TECHNICAL CAPABILITIES STATEMENT

Company: Apex Strategic Solutions, LLC

Core Service Areas:
- Enterprise CRM Implementation (Salesforce, Microsoft Dynamics)
- Cybersecurity Risk Assessments & Remediation
- IT Managed Services & Help Desk
- Cloud Migration & Infrastructure Modernization

Implementation Methodology:
Apex uses a 5-phase implementation model:
1. Discovery & Requirements Validation
2. Architecture & Solution Design
3. Configuration & Integration
4. Testing & User Acceptance
5. Deployment & Post-Go-Live Support

Average Project Timeline:
- Mid-Market CRM Deployment: 16–20 weeks
- Cybersecurity Assessment: 6–8 weeks