

# Aleksandr Popkov

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Location: Saint Petersburg, Russia

Email: [alr.popkov@gmail.com](mailto:alr.popkov@gmail.com)

[GitHub](#) [Telegram](#) [LinkedIn](#)

7 YoE in ML, including 2D CV and NLP. I have experience as a data scientist, an MLE with a focus on ML system design, and a TechLead in a team of up to 3-4 people. For over three years, I have combined industrial development with academic research (publications in Q1/Q2 journals), and I contribute to open source.

## INTERESTS

Efficient ML, interpretable ML, ML/AI system design, NLP, multimodal learning, LLM agents, deep learning in CV, math reasoning of language models

## EXPERIENCE

### Research Associate

Feb 2024 – Present

*Zoological Institute of Russian Academy of Sciences, Saint Petersburg, Russia*

- Automated the process of image annotation and segmentation using LabelStudio, MinIO, and the Segment Anything Model (SAM), reducing the time it takes to prepare datasets for micrograph analysis severalfold.
- Developed a pipeline for clustering Lycaenidae wing images in the UV spectrum based on encoder-decoder architectures and BioCLIP, ensuring experimental reproducibility.

### Sr. Data Scientist

Aug 2022 – Oct 2025

*“GazpromNeft Regional Sales”, LLC, Saint Petersburg, Russia*

- **RAG & Prototyping:** Designed and implemented a prototype of an enterprise Q&A RAG system for the Confluence knowledge base based on **LangChain** from scratch, including evaluation process with **Langfuse** and **LabelStudio**.
- **NLP & LLM:** Automated categorization of HR interview texts (reduced processing time from 2-7 hours to ~ **5** minutes) and accelerated the analysis of corporate client phone reviews by at least **10** times using topic classification (HF transformers, ONNXRuntime); conducted LLM training on a BERT-like architecture for the NER task (entity-based F1-score 0.67-0.92).
- **Business Impact:** Reduced time spent on colleagues summary meetings by more than ~8 times due to the implementation of oil production forecasting by wells (scikit-learn, polars) (MAPE 1-11%, in **2/3 of cases better than experts**).
- **Efficient Engineering:** Implemented the practice of uplift modeling on decision trees, while simultaneously reducing exponentially growing computational costs to linear ones in **causalml**.
- **Pragmatic Engineering:** Implemented a simple non-ML solution (pandas, PyQT), which reduced colleagues' time spent by ~**12** times (from 2 hours to 10 minutes) per survey.
- **ML Infrastructure:** Proposed a development strategy for an ML platform based on Kubeflow and reviewed support for various GPUs, which became the core of the company's infrastructure project.
- **Team Development:** Proposed and organized a working messenger for ML/DS based on Mattermost, which developed into a developer communication service

project; Organized and led meetings of the internal ML club on NLP and AI-assisted coding (5+ participants).

**Research Laboratory Assistant** **Jun 2020 – Dec 2022**  
*Zoological Institute of Russian Academy of Sciences, Saint Petersburg, Russia*

- Developed a service for recognizing agricultural pests *Eurygaster* spp. (F1-score 0.95+ on the museum collection dataset), deployed with BentoML.
- Organized a full cycle of experiments on classifying images of the museum's Heteroptera and Coleoptera collection using CNN (PyTorch), the results of which formed the basis for the publication.

**Data Scientist** **Nov 2018 – Aug-2022**  
*"GazpromNeft Regional Sales", LLC, Saint Petersburg, Russia*

- Developed an IoT computer vision system for gas stations based on NVIDIA Jetson and the Kubernetes-certified platform.
- Developed the Marketing Mix Modeling model (Prophet, Stan).
- Developed and conducted a workshop on introducing 2D CV architectures.

**EDUCATION** **Saint Petersburg State University, Saint Petersburg, Russia** **2020**  
*MSc in Business Informatics*

**Saint Petersburg State University, Saint Petersburg, Russia** **2018**  
*BSc in Economics, Mathematical and Statistical Methods*

**PUBLICATIONS**

- Namyatova, A. A., Dzhelali P. A., Tyts, V. D., & **Popkov, A. A.** (2024). Climate change effect on the widely distributed Palearctic plant bug species (Insecta: Heteroptera: Miridae). *PeerJ* 12:e18377
- **Popkov, A.**, Konstantinov, F., Neimorovets, V., & Solodovnikov, A. (2022). Machine learning for expert-level image-based identification of very similar species in the hyperdiverse plant bug family Miridae (Hemiptera: Heteroptera). *Systematic Entomology*, 47(3), 487–503

**SKILLS**

Python — Cython — C — bash — Linux — PyTorch — TensorFlow — Hugging Face — LangChain — LangFuse — NLP — HF transformers — SpaCy — LLM — RAG — Computer Vision — Kubeflow — Triton Inference Server — ONNX — Docker — k3s — PostgreSQL — Vector DB (Milvus, ChromaDB) — Quantization — EfficientML — NVIDIA Jetson

**LANGUAGES**

- Russian (native) • English (fluent, C1) • Japanese (beginner) • German (beginner) • French (beginner)