



# ALEJANDRO VILLANUEVA

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## EDUCATION

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02/2024 - 04/2024

**BOOTCAMP IN DATA ANALYTICS**, UPGRADE HUB MADRID

· Numpy and Pandas deep dive, Web Scrapping, Power BI, Machine Learning, APIs

02/2021 - 07/2022

**MSc MARKETING ANALYTICS AND DATA SCIENCE**, UNIVERSITY OF GRONINGEN

· Digital Marketing Intelligence, Market and Customer Models, Data Engineering, Data Science Methods, Statistical Learning

08/2016 - 06/2017

**BACHELOR'S DEGREE IN MARKETING AND MARKET RESEARCH**, UNIVERSITY OF GOTHENBURG (EXCHANGE)

· Marketing Trends, International Marketing, Econometrics, Management, Geographical Systems

09/2015 - 02/2018

**BACHELOR'S DEGREE IN MARKETING AND MARKET RESEARCH**, UNIVERSITY OF GRANADA

· Market Research, Commercial Research, Consumer Behaviour, Quantitative Techniques, Multivariate Statistical Techniques, Econometrics

## RELEVANT EXPERIENCE

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11/2020 - TO DATE

**COURIER AND TEAM LEADER**, THUISBEZORGD & VENDINGATWORK

· Courier in Amsterdam, Almere, Lelystad, Zwolle and other regions in The Netherlands

03/2022 - 06/2022

**ANALYST PROJECT CONSULTANT INTERNSHIP**, DVJ INSIGHTS (Utrecht)

· Conducting the necessary data analysis to answer the research question: "How can Samsung win market share among generation Z?".  
· Supporting senior analysts  
· Data collection, cleaning and analysis (SQL, R and Python)  
· Data visualisation (PowerBI) and presentation of results based on predefined KPIs

08/2018 - 10/2019

**BACKPACKING AUSTRALIA AND SOUTH EAST ASIA**, GAP YEAR

· Worked as a Room Service Waiter at Wolfgang Puck and Lil' Darling in Sydney  
· Worked as a Hostel Receptionist in the Philippines and Vietnam  
· Organised all travel, accommodation and work opportunities

09/2017 - 06/2018

**MARKETING AND BUSINESS DEVELOPMENT INTERN**, CHELA LTD (London)

· Pay-per-click campaigns, Google Ads, Google Analytics and Data Analysis  
· Wordpress upkeep and Website analytics measurements  
· Competitor research and market insights to identify opportunities

## SKILLS

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- Google Workspace
- Data Analysis | R Programming | Python
- SQL | noSQL (JSON, column-based)
- Statistics & Market Research
- Quantitative and Qualitative analysis
- Fluent in Spanish and English