

Name	Alexey A. Pchelnikov
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E-mail	alex.pchel@gmail.com
Education:	<p>September 2001 – June 2006 Lomonosov Moscow State University, The Institute of Asian and African Studies. Specialization: International Economics.</p> <p>Thesis: Chinese investments outside of China.</p> <p>GPA: 4.77 out of 5.0</p>
Additional education and development:	<p>July 2022 Datacamp.com – Data Science track</p> <p>September 2022 Datacamp.com – Python Programmer certificate</p> <p>November 2021 Copenhagen Business School – FinTech and the Transformation in Financial Services</p> <p>July 2021 Copenhagen Business School – Digital Competition in Financial Services</p> <p>August 2020 Erasmus University – Principles of Sustainable Finance</p> <p>July 2010 Passed CFA Level 2</p> <p>March 2010 International Faculty of Finance – Oil & Gas Project Finance</p> <p>October 2007 Fitch Training “Advanced Corporate Credit”</p>
Professional experience:	<p>April 2011 – present <i>Head of Metals & Mining</i> <i>AO UniCredit Bank, Project & Commodity Finance, Structured Finance</i></p> <p>In addition to the responsibilities of Assistant Manager described below:</p> <ul style="list-style-type: none"> - Leading restructuring of non-performing loans within the bank and coordination of the restructuring with other creditors; - Coordination of syndication process; - Managing team of three analysts; - Budgeting process. <p>April 2008 – April 2011 <i>Associate / Assistant Manager</i> <i>AO UniCredit Bank, Structured Commodity Finance</i></p> <p>Focused on syndicated Pre-Export financing in Metals&Mining, Oil&Gas sectors.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> - Deal origination, preliminary analysis of potential customers, participation in negotiations with customers;

	<ul style="list-style-type: none"> - Deal structuring; - Preparation of credit application for internal Credit Committee, incl. cash-flow modeling and analysis; - Negotiation of loan documentation; - Execution of transactions; - Monitoring of existing transactions incl. regular analysis of financial standing, fulfillment of financial covenants, etc. <p>June 2005 – April 2008 <i>Officer – Senior Officer</i> <i>ZAO UniCredit Bank, Corporate Lending Division</i></p> <p>Focused on financial analysis (including cash flow modeling) and market due diligence of bank's existing and potential clients.</p>
Foreign languages:	<ul style="list-style-type: none"> - English – fluent - German – basic