Scrubbed Reporting - Southcott Threads LLC

Management Report

2018-10-30

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| | May 2018 | Jun 2018 | Jul 2018 | Aug 2018 | Sep 2018 | Oct 2018 |
|---------------------------------------|----------|-----------------------|-----------------------|-----------------------|----------|------------------------|
| Assets | | | | | | |
| Current Assets | | | | | | |
| Cash | | | | | | |
| Cash on hand | 37 | 37 | 157 | 157 | 437 | 437 |
| Checking (6426) | 150,966 | 135,742 | 98,343 | 100,031 | 49,085 | 56,344 |
| USD PayPal | 3,099 | 914 | 2,711 | 2,019 | 8,167 | 2,056 |
| Venmo | 0 | 309 | 0 | 724 | 0 | 0 |
| Total Cash | 154,102 | 137,002 | 101,211 | 102,931 | 57,688 | 58,837 |
| Inventories | | | | | /\/\ | |
| Finished Product | 137,199 | 130,479 | 156,614 | 131,682 | 123,090 | 127,060 |
| Raw Material | 47,442 | 50,421 | 44,072 | 31,161 | 47,765 | 47,092 |
| Work in Process | 1,638 | 2,562 | 30 | 4,511 | 8,305 | 10,856 |
| (WIP) | 400.070 | 400 404 | 200 747 | 407.054 | 470.450 | 405.000 |
| Total Inventories | 186,279 | 183,461 | 200,717 | 167,354 | 179,159 | 185,008 |
| Other Current Assets | 4 200 | 4 007 | 4 220 | 2.700 | 1 205 | 0.710 |
| Undeposited Funds | -1,389 | 1,237 | 4,329 | 3,799 | 1,385 | 9,712 |
| (DEAR) Vendor Credit | 959 | 1.021 | 1.021 | 1 021 | 1,021 | 1.021 |
| Total Other | -430 | 1,021 2,258 | 1,021 5,350 | 1,021 4,820 | 2,406 | 1,021 10,733 |
| Current Assets | -430 | 2,230 | 5,350 | 4,020 | 2,400 | 10,733 |
| Current Assets | | \times | \rightarrow | $\leftarrow \times$ | \times | |
| Total Current Assets | 339,951 | 322,721 | 307,278 | 275,105 | 239,254 | 254,578 |
| Non-current Assets | 人门人 | | | | | |
| December Disease of Fee See | | | | | | |
| Property, Plant and Equipm | | 4.000 | 4.000 | 4.000 | 4.000 | 4.000 |
| Furniture and | 4,983 | 4,983 | 4,983 | 4,983 | 4,983 | 4,983 |
| Fixtures | 4.077 | 4.000 | 4.075 | 4.404 | 4 470 | 4.500 |
| Accumulated | -1,277 | -1,326 | -1,375 | -1,424 | -1,473 | -1,522 |
| Depreciation | 3,657 | 3,657 | 3,608 | 3,559 | 3,509 | 3,460 |
| Net Property, Plant and Equipment | 3,657 | 3,637 | 3,006 | 3,559 | 3,509 | 3,460 |
| Security Deposits | 1,748 | 1,748 | 1,748 | 1,748 | 1,748 | 1,748 |
| Total Non-current | 5,454 | 5,405 | 5,356 | 5,307 | 5,258 | 5,209 |
| Assets | | | | | | |
| Total Assets | 345,405 | 328,126 | 312,634 | 280,412 | 244,512 | 259,787 |
| Liabilities and Equity Liabilities | | | | | | |
| Current Liabilities | | | | | | |
| Accounts Payable | -80 | 1,919 | 16,568 | 16,002 | 12,968 | 40,565 |
| (A/P) | -00 | 1,010 | 10,000 | 10,002 | 12,500 | +0,505 |
| Amex | 42,477 | 43,864 | 34,167 | 53,010 | 63,825 | 61,019 |
| Customer Credits | 582 | 3,357 | 2,821 | 3,378 | 2,150 | -983 |
| Outstanding | 332 | 5,557 | _,5 | 5,575 | _,.00 | 000 |
| Taxes Liabilities | 3,211 | 3,829 | 3,768 | 2,025 | 1,773 | 2,967 |
| Total Current | 46,191 | 52,970 | 57,324 | 74,415 | 80,716 | 103,569 |
| Liabilities | | | | | | |
| Total Liabilities | 46,191 | 52,970 | 57,324 | 74,415 | 80,716 | 103,569 |
| | 10,101 | 02,010 | 0.,02. | , | 30,1.10 | 100,000 |
| Equity | | | | | | |
| Amy Graham | 198,283 | 198,193 | 186,193 | 186,170 | 185,682 | 185,682 |
| Current Year | 44,071 | 29,125 | 21,703 | -3,712 | -44,622 | -77,212 |
| Earnings | | | | | | |
| Retained Earnings | 84,156 | 84,156 | 84,156 | 84,156 | 84,156 | 84,156 |
| Total Equity | 326,510 | 311,474 | 292,052 | 266,615 | 225,216 | 192,626 |
| Total Liabilities | 372,701 | 364,444 | 349,377 | 341,029 | 305,932 | 296,195 |

Budget Summary

| | Account Gross | Nov-18 0.00 | Dec-18 0.00 | Jan-19 0.00 | Feb-19 0.00 | Mar-19 0.00 | Apr-19 0.00 | May-19 0.00 | Jun-19 0.00 | Jul-19 0.00 | Aug-19 0.00 | Sep-19 0.00 | Oct-19 0.00 |
|---|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Profit Gross | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Profit Total | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Expenses Total | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Expenses | | | | | | | | | | | | |
| | Net Profit | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| ſ | Net Profit | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

| Trio | .I D | 212 | nce |
|------|------|-----|------|
| 1110 | | ala | IILE |

| Account Type | Account | Debit | Credit | YTD Debit | YTD Credit |
|--------------|-----------------------------------|----------|-----------|-------------|------------|
| Account Type | | DEDIL | 0.25 | 1 1 D Debit | 272.04 |
| Revenue | Other Ordinary | × × | 0.25 | | 272.04 |
| | Income (471) | | C4 40F 00 | | 044570 44 |
| Revenue | Sales (400) | | 61495.09 | | 641570.11 |
| Revenue | Sales (DEAR) (1) | Y | 1013.03 | I Y I Y | 9647.30 |
| Revenue | Sales of Product | 1 人 | 4500.00 | 大工 人工 | 37001.25 |
| | Income - DEAR (408) | | | | |
| Revenue | Sales of Product | • | 0.00 | -X | 8900.09 |
| | Income - DEAR | | | | |
| | (DEAR) (58) | | | | |
| Expenses | Accounting (625) | 1500.00 | -Y Y | 11975.00 | 1. Y Y |
| xpenses | Bad Debts (690) | 823.31 | 人 - 1 人 1 | 823.90 | 人 一人 |
| xpenses | Bank Charges (626) | 0.00 | | 175.17 | |
| xpenses | Charitable Donation | 0.00 | - / | 678.00 | |
| | (601) | | | | |
| xpenses | Commissions (602) | 6845.83 | - | 57619.26 | |
| xpenses | Computer and | 209.47 | -Y Y | 2384.99 | I Y |
| | Internet (627) | | | | |
| xpenses | Consulting (629) | 16000.00 | | 48225.00 | |
| xpenses | Cost of Goods Sold | 0.00 | | 153941.14 | |
| Д | (500) | 0.00 | | | |
| xpenses | Cost of Goods Sold - | 27802.76 | | 122868.37 | |
| | DEAR (501) | 552 5 | | 000.07 | |
| xpenses | Cost of Goods Sold - | 0.00 | | 9890.43 | 人。」人 |
| xpenses | | 0.00 | | 9090.43 | |
| expenses | Variance (513) Depreciation (700) | 0.00 | _ X. X | 442.17 | XX_ |
| | | | | | _ |
| xpenses | Dues and | 114.96 | | 3465.17 | |
| | Subscriptions (676) | | 0.40 50 | | 050.05 |
| xpenses | Freight In (606) | 11 | 649.50 | | 350.65 |
| xpenses | Freight Out (504) | 2760.99 | | 16387.39 | |
| xpenses | Gifts (607) | 0.00 | XX | 108.25 | - X |
| xpenses | Insurance (634) | 0.00 | · · | 1745.11 | |
| xpenses | Inventory Shrinkage - | - | 1305.56 | 16227.60 | |
| | DEAR (DEAR) (84) | | | | |
| xpenses | Legal and | 0.00 | <u> </u> | 1970.00 | , J- J |
| | Professional Fees | | | | |
| | (630) | | | | |
| xpenses | Marketing (610) | 18770.97 | | 75654.33 | |
| xpenses | Meals and | 281.56 | | 3934.15 | |
| | Entertainment (611) | Y | | Y | |
| xpenses | Miscellaneous (701) | 0.00 | | 282.20 | J. I J. I |
| xpenses | Office Supplies (631) | 1190.83 | | 9361.40 | |
| xpenses | Other General and | 38.00 | XX | 42.29 | (. X X |
| Apoliodo | Admin Expenses | 50.00 | | 74.43 | |
| | | | | | |
| vnonoo | (628) | 16FF 60 | | 1111010 | |
| xpenses | PayPal Fees (615) | 1655.69 | · _ _ | 14146.19 | 1- 1 |
| xpenses | Product Development | 3221.21 | \wedge | 69266.30 | |
| | (DEAR) (97) | \times | | | |
| xpenses | Production (DEAR) | 2519.63 | | 983.39 | |
| | (98) | | | | |
| xpenses | Promotional (617) | 3388.75 | | 20045.25 | |
| xpenses | Purchase Discounts | 0.00 | | | 8000.00 |
| X | (514) | | | | |
| xpenses | Rent Expense (687) | 1498.47 | | 16483.17 | |
| xpenses | Repair and | 0.00 | | 124.49 | |
| , | Maintenance (664) | - 1 | | • | |
| xpenses | Shopify fees (618) | 389.21 | | 1926.99 | |
| xpenses | Show Fees (619) | 1950.00 | | 32894.47 | |
| xpenses | Software Subscription | 52.72 | X : X | 522.82 | X |
| vhelises | | JZ.1 Z | | JZZ.0Z | |
| vnonos - | (621) | 0.00 | | 207.40 | |
| xpenses | Stationery and | 0.00 | Y | 227.18 | |
| | Printing (656) | | | | |
| xpenses | Subcontractors (623) | 864.00 | | 16403.01 | |
| xpenses | Supplies & Materials - | 0.00 | | X - | 5489.90 |
| | COGS (512) | | | | |
| xpenses | Supplies and | 0.00 | . X | 5489.90 | - X |
| | | | | | |

| | (DEAD) (22) | | | | |
|-------------|------------------------|-----------|---|------------|------------|
| F | (DEAR) (32) | 0.00 | | E4.44 | |
| Expenses | Suspense (721) | 0.00 | 人 コー人 コ | 54.44 | - 人・1 - 人 |
| Expenses | Taxes (674) | 470.09 | | 4630.11 | |
| Expenses | Telephone (689) | 41.58 | - X | 592.87 | • |
| Expenses | Travel (684) | 902.41 | - | 9579.44 | |
| Expenses | Travel Meals (685) | 804.49 | | 2653.43 | |
| Expenses | Utilities (644) | 49.72 | YYY | 779.21 | 1 - Y |
| Expenses | Wages (686) | 6145.00 | , i , , , , , , , , , , , , , , , , , , | 50613.38 | 人- 1 人 |
| Expenses | Website (683) | 2160.00 | | 3724.43 | |
| Assets | Accounts Receivable | - | 26238.18 | 33768.54 | - X |
| | (A/R) (120) | | | | |
| Assets | Accounts Receivable | | 1413.59 | 0.00 | \wedge |
| | Clearing (121) | | | | |
| Assets | Accumulated | 0.00 | 人 - 1 人 1 | | 1473.16 |
| | Depreciation (154) | | | | |
| Assets | Amex (108) | 3481.45 | 2/ | | 47137.17 |
| Assets | Cash on hand (106) | 0.00 | | 436.50 | |
| Assets | Checking (6426) | 7258.93 | \wedge | 56344.30 | \wedge |
| A33013 | (107) | 7230.33 | | 30344.30 | |
| Acceto | Finished Product - | 0.00 | | 125428.78 | |
| Assets | | 0.00 | | 125426.76 | |
| A 1 - | Dear (141) | 0000 40 | | 00070.07 | |
| Assets | Finished Product - | 6020.40 | | 30279.97 | |
| | DEAR (DEAR) (92) | | | | |
| Assets | Furniture and Fixtures | 0.00 | | 4982.63 | |
| | (153) | | | | |
| Assets | Inventory Asset | | 1033.03 | | 27631.77 |
| | (DEAR) (60) | | | | |
| Assets | Raw Material (142) | 0.00 | | 42335.00 | |
| Assets | Raw Material (DEAR) | - | 672.48 | 4757.49 | A = A |
| | (90) | | | | |
| Assets | Security Deposits | 0.00 | | 1748.46 | |
| | (131) | | | | |
| Assets | Undeposited Funds | 8326.84 | X X | 9711.91 | - 1 |
| | (DEAR) (4) | | | | |
| Assets | USD PayPal (104) | | 6110.60 | 2055.92 | A = A |
| Assets | Vendor Credit (113) | 0.00 | | 1021.11 | |
| Assets | Work in Process | 2550.62 | | 10855.53 | l <u>-</u> |
| 7100010 | (WIP) (DEAR) (116) | 2000.02 | | 10000.00 | |
| Liabilities | Accounts Payable | XX | 27597.59 | | 40565.21 |
| Liabilities | (A/P) (200) | | 21001.00 | | 40303.21 |
| Liabilities | Amex (DEAR) (99) | | 0.00 | | 13206.69 |
| | | | | | |
| Liabilities | Customer Credit | - | 428.12 | - I | 428.12 |
| 1.1-1.200 | Clearing (103) | | 0.00 | | 00.05 |
| Liabilities | Customer Credits | X X | 0.00 | - | 63.25 |
| | (DEAR) (125) | | | | |
| Liabilities | Customer Credits | 3561.00 | X = X | 1474.00 | X X |
| | Outstanding - DEAR | | | | |
| | (201) | | | | |
| Liabilities | Notes Payable (203) | - | 0.00 | | 30000.00 |
| Liabilities | Sales Tax (220) | | 1193.87 | - | 6746.43 |
| Liabilities | Texas Comptroller of | | 0.00 | 3779.31 | · - 1 |
| | Public Accounts (222) | | | | |
| Equity | Amy Graham (301) | 人 一人 | 0.00 | | 157976.32 |
| Equity | Opening Balance | | 0.00 | 2294.11 | |
| | Equity (302) | | 5.55 | | |
| Equity | Retained Earnings | | 0.00 | | 84155.89 |
| _quity | (320) | | 0.00 | | 0+100.00 |
| | Total | 133650.89 | 133650.89 | 1120615.35 | 1120615.35 |
| | I Otal | 100000.08 | 133030.08 | 1120010.00 | 1120010.33 |
| | | | | | |

Balance Sheet

| Section | Account | Amount | YTD |
|---------------------------|------------------------------|-----------|------|
| Cash and Cash Equivalents | Cash on hand | 436.50 | 0.00 |
| Cash and Cash Equivalents | Checking (6426) | 56344.30 | 0.00 |
| Cash and Cash Equivalents | USD PayPal | 2055.92 | 0.00 |
| Inventories | Finished Product | 127060.39 | 0.00 |
| Inventories | Raw Material | 47092.49 | 0.00 |
| Inventories | Work in Process (WIP) | 10855.53 | 0.00 |
| Other Current Assets | Undeposited Funds (DEAR) | 9711.91 | 0.00 |
| Other Current Assets | Vendor Credit | 1021.11 | 0.00 |
| Non-Current Assets | Accumulated Depreciation | -1522.29 | 0.00 |
| Non-Current Assets | Furniture and Fixtures | 4982.63 | 0.00 |
| Non-Current Assets | Security Deposits | 1748.46 | 0.00 |
| Current Liabilities | Accounts Payable (A/P) | 40565.21 | 0.00 |
| Current Liabilities | Amex | 61019.49 | 0.00 |
| Current Liabilities | Customer Credits Outstanding | -982.63 | 0.00 |
| Current Liabilities | Taxes Liabilities | 2967.12 | 0.00 |
| Equity | Amy Graham | 185682.21 | 0.00 |
| Equity | Current Year Earnings | -77211.80 | 0.00 |
| Equity | Retained Earnings | 84155.89 | 0.00 |

Profit and Lost

YTD

SectionAccountAmountRevenueSales240.00General and AdministrativeTaxes235.05

expenses
General and Administrative Wages 3072.50

expenses

