## Scrubbed Reporting - Southcott Threads LLC

**Management Report** 

2018-11-04

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# Statements of Financial Position as of 11/04/2018

| ASSETS                   | Aug 2018   | Sep 2018   | Oct 2018   | Novr 2018  |
|--------------------------|------------|------------|------------|------------|
| Cash and Cash Equivalent | ts 436.50  | 436.50     | 436.50     | 76,717.22  |
| TOTAL                    | 436.50     | 436.50     | 436.50     | 76,717.22  |
| LIABILITIES AND NET AS   | s          |            |            |            |
| Current Liabilities      | 12,967.62  | 12,967.62  | 36,060.46  | 103,855.32 |
| Equity                   | 185,682.21 | 185,682.21 | 185,682.21 | 327,230.47 |
| TOTAL                    | 198,649.83 | 198,649.83 | 221,742.67 | 431,085.79 |

### **Budget Summary**

|   | Account<br>Gross  | Nov-18<br>0.00 | Dec-18<br>0.00 | Jan-19<br>0.00 | Feb-19<br>0.00 | Mar-19<br>0.00 | Apr-19<br>0.00 | May-19<br>0.00 | Jun-19<br>0.00 | Jul-19<br>0.00 | Aug-19<br>0.00 | Sep-19<br>0.00 | Oct-19<br>0.00 |
|---|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|   | Profit<br>Gross   | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           |
|   | Profit<br>Total   | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           |
|   | Expenses<br>Total | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           |
|   | Expenses          |                |                |                |                |                |                |                |                |                |                |                |                |
|   | Net Profit        |                | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           |
| ſ | Net Profit        | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           |

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|--------------|------------------------------|-------|---------------------------------------|-----------|------------|
| Account Type | Account                      | Debit | Credit                                | YTD Debit | YTD Credit |
| Revenue      | Other Ordinary               |       | 0.00                                  |           | 272.04     |
|              | Income (471)                 |       |                                       |           |            |
| Revenue      | Sales (400)                  | - X   | 120.00                                | X - X     | 644330.11  |
| Revenue      | Sales (DEAR) (1)             | -/    | 0.00                                  |           | 9647.30    |
| Revenue      | Sales of Product             | -     | 0.00                                  | -   -     | 37001.25   |
|              | Income - DEAR (408)          |       |                                       |           |            |
| Revenue      | Sales of Product             | _     | 0.00                                  |           | 8900.09    |
|              | Income - DEAR                |       |                                       |           |            |
|              | (DEAR) (58)                  |       |                                       |           |            |
| Expenses     | Accounting (625)             | 0.00  |                                       | 11975.00  |            |
| xpenses      | Bad Debts (690)              | 0.00  | _                                     | 823.90    | 1 - 1 1 1  |
| xpenses      | Bank Charges (626)           | 0.00  |                                       | 175.17    |            |
| xpenses      | Charitable Donation          | 0.00  |                                       | 678.00    |            |
|              | (601)                        | 0.00  |                                       | 0.0.00    |            |
| xpenses      | Commissions (602)            | 0.00  | · / · / ·                             | 57619.26  |            |
| Expenses     | Computer and                 | 0.00  |                                       | 2175.52   |            |
| .хропосо     | Internet (627)               | 0.00  |                                       | 2110.02   |            |
| xpenses      | Consulting (629)             | 0.00  |                                       | 48225.00  |            |
| Expenses     | Cost of Goods Sold           | 0.00  | $\times$ $\times$ $\times$            | 153941.14 | _ X X      |
| хреносо      | (500)                        | 0.00  |                                       | 100041.14 |            |
| xpenses      | Cost of Goods Sold -         | 0.00  |                                       | 123884.96 |            |
| Αροπουσ      | DEAR (501)                   | 0.00  | YIYIY                                 | 120004.30 |            |
| Expenses     | Cost of Goods Sold -         | 0.00  |                                       | 11347.13  |            |
| vhenses      | Variance (513)               | 0.00  |                                       | 11041.10  |            |
| expenses     | Depreciation (700)           | 0.00  | X, X, X                               | 491.30    | . X. X.    |
|              | Depreciation (700)  Dues and | 0.00  | -                                     | 3401.21   | V .        |
| xpenses      |                              | 0.00  |                                       | 3401.21   |            |
| ·vnanaaa     | Subscriptions (676)          | 0.00  |                                       |           | 250.65     |
| xpenses      | Freight In (606)             | 0.00  |                                       | 40000 40  | 350.65     |
| xpenses      | Freight Out (504)            | 0.00  |                                       | 13626.40  |            |
| xpenses      | Gifts (607)                  | 0.00  |                                       | 108.25    |            |
| xpenses      | Insurance (634)              | 0.00  |                                       | 1745.11   | _          |
| xpenses      | Inventory Shrinkage -        | 0.00  |                                       | 16227.60  |            |
|              | DEAR (DEAR) (84)             |       |                                       |           |            |
| xpenses      | Legal and                    | 0.00  |                                       | 1970.00   |            |
|              | Professional Fees            |       |                                       |           |            |
|              | (630)                        | 0.00  |                                       | 74470 70  |            |
| xpenses      | Marketing (610)              | 0.00  |                                       | 74179.70  | X-         |
| xpenses      | Meals and                    | 0.00  |                                       | 3738.11   |            |
| .   1        | Entertainment (611)          | 0.00  |                                       | 000.00    |            |
| xpenses      | Miscellaneous (701)          | 0.00  |                                       | 282.20    |            |
| xpenses      | Office Supplies (631)        | 0.00  |                                       | 9166.80   | -          |
| xpenses      | Other General and            | 0.00  |                                       | 4.29      | -          |
|              | Admin Expenses               |       |                                       |           |            |
|              | (628)                        |       |                                       |           |            |
| xpenses      | PayPal Fees (615)            | 0.00  | Y 1 - Y 1 Y                           | 14146.19  | 1- Y   Y   |
| xpenses      | Product Development          | 0.00  |                                       | 69266.30  |            |
|              | (DEAR) (97)                  |       |                                       |           |            |
| xpenses      | Production (DEAR)            | 0.00  |                                       |           | 9725.01    |
|              | (98)                         |       |                                       |           |            |
| xpenses      | Promotional (617)            | 0.00  | _                                     | 16656.50  |            |
| xpenses      | Purchase Discounts           | 0.00  |                                       |           | 8000.00    |
|              | (514)                        |       |                                       |           |            |
| xpenses      | Rent Expense (687)           | 0.00  |                                       | 16483.17  |            |
| xpenses      | Repair and                   | 0.00  |                                       | 124.49    |            |
|              | Maintenance (664)            |       |                                       |           |            |
| xpenses      | Shopify fees (618)           | 0.00  | 人工人工人                                 | 1611.68   | (一人 上人     |
| xpenses      | Show Fees (619)              | 0.00  | -                                     | 32894.47  |            |
| xpenses      | Software Subscription        | 0.00  | · · · · · · · · · · · · · · · · · · · | 470.10    |            |
|              | (621)                        |       |                                       |           |            |
| xpenses      | Stationery and               | 0.00  |                                       | 227.18    |            |
| X            | Printing (656)               | ' Y   |                                       | YIY       |            |
| xpenses      | Subcontractors (623)         | 0.00  | A   A   A                             | 16403.01  | こし人 上人     |
| Expenses     | Supplies & Materials -       | 0.00  |                                       | -         | 5489.90    |
| J            |                              | 5.50  |                                       |           | 5.30.00    |
|              | COGS (312)                   |       |                                       |           |            |
| Expenses     | COGS (512)<br>Supplies and   | 0.00  |                                       | 5489.90   | ( . X      |

|                      | (DEAD) (22)                   |        |   |            |                             |
|----------------------|-------------------------------|--------|---|------------|-----------------------------|
| Evnanasa             | (DEAR) (32)                   | 0.00   |   | 54.44      |                             |
| Expenses<br>Expenses | Suspense (721)<br>Taxes (674) | 0.00   | 人工人工  | 4630.11    | 人工人                         |
|                      |                               |        |   |            |                             |
| Expenses             | Telephone (689)               | 0.00   |   | 551.29     |                             |
| Expenses             | Travel (684)                  | 0.00   |   | 8730.03    | Y .                         |
| Expenses             | Travel Meals (685)            | 0.00   |   | 2636.51    |                             |
| Expenses             | Utilities (644)               | 0.00   | 1 Y 1 Y   | 729.49     | 1 · Y                       |
| Expenses             | Wages (686)                   | 0.00   |   | 50613.38   | $\lambda$ $\perp$ $\lambda$ |
| Expenses             | Website (683)                 | 0.00   |   | 3724.43    |                             |
| Assets               | Accounts Receivable           | 129.90 |   | 36538.44   |                             |
|                      | (A/R) (120)                   |        |   |            |                             |
| Assets               | Accumulated                   | 0.00   |   |            | 1522.29                     |
|                      | Depreciation (154)            |        |   |            |                             |
| Assets               | Amex (108)                    | 0.00   | 人士人士  |            | 50618.62                    |
| Assets               | Cash on hand (106)            | 0.00   | -   | 436.50     | -                           |
| Assets               | Checking (6426)               | 0.00   |   | 74224.80   | •                           |
|                      | (107)                         |        |   |            |                             |
| Assets               | Finished Product -            | 0.00   |   | 125428.78  |                             |
|                      | Dear (141)                    |        |   |            |                             |
| Assets               | Finished Product -            | 0.00   |   | 29263.38   |                             |
|                      | DEAR (DEAR) (92)              |        |   |            |                             |
| Assets               | Furniture and Fixtures        | 0.00   |   | 4982.63    |                             |
|                      | (153)                         |        |   |            |                             |
| Assets               | Inventory Asset               | 0.00   |   |            | 27631.77                    |
|                      | (DEAR) (60)                   |        |   |            |                             |
| Assets               | Raw Material (142)            | 0.00   | $A \cdot A \cdot$ | 42335.00   |                             |
| Assets               | Raw Material (DEAR)           | 0.00   |   | 4757.49    |                             |
|                      | (90)                          |        |   |            |                             |
| Assets               | Security Deposits             | 0.00   | X - X   | 1748.46    | - X- X                      |
|                      | (131)                         |        |   |            |                             |
| Assets               | Undeposited Funds             | 0.00   |   | 9711.91    | -                           |
| 7 100010             | (DEAR) (4)                    | 0.00   |   | 61,1101    |                             |
| Assets               | USD PayPal (104)              | 0.00   |   | 2055.92    |                             |
| Assets               | Vendor Credit (113)           | 0.00   |   | 1021.11    |                             |
| Assets               | Work in Process               | 0.00   | X. X  | 10855.53   | X                           |
| 7100010              | (WIP) (DEAR) (116)            | 0.00   |   | 10000.00   |                             |
| Liabilities          | Accounts Payable              | _      | 0.00  |            | 36060.46                    |
| Liabilities          | (A/P) (200)                   |        | 0.00  |            | 30000.40                    |
| Liabilities          | Amex (DEAR) (99)              | X X    | 0.00  |            | 13206.69                    |
| Liabilities          | Customer Credit               |        | 0.00  |            | 428.12                      |
| Liabilities          | Clearing (103)                |        | 0.00  |            | 420.12                      |
| Liabilities          | Customer Credits              |        | 0.00  |            | 63.25                       |
| Liabilities          |                               | -      | 0.00  | <u> </u>   | 03.25                       |
| L 2 - L 200          | (DEAR) (125)                  |        | 0.00  | 4.474.00   |                             |
| Liabilities          | Customer Credits              | X X    | 0.00  | 1474.00    | -                           |
|                      | Outstanding - DEAR            |        |   |            |                             |
|                      | (201)                         |        | X X   |            | - XX                        |
| Liabilities          | Notes Payable (203)           | -      | 0.00  |            | 30000.00                    |
| Liabilities          | Sales Tax (220)               | -      | 9.90  |            | 6756.33                     |
| Liabilities          | Texas Comptroller of          |        | 0.00  | 3779.31    | $\nearrow$                  |
| X . X                | Public Accounts (222)         |        |   |            |                             |
| Equity               | Amy Graham (301)              | -      | 0.00  |            | 157976.32                   |
| Equity               | Opening Balance               | -   Y  | 0.00  | 2294.11    | Y-   Y                      |
|                      | Equity (302)                  |        |   |            |                             |
| Equity               | Retained Earnings             | -      | 0.00  |            | 84155.89                    |
|                      | (320)                         |        |   |            |                             |
|                      | Total                         | 129.90 | 129.90  | 1132136.09 | 1132136.09                  |
|                      |                               |        |   |            |                             |

#### **Balance Sheet**

| Section                   | Account                      | Amount    | YTD  |
|---------------------------|------------------------------|-----------|------|
| Cash and Cash Equivalents | Cash on hand                 | 436.50    | 0.00 |
| Cash and Cash Equivalents | Checking (6426)              | 74224.80  | 0.00 |
| Cash and Cash Equivalents | USD PayPal                   | 2055.92   | 0.00 |
| Inventories               | Finished Product             | 127060.39 | 0.00 |
| Inventories               | Raw Material                 | 47092.49  | 0.00 |
| Inventories               | Work in Process (WIP)        | 10855.53  | 0.00 |
| Other Current Assets      | Undeposited Funds (DEAR)     | 9711.91   | 0.00 |
| Other Current Assets      | Vendor Credit                | 1021.11   | 0.00 |
| Non-Current Assets        | Accumulated Depreciation     | -1522.29  | 0.00 |
| Non-Current Assets        | Furniture and Fixtures       | 4982.63   | 0.00 |
| Non-Current Assets        | Security Deposits            | 1748.46   | 0.00 |
| Current Liabilities       | Accounts Payable (A/P)       | 36060.46  | 0.00 |
| Current Liabilities       | Amex                         | 63825.31  | 0.00 |
| Current Liabilities       | Customer Credits Outstanding | -982.63   | 0.00 |
| Current Liabilities       | Taxes Liabilities            | 2986.92   | 0.00 |
| Equity                    | Amy Graham                   | 185682.21 | 0.00 |
| Equity                    | Current Year Earnings        | -57392.37 | 0.00 |
| Equity                    | Retained Earnings            | 84155.89  | 0.00 |

**Profit and Lost** 

YTD

Section Account Amount
Revenue Sales 240.00

