Microsoft

MB5-705 PRACTICE EXAM

Managing Microsoft Dynamics Implementations

Question: 1

You are a project manager, and you use Microsoft Dynamics Sure Step for implementations of Microsoft Dynamics products for your customers.
Your customer's major stakeholders identify significant changes that will increase the scope of a project.
Which two risk response strategies for the project definition update should you use? (Each correct answer presents part of the solution, Choose two.)

A. Exploit
B. Avoid
C. Enhance
D. Transfer
E. share

Answer: B, D

Question: 2

Which document should you use to manage project deliverables?

A. project scope statement
B. project objectives
C. technical requirements
D. functional requirements

Answer: A

Question: 3

You are a project manager.
You find that the personnel in the Human Resources department are new and not experienced in project work. You need to manage the project resources to accommodate the lack of project experience in the project. What should you do?

A. Add more time for the project activities.
B. Release the project team.
C. Document the problem and the impact on the scope of the project to the major stakeholders.
D. Document the impact of the lack of experience on the legal requirements.

Answer: A

Question: 4

You are a project manager, and you use Microsoft Dynamics Sure Step Methodology to manage projects. You need to ensure that quality assurance is part of a project that you are managing. Which item should you include as part of the project?

A. a comprehensive review with the project stakeholders at the end of the project
B. a review process done at the beginning and checked off at the end of the project with the project stakeholders
C. quality assurance reviews with stakeholders, scheduled early and often across all project phases
D. a comprehensive review process performed if problems occur during the project or at a stakeholder's request

Answer: C

Question: 5

As a project manager, you need to incorporate a change request into the project.
Which two tasks must be completed to correctly handle this request when you use the Microsoft Dynamics Sure Step Methodology? (Each correct answer presents part of the solution. Choose two.)

A. Complete a customer review and approval.
B. Complete a plan-do-check-act cycle.
C. Complete a change request form.
D. Complete a work breakdown structure.
E. Complete a risk identification.

Answer: A, C

Explanation:
http://technet.microsoft.com/en-us/library/hh227544.aspx

Question: 6

Which activity is a precondition for communication management?

A. defining project roles
B. identifying project stakeholders
C. analyzing risk
D. defining project scope

Answer: B

Question: 7

Which statement is an objective of solution envisioning?

A. Create and approve a Fit Gap Analysis.
B. Complete a functional design for a solution.
C. Finalize and approve a project plan.
D. Understand solution requirements.

Answer: D

Explanation:
http://social.technet.microsoft.com/wiki/contents/articles/18503.implement-microsoft-dynamics-nav.aspx

Question: 8

You are performing a new Microsoft Dynamics GP implementation for a customer who has 10 users. The customer does not want to use customizations or independent software vendor (ISV) solutions. Which project type should you use to deliver the implementation?

A. rapid
B. standard
C. agile
D. enterprise

Answer: A

Explanation:
Rapid Implementation: an accelerated approach for implementing Microsoft Dynamics with minimal or no customizations. This can be used in situations characterized by a limited scope where the basic application features are desired, and/or where the large majority of the customer's business processes are not considered as complex.
RAPID – a proven framework to accelerate and de-risk implementations by delivering standard deliverables out of the box cutting down the overall implementation time significantly. RAPID stands for Ready to use And Proven Implementation Deliverables.
Reference:
http://www.ignify.com/ERP-Implementation-Methodology.asp
http://www.ehow.com/info_8258730_principles-agile-project-management.html

Question: 9

What is an objective of diagnostic preparation?

A. to lead an internal kickoff meeting
B. to gain a preliminary understanding of the customer's needs
C. to plan the running of diagnostic accelerators
D. to prepare high-level project documents

Answer: B

Explanation:
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 10

You are performing a Decision Accelerator Offering. In which order should you perform the steps?

A.
1. Meet internally to discuss the Decision Accelerator Offering
2. Meet with the customer to discuss the Decision Accelerator Offering
3. Review the presentation and customer sign-off
4. Perform activities
B.
1. Meet with the customer to discuss the Decision Accelerator Offering
2. Meet internally to discuss the Decision Accelerator Offering

3. Perform activities
4. Review the presentation and customer sign-off
C.
1. Meet with the customer to discuss the Decision Accelerator Offering
2. Meet internally to discuss the Decision Accelerator Offering
3. Review the presentation and customer sign-off
4. Perform activities
D.
1. Meet internally to discuss the Decision Accelerator Offering
2. Meet with the customer to discuss the Decision Accelerator Offering
3. Perform activities
4. Review the presentation and customer sign-off

Answer: A

Explanation:
http://download.microsoft.com/download/4/3/D/43D4FED9-54DC-4B3B-95B6-B17A15D1CB8F/03-DA-CRM_Datasheet_Oct-2011.pdf
http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 11

Which two activities are included in the Diagnostic phase? (Each correct answer presents part of the solution. Choose two.)

A. Gather the development standards.
B. Conduct an architecture assessment,
C. Present a solution overview.
D. Finalize the product specification.

Answer: C, D

Explanation:
Evaluate a customer's business processes and infrastructure
Assist the customer with their due diligence cycle, including ascertaining requirements and their fit with the solution, and assessing the resource needs for the solution delivery
Prepare the project plan, proposal, and the Statement of Work
http://technet.microsoft.com/en-us/library/aa496439.aspx
/ Diagnostic Phase
Purpose
To gather enough information to define the high-level project charter and make a confident proposal for the implementation phases. The Diagnostic phase starts during the sales process and ends with an accepted proposal and statement of work (SOW) for the next part of the implementation project. The major deliverable for this phase is the SOW and the Budgetary Estimate Proposal.
Deliverables
High-Level Project Charter
High-Level Project Plan
Statement of Work

Budgetary Estimate Proposal

[Optional] Decision Accelerator Deliverables, including Customer Reports

Milestones

Customer accepts the SOW and the Budgetary Estimate Proposal, including the high-level project charter and high-level project plan.

/ The Diagnostic phase of the Sure Step Methodology occurs during the sales and due diligence stage of the engagement lifecycle. For this phase, the Sure Step Methodology provides seven top-level Decision Accelerator offerings to assist the customer in their decision-making process for an ERP or CRM solution.

This phase also includes activities for Proposal Generation, Finalization of Agreements, and Project Mobilization, and sets the stage for a successful implementation.

* Diagnostic: The diagnostic phase contains analysis of the customer process at a very high level. Focus of the diagnostic phase is the project initialization; To setup a project plan, agree on an approach and scope definition.

http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx

http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 12

Which two statements differentiating projects from operational work are correct? (Each correct answer presents part of the solution. Choose two.)

A. The purpose of a project is to create a unique product, service, or result; the purpose of operations is to sustain the customer's business.

B. The duration of a project is temporary; the duration of operational work is ongoing.

C. The output of a project is variable; the output of operational work is continuous, daily, and predictable.

D. The purpose of a project is to sustain the new business requirements; operations end with the adoption of a new set of objectives, and then the work continues.

E. a project ends when it is replaced by a new process; operations end when its specific objectives have been attained.

Answer: A, B

Explanation:

http://social.technet.microsoft.com/wiki/contents/articles/18503.implement-microsoft-dynamics-nav.aspx

Question: 13

Which item is a project management process?

A. communication

B. risk

C. initiation

D. integration

Answer: C

Explanation:

According to Wikipedia the Project Management phases are: Initiation; Planning or design; Production or execution; Monitoring and controlling; as well as Closing.

References:

http://en.wikipedia.org/wiki/Project_management

Question: 14

You are a project manager. You use the classic triple constraint model. If one constraint is changed, what happens to the other constraints?

A. The project's quality constraint will change.
B. The project's expectations constraint will change.
C. At least one of the other constraints must also change.
D. The customer's benefits constraint will change.

Answer: C

Explanation:
Reference:
http://www.tonyadamspm.com/2012/07/quality-challenging-the-pm-triple-constraint/

Question: 15

You need to illustrate the dimensions of the project management diamond. Which dimension should you place at the center of the diamond?

A. quality
B. cost
C. time
D. expectations
E. scope

Answer: D

Explanation:
Quality, time, cost and scope can be interpreted as project constraints.
Reference:
http://blogs.msdn.com/b/project/default.aspx?PageIndex=1&PostSortBy=MostViewed
http://www.betterprojects.net/2009/03/it-used-to-be-iron-triangle.html
http://en.wikipedia.org/wiki/File:PM_DiamondModel.jpg

Question: 16

You need to create a project management diamond.
Which constraints should you use at each corner?

A. cost, quality, scope, risk
B. expectations, scope, time, risk
C. cost, expectations, scope, time
D. cost, quality, scope, time

Answer: D

Explanation:
Reference:
http://en.wikipedia.org/wiki/File:PM_DiamondModel.jpg

Question: 17

You are performing the solution envisioning process with a customer.
The customer requests that you use all of the Decision Accelerator Offerings.
What is the first step you should use in the process?

A. architecture assessment
B. Fit Gap and Solution Blueprint
C. requirements and process review
D. scoping assessment

Answer: C

Explanation:
http://download.microsoft.com/download/4/3/D/43D4FED9-54DC-4B3B-95B6-B17A15D1CB8F/03-DA-CRM_Datasheet_Oct-2011.pdf
http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 18

You must complete a Requirements and Process Review during an engagement.
What should you identify and document at the completion of the exercise?

A. implementation approaches and associated costs
B. customer requirements and business processes within the scope
C. degree of fit to the business
D. infrastructure and hardware requirements

Answer: B

Explanation:
http://download.microsoft.com/download/4/3/D/43D4FED9-54DC-4B3B-95B6-B17A15D1CB8F/03-DA-CRM_Datasheet_Oct-2011.pdf

Question: 19

Which Decision Accelerator is a pre-condition for the Fit Gap and Solution Blueprint?

A. requirements and process review
B. scoping assessment
C. proof of concept
D. business case

Answer: A

Explanation:
References:
http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf
http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates
http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 20

Which two categories should be used for requirements in the Fit Gap Analysis spreadsheet? (Each correct answer presents part of the solution. Choose two.)

A. additional purchase
B. configuration
C. gap
D. standard feature

Answer: B, D

Explanation:
* After completing the first round of Fit Gap Analysis, you get two figures: the degree of fit expressed in percentages, and the total estimate of the number of hours used for configuration, customization and deployment of ISV add-ons.
* If the degree of fit is high, but the budget is still not reached, you can even skip the configuration features. Even though a requirement can be met with a standard feature through configuration, if that configuration is taking a lot of time, you might decide to skip it, especially if the importance is fairly low.
References:
http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf
http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates

Question: 21

Which project types does the Microsoft Dynamics Sure Step Model use?

A. waterfall, iterative
B. diagnostic, analysis, design, development, deployment, and operation
C. standard, rapid, enterprise, agile, and upgrade
D. diagnostic, development, and operational

Answer: C

Explanation:

The standard set of templates available using Microsoft Dynamics Sure Step Model is standard, rapid, enterprise and agile.
Reference:
http://www.ignify.com/ERP-Implementation-Methodology.asp
http://www.tud.ttu.ee/material/enn/IDU0010/Loeng3Sure_Step/80199A_ENUS_ERP/80199A_ENUS_ERP/80199_EN

US_ERP_01.pdf (page 5)

Question: 22

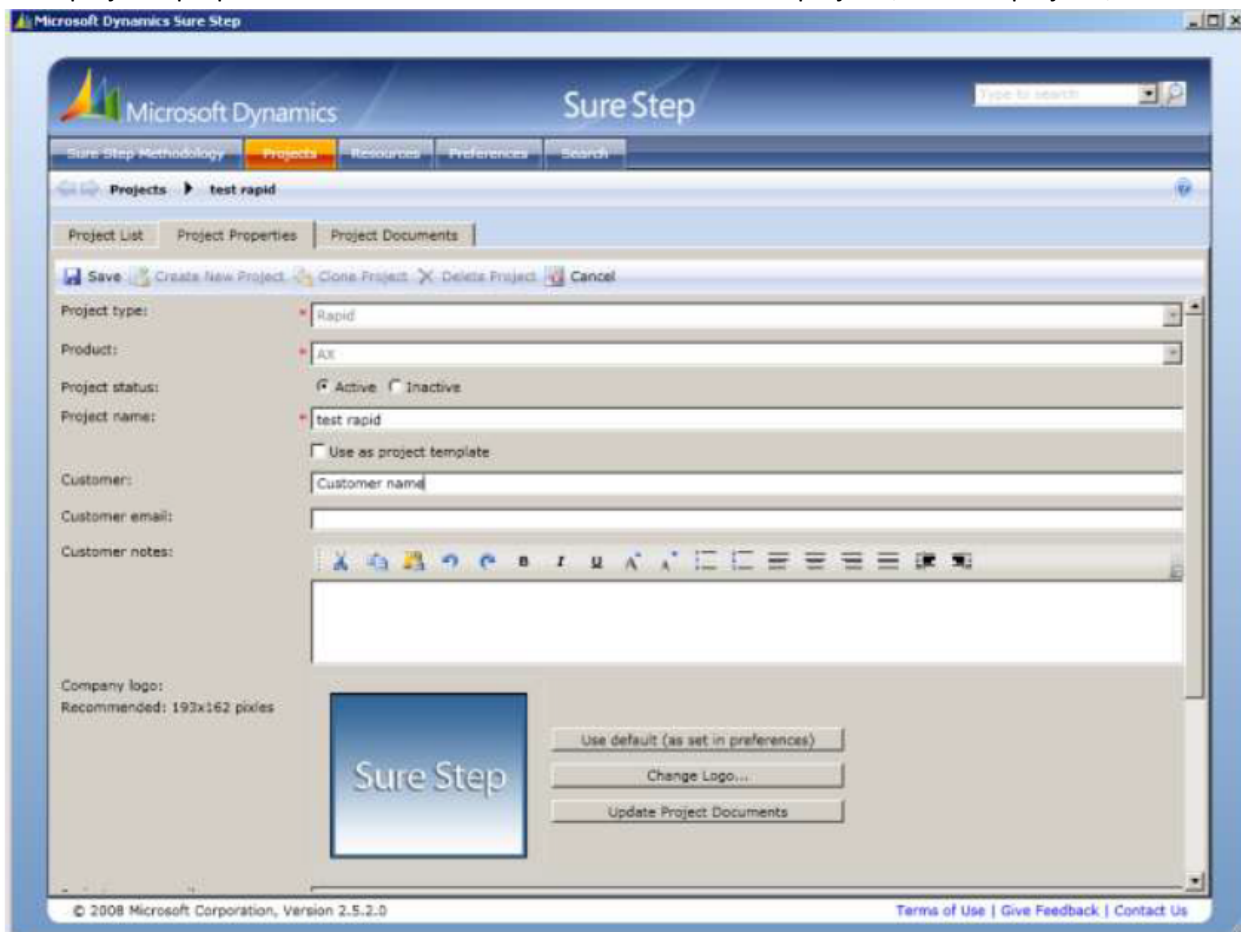You are responsible for creating and managing projects in a project repository.
Which two actions can you perform on existing projects in the repository? (Each correct answer presents part of the solution- Choose two.)

A. clone a project
B. share a project
C. change a project type
D. delete a project

Answer: A, D

Explanation:
The project properties tab is also used to create new projects, clone projects, and delete projects.

http://blogs.msdn.com/b/project/archive/2007/02/24/deliverables.aspx

Question: 23

You need to create a project by using the Sure Step Project Creation Wizard.
Which two properties must you identify in order to proceed? (Each correct answer presents part of the solution. Choose two.)

A. engagement type
B. product
C. project implementation phase
D. product version

Answer: A, B

Explanation:
1. In the Microsoft Dynamics Sure Step main window, click the Projects tab.
2. Click Project List, and then click Create New Project.
3. On the Sure Step Project Creation Wizard welcome page, click Next.

4. On the "Add new project data" window, choose a Solution, Product, and Engagement Type. Type your project name and optionally fill in the rest of the fields. Click Next to continue.
Etc.
http://blogs.msdn.com/b/ukax/archive/2012/01/10/sure-step-online-project-wizard.aspx

Question: 24

As a project manager, you need to ascertain which human resources are involved in the project and Fit Gap documents on the Decision Accelerators.
Which two Microsoft Dynamics Sure Step Methodology tree nodes provide this information for the implementation project? (Each correct answer presents part of the solution. Choose two.)

A. Solution Envisioning
B. Resources
C. Roles
D. Deliverables
E. Preferences

Answer: B, C

Explanation:
References:
http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf
http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates
http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 25

Which document is generated as a result of the functional requirements document (FRD)?

A. solution design document (SDD)
B. Fit Gap Analysis worksheet
C. functional design document (FDD)
D. technical design document (TDD)

Answer: B

Explanation:
References:
http://dynamicsblog.wordpress.com/2008/10/30/whats-new-in-sure-step-functional-requirements-document/
http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf
http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates

Question: 26

You are delivering a project by using the waterfall delivery method.
You approve the project charter and project plan.
Which three actions should you do next? (Each correct answer presents part of the solution. Choose three.)

A. Document the configuration of the overall Microsoft Dynamics solution.
B. Create the deployment plan.
C. Perform and document the Fit Gap Analysis.
D. Complete the design specifications.
E. Develop future state business process models.
F. Conduct the Executive and Project Team kickoff meetings.

Answer: C, E, F

Explanation:

References:
http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf
http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates

Question: 27

You are a project manager. You are running a project by using the waterfall delivery method. The project is in the development phase. Which Microsoft Dynamics Sure Step Methodology supplemental documents are created to support the training?

A. performance test documents
B. data migration documents
C. user test documents
D. user guides

Answer: D

Explanation:
http://en.wikipedia.org/wiki/Waterfall_model
http://blogs.msdn.com/b/dpe_nigeria/archive/2012/06/13/new-tfs-template-available-quot-agile-dev-in-a-waterfall-environment-quot-govdev.aspx

Question: 28

During which phase of a waterfall delivery is the creation and delivery of a complete system configuration performed?

A. development
B. data migration
C. analysis
D. design

Answer: A

Explanation:
http://blogs.msdn.com/b/dpe_nigeria/archive/2012/06/13/new-tfs-template-available-quot-agile-dev-in-a-waterfall-environment-quot-govdev.aspx

Question: 29

You are a project manager. You are taking over a Microsoft Dynamics implementation.
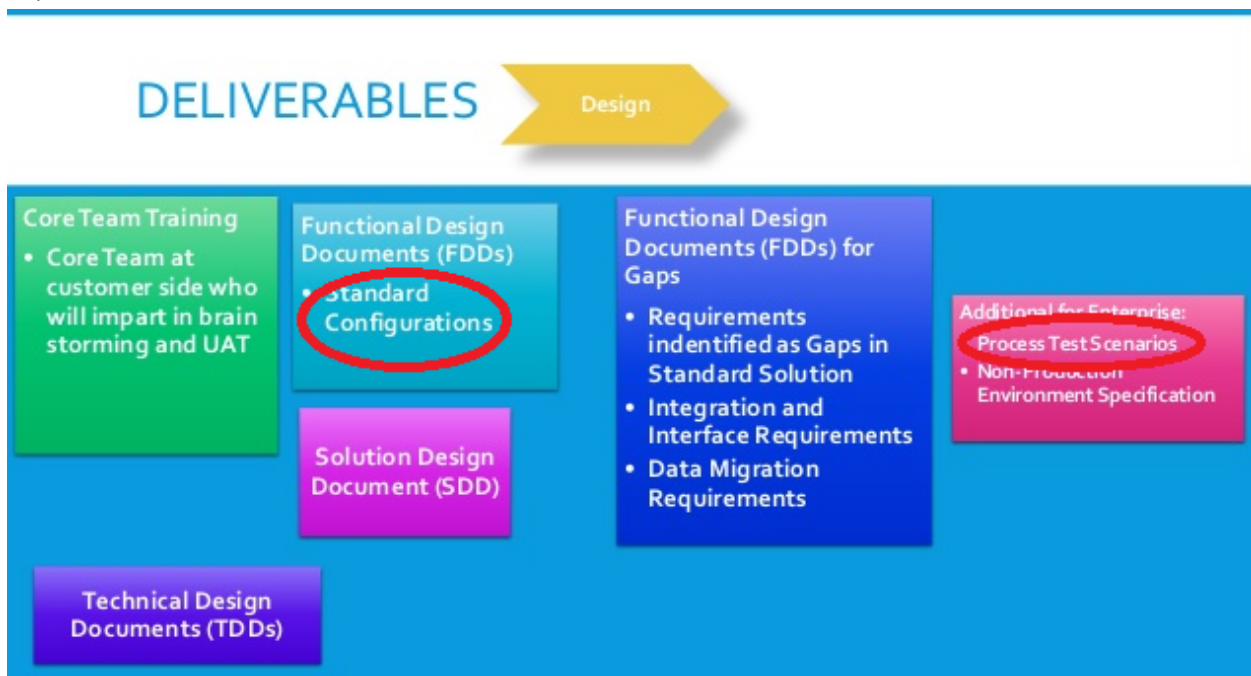The project is in the design phase.
You need to identify the test activities.
Which two activities should you include? (Each correct answer presents part of the solution. Choose two.)

A. create a data subset for testing
B. create system maintenance procedures
C. create system configurations
D. develop performance test scripts
E. identify process testing scenarios

Answer: C, E

Explanation:

Note:
* The Sure Step methodology Design phase includes the following tasks:
Develop the Functional Design, Technical Design, and Solution Design documents
Finalize the data migration design
Establish test criteria
http://social.technet.microsoft.com/wiki/contents/articles/18503.implement-microsoft-dynamics-nav.aspx

Question: 30

Which two components are critical to the success of user acceptance testing? (Each correct answer presents part of the solution. Choose two.)

A. the completion of the end user training
B. the building of the disaster recovery environment
C. the usage of user acceptance test scripts
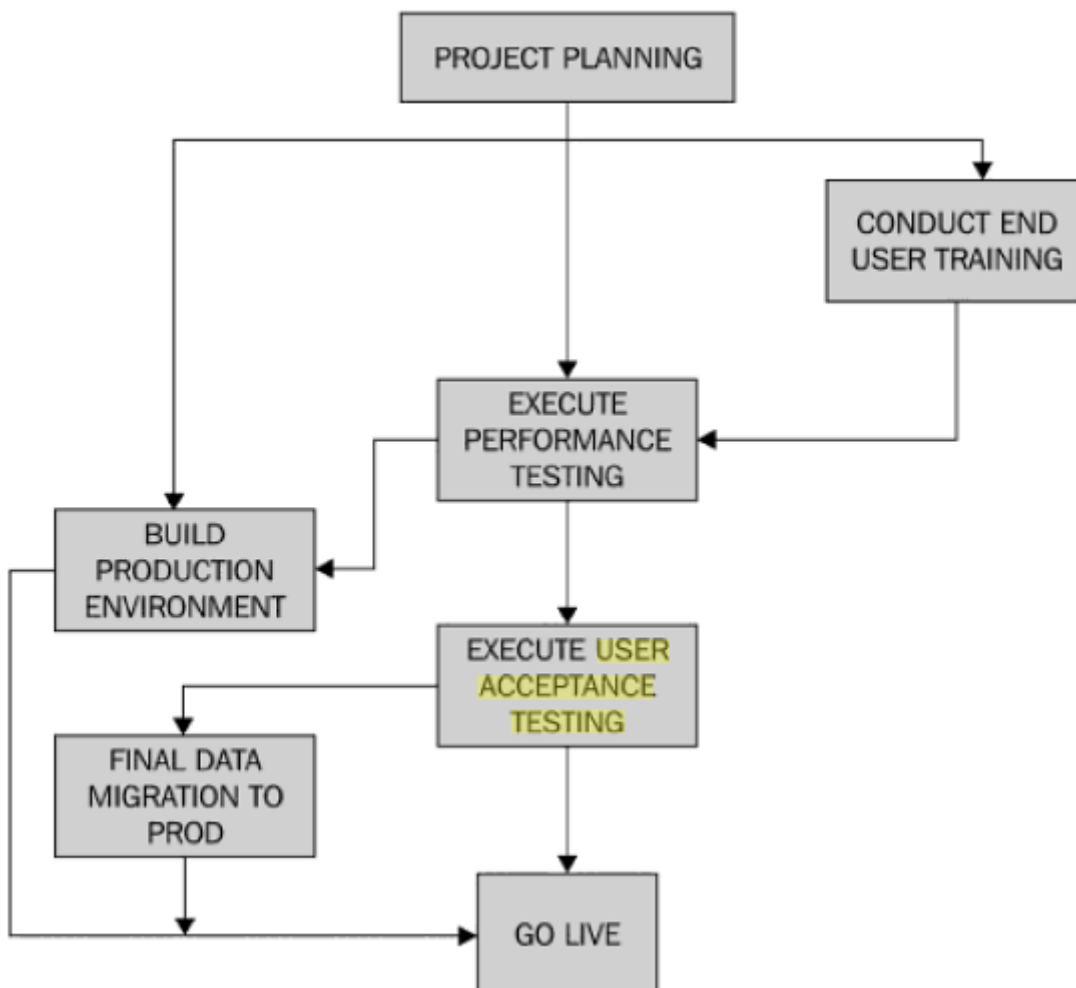D. the transactions to use for the tests

Answer: A, C

Explanation:
A: The standard Sure Step process defines that end user training is required prior to user acceptance testing.
C: Together with the key users, we can now prepare the user acceptance test scripts that will guide the UAT (user acceptance testing) during the Deployment phase.
Note:

http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 31

Go live is complete, and you are now in the operation phase of the project.
Which two activities can be performed in the operations phase? (Each correct answer presents part of the solution. Choose two.)

A. Document lessons learned.
B. Review deliverables against the statement of work (SOW).

C. Perform end-user training.
D. Conduct production audit.

Answer: A, B

Explanation:
B: You can find the following activities in the Operations phase:
/Project Planning
/ Provide Post Go Live Support
/ Transition of Solution to Support
/ (B) Review Deliverables against SOW and Agreed Changes
/ Conduct Performance Tuning and Optimization
A: Project Planning
The purpose of the Project Planning activity in the Operations phase is to close the project after Go-Live and complete final project tasks.
You want to make sure that you delivered as promised, and that the customer is satisfied with the project outcome.
This activity consists of the following tasks:
/ Finalize the project plan to accurately reflect the timeline, resources and milestones completed.
/ Complete the final project activities required to complete a successful closure of the project, such as:
(A) Document lessons learned.
Finish any documentation promised to the customer in the statement of work (SOW)
Determine the need for and conducting additional end-user training, if it is required.
 Perform a final knowledge transfer to the customer
Clear any pending items that are discovered before, during, and after Go-Live.
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 32

You need to perform end-user training in the deployment phase.
What are two types of trainers you can use? (Each correct answer presents part of the solution. Choose two.)

A. specialized
B. deployment
C. customer
D. production

Answer: A, C

Explanation:
A: Some areas of the solution might need high-level specialized trainers.
C: This training can be conducted by customer key users, trainers, or consultants of the consulting implementation team, or by an external third-party vendor.
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 33

Which activity may be included in project closure?

A. Provide additional user training.
B. Establish ongoing quality and testing strategy.

C. Conduct a disaster recovery test.
D. Review the scope and change requests.

Answer: A

Explanation:
Additional Operation Activities
In additional to Quality Management activities, there are other activities recommended in the Operation phase.
Depending on the project type and needs, these may include the following:
Provide Post Go-Live Support
Transition of Solution to Support
Review Deliverables against SOW and Agreed Changes
Establish Ongoing Quality and Testing Strategy
Conduct Disaster Recovery Test
Conduct   Performance   Tuning   and   Optimization
Ref:
http://www.tud.ttu.ee/material/enn/IDU0010/Loeng5CRM/80235A_MSS2010_ENUS_CRM/80235A_MSS2010_ENUS_CRM/MSS2010_ENUS_CRM_05.pdf

Question: 34

You are a project manager for Contoso Ltd, an e-commerce company.
Contoso's Microsoft Dynamics implementation project is in the deployment phase, and you are planning the user acceptance testing.
Which action should be the focus of the testing?

A. testing the performance to ensure the system can handle the predicted peak time transaction volumes
B. testing that the system supports the company's transaction data
C. testing data migration
D. testing the end-to-end system to ensure the system supports the company's transactions

Answer: D

Explanation:
Chapter 5 - Stabilizing Phase
http://technet.microsoft.com/en-us/library/bb497042.aspx

Question: 35

You are a project manager for a Microsoft Dynamics implementation.
The project is in the deployment phase, and you are planning the final data migration to production.
You need to split the effort into two phases: phase one and phase two.
How much time should you typically plan between phase one and phase two?

A. one day
B. one week
C. two weeks
D. one month

Answer: B

Explanation:
Chapter 6 - Deploying Phase
http://technet.microsoft.com/en-us/library/bb497043.aspx
http://technet.microsoft.com/en-us/library/hh641458%28v=office.14%29.aspx

Question: 36

What is copied into the sprint backlog within each sprint cycle?

A. requirements subset
B. technical review
C. solution testing
D. daily build

Answer: A

Explanation:
The development phase in agile execution operates according to a Scrum development model. The life cycle is divided to 30-days sprint cycles and daily sprint cycle contains analysis, design, coding implementation and end up with solution test, and finalizing product specification.
Here is how it goes;
Solution Backlog: where the solution feature list is listed
Release Backlog: where identify and prioritize set of features to be developed during 30 day sprint, and identify each feature time estimation (story point),
Sprint Backlog: is the breakdown of release backlog according to feature priority and estimation it could be 3-days to one month (daily sprint)
User story: where descript feature business function, users (roles), and test script (less documentation)
Defect Backlog: where identify and reporting system bugs
Standup daily meeting: what we did (status), and what we have today
http://social.technet.microsoft.com/wiki/contents/articles/5768.microsoft-dynamics-sure-step-agile-implementation.aspx

Question: 37

What is the recommended number of users for the agile project type?

A. 25 - 50
B. 50 - 100
C. 100 - 200
D. 200 - 500

Answer: A

Explanation:
Due to the fact that agile project management focuses on people and not so much on the process the recommended number of users on an agile project type is 25 – 50.
References:
http://www.ehow.com/info_8258730_principles-agile-project-management.html

Question: 38

Which key document is a deliverable for the analysis phase of an agile project?

A. functional requirements document
B. Fit Gap Analysis
C. solution backlog
D. technical requirements document

Answer: C

Explanation:
http://blog.mohamedaamer.com/microsoft-dynamics/ms-dynamics-sure-step/sure-step-agile-implementation/

Question: 39

You complete your project planning.
You need to continue with the agile preparation stage of the project.
Which activity should you do first?

A. Gather business requirements.
B. Conduct a Fit Gap Analysis.
C. Conduct a solutions overview.
D. Define a solution backlog.

Answer: C

Question: 40

Which two activities are specific to the agile project type? (Each correct answer presents part of the solution. Choose two.)

A. define solution backlog
B. sprint configuration and development
C. gather development standards
D. validate design security

Answer: A, B

Explanation:
A: Some Agile project type activities are performed against the Sprint Backlog, which is a compiled list of requirements from the Solution Backlog that is broken into smaller increments of product features.
B: The Sure Step Agile project type has Sprint cycles to encompass the Analysis, Design and Development phases.
The Agile project type does have two phases, Deployment and Operation, at the culmination of the Spring cycles.
http://www.ehow.com/info_8258730_principles-agile-project-management.html
http://www.ehow.com/way_5418577_agile-project-management-methods.html
http://social.technet.microsoft.com/wiki/contents/articles/5768.microsoft-dynamics-sure-step-agile-implementation.aspx

Question: 41

You are a project manager implementing a Microsoft Dynamics solution.
The customer business processes are not complex, and a business process mapping is not required.
You need to select the appropriate project type for this customer.
Which project type should you choose?

A. rapid
B. agile
C. enterprise
D. standard

Answer: A

Explanation:
Rapid Implementation: an accelerated approach for implementing Microsoft Dynamics with minimal or no customizations. This can be used in situations characterized by a limited scope where the basic application features are desired, and/or where the large majority of the customer's business processes are not considered as complex.
References:
http://www.ignify.com/ERP-Implementation-Methodology.asp

Question: 42

You are a project manager for a technology consulting company.
Your team is finalizing a commercial engagement proposal for presentation and sign-off.
In conjunction with the engagement manager, you need to provide details for the proposal.
Which two details should you provide? (Each correct answer presents part of the solution. Choose two.)

A. functional details
B. project scope details
C. technical details
D. the licensing and service contract agreements
E. the statement of work

Answer: D, E

Explanation:
http://technet.microsoft.com/en-us/aa699451.aspx

Question: 43

You are completing the proposal generation process.
Which document is one of the documents that you should produce to conclude this process?

A. high-level procurement plan
B. high-level budget
C. high-level quality assurance/control plan
D. high-level project charter

Answer: D

Explanation:
Plan for Project Server 2013 deployment
http://technet.microsoft.com/en-us/library/ff603997%28v=office.15%29.aspx

Question: 44

You need to put together a RACI matrix that includes a team member who is an employee of the client. Which activity should be assigned to the team member in the RACI matrix?

A. the functions performed on the project
B. who will review the project work
C. who will complete the project work
D. the functions performed for the client, external to the project

Answer: A

Explanation:
http://technet.microsoft.com/en-us/magazine/2006.09.insidemsft.aspx

Question: 45

You decide that a customer should be using the agile project type.
Which statement would cause you to make this decision?

A. The customer requirements are not fully defined, and the customer needs flexibility to accommodate changing business priorities.
B. The customer requirements are clearly defined, and the customer needs flexibility to accommodate changing business priorities.
C. The customer requirements are not fully defined, and the customer does not have changing business priorities.
D. The customer requirements are clearly defined, and the customer does not have changing business priorities.

Answer: A

Explanation:
This process allows the project scope to change rapidly and frequently, by placing emphasis on stakeholder involvement and communications.
Read more:
http://www.ehow.com/facts_5708968_agile-project-management_.html#ixzz33aWoWnmk
References:
http://www.ehow.com/facts_5708968_agile-project-management_.html
http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 46

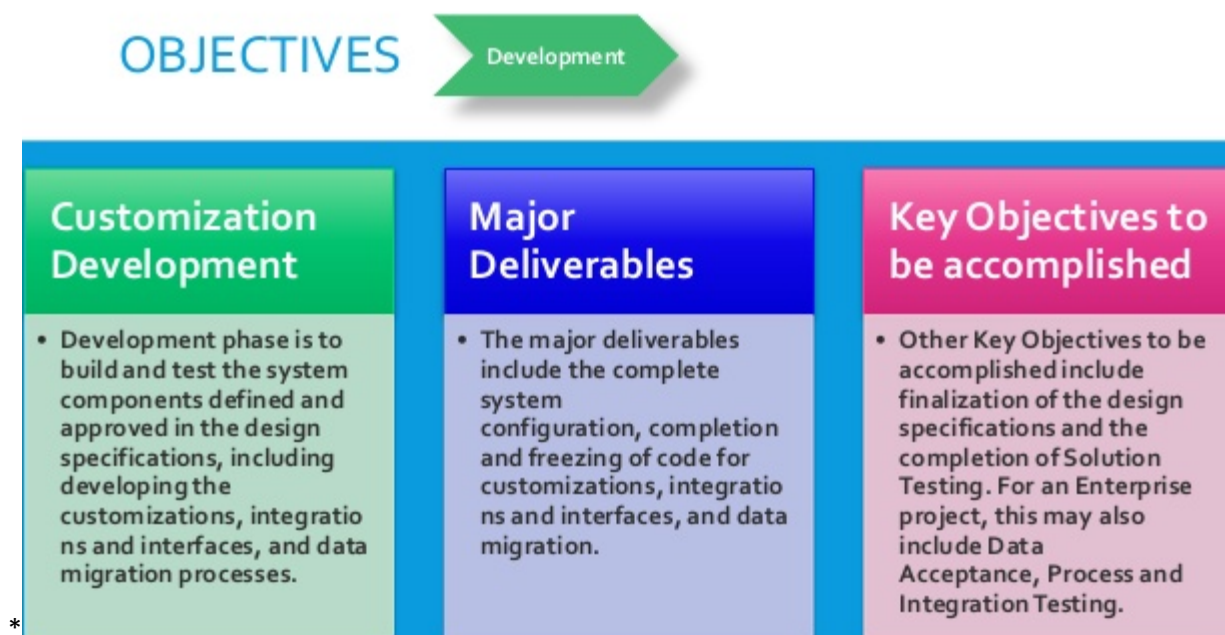You are a project manager and you are using the waterfall delivery for a project.

Which two items must be completed within the development phase? (Each correct answer presents part of the solution. Choose two.)

A. project design
B. custom coding
C. analysis phase
D. production specifications
E. design phase

Answer: A, B

Explanation:
* The goal of the Development phase is to build and test the system components defined and approved in the design specifications, including developing the customizations, integrations and interfaces, and data migration processes.

*
http://en.wikipedia.org/wiki/Waterfall_model
http://blogs.msdn.com/b/dpe_nigeria/archive/2012/06/13/new-tfs-template-available-quot-agile-dev-in-a-waterfall-environment-quot-govdev.aspx

Question: 47

You are a project manager for a Microsoft Dynamics enterprise project.
You must hold an executive project kickoff meeting.
Which three items should you include on the agenda? (Each correct answer presents part of the solution. Choose three.)

A. consulting practices
B. training and testing
C. confirmation of objectives
D. overview of project vision and objectives
E. client expectations

Answer: C, D, E

Explanation:
http://technet.microsoft.com/en-us/library/hh852558.aspx

Question: 48

You are the project manager of a Microsoft Dynamics implementation for a manufacturing company.
A project enters the design phase.
Which three requirements can be addressed in this phase? (Each answer presents part of the solution. Choose three.)

A. requirements mapped as independent software vendor (ISV) solution
B. requirements mapped as configuration
C. requirements mapped as customization
D. requirements mapped as independent software vendor (ISV) workflow
E. requirements dependent on customization

Answer: A, B, E

Explanation:
Design
Develop the Functional Design, Technical Design, and Solution Design documents
Finalize the data migration design
Establish test criteria
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 49

During which phase of a waterfall delivery is the creation and delivery of a complete system configuration performed?

A. data migration
B. development
C. design
D. analysis

Answer: B

Explanation:
http://en.wikipedia.org/wiki/Waterfall_model
http://blogs.msdn.com/b/dpe_nigeria/archive/2012/06/13/new-tfs-template-available-quot-agile-dev-in-a-waterfall-environment-quot-govdev.aspx

Question: 50

What is the maximum time allocated to a developer task within a sprint cycle?

A. 8 hours
B. 16 hours
C. 1 day
D. 30 days

Answer: B

Explanation:
http://blogs.msdn.com/b/visualstudioalm/archive/2014/03/03/sample-chapter-scrum-agile-practices-and-visual-studio-from-the-book-adopting-agile-software-practices-from-backlog-to-continuous-feedback-edition-3.aspx#_top
The development phase in agile execution operates according to a Scrum development model. The life cycle is divided to 30-days sprint cycles and daily sprint cycle contains analysis, design, coding implementation and end up with solution test, and finalizing product specification.
Here is how it goes;
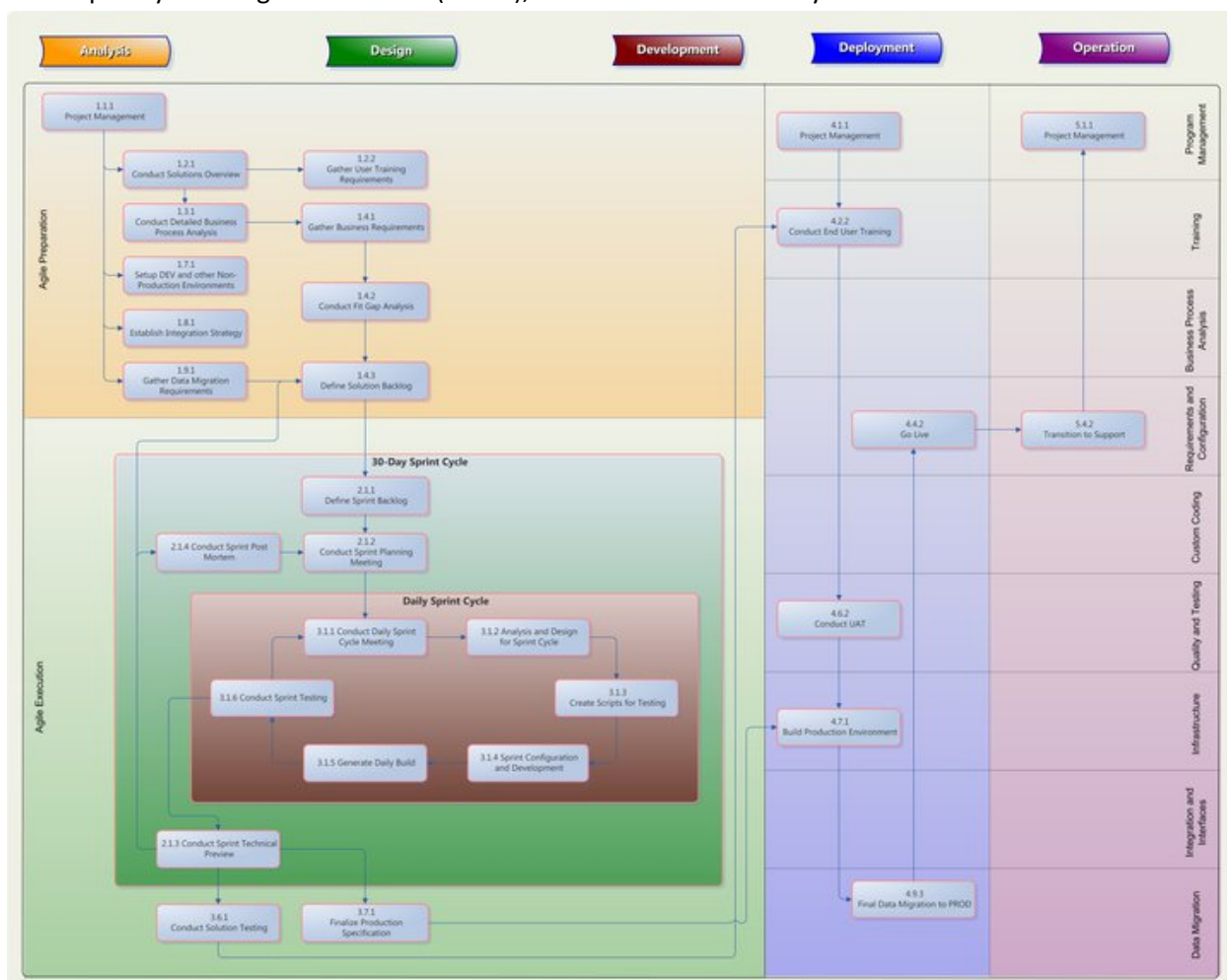Solution Backlog: where the solution feature list is listed
Release Backlog: where identify and prioritize set of features to be developed during 30 day sprint, and identify each feature time estimation (story point),
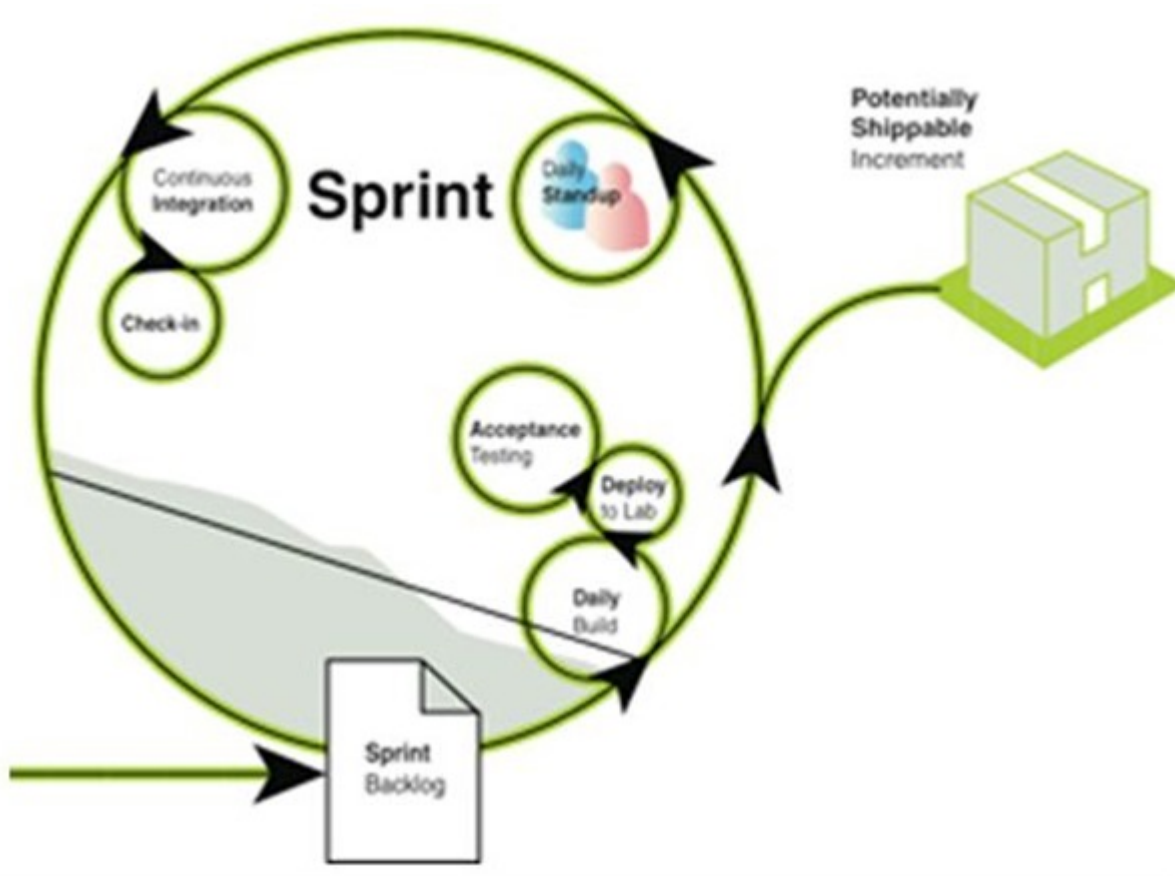Sprint Backlog: is the breakdown of release backlog according to feature priority and estimation it could be 3-days to one month (daily sprint)
User story: where descript feature business function, users (roles), and test script (less documentation)
Defect Backlog: where identify and reporting system bugs
Standup daily meeting: what we did (status), and what we have today

http://social.technet.microsoft.com/wiki/contents/articles/5768.microsoft-dynamics-sure-step-agile-implementation.aspx

Question: 51

Which two characteristics describe the agile project type? (Each correct answer presents part of the solution. Choose two.)

A. starts with preparation and execution
B. starts with analysis, design, and development
C. sequential
D. iterative

Answer: B, D

Explanation:
B: The Agile Project type has Sprint cycles to encompass the Analysis, Design and Development phases.
D: A flexible and iterative approach to development, which is where the Agile Project type is ideally suited.
Reference:
http://en.wikipedia.org/wiki/Agile_management
http://www.ehow.com/way_5418577_agile-project-management-methods.html
http://www.ehow.com/info_8258730_principles-agile-project-management.html
http://social.technet.microsoft.com/wiki/contents/articles/5768.microsoft-dynamics-sure-step-agile-implementation.aspx

Question: 52

You are a project manager working with a client who has specific feature needs, moderate to complex customizations, and minimal business process mapping completed.
You need to recommend a project type for the client.
Which project type should you recommend?

A. agile
B. enterprise
C. standard
D. rapid

Answer: A

Explanation:
Agile Implementation: Uses an iterative, incremental process for developing Microsoft Dynamics Solutions. This project gives customer greater control over the final solution because customers can quickly change the direction of the solution from one sprint cycle to next. Typically used at a single site requiring specific features and moderate to complex customizations.
References:
http://www.ignify.com/ERP-Implementation-Methodology.asp
http://social.technet.microsoft.com/wiki/contents/articles/5768.microsoft-dynamics-sure-step-agile-implementation.aspx

Question: 53

You are responsible for using the Sure Step Project Creation Wizard to create projects that involve multiple products, Decision Accelerators, and project types.
Which constraint do you need to consider?

A. A project can contain multiple Decision Accelerators.
B. A project can contain multiple products.
C. A project can be associated with multiple project types.
D. The project repository can only contain 100 active projects at a time.

Answer: A

Question: 54

Which two tasks can you perform from both the Microsoft Dynamics Sure Step Client on-premise application and the Sure Step Online application? (Each correct answer presents part of the solution. Choose two.)

A. Create and save project repositories the same as they are saved by using the Microsoft Dynamics Sure Step Client Project Creation Wizard.
B. Import a Sure Step project.
C. Access the lists of document templates in the Documents menu.
D. Clone a Sure Step project.
E. Navigate the reference material in the Methodology menu.

Answer: C, E

Question: 55

What functionality does Microsoft Dynamics Sure Step provide?

A. It provides an online toolkit of how to configure Microsoft Dynamics Solutions.
B. It enables Microsoft Dynamics partners to better serve their customers when implementing Microsoft Dynamics products.
C. It provides the only way to implement Microsoft Dynamics AX 2012.
D. It provides Microsoft Dynamics customers project management strategies for the Microsoft Dynamics implementations phase of their project.

Answer: B

Explanation:
"Sure Step is designed to enable the solution provider to better serve customers by helping reduce their Microsoft Dynamics total cost of ownership"
Reference:
http://community.dynamics.com/crm/b/lostinthoughtsofcrm/archive/2012/03/17/microsoft-dynamics-sure-step-2012-and-sure-step-online.aspx

Question: 56

Which customer role is involved in the Fit Gap and Solution Blueprint Decision Accelerator?

A. project manager
B. key user
C. business decision maker
D. executive sponsor

Answer: C

Explanation:
Reference:
http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf
http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 57

Which two activities are included in the Fit Gap and Solution Blueprint process flow? (Each correct answer presents part of the solution. Choose two.)

A. Generate an implementation plan report.
B. Lead requirements workshops with product demos.
C. Conduct a project kickoff meeting.
D. Configure a subset of business requirements.

Answer: A, D

Explanation:

A: Fit Gap

Your business requirements will be analyzed by using a Fit Gap worksheet, which shows clearly how well your Microsoft Dynamics solution matches your business needs and your existing structures and systems. You will know how Microsoft Dynamics AX or Microsoft Dynamics CRM can be adapted to fulfill your technical and functional requirements. At the end of the Fit Gap process, our consultants will work closely with your business and IT team members to validate the findings and help determine the next steps in implementation.

D: Solution Blueprint

Based on the Fit Gap findings, our consultants will prepare the Solution Blueprint, a comprehensive report on the conceptual and physical design of your solution. The report will provide clear guidance on how to meet your needs for systems integration, user interfaces, display graphics, and all the other factors that drive business performance. Finally, our consultants will present their findings and conclusions in person to key stakeholders at your enterprise and answer any questions that may arise. In sum, Fit Gap and Solution Blueprint will provide you with an analysis of how to customize and deploy your Microsoft Dynamics solution. In addition, the report will provide useful input for the next steps toward implementation.

References:

http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf

http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates

Question: 58

During your requirements and process review, you use the questionnaires provided by Sure Step. What is one of the reasons that you use the questionnaire at this stage?

A. to assist in determining the budget of the project
B. to use as a tool by the partner prior to meeting with the customer
C. to create detailed process maps
D. to use as a checklist and a reminder of topics to investigate

Answer: D

Explanation:

http://technet.microsoft.com/en-us/library/aa569899.aspx

A questionnaire is a set of questions that is used to collect information for variety of purposes. You can design, create, distribute, and complete questionnaires, and then analyze the results.

You can customize a questionnaire to fit your specific needs by using a combination of the various features that are available in Microsoft Dynamics AX. For example, questionnaires can be used to:

Test the professional skills of employees and applicants.

Test course participants at the end of the course.

Evaluate a course, including facilities, content, and instructor.

Survey employee and customer satisfaction.

Evaluate employee job performance.

The following table provides links to information about the core questionnaire tasks.

Question: 59

You are preparing to go live with an implementation.
What is the final milestone that you should perform before the implementation goes live?

A. end-user training
B. user acceptance testing
C. performance testing
D. final system readiness

Answer: D

Explanation:
http://technet.microsoft.com/en-us/library/cc526670.aspx
The Release Readiness Review is the final management checkpoint and approval stage before the release team begins detailed rollout planning and preparations. The Release Readiness Review results in a go/no-go decision about whether to deploy the release.

Question: 60

You are conducting the transition from solution to support. Which project phase are you in?

A. quality management
B. project close
C. deployment
D. operations

Answer: D

Explanation:
http://technet.microsoft.com/en-us/library/dd572597%28v=office.13%29.aspx
The operations phase is the phase during which you manage operations for Microsoft Office Communications Server 2007 R2 servers, unified communications clients, and unified communications applications that you have deployed in your environment.

Question: 61

Which two activities are objectives of a project closure? (Each answer presents part of the solution. Choose two.)

A. Document the changes in scope.
B. Obtain formal sign-off on all deliverables.
C. Ensure that the client is satisfied with the project outcome.
D. Communicate budget status.

Answer: B, C

Explanation:
B: After go-live and some additional support, you ask the customer to sign off for the delivery of the project, and once signed, your project is closed.
C: Formalize the acceptance of the product, service or result as well as to perform project closure.
http://technet.microsoft.com/en-us/library/bb497043.aspx
Customer Sign-off
The solutions key stakeholders review the collateral and solution and confirm it is ready for deployment. The project team prepares an affidavit reiterating that the key stakeholders have reviewed the solution and the accompanying collateral, and that they find the solution to be final and acceptable as it is.

Question: 62

You are preparing for a go live cutover.
You need to create the go live cutover document.
Which items should you add to the document?

A. the operational and support activities for production operations
B. the detailed process steps to be included in the cutover
C. the details of the production environment and disaster recovery information
D. a high-level overview of cutover activities and those involved

Answer: B

Explanation:
Chapter 8 — Planning Phase: Creating the Project Plans
http://technet.microsoft.com/en-us/library/bb497050.aspx

Question: 63

Which two basic support tools do you have at your disposal to support quality control for high-quality requirements or complex project environments? (Each correct answer presents part of the solution. Choose two.)

A. flow charts
B. cause and effect diagrams
C. plan-do-check-act cycles
D. tollgate reviews
E. conditions of satisfaction (COS)

Answer: A, E

Explanation:
A: Microsoft Dynamics Sure Step also many process flow diagrams that visually illustrate each phase in the implementation process.
E: Sure Step has specific examples regarding Conditions of Satisfaction, which of course will need to be adapted to individual projects.
Reference:
http://download.microsoft.com/download/D/B/F/DBF707F1-0C4A-4BA7-9E86-
FBF9E05CB70D/MicrosoftDynamicsResourcesforFaculty.pdf

Question: 64

Which activity is associated with planning communication management?

A. assigning the project team
B. conducting team meetings
C. developing the project schedule
D. conducting the kickoff meeting

Answer: D

Question: 65

You are a project manager.
You create a work breakdown structure (WBS).
What is the next step when you use the Microsoft Dynamics Sure Step Methodology resource management techniques?

A. Plan material resources that will be needed.
B. Plan and use the plan-do-check-act cycle.
C. Plan and collect the project requirements.
D. Plan and schedule stakeholder project reviews.

Answer: A

Explanation:
http://technet.microsoft.com/en-us/library/hh227544.aspx

Question: 66

Which document is used in the Microsoft Dynamics Sure Step Methodology to document project risks?

A. risk category
B. risk register
C. risk response strategies
D. risk analysis

Answer: B

Question: 67

You are managing a Microsoft Dynamics implementation project.
Your customer does not agree with a decision made by a project team member. He approaches you because he does not know who to escalate the issue to.
Which common challenge are you experiencing with this project?

A. scope creep
B. unclear roles and accountabilities
C. underestimated complexity and dependencies
D. uninvolved customer

Answer: B

Explanation:
Incorrect answers:
Scope creep is accommodated for in the agile project management.

Question: 68

You are explaining Sure Step's approach to project management to a colleague. Which definition should you use?

A. Project management is an approach to guide the development of project scope.
B. Project management is an approach to plan project scheduling at the beginning of the project.
C. Project management is an approach to plan and guide project processes from start to finish.
D. Project management is an approach to monitor and measure project progress to identify variances from the plan.

Answer: C

Explanation:
http://technet.microsoft.com/en-us/library/aa496439.aspx
Operations Review Team Role Matrix
http://technet.microsoft.com/en-us/library/cc526647.aspx
Deliver Phase Overview
http://technet.microsoft.com/en-us/library/cc543223.aspx
envisioning phase
http://technet.microsoft.com/en-us/library/bb497039.aspx

Question: 69

A company requirement dictates that all project management follows the guidelines in accordance with the Project Management Institute (PMI).
You need to select the process group for the defining and refining of objectives.
Which process group should you select?

A. initiation
B. controlling
C. closing
D. planning

Answer: D

Question: 70

What is the Project Management Institute (PMI) definition of a project?

A. A project is unique and contains temporary activities defined by the customer.
B. A project is a temporary endeavor undertaken to create a unique product, service, or result.
C. A project is unique and contains a vision, scope, and objectives defined by the customer.
D. A project is a set of goals and objectives to satisfy a customer's needs.

Answer: D

Question: 71

You need to create a proposal for the final licensing and services agreement.
Which two roles should be involved in creation of the proposal? (Each correct answer presents part of the solution. Choose two.)

A. account manager
B. project manager
C. sales representative
D. engagement manager

Answer: B, D

Explanation:
B: Project Manager: The project manager is what the name suggests: the project manager. He or she keeps the project running, allocates resources, maintains the project plan, work break down structure and is the contact person for the Customers project manager. The Project manager has a representative function and coordinates meetings with several team members
D: Engagement Manager: The Engagement Manager participates only in the starting phase of a project. He is responsible to transfer a sales project into an implementation project.
* Final Licensing and Services Agreement is an activity that you execute across many phases of the project. The purpose of the activity in the Diagnostic phase is to document the overall scope of the implementation and gain the agreement of the customer. This activity produces two key deliverables:
The Statement of Work (SOW), which details the scope of the implementation.
The Budgetary Estimate Proposal, which provides details of the cost components.
The key benefits gained by performing this activity are:
A presentation and walk through of the SOW and Budgetary
Estimate Proposal.
The opportunity for the customer to review and provide feedback on the SOW and Budgetary Estimate Proposal before acceptance.
http://technet.microsoft.com/en-us/aa699451.aspx

Question: 72

You are the project manager for a Microsoft Dynamics implementation.
You need to summarize the in-scope and out-of-scope items.
Which three items should you include in the summary? (Each correct answer presents part of the solution. Choose three.)

A. business processes
B. functional requirements
C. project plan
D. skills matrix
E. integration requirements
F. project type

Answer: A, B, E

Question: 73

You are the project manager for a Microsoft Dynamics implementation for a new customer.
You need to ensure the finalization of the engagement proposal for the project.
Which person is responsible for managing the receipt of information for the proposal?

A. the engagement manager

B. the project manager
C. the sales representative
D. the account manager

Answer: A

Question: 74

You complete diagnostic activities.
You need to perform the proposal generation activity to summarize the findings.
Which two documents should you create as part of the proposal generation activity? (Each correct answer presents part of the solution.
Choose two.)

A. statement of work
B. high-level project charter
C. high-level project plan
D. high-level budget proposal

Answer: B, C

Explanation:
Proposal Generation
The key benefits gained by performing this activity are:
Development of the high-level Project Charter and Project Plan.
The documentation of conclusions and implementation proposal content.
The documentation of scope delimitations and risk assessments.
Ref: http://bcinc.net/js/MSS20_ENUS_INT_02.pdf

Question: 75

The diagnostic phase includes which two deliverables? (Each correct answer presents part of the solution. Choose two.)

A. risk and issues register
B. high-level project charter
C. solution design document
D. statement of work

Answer: B, D

Explanation:
Diagnostic Phase
Purpose
To gather enough information to define the high-level project charter and make a confident proposal for the implementation phases. The Diagnostic phase starts during the sales process and ends with an accepted proposal and statement of work (SOW) for the next part of the implementation project. The major deliverable for this phase is the SOW and the Budgetary Estimate Proposal.
Deliverables
(B) High-Level Project Charter

High-Level Project Plan
(D) Statement of Work
Budgetary Estimate Proposal
[Optional] Decision Accelerator Deliverables, including Customer Reports
Milestones
Customer accepts the SOW and the Budgetary Estimate Proposal, including the high-level project charter and high-level project plan.
http://technet.microsoft.com/en-us/library/aa496439.aspx

Question: 76

You completed a Decision Accelerator Offering and need to document the key conclusions. Which group of documents should you use?

A. process review documents
B. efficiency instruments
C. customer sign-off documents
D. validation documents

Answer: A

Explanation:
Reference:
http://download.microsoft.com/download/3/1/E/31EB40F6-AF51-4975-8D1C-52E323C8492A/01-DA-AX_Datasheet_Oct-2011.pdf
http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx
http://technet.microsoft.com/en-us/library/aa496439.aspx