

## Agenda

- Introduction
- Part A Analysis & Presentation
- Part B Metric Decomposition
- Insights & Interpretation
- Summary & Next Steps

### Introduction

This presentation seeks to deliver an in-depth analysis of trends in escalation rates, highlighting significant insights and practical recommendations.

It aims to provide a clear understanding of the factors influencing escalation rates and offer practical solutions to enhance user experience and support efficiency.

### Help Center Escalation Rate Over Time

#### **General Trend:**

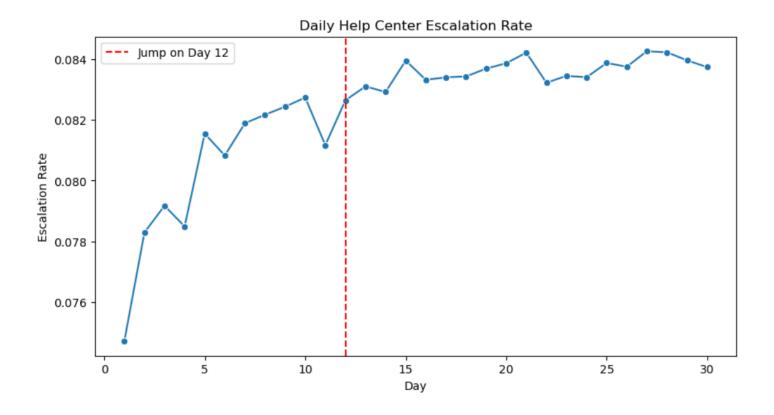
The escalation rate shows fluctuations during the initial 11 days, with minor variations in the percentage of sessions leading to a support case.

These changes seem to fall within a typical range of variation.

#### **Significant Increase on Day 12:**

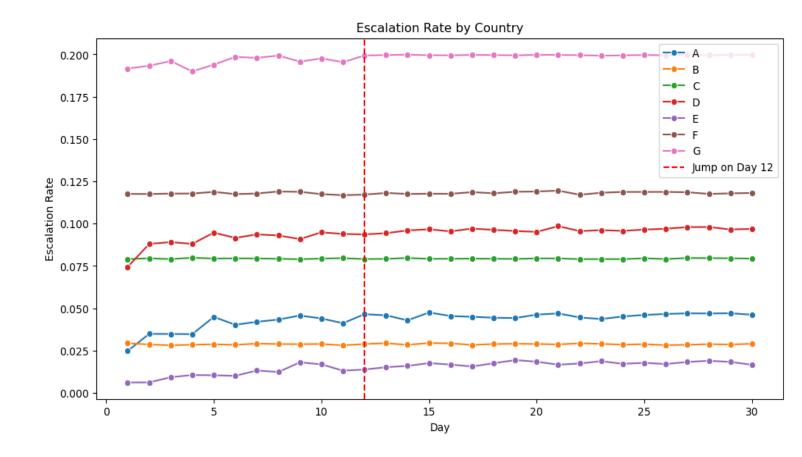
On the 12th day, there is a notable spike in the escalation rate, indicating a considerably higher proportion of Help Center users opted to escalate their issues to a support case instead of resolving them through the Help Center.

This unusual surge points to a possible issue that may have suddenly increased the need for direct support among users.



## Breakdown By Country

- •An analysis of session proportions by country was conducted to assess whether changes in traffic contributed to the rise in escalation rates.
- •Notably, several countries saw a marked increase in their session proportions around Day 12, implying that an influx of users from these areas may have impacted the overall escalation surge.
- •Certain countries consistently exhibited aboveaverage escalation rates, indicating that even a minor uptick in their traffic could significantly elevate the overall escalation rate for the Help Center.
- •These results suggest that user behavior at the country level, along with regional challenges, likely influenced the trends observed.



## Part A - Analysis & Presentation

#### Possible Reasons for the Increase:

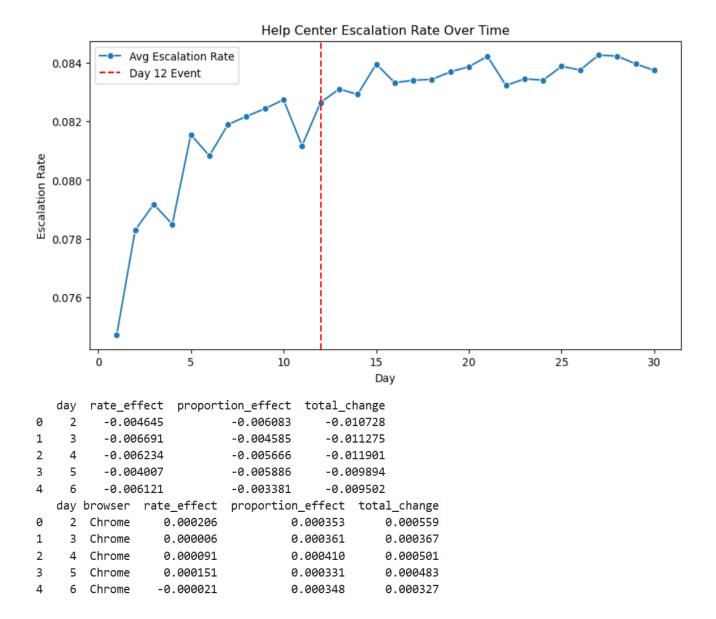
- **1. Content Gap**: Users may have sought solutions not found in the Help Center, resulting in escalations.
- **2. Technical Issues**: Bugs, outages, or broken links could have hindered user access to helpful resources.
- **3. Product Changes**: Updates or policy changes might have confused users and increased cases.
- **4. Geographic or Browser Factors**: Issues might be related to specific regions or browsers facing difficulties.

#### **Key Insights from the Analysis**

- 1. Review Day 12 events by analyzing Help Center search queries, customer feedback, and system logs.
- 2. Organize data by country and browser to determine if specific demographics were more affected.
- **3.** Improve Help Center resources based on frequent escalations to prevent future issues.
- **4. Monitor escalation rates** to detect and address anomalies in real-time.

# Part B - Metric Decomposition

- •Trends at the country level indicate a **decreasing** escalation rate, signifying that **on average**, there is a reduction in escalation rates across all users and browsers.
- •The proportion effect demonstrated that variations in session distribution had a significant influence on escalation trends.
- •However, when we consider different browsers, we observe that **certain segments** (**specifically Chrome users**) **show increases**, which implies:
  - Other browsers or user segments must be experiencing even steeper declines to balance out the rise observed among Chrome users.
  - The overall findings presented in the first table may obscure the variations within subgroups, indicating that different browsers have varying impacts on the general trend.
  - Analyzing other browsers such as Safari, Firefox, or Edge could reveal that they play a more substantial role in the negative total change reflected in the first table.



# Summary & Recommendations

Practical suggestions derived from the findings:

- Enhancing the effectiveness of Help Center articles
- Tackling user experience challenges specific to different countries
- Enhancing browser compatibility and implementing technical improvements

## Next Steps







IMPLEMENT CHANGES TO HELP CENTER RESOURCES BASED ON RESULTS



MONITOR FUTURE TRENDS AND REFINE THE ESCALATION RATE TRACKING APPROACH



## Thank you