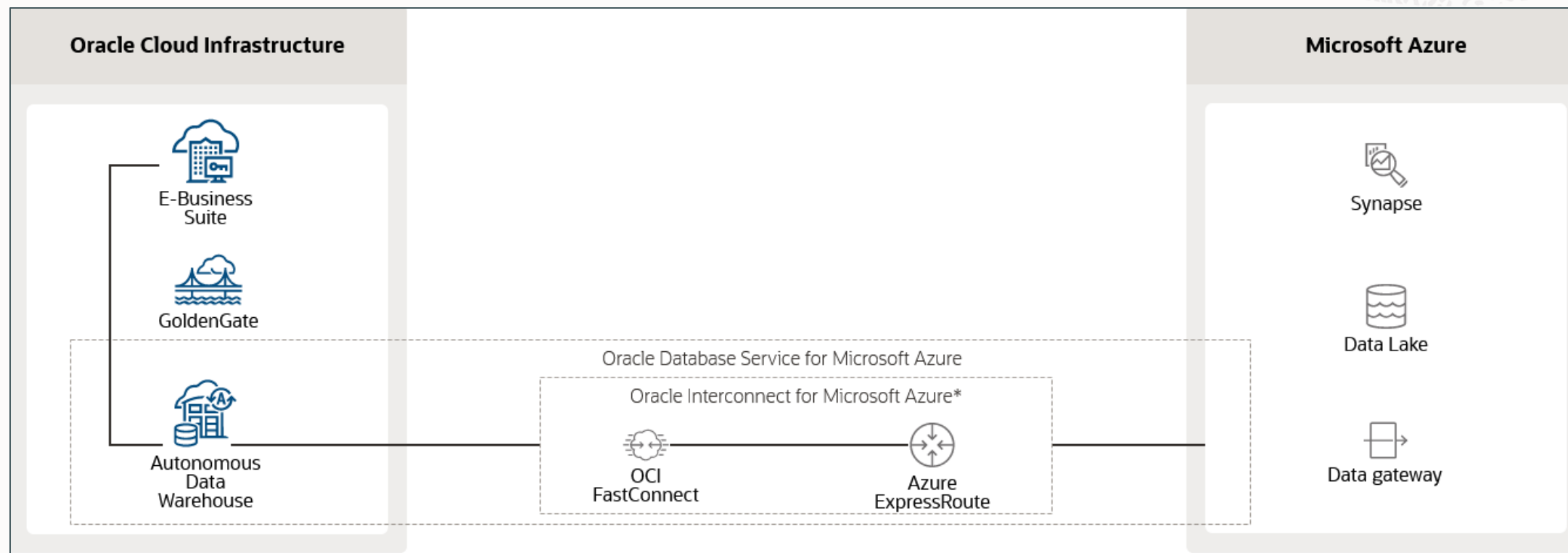


- ✓ Microsoft Azure and Oracle Cloud are **interconnected today**, so you can migrate and run mission-critical enterprise workloads across clouds
- ✓ **FastConnect and ExpressRoute** direct connection with 2 millisecond latency and no intermediate service provider required
- ✓ **Unified identity and access** management via single sign-on with automated user provisioning to easily manage resources across clouds
- ✓ **Collaborative support** of workloads across clouds, for example, custom and Oracle Applications on Azure with Oracle Database cloud services – connect best-in-class services across clouds
- ✓ No inbound or outbound egress charges over Interconnect
- ✓ **Available Now:** Ashburn, San Jose, Vinhedo, Toronto, London, Frankfurt, Amsterdam, Tokyo
- ✓ **Coming Soon:** Government, Asia, Europe regions

More Details: <https://azure.microsoft.com/en-us/pricing/details/expressroute/>



# Introducing the Oracle Database Service for Azure



An Oracle managed service that enables customers to easily provision and manage Oracle databases running on OCI using an Azure-native API and console experience.

Familiar experience to Azure users  
Access OCI database services

*Now includes MySQL Heatwave*

The image shows two overlapping screenshots of the Microsoft Azure portal. The background screenshot is the 'Oracle-Multi-Cloud | Metrics' dashboard, which includes a search bar, navigation links (Overview, Activity log, Access control (IAM), Tags, Diagnose and solve problems), and a list of metrics (Application map, Smart detection, Live metrics, Transaction search, Availability, Failures, Performance, Troubleshooting guides (preview)). The foreground screenshot is the 'Oracle Database Service for Azure' overview page for a database named 'testdb'. It shows the 'Overview' tab with a sidebar for 'Tags', 'Resources', and 'Backups'. The main content area displays 'Essentials' information: Resource group (App42), Status (Active), Location (East US), Subscription (odsademo), and Subscription ID (9a3b388f-1aa3-4645-867d-27c368406473). It also lists 'OCI resource' details: Database name, Open mode, OCPU count, and Storage (TB). A 'Connection strings' table is shown at the bottom.

TNS name	Connection string
mydb_high	(description= (retry_count=20)(retry_delay=3)(address=(protocol=tcps)(port=1522)(host=ad(service_name=g32cd2ac1c8f94d_mydb_high.adb.oraclecloud.com))(security=(ssl_server_certificate_name=Oracle BMCS US, O=Oracle Corporation, L=Redwood City, ST=California, C=US))))
mydb_low	(description= (retry_count=20)(retry_delay=3)(address=(protocol=tcps)(port=1522)(host=ad(service_name=g32cd2ac1c8f94d_mydb_low.adb.oraclecloud.com))(security=(ssl_server_certificate_name=Oracle BMCS US, O=Oracle Corporation, L=Redwood City, ST=California, C=US))))

1. Connect Azure and OCI
2. Provision OCI databases
3. Use your OCI database like an Azure resource
4. OCI manages Azure to OCI networking

# Oracle Database Service for Azure benefits



## Seamless and secure interoperability

- Familiar Azure-native user experience
- Automated identity, networking, and monitoring integration
- Private interconnect and networking
- Use Microsoft Azure services with OCI databases together
- Collaborative support

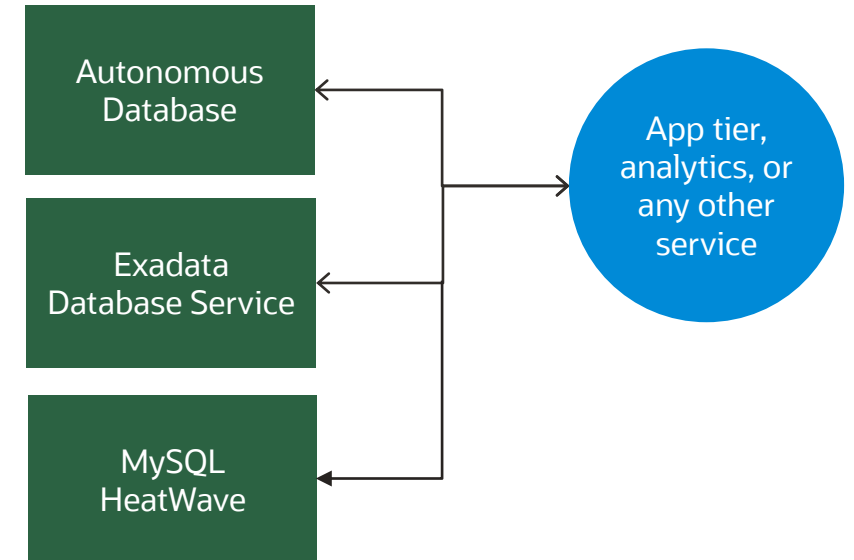
## Enterprise-grade cloud services



- < 2 ms latency private interconnect – suitable for nearly any app
- Zero downtime high availability with native Oracle RAC
- Scales up to 31 PB data warehouses and 10 million+ SQL IOPS
- Completely hands-off, multi-modal Autonomous Database
- Combine OLTP, OLAP, and ML into one MySQL Database service with MySQL HeatWave

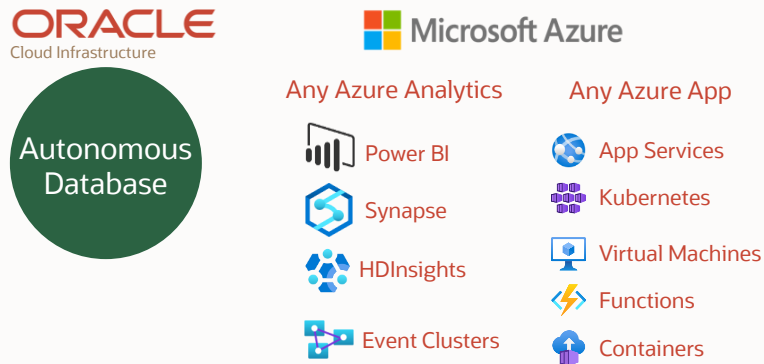
**ORACLE**  
Cloud Infrastructure

 Microsoft Azure

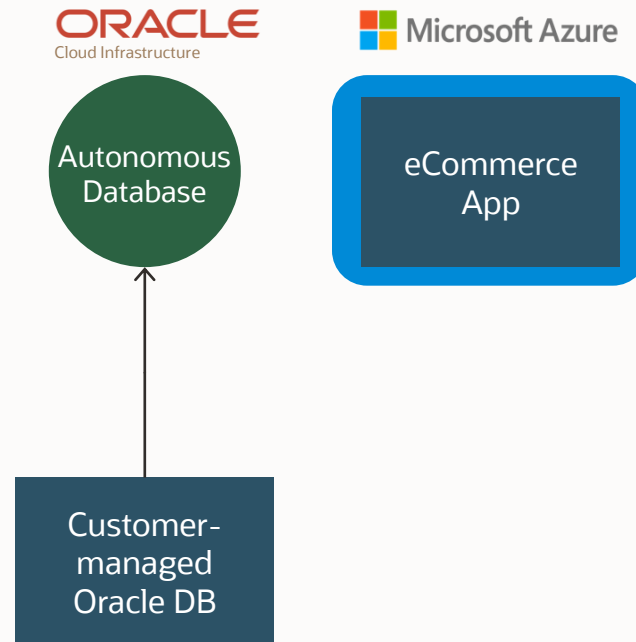


# ODSA creates more options for customers to harness cloud innovation

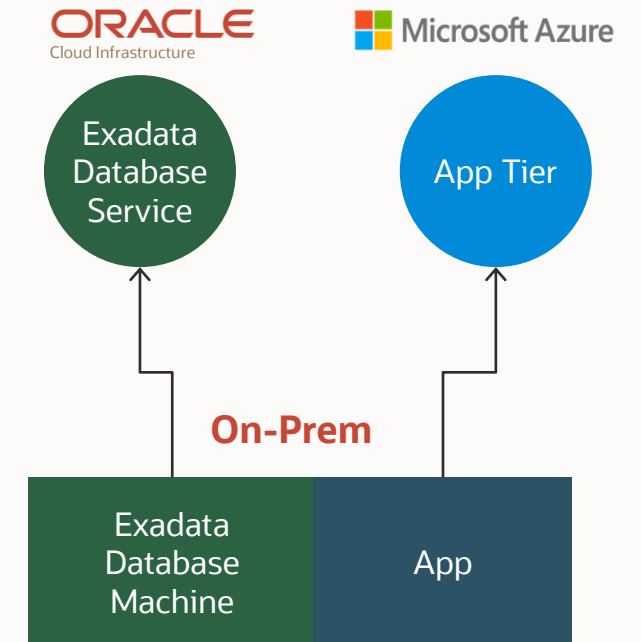
## Build with the best of OCI and Azure services



## Use fully managed Oracle Databases with Azure



## Run exclusive OCI database services with Azure



# ODSA creates more options for customers to harness cloud innovation



## Build with the best of OCI and Azure services



Any Azure Analytics



Power BI



Synapse



HDInsights



Event Clusters

Any Azure App



App Services



Kubernetes



Virtual Machines

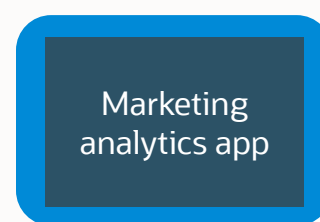


Functions



Containers

## Use fully managed Oracle Databases with Azure



Customer-managed  
MySQL database for transactions +  
analytics database + ML tools + ETL  
processes between data stores



"The MySQL HeatWave technology is by far the **best in the market now**...Wikibon strongly recommends that enterprise IT departments set a three-year plan to **eliminate separate OLAP databases and ETL** from MySQL transactional databases."



"HeatWave ML promises to be a **game-changer for application developers and a broad range of data analysts and scientists.**"



## 2. Use fully managed Oracle Databases with Azure

### Customer Profile

Applications using Oracle database software, regardless of deployment location or feature set

#### Triggers:

- Higher availability or resilience needs
- Higher performance needs
- Greater database capacity needed
- Desire reduction in database maintenance

### Oracle Database Service for Azure

#### Benefits to IT staff:

- No OCI or new Oracle Database skills needed
- On-demand provisioning in minutes
- 80% reduction in admin tasks
- Operate like other Azure resources

#### Technical benefits of Autonomous Database:

- Zero downtime configurations (for failures and planned maintenance)
- Non-disruptive scaling

## 3. Run exclusive OCI database services with Azure

### Customer Profile

Applications using Oracle databases

- Exadata Database Machine
- Databases with Real Application Clusters (RAC)

Triggers:

- Azure migration
- Hardware refresh
- IT strategy change

### With Oracle Database Service for Azure

Benefits to IT staff:

- No OCI or new Oracle Database skills needed
- On-demand provisioning in minutes
- No application re-architecture required

Technical benefits:

Exadata Database Service:

- **Scalability:** Up to 31 PB databases with Exadata Database Service
- **Performance:** 10's of millions of IOPs

Real Application Clusters (RAC) on OCI:

- High availability
- Fast scaling



## 4. Run exclusive OCI database services with Azure

### Customer Profile

Applications using MySQL databases

- MySQL HeatWave

Triggers:

- Need for real-time analytics/higher query performance
- Eliminate separate analytics databases
- Eliminate separate ML tools
- Eliminate the complexity, latency, and security risks of ETL between data stores
- Increase automation
- Reduce costs

### With Oracle Database Service for Azure

Benefits to IT staff:

- No OCI or new Oracle Database skills needed
- On-demand provisioning in minutes
- No application re-architecture required

Technical benefits:

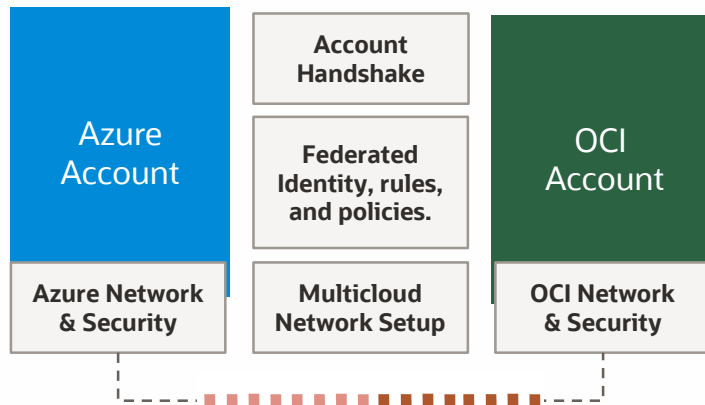
MySQL HeatWave:

- Single database for transaction processing and real-time analytics
- No ETL/ELT processes and tools
- In-database Machine Learning
- ML-powered automation with MySQL Autopilot
- Increased security (no data movement and built-in advanced security features)

# How does the Oracle Database Service for Azure work?

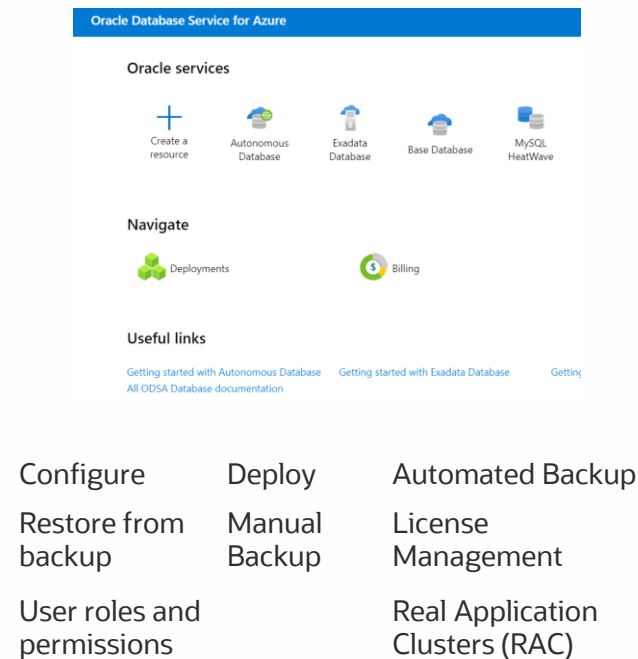
1

Guided cloud to cloud setup and configuration



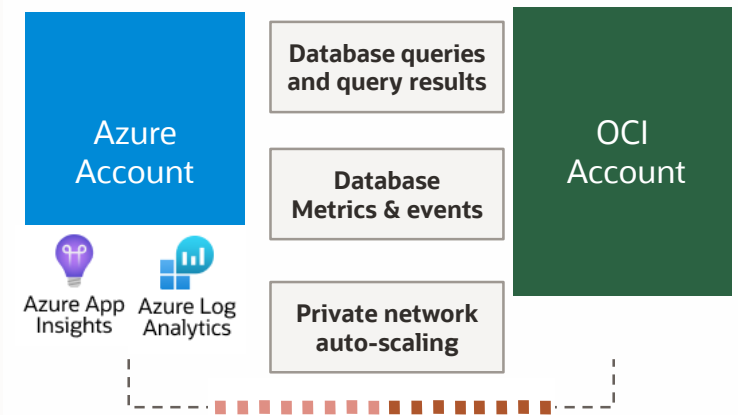
2

Provision and operate OCI Database services



3

Database access and managed connectivity



# Ten unique Oracle Database capabilities NOT in 3rd-party clouds



- 1 Automatic indexing provides continuous performance tuning
- 2 More efficient use of vCPU by offloading CPU intensive processes to Exadata storage servers
- 3 Fault tolerant In-Memory tables
- 4 Fast node failure detection/recovery
- 5 Automatic block repair from standby
- 6 Automatically prioritizes latency sensitive database operations
- 7 Automatically expands In-Memory capacity to lower-cost, shared flash storage tier
- 8 Real-time reporting on standby databases
- 9 Allows SQL read/write on standby
- 10 Real-time statistics gathering

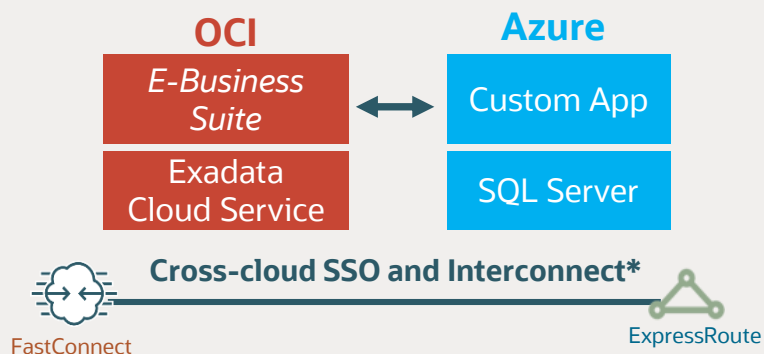


**Not your Average  
Database Cloud Service**



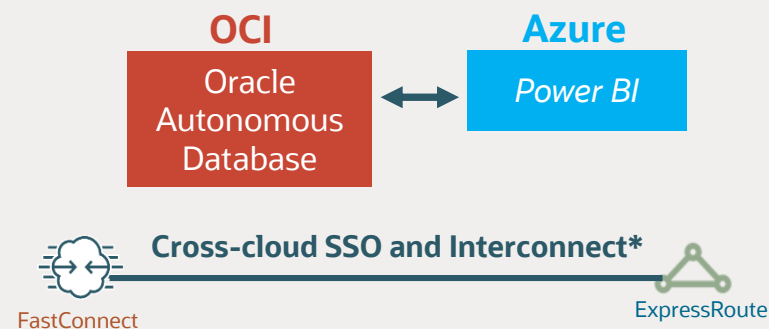
# Using Oracle Database in multicloud architectures

## Run full stack applications



- Application stacks on OCI and Azure interoperate and share data
- Maintain high performance connectivity between dependent applications in the cloud with no re-architecture

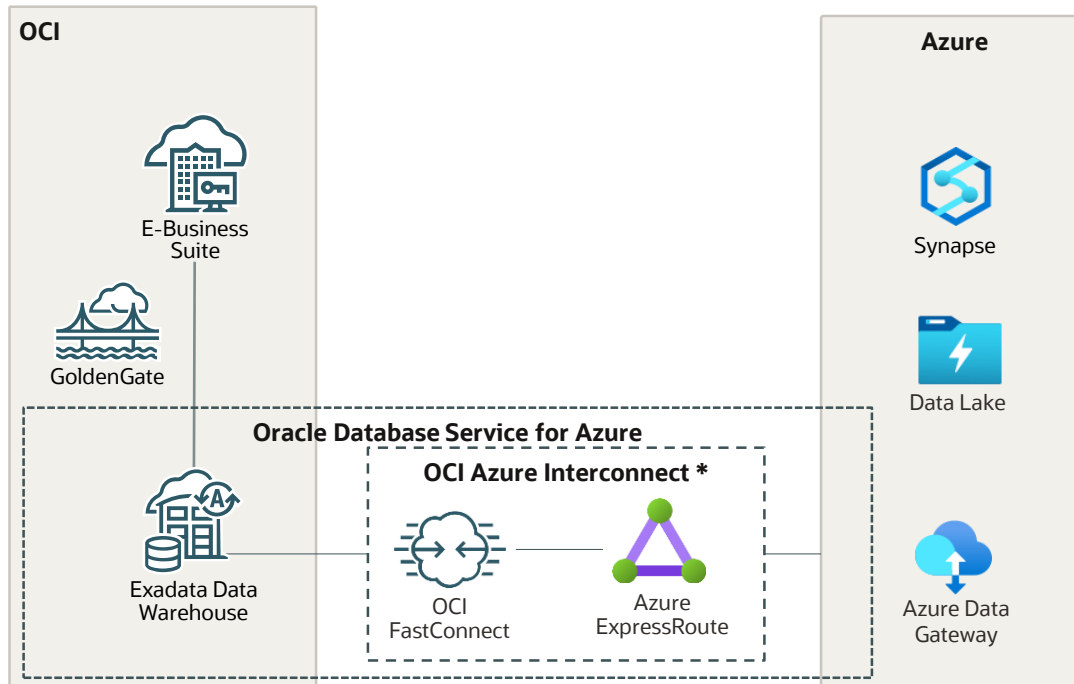
## Run split stack applications



- Application running on Azure with an Oracle Database running on OCI using a low latency, high speed connection
- Achieve high performance, innovation and economics by running application components in the most optimal environment

**\*Direct connection with <2ms RTT latency between clouds – No intermediate connectivity provider is required**

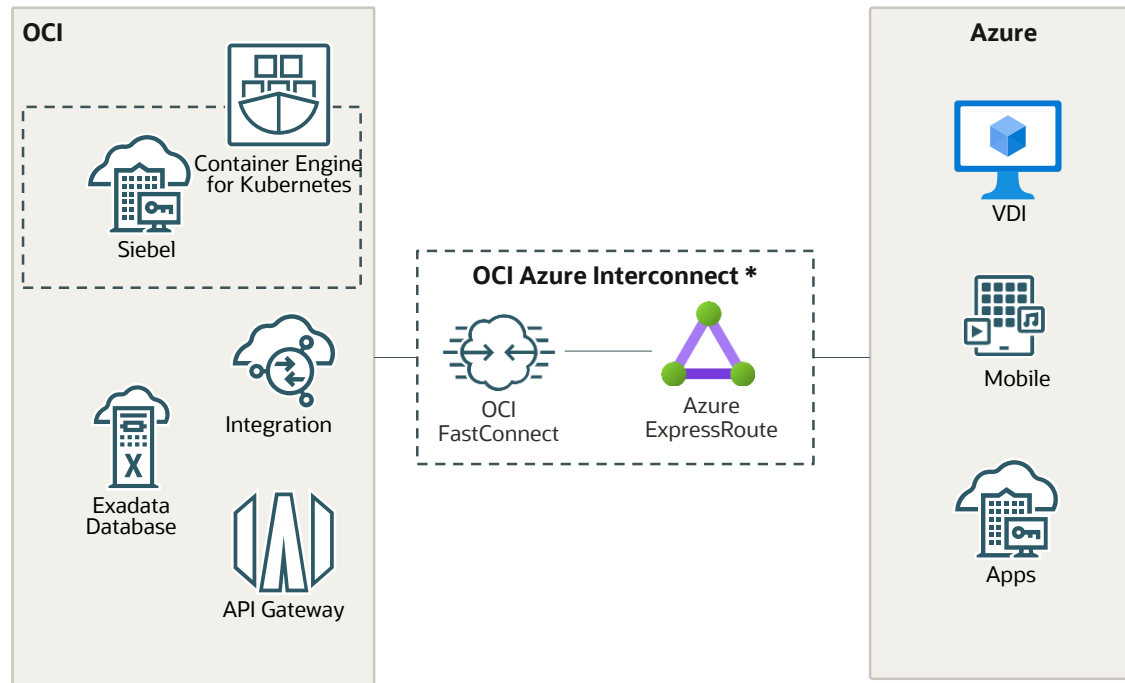
# Use case: Data analytic pipeline



\*Direct connection with <2ms RTT latency between clouds – No intermediate connectivity provider is required

- Modernize data transformation pipeline with real-time data analysis and faster delivery of data reports to help customers make more informed and timely business decisions
- **Example architecture**
  - Data analytics frontend on Azure with Oracle Autonomous Data Warehouse (ADW) on the backend in Oracle Database service for Azure (ODSA) on OCI for real-time data insight
  - Data feed from EBS to Oracle ADW using OCI GoldenGate
  - Data transfer to Azure Data lake via OCI Azure Interconnect and Azure Data Gateway for batch data upload

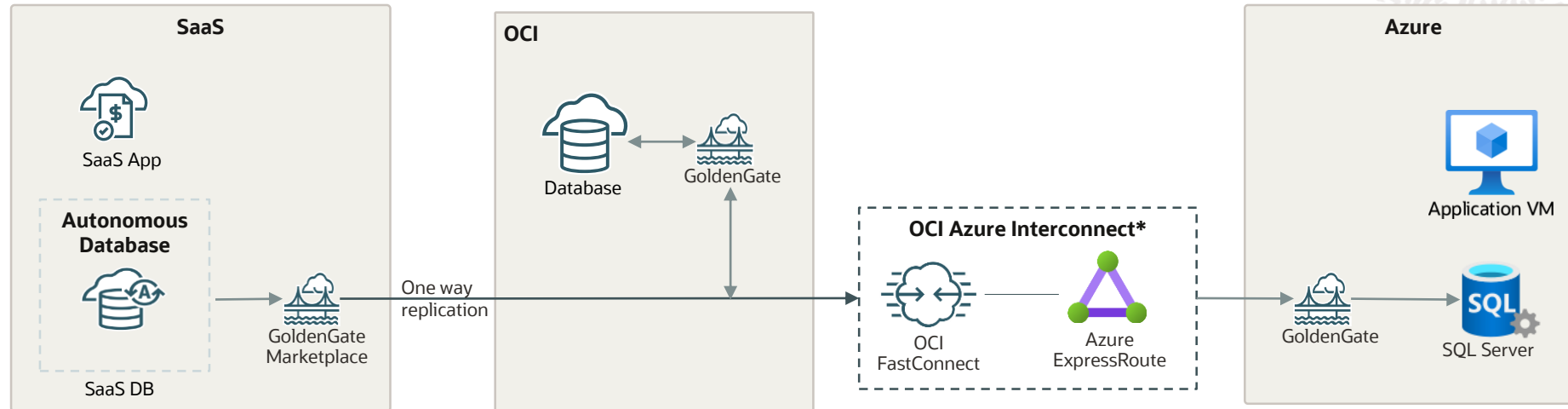
# Use case: App to app integration



\*Direct connection with <2ms RTT latency between clouds – No intermediate connectivity provider is required

- Application stacks on OCI and Azure interoperate and share data.
- Maintain high performance connectivity between dependent applications in the cloud with no re-architecture
- **Example architecture**
  - Siebel CRM 22.8 in Oracle OKE with Exadata database on OCI
  - Low latency, high speed integration with Azure-hosted apps using Interconnect

# Use case: SaaS to platform integration



- Integrate SaaS applications with applications on different clouds to achieve business agility and innovation
- **Example architecture**
  - Replicate Oracle Retail Cloud database to database on OCI to run the custom application.
  - Near real-time Integration of customer apps with SaaS application
  - The data is also replicated from OCI GoldenGate to GG for SQL Server running in Azure and subsequently loaded into an Azure SQL database

\*Direct connection with <2ms RTT latency between clouds – No intermediate connectivity provider is required



# MySQL HeatWave customer momentum



## Marketing analytics

Real-time analysis of advertising/  
marketing campaigns performance

## Gaming analytics

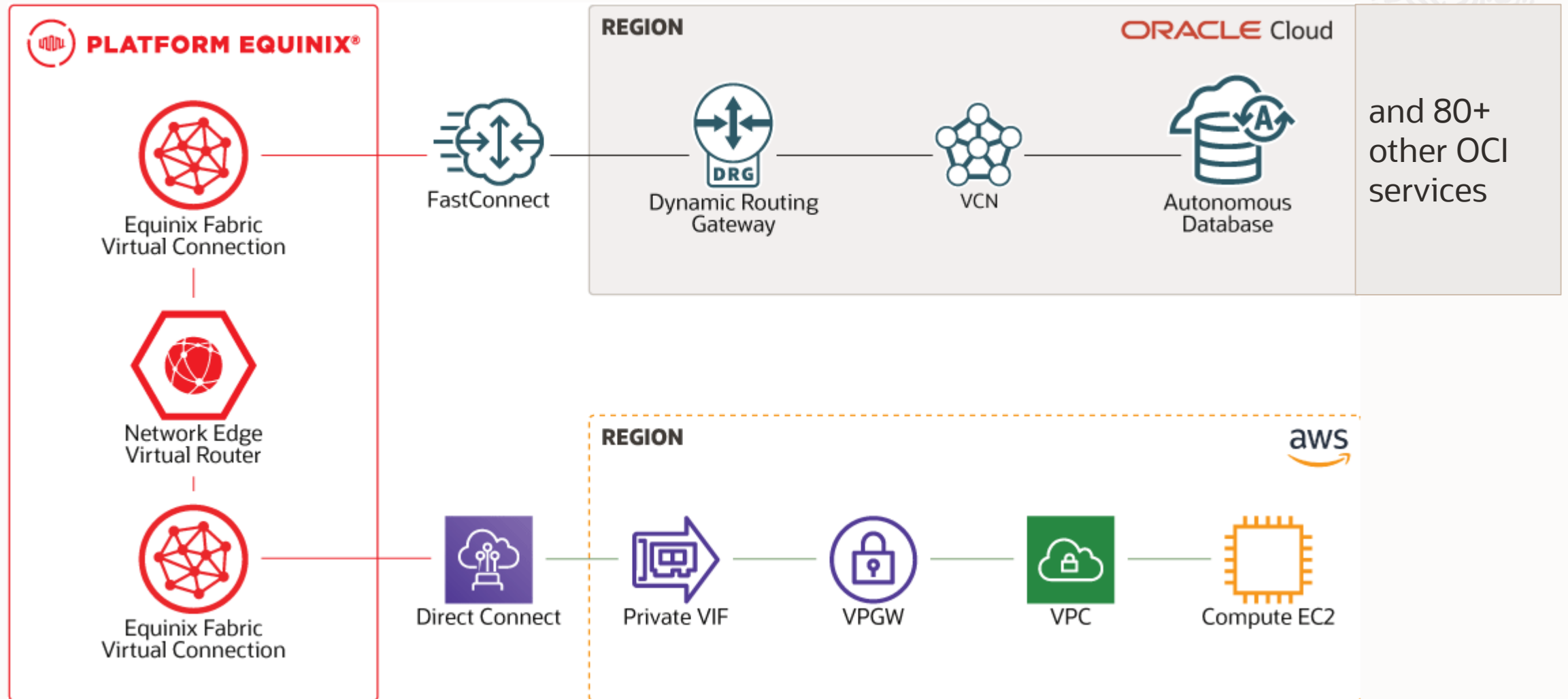
To improve the players' experience and  
adjust the difficulty level

## Real-time monitoring of diabetes

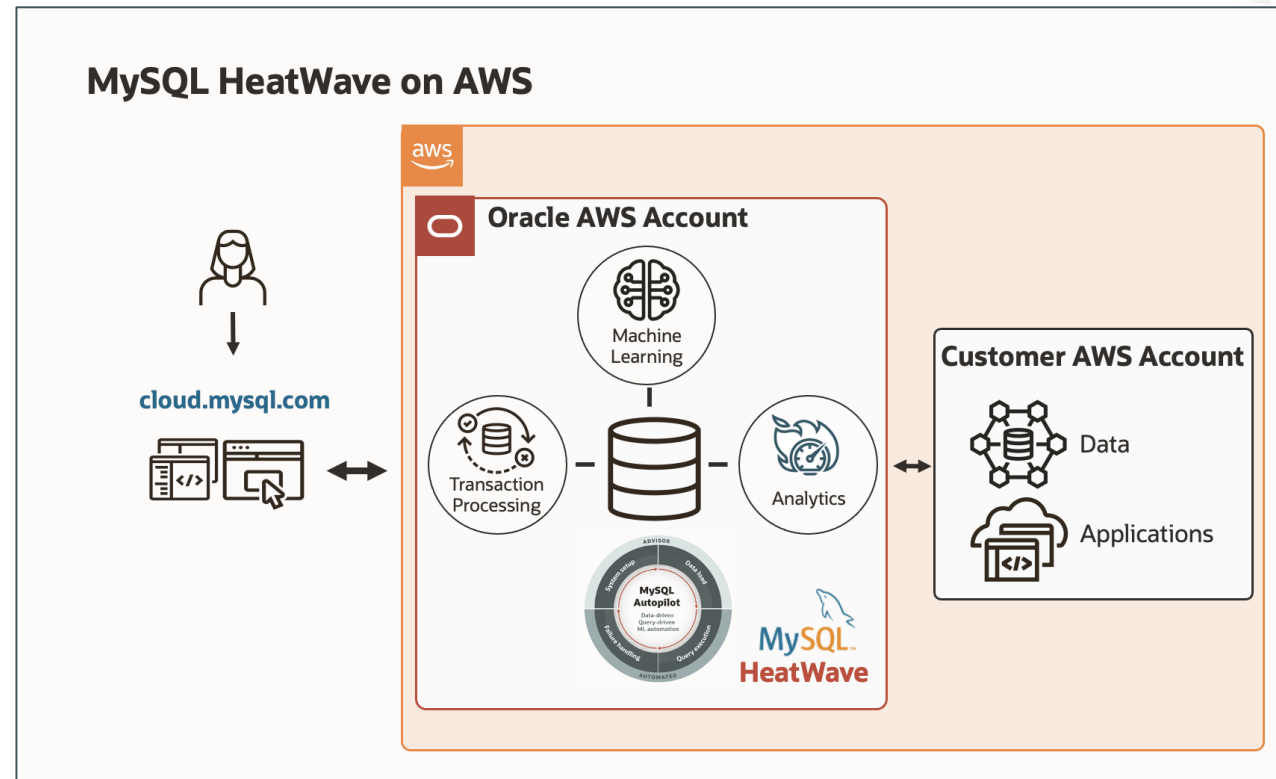
To improve patients' lives



# Multicloud Networking with AWS using Equinix

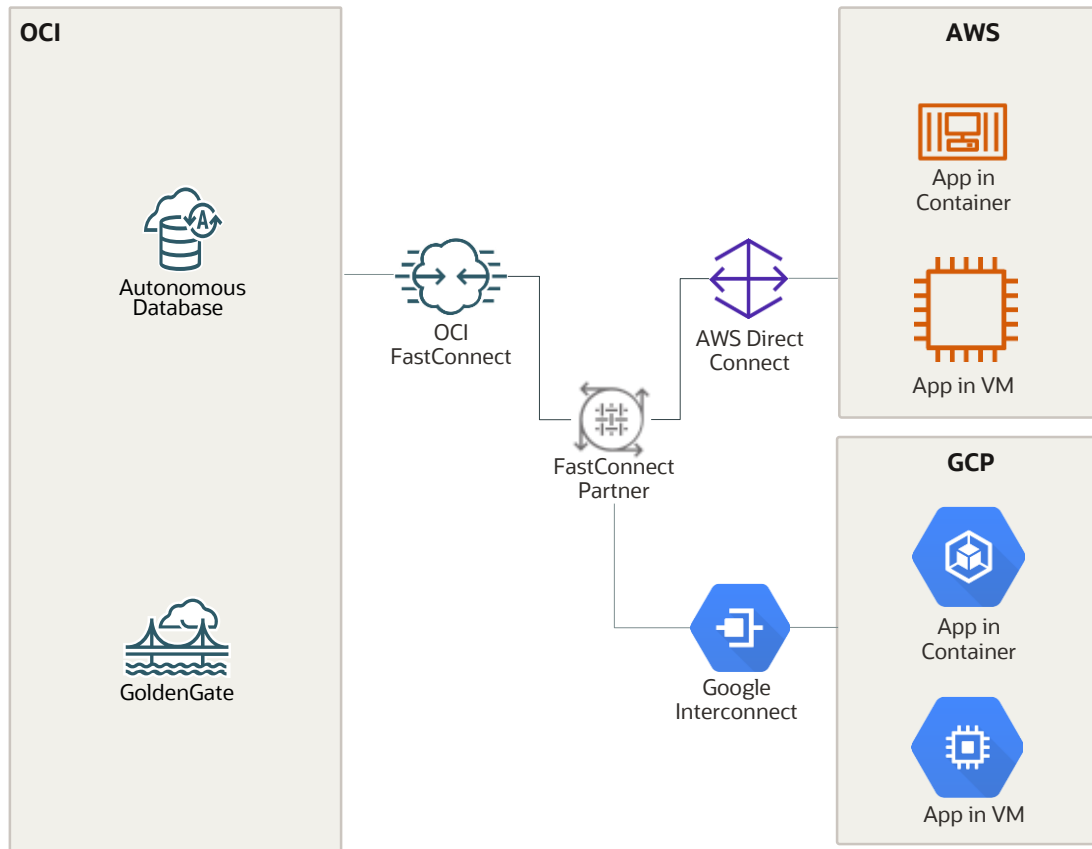


# MySQL HeatWave on AWS



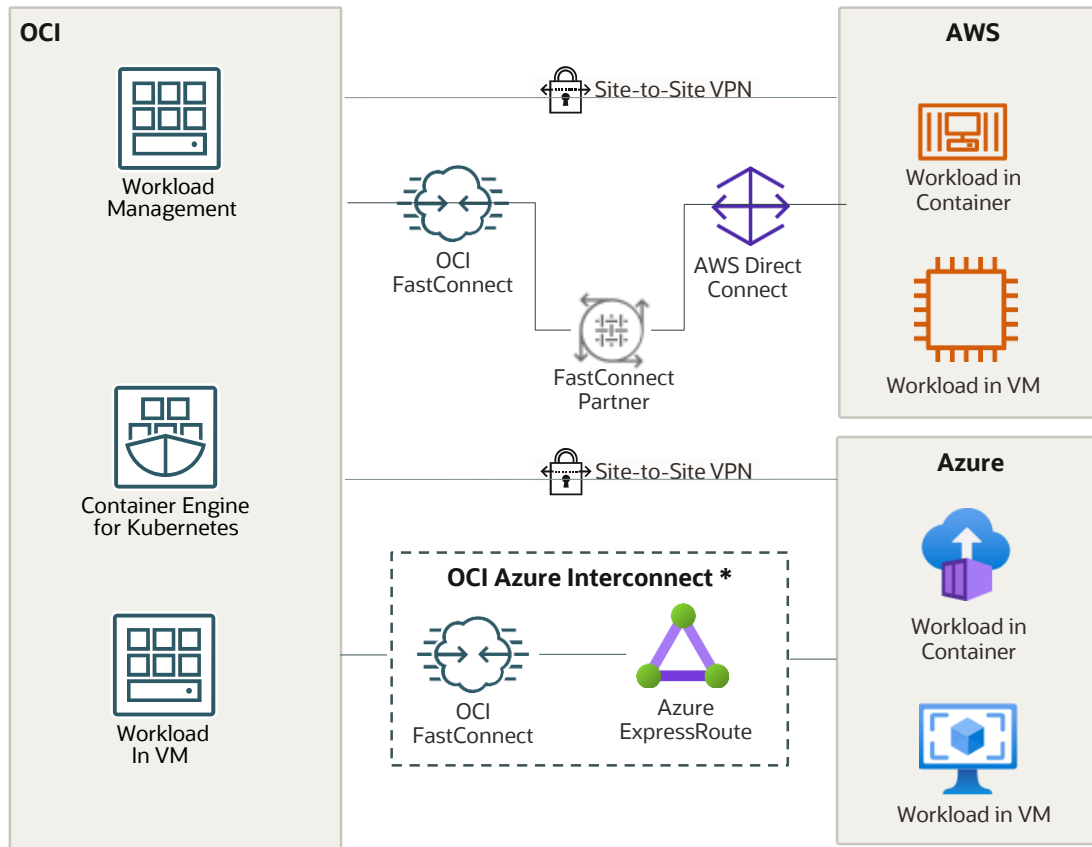
Familiar experience to AWS users  
Simplicity of transaction and real-time analytics in one service  
7x better price performance than Amazon Redshift

# Use case: Split stack application



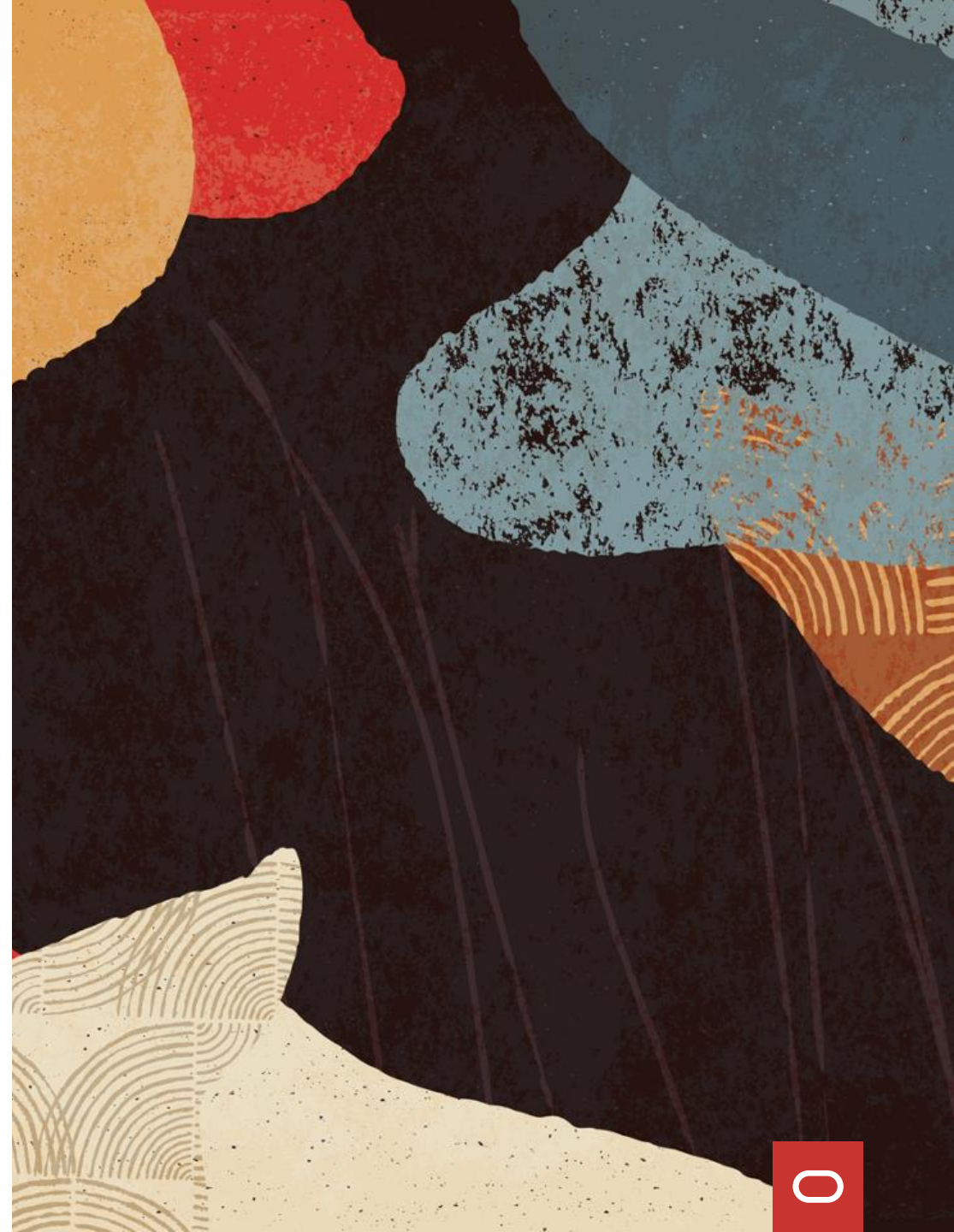
- Support specific development environments and toolsets while using best-of-breed data management
- **Example architecture**
  - PowerBuilder, .NET and Go applications front-end on AWS and GCP with back-end Autonomous Database on OCI
  - OCI FastConnect partner connects OCI FastConnect to AWS Direct Connect

# Use case: Workload mobility



- Distribute workloads to run on different clouds to achieve the best price performance.
- **Example architecture**
  - Run workload orchestration on OCI and run distributed Kubernetes or VM workload on OCI and Azure
  - Achieve a high level of parallel computing and good price performance

# FAQ





# What's the difference between the Oracle Database Service for Azure and the OCI-Azure Interconnect?

	Oracle Database Service for Azure	OCI and Microsoft Azure Interconnect
Primary Use	Azure customers who want to connect Azure resources to Oracle Databases on OCI.	Customized bi-directional scenarios. Usable with all OCI and Azure resources.
What is it?	A guided experience to automate and simplify account linkage, user entitlements, and provides a portal on Azure to manage OCI database services with a UX experience familiar to Azure users.	Direct connectivity between OCI and Azure built on Oracle FastConnect and Azure ExpressRoute to create low-latency, high throughput, and redundant connections in multiple regions with unified identity and access management between Azure and OCI.
Support	<a href="#">Collaborative support model</a> (same as interconnect)	<a href="#">Collaborative support model</a>
Network Cost	No interconnection port or ingress/egress charges.	Interconnection ports ( <a href="#">FastConnect</a> and <a href="#">ExpressRoute</a> ) Zero data ingress/egress charges
Network scaling	Fully managed by OCI	Customer managed in the customer's tenancy
Monitoring	Consolidated metrics and events consumed in Azure App Insights and Azure Log Analytics	Customer managed
Pricing	No cost for Oracle Database Service for Azure. Pay only for Azure and OCI service consumption.	Interconnection ports (FastConnect and ExpressRoute), plus Azure and OCI service consumption



# What database features are available in Oracle Database Service for Azure today?

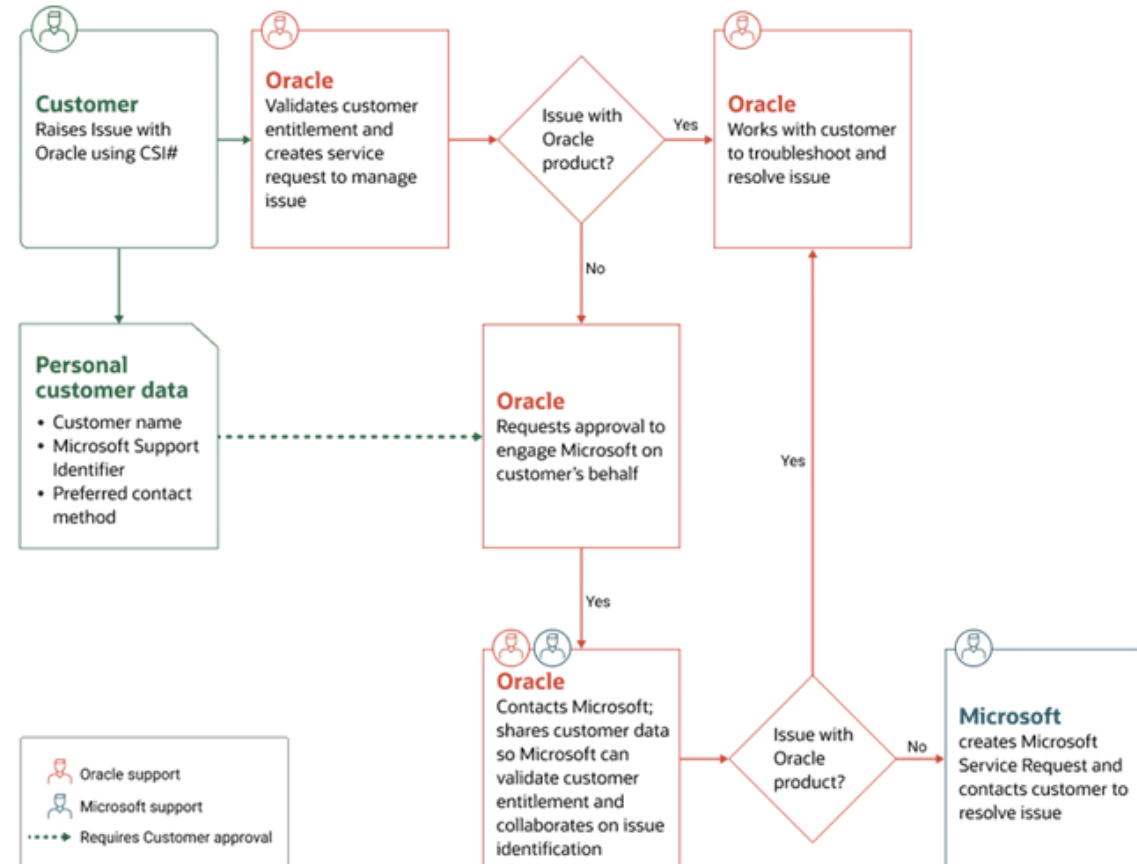
Key capabilities	Oracle Database Service for Azure Portal	OCI Console
Manual Backup	✓	✓
Automated Backup	✓	✓
Restore to existing database	✓	✓
License Management	✓	✓
RAC	✓	✓
Service Requests	✓	✓
Data Guard	Coming soon	✓
Scaling Infrastructure	Coming soon	✓
Autoscaling	Coming soon	✓



# Collaborative support

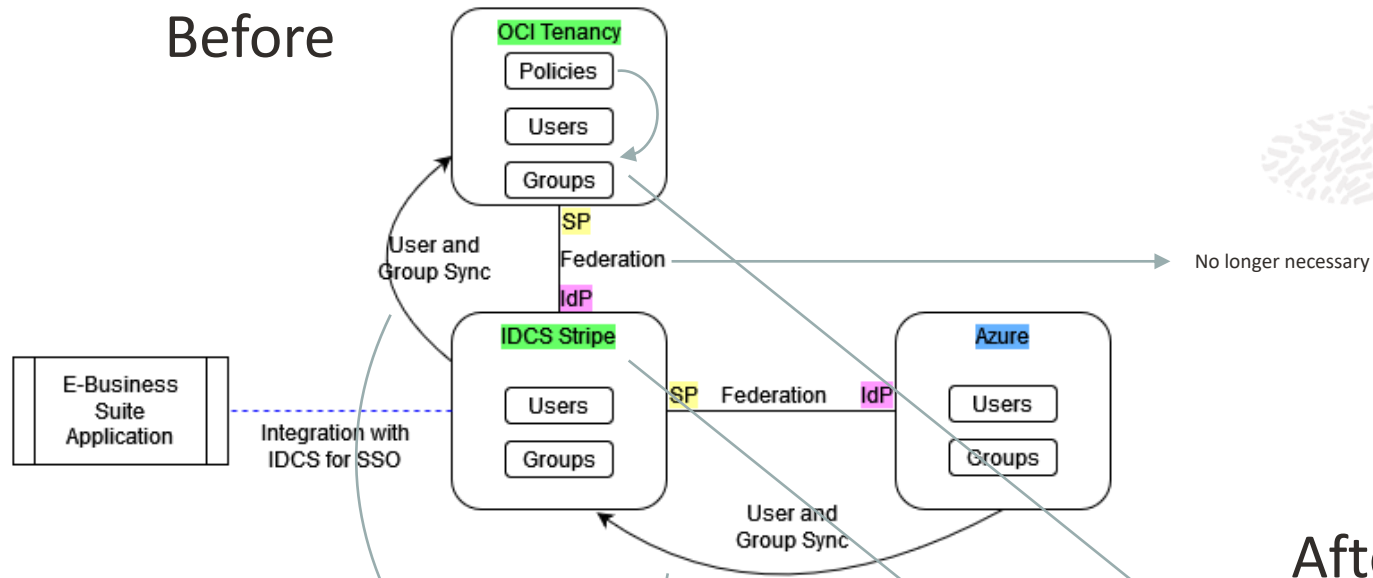
1. Raise issues with Oracle or Microsoft
2. Joint resolution by both cloud vendors
3. Customer approves support organization engagement between Microsoft and Oracle

<https://www.oracle.com/cloud/azure-interconnect/>  
Click on collaborative support

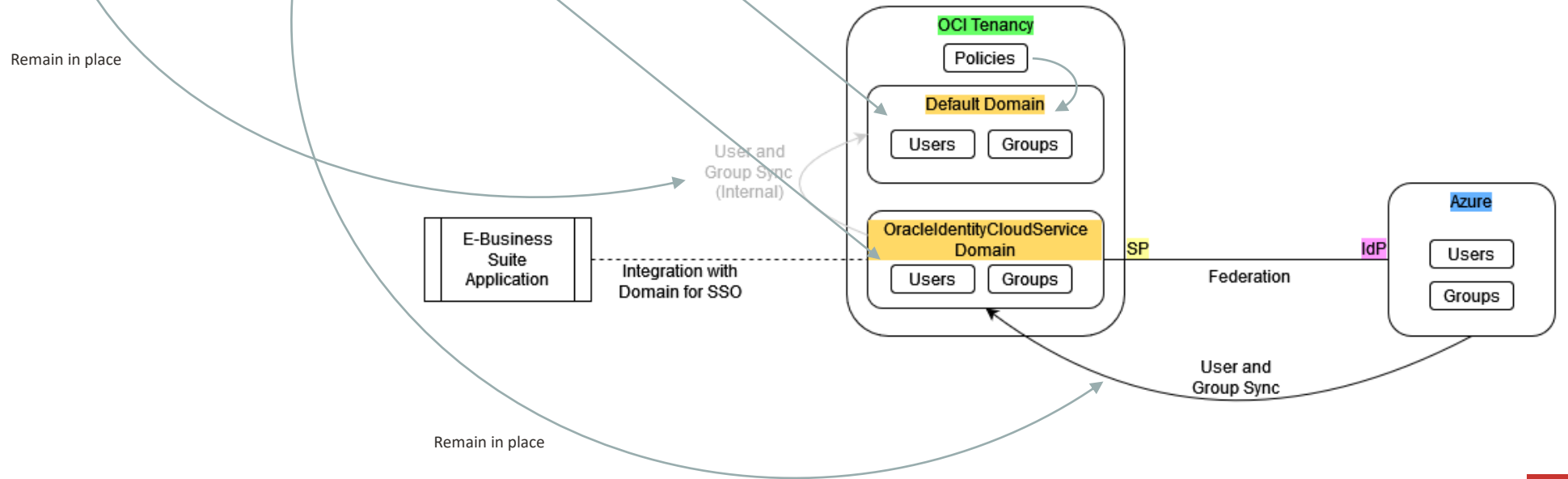


# Federation from Azure AD

## Before



## After



# OCI can enhance your multicloud strategy

## Products

- Oracle Database Service for Azure
- Oracle MySQL Heatwave on AWS
- Oracle Interconnect for Azure

## Related services

- OCI IAM
- OCI Application Integration
- OCI Golden Gate
- OCI Data Integration
- Oracle Cloud Manageability & Observability Platform
- OCI Database Management
- Oracle Data Safe

## Architectures

30+ multicloud patterns and automation to get you started and into production

## Related applications

- ERP (EBS, PeopleSoft, JD Edwards, Siebel, SAP, etc.)
- Industry apps (Banking, Retail, Telco, Healthcare, xx)
- SaaS (ERP cloud, HCM cloud, CX cloud, Retail cloud, Transportation cloud, xx)
- Cloud native, k8s
- In-house developed apps

## Oracle Cloud Lift

Hundreds of experts at multicloud architectures – go from design to go-live as part of your OCI contract

## Related services

- On-premises to OCI
- Cloud to OCI
- Private hosting to OCI
- Partner with Global System Integrators and Managed Services Partners
- Database, VM, JEE on WLS,
- Oracle app (EBS, PeopleSoft, JD Edwards, Siebel)



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