

Microsoft

MB2-703 PRACTICE EXAM

Microsoft Dynamics CRM 2013 Customization and Configuration

Question: 1			
A custom entity is no longer r	equired. What should you do before	e deleting the entity?	
A. Remove the entity from an	required security roles.		
B. Check whether the entity h			
C. Reassign all the records in t	•		
D. Change the entity ownersh	p to Organization.		
			Answer: B
Question: 2			
V	Caludian faura and annua		
You are creating a customized	register for multiple sessions, and	each session can have r	multinle registered attendees
	fter each session. Surveys have cus		nample registered attendees.
•	d you use between attendees and s		rack surveys?
44.00			
A. One-to-many (1:N) from se B. One-to-many (1:N) from at	_		
• • •	between attendee and session reg	gistration	
	I) between attendee and session re		
			Answer: D
Question: 3			
	n entity to a Microsoft Dynamics CF t answer presents a complete solut		ee actions can you perform to
A. Execute a workflow.			
B. Import a Solution.			
C. Run a dialog.			
D. Create a new entity in the	efault Solution.		
E. Import data.			
			Angueri A. P. D.
			Answer: A, B, D
Question: 4			
What type of relationship exis	ts between the Marketing List enti	ty and the Contact entity	/?
A. One-to-many (1:N)			
B. Many-to-one (N:I)			

C. Native many-to-many (N:N)
D. Manual many-to-many (N:N)

	Answer: C
Question: 5	
	mics CRM Online. amed Project. The Project entity will have 15 custom fields. I change after you create the entity? Each correct answer presents a complete solution.
A. OwnershipB. Number of fieldsC. Define as activity entityD. Display Name	
	Answer: B, D
Question: 6	
You are creating a custom ent Which three communication presents a complete solution.	and collaboration features can be disabled after they are enabled? Each correct answer
A. Sending emailB. Access TeamsC. Document managementD. Mail merge	
E. Notes	
	Answer: B, C, D
Explanation: Ref:	
	vordpress. com/2013/11/11/entity-options-in-dynamics-crm-2013/
Question: 7	
You customize the Lead entity third-party website.	by adding a country option set that is automatically populated for records created by a
You map the country option s	et in the Lead entity to a country option set in the Contact entity. ecord, what happens if the option set value specified in the Lead does not exist in the
A. The text label and integer voption set.	value for the country are copied from the Lead country option set to the Contact country
•	atry is copied from the Lead country option set to the Contact country option set and a .
-	e Contact record but not added to the Contact country option set.

Answer: B

Question: 8	
When auditing is enabled, which statement about field auditing is true?	
 A. Field auditing properties can be set for only one field at a time. B. Auditing can be turned on or off for a field at any time. C. Auditing can be turned on for a custom field only while creating the field. D. Field-level audit properties can be used to create exceptions for an entire 	
	Answer: B
Question: 9	
A user is editing an Account entity for the first time. The Address 1: A options, in this order: Bill To Ship To Primary Other The user deletes the Ship To and Other options, adds an option named S record. What are the default values of the options in the record? A. 1; 3; 100,000,001 B. 0000001; 0000003; 1000001 C. 1:3:5 D. 1;2;3 E. 1; 3; 100,000,000	
	Answer: E
Question: 10	
Which three values are valid Field Requirement property values in Micropresents a complete solution. A. System Recommended B. Business Recommended C. Business Required D. System Required E. No Constraint	osoft Dynamics CRM? Each correct answe

Question: 11

F. Optional

You need to ensure that only the fields displayed on a specific form appear in Advanced Find search results. In which element should you define the Searchable property?

Answer: B, C, F

A. On the form.	
B. In Advanced Find.	
C. On the field.	
D. On the entity.	
	Answer: C
	Aliswei. C
Question: 12	
You need to create a custom field that supports automatic dialing through Microsoft Lync. Which field data type and format should you use?	
A. Single Line of Text field with Text Area format	
B. Lookup field with Text format	
C. Whole Number field with Phone format	
D. Single Line of Text field with Phone format	
	Answer: D
	7.11.500011.2
Question: 13	
The Product entity currently displays one product image.	
How many ADDITIONAL image fields can you create in the Product entity?	
A. 0	
B. 1	
C. 2	
D. An unlimited number	
	Answer: A
	Allowell A
Question: 14	
You need to automatically process client-side logic before saving records.	
What should you use?	
A. a dialog	
B. a workflow	
C. a plug-in	
D. a business rule	
	Answer: D
	Allowel. D
Question: 15	
What is the maximum number of stages a business process can contain?	
A. 5	

C. 20 D. 30 Answer: D Question: 16 For which of the following can you set the scope of a business rule? A. a specific user B. a specific view C. a specific mobile form D. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles. C. Assign the business process flows for security roles. C. Assign the business process flows for security roles.	B. 10	
Question: 16 For which of the following can you set the scope of a business rule? A. a specific user B. a specific view C. a specific mobile form D. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		
Question: 16 For which of the following can you set the scope of a business rule? A. a specific user B. a specific view C. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows for security roles.	D. 30	
For which of the following can you set the scope of a business rule? A. a specific user B. a specific view C. a specific mobile form D. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows for security roles.		Answer: D
A. a specific user B. a specific view C. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	Question: 16	
A. a specific user B. a specific view C. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		
B. a specific view C. a specific mobile form D. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows for security roles.	For which of the following can you set the scope of a business rule?	
B. a specific view C. a specific mobile form D. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows for security roles.	A. a specific user	
D. a specific resource group Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows forms. B. Enable the business process flows for security roles.	B. a specific view	
Answer: C Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		
Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	D. a specific resource group	
Question: 17 What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		Answer: C
What defines the form or forms to which a specific business rule is applied? A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows for security roles. B. Enable the business process flows for security roles.		Allowel. C
A. Logic B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	Question: 17	
B. Action C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	What defines the form or forms to which a specific business rule is applied?	
C. Scope D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	A. Logic	
D. Condition Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		
Answer: C Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	·	
Question: 18 Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	D. Condition	
Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		Answer: C
Which statement about business rules is true? A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	Question: 19	
A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM displays an error. B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	Question: 10	
B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	Which statement about business rules is true?	
B. Business rules can be configured for all forms of an entity. C. Business rules run each time any field value changes. D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	A. If a business rule references a field that is not on a form, Microsoft Dynamics CRM disp	olays an error.
D. Business rules run when a form is opened and each time the form is saved. Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	·	,
Answer: B Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		
Question: 19 How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	D. Business rules run when a form is opened and each time the form is saved.	
How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.		Answer: B
How should you control access to business process flows? A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	- O	
A. Assign the business process flows to forms. B. Enable the business process flows for security roles.	Question: 19	
B. Enable the business process flows for security roles.	How should you control access to business process flows?	
C. Assign the business process flows to users		
D. Enable the business process flows for teams.	C. Assign the business process flows to users. D. Enable the business process flows for teams	

	Answer: B
Question: 20	
Which action can you perform with a Lookup view?	
A. Create a new view based on the Lookup view.	
B. Delete the Lookup view.	
C. Customize the Lookup view.	
D. Set the Lookup view as the default view.	
	Answer: C
Question: 21	
What is the maximum number of sort levels that can be set on a view?	
A. 1	
B. 2	
C. 3	
D 4	
D. 4	

You create a view on Opportunities that includes fields from the parent Account entity. You add the columns described in the following table to the view.

Field name	Entity
City	Account
State	Account
Est. Revenue	Opportunity
Est. Closing Date	Opportunity

By which two fields can you sort the Opportunities? Each correct answer presents a complete solution.

A. State

B. Est. Revenue

Question: 22

C. Est. Closing Date

D. City

Answer: B, C

Question: 23

You need to add a subgrid to the Account form and display associated Contact data in the subgrid. Which view should you use?

 What should you do? A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entitic. C. Add the Account District field to the view filter criteria. D. Create a view of the Account entity that filters by district. Question: 26 Which elements CANNOT be included in a system dashboard? A. Personal charts B. Web Resources C. IFrame elements D. System charts 	Answer: C
A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entitic. C. Add the Account District field to the view filter criteria. D. Create a view of the Account entity that filters by district. Question: 26 Which elements CANNOT be included in a system dashboard? A. Personal charts B. Web Resources C. IFrame elements	
A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entitic. C. Add the Account District field to the view filter criteria. D. Create a view of the Account entity that filters by district. Question: 26 Which elements CANNOT be included in a system dashboard? A. Personal charts B. Web Resources	
A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entitic. C. Add the Account District field to the view filter criteria. D. Create a view of the Account entity that filters by district. Question: 26 Which elements CANNOT be included in a system dashboard? A. Personal charts	
A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entitic. C. Add the Account District field to the view filter criteria. D. Create a view of the Account entity that filters by district. Question: 26	
A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entiti C. Add the Account District field to the view filter criteria. D. Create a view of the Account entity that filters by district.	
A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entiti C. Add the Account District field to the view filter criteria.	
A. Add the Account District field to the view. B. Create a one-to-many (1:N) relationship between the Account and Opportunity entiti C. Add the Account District field to the view filter criteria.	es.
What should you do?	
You create a public view on the Opportunity entity. Accounts that are associated with Opportunities are divided into districts. The district District field. You need to ensure that the view can display Opportunity records for only a specific district.	
Question: 25	
	Answer: A
A. In the Quick Find View of the entity, click the Add Find Columns task.B. In the Quick Find view of the entity, click the Add View Columns task.C. Add the searchable columns to the Current view for the entity.D. Add the searchable columns to the default Public view for the entity.	
How do you specify the searchable columns in the Quick Find search box of the main gri	d for an entity?
Question: 24	
	Answer: C
B. Lookup View C. Active Contacts Subgrid View D. Associated View	

A. Chart version	
B. Data sort order	
C. Application version	
D. Chart GUID	
E. Data fields	
	Answer: B, D, E
Question: 28	
You are creating a dashboard t	hat includes a List component. Which statement about the dashboard is true?
A. You can select multiple reco	rds in the list at the same time.
C. You can display a chart with	
D. You can add items to the list	
	Answer: D
Question: 29	
You export a system chart as a	
You need to import the chart a	s a personal chart. perform? Each correct answer presents part of the solution.
which three actions must you	perform: Each correct answer presents part of the solution.
A. Update the intended user's	security role to allow access to the chart.
B. Provide a name and descrip	·
C. Select the chart definition fi	le.
D. Navigate to the entity with	which the chart will be associated, open the Chart Designer tool, and click Import Chart
on the More Commands menu	
E. Delete the system GUID from	n the chart definition file.
	Answer: B, C, D
Question: 30	
You need to create a system ch	nart by using a field from a parent entity. What should you do first?
Δ In the Horizontal (Category)	Axis area, select related records and then select the field from that record.
	has the relevant parent entity field as a column.
•	as the relevant parent entity field as a column.
D. In the Legend Entries (Serie	s) area, select related records and then select the field from that record.
	Answer: C
Question: 31	
For which convity role does M	licrosoft Dynamics CDM automatically create a Field Cocyrity Dynfile?
FOI WINCH SECURITY FOIE GOES IV	licrosoft Dynamics CRM automatically create a Field Security Profile?

A. System Administrator B. Sales Manager	
C. CEO-Business Manager	
D. System Customizer	
	Answer: A
Question: 32	
Question. 32	
You are reassigning a Business Unit to a different parent. What happens to the inherited security roles within the Business Unit that you are mov	ing?
A. The inherited security roles are merged into security roles that have the same na structure.	ame in the new Business Unit
B. The inherited security roles are removed from the Business Unit.C. The inherited security roles are moved with the Business Unit.	
D. You must manually select the inherited security roles that you want to copy to the ne	w Business Unit structure.
	Answer: B
	Allsweit
Question: 33	
Which privileges are required to add a note to a case?	
A. Append Note and Append To Case	
B. Append Case and Append To Note C. Write Note and Assign Case	
D. Write Case and Assign Note	
	Answer: A
Question: 34	
Which three permissions can be applied to fields by using field-level security? Each of the solution.	orrect answer presents part of
A. Write	
B. Delete	
C. Read D. Create	
E. Update	
	Anguari C D E
	Answer: C, D, E
Question: 35	
At which three levels can you control and the in Microsoft Democratic CDM2.5	ot anguar process
At which three levels can you control auditing in Microsoft Dynamics CRM? Each corre solution.	ct answer presents a complete

A. Organization B. Team	
C. Business Unit	
D. Field	
E. Entity	
	Answer: A, D, E
Question: 36	
What is the effect on users within a Business Unit when that Business Unit is disabled?	
A. Users cannot access Microsoft Dynamics CRM. B. Users have read-only access to Microsoft Dynamics CRM.	
C. Users are automatically moved to the parent Business Unit of the disabled Business Unit D. Users are not affected.	nit
	Answer: A
Question: 37	
Which two statements about Solutions are true? Each correct answer presents a complet	te solution.
A. A Solution created in Microsoft Dynamics CRM 2013 can be imported into a Mi database.	crosoft Dynamics CRM 2011
B. Deleting a managed Solution deletes all the Solution components, including the data. C. You cannot export a managed Solution.	
D. An unmanaged Solution can be published as a managed Solution.	
	Answer: C, D
Question: 38	
You are creating a Solution to manage Microsoft Dynamics CRM customizations.	
You need to specify the version number. What is the correct format for the version number?	
A. major.minor.build.revision	
B. build.major.minor.revision	
C. major.build.minor.revision D. build.revision.major.minor	
	Answer: A
Question: 39	
Which action can you perform by using a Microsoft Dynamics CRM Solution?	

A. Back up a database.	
B. Compile source code and protect intellectual property.	
C. Move customizations from one database to another database.	
D. Add new users to a database.	
	Answer: C
0 1' 40	
Question: 40	
Which components can you add to a Solution?	
A. Custom Business Units	
B. Goal records	
C Jpg Web Resources	
D. Products from the product catalog	
	Answer: C
Overtion, 44	
Question: 41	
Which statement about the modification of Microsoft Dynamics CRM Solutions is true?	
A. The terms "customization" and "configuration" can be used interchangeably.	
B. Having an external partner perform customizations reduces the number of requirem	ents that must be met by the
customizations.	
C. Customizing Microsoft Dynamics CRM often requires the use of third-party developm	
D. Extending Microsoft Dynamics CRM is constrained by the capabilities of the user inter	face.
	Answer: A
Question: 42	
——————————————————————————————————————	
	. 2
Which action represents customization or configuration rather than extension or develo	pment?
A. Create an entity and attributes to support a complex Foreign Exchange business proce	ess.
B. Create a plug-in to check Account limits when creating an Opportunity.	
C. Create an XML feed to support real-time currency updates.	
D. Create a simple JavaScript Web Resource to dynamically change the font color of neg	ative currency values.
	Answer: A
Question: 43	
——————————————————————————————————————	
Vous avente true Ordels Create farmer are the Land and to The Ordels Create Co.	u different tooms
You create two Quick Create forms on the Lead entity. The Quick Create forms are fo	r umerent teams that process
Leads for different product groups.	
Which factor controls the Quick Create form that is available to each user?	

https://www.pass4sures.com/

A. The form order of the Quick Create form set

B. The business process flow

C. The activation status of each Quick Create form D. Security roles	
- -	Answer: A
Question: 44	
In the Form Editor, which two navigation group-related actions can you perform? Eac complete solution.	h correct answer presents a
 A. Create a navigation group. B. Move items from one navigation group to another. C. Rename a navigation group. D. Delete a navigation group. E. Hide a navigation group from a security role. 	
- -	Answer: B, C
Question: 45	
You need to display data from a related entity on a form by using a subgrid. Which two components can you use to display the view? Each correct answer presents a content of the content	complete solution.
A. a chart B. a dashboard C. a list D. a report	
- -	Answer: A, B
Question: 46	
Which components can a Quick Create form contain?	
A. Four columns B. IFrames C. Spacers D. Three tabs	
- -	Answer: C
Question: 47	
Which statement about working with forms in the Microsoft Dynamics CRM for tablets cli	ent is true?
A. Users can switch forms in the tablet client.B. The tablet client displays the first 20 subgrids of a form.	

https://www.pass4sures.com/

C. The tablet client displays the first 5 tabs of a form.

D. The tablet client displays Bing maps.

	Answer: C
Question: 48	
has four columns.	on responsive design. You implement the design by using tabs. The first tab the form will display in any window width?
A. 1 B. 2	
C. 3 D. 4	
	Answer: A
Question: 49	
You are creating a custom entity. What metadata is added by default to the	entity?
A. business rulesB. announcementsC. charts	
D. fields	
	Answer: D
Question: 50	
You deploy a managed Solution that incluincludes several custom fields. You plan to delete the managed Solution. What data will be deleted or removed who	udes a custom entity named Job History. The Contact entity of the Solution
A. All data in the Job History entity and the	
B. Only data in the Job History entity.	
C. Only data in the custom fields of the Co D. All the data in the Job History entity and	ntact entity. d in the custom fields of the Contact entity.
	Answer: D
Question: 51	
Which document within the Microsoft D 2013?	ynamics CRM Implementation Guide is new for Microsoft Dynamics CRM
A. Administration Guide B. Customization Guide	

C. Planning Guide D. Installing Guide	
	Answer: B
Question: 52	
You are planning an enterprise implementation of Microsoft Dynamics CRM. Which tool provides sample code to support the configuration and customization of Solut	ions?
A. A third-party data import tool B. Microsoft Dynamics CRM 2013 for Microsoft Outlook C. Microsoft Dynamics CRM 2013 Software Development Kit D. Microsoft Visual Studio 2013	
- -	Answer: C
Question: 53	
Which two components can be added to a Solution? Each correct answer presents a comp	plete solution.
A. Web Resource B. Security Role C. Business Unit D. Team	
	Answer: A, B
Question: 54	
Which three actions must you perform to display the Access Team members for a specificach correct answer presents part of the solution.	fic entity on the entity form
 A. Add a subgrid to the entity form. B. Create an Access Team Template that defines the permissions to be granted to users for C. Enable the Access Teams property of the entity and then publish the change. D. Use JavaScript to associate the entity record with the Access Team. E. Create a relationship between the entity and the Access Team entity. 	or the entity.
- -	Answer: A, B, C
Question: 55	
What is the default maximum number of Access Team Templates for an entity?	
A. 1 B. 2 C. 3 D. 5	

	Answer: B
Question: 56	
What privilege must a user have to see the audit history of an individual record?	
A. View Audit Partitions	
B. View Audit Summary	
C. View Audit History	
D. Turn on Tracing	
	Answer: C
Question: 57	
Which of the following actions can you perform with the root Business Unit?	
A. Rename the Business Unit.	
B. Disable the Business Unit C. Convert the Business Unit to an Access Team.	
D. Move the Business Unit.	
	Answer: A
Question: 58	
Which two elements can you add to a Field Security Profile? Each correct answer pr	resents a complete solution.
A. Teams	
B. Business Units	
C. Users	
D. Security Roles	
	Answer: A, C
Question: 59	
A contractor is creating custom reports in your Microsoft Dynamics CRM database.	
You need to prevent unnecessary access to sensitive account data.	
You need to prevent unnecessary access to sensitive account data. Which security role should you assign to the contractor?	
You need to prevent unnecessary access to sensitive account data. Which security role should you assign to the contractor? A. Global Administrator	
You need to prevent unnecessary access to sensitive account data. Which security role should you assign to the contractor? A. Global Administrator B. Delegate	
You need to prevent unnecessary access to sensitive account data. Which security role should you assign to the contractor? A. Global Administrator B. Delegate C. System Administrator D. System Customizer	
You need to prevent unnecessary access to sensitive account data. Which security role should you assign to the contractor? A. Global Administrator B. Delegate C. System Administrator	Answer: D

Question: 60
You create a one-to-many (1:N) relationship between a custom entity and Contact entities. Which behavior type CANNOT be applied to the relationship?
A. Referential, Restrict Delete B. Parental C. Referential with Merge set to Cascade None
D. Referential with Merge set to Cascade All
Answer: C
Question: 61
Which statement about custom activity entities is true?
A. You can display custom activity entities in the Sales, Service, Marketing, and Settings areas.B. The ownership of a custom activity entity can be set to Organization.C. You cannot change the display name of a custom activity entity.D. Custom activity entities are available to users who have access to other activity entities.
Answer: D
Question: 62
Which three entity options CANNOT be disabled after they are enabled? Each correct answer presents a complet solution.
A. Business process flows B. Document management C. Connections D. Sending email E. Access Teams
Answer: A, C, D
Allswei. A, C, D
Explanation: Ref: http://msdynamicscrmblog. wordpress. com/2013/11/11/entity-options-in-dynamics-crm-2013/
Question: 63
You need to track referrals for Leads, Opportunities, and a custom entity named Events. Referrals can be of type Direct, Indirect, Family, Friend, or Colleague. You need to track the referral source and type. What should you do?

A. Configure the Event entity to allow connections. Create a connection role for each referral type. For each

connection role	set the r	ecord type	s to Lead	Opportunity	and Event
connection role	, 300 0110 1	ccora type	.s to Lead	, Opportunity	, and Evenic.

- B. Create a custom option set field named Referral on the Contact form.
- C. Add a single line text field named Referral to the Leads, Opportunities, and Events forms.
- D. Create native many-to-many (N:N) relationships between each of the entities: Leads, Opportunities, and Events. Then customize the intersecting entity of the relationship by adding a referral option set

Then customize the intersecting entity of the relationship by adding a referral option set.	•
	Answer: A
Question: 64	
You are creating a custom entity. Which three properties can you change after you create the entity? Each correct answer	presents a complete solution.
A. Description B. Primary Field Type C. Name D. Display Name E. Plural Name	
	Answer: A, D, E
Question: 65	
You map a custom field from the Account entity named Territory to the Territory field on You create the Contact record and associate it to the Account entity. What is the effect on the Territory field of the Contact record? A. The field is empty. B. Data is merged into the field from the Territory Account entity. C. Data is copied to the field from the Territory Account entity. D. Data is moved to the field from the Territory Account entity.	the Contact entity.
	Answer: A
Question: 66	
You need to Track two additional status reasons in Opportunity records. What should you	ı do?
A. Add custom status values to the Category global option set.B. Add custom status values to the statuscode field of the Opportunity.C. Create a custom option set with custom status values.D. Create a global option set with custom status values.	
	Answer: B
Question: 67	

What is the maximum size of an image file that users can upload to an image field?

A. 1 MB		
B. 2 MB C. 3 MB		
D. 5 MB		
		Answer: D
		Allswell D
Question: 68		
	I to store bank account numbers. y specific people or team members can view the field.	You enable the Field Security
property of the field. What should you do next?		
A. Set the Field Requirement p B. Create a Field Security Profi C. Enable the Auditing propert	le.	
D. Set the field data type to W	hole Number.	
		Answer: B
Question: 69		
You plan to replace the option	ontact form and the Active Contacts system view. set with a manual many-to-many (N:N) relationship. ou perform before deleting the option set from the Conta	ct entity? Each correct answer
A. Remove the option set from	the Contact form.	
B. Display and remediate depe	endency issues for the option set field in the Contact entit	
C. Export an unmanaged Soluthe Solution, and then import D. Remove all event handlers	_	y issues from the XML code of
	e option set from custom JavaScript Web Resources.	
		Answer: A, B, E
Question: 70		
Which field data type supports	s the Phone format?	
A. Single Line of Text B. Multiple Lines of Text		
C. Whole Number		
D. Floating Point Number		
		Answer: A
Question: 71		

Which two statements about searchable fields are true? Each correct answer presents a complete solution.

- A. Any option sets created from a non-searchable global option set are non-searchable by default.
- B. Only the fields displayed on the form are searchable.
- C. The content of non-searchable fields can be displayed in Advanced Find results.
- D. The display name of a searchable field cannot be changed

	Answer: CE
Question: 72	
You create a custom entity named Project for Microsoft Dynamics CRM Onlin project location on the Project form. What should you do?	e. You need to display a map of the
A. Add an IFrame that renders a map to the main Project form by using a JavaSci	ript Web Resource that references the
Bing Maps API. B. Add a map to the main Project form by using the Google Map control. C. Add an address field to the Project entity to automatically display a map in form.	n the lower-left corner of the Project
D. Add a map to the main Project form by using the Bing Map control.	
	Answer: C
Question: 73	
Which entity does NOT have a composite address field enabled by default?	
A. Business Unit B. Quote	
C. Lead D. Account	
	Answer: A
Question: 74	
Which two methods can you use to open a Quick Create form? Each correct answ	ver presents a complete solution.
A. In a form that has a lookup field, click the search button and then click New. B. After performing a search in a lookup field, click the search button, click Look C. Click the Create button on the navigation bar, and then click the entity for whi D. In a subgrid, click New, click the search button, click Look Up More Records, and	ch you want to create the record.
	Answer: A, C

You are creating two main forms named Conference Lead and Web Lead on the Lead entity.

You need to make the Conference Lead form available to members of the Event Team and the Web Lead form available to members of the Web Team.

What should you do?

Question: 79

Which view can you use to create a new Advanced Find view?

- A. Enable fallback for each form.
- B. Set the form order for the Quick Create form set.
- C. Set the form order for the Main form set.
- D. Assign security roles to each Team and enable the appropriate security roles for each form.

	Answer: D
Question: 76	
When multiple mobile forms are available, what determines the mobile form displayed	to each user?
A. Users have access to the first mobile forms available for their security roles. B. Users are assigned to specific mobile forms.	
C. Users have access to all mobile forms that are enabled for fallback.D. Teams are assigned to specific mobile forms. Users have access to the forms available	a for thair taams
D. Teams are assigned to specific mobile forms. Osers have access to the forms available	e for their teams.
	Answer: A
Question: 77	
Question. 77	
Which two statements about views are true? Each correct answer presents a complete	solution.
A. Each entity has one default view.	
B. A view can display fields from child records.	
C. A view can display fields from parent records.	
D. A view can display a maximum of 32 columns.	
	Answer: AC
Question: 78	
Which two types of views can be deleted? Each correct answer presents a complete so	ution.
A Public views in a managed state	
A. Public views in a managed state B. Public views in an unmanaged state	
A. Public views in a managed state B. Public views in an unmanaged state C. System views	

Answer: B, D

A. Quick Find view B. Lookup view	
C. Personal view D. Associated view	
	Answer: C
Question: 80	
In a Lookup view of an entity, which columns are included in a search?	
A. The columns in the default public view of the entity.B. The find columns in the Quick Find view of the entity.C. The filter criteria in the current Lookup view of the entity.D. The columns in the default Lookup view of the entity.	
	Answer: C
Question: 81	
Which two actions can you perform with an Advanced Find view? Each correct answer pr	resents a complete solution.
A. Set the view as the default view.B. Convert the view to a system view.C. Save the view as a custom view.D. Share the view with a Team.	
	Answer: AD
Question: 82	
You need to apply a business rule to all forms other than one. What should you do?	
A. Create one business rule and copy the rule to all the forms that require it. B. Create one business rule, set the scope of the rule to All Forms, and then remove the doesn't require it.	
C. Create one business rule, save the business rule as a template, and then apply the requires it.	·
D. Create one business rule, save one copy of the rule for each form that requires it, ar rule to the individual form.	nd then set the scope of each
	Answer: D
Question: 83	
To which Microsoft Dynamics CRM object can you apply business rules?	
A. A dashboard B. A form	

C. A view D. A chart	
	Answer: B
Question: 84	
Which two system entities can participate in business process flows? solution.	Each correct answer presents a complete
A. Account B. Task C. Knowledge Base Article D. Service Activity E. Goal Metric	
	Answer: A, B
Question: 85	
Which three entities can include business process flows? Each correct answ	ver presents a complete solution.
A. Goal B. Price List Item C. Account D. Queue E. Recurring Appointment F. Contract	
	Answer: B, C, E
Question: 86	
Which two actions can be configured for a business rule? Each correct answ	ver presents a complete solution.
A. Set visibility B. Run workflow C. Lock or unlock field D. Email link	
	Answer: A, C
Question: 87	
Which chart design element can you change by using the Chart Designer to	nols?
A. The fields by which data is grouped into categoriesB. The chart colors	

C. The chart size

D. The records that are represented by the chart	
	Answer: A
Question: 88	
What is the maximum number of charts that can be added to a single dashboard b	oy default?
A. 5 3. 6	
C. 9	
D. 12	
	Answer: B
Question: 89	
Valuation to convert a personal bar short to a system short	
What should you do first? A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart.	
What should you do first? A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart.	Answer: B
What should you do first? A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart. D. In the Chart Designer, on the More Commands menu, click Convert.	Answer: B
A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart. D. In the Chart Designer, on the More Commands menu, click Convert. Question: 90	Answer: B
A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart. D. In the Chart Designer, on the More Commands menu, click Convert. Question: 90 You are creating a pie chart by using the Chart Designer tool. The data set contains more than 100 records. You need to limit the number of data points that can be displayed on the chart to a	
A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart. D. In the Chart Designer, on the More Commands menu, click Convert. Question: 90 You are creating a pie chart by using the Chart Designer tool. The data set contains more than 100 records. You need to limit the number of data points that can be displayed on the chart to a What should you do? A. Limit the chart scope to a maximum of 6 records.	
What should you do first? A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart. D. In the Chart Designer, on the More Commands menu, click Convert. Question: 90 You are creating a pie chart by using the Chart Designer tool. The data set contains more than 100 records. You need to limit the number of data points that can be displayed on the chart to a What should you do? A. Limit the chart scope to a maximum of 6 records. B. Display only 6 colors.	
You plan to convert a personal bar chart to a system chart. What should you do first? A. From the Charts view of the default Solution, export the chart. B. In the Chart Designer, on the More Commands menu, click Export Chart. C. In the Chart Designer, change the chart to a pie chart. D. In the Chart Designer, on the More Commands menu, click Convert. Question: 90 You are creating a pie chart by using the Chart Designer tool. The data set contains more than 100 records. You need to limit the number of data points that can be displayed on the chart to a What should you do? A. Limit the chart scope to a maximum of 6 records. B. Display only 6 colors. C. Use a Top X rule or Bottom X rule. D. Set the Horizontal Axis to 6.	