



## Assessment Report

*Presented to*

**Beijing Aeonmed Co., Ltd.**

北京谊安医疗系统股份有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	405, Floor 4, Inside 901, Floor 1-4, Building 9, Yard 26, Waihuan West Road, Fengtai District, Beijing City, China
City / Country:	Beijing / China
Consigner of Assessment:	GMedChain
Gold Supplier Member ID:	aeonmed
Gold Supplier Company Name:	Beijing Aeonmed Co., Ltd.
Contact Person:	Ms. Chunna Jia
Phone Number:	0086-13811371647
Fax Number:	N/A
Email:	kathyjia@aeonmed.com.cn
Website Address (URL):	

*Service Provided by TÜV Rheinland*

*Report No.: 20649396\_T*

Report Number:	20649396_T	Assessment Type	Trading Assessment
Date of Assessment:	20/Aug./2020	Report Date:	20/Aug./2020
Assessor's Name:	Hao Wang	Validity Period:	21/Aug./2020 -- 20/Aug./2021
Reviewed By:	Lihua Wu	Online Verification:	<a href="http://assessed-suppliers.chn.tuv.com">http://assessed-suppliers.chn.tuv.com</a>

### **Important Notes:**

#### **TÜV Rheinland's Disclaimer:**

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of TÜV Rheinland's contain liability limitation provisions.

## Contents

<b>Section 1: Company Overview.....</b>	<b>5</b>
1.1 Legal Validity.....	5
1.2 Company Building Information .....	5
<b>Section 2: Human Resources .....</b>	<b>6</b>
2.1 Company Chart .....	6
2.2 Employee Headcount.....	6
2.3 Management .....	6
<b>Section 3: Current Export Situation .....</b>	<b>7</b>
<b>Section 4: Export Business Capacity .....</b>	<b>8</b>
4.1 Market Distribution (Previous 12 Months) .....	8
4.2 Main Clients .....	9
<b>Section 5: Quality Assurance .....</b>	<b>10</b>
5.1.1 Quality Management System Certification .....	10
5.1.2 Product Certification .....	10
5.2 Testing Report .....	10
5.3 Supplier Management .....	10
5.4 After Sales Service .....	11
<b>Section 6: R &amp; D Capacity .....</b>	<b>12</b>
6.1 Current Situation.....	12
6.2 R&D Real Case Description .....	13
6.3 Design Process (Confidential).....	13
6.4 Design Devices (N/A) .....	13
<b>Section 7: Company Development / Expansion Plans .....</b>	<b>14</b>
<b>Section 8: Certification &amp; Photos .....</b>	<b>15</b>
<b>Section 9: Company and Product Samples .....</b>	<b>17</b>
<b>Section 10: Competitive Advantages .....</b>	<b>20</b>
10.1 Product Group Capacity .....	20

Report No:	20649396_T	Report date:	20/Aug./2020	Assessed By	Hao Wang
CONFIDENTIAL		All Rights Reserved			Page No: 3 of 21



10.2 Real Case for Lower MOQ & Lead Time .....	20
10.3 Real Case for Large Contract & Lead Time.....	20
10.4 Overseas After Sales Service Capacity .....	20
10.5 After-sales service capacity .....	21

## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9111010676093920 5G
Year Established:	29/Mar./2004	Validity Period:	29/Mar./2004--31/Dec./2049
Export Experience:	18 years	Industry Experience:	19 years
Registered Address:	405, Floor 4, Inside 901, Floor 1-4, Building 9, Yard 26, Waihuan West Road, Fengtai District, Beijing City, China		
Company Address:	405, Floor 4, Inside 901, Floor 1-4, Building 9, Yard 26, Waihuan West Road, Fengtai District, Beijing City, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Beijing Fengtai Administration for Industry and Commerce
Registered Capital:	RMB 52,554,862		
Corporate Representative:	Mr. Changying Li		
Industry:	Medical Devices		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendent		
<b>1.2 Company Building Information</b>			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed			
Total Building Size: 5,388 m <sup>2</sup>			
Office Size: 5,388 m <sup>2</sup>			

## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<div><div>Chairman</div><div><div>GM</div><div>Vice GM</div></div><div>CEO Office</div><div><div>Quality Inspection Dept.</div><div>R &amp; D Dept.</div><div>Foreign Trade Sales Dept.</div><div>Domestic Trade Sales Dept.</div><div>Finance Dept.</div><div>Brand Planning Dept.</div><div>HR Dept.</div></div></div>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
Chairman	1	0	1	
GM	1	0	1	
Vice GM	4	0	4	
CEO Office	5	0	5	
Quality Inspection Dept.	35	0	35	
R & D Dept.	120	0	120	
Foreign Trade Sales Dept.	35	0	35	
Domestic Trade Sales Dept.	120	0	120	
Finance Dept.	16	0	16	
Brand Planning Dept.	8	0	8	
HR Dept.	15	0	15	
Total Number:	360	0	360	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

## Section 3: Current Export Situation

Current Export Situation				
There is/are <u>71</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	YES	YES
21-30Years	0	N/A	N/A	N/A
11-20 Years	40	N/A	N/A	N/A
6-10 Years	20	N/A	N/A	N/A
2-5 Years	6	N/A	N/A	N/A
Less than 2 years	5	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		02142204		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Beijing Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
Anesthesia Machine; Ventilator; Operation Table;		30	days	
Average Sampling Time				
Product Category		Lead Time		
Anesthesia Machine; Ventilator; Operation Table;		60 days		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
Anesthesia Machine; Ventilator; Operation Table;		60 days		

## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	10
South America	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	10
Eastern Europe	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	10
Southeast Asia	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	10
Africa	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	3
Oceania	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	5
Mid East	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	5
Eastern Asia	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	10
Western Europe	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	10
Central America	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendant	Confidential	2
Northern Europe	Anesthesia Machine; Ventilator;	Confidential	5



	Operation Table; Operation Lamp; Pendent		
Southern Europe	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendent	Confidential	5
South Asia	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendent	Confidential	10
Domestic Market	Anesthesia Machine; Ventilator; Operation Table; Operation Lamp; Pendent	Confidential	5
<b>4.2 Main Clients</b>			
<b>Client Name</b>	<b>Main Product(s)</b>	<b>Total Revenue (%)</b>	
Confidential	Confidential	Confidential	

## Section 5: Quality Assurance

Quality Assurance				
5.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO13485	TUV SUD	Q50657250022R ev.02	Refer to the photo	23/Mar./2020 -- 31/Dec./2022
5.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	TUV SUD	G10657250019R ev.02	Anaesthetic Workstation, Vaporizer, Ventilator, Medical Air Compressor, Infusion Pump, Ceiling Pendant, Multi- Parameter Patient Monitor, Videoscope System, Patient Warming System.	26/Mar./2020 -- 26/May/2024
5.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No		

5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
<b>5.4 After Sales Service</b>		
Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

## Section 6: R & D Capacity

R&D Capacity					
<b>6.1 Current Situation</b>					
There is/are <u>120</u> R&D engineer(s) in the company.					
<b>Education Level</b>	<b>Headcount</b>		<b>Work Experience</b>	<b>Headcount</b>	
Doctorate	0		Over 30 Years	0	
Post-Graduate	24		21-30 Years	0	
Graduate	96		11-20 Years	41	
Junior College	0		6-10 Years	61	
Technical School	0		2-5 Years	13	
High School	0		Less than 2 years	5	
<b>Patent Situation</b>					
<b>Patent No.</b>	<b>The Name of the Patent</b>	<b>The Patent Type</b>	<b>Available Date</b>		
ZL 2014 1 0073794.4	Ventilator automatic production line turnover device	Appearance design	16/Jul./2018		
<b>Brand Situation</b>					
<b>Registration/ap plication No.</b>	<b>Brand Name</b>	<b>For Approval to Use Goods</b>	<b>Validity Date</b>	<b>Ref.</b>	
N/A	N/A	N/A	N/A	N/A	
<b>The Average Time For New Products Launched</b>					
<b>Product Category</b>		<b>Lead Time</b>			
Anesthesia Machine; Ventilator; Operation Table;		12 months			
<b>The Shortest Time For A New Item Launched</b>					
<b>Product Category</b>		<b>Shortest Lead Time</b>			
Anesthesia Machine; Ventilator; Operation Table;		12 months			
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
If yes, please list all key equipment used:		Confidential			
Do R& D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
If yes, please list the main software used:		Auto CAD, Solidworks			
Please list all certifications and/or qualifications of the R & D department:		N/A			
Report No:	20649396_T	Report date:	20/Aug./2020	Assessed By	Hao Wang
CONFIDENTIAL		All Rights Reserved		Page No:	12 of 21

Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
<b>6.2 R&amp;D Real Case Description</b>	
Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential
<b>6.3 Design Process (Confidential)</b>	
<b>6.4 Design Devices (N/A)</b>	

## Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	N/A	N/A

## Section 8: Certification &amp; Photos

Certification & Photos			
Certification & Photos -- Business License		Certification & Photos -- Permit for Opening Bank Account	
			
Certification & Photos -- Medical Device Business License		Certification & Photos -- Beijing Key Headquarters Enterprises	
			
Patent Photos			
Certification & Photos -- Patent (Copy, verified)		N/A	
		<p>N/A</p>	
Report No:	20649396_T	Report date:	20/Aug./2020
CONFIDENTIAL		Assessed By:	Hao Wang
All Rights Reserved		Page No:	15 of 21

Product Certification Photos	
Certification & Photos -- CE (Copy, verified)	N/A
	N/A
Quality Management System Certification Photos	
Certification & Photos -- ISO 13485:2016 (Copy, verified)	N/A
	N/A
Testing Report Photos (N/A)	
Trademark Photos (N/A)	



## Section 9: Company and Product Samples

Company and Product Samples	
<b>Company Gate</b> 	<b>Office</b> 
<b>Product Sample</b> 	<b>Product Sample</b> 
<b>Product Sample</b> 	<b>Product Sample</b> 
<b>Product Sample</b>	<b>Product Sample</b>



Product Sample



Product Sample



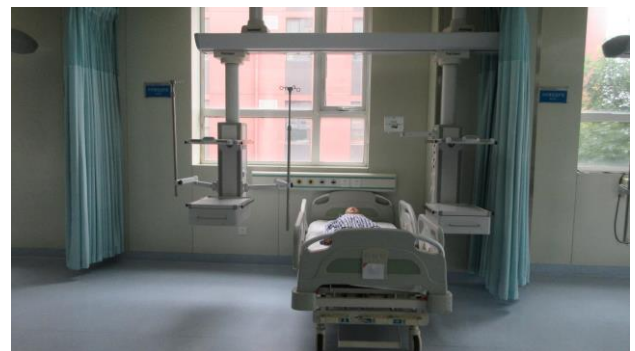
Product Sample



Product Sample



Product Sample



Product Sample



**Product Sample**

**Product Sample**



## Section 10: Competitive Advantages

<b>10.1 Product Group Capacity</b>					
<b>10.1.1 Products Sold (Within 12 Months)</b>					
<b>Products Name</b>	<b>Quantity</b>		<b>Revenue (USD)</b>		
Confidential	Confidential		Confidential		
<b>10.1.2 Suppliers Cooperated With (Within 12 Months)</b>					
No. of cooperation suppliers (total)		Confidential			
No. of suppliers (which cooperated over 2 times)		Confidential			
No. of provinces which cooperation suppliers belong to		Confidential			
Would the company like to provide design solution service for integration project?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
If yes, these projects include		Confidential			
Would the company like to provide a total solution for purchasing?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No			
If yes, please describe it		Confidential			
<b>10.1.3 Real Case Description:</b>					
Customer Name		Confidential			
Customer Country		Confidential			
Customer Region		Confidential			
Products Category		Confidential			
Order Value (USD)		Confidential			
Order Processing Process		Confidential			
Customer's Feedback		Confidential			
<b>10.2 Real Case for Lower MOQ &amp; Lead Time</b>					
<b>Products Name</b>	<b>MOQ (Within 12 Months)</b>		<b>Lead Time</b>		
Anesthesia Machine	1 Unit		2 Days		
<b>10.3 Real Case for Large Contract &amp; Lead Time</b>					
<b>Products Name</b>	<b>Order (Within 12 Months)</b>		<b>Lead Time</b>		
Ventilator	8,000 Units		90 Days		
<b>10.4 Overseas After Sales Service Capacity</b>					
<b>10.4.1</b> Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
<b>10.4.2</b> If yes, what onsite after-sales services are included	N/A	Location	Evidence- provided	Self-description	
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Report No:	20649396_T	Report date:	20/Aug./2020	Assessed By	Hao Wang
CONFIDENTIAL		All Rights Reserved		Page No:	20 of 21

Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other:		N/A	N/A	N/A
10.4.3 Average response time	1hour			
<b>10.5 After-sales service capacity</b>				
<b>10.5.1 The Average Guarantee Time</b>				
Product Category		Guarantee Time		
Anesthesia Machine; Ventilator; Operation Table;		18 months		
<b>10.5.2 The Longest Guarantee Time</b>				
Product Category		Guarantee Time		
Anesthesia Machine; Ventilator; Operation Table;		18 months		
10.5.3 Does the company accept small order?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

-- End of Report --