

# Alexander J. Post

Los Gatos, CA | (408)-656-5914 | alexjpost09@gmail.com | linkedin.com/in/alexanderjpost

## EDUCATION

### Santa Clara University

Master of Science - Business Analytics

Cumulative GPA: 3.65

Santa Clara, CA

September 2023 - June 2025

Bachelor of Science in Commerce - Business Management

Cumulative GPA: 3.60, Major GPA: 3.88

September 2020 - June 2023

## EXPERIENCE

### RSM US

Technology Consulting Intern - NetSuite

San Francisco, CA

June 2024 - August 2024

- Oversaw the execution of NetSuite implementations, ensuring seamless transition through meticulous task management, milestone tracking, and comprehensive quality assurance practices.
- Collaborated closely with internal and client project teams to configure and customize NetSuite functionalities, integrating third-party solutions to optimize business processes and enhance operational efficiency.
- Secured first place in intern capstone competition by delivering a presentation on leveraging blockchain and digital asset technology in financial services, showcasing key industry insights, areas of opportunity, and recommendations for RSM.

### Ernst & Young

Technology Consulting Intern

New York, NY

February 2024 - June 2024

- Engineered an API chatbot designed to assist medical professionals with proper diagnoses and accurate insurance billing procedures.
- Enhanced data processing and storage of medical policy documents through text-chunking, tokenization, and vector databases, increasing overall model performance by 200%.
- Managed project deliverables and delegated tasks among a team of 4 to ensure successful project completion over a 12-week period.

### Sellside Group

Business Consulting Intern

Dallas, TX

January 2023 - June 2023

- Identified and engaged over 1,000 high-priority acquisition prospects based on deal conversion likelihood.
- Spearheaded meetings with over 20 interested clients, structuring questions and synthesizing key takeaways to help develop organic growth strategies.

## CLUBS & ORGANIZATIONS

### Santa Clara Consulting

Consultant

Santa Clara, CA

February 2023 - June 2023

- Researched and presented competitor analysis for the top 10 mindful text applications to develop go-to-market strategies.
- Formulated pricing frameworks for mindful text startup applications to provide the highest return on investment with the target market.
- Initiated meetings to understand the client, product, and direction of the application to formulate 3 pitch decks incorporating competitor analysis and various pricing models.

### Alpha Kappa Psi

Professional Committee, Pledge Instructional Committee

Santa Clara, CA

January 2021 - June 2023

- Founded the AKPsi Alumni Mentorship Program, providing 50+ members the opportunity to connect with alumni.
- Administered 20 pledges through a rigorous 7-week process, leading modules covering professional development, networking, resume building, fundraising, and service initiatives.
- Selected to attend the Alpha Kappa Psi National Convention to vote on national fraternity policy and executive positions.

### Bronco Academy of Mentorship

Founding Member, Mentor

Santa Clara, CA

February 2023 - June 2023

- Established the Bronco Academy of Mentorship with an initial cohort of 19 mentees and 14 mentors, embodying a mission to provide a supportive and professional community for undergraduate students.
- Hosted professional workshops for over 30 members discussing academic major selection, career planning, and networking techniques.

## TECHNICAL SKILLS

**Programming Languages:** Python, SQL

**Analytics:** R, Tableau

**Tools:** NetSuite, Hubspot, Microsoft Suite, Google Workspace