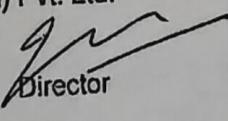


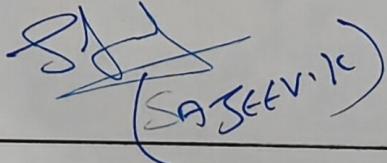
Main Distributor Target - 2026

Region:	South	AM:	SAJEEV K.
Sales Office:	South Sales Office	Customer:	[S]- 28723 - PHILIPS AUTO AGENCIES (INDIA) PRIVATE LIMITED

Product Group	Target 2025	Achievement 2025	Target Achievement % 2025	Target As Per Policy 2026	Target Growth % As Per Policy 2026	Target 2026
BRAKE PARTS	2,23,00,000	1,83,89,269	82.46%	2,05,95,981	12%*	2,05,95,981
BRAKE FLUID	48,00,000	56,23,690	117.16%	50,40,000	5%	50,40,000
EMS	42,000	89,518	213.14%	-	-	7,20,000
SUSPENSION	-	-	-	-	-	25,000
LUBES	3,80,000	4,09,656	107.80%	-	-	10,00,000
OTHERS	3,80,000	80,553	21.20%	-	-	6,54,681
Over All	2,79,02,000	2,45,92,686	88.14%	2,80,35,662	14%*	2,80,35,662

Note: * Growth On Achievement

Customer Signature and Seal
For
Philips Auto Agencies (India) Pvt. Ltd.

Director

AM Signature


Datetime Stamp
16/01/2026, 11:18:51 am