

# Dream Check Lab Form

## 1. Product – Who are You

CV UPLOADED

## 2. Price – What you did

### Achievement 1:

#### **Role & Organization**

Vice President Talent Management in AIESEC

#### **Problem (issue to be solved – goal to be achieved – context)**

do the recruitment process without members that can help me neither in selection nor in marketing promotion, the goal was to recruit 16 new people

#### **Action (what you did, how, which resources you used)**

I did promotion in 2 classes in University selling the opportunity of joining AIESEC. Then I organized a challenge with the students interested in joining the association. This challenge consisted in promoting AIESEC to their friends and it was a task to overcome if they wanted to join the association

#### **Result (tangible and quantifiable outcomes)**

16 new people recruited

#### **Which skills you have demonstrated through this achievement?**

selling skills, solution orientation, exploit resources and opportunities around me,

### Achievement 2:

#### **Role & Organization**

Vice President Talent Management in AIESEC

#### **Problem (issue to be solved – goal to be achieved – context)**

Organizing a kick off conference for new members in 1 week, preparing session for the 2 days of conference and checking the session of other facilitators. The goal was to find a site, organize the meal, price, gadgets and let me focusing on the flow of sessions

#### **Action (what you did, how, which resources you used)**

I searched people focused on organizing the site out from AIESEC, specially people that were members in the past years.

#### **Result (tangible and quantifiable outcomes)**

So I found 3 people to organize the site, meal, price and gadget

#### **Which skills you have demonstrated through this achievement?**

solution orientation, exploit resources and opportunities around me,

### Achievement 3:

#### **Role & Organization**

Member of AIESEC

#### **Problem (issue to be solved – goal to be achieved – context)**

An international volunteer had come to Italy for an AIESEC Project, but the family that wanted to host the girl resigned, and the girl was without an accommodation.

#### **Action (what you did, how, which resources you used)**

I offered my rent house to host her for 1 week and then we found a family that hosted her for the weeks later

#### **Result (tangible and quantifiable outcomes)**

we had the time to find a family that hosted her for the weeks later

#### **Which skills you have demonstrated through this achievement?**

helping in challenge environment, communicate effectively in diverse environment

## 3. Place – What you can do

#### **Your Objective**

#### **Your Motivation (why you want to move out of your own country)**

#### **Role/position**

#### **Industry/area of business**

#### **Company characteristics (size, geographical presence, markets, family owned or listed...)**

#### **Skills that support this objective**

#### **Areas of weakness that hinder this objective**

#### **Is the objective achievable? Why or why not?**

#### **What can you do to fill the gap?**

## 4. Promotion – Your USP

#### **Why should we choose you?**

#### **Interested Country**