



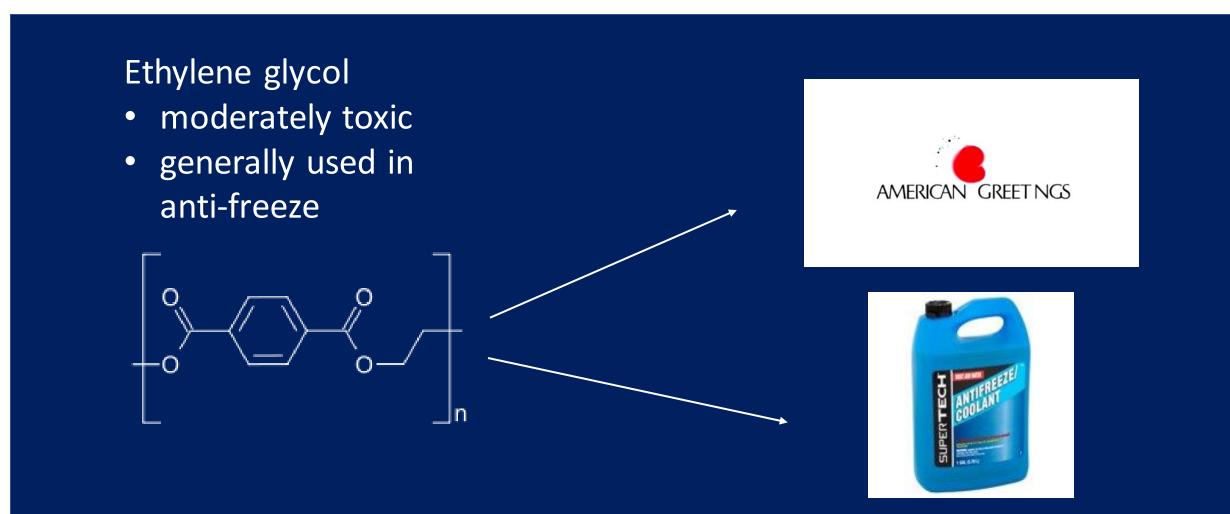
Information Extraction and Aggregation from Unstructured Web Data for Business Profiling

Student Team: Alexander Michels, Himanshu Ahuja, Liang Shi

Industry Mentors: Dr. Stephen DeSalvo, Urjit Patel

Praedicat: An Insurance Tech Company

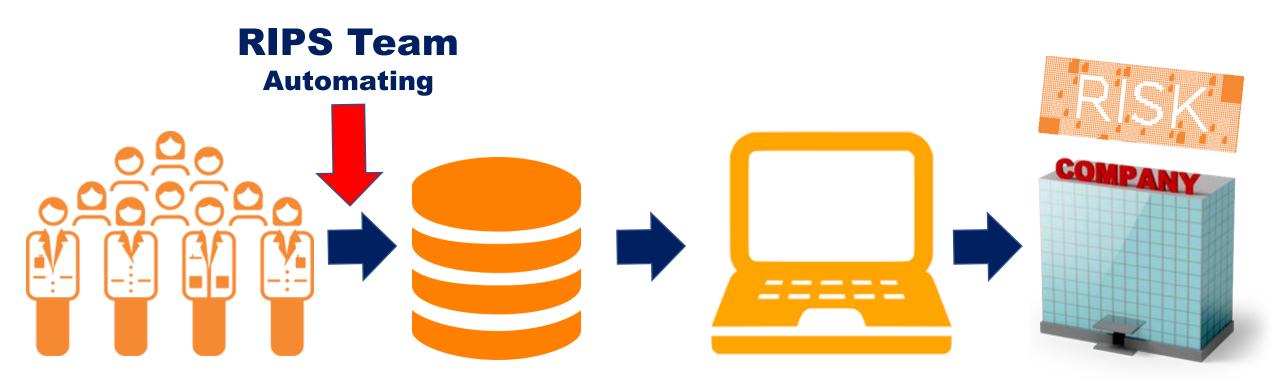
Determining Risk



Praedicat: An Insurance Tech Company



Where Do We Fit in?



1. Manual Search

2. Credible Database

3. Forward-looking Models

4. Predict Likely Losses

Difficulty of Searching Information

Q1: What does Company X do?

- Government Filingswww.companyx.com



Q2: Does Company X use *hazardous chemicals* to produce its products?

- News
- Bloomberg
- CNN
- **NYTimes**



Unstructured

Difficulty of Searching Information

1. Search Engine

Change Keywords



Does rentokill use hazardous chemicals when producing pesticide

The most common pests in pharmaceutical manufacturing | Rentokil

https://www.rentokil.com/sector-insights/pharmaceutical/pharmaceutical-pests/ The consequences of pest infestation can be serious for a company, including: ... in drains and septic tanks, and are resistant to cleaning and pest-control chemicals. Fly control. Flying insects can be controlled using appropriate design and maintenance of the facility, The hazards to facilities from rats and mice include:.

HACCP and HARPC | Rentokil - the experts in pest control

https://www.rentokil.com/pest-control-insights/food-safety/haccp-harpc/
HACCP. HACCP (Hazard Analysis and Critical Control Point) is a systematic ... from biological, chemical,
physical and radiological hazards using common sense ... HACCP is used at all stages of food
production. from raw material production. ...

The most common pests in the pharmaceutical sector | Rentokil

Pests can cause large economic losses in the pharmaceutical industry through contamination of raw materials, store rooms, laboratories, production areas, packaging and finished products.

Regulations require cleaning operations to include laboratory tests to validate sanitation and hygiene and absence of residue from previous production ingredients and cleaning products.

The standards expected are extremely high to maintain the quality and efficacy of produce

The consequences of pest infestation can be serious for a company, including:

- damage to reputation and brand
- financial cost of contaminated raw materials, finished products, and production down
- · loss of trust;
- · loss of orders, customers and revenue:
- for compensation
- action by regulatory or public health authorities.

2. Site Search

3. Evaluate Contents

Difficulty of Allocating Risk

Example: Allocating Risk for Parent and Subsidiary Companies

Parent Company



Alphabet

Larry Page, CEO | Sergey Brin, President | Eric Schmidt, Chairman



Tony Fadell

Thermostats and smart-home devices. Acquired by Google in January 2014.

Access & Energy

Craig Barratt

Energy and internet access — including Fiber, which provides low-cost broadband.

verily

Andy Conrad

Healthcare and disease prevention research. Formerly Google Life Sciences.

Calico

Arthur Levinson

Research into longevity, life expansion. Name stands for California Life Company.

SIDE WALK LABS

Dan Doctoroff

Urban innovation. Solving cities' problems

Parent Company



Google

Sundar Pichai

All of Google's "traditional" products are here.

Google^[x]

Astro Teller

Secretive "moonshots" and outlandish projects.



Bill Maris

Formerly Google Ventures, GV is Google's venture capital investment arm.



David Lawee

A growth equity fund that draws on advisors from Google to help portfolio companies. Google Self-Driving Car Project

John Krafcik

Self-driving cars. It will reportedly become an Alphabet company in 2016.*

Subsidiary Company I



Replicant

Robots. Formerly a seperate Alphabet company, it recently rebooted.

PROJECT LOOI

Delivering internet to the developing world with high-altitude balloons.

Project Wing

Drone deliveries. Commercial launch in 2017.

Project Titan

High-altitutude, solar-powered, internet-delivering drones

John Krafcik

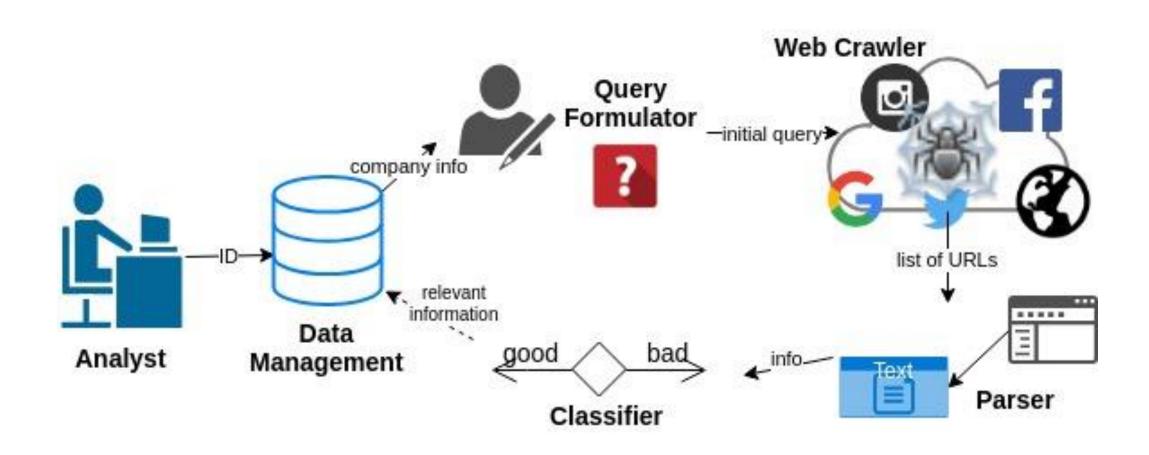
Self-driving cars. It will reportedly become an Alphabet company in 2016.

Google Self-Driving Car Project

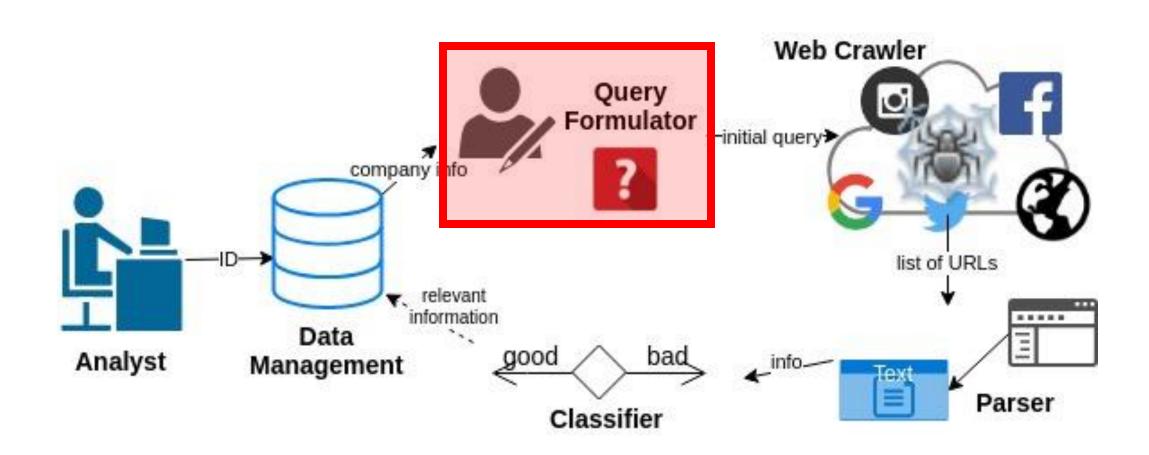
Problem Statement

How to automate information extraction and aggregation from unstructured data on the Internet for business profiling

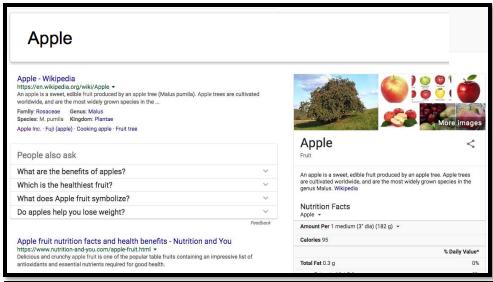
Solution Overview



Solution Overview



Query Formulator: Asking about the right things!



Zero useful results

Apple Inc https://www.apple.com/ v Discover the innovative world of Apple and shop everything iPhone, iPad, Apple Watch, Mac, and Apple TV, plus explore accessories, entertainment, and expert Apple Search apple.com Q iTunes Store MacBook Pro - MacBook - MacBook Download iTunes - Music - Video Air - Compare - iMac iTunes Charts - . apple.com Find a Store Apple Inc. is an American multinational technology company Explore iPhone, the world's most Find a store. Complete store list. Do headquartered in Cupertino, California, that designs, develops, and sells powerful personal device ... more of what you love .. consumer electronics, computer software, and online services. Wikipedi Apple Support Stock price: AAPL (NASDAQ) \$191.61 +0.17 (+0.09%) Accessories Apple support is here to help. Learn Shop Apple accessories for Apple more about popular. Watch, iPhone, iPad, iPod, and .. Founded: April 1, 1976, Cupertino, CA Headquarters: Cupertino, CA

'Apple Inc.' returns the right results.

PDF result mentions Rentokil Initial PLC involvement in window cleaning.

rentokil initial plc window cleaning

About 25,200 results (0.51 seconds)

Rentokil Initial plc

https://www.rentokil-initial.com/ •

Leading in Pest Control. Our engine for growth ... Rentokil Initial plc welcomes the Commonwealth Heads of State commitment to halve the... 23 Apr 2018.

Missing: window | Must include: window

Protect & Enhance - Rentokil Initial plc

https://www.rentokil-initial.com/our-services/other-services.aspx ▼

Rentokil Specialist Hygiene is one of the leading providers of specialised deep cleaning and specialist industrial cleaning and disinfection services.

Missing: window | Must include: window

rentokil ~initial ~plc "window cleaning"

About 2,450 results (0.43 seconds)

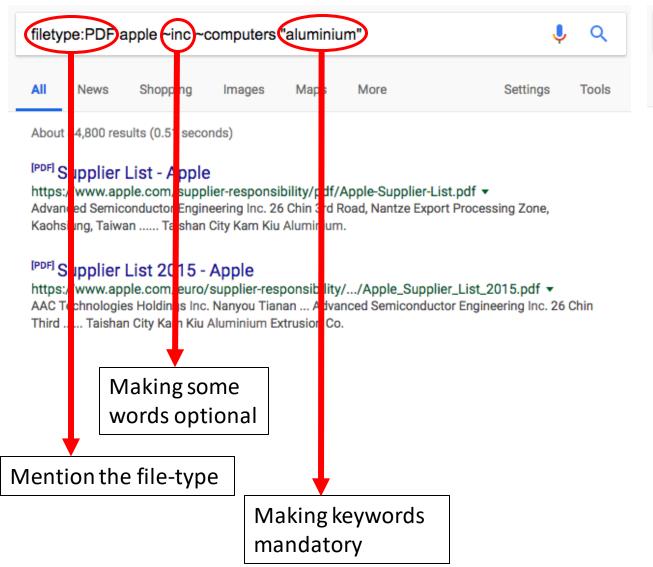
Initial Facilities Management Ltd.: Private Company Information ...

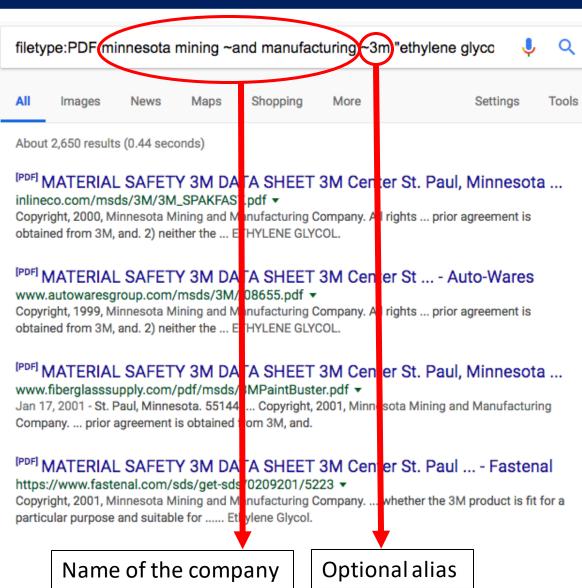
https://www.bloomberg.com/research/stocks/private/snapshot.asp?privcapId... ▼
Initial Facilities Management Ltd. company research & investing information. ... deep cleaning, IT sanitizing, and window cleaning; clinical and dental waste ...

[PDF] Rentokil CR 09 AW.indd - Rentokil Initial plc

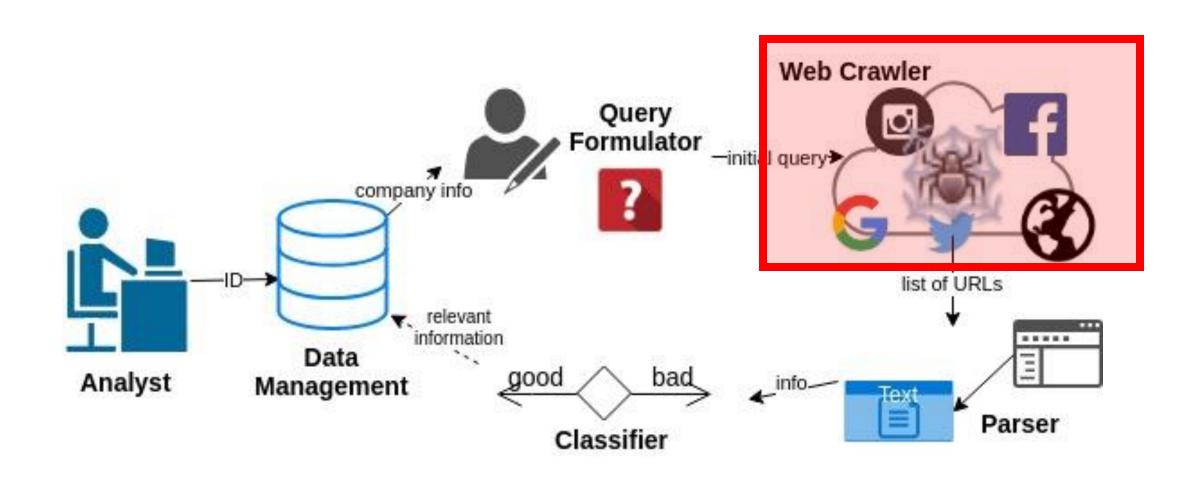
https://www.rentokil-initial.com/~/media/Files/R/Rentokil/.../ri-2009-cr-report.pdf ▼
Rentokil Initial plc operates in over 50 countries across the world's major economic harnesses and all colleagues in the window cleaning businesses have ...

Query Formulator: How did we ask the right things?



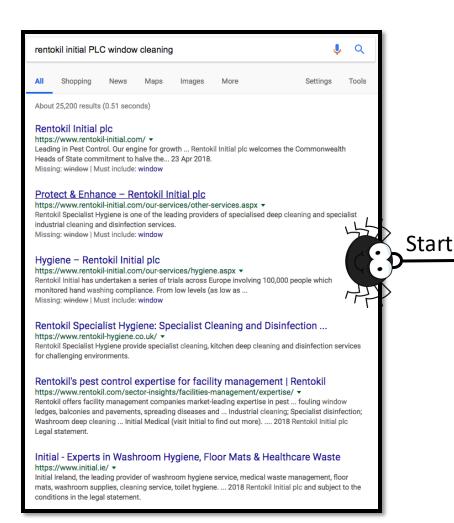


Solution Overview



Web Crawling: What is web Crawling?

End



.

Initial Facilities Services

£ million	Third Quarter			Year to Date		
	2010	2009	change	2010	2009	change
At 2009 constant exchange rates:						
Revenue	140.3	131.3	6.9%	407.8	411.3	(0.9%)
Adjusted operating profit (before one-off items and						, ,
amortisation & impairment of intangible assets ¹)	6.8	5.7	19.3%	16.7	13.4	24.6%
At actual exchange rates:						
Adjusted operating profit (before one-off items and						
amortisation & impairment of intangible assets ¹)	6.7	5.7	17.5%	16.6	13.4	23.9%

Other than computer software

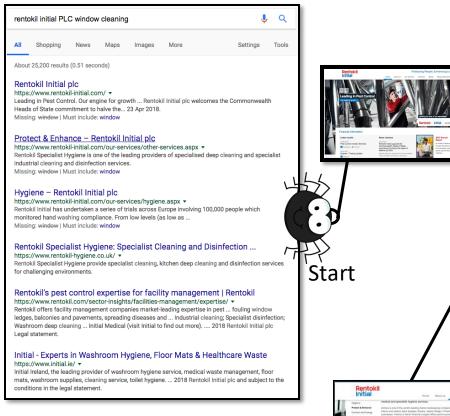
Market conditions remained challenging in Q3. For the first time this year, however, quarterly revenue grew year on year by 6.9%, largely due to the contribution of Knightsbridge Guarding, acquired in June. Excluding Knightsbridge, revenue was marginally below last year, the result of new contract wins offsetting contract losses in late 2009. Adjusted operating profit grew by 19.3% (14.0% excluding Knightsbridge), reflecting actions taken in H2 2009 to streamline the business and the turnaround in the Retail and Window Cleaning businesses.

Cleaning revenue fell by 1.7%, a significant improvement on H1's decline of 5.2%. This is due to the contribution from the London Underground contract and contract losses in H1 2009 dropping out in H2. Profit rose 18.1% following the successful restructuring of the Retail and Window Cleaning operations.

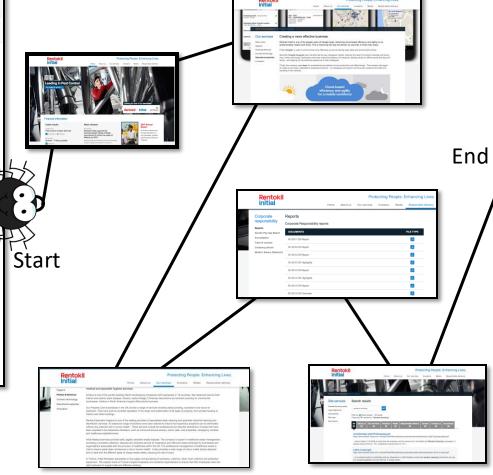
Catering revenue grew by 12.3% reflecting the start of a significant new contract in Q3. Profit grew by some 150% due to revenue increases, better food purchasing and improved profitability on schools catering contracts during the summer close period.

Hospital Services revenue declined 3.5% due to the loss of three large hospital contracts in 2009. Profit fell by 6.7% but is expected to be fully recovered in Q4.

Web Crawling: Unsupervised machines cannot be trusted



Start with a google search of the company and its business activity.



Initial Facilities Services Third Quarter Year to Date 2009 2009 At 2009 constant exchange rates 131.3 Adjusted operating profit (before one-off items and amortisation & impairment of intangible assets 1) 5.7 13.4 24.6% Adjusted operating profit (before one-off items and **6.7** 5.7 16.6 13.4 23.9% amortisation & impairment of intangible assets 1) Other than computer software

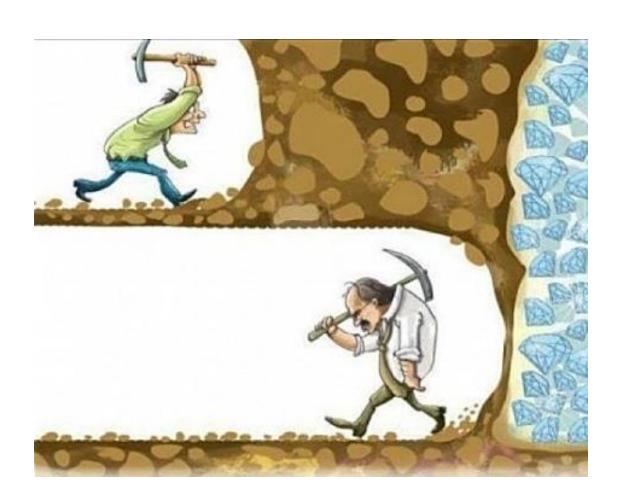
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The business activity appears in the financial report that specifically appears on search services provided by the website.



Web Crawling: Where and how far?

The problem:

We don't know how far to dig, and where to dig?

We don't know the credible sources and where the information lies on the credible sources.

Web Crawling: Credible data to the rescue





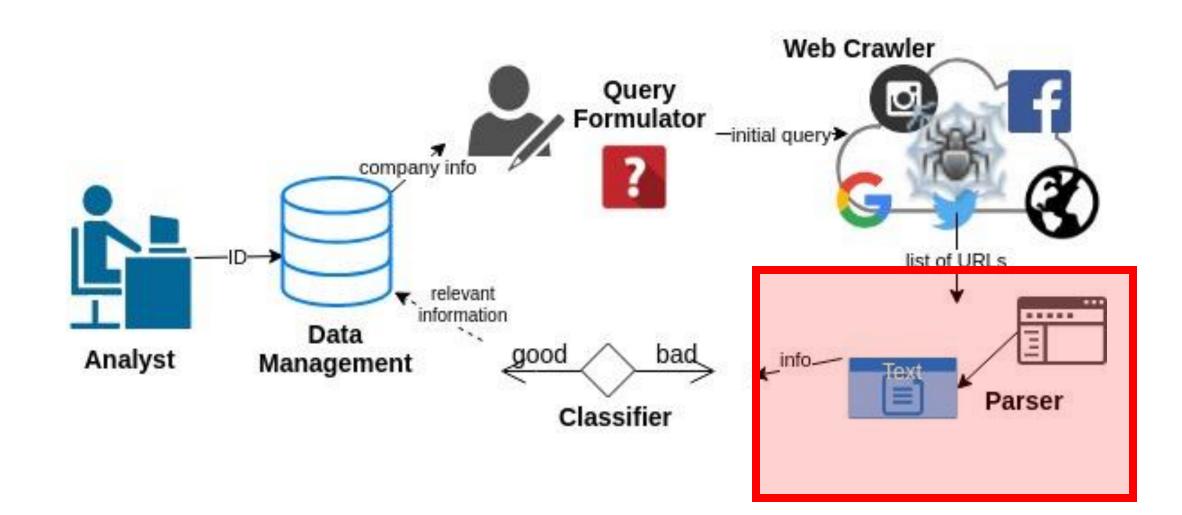
dowjones.com €

Website

ow #Chemical					
1	1,1,1,2-TETRACHLORO-2-FLUOROETHANE				
2	1,1,1,2-TETRACHLOROETHANE				
3	1,1,1-TRICHLOROETHANE				
4	1,1,2,2-TETRACHLOROETHANE				
5	1,1,2-TRICHLOROETHANE				
6	1,1-DICHLORO-1-FLUOROETHANE				
7	1,1-DIMETHYL HYDRAZINE				
8	1,2,3-TRICHLOROPROPANE				
9	1,2,4-TRICHLOROBENZENE				
10	1,2,4-TRIMETHYLBENZENE				
11	1,2-BUTYLENE OXIDE				
12	1,2-DIBROMO-3-CHLOROPROPANE				
13	1,2-DIBROMOETHANE				
14	1,2-DICHLORO-1,1,2-TRIFLUOROETHANE				
15	1,2-DICHLORO-1,1-DIFLUOROETHANE				
16	1,2-DICHLOROBENZENE				
17	1,2-DICHLOROETHANE				
18	1,2-DICHLOROETHYLENE				
19	1,2-DICHLOROPROPANE				
20	1,2-DIPHENYLHYDRAZINE				

- Interestingly the structured data (available on Federal websites & Wikipedia) is also credible!
- Design of specific crawlers to get data from specific types of data.
- Create the baseline data.

Solution Overview



Parser: Getting unstructured data

Use of text abundance to locate meaningful paragraphs.

Filtering out tags containing social media redirects.

Removing graphic contents, advertisements.



Hazardous material spill in front of Dow Chemical facility leads to road closure



ARCY2 Mean Team | Depart May 2:50 PM At 25 S018 | Undated May 6:50 PM At 25 S018



WIDLAND COUNY (WJRT) (7/23/2018) - A stretch of Saginaw Road through the Dow Chemical plant in Midland County was closed after a hazardous material spill.

I truck carrying diethyl phosphorochloridothioate spilled some of the chemical while turning into Gate 17 of the plant around noon. Police say the truck did not crash, but it was unclear what caused it to leak.

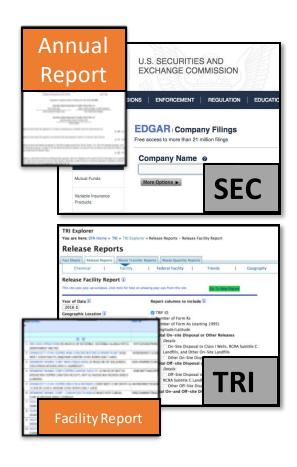
low sent a cleanup crew to help clean up the scene, along with Midland County police and firefighters.

The chemical is a form of acid, which can be flammable.

n a statement posted on Facebook, Dow says continuous air monitoring is ongoing around the scene and has shown no danger to he general public. No evacuations have been ordered.

-towever, Saginaw Road was closed between Bay City and Salzburg roads while cleanup continued. The road reopened around i/20 p.m.

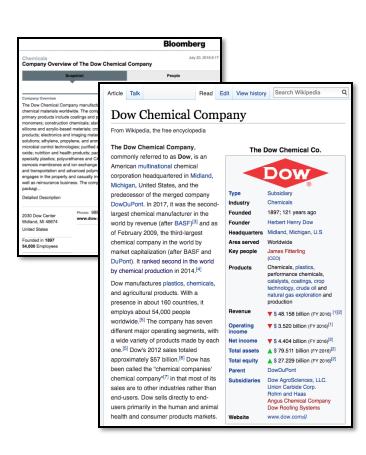
Parser: Why go towards unstructured data?

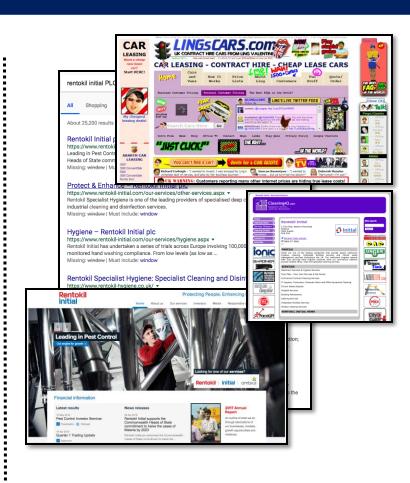


More credible information

Structured Data

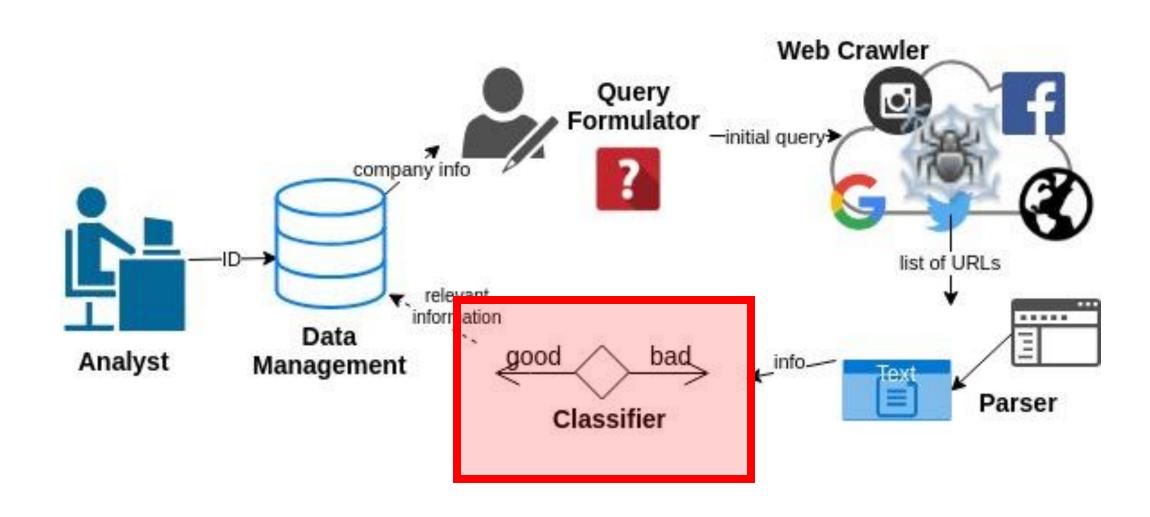
Lower volume of data





More indicative information
Unstructured data
Higher volume of data

Solution Overview



Classifiers

- Our web crawlers and parsers can give us a huge quantity of data, but not all sources are created the same.
- Our web crawler needs to distinguish between high quality data and YouTube comments.









Term Frequency-Inverse Document Frequency (TF-IDF)

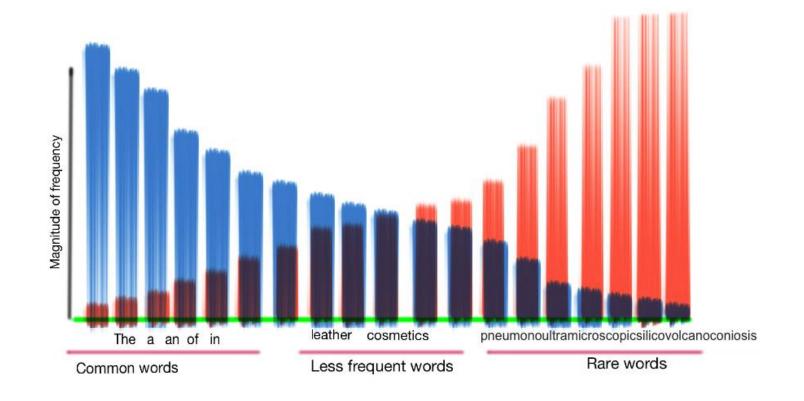
 Each term (word, i) in a document (j) has its own term frequency (tf)

$$tf_{i,j} = \frac{n_{i,j}}{\sum_{k} n_{i,j}}$$

• Each word has an inversedocument frequency (idf), which

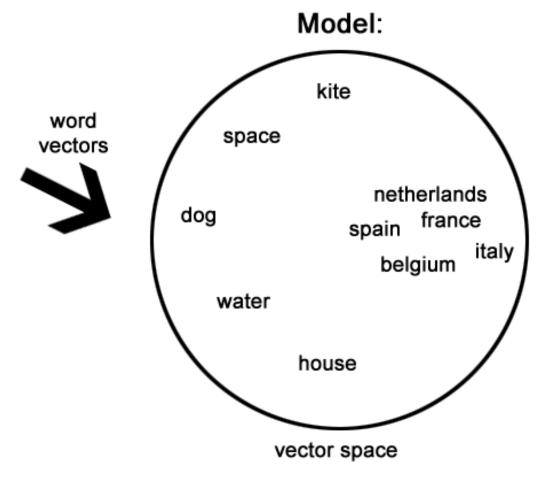
$$idf(w) = log(\frac{N}{df_t})$$

$$w_{i,j} = tf_{i,j} \times \log\left(\frac{N}{df_i}\right) \qquad \text{ } \textit{tf}_{ij} = \text{number of occurrences of } i \text{ in } j \\ \textit{df}_i = \text{number of documents containing } i \\ \textit{N} = \text{total number of documents}$$



Input: one document

Lorem ipsum dolor sit amet, consetetur sadipscing elitr, sed diam nonumy eirmod tempor invidunt ut labore et dolore magna aliquyam erat, sed diam voluptua. At vero eos et



most_similar('france'):

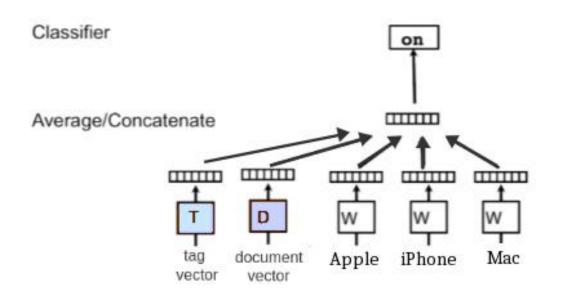
 spain
 0.678515

 belgium
 0.665923

 netherlands
 0.652428

 italy
 0.633130

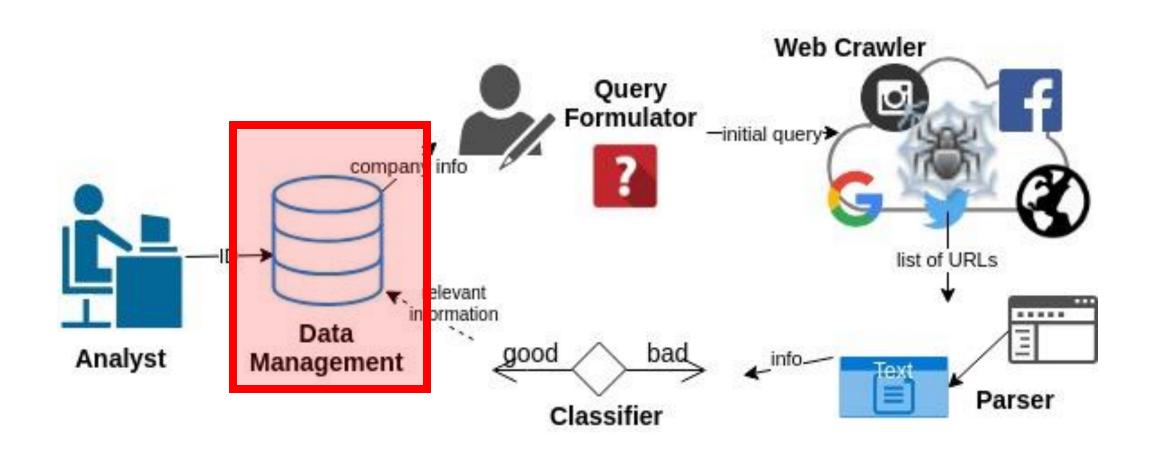
Keyword Generation with word2vec



doc2vec

- Doc2vec uses a *Distributed Memory* version of Paragraph Vector (PV-DM)
- You can "tag" documents with topics.
- We can attempt to cluster or classify documents using tags.

Solution Overview



Data Management

- Many companies can't make use of their data
- Our data needs to be:
 - Traceable back to the source
 - Queryable
- Our solution: ProfileManager and WebResourceManager.

The Story So Far...

- Our web crawling and parsing capabilities are bottlenecked by our ability to classify information.
- We currently have a database of high-credibility information about 52,629 companies and corporate entities including:
 - 10Ks
 - 8Ks
 - EX21s
 - Wikipedia



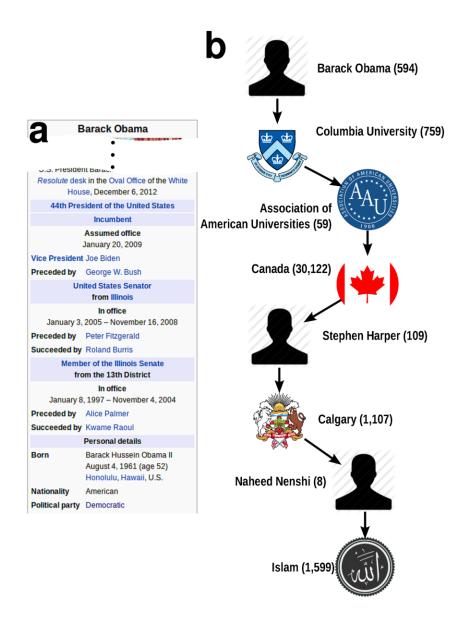
Going Forward

Knowledge Graph

Knowledge graphs represent statements
 of facts as subject-predicate-object
 triples

For example ("Barack Obama", "is a", "Muslim")

- G=(V,E) where V is a set of concept nodes and E is a set of predicate edges
- To determine the degree of truth of a statement of fact, the shortest path from subject to object is traversed and paths that pass through high-degree nodes are assigned a low truth value



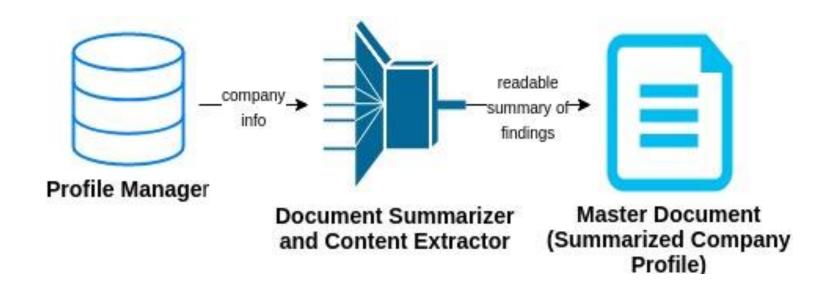
How we are hoping to use the knowledge graph

Credibility Checking and Classification

- A document that contains a statement of fact P that is contradictory to the set of possible-worlds as described by our knowledge graph is rejected.
- We can also use competitive learning to prioritize trustworthy sources.

Aggregates Information in a Queryable Format

 This makes the information much more accessible to the analysts at Praedicat, Inc. and makes the job of summarization easier



Milestone 2

Questions?