Scrubbed Reporting - Southcott Threads LLC

Management Report

2018-11-30

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Scrubbed Reporting - Southcott Threads LLC Income Statement as of November 2018

| | Jun 2018 | Jul 2018 | Aug 2018 | Sep 2018 | Oct 2018 | Nov 2018 | YTD |
|--|----------|-------------|-------------|-------------|-------------|-------------|-------------------|
| Assets | | | | $A \sim A$ | | | |
| Accounts Receivable (A/R) (120) | 706 | 13253.57 | 972.29 | 3697.63 | 6150.4 | 1764.91 | 25530.35 |
| Accumulated Depreciation (154) | 0 | 0 | 0 | 0 | 0 | 0 | 1276.64 |
| Amex (108) | 0 | 8384.87 | 16061.42 | 4228.83 | 17719.31 | 2099.37 | 27170.87 |
| Cash on hand | 0 | 0 | 20 | 0 | 120 | 0 | 36.5 |
| (106) Checking (6426) | 8165.81 | 4337.66 | 30194.68 | 12504.56 | 42593.08 | 1063.89 | 149902.25 |
| (107) Finished Product - | 0 | 0 | 0 | 0 | 0 | 0 | 125428.78 |
| Dear (141) Finished Product - DEAR (DEAR) (92) | 931.47 | 3381.56 | 7142.73 | 13004.38 | 26745.93 | 13616.07 | 14558.36 |
| Furniture and Fixtures (153) | 0 | 0 | 0 | 0 | 0 | 0 | 4982.63 |
| Inventory Asset (DEAR) (60) | 177.22 | 885.94 | 1561.07 | 604.76 | 4082.78 | 1643.77 | 18047.82 |
| Raw Material (142) | 0 | 0 | 0 | 0 | 0 | 0 | 42335 |
| Raw Material | 4650.94 | 8733.95 | 8165.39 | 14459.87 | 6709.93 | 7001.65 | 12108.44 |
| (DEAR) (90) Security Deposits | 0 | 0 | 0 | 0 | 0 | 0 | 1748.46 |
| (131) | 4700.55 | 0004.50 | 0000.00 | 2047.40 | 4470.00 | 2252.52 | 4004.54 |
| Undeposited Funds (DEAR) (4) | 1730.55 | 2361.53 | 2906.09 | 3017.19 | 4470.68 | 3353.53 | 1964.54 |
| USD PayPal (104) | 5381.96 | 8286.82 | 1710.74 | 2403.48 | 3031.45 | 816.31 | 2282.99 |
| Vendor Credit (113) | 0 | 0 | 0 651.17 | 0 23 | 0 308.93 | 0 112.43 | 958.61 112.43 |
| Venmo (xxxx) Work in Process | 3017.85 | 5621.55 | 5717.89 | 2347.44 | 915.42 | 264.14 | 1902.53 |
| (WIP) (DEAR) (116) | 0017.00 | 0021.00 | 0717.00 | 2017.11 | 010.12 | 201.11 | 1002.00 |
| Accounts Receivable Clearing | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (121) | | | | | | | |
| Total Assets | 31,736 | 112,848 | 112,848 | 112,848 | 112,848 | 24,762 | 430,347 |
| Equity Amy Graham (301) | 0 | 0 | 415 | 23 | 0 | 90 | 170487.53 |
| Opening Balance | 0 | 0 | 0 | 0 | 0 | 0 | 2294.11 |
| Equity (302) Retained Earnings (320) | 0 | 0 | 0 | 0 | 0 | 0 | 84155.89 |
| Total Equity | 90 | 0 | 0 | 0 | 0 | 0 | 256,938 |
| Expenses Accounting (625) | 0 | 1500 | 1750 | 1500 | 3500 | 0 | 3475 |
| Bad Debts (690) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bank Charges (626) | 0 | 0.01 | 0.08 | 0 | 0 | 3 | 177 |
| Charitable Donation (601) | 0 | 0 | 0 | 0 | 0 | 0 | 678 |
| Commissions (602) | 0 | 0 | 0 | 2430.36 | 2554.82 | 0 | 30413.98 |
| Computer and Internet (627) | 0 | 24 | 32 | 0 | 0 | 0 | 995.08 |
| Consulting (629) | 0 | 16000 | 8000 | 0 | 0 | 0 | 8225 |
| Cost of Goods Sold (500) | 0 | 0 | 0 | 6691.42 | 6355.31 | 10222.59 | 147405.83 |
| Cost of Goods Sold - DEAR (501) | 8922.86 | 10921.27 | 10258.2 | 13133.62 | 2163.02 | 2975.64 | 11323.86 |
| Cost of Goods Sold - Variance (513) | 0 | 0 | 0 | 0 | 0 | 0 | 5054.28 |
| Depreciation (700) | 0 | 0 | 0 | 0 | 0 | 0 | 245.65 |
| Dues and Subscriptions (676) | 0 | 114.96 | 1713.96 | 63.96 | 63.96 | 53.3 | 971.52 |
| Freight In (606) | 11 | 144 | 251.57 | 17.5 | 565.86 | 55.78 | 1486.36 |
| Freight Out (504) Gifts (607) | 0 | 572.17 0 | 758.94 0 | 988.59 0 | 498.76 0 | 729.94 0 | 7106.37 108.25 |
| Insurance (634) | 0 | 0 | 0 | 0 | 0 | 0 | 1745.11 |
| Inventory | 132.23 | 667.33 | 1832.68 | 15257.65 | 5294.29 | 6168.04 | 257.64 |
| Shrinkage - DEAR (DEAR) (84) | | | | | | | |
| Legal and | 0 | 0 | 0 | 0 | 0 | 0 | 1970 |
| Professional Fees (630) | | | | | | | |
| Marketing (610) | 0 | 12610.38 | 9298.42 | 8197.54 | 875 | 2850 | 12667.85 |

| Meals and | 0 | 221.81 | 96.85 | 0 | 0 | 134.25 | 546.41 |
|---|---|---|---------------------------------------|---|--------------------------------------|---|--|
| Entertainment (611) | | | | | | | |
| Miscellaneous | 0 | 0 | 0 | 0 | 0 | 0 | 179.08 |
| (701) | | | | | | | |
| Office Supplies | 0 | 942.4 | 83.72 | 252.83 | 525.59 | 40 | 5896.19 |
| (631) | | | | | | | |
| Other General and | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Admin Expenses | | | | | | | |
| (628) | 1 人 | - 人 - しょ人 | | _ | | - 人 L / | 人 一 人 |
| Payment Difference | 0 | 0.03 | 0.05 | 0 | 0 | 0 | 0 |
| (722) | 404.50 | 750.45 | 400.04 | 050.40 | 250.04 | 050.00 | 0504.00 |
| PayPal Fees (615) | 191.59 | 756.15 | 463.21 | 659.48 | 350.64 | 356.88 | 8591.09 |
| Product Development | 882.34 | 2945 | 6195.82 | 279.73 | 5976.91 | 0 | 42229.41 |
| (DEAR) (97) | | | | | | | |
| Production (DEAR) | 5249.6 | 4064.7 | 1267.4 | 8659.33 | 9644.59 | 2770.22 | 17090.6 |
| (98) | 3243.0 | 4004.7 | 1207.4 | 0009.00 | 3044.33 | 2110.22 | 17030.0 |
| Promotional (617) | 0 | 924.85 | 2000 | 0 | 750 | 48.65 | 7453.86 |
| Purchase | 0 | 0 | 0 | ő | 0 | 0 | 0 |
| Discounts (514) | ŭ | · · | Ü | | ŭ | , i | ŭ |
| Rent Expense | 0 | 0 | 0 | 1498.47 | 0 | 0 | 8990.82 |
| (687) | | | | | | | 1 |
| Repair and | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Maintenance (664) | | | | | | | |
| Shopify fees (618) | 0 | 52.45 | 503.62 | 41.03 | 7.08 | 0 | 147.33 |
| Show Fees (619) | 0 | 1411.25 | 8792.27 | 4395 | 750 | 500 | 9075 |
| Software | 0 | 30 | 30 | 30 | 30 | 30 | 290.3 |
| Subscription (621) | | | | | | | |
| Stationery and | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Printing (656) | | | | | | | |
| Subcontractors | 0 | 524 | 70 | 0 | 320 | 103 | 13585.01 |
| (623) | | | | | | | |
| Supplies & | 0 | 0 | 0 | 0 | 0 | 0 | 5489.9 |
| Materials - COGS | | | | | | | |
| (512) | | | | | | | = 100 0 |
| Supplies and | 0 | 0 | 0 | 0 | 0 | 0 | 5489.9 |
| Materials - COGS | | | | | | | |
| (DEAR) (32) | 0 | 0 | ^ | 0 | 0 | 0 | 0 |
| Suspense (721) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Taxes (674) | 235.05 | 235.04 | 235.04 | 342 | 0.46 | 537.96 | 2018.16 |
| Telephone (689) | 0 | 41.58 | 41.58 | 41.58 | 41.58 | 41.58 | 426.55 |
| Travel (684) | 0 | 506.83 787.57 | 178.13 0 | 328.07 0 | 1132.24 12.95 | 49.59 | 4661.33 988.93 |
| Travel Meals (685) Utilities (644) | 0 | 0 | 0 | 0 | 0 | 0 | 454.54 |
| Wages (686) | 3072.5 | 3072.5 | 3072.5 | 3072.5 | 0 | 4270.88 | 19888.38 |
| Website (683) | 0 | 750 | 0 | 750 | 1500.6 | 4270.00 | 63.83 |
| Total Expenses | 31,941 | 42,914 | 43,664 | 42,914 | 43,664 | 18,697 | 387,863 |
| Liabilities | 0.,0 | , | .0,00 | ,,,,, | .0,00. | .0,00. | 00.,000 |
| Accounts Payable | 10107.26 | 3359.25 | 5046.04 | 730.2 | 2136 | 1439.93 | 1360.13 |
| (A/P) (200) | | | | | | | |
| Amex (DEAR) (99) | 0 | 0 | 0 | 0 | 0 | 0 | 13206.69 |
| Customer Credit | 0 | 226.25 | 230 | 1055 | 0 | 0 | 0 |
| Clearing (103) | | | | | | | |
| Customer Credits | 0 | 0 | 100 | 0 | 0 | 0 | 163.25 |
| (DEAR) (125) | | | | | | | |
| Customer Credits | 45 | 3261 | 0 | 0 | 0 | 2937.38 | 3356.38 |
| Outstanding - DEAR | | | | | | | |
| (201) | | | | | | | |
| Notes Payable | 0 | 0 | 0 | 0 | 0 | 0 | 30000 |
| (203) | J. J. J. | 1 | J | 1 1 | 人 | (I J | |
| | 000 04 | 984.06 | 647.19 | 304.69 | 260.52 | 265.37 | 3551.38 |
| Sales Tax (220) | 206.01 | | | | | 0 | 688.95 |
| Texas Comptroller | 0 | 0 | 556.96 | 0 | 0 | U | |
| Texas Comptroller of Public Accounts | | | 556.96 | 0 | 0 | Ů | |
| Texas Comptroller of Public Accounts (222) | 0 | 0 | | | | | |
| Texas Comptroller of Public Accounts (222) Federal Taxes | | | 556.96 0 | 0 868.29 | 2107.16 | 685.37 | 1238.89 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) | 0 | 0 | 0 | 868.29 | 2107.16 | 685.37 | 1238.89 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal | 0 | 0 | | | | | |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment | 0 | 0 | 0 | 868.29 | 2107.16 | 685.37 | 1238.89 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) | 0 0 0 | 0 0 0 | 0 | 868.29 2.77 | 2107.16 0 | 685.37 15.69 | 1238.89 57.69 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment | 0 | 0 | 0 | 868.29 | 2107.16 | 685.37 | 1238.89 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment Tax (219) | 0 0 0 | 0 0 0 | 0 0 | 868.29 2.77 35.3 | 2107.16 0 118.83 | 685.37 15.69 70.62 | 1238.89 57.69 89.17 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment Tax (219) Total Liabilities | 0 0 0 | 0 0 0 | 0 | 868.29 2.77 | 2107.16 0 | 685.37 15.69 | 1238.89 57.69 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment Tax (219) Total Liabilities Revenue | 0 0 0 0 5,414 | 0 0 0 0 4,623 | 0 0 0 4,658 | 868.29 2.77 35.3 4,623 | 2107.16 0 118.83 4,623 | 685.37 15.69 70.62 10,358 | 1238.89 57.69 89.17 53,713 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment Tax (219) Total Liabilities Revenue Other Ordinary | 0 0 0 | 0 0 0 | 0 0 | 868.29 2.77 35.3 | 2107.16 0 118.83 | 685.37 15.69 70.62 | 1238.89 57.69 89.17 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment Tax (219) Total Liabilities Revenue Other Ordinary Income (471) | 0 0 0 0 5,414 | 0 0 0 0 4,623 | 0 0 0 4,658 | 868.29 2.77 35.3 4,623 | 2107.16 0 118.83 4,623 | 685.37 15.69 70.62 10,358 | 1238.89 57.69 89.17 53,713 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment Tax (219) Total Liabilities Revenue Other Ordinary Income (471) Sales (400) | 0 0 0 0 5,414 0 14663.9 | 0 0 0 0 4,623 0.25 26112.75 | 0 0 0 4,658 0 18708.93 | 868.29 2.77 35.3 4,623 | 2107.16 0 118.83 4,623 | 685.37 15.69 70.62 10,358 | 1238.89 57.69 89.17 53,713 0 |
| Texas Comptroller of Public Accounts (222) Federal Taxes (941/944) (217) Federal Unemployment (940) (218) TX Unemployment Tax (219) Total Liabilities Revenue Other Ordinary Income (471) | 0 0 0 0 5,414 | 0 0 0 0 4,623 | 0 0 0 4,658 | 868.29 2.77 35.3 4,623 196 15181.8 | 2107.16 0 118.83 4,623 0 | 685.37 15.69 70.62 10,358 0 | 1238.89 57.69 89.17 53,713 |

(408) Sales of Product Income - DEAR (DEAR) (58) Total Revenue 6884.59 0 0 6,885 0 0 16,015 0

Scrubbed Reporting - Southcott Threads LLC Balance Sheet as of November 2018

| | Jun 2018 | Jul 2018 | Aug 2018 | Sep 2018 | Oct 2018 | Nov 2018 |
|------------------------------------|----------------------|----------|----------|----------|----------|-------------|
| Assets | | | | | | |
| Current Assets | | | | | | |
| | | | | | | |
| Cash | | | | | | |
| Cash on hand | 37 | 157 | 157 | 437 | 557 | 557 |
| Checking (6426) | 135,742 | 98,343 | 100,031 | 49,085 | 164,093 | 178,606 |
| USD PayPal | 914 | 2,711 | 2,019 | 8,167 | -1,364 | 7,342 |
| Venmo | 309 | 0 | 724 | 0 | 197 | 197 |
| Total Cash | 137,002 | 101,211 | 102,931 | 57,688 | 166,210 | 186,702 |
| Accounts Receivable | 36,318 | 36,742 | 60,618 | 61,420 | 34,533 | 24,190 |
| Inventories | | | | | | |
| Finished Product | 130,479 | 156,614 | 131,682 | 123,090 | 126,832 | 127,586 |
| Raw Material | 50,421 | 44,072 | 31,161 | 47,765 | 54,422 | 59,073 |
| Work in Process (WIP) | 2,562 | 30 | 4,511 | 8,305 | 11,220 | 8,202 |
| Total Inventories | 183,461 | 200,717 | 167,354 | 179,160 | 192,474 | 194,862 |
| Other Current Assets | | | | | | |
| Undeposited Funds | 1,237 | 4,329 | 3,799 | 1,385 | 9,265 | 12,360 |
| (DEAR) | 1,207 | 4,020 | 0,700 | 1,000 | 3,200 | 12,000 |
| Vendor Credit | 1,021 | 1,021 | 1,021 | 1,021 | 1,021 | 1,021 |
| Total Other Current | | | | | 10,286 | |
| Assets | 2,258 | 5,350 | 4,820 | 2,406 | 10,286 | 13,381 |
| Total Current Assets | 359,038 | 344,020 | 335,722 | 300,675 | 400,775 | 419,134 |
| Non-current Assets | | | | | | |
| Property, Plant and Equipme | nt | | | | | |
| Furniture and Fixtures | 4,983 | 4,983 | 4,983 | 4,983 | 4,983 | 4,983 |
| Accumulated | -1,326 | -1,375 | -1,424 | -1,473 | -1,522 | -1,522 |
| | -1,320 | -1,373 | -1,424 | -1,473 | -1,522 | -1,522 |
| Depreciation | 0.000 | 2.000 | 0.550 | 0.500 | 0.400 | 2.400 |
| Net Property, Plant and Equipment | 3,608 | 3,608 | 3,559 | 3,509 | 3,460 | 3,460 |
| Security Deposits | 1,748 | 1,748 | 1,748 | 1,748 | 1,748 | 1,748 |
| | | | | | | |
| Total Non-current | 5,405 | 5,356 | 5,307 | 5,258 | 5,209 | 5,209 |
| Assets | | | | | | |
| Total Assets | 364,444 | 349,377 | 341,029 | 305,933 | 405,984 | 424,342 |
| Liabilities and Equity Liabilities | | | | | | |
| | | | | | | |
| Current Liabilities | | | | | | |
| Accounts Payable | 1,919 | 16,568 | 16,002 | 12,968 | 34,138 | 44,245 |
| (A/P) | | | | | | |
| Amex | 43,864 | 34,167 | 53,010 | 63,825 | 79,863 | 79,863 |
| Customer Credits | 3,357 | 2,821 | 3,378 | 2,150 | -983 | -1,028 |
| Outstanding | | | | | | |
| Taxes Liabilities | 3,829 | 3,768 | 2,025 | 1,773 | 2,087 | 2,293 |
| Total Current | 52,970 | 57,324 | 74,415 | 80,716 | 115,105 | 125,373 |
| Liabilities | $+$ \downarrow $+$ | | | | | |
| Total Liabilities | 52,970 | 57,324 | 74,415 | 80,716 | 115,105 | 125,373 |
| Equity | | | | | | |
| Amy Graham | 198,193 | 186,193 | 186,170 | 185,682 | 285,662 | 285,662 |
| Current Year Earnings | 29,125 | 21,703 | -3,712 | -44,622 | -78,939 | -70,849 |
| Retained Earnings | 84,156 | 84,156 | 84,156 | 84,156 | 84,156 | 84,156 |
| Total Equity | 311,474 | 292,052 | 266,615 | 225,216 | 290,879 | 298,969 |
| X X | 364,444 | 349,377 | 341,029 | 305,933 | 405,984 | 424,342 |
| Total Liabilities and | | | | | | |

Budget Summary

| Account | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Gross | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Profit | | | | | | | | | | | | |
| Gross | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Profit | | | | | | | | | | | | |
| Total | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Expenses | | | | | | | | | | | | |
| Total | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Expenses | | | | | | | | | | | | |
| Net Profit | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Profit | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | | | | |

| | | _ | |
|------|------|------|----|
| Tria | l Ba | land | 95 |

| Account Type Revenue Revenue | Account Other Ordinary Income (471) | Debit - | Credit 0.00 | YTD Debit | YTD Credit 272.04 |
|------------------------------|--|--------------|----------------|-------------|----------------------|
| Revenue | | | 0.00 | - × | 212.04 |
| | income (471) | | | | |
| | 0-1 (400) | | 4.4000.00 | | 000007.04 |
| | Sales (400) | | 14663.90 | | 663007.81 |
| Revenue | Sales (DEAR) (1) | YIY | 321.00 | | 10024.30 |
| Revenue | Sales of Product | 1 人 | 1030.00 | 人 一 人 一 | 37591.25 |
| | Income - DEAR (408) | | | | |
| Revenue | Sales of Product | | 0.00 | | 8900.09 |
| | Income - DEAR | | | | |
| | (DEAR) (58) | | | | |
| Expenses | Accounting (625) | 0.00 | -Y Y | 11975.00 | 1 - Y |
| Expenses | Bad Debts (690) | 12.99 | 人 引 人 上 | 836.03 | 人 一人 |
| Expenses | Bank Charges (626) | 0.00 | | 193.00 | |
| Expenses | Charitable Donation | 0.00 | | 678.00 | |
| | (601) | | | | |
| Expenses | Commissions (602) | 0.00 | | 57965.16 | |
| Expenses | Computer and | 0.00 | 1 -Y Y | 2384.99 | - Y Y |
| | Internet (627) | | | | |
| Expenses | Consulting (629) | 0.00 | | 48225.00 | - |
| Expenses | Cost of Goods Sold | 0.00 | | 153865.98 | - |
| | (500) | | | | |
| Expenses | Cost of Goods Sold - | 8922.86 | | 133381.68 | |
| | DEAR (501) | YIY | | I Y T Y | |
| Expenses | Cost of Goods Sold - | 0.00 | 人訂人士 | 11347.13 | 人。一人一 |
| | Variance (513) | | | | |
| Expenses | Depreciation (700) | 0.00 | | 491.30 | |
| Expenses | Dues and | 0.00 | _ | 3465.17 | |
| Е хропооо | Subscriptions (676) | 0.00 | | 0100.11 | |
| Expenses | Freight In (606) | Y Y | 11.00 | I.Y I Y | 181.25 |
| Expenses | Freight Out (504) | 0.00 | - | 16387.39 | - |
| Expenses | Gifts (607) | 0.00 | | 108.25 | |
| Expenses | Insurance (634) | 0.00 | | 1745.11 | |
| Expenses | Inventory Shrinkage - | - | 132.23 | 15753.25 | X X |
| Lxperises | DEAR (DEAR) (84) | | 132.23 | 107 00.20 | |
| Evnoncoo | | 0.00 | | 1970.00 | |
| Expenses | Legal and | 0.00 | | 1970.00 | |
| | Professional Fees | | | | |
| T | (630) | 0.00 | | 75054.00 | |
| Expenses | Marketing (610) | 0.00 | X - | 75654.33 | X - |
| Expenses | Meals and | 0.00 | | 4099.17 | |
| - | Entertainment (611) | 0.00 | | 000.00 | |
| Expenses | Miscellaneous (701) | 0.00 | | 282.20 | |
| Expenses | Office Supplies (631) | 0.00 | | 9604.05 | - |
| Expenses | Other General and | 0.00 | | 82.29 | - |
| | Admin Expenses | | | | |
| | (628) | | | | |
| Expenses | Payment Difference | 0.00 | - - | 0.87 | - |
| | (722) | | | \wedge | |
| Expenses | PayPal Fees (615) | 191.59 | | 14819.00 | - |
| Expenses | Product Development | 882.34 | | 74588.64 | |
| | (DEAR) (97) | | | | |
| Expenses | Production (DEAR) | 人 人 | 5249.60 | | 5722.91 |
| | (98) | | | | |
| Expenses | Promotional (617) | 0.00 | | 20045.25 | |
| Expenses | Purchase Discounts | 0.00 | - | | 8000.00 |
| | (514) | | | | |
| Expenses | Rent Expense (687) | 0.00 | Υ - Ι Υ Ι | 16483.17 | Υ- Ι Υ Ι |
| Expenses | Repair and | 0.00 | | 124.49 | |
| | Maintenance (664) | | | | |
| Expenses | Shopify fees (618) | 0.00 | | 1945.94 | |
| Expenses | Show Fees (619) | 0.00 | -X | 32355.72 | - X |
| Expenses | Software Subscription | 0.00 | | 522.82 | |
| | (621) | 1'' Y | | Υ ' Ι ' Υ Ι | |
| Expenses | Stationery and | 0.00 | | 227.18 | |
| F | Printing (656) | | | | |
| | | | | | |
| Expenses | Subcontractors (623) | 0.00 | | 16543.01 | |
| Expenses Expenses | Subcontractors (623) Supplies & Materials - | 0.00 0.00 | | 16543.01 | - 5489.90 |

| Expenses | Supplies and Materials - COGS (DEAR) (32) | 0.00 | | 5489.90 | |
|-------------|---|----------|----------|------------|---------------|
| Expenses | Suspense (721) | 0.00 | | 54.44 | _ |
| | | 235.05 | | | |
| Expenses | Taxes (674) | | - | 4865.16 | - |
| Expenses | Telephone (689) | 0.00 | • | 592.87 | |
| Expenses | Travel (684) | 0.00 | | 10042.42 | - |
| Expenses | Travel Meals (685) | 0.00 | | 2653.43 | |
| | | | | | |
| Expenses | Utilities (644) | 0.00 | | 779.21 | - |
| Expenses | Wages (686) | 3072.50 | | 53685.88 | - |
| Expenses | Website (683) | 0.00 | | 3724.43 | _ |
| Assets | Accounts Receivable | 0.00 | 10343.38 | 24189.66 | |
| Assets | | | 10343.30 | 24109.00 | - |
| | (A/R) (120) | | | | |
| Assets | Accumulated | 0.00 | 人 引 人 上 | 人工 人工 | 1522.29 |
| | Depreciation (154) | | | | |
| Assets | Amex (108) | 0.00 | | | 66656.03 |
| | | | | | 00000.00 |
| Assets | Cash on hand (106) | 0.00 | - | 556.50 | X - X |
| Assets | Checking (6426) | 14513.81 | | 178606.34 | |
| | (107) | | | | |
| A | | 0.00 | | 405400.70 | |
| Assets | Finished Product - | 0.00 | | 125428.78 | \wedge |
| | Dear (141) | | | | |
| Assets | Finished Product - | 931.47 | | 29964.18 | - |
| | DEAR (DEAR) (92) | | | | |
| | | | | | |
| Assets | Furniture and Fixtures | 0.00 | | 4982.63 | - |
| | (153) | | | | |
| Assets | Inventory Asset | | 177.22 | | 27806.71 |
| 7100010 | | | 177.22 | | 27000.71 |
| ×, × | (DEAR) (60) | \times | | | |
| Assets | Raw Material (142) | 0.00 | - | 42335.00 | |
| Assets | Raw Material (DEAR) | 4650.94 | A - A | 16738.39 | /- / |
| | (90) | | | | |
| A | | 0.00 | | 4740.40 | |
| Assets | Security Deposits | 0.00 | _ | 1748.46 | |
| | (131) | | | | |
| Assets | Undeposited Funds | 3094.53 | - 36 | 12359.74 | - 3/ |
| | (DEAR) (4) | / / / | | | |
| A | | 0700 07 | | 7242.00 | |
| Assets | USD PayPal (104) | 8706.37 | | 7342.20 | |
| Assets | Vendor Credit (113) | 0.00 | - Y Y | 1021.11 | - Y |
| Assets | Venmo (xxxx) | 0.00 | | 196.50 | |
| Assets | Work in Process | | 3017.85 | 8201.91 | |
| ASSCIS | | | 3017.03 | 0201.31 | |
| | (WIP) (DEAR) (116) | | | | |
| Liabilities | Accounts Payable | - | 10107.26 | - | 44244.87 |
| | (A/P) (200) | | | | |
| Liabilities | Amex (DEAR) (99) | | 0.00 | | 13206.69 |
| | | - | | | |
| Liabilities | Customer Credit | | 0.00 | \wedge | 428.12 |
| | Clearing (103) | | | | |
| Liabilities | Customer Credits | | 0.00 | | 63.25 |
| | (DEAR) (125) | | 0.00 | | 00.20 |
| | | | | | |
| Liabilities | Customer Credits | 45.00 | - | 1519.00 | - |
| | Outstanding - DEAR | | | | |
| | (201) | | | | |
| Lighilities | Notes Payable (203) | | 0.00 | | 20000 00 |
| Liabilities | , , | X | 0.00 | - X | 30000.00 |
| Liabilities | Sales Tax (220) | | 206.01 | | 6928.83 |
| Liabilities | Texas Comptroller of | - Y | 0.00 | 4635.73 | Y- Y |
| | Public Accounts (222) | | | | |
| Caulty | , | | 0.00 | | 057050.00 |
| Equity | Amy Graham (301) | - | 0.00 | | 257956.32 |
| Equity | Opening Balance | - | 0.00 | 2294.11 | $\overline{}$ |
| | Equity (302) | | | | |
| Equity | Retained Earnings | | 0.00 | | 84155.89 |
| Lquity | | | 0.00 | | 04100.08 |
| | (320) | | | | |
| | Total | 45259.45 | 45259.45 | 1272158.55 | 1272158.55 |
| | | | | | |

Balance Sheet

| Section | Account | Amount | YTD |
|---------------------------|------------------------------|-----------|------|
| Cash and Cash Equivalents | Cash on hand | 556.50 | 0.00 |
| Cash and Cash Equivalents | Checking (6426) | 178606.34 | 0.00 |
| Cash and Cash Equivalents | USD PayPal | 7342.20 | 0.00 |
| Cash and Cash Equivalents | Venmo | 196.50 | 0.00 |
| Inventories | Finished Product | 127586.25 | 0.00 |
| Inventories | Raw Material | 59073.39 | 0.00 |
| Inventories | Work in Process (WIP) | 8201.91 | 0.00 |
| Other Current Assets | Undeposited Funds (DEAR) | 12359.74 | 0.00 |
| Other Current Assets | Vendor Credit | 1021.11 | 0.00 |
| Non-Current Assets | Accumulated Depreciation | -1522.29 | 0.00 |
| Non-Current Assets | Furniture and Fixtures | 4982.63 | 0.00 |
| Non-Current Assets | Security Deposits | 1748.46 | 0.00 |
| Current Liabilities | Accounts Payable (A/P) | 44244.87 | 0.00 |
| Current Liabilities | Amex | 79862.72 | 0.00 |
| Current Liabilities | Customer Credits Outstanding | -1027.63 | 0.00 |
| Current Liabilities | Taxes Liabilities | 2293.10 | 0.00 |
| Equity | Amy Graham | 285662.21 | 0.00 |
| Equity | Current Year Earnings | -70848.76 | 0.00 |
| Equity | Retained Earnings | 84155.89 | 0.00 |

Profit and Lost

YTD

| Section | Account | Amount |
|-------------------------------------|---------------------|----------|
| Revenue | Sales | 16014.90 |
| Less Cost of Sales | Cost of Goods Sold | 8790.63 |
| Less Cost of Sales | Production | -5260.60 |
| General and Administrative expenses | Bad Debts | 12.99 |
| General and Administrative expenses | Taxes | 235.05 |
| General and Administrative expenses | Wages | 3072.50 |
| Sales and Marketing expenses | PayPal Fees | 191.59 |
| Sales and Marketing expenses | Product Development | 882.34 |

