

Dream Check Lab Form

1. Product – Who are You

CV UPLOADED

2. Price – What you did

Achievement 1:

Role & Organization

Vice President Talent Management in AIESEC

Problem (issue to be solved – goal to be achieved – context)

do the recruitment process without members that can help me neither in selection nor in marketing promotion, the goal was to recruit 16 new people

Action (what you did, how, which resources you used)

I did promotion in 2 classes in University selling the opportunity of joining AIESEC. Then I organized a challenge with the students interested in joining the association. This challenge consisted in promoting AIESEC to their friends and it was a task to overcome if they wanted to join the association

Result (tangible and quantifiable outcomes)

16 new people recruited

Which skills you have demonstrated through this achievement?

selling skills, solution orientation, exploit resources and opportunities around me,

Achievement 2:

Role & Organization

Vice President Talent Management in AIESEC

Problem (issue to be solved – goal to be achieved – context)

Organizing a kick off conference for new members in 1 week, preparing session for the 2 days of conference and checking the session of other facilitators. The goal was to find a site, organize the meal, price, gadgets and let me focusing on the flow of sessions

Action (what you did, how, which resources you used)

I searched people focused on organizing the site out from AIESEC, specially people that were members in the past years.

Result (tangible and quantifiable outcomes)

So I found 3 people to organize the site, meal, price and gadget

Which skills you have demonstrated through this achievement?

solution orientation, exploit resources and opportunities around me,

Achievement 3:

Role & Organization

Member of AIESEC

Problem (issue to be solved – goal to be achieved – context)

An international volunteer had come to Italy for an AIESEC Project, but the family that wanted to host the girl resigned, and the girl was without an accommodation.

Action (what you did, how, which resources you used)

I offered my rent house to host her for 1 week and then we found a family that hosted her for the weeks later

Result (tangible and quantifiable outcomes)

we had the time to find a family that hosted her for the weeks later

Which skills you have demonstrated through this achievement?

helping in challenge environment, communicate effectively in diverse environment

3. Place – What you can do

Your Objective

Manager in an International Relations field of a company

Your Motivation (why you want to move out of your own country)

I want to move out to Italy to know better the knowledge and the standards of life of Switzerland in order to come back to Italy and try to make a difference in my country, giving the opportunity to Italian youth to develop their potential, providing them more opportunities to grow.

Role/position

Manager in an International Relations field

Industry/area of business

Professional services

Company characteristics (size, geographical presence, markets, family owned or listed...)

Small company present in Europe that has the purpose of contributing to the growth of other countries in terms of education and job opportunities

Skills that support this objective

leadership, communicate in different environment, selling skills

Areas of weakness that hinder this objective

slowness to search these opportunities and languages skills (except as English)

Is the objective achievable? Why or why not?

yes because if I exploit the network that i already have it can be easy to find this kind of opportunity, also because i'm working to be what i said

What can you do to fill the gap?

Make a research of these opportunities on google, searching for this kind of company in Switzerland

4. Promotion – Your USP

why should we choose you?

Because I'm a solution oriented person and goal oriented. Actually I'm determined and I strive for excellence in what i need to do. I know also that you cannot achieve big purposes without a team of people that share the same values and vision. So first we need to create a team of people with a common vision, values, purpose and then start to achieve the goals. I'm good at working in team, empowering others to develop their potential and be more proactive.

Interested Country

Switzerland