



# **Information Extraction and Aggregation from Unstructured Web Data for Business Profiling**

**Student Team : Alexander Michels, Himanshu Ahuja**

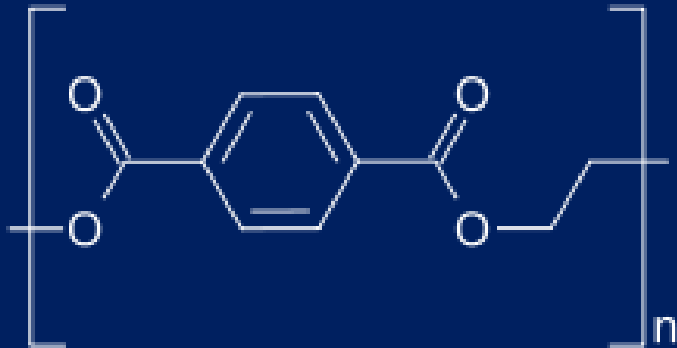
**Industry Mentors : Dr. Stephen DeSalvo, Urjit Patel**

# Praedicat: An Insurance Tech Company

## Determining Risk

Ethylene glycol

- moderately toxic
- generally used in anti-freeze



AMERICAN GREETINGS



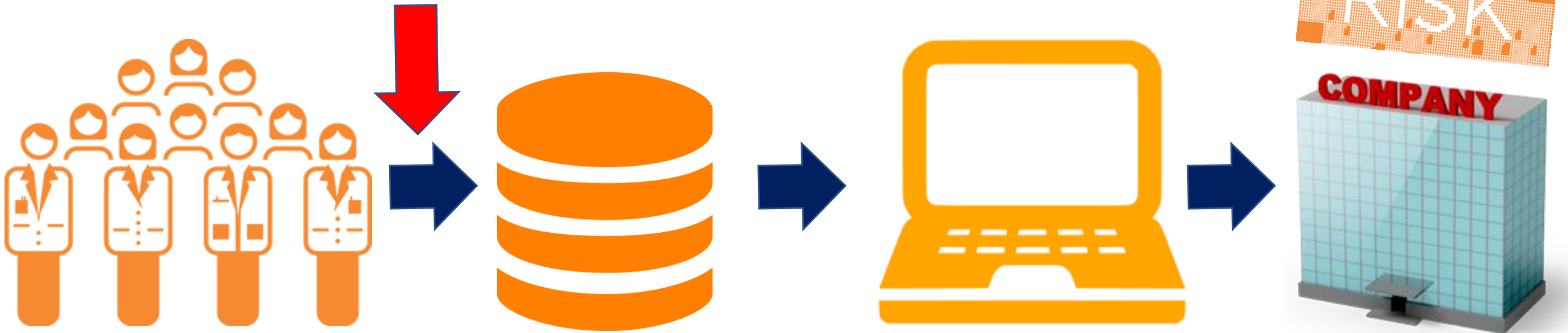
# Praedicat: An Insurance Tech Company

Predicting the likely amount of losses



# Where Do We Fit in?

**RIPS Team**  
**Automating**



1. Manual  
Search

2. Credible  
Database

3. Forward-  
looking Models

4. Predict Likely  
Losses

# Difficulty of Searching Information

## 1. Search Engine

Does rentokill use hazardous chemicals when producing pesticide

**Change  
Keywords**

The most common pests in pharmaceutical manufacturing | Rentokil

<https://www.rentokil.com/sector-insights/pharmaceutical/pharmaceutical-pests/> ▼

The consequences of pest infestation can be serious for a company, including: ... in drains and septic tanks, and are resistant to cleaning and pest-control chemicals. Fly control. Flying insects can be controlled using appropriate design and maintenance of the facility, .... The hazards to facilities from rats and mice include:.

HACCP and HARPC | Rentokil - the experts in pest control

<https://www.rentokil.com/pest-control-insights/food-safety/haccp-harpc/> ▼

HACCP. HACCP (Hazard Analysis and Critical Control Point) is a systematic ... from biological, chemical, physical and radiological hazards using common sense ... HACCP is used at all stages of food production. from raw material production. ...

The most common pests in the pharmaceutical sector | Rentokil

Pests can cause large economic losses in the pharmaceutical industry through contamination of raw materials, store rooms, laboratories, production areas, packaging and finished products.

Regulations require cleaning operations to include laboratory tests to validate sanitation and hygiene and absence of residue from previous production ingredients and cleaning products.

The standards expected are extremely high to maintain the quality and efficacy of products.

The consequences of pest infestation can be serious for a company, including:

- damage to reputation and brand;
- financial cost of contaminated raw materials, finished products, and production downtime;
- loss of trust;
- loss of orders, customers and revenue;
- costs for compensation;
- action by regulatory or public health authorities.

## 2. Site Search

## 3. Evaluate Contents

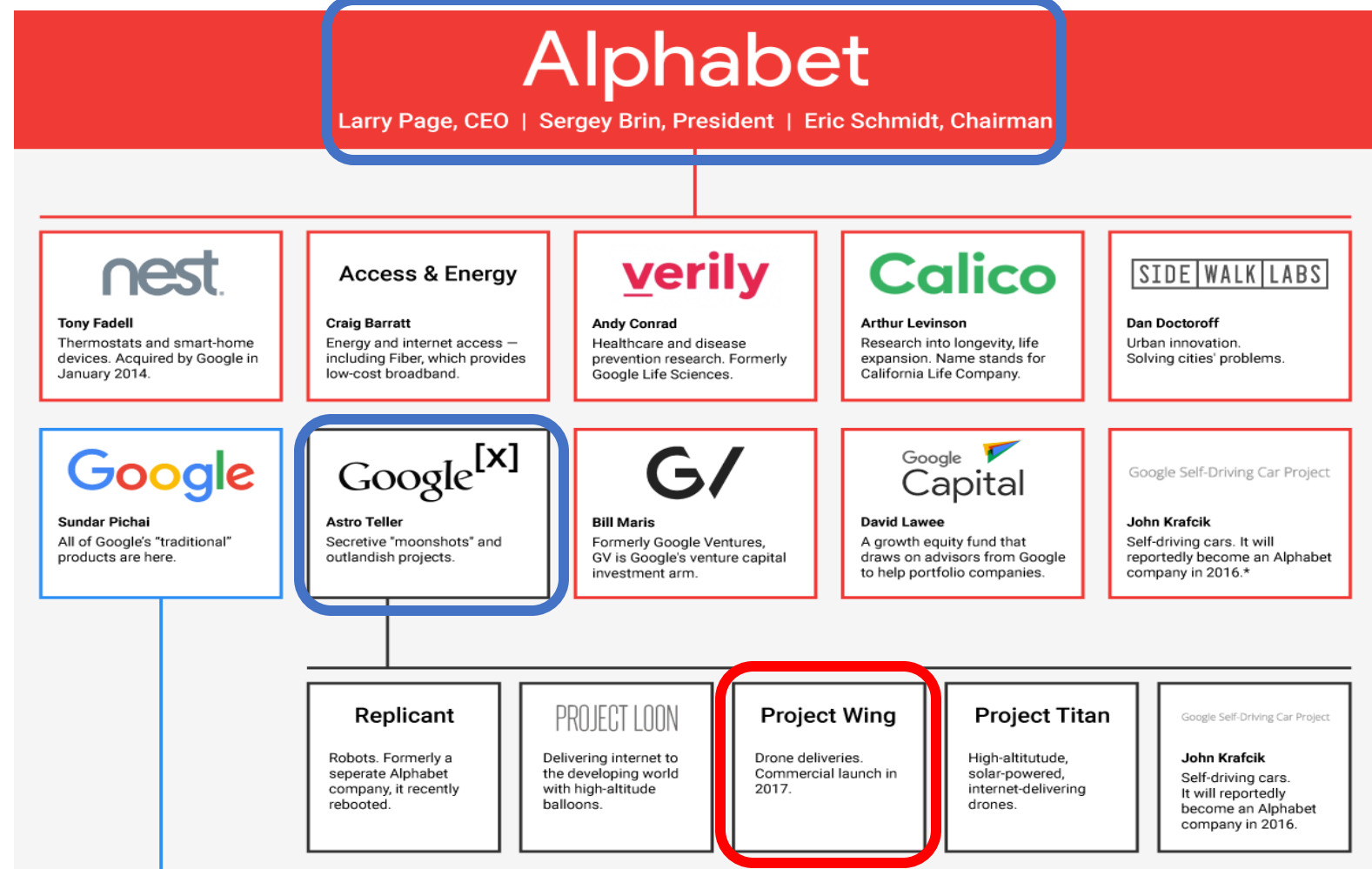
# Difficulty of Allocating Risk

## Example: Allocating Risk for Parent and Subsidiary Companies

Parent Company →

Parent Company →

Subsidiary Company →

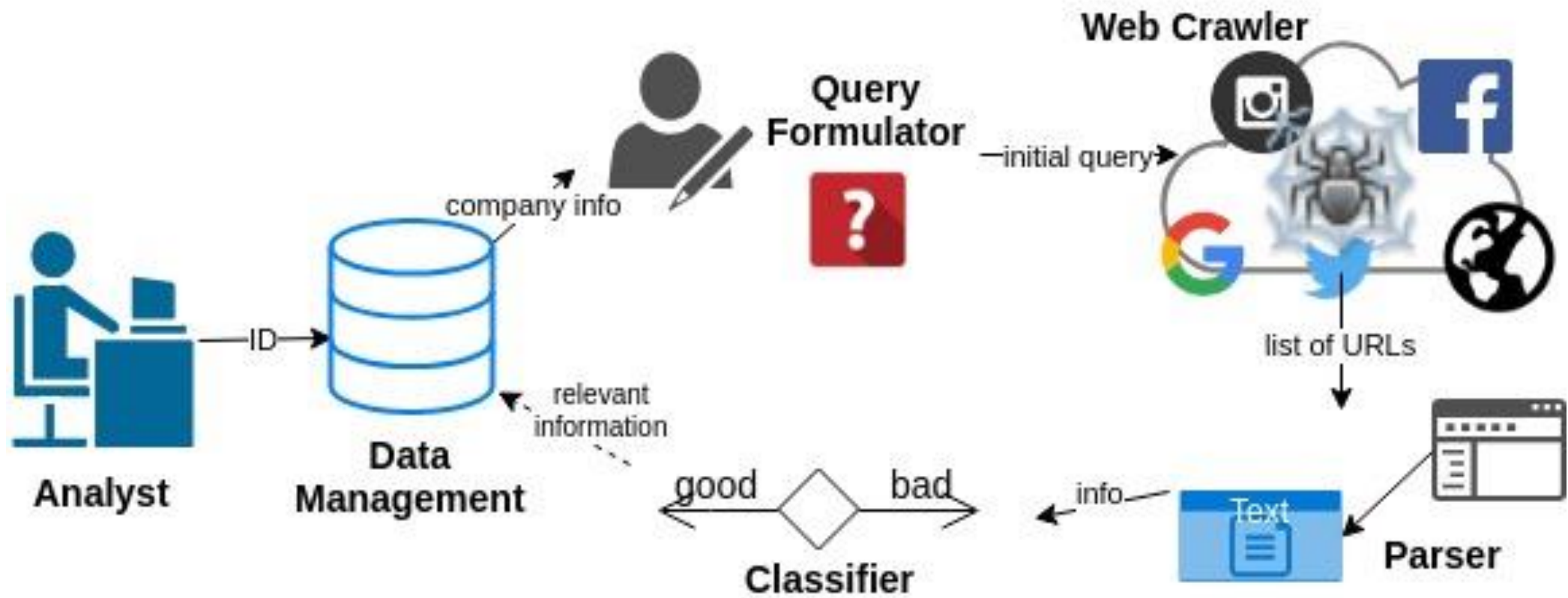


## Problem Statement

How to automate information extraction and aggregation from unstructured data on the Internet for business profiling

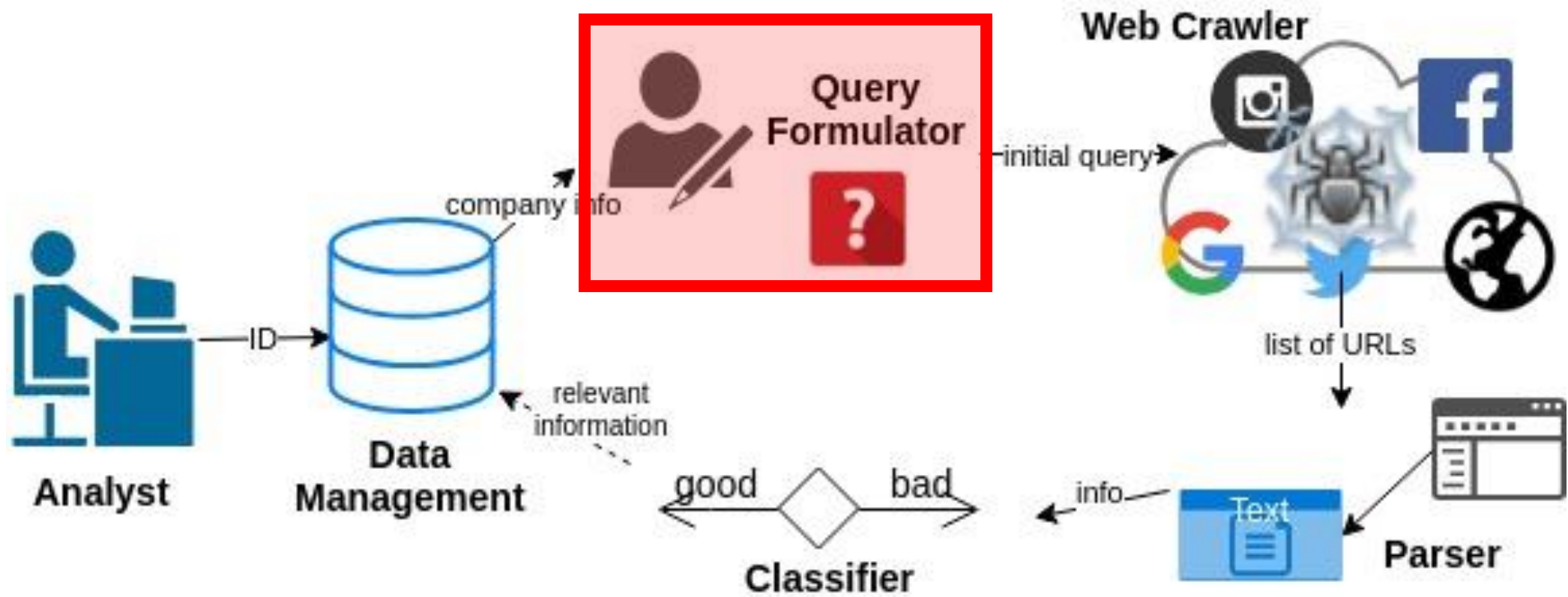


# Solution Overview





# Solution Overview



# Query Formulator: Asking about the right things!

## Apple

**Apple - Wikipedia**  
<https://en.wikipedia.org/wiki/Apple>  
An apple is a sweet, edible fruit produced by an apple tree (*Malus pumila*). Apple trees are cultivated worldwide, and are the most widely grown species in the ...  
Family: Rosaceae Genus: Malus  
Species: M. pumila Kingdom: Plantae  
Apple Inc. · Fuji (apple) · Cooking apple · Fruit tree

People also ask

- What are the benefits of apples?
- Which is the healthiest fruit?
- What does Apple fruit symbolize?
- Do apples help you lose weight?

Apple fruit nutrition facts and health benefits - Nutrition and You  
<https://www.nutrition-and-you.com/apple-fruit.html>  
Delicious and crunchy apple fruit is one of the popular table fruits containing an impressive list of antioxidants and essential nutrients required for good health.

**Apple**  
Fruit

An apple is a sweet, edible fruit produced by an apple tree. Apple trees are cultivated worldwide, and are the most widely grown species in the genus *Malus*. Wikipedia

**Nutrition Facts**  
Apple  
Amount Per 1 medium (3" dia) (182 g)  
Calories 95  
Total Fat 0.3 g

## Apple Inc

**Apple**  
<https://www.apple.com/>  
Discover the innovative world of Apple and shop everything iPhone, iPad, Apple Watch, Mac, and Apple TV, plus explore accessories, entertainment, and expert ...

Search apple.com

**Mac**  
MacBook Pro · MacBook · MacBook Air · Compare · iMac

**iPhone**  
Explore iPhone, the world's most powerful personal device ...

**Apple Support**  
Apple support is here to help. Learn more about popular ...

**iTunes Store**  
Download iTunes · Music · Video · iTunes Charts · ...

**Find a Store**  
Find a store. Complete store list. Do more of what you love ...

**Accessories**  
Shop Apple accessories for Apple Watch, iPhone, iPad, iPod, and ...

**Apple**  
Technology company

[apple.com](https://apple.com)

Apple Inc. is an American multinational technology company headquartered in Cupertino, California, that designs, develops, and sells consumer electronics, computer software, and online services. Wikipedia

**Stock price:** AAPL (NASDAQ) \$191.61 +0.17 (+0.09%)  
Jul 23, 4:00 PM EDT - Disclaimer

**Founded:** April 1, 1976, Cupertino, CA  
**Headquarters:** Cupertino, CA

Zero useful results

'Apple Inc.' returns the right results.

PDF result mentions Rentokil Initial PLC involvement in window cleaning.

## rentokil initial plc window cleaning

About 25,200 results (0.51 seconds)

**Rentokil Initial plc**  
<https://www.rentokil-initial.com/>  
Leading in Pest Control. Our engine for growth ... Rentokil Initial plc welcomes the Commonwealth Heads of State commitment to halve the... 23 Apr 2018.  
Missing: window | Must include: window

**Protect & Enhance – Rentokil Initial plc**  
<https://www.rentokil-initial.com/our-services/other-services.aspx>  
Rentokil Specialist Hygiene is one of the leading providers of specialised deep cleaning and specialist industrial cleaning and disinfection services.  
Missing: window | Must include: window

## rentokil ~initial ~plc "window cleaning"

About 2,450 results (0.43 seconds)

**Initial Facilities Management Ltd.: Private Company Information ...**  
<https://www.bloomberg.com/research/stocks/private/snapshot.asp?privcapld...>  
Initial Facilities Management Ltd. company research & investing information. ... deep cleaning, IT sanitizing, and window cleaning; clinical and dental waste ...

**[PDF] Rentokil CR 09\_AW.indd - Rentokil Initial plc**  
<https://www.rentokil-initial.com/~media/Files/R/Rentokil/.../ri-2009-cr-report.pdf>  
Rentokil Initial plc operates in over 50 countries across the world's major economic ..... harnesses and all colleagues in the window cleaning businesses have ...

# Query Formulator: How did we ask the right things?

The diagram illustrates two Google search queries with annotations explaining their components. Red circles highlight specific parts of the queries, and red arrows point from these circles to text boxes explaining their function.

**Left Query:** `filetype:PDF apple ~inc ~computers "aluminium"`

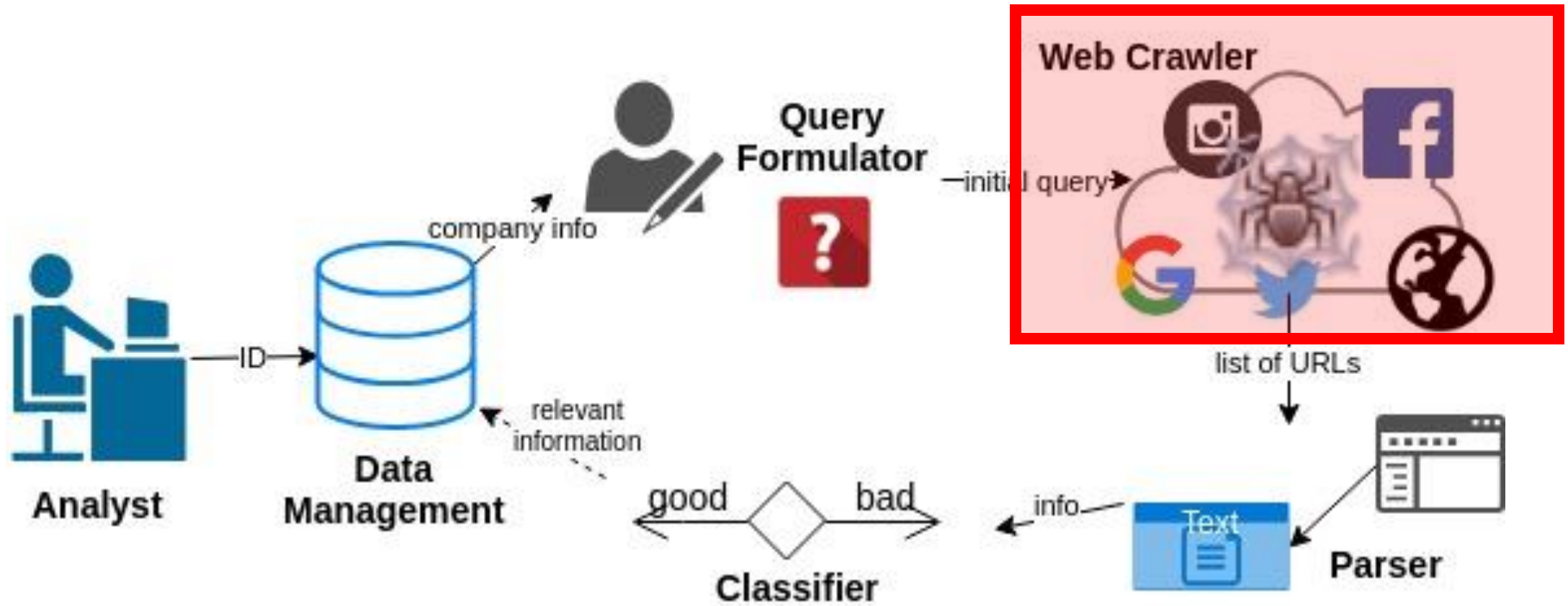
- filetype:PDF** (circled) → **Mention the file-type**
- ~inc** (circled) → **Making some words optional**
- "aluminium"** (circled) → **Making keywords mandatory**

**Right Query:** `filetype:PDF minnesota mining ~and manufacturing ~3m "ethylene glycol"`

- minnesota mining ~and manufacturing ~3m** (circled) → **Name of the company**
- "ethylene glycol"** (circled) → **Optional alias**

Both search results show PDF documents related to supplier lists and material safety data sheets (MSDS) for 3M products.

# Solution Overview





# Web Crawling: What is web Crawling?

rentokil initial PLC window cleaning

AllShoppingNewsMapsImagesMoreSettingsTools

About 25,200 results (0.51 seconds)

Rentokil Initial plc

<https://www.rentokil-initial.com/> ▼

Leading in Pest Control. Our engine for growth ... Rentokil Initial plc welcomes the Commonwealth Heads of State commitment to halve the... 23 Apr 2018.

Missing: window | Must include: [window](#)

Protect & Enhance – Rentokil Initial plc

<https://www.rentokil-initial.com/our-services/other-services.aspx> ▼

Rentokil Specialist Hygiene is one of the leading providers of specialised deep cleaning and specialist industrial cleaning and disinfection services.

Missing: window | Must include: [window](#)

Hygiene – Rentokil Initial plc

<https://www.rentokil-initial.com/our-services/hygiene.aspx> ▼

Rentokil Initial has undertaken a series of trials across Europe involving 100,000 people which monitored hand washing compliance. From low levels (as low as ...

Missing: window | Must include: [window](#)

Rentokil Specialist Hygiene: Specialist Cleaning and Disinfection ...

<https://www.rentokil-hygiene.co.uk/> ▼

Rentokil Specialist Hygiene provide specialist cleaning, kitchen deep cleaning and disinfection services for challenging environments.

Rentokil's pest control expertise for facility management | Rentokil

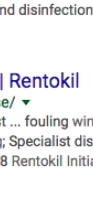
<https://www.rentokil.com/sector-insights/facilities-management/expertise/> ▼

Rentokil offers facility management companies market-leading expertise in pest ... fouling window ledges, balconies and pavements, spreading diseases and ... Industrial cleaning; Specialist disinfection; Washroom deep cleaning ... Initial Medical (visit Initial to find out more). .... 2018 Rentokil Initial plc Legal statement.

Initial - Experts in Washroom Hygiene, Floor Mats & Healthcare Waste

<https://www.initial.ie/> ▼

Initial Ireland, the leading provider of washroom hygiene service, medical waste management, floor mats, washroom supplies, cleaning service, toilet hygiene. ... 2018 Rentokil Initial plc and subject to the conditions in the legal statement.





# Start

End

Initial Facilities Services						
£ million	Third Quarter			Year to Date		
	2010	2009	change	2010	2009	change
<b>At 2009 constant exchange rates:</b>						
Revenue	140.3	131.3	6.9%	407.8	411.3	(0.9%)
Adjusted operating profit (before one-off items and amortisation & impairment of intangible assets <sup>1</sup> )	6.8	5.7	19.3%	16.7	13.4	24.6%
<b>At actual exchange rates:</b>						
Adjusted operating profit (before one-off items and amortisation & impairment of intangible assets <sup>1</sup> )	6.7	5.7	17.5%	16.6	13.4	23.9%
<sup>1</sup> Other than computer software						

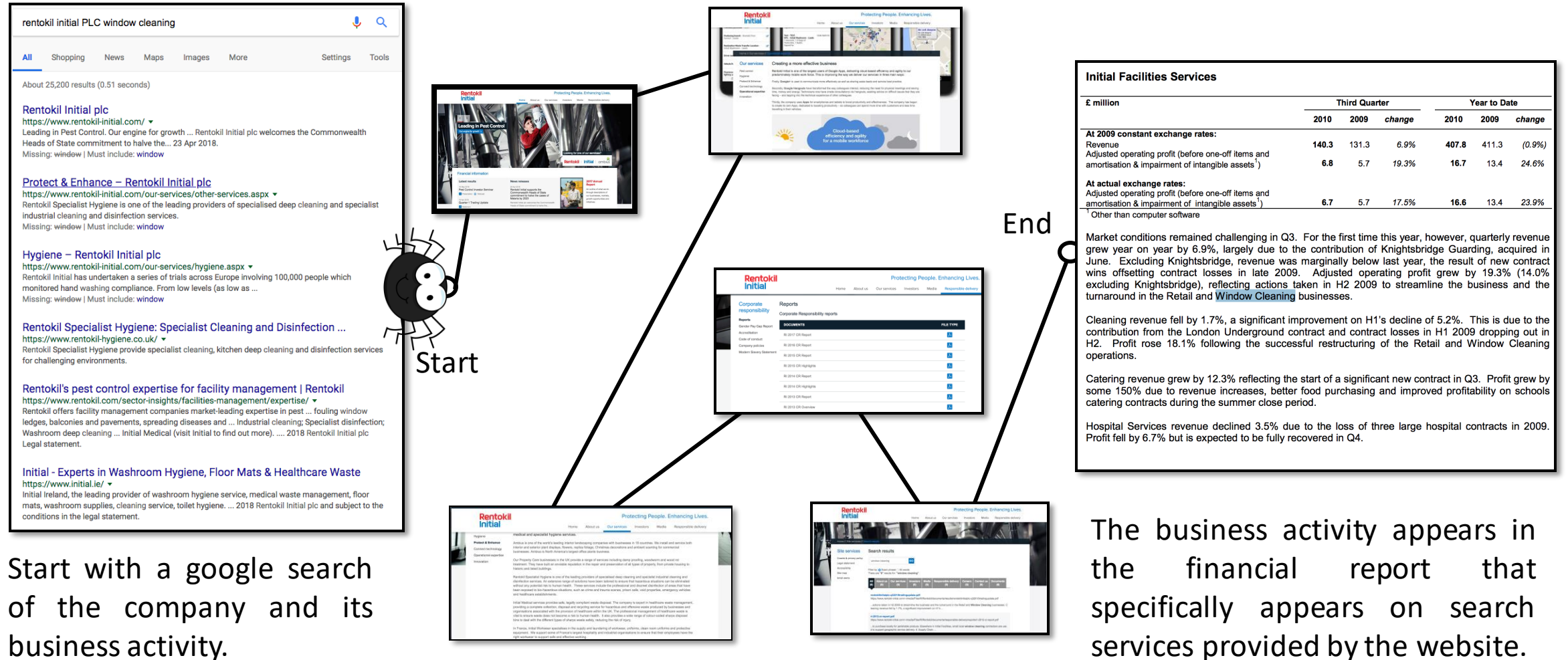
Market conditions remained challenging in Q3. For the first time this year, however, quarterly revenue grew year on year by 6.9%, largely due to the contribution of Knightsbridge Guarding, acquired in June. Excluding Knightsbridge, revenue was marginally below last year, the result of new contract wins offsetting contract losses in late 2009. Adjusted operating profit grew by 19.3% (14.0% excluding Knightsbridge), reflecting actions taken in H2 2009 to streamline the business and the turnaround in the Retail and Window Cleaning businesses.

Cleaning revenue fell by 1.7%, a significant improvement on H1's decline of 5.2%. This is due to the contribution from the London Underground contract and contract losses in H1 2009 dropping out in H2. Profit rose 18.1% following the successful restructuring of the Retail and Window Cleaning operations.

Catering revenue grew by 12.3% reflecting the start of a significant new contract in Q3. Profit grew by some 150% due to revenue increases, better food purchasing and improved profitability on schools catering contracts during the summer close period.

Hospital Services revenue declined 3.5% due to the loss of three large hospital contracts in 2009. Profit fell by 6.7% but is expected to be fully recovered in Q4.

# Web Crawling: Unsupervised machines cannot be trusted





# Web Crawling: Where and how far?

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## *The problem:*

We don't know how far to dig, and where to dig?


We don't know the credible sources and where the information lies on the credible sources.



# Web Crawling: Credible data to the rescue

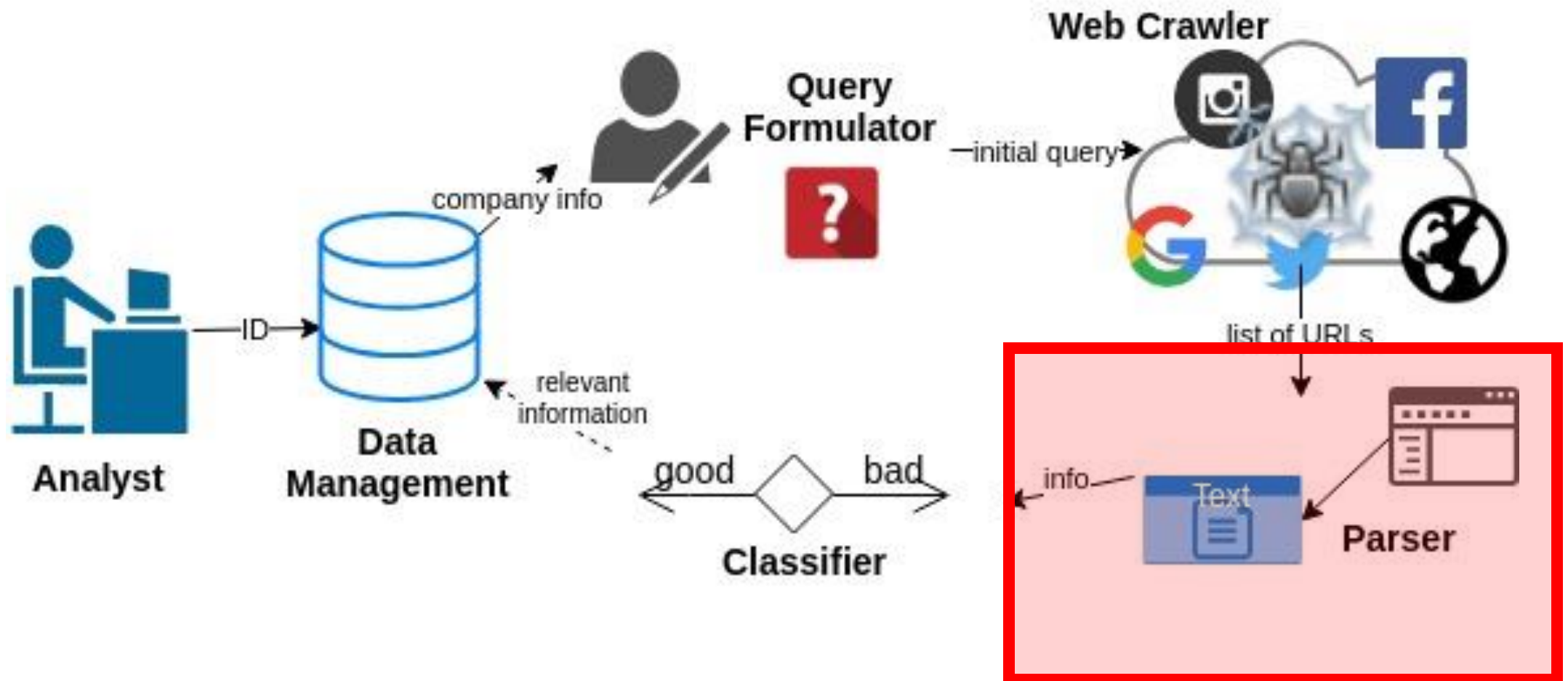
<b>DOW JONES &amp; CO INC</b> CIK#: 0000029924 (see all company filings) SIC: 2711 - NEWSPAPERS: PUBLISHING OR PUBLISHING & PRINTING State location: NY   State of Inc.: DE   Fiscal Year End: 1231 (Assistant Director Office: 5) <a href="#">Get insider transactions</a> for this issuer.		
Filter Results:	Filing Type:	Prior to: (YYYYMMDD)
Items 1 - 100 <a href="#">RSS Feed</a>		
Filings	Format	Description
SC 13G/A	<a href="#">Documents</a>	<b>[Amend]</b> Statement of acquisition of beneficial ownership b Acc-no: 0000070858-08-000217 (34 Act) Size: 11 KB
SC 13G/A	<a href="#">Documents</a>	<b>[Amend]</b> Statement of acquisition of beneficial ownership b Acc-no: 0000070858-08-000126 (34 Act) Size: 19 KB
15-15D	<a href="#">Documents</a>	Suspension of duty to report [Section 13 and 15(d)] Acc-no: 0001193125-07-268821 (34 Act) Size: 15 KB
4/A	<a href="#">Documents</a>	<b>[Amend]</b> Statement of changes in beneficial ownership of s Acc-no: 0001140361-07-024624 Size: 23 KB
4/A	<a href="#">Documents</a>	<b>[Amend]</b> Statement of changes in beneficial ownership of s Acc-no: 0001140361-07-024610 Size: 9 KB
15-12B	<a href="#">Documents</a>	Securities registration termination [Section 12(b)] Acc-no: 0000895345-07-000712 (34 Act) Size: 22 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0001221662-07-000061 Size: 5 KB
25-NSE	<a href="#">Documents</a>	Notification filed by national security exchange to report the Acc-no: 0000876661-07-000947 (34 Act) Size: 4 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0001140361-07-024430 Size: 6 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0001140361-07-024427 Size: 9 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0001221662-07-000060 Size: 8 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000708 Size: 40 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000707 Size: 38 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000706 Size: 23 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000705 Size: 11 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000704 Size: 5 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000703 Size: 16 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000702 Size: 28 KB
4	<a href="#">Documents</a>	Statement of changes in beneficial ownership of securities Acc-no: 0000895345-07-000701 Size: 16 KB

Dow Jones & Company Inc.	
	
<b>DOW JONES</b>	
Type	Subsidiary of News Corp.
Industry	News and Publishing
Founded	November 1882; 135 years ago 15 Wall Street, New York City, New York, U.S.
Founder	Charles Dow, Edward Jones, Charles Bergstresser
Headquarters	1211 Avenue of the Americas New York, NY 10036 U.S.
Key people	William Lewis (CEO) <sup>[1][2]</sup>
Products	<i>The Wall Street Journal</i> <i>Barron's</i> Dow Jones Newswires Dow Jones Financial Information Services DJX Factiva MarketWatch (See complete products listing.)
Revenue	▲\$1.5 billion USD (2009)
Net income	▲\$386.56 million USD (2009)
Parent	News Corp
Website	<a href="http://dowjones.com">dowjones.com</a> <a href="#">↗</a>

Row # Chemical	
	
1	<a href="#">1,1,1,2-TETRACHLORO-2-FLUOROETHANE</a>
2	<a href="#">1,1,1,2-TETRACHLOROETHANE</a>
3	<a href="#">1,1,1-TRICHLOROETHANE</a>
4	<a href="#">1,1,2,2-TETRACHLOROETHANE</a>
5	<a href="#">1,1,2-TRICHLOROETHANE</a>
6	<a href="#">1,1-DICHLORO-1-FLUOROETHANE</a>
7	<a href="#">1,1-DIMETHYL HYDRAZINE</a>
8	<a href="#">1,2,3-TRICHLOROPROPANE</a>
9	<a href="#">1,2,4-TRICHLOROBENZENE</a>
10	<a href="#">1,2,4-TRIMETHYLBENZENE</a>
11	<a href="#">1,2-BUTYLENE OXIDE</a>
12	<a href="#">1,2-DIBROMO-3-CHLOROPROPANE</a>
13	<a href="#">1,2-DIBROMOETHANE</a>
14	<a href="#">1,2-DICHLORO-1,1,2-TRIFLUOROETHANE</a>
15	<a href="#">1,2-DICHLORO-1,1-DIFLUOROETHANE</a>
16	<a href="#">1,2-DICHLOROBENZENE</a>
17	<a href="#">1,2-DICHLOROETHANE</a>
18	<a href="#">1,2-DICHLOROETHYLENE</a>
19	<a href="#">1,2-DICHLOROPROPANE</a>
20	<a href="#">1,2-DIPHENYLHYDRAZINE</a>

- Interestingly the structured data (available on Federal websites & Wikipedia) is also credible!
- Design of specific crawlers to get data from specific types of data.
- Create the baseline data.

# Solution Overview



# Parser:

## Getting unstructured data

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Use of text abundance to locate meaningful paragraphs.

Filtering out tags containing social media redirects.

Removing graphic contents, advertisements.

PHOTO / ACCIDENTS / ARTICLE

### Hazardous material spill in front of Dow Chemical facility leads to road closure



by ABC12 News Team | Posted: Mon 2:53 PM, Jul 23, 2018 | Updated: Mon 6:23 PM, Jul 23, 2018

[f](#) [t](#) [in](#) [g](#) [e](#) [m](#)

**MIDLAND COUNTY (WJRT) (7/23/2018)** - A stretch of Saginaw Road through the Dow Chemical plant in Midland County was closed after a hazardous material spill.

A truck carrying diethyl phosphorochloridothioate spilled some of the chemical while turning into Gate 17 of the plant around noon. Police say the truck did not crash, but it was unclear what caused it to leak.

Dow sent a cleanup crew to help clean up the scene, along with Midland County police and firefighters.

The chemical is a form of acid, which can be flammable.

In a statement posted on Facebook, Dow says continuous air monitoring is ongoing around the scene and has shown no danger to the general public. No evacuations have been ordered.

However, Saginaw Road was closed between Bay City and Salzburg roads while cleanup continued. The road reopened around 1:20 p.m.

# Parser: Why go towards unstructured data?

**Annual Report**

**U.S. SECURITIES AND EXCHANGE COMMISSION**

**EDGAR Company Filings**

**SEC**

**TRI Explorer**

**Facility Report**

**Bloomberg**

**Chemicals**

**Company Overview of The Dow Chemical Company**

**Dow Chemical Company**

**rentokil initial PLC**

**CAR LEASING**

**LINGSCARS.COM**

**Protect & Enhance**

**Rentokil Specialist Hygiene: Specialist Cleaning and Disinfection**

**Cleaning4u**

More credible information

Structured Data

Lower volume of data

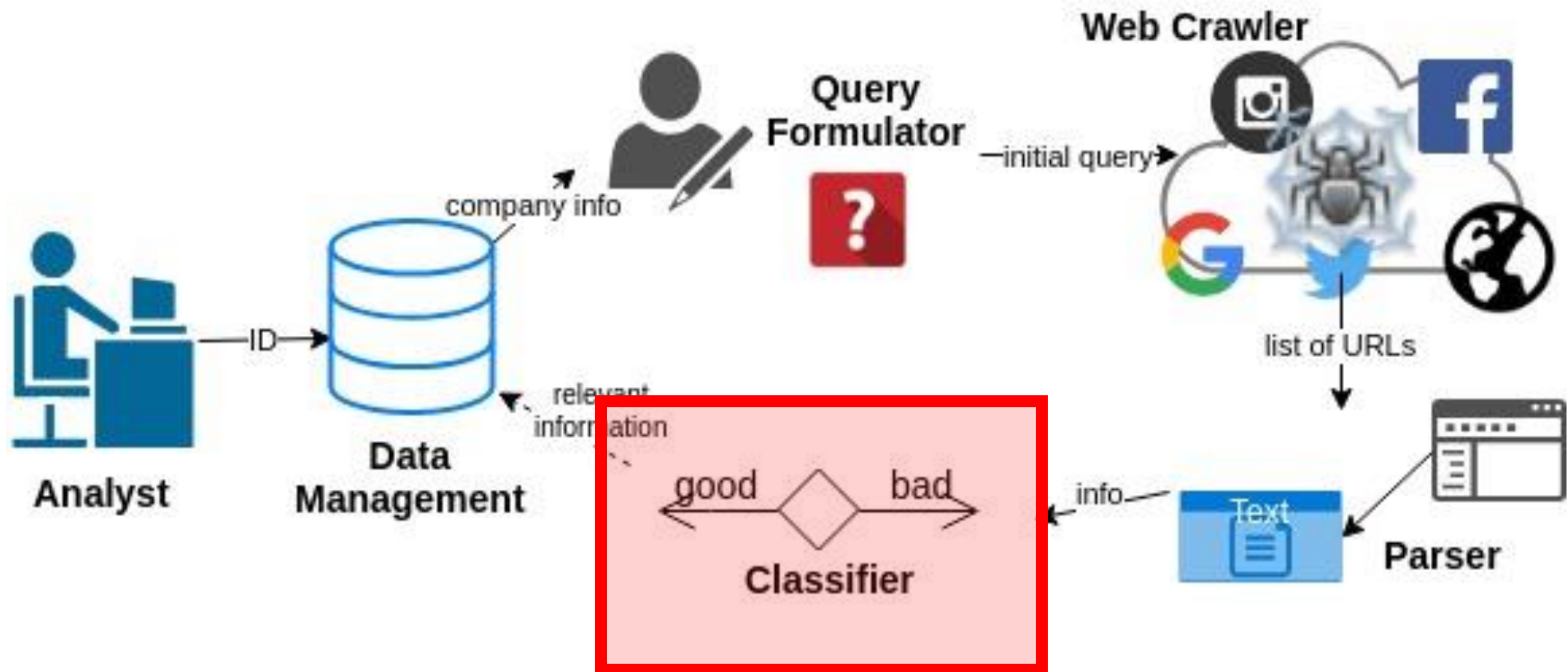
More indicative information

Unstructured data

Higher volume of data



# Solution Overview



# Classifiers

- Our web crawlers and parsers can give us a huge quantity of data, but not all sources are created the same.
- Our web crawler needs to distinguish between high quality data and YouTube comments.



# Term Frequency-Inverse Document Frequency (TF-IDF)

- Each term (word,  $i$ ) in a document ( $j$ ) has its own *term frequency* ( $tf$ )

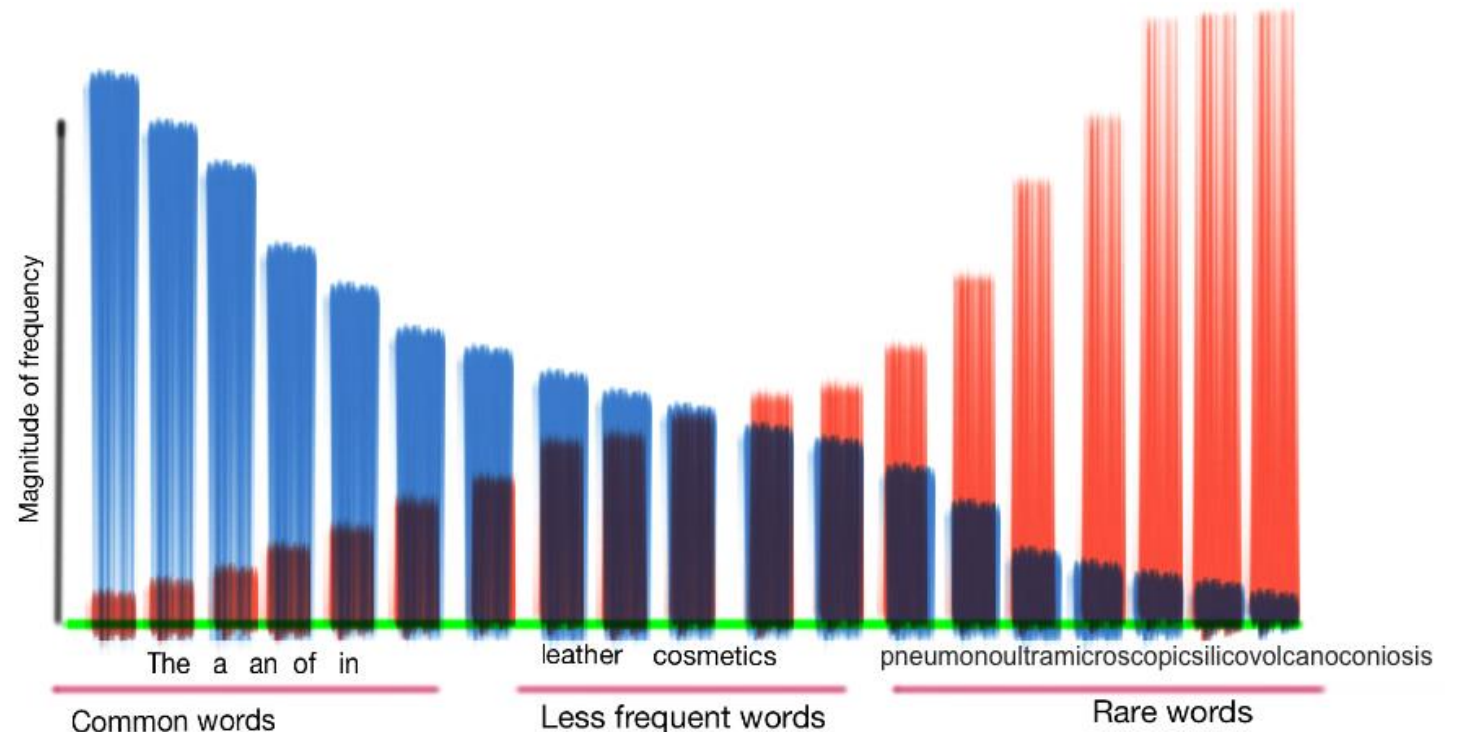
$$tf_{i,j} = \frac{n_{i,j}}{\sum_k n_{i,j}}$$

- Each word has an *inverse-document frequency* ( $idf$ ), which

$$idf(w) = \log\left(\frac{N}{df_t}\right)$$

$$w_{i,j} = tf_{i,j} \times \log\left(\frac{N}{df_i}\right)$$

$tf_{ij}$  = number of occurrences of  $i$  in  $j$   
 $df_i$  = number of documents containing  $i$   
 $N$  = total number of documents





Input:  
one document

Lorem ipsum dolor  
sit amet, consete-  
tur sadipscing elitr,  
sed diam nonumy  
eirmod tempor  
invidunt ut labore  
et dolore magna  
aliquyam erat, sed  
diam voluptua. At  
vero eos et

word  
vectors  


Model:



most\_similar('france'):

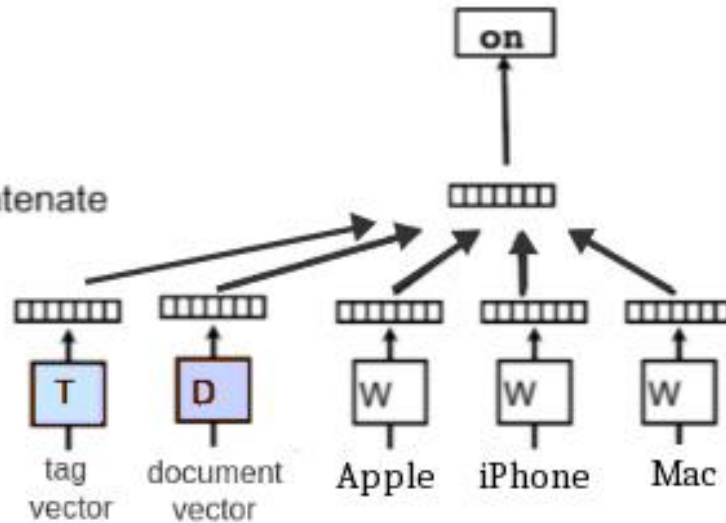
spain	0.678515
belgium	0.665923
netherlands	0.652428
italy	0.633130

Keyword Generation with word2vec

# doc2vec

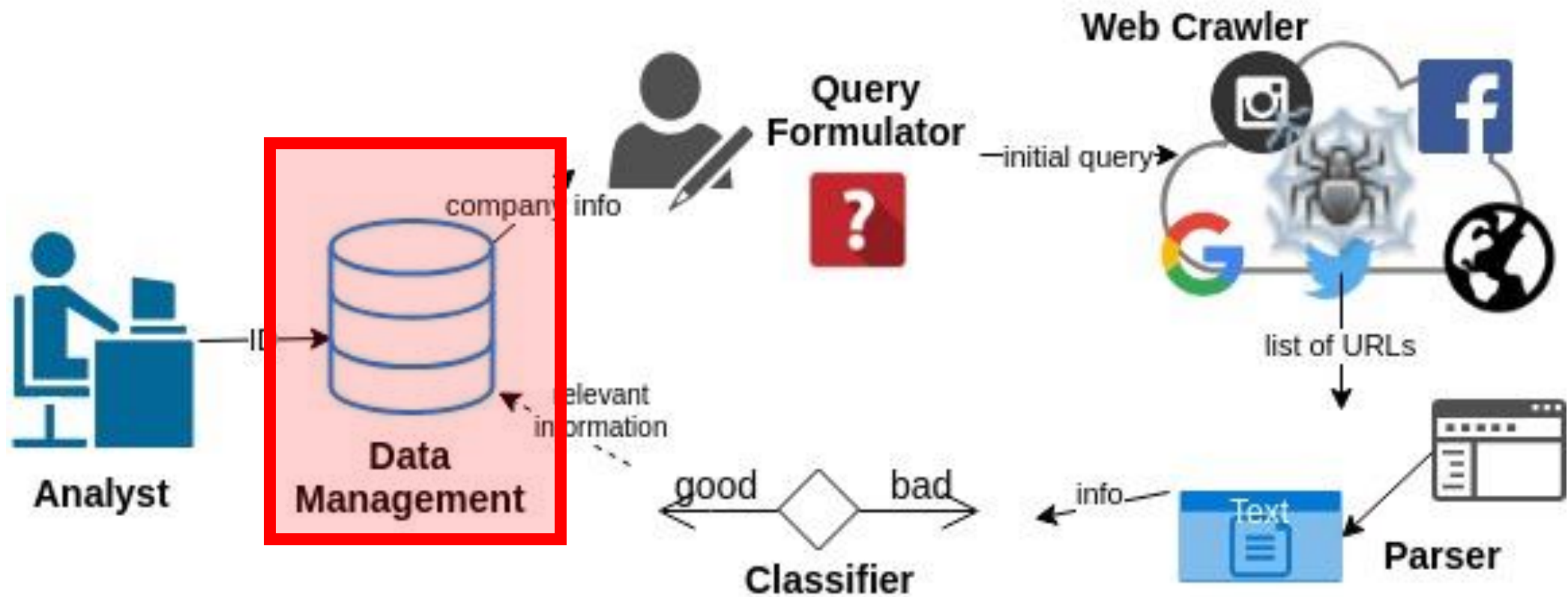
Classifier

Average/Concatenate



- Doc2vec uses a ***Distributed Memory version of Paragraph Vector*** (PV-DM)
- You can "tag" documents with topics.
- We can attempt to cluster or classify documents using tags.

# Solution Overview



# Data Management

- Many companies can't make use of their data
- Our data needs to be:
  - Traceable back to the source
  - Queryable
- Our solution: ProfileManager and WebResourceManager.

# The Story So Far...

- Our web crawling and parsing capabilities are bottlenecked by our ability to classify information.
- We currently have a database of high-credibility information about 52,629 companies and corporate entities including:
  - 10Ks
  - 8Ks
  - EX21s
  - Wikipedia



Going Forward

# Knowledge Graph

- Knowledge graphs represent **statements of facts** as subject-predicate-object triples

For example ("Barack Obama", "is a", "Muslim")

- $G=(V,E)$  where  $V$  is a set of concept nodes and  $E$  is a set of predicate edges
- To determine the degree of truth of a statement of fact, the shortest path from subject to object is traversed and paths that pass through high-degree nodes are assigned a low truth value

**a** Barack Obama

U.S. President Barack Obama

Resolute desk in the Oval Office of the White House, December 6, 2012

44th President of the United States

Incumbent

Assumed office January 20, 2009

Vice President Joe Biden

Preceded by George W. Bush

United States Senator from Illinois

In office January 3, 2005 – November 16, 2008

Preceded by Peter Fitzgerald

Succeeded by Roland Burris

Member of the Illinois Senate from the 13th District

In office January 8, 1997 – November 4, 2004

Preceded by Alice Palmer

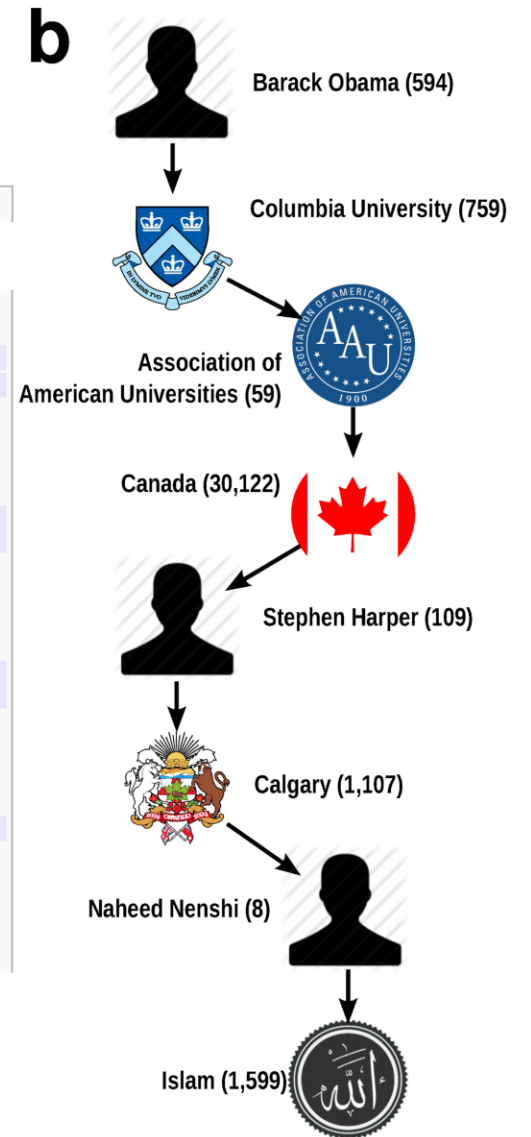
Succeeded by Kwame Raoul

Personal details

Born Barack Hussein Obama II August 4, 1961 (age 52) Honolulu, Hawaii, U.S.

Nationality American

Political party Democratic





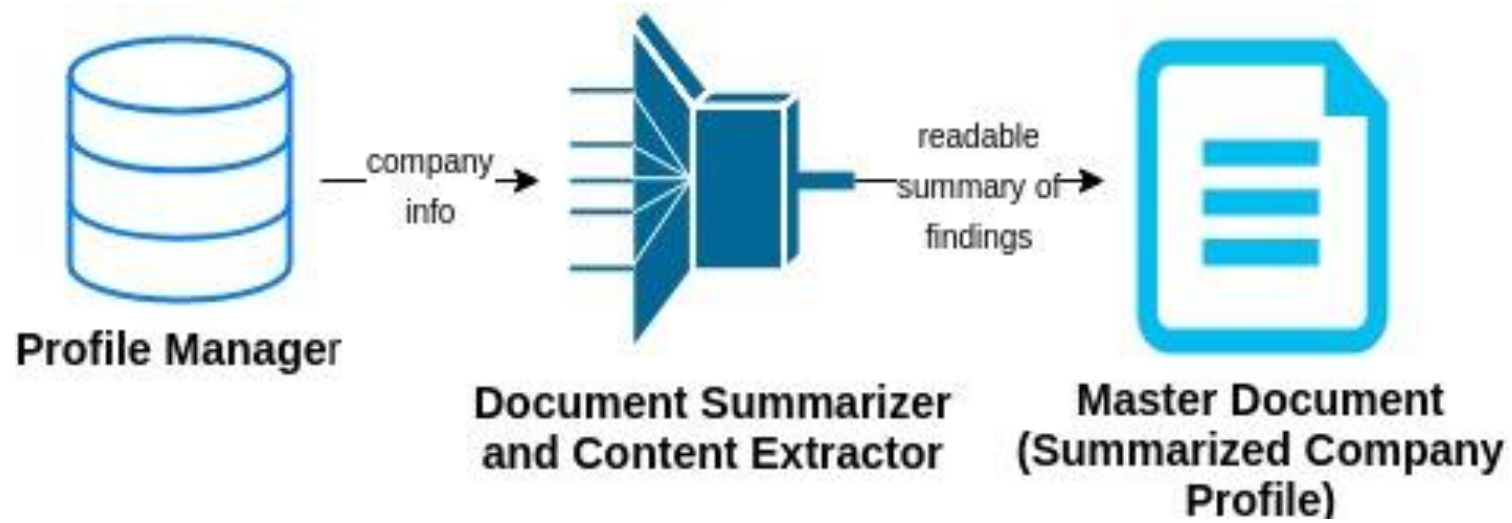
# How we are hoping to use the knowledge graph

## Credibility Checking and Classification

- A document that contains a statement of fact **P** that is contradictory to the set of possible-worlds as described by our knowledge graph is rejected.
- We can also use competitive learning to prioritize trustworthy sources.

## Aggregates Information in a Queryable Format

- This makes the information much more accessible to the analysts at Praedicat, Inc. and makes the job of summarization easier



## Milestone 2

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Questions?