

Alejandro Jad
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EDUCATION

Fordham University (Bronx, NY) — *Pursuing A B.S Degree* September 2021 - PRESENT

I am currently pursuing a B.S. degree in Computer Science and Mathematics. I am currently on track to graduate in May 2025.

TECHNICAL SKILLS

Languages: Python, Java, C++, SQL, HTML/CSS, JavaScript

WORK EXPERIENCE

Go Green Wood(NJ)— *Online Sales Representative* February 2022 - PRESENT

Go Green Wood is a wholesale distributor specializing in furniture. In this role, I am responsible for efficiently managing order processing from retail partners, including major platforms like Amazon and Walmart, and coordinating procurement activities with our esteemed global manufacturers based in Brazil. My role here also involved spearheading the transition to an online presence for the business, which was previously focused solely on in-person sales, for the businesses stated below. This initiative has resulted in approximately 1000 weekly visitors to our website.

Latino and Bedding Furniture(Jackson Heights, NY)— *Store Manager* September 2019 - February 2022 (718)779-044

At Latino and Bedding Furniture, a retail furniture store, I oversee a comprehensive furniture operation across three locations with a team of around 20 employees. My responsibilities encompass strategic procurement from distributors, meticulous quality control upon merchandise arrival, seamless day-to-day operations including customer deliveries, and adept problem-solving for unforeseen challenges.

Marta Furniture(Jackson Heights, NY)— *Sales Representative* April 2018 - September 2019 (929) 424-3173

At Marta Furniture, a prominent retail furniture store, my role encompassed providing exemplary customer service and driving sales performance

GENERAL SKILLS

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| ● Team Leadership | ● New Business Expansion | ● Performance Management |
| ● Financial Records Oversight | ● Ability to work with different personalities | ● Bilingual (English and Spanish) |
| ● Employee Training | | ● Proficient in excel |
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PROJECTS

- Personal Portfolio: A project portfolio to display other projects using languages HTML, CSS, and JavaScript.
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ACCOMPLISHMENTS, VOLUNTEER WORK, AND EXTRACURRICULARS

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| ● Selected for membership in the National Society Of High School Scholars | ● Participated in Varsity soccer 2018-2020 | ● Played organized soccer for 12 years at club level, playing with multiple clubs |
| ● Honor Roll for the 2017-2020 School Years | ● Captained Varsity Soccer | ● Worked in Soup Kitchens and fundraisers |

