



# huami

**2Q 2020  
Earnings Presentation**

# 2020 2Q Financial and Operating Results

Revenue

 **RMB1,137.3 M**

YOY

 **+9.5%**



**Adjusted Net Income**  
attributable to Huami \*\*

**RMB19.1 M**

**huami**

华米科技

**Units Shipped**

 **8.9 M**

YOY

 **+7.2%**

\*\*Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

# 2020 1H Financial and Operating Results

Revenue

 **RMB2,225.7 M**

YOY

 **+21.1%**



**Adjusted Net Income**  
attributable to Huami \*\*

**RMB44.7 M**

**huami**

华米科技

**Units Shipped**

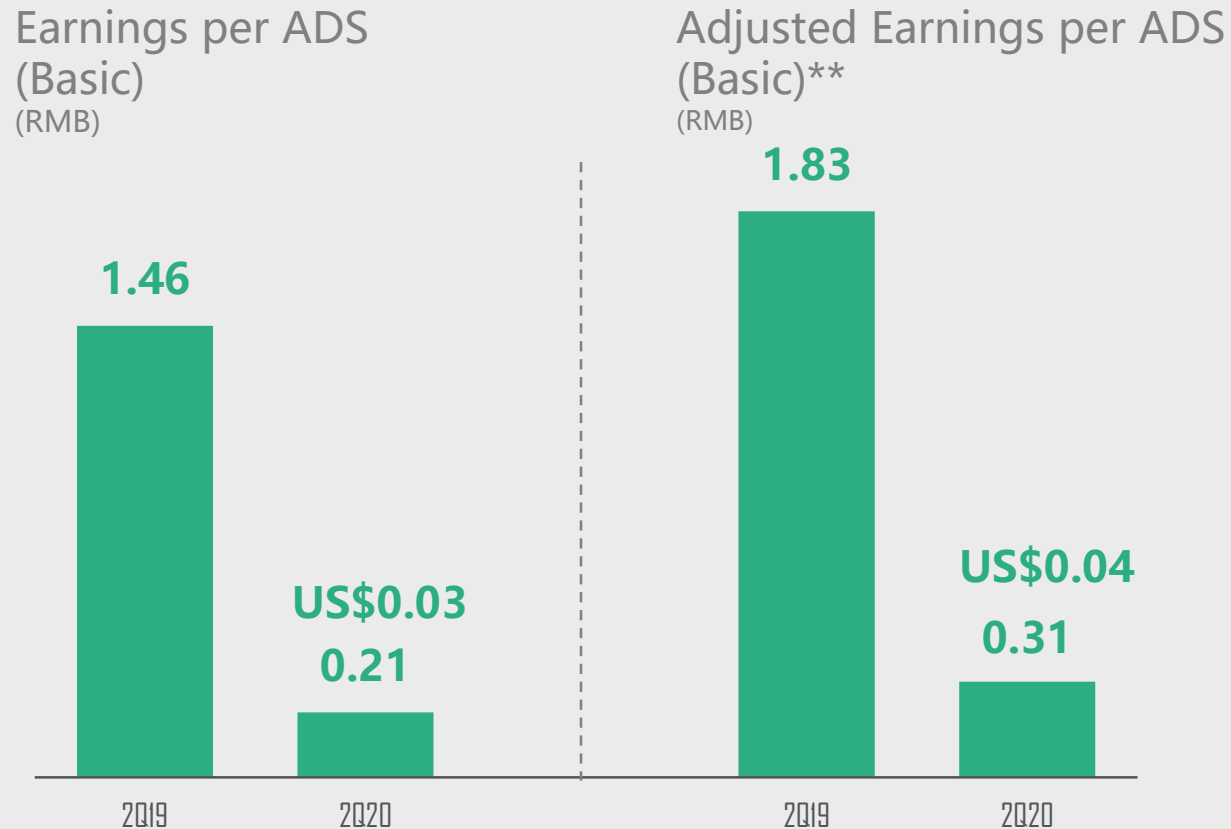
 **16.5 M**

YOY

 **+18.7%**

\*\*Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

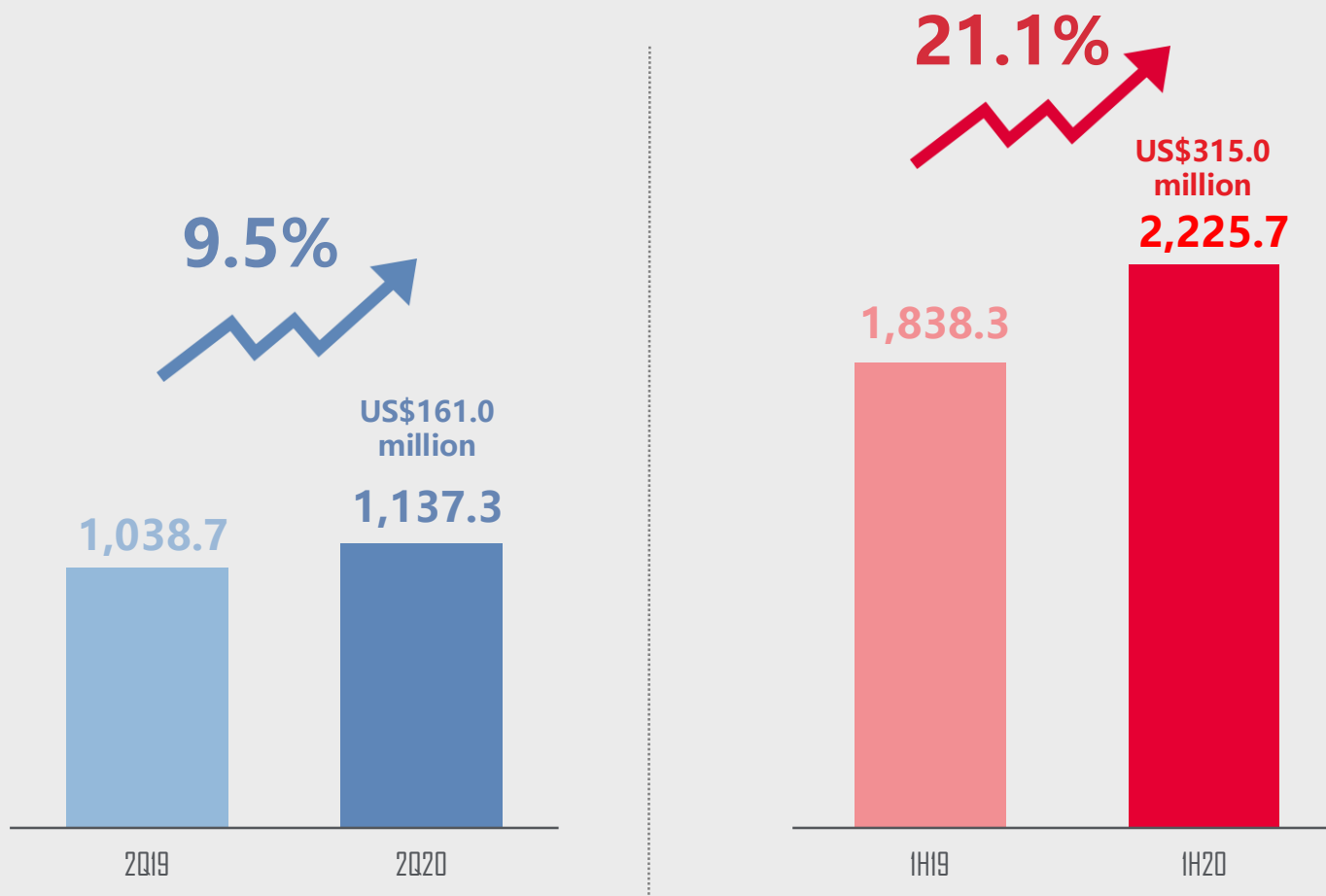
# Earnings Performance



\*\*Adjusted net income, a non-GAAP financial measure, represents net income excluding share-based compensation, and such adjustment has no impact on tax

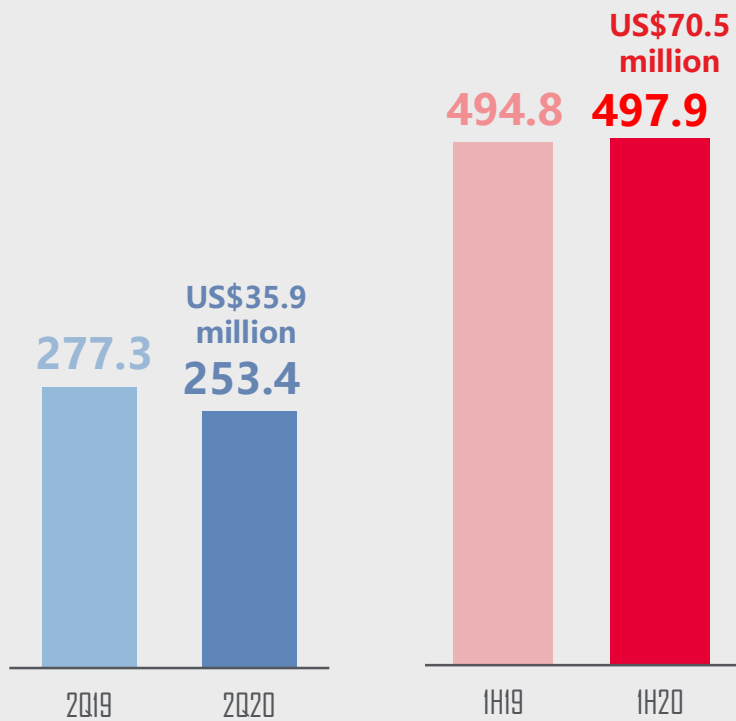
# Revenue

(RMB in Millions)

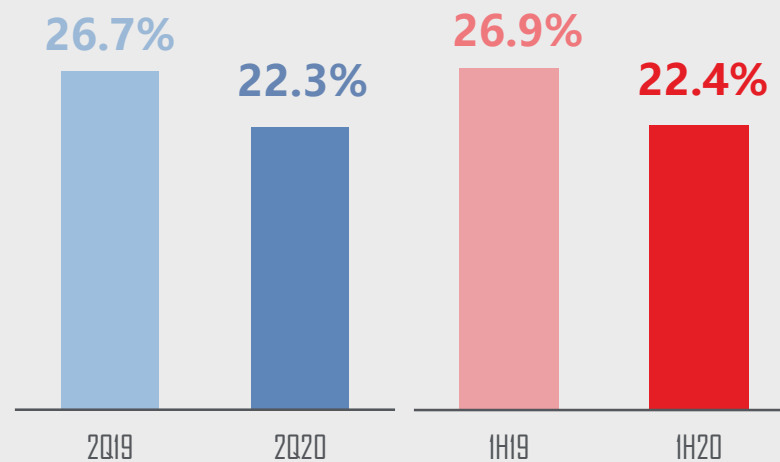


## Gross Profit

(RMB in Millions)

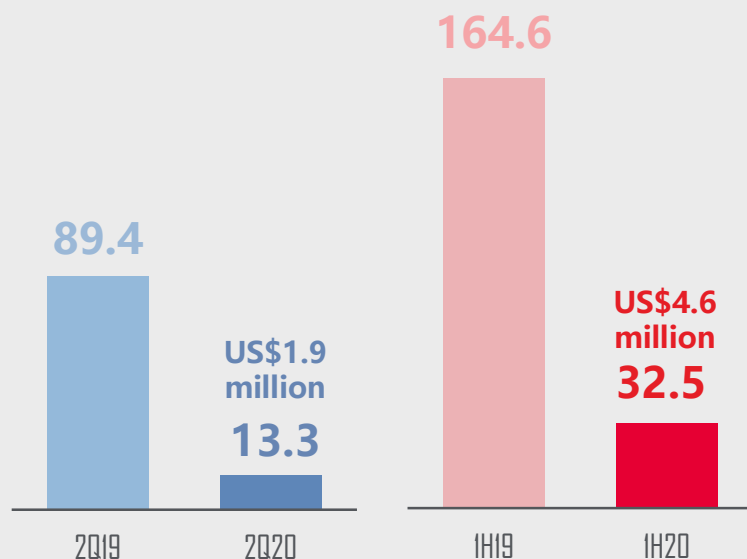


## Gross Margin

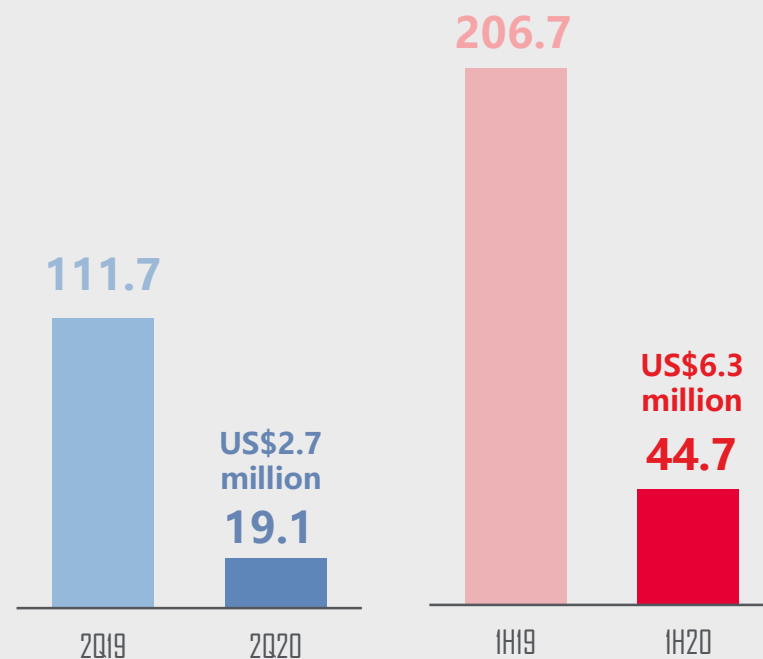


# Earnings Performance

Net Income Attributable to Huami  
(RMB in Millions)

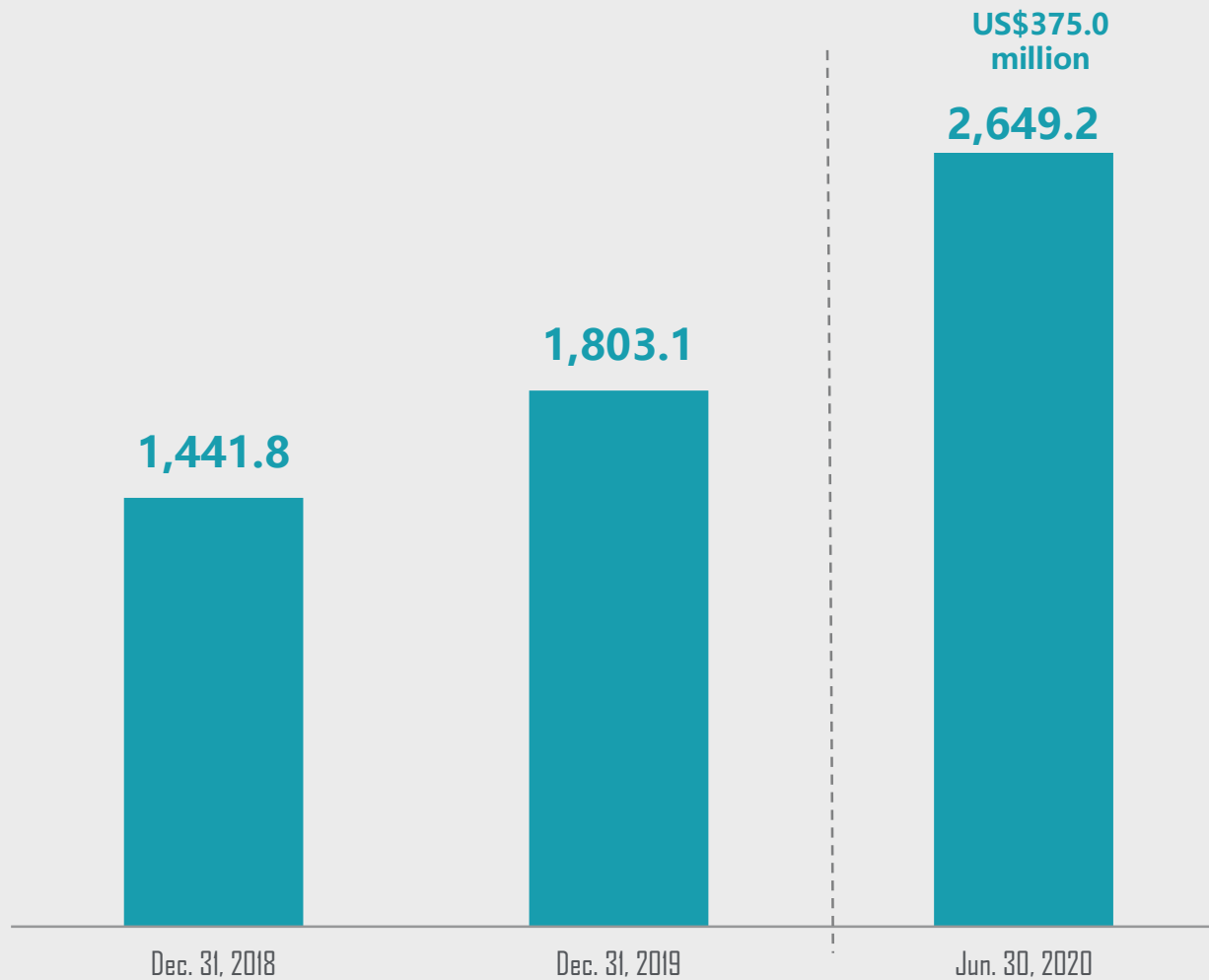


Adjusted Net Income Attributable to Huami  
(RMB in Millions)



# Improving Liquidity Position

Cash and Cash Equivalents  
(RMB in Millions)





# Business Outlook

For the third quarter of 2020, the Company currently expects:

- Net revenues to be between RMB2.1 billion and RMB2.15 billion, which would represent an increase of approximately 12.9% to 15.6% from RMB1.86 billion in the third quarter of 2019.



# Thank You

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