

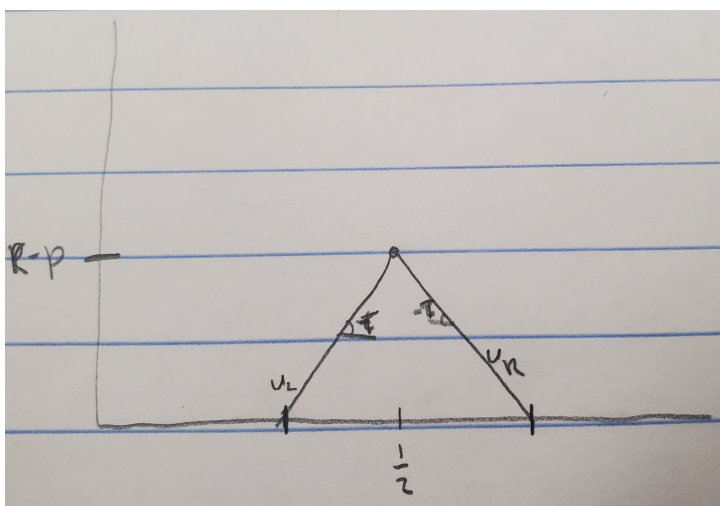
## Homework 2

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Pledge: On my honor, I pledge that I have neither given nor received help on this assignment

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- a. A profit-maximizing firm will seek to  $\max \pi(Q) = PQ - C(Q)Q$ , which we can reduce to  $\pi(Q) = PQ$  because Firm 1 has no costs. Since Firm 1 has control over its price  $P$ , we first attempt to calculate  $Q(P)$ , or the quantity of consumers that will buy at a given price. To do this we can graph the consumer's utility against location, which yields this:



We represent the utility of all consumers to the "left" of Firm 1 (i.e.  $x < \frac{1}{2}$ ) with  $u_l$  and all consumers to the "right" as  $u_r$ . They can be represented by the following equations:

$$u_l = R_1 - p + T\left(x - \frac{1}{2}\right)$$

$$u_r = R_1 - p - T\left(x - \frac{1}{2}\right)$$

To find  $Q$ , we would multiply the fraction of the market that is covered by the total mass  $M$ , but since  $M = 1$  in this case, we simply have to find the distance between the x-intercepts of  $u_r$  and  $u_l$ :  $x_r$  and  $x_l$ .

First solve for  $x_r$  and  $x_l$ :

$$u_l = 0 = R_1 - p + T\left(x - \frac{1}{2}\right) \Leftrightarrow x_l = \frac{p - R_1}{T} + \frac{1}{2}$$

$$u_r = 0 = R_1 - p - T\left(x - \frac{1}{2}\right) \Leftrightarrow x_r = \frac{R_1 - p}{T} + \frac{1}{2}$$

Then find the difference:

$$\begin{aligned}
Q(p) = x_r - x_l &= \frac{R_1 - p}{T} + \frac{1}{2} - \left(\frac{p - R_1}{T} + \frac{1}{2}\right) \\
&= \frac{R_1 - p}{T} - \frac{p - R_1}{T} \\
&= \frac{2R_1 - 2p}{T} \\
Q(p) &= \frac{2}{T}(R_1 - p)
\end{aligned}$$

Now we return to the profit function and maximize it to find the maximum price:

$$\begin{aligned}
\max_p \pi &= p * \frac{2}{T}(R_1 - p) = \frac{2R_1p}{T} - \frac{2p^2}{T} \\
\frac{\partial \pi}{\partial p} &= \frac{2R_1}{T} - \frac{4p}{T} = 0 \\
\therefore p^* &= \frac{R_1}{2}
\end{aligned}$$

Knowing price makes it easy to calculate maximum profit:

$$\begin{aligned}
\pi^* &= PQ = P * \frac{2}{T}(R_1 - P) \\
&= \frac{R_1}{2} \frac{2}{T} \left(R_1 - \frac{R_1}{2}\right) \\
&= \frac{R_1}{T} * \frac{R_1}{2} \\
\therefore \pi^* &= \frac{R_1^2}{2T}
\end{aligned}$$

Note on an edge case: our calculations are only valid as long as  $x_l > 0$  and  $x_r < 1$ , as by definition all customers are between 0 and 1. Therefore, we need to determine a constraint that makes sure this is true.

$ \begin{aligned} x_l &> 0 \\ \frac{p - R_1}{T} + \frac{1}{2} &> 0 \\ \frac{\frac{R_1}{2} - R_1}{T} &> -\frac{1}{2} \\ -\frac{R_1}{2} &> -\frac{T}{2} \\ R_1 &< T \end{aligned} $	$ \begin{aligned} x_r &< 1 \\ \frac{R_1 - p}{T} + \frac{1}{2} &< 1 \\ \frac{R_1 - \frac{R_1}{2}}{T} &< \frac{1}{2} \\ \frac{R_1}{2} &< \frac{T}{2} \\ R_1 &< T \end{aligned} $
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**Solution:**  $p^* = \frac{R_1}{2}$ ,  $\pi^* = \frac{R_1^2}{2T}$  when  $R_1 < T$