

WORK EXPERIENCE

Product Analyst

Asto UK (Santander Group)

09/2018 - 03/2019 (6 month contract)

The iOS app that helps small business owners grow and manage their business, by simplifying bookkeeping and helping keep cashflow positive. Backed by Santander.

Achievements

- Member of the delivery team thus deeply involved in the closed-beta roll out and the App Store launch.
- Hands-on experience working in an fast paced Agile (Scrum) software delivery environment for a major FinTech player.
- Junior Product Manager of our scrum team facilitating sprint planning, backlog grooming and sprint reviews/retro sessions.
- Conducting several customer discovery sessions empowering qualitative data driven decisions to optimise customer facing tools
- Leading a team of remote QA testers; involving independently developing a lean process which allows bugs to be understood and prioritised with developers and designers.
- Gained proficiency in using JIRA, Figma, Slack, Trello and TestPad.
- Utilising a clear and transparent approach to stakeholder management with the business to ensure the app was aligned to the product vision/roadmap, under limited time constraints.

Contact: Rob Calvert (Idean Product Lead) - rdtcalvert@gmail.com

Startup Founder

QTRKR

09/2016 - 02/2018

A free web app that connects nightclubs to students, providing a platform to display queue times and ticket availability.

Achievements

- A student startup venture, raised 2 rounds of funding from the university startup programme following a successful MVP phase.
- Worked alongside a Home Office nightlife economy scheme & Exeter City Council to bring the service to 7 nightclubs in Exeter.
- Piloted in May 2017, then successfully launched in September 2017 generating 4000 users - featuring on prime time BBC News.

Community Engineer Intern

The Rattle

07/2018 - 08/2018

A community of artists and music tech entrepreneurs, providing studio facilities, writing rooms and a start-up studio for co-working.

Achievements

- Actively engineered moments of serendipity and trust between music and tech makers.
- Conceptualised a preliminary framework for a integrated dashboard hub for members, displaying their 'health.'

Contact: Chris Howard - chris@therattle.space

Business Development Intern

Of Course Learning

06/2017 - 08/2017

An e-learning platform with over 1000 online courses and 150,000 students - a rapidly growing startup with a small team of 8.

Achievements

- Managed and created affiliate deals with business partners, most notably the career platform Laimoon.com.
- Analysed and enhanced performance of third party listings of courses, which helped drive revenue to meet growth targets.

Contact: Tom Bryan - tom@ofcourse.co.uk

Marketing Intern

Of Course Learning

06/2016 - 10/2016

Achievements

- A versatile intern contributing to all areas of day-to-day business.
- Designed and constructed the daily email campaigns, which drove sales for the company's main revenue stream.
- Upon completion of the internship, I was offered the job opportunity to continue building and managing email marketing campaigns whilst at university.

Work Experience

J.P. Morgan Asset Management

08/2015

One week placement shadowing the Head of Regulatory Affairs.

Achievements

- Carried out key research for future conferences and recorded minutes at an FCA meeting at the Bank of England.



Shaan Mangat

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EDUCATION

BA (Hons) Politics, Philosophy & Economics (2.1) with First Class Dissertation

University of Exeter

2015-2018

Activities & Societies

- Think Try Do Startup Programme
- Enactus Exeter
- University Squash Club
- Entrepreneurs, PPE & Consulting Society
- Created a community of student advisors providing mentoring and advice within the entrepreneurial community.

Ashmole Academy

2008 - 2015

Activities & Achievements

- Cricket Captain
- Gifted & Talented Programme
- The Gonul Daniels Size for Technical Excellence 2014 - 2015

A-Level (2015): Design and Technology: Product Design (A*), Geography (A), Economics (B) & EPQ (B)

GCSE (2013): 5A*, 4A & 2B (including English and Maths)

SKILLS

Problem Solving

Leadership

Customer Centric

Generating Ideas

Collaborative

Resilient

Launching Products

Creative Thinker

Analytical

Commercial Awareness

Timekeeping

Curious

Transparent

Open

Stakeholder Management

VOLUNTEERING CAUSES

Enactus Exeter: BioSmart Initiative

01/2017 - 09/2017

Activities & Achievements

- Selected to be a part of a team of entrepreneurs who implemented the use of a biodegradable charcoal system in Kadzinuni, Kenya.
- Independently designed and constructed the instructions of how to use the BioChar furnaces for the Kadzinuni community - instructions were approved and implanted in Kadzinuni.

INTERESTS

Technology

Entrepreneurialism

Current Affairs

Innovation

Urban Design

Discovering Music

Modern Business

Football

Exploring Cities