Efficient Hotel Recommendations

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Motivation

Driving Questions:

- What did people who viewed this also view?
- What hotels are similar based on attributes?
- What did similar people view?'

Objective:

 Answer the question: "Given that a user viewed this hotel, what is he/she most likely to look at?"

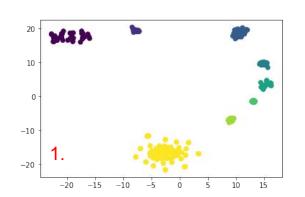
Similarity of Users' Hotel Preferences

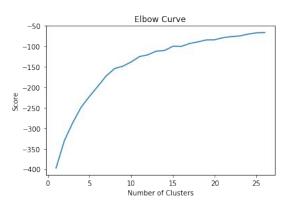
Construct a **correlation matrix** with hotels on both axes, where each cell describes the percent of viewers of hotel A who have viewed both hotel A and hotel B. This is very efficient, as this is almost all the data we need to give recommendations.

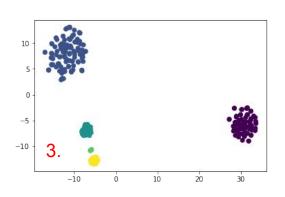
(Note: for more efficiency in storage we could create a sparse matrix by changing ~0 values to 0. This would not meaningfully reduce our performance.

| | 1858923.0 | 12297961.0 | 2079052.0 | 3235844.0 | 601762.0 | 99387.0 | 99302.0 | 208455.0 | 9335 |
|----------|-----------|------------|-----------|-----------|----------|----------|----------|----------|--------|
| hotel_id | | | | | | | | | |
| 75688.0 | 0.004182 | 0.005297 | 0.106496 | 0.024812 | 0.009479 | 0.024254 | 0.026485 | 0.011430 | 0.0328 |
| 75711.0 | 0.004900 | 0.002614 | 0.074812 | 0.020255 | 0.011761 | 0.011107 | 0.008821 | 0.002123 | 0.040€ |
| 80075.0 | 0.003430 | 0.002668 | 0.067073 | 0.034299 | 0.016006 | 0.007622 | 0.031250 | 0.001905 | 0.0472 |
| 80110.0 | 0.005719 | 0.003119 | 0.070445 | 0.013517 | 0.007538 | 0.053028 | 0.014557 | 0.019756 | 0.0135 |
| 93333.0 | 0.007928 | 0.007550 | 0.060778 | 0.021895 | 0.018875 | 0.030955 | 0.016233 | 0.001133 | 0.0351 |
| 93334.0 | 0.005159 | 0.004690 | 0.062852 | 0.015478 | 0.012664 | 0.013602 | 0.017355 | 0.005159 | 0.0276 |
| 93335.0 | 0.001080 | 0.003240 | 0.098092 | 0.014039 | 0.006299 | 0.060655 | 0.023398 | 0.040497 | 0.0097 |
| 93338.0 | 0.001132 | 0.003585 | 0.073962 | 0.017925 | 0.013208 | 0.019623 | 0.018679 | 0.012075 | 0.0194 |
| 93339.0 | 0.010259 | 0.005386 | 0.068992 | 0.031547 | 0.007694 | 0.015132 | 0.019492 | 0.002821 | 0.0679 |
| 93340.0 | 0.001212 | 0.002424 | 0.059394 | 0.010909 | 0.008485 | 0.009293 | 0.013737 | 0.040808 | 0.0157 |
| 93344.0 | 0.014666 | 0.005641 | 0.096119 | 0.028881 | 0.049639 | 0.016020 | 0.026963 | 0.006882 | 0.0766 |
| 93345.0 | 0.003209 | 0.001728 | 0.074549 | 0.016786 | 0.013330 | 0.014071 | 0.014317 | 0.004443 | 0.026€ |
| 93346.0 | 0.004521 | 0.003875 | 0.082984 | 0.023248 | 0.032935 | 0.014207 | 0.011947 | 0.005166 | 0.0309 |
| 93352.0 | 0.034412 | 0.005770 | 0.060581 | 0.008448 | 0.008448 | 0.008242 | 0.006594 | 0.002885 | 0.0175 |
| 93358.0 | 0.011491 | 0.006819 | 0.166667 | 0.128061 | 0.057936 | 0.011115 | 0.022981 | 0.007947 | 1.0000 |
| 93376.0 | 0.002833 | 0.003777 | 0.097891 | 0.015738 | 0.009443 | 0.007240 | 0.012590 | 0.002518 | 0.0358 |
| 93382.0 | 0.001751 | 0.008319 | 0.090630 | 0.029335 | 0.028021 | 0.017951 | 0.020578 | 0.040280 | 0.0323 |
| 93390.0 | 0.006143 | 0.004203 | 0.094730 | 0.026511 | 0.038151 | 0.018429 | 0.026188 | 0.003556 | 0.0375 |
| 93396.0 | 0.000342 | 0.008200 | 0.065938 | 0.014349 | 0.003075 | 0.020157 | 0.009224 | 0.031090 | 0.0092 |

Justifying our Model with Clustering







- 1. Primary clustering on pure hotel attribute data
 - a. Results: saw some good clustering, but we can do better
- 2. Created a custom metric called "hotel cross-over" (our correlation matrix) for more informative data
- 3. Final clustering with attribute data and hotel cross-over data
 - a. Results: we do much better, <u>justifying our model</u>

Results

Given a hotel, we recommend the top 5 most least distant hotels based on the question "what did people who viewed this also view?"

```
[[34, 60, 58, 46, 131],
[127, 15, 163, 33, 103],
[103, 1, 119, 4, 106],
[229, 224, 219, 51, 100],
[43, 103, 106, 10, 11],
[17, 54, 7, 55, 103],
[104, 185, 18, 220, 88],
[54, 55, 5, 83, 17],
[103, 76, 106, 1, 2],
[105, 78, 70, 104, 99],
[95, 57, 84, 103, 39],
[10, 103, 4, 57, 39],
[57, 45, 58, 141, 10],
[226, 91, 31, 215, 113],
[95, 170, 125, 234, 10],
[1, 163, 127, 33, 21],
[156, 202, 237, 209, 138],
[5, 54, 55, 7, 10],
[6, 185, 104, 190, 78],
```

Utilizing Individual User History

Divide user's history into sub-histories (if necessary), and generate recommendations for each sub-history by finding the least-distant hotels to the hotels the user has interacted with

Sub-history separation

- Cluster the hotels into n clusters for various n
- Elbow Curve: Find the optimal number of clusters by finding the *n* where there is the greatest reduction

Hotel similarity

Find the manhattan distances between every pair of hotels in each cluster

Recommendation Engine

Each hotel h_j has a "match value" M_j calculated off of user sub-history {h_i}, indexed in order of recency

$$M_j = \Sigma \text{ similarity } (h_i, h_j) * w_i$$

- Where w_i is the weight assigned to each hotel h_i, such that more recent hotels are weighted higher.
- Similarity is inverse distance
- The hotels with the highest match value are recommended