

# RESUME

## Gaurav Grover



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### Objective

- To be part of an organization, which offers me an opportunity to look beyond me asks organizational challenges. through my hard work, commitment and quality work.

### Educational Qualifications

- 10th From Delhi.
- 12th from Delhi.
- Pursuing graduation (III) year B.A from Subharti University by distance learning Education .
- Diploma in Czech language from Delhi university & Italian from Italian Culture center New Delhi .
- Expertise in Italian, Spanish (comprehensive) ,
- Good computer knowledge.

### Skills & Abilities

- Able to manage the sales Team & Have experience in finding customers online and convert them into sale (in either B2B process or B2C process )


### Communication & Coordination

- Good communication skill.

- Able to understand clients requirements and act according to their need which they exactly want.
- Highly motivated person.
- Have good level of persuasiveness.
- Can work effectively in team, as well as individual.
- Punctual and disciplined

## Work Experience

### Total experience of 6 years and 6 months

- **2 years experience in Senior secondary school's Canteen ( B.M Bharti Model school)**  
New Delhi 11008 . As a Helper with cook ( in cutting vegetables and serving food).  
Jan.2013 To Dec. 2014.
- **1 Year experience** in **online (B2C )** sales Process in **Welcome Rentals PVT.LTD** as an Italian sales executive. Jan. 2015 to Nov. 2015.
- In December 2015 finished a project with a group of Italians as an Interpretater in Gurgaon(manesar) with www.sica.eu ( Maruti Suzuki).
- **3 years experience** in **(Export & import) B2B Process** in Tyre industry with **(Felix Rubbers International)** as an **Assistant sales manager**. March 2016 to March 2019
- **Went to Europe {Italy, Spain , Germany}3 times (on Business visa) and Dubai on Business Tour.**
-  6 months experience in as an Italian & English Tour Guide in Muscat ( Oman), Airport pickup & Drop, handling Tourists of Cruise like “ COSTA DIADEMA, AIDA PRIMA ,AIDA BELLA, MSC, MSC SPLENDIDA. And other ground level staff work.

## Personal Profile

- D.O.B : 13 Dec 1991 Sex : Male
- Nationality : Indian.
- Marital Status: Married
- Hobbies : Book reading. Interactions with natives, to listen languages songs.

- Languages known : Hindi, English, Pujabi, Italian & Spanish.

Regards  
Gaurav Grover

