# Scrubbed Reporting - Southcott Threads LLC

**Management Report** 

2018-11-30

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Oct 2018 YTD Jun 2018 Jul 2018 Aug 2018 Sep 2018 Nov 2018 Revenue

#### Scrubbed Reporting - Southcott Threads LLC Balance Sheet as of November 2018

|                              | Jun 2018    | Jul 2018 | Aug 2018 | Sep 2018               | Oct 2018      | Nov 2018                |
|------------------------------|-------------|----------|----------|------------------------|---------------|-------------------------|
| Assets                       |             |          |          |                        |               |                         |
| Current Assets               |             |          |          |                        |               |                         |
|                              |             |          |          |                        |               |                         |
| Cash                         |             |          |          |                        |               |                         |
| Cash on hand                 | 37          | 157      | 157      | 437                    | 557           | 557                     |
| Checking (6426)              | 135,742     | 98,343   | 100,031  | 49,085                 | 164,093       | 178,606                 |
| USD PayPal                   | 914         | 2,711    | 2,019    | 8,167                  | -1,364        | 7,342                   |
| Venmo                        | 309         | 0        | 724      | 0                      | 197           | 197                     |
| Total Cash                   | 137,002     | 101,211  | 102,931  | 57,688                 | 166,210       | 186,702                 |
| Accounts Receivable          | 36,318      | 36,742   | 60,618   | 61,420                 | 34,533        | 24,190                  |
| $\times$                     |             |          |          |                        |               |                         |
| Inventories Finished Product | 400 470     | 450.044  | 404.000  | 400.000                | 400,000       | 407 500                 |
|                              | 130,479     | 156,614  | 131,682  | 123,090                | 126,832       | 127,586                 |
| Raw Material                 | 50,421      | 44,072   | 31,161   | 47,765                 | 54,422        | 59,073                  |
| Work in Process (WIP)        | 2,562       | 30       | 4,511    | 8,305                  | 11,220        | 8,202                   |
| Total Inventories            | 183,461     | 200,717  | 167,354  | 179,160                | 192,474       | 194,862                 |
| Other Current Assets         |             |          |          |                        |               |                         |
| Undeposited Funds            | 1,237       | 4,329    | 3,799    | 1,385                  | 9,265         | 12,360                  |
| (DEAR)                       |             |          |          |                        |               |                         |
| Vendor Credit                | 1,021       | 1,021    | 1,021    | 1,021                  | 1,021         | 1,021                   |
| Total Other Current          | 2,258       | 5,350    | 4,820    | 2,406                  | 10,286        | 13,381                  |
| Assets                       |             |          | ,,,,,    |                        | . 5,255       | .0,001                  |
| Total Current Assets         | 359,038     | 344,020  | 335,722  | 300,675                | 400,775       | 419,134                 |
| Non-current Assets           | $\times$    |          | XX       | $\times$               |               | $\times$                |
| Decree Direct and Engineer   |             |          |          |                        |               |                         |
| Property, Plant and Equipmer |             |          |          |                        |               |                         |
| Furniture and Fixtures       | 4,983       | 4,983    | 4,983    | 4,983                  | 4,983         | 4,983                   |
| Accumulated                  | -1,326      | -1,375   | -1,424   | -1,473                 | -1,522        | -1,522                  |
| Depreciation                 |             | $\Delta$ |          |                        | $\Delta$      |                         |
| Net Property, Plant          | 3,608       | 3,608    | 3,559    | 3,509                  | 3,460         | 3,460                   |
| and Equipment                | 4           |          |          | 4                      | $\overline{}$ |                         |
| Security Deposits            | 1,748       | 1,748    | 1,748    | 1,748                  | 1,748         | 1,748                   |
| Total Name assessed          | F 40F       | F 0F0    | F 007    | E 050                  | F 000         | F 000                   |
| Total Non-current            | 5,405       | 5,356    | 5,307    | 5,258                  | 5,209         | 5,209                   |
| Assets                       | <del></del> |          |          |                        |               |                         |
| Total Assets                 | 364,444     | 349,377  | 341,029  | 305,933                | 405,984       | 424,342                 |
| Liabilities and Equity       |             |          |          |                        |               |                         |
| Liabilities                  |             |          |          |                        |               |                         |
| Current Liabilities          |             |          |          |                        |               |                         |
| Accounts Payable             | 1,919       | 16,568   | 16,002   | 12,968                 | 34,138        | 44,245                  |
| (A/P)                        |             |          |          |                        |               |                         |
| Amex                         | 43,864      | 34,167   | 53,010   | 63,825                 | 80,295        | 80,295                  |
| Customer Credits             | 3,357       | 2,821    | 3,378    | 2,150                  | -983          | -1,028                  |
| Outstanding                  | 0,007       | 2,021    | 0,070    | 2,100                  | 000           | 1,020                   |
| Taxes Liabilities            | 3,829       | 3,768    | 2,025    | 1 772                  | 2,087         | 2 202                   |
| Total Current                | 52,970      | 57,324   | 74,415   | 1,773<br><b>80,716</b> | 115,537       | 2,293<br><b>125,805</b> |
| Liabilities                  | 52,970      | 57,324   | 74,415   | 80,716                 | 115,537       | 125,605                 |
| Total Liabilities            | 52,970      | 57,324   | 74,415   | 80,716                 | 115,537       | 125,805                 |
| Equity                       |             |          |          |                        |               |                         |
|                              | 100 100     | 106 100  | 106 170  | 105 000                | 205.660       | 005 600                 |
| Amy Graham                   | 198,193     | 186,193  | 186,170  | 185,682                | 285,662       | 285,662                 |
| Current Year Earnings        | 29,125      | 21,703   | -3,712   | -44,622                | -79,371       | -71,281                 |
| Retained Earnings            | 84,156      | 84,156   | 84,156   | 84,156                 | 84,156        | 84,156                  |
|                              | 311,474     | 292,052  | 266,615  | 225,216                | 290,447       | 298,537                 |
| Total Equity                 | X X         | X        | X        |                        |               |                         |

### **Budget Summary**

| Account    | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Gross      | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   |
| Profit     |        |        |        |        |        |        |        |        |        |        |        |        |
| Gross      | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   |
| Profit     |        |        |        |        |        |        |        |        |        |        |        |        |
| Total      | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   |
| Expenses   |        |        |        |        |        |        |        |        |        |        |        |        |
| Total      | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   |
| Expenses   |        |        |        |        |        |        |        |        |        |        |        |        |
| Net Profit | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   |
| Net Profit | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   |
|            |        |        |        |        |        |        |        |        |        |        |        |        |

|      |     | _    |      |
|------|-----|------|------|
| Trio | 1 0 | 2012 | nce  |
| 1116 |     | ala  | IILE |

| ccount Type | Account                | Debit    | Credit        | YTD Debit | YTD Credit |
|-------------|------------------------|----------|---------------|-----------|------------|
| Revenue     | Other Ordinary         |          | 0.00          |           | 272.04     |
| .5.51140    | Income (471)           |          | 5.00          |           | 2,2,0,     |
| Revenue     | Sales (400)            | _ X X    | 14663.90      | _         | 663007.81  |
| Revenue     |                        |          | 321.00        |           | 10024.30   |
|             | Sales (DEAR) (1)       | Y        |               | - Y   Y   |            |
| Revenue     | Sales of Product       | 1 1 1 1  | 1030.00       | 大・1 人 1   | 37591.25   |
|             | Income - DEAR (408)    |          |               |           |            |
| Revenue     | Sales of Product       | -        | 0.00          | - )(      | 8900.09    |
|             | Income - DEAR          |          |               |           |            |
|             | (DEAR) (58)            |          |               |           |            |
| xpenses     | Accounting (625)       | 0.00     |               | 11975.00  |            |
| xpenses     | Bad Debts (690)        | 12.99    |               | 836.03    |            |
|             | ` ,                    |          |               |           | $\wedge$   |
| xpenses     | Bank Charges (626)     | 0.00     |               | 174.97    |            |
| xpenses     | Charitable Donation    | 0.00     | · \           | 678.00    |            |
|             | (601)                  |          |               |           |            |
| xpenses     | Commissions (602)      | 0.00     | · / /         | 57965.16  |            |
| xpenses     | Computer and           | 0.00     | YIY           | 2384.99   | 1. Y   Y   |
|             | Internet (627)         | 100      |               | J = 1 J   |            |
| xpenses     | Consulting (629)       | 0.00     |               | 48225.00  |            |
|             |                        |          | 3/            |           | -          |
| xpenses     | Cost of Goods Sold     | 0.00     |               | 153865.98 |            |
|             | (500)                  |          |               |           |            |
| xpenses     | Cost of Goods Sold -   | 8922.86  | ·///          | 133381.68 |            |
|             | DEAR (501)             |          |               |           |            |
| xpenses     | Cost of Goods Sold -   | 0.00     |               | 11347.13  | 人。一人一      |
| ,           | Variance (513)         |          |               |           |            |
| vnoncoc     |                        | 0.00     |               | 491.30    |            |
| xpenses     | Depreciation (700)     |          |               |           | · ·        |
| xpenses     | Dues and               | 0.00     |               | 3915.17   |            |
|             | Subscriptions (676)    |          |               |           |            |
| xpenses     | Freight In (606)       | -        | 11.00         | -         | 181.25     |
| xpenses     | Freight Out (504)      | 0.00     |               | 16387.39  |            |
| kpenses     | Gifts (607)            | 0.00     |               | 108.25    |            |
| penses      | Insurance (634)        | 0.00     |               | 1745.11   |            |
|             | ` ,                    | 0.00     | 400.00        |           |            |
| rpenses     | Inventory Shrinkage -  |          | 132.23        | 15753.25  |            |
|             | DEAR (DEAR) (84)       |          |               |           |            |
| xpenses     | Legal and              | 0.00     | -             | 1970.00   | . J        |
|             | Professional Fees      |          |               |           |            |
|             | (630)                  |          |               |           |            |
| kpenses     | Marketing (610)        | 0.00     |               | 75654.33  |            |
|             | Meals and              | 0.00     |               | 4099.17   |            |
| xpenses     |                        | 0.00     |               | 4099.17   |            |
|             | Entertainment (611)    | Y I Y I  |               |           |            |
| kpenses     | Miscellaneous (701)    | 0.00     |               | 282.20    |            |
| rpenses     | Office Supplies (631)  | 0.00     |               | 9604.05   |            |
| penses      | Other General and      | 0.00     |               | 82.29     | - ^        |
|             | Admin Expenses         |          |               |           |            |
|             | /·                     |          |               |           |            |
| vnonoos     | (628)                  | 0.00     |               | 0.07      |            |
| xpenses     | Payment Difference     | 0.00     | -             | 0.87      | 1          |
|             | (722)                  |          |               |           |            |
| penses      | PayPal Fees (615)      | 191.59   | -             | 14819.00  |            |
| penses      | Product Development    | 882.34   | $\Lambda$     | 74588.64  |            |
| Y           | (DEAR) (97)            |          |               |           |            |
| rpenses     | Production (DEAR)      | _        | 5249.60       |           | 5722.91    |
| .po11003    | (98)                   | $\wedge$ | 02-10.00      |           | 0122.01    |
| (nonoo-     |                        | 0.00     |               | 20045.25  |            |
| penses      | Promotional (617)      | 0.00     | · /           | 20045.25  | -          |
| rpenses     | Purchase Discounts     | 0.00     | -X X          | -         | 8000.00    |
|             | (514)                  |          |               |           |            |
| penses      | Rent Expense (687)     | 0.00     | -   Y         | 16483.17  | Y-   Y     |
| rpenses     | Repair and             | 0.00     | -J. I. J.     | 124.49    |            |
|             | Maintenance (664)      |          |               |           |            |
| (noncoc     | ` ,                    | 0.00     |               | 1045.04   |            |
| penses      | Shopify fees (618)     | 0.00     |               | 1945.94   |            |
| penses      | Show Fees (619)        | 0.00     | $\mathcal{X}$ | 32355.72  | · / /      |
| rpenses     | Software Subscription  | 0.00     |               | 522.82    |            |
| <b>*</b> /  | (621)                  |          |               |           |            |
| penses      | Stationery and         | 0.00     | A I A         | 227.18    |            |
| ,           | Printing (656)         |          |               |           |            |
| noncoc      |                        | 0.00     |               | 16542.04  |            |
| rpenses     | Subcontractors (623)   | 0.00     |               | 16543.01  | -          |
|             | Supplies & Materials - | 0.00     | -1            | - 1       | 5489.90    |
| xpenses     | COGS (512)             |          |               |           |            |

| Expenses     | Supplies and<br>Materials - COGS<br>(DEAR) (32) | 0.00     |          | 5489.90     |             |
|--------------|---|----------|----------|-------------|-------------|
| Expenses     | Suspense (721)                                  | 0.00     |          | 54.44       | _           |
|              |   | 235.05   |          |             |             |
| Expenses     | Taxes (674)                                     |          | -        | 4865.16     | -           |
| Expenses     | Telephone (689)                                 | 0.00     | •        | 592.87      |             |
| Expenses     | Travel (684)                                    | 0.00     |          | 10042.42    | -           |
| Expenses     | Travel Meals (685)                              | 0.00     |          | 2653.43     |             |
|              |   |          |          |             |             |
| Expenses     | Utilities (644)                                 | 0.00     |          | 779.21      | -           |
| Expenses     | Wages (686)                                     | 3072.50  | - 1      | 53685.88    | -           |
| Expenses     | Website (683)                                   | 0.00     |          | 3724.43     | _           |
| Assets       | Accounts Receivable                             | 0.00     | 10343.38 | 24189.66    |             |
| Assets       |   |          | 10343.30 | 24109.00    | -           |
|              | (A/R) (120)                                     |          |          |             |             |
| Assets       | Accumulated                                     | 0.00     | 人 引 人 上  | 人工 人工       | 1522.29     |
|              | Depreciation (154)                              |          |          |             |             |
| Assets       | Amex (108)                                      | 0.00     |          |             | 67088.00    |
|              |   |          |          |             | 67088.00    |
| Assets       | Cash on hand (106)                              | 0.00     | -        | 556.50      | -           |
| Assets       | Checking (6426)                                 | 14513.81 |          | 178606.34   |             |
|              | (107)   |          |          |             |             |
| A 1 -        |   | 0.00     |          | 405400.70   |             |
| Assets       | Finished Product -                              | 0.00     |          | 125428.78   |             |
|              | Dear (141)                                      |          |          |             |             |
| Assets       | Finished Product -                              | 931.47   |          | 29964.18    | _           |
| 7100010      |   | 001.11   |          | 20001.10    |             |
|              | DEAR (DEAR) (92)                                |          |          |             |             |
| Assets       | Furniture and Fixtures                          | 0.00     |          | 4982.63     | -           |
|              | (153)   |          |          |             |             |
| Assets       | Inventory Asset                                 |          | 177.22   |             | 27806.71    |
| Assets       |   |          | 177.22   |             | 27000.71    |
|              | (DEAR) (60)                                     |          |          |             |             |
| Assets       | Raw Material (142)                              | 0.00     | -        | 42335.00    |             |
| Assets       | Raw Material (DEAR)                             | 4650.94  | _ X      | 16738.39    | _           |
| 7100010      |   | 1000.01  |          | 10100.00    |             |
| Y. I Y       | (90)  | Y. 1 Y   |          | 1 Y 1 Y     |             |
| Assets       | Security Deposits                               | 0.00     |          | 1748.46     | , t = 1 , t |
|              | (131)   |          |          |             |             |
| Assets       | Undeposited Funds                               | 3094.53  |          | 12359.74    |             |
| A33013       |   | 3034.33  |          | 12333.74    |             |
|              | (DEAR) (4)                                      |          |          |             |             |
| Assets       | USD PayPal (104)                                | 8706.37  | -        | 7342.20     |             |
| Assets       | Vendor Credit (113)                             | 0.00     |          | 1021.11     |             |
| Assets       | Venmo (xxxx)                                    | 0.00     |          | 196.50      |             |
|              |   | 0.00     | 0047.05  |             |             |
| Assets       | Work in Process                                 |          | 3017.85  | 8201.91     |             |
|              | (WIP) (DEAR) (116)                              |          |          |             |             |
| Liabilities  | Accounts Payable                                | _        | 10107.26 | -           | 44244.87    |
|              |   |          | .0.020   |             |             |
| \            | (A/P) (200)                                     |          |          |             |             |
| Liabilities  | Amex (DEAR) (99)                                | - 1      | 0.00     | 1 - T   T   | 13206.69    |
| Liabilities  | Customer Credit                                 |          | 0.00     | 人。一人一       | 428.12      |
|              | Clearing (103)                                  |          |          |             |             |
| Linkilla     |   |          | 0.00     |             | 60.05       |
| Liabilities  | Customer Credits                                | -        | 0.00     | -           | 63.25       |
|              | (DEAR) (125)                                    |          |          |             |             |
| Liabilities  | Customer Credits                                | 45.00    |          | 1519.00     |             |
|              | Outstanding - DEAR                              |          |          |             |             |
|              |   |          |          |             |             |
|              | (201)   |          |          |             |             |
| Liabilities  | Notes Payable (203)                             |          | 0.00     | -           | 30000.00    |
| Liabilities  | Sales Tax (220)                                 |          | 206.01   |             | 6928.83     |
| Liabilities  | Texas Comptroller of                            |          | 0.00     | 4635.73     | 0020.00     |
| LIADIIIIIGS  |   | -        | 0.00     | 4035.73     |             |
|              | Public Accounts (222)                           |          |          |             |             |
| Equity       | Amy Graham (301)                                | -        | 0.00     |             | 257956.32   |
| Equity       | Opening Balance                                 | _        | 0.00     | 2294.11     | X. X        |
| -quity       | . 0   |          | 0.00     | 2207.11     |             |
| <b>本</b> . 本 | Equity (302)                                    |          | - A      |             | X           |
| Equity       | Retained Earnings                               | -        | 0.00     |             | 84155.89    |
|              | (320)   |          |          |             |             |
|              | Total   | 45259.45 | 45259.45 | 1272590.52  | 1272590.52  |
|              |   | ,        |          | .=. =000.02 |             |

#### **Balance Sheet**

| Section                   | Account                      | Amount    | YTD  |
|---------------------------|------------------------------|-----------|------|
| Cash and Cash Equivalents | Cash on hand                 | 556.50    | 0.00 |
| Cash and Cash Equivalents | Checking (6426)              | 178606.34 | 0.00 |
| Cash and Cash Equivalents | USD PayPal                   | 7342.20   | 0.00 |
| Cash and Cash Equivalents | Venmo                        | 196.50    | 0.00 |
| Inventories               | Finished Product             | 127586.25 | 0.00 |
| Inventories               | Raw Material                 | 59073.39  | 0.00 |
| Inventories               | Work in Process (WIP)        | 8201.91   | 0.00 |
| Other Current Assets      | Undeposited Funds (DEAR)     | 12359.74  | 0.00 |
| Other Current Assets      | Vendor Credit                | 1021.11   | 0.00 |
| Non-Current Assets        | Accumulated Depreciation     | -1522.29  | 0.00 |
| Non-Current Assets        | Furniture and Fixtures       | 4982.63   | 0.00 |
| Non-Current Assets        | Security Deposits            | 1748.46   | 0.00 |
| Current Liabilities       | Accounts Payable (A/P)       | 44244.87  | 0.00 |
| Current Liabilities       | Amex                         | 80294.69  | 0.00 |
| Current Liabilities       | Customer Credits Outstanding | -1027.63  | 0.00 |
| Current Liabilities       | Taxes Liabilities            | 2293.10   | 0.00 |
| Equity                    | Amy Graham                   | 285662.21 | 0.00 |
| Equity                    | Current Year Earnings        | -71280.73 | 0.00 |
| Equity                    | Retained Earnings            | 84155.89  | 0.00 |

#### **Profit and Lost**

YTD

| Section                             | Account             | Amount   |
|-------------------------------------|---------------------|----------|
| Revenue                             | Sales               | 16014.90 |
| Less Cost of Sales                  | Cost of Goods Sold  | 8790.63  |
| Less Cost of Sales                  | Production          | -5260.60 |
| General and Administrative expenses | Bad Debts           | 12.99    |
| General and Administrative expenses | Taxes               | 235.05   |
| General and Administrative expenses | Wages               | 3072.50  |
| Sales and Marketing expenses        | PayPal Fees         | 191.59   |
| Sales and Marketing expenses        | Product Development | 882.34   |

