Alexandre Willerval



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Professional Skills

- People and project management
- Network and computer system engineering
- Workshop facilitation
- Customer relation
- Self-motivated, organized, good listener

Languages

- French: Native speaker - English: Fluent (TOEFL IPT: 647/677). Six months spent in Australia in 2011.

Computer Skills

- Advanced skills in Microsoft Office.
- Good knowledge of Adobe Photoshop.
- Programming with HTML, CSS, Javascript, PHP, Java, VBA macros.

Hobbies & Interests

- Judo for 22yrs (2nd dan black belt grade).
- President of the judo club of Centrale Lyon in 2011.
- Badminton for 16yrs.
- TED talks lover.
- Science-fiction and fantasy.

Work Experience

2017 - Present: Orange, Business Services (Lille, France)

Presales engineer:

Technical support of the sales engineer on complex solutions (networks, XoIP, IT, ...) dedicated to businesses and institutions. Drafting replies to calls for tender in French and English.

IT referent for the team:

In-depth knowledge of Orange IT offers, involvement in the launch of new offers, training workshop for the team, and commercial support for pilot customers.

Other work experiences on this position:

- #SuperDeveloper Coach: Conduct of coding initiation workshop aimed for children on Scratch.
- Oz program: Contribution to this project dedicated to promote innovation at Orange.
- ACSED: Member of the Technological Survey, Strategy and Digital Development Commission.

2014 – 2017: Orange, Computer System Operations (Nantes, France) Second position within the Orange Graduate Program

Manager of the Customer Relationship Management team:

Management of ten IT experts in charge of internal software releases and incident management at a national level following ITIL principles. Team meetings conducting, daily activities monitoring, employees' development, and new team members recruitment.

RTLog IT project manager (RTLog is a real-time log centralization and visualization platform):

Roadmap formulation (objectives, costs, planning, ROI) and project management.

Other work experiences on this position:

- Community Manager on Plazza: Creation of two communities (more than 400 members each), blog posts, events planning, and organisation of Plazza training workshops.
- Participant in "the small factory": Eight months training program in creative thinking and intrapreneurship, then pitch of the team project in front of Orange France Executives.
- Participant in the Hackathon of DTSI: Prototyping of ten ideas suggested by Orange employees.

2012 – 2014: Orange, Operational Unit of Paris (Paris, France) Recruited through the Orange Graduate Program

Engineer in charge of fibre optic network performance in the Ile-de-France region:

Reporting for Orange executives of Paris area, leader of a weekly steering committee, work on data quality, production modelling, budget forecast (over 150 million euros of annual budget), and a four months crisis management with daily meetings in 2013.

Engineer in charge of fibre optic network deployment process in the Ile-de-France region:

Support for operational actors in the five operational units of Paris area, continuous improvement of processes and collaboration with national fibre experts.

Other work experiences on this position:

- Orange Welcome Program: One month in an Orange shop (reception, advices, basic sales...)
- Review committee member: In 2014 and 2015 for the Orange African Social Venture Prize.

2012: IT Consultant at Solucom (Paris, France)

In-depth study of ToIP innovations for businesses and international deployment, and Project Management Office (planning, reporting) on a major project for the French Postal Bank.

2009 – 2012: Centrale Conseil (Lyon, France)

Developer on two projects, **Project leader** for two clients (including the French Railway Compagny), and **Quality manager** (controls of legal compliance of client files) of Central Conseil, the Junior Enterprise of Ecole Centrale Lyon (a company led by students with a turnover of 63,000€).

Education and Qualifications

2016: Certification in three MOOC at French Digital University (Internet)

Online videos, exercises and tests about: smart cities, 4G networks and finite groups.

2015: Two training programs in management at Orange Campus (Montrouge, France)

Meetings facilitation, crisis management, employee development, various case studies...

2011: Master's level courses at University of Queensland (Brisbane, Australia)

One semester exchange program with four courses in IT: computer science, software engineering, design and innovation strategy.

2009 – 2012: Engineer's degree at Ecole Centrale Lyon (Lyon, France)

Three-year courses based master's degree in multidisciplinary engineering with majors in IT (computer science and telecommunications) and Business development. *President of the robot club in 2011:* Creation of a robot from scratch (involving mechanics, electronics and programming) in order to take part in the robotics French cup.

2007 – 2009: Preparatory classes at Henri IV High School (Paris, France)

Two years of intensive courses in Maths, Physics and Chemistry in preparation for selective entrance exams to "Grandes Ecoles" (the French engineering universities).

2007: Baccalaureate degree at Saint Paul High School (Lens, France)

Equivalent of A-levels in Maths, Physics and Chemistry with highest distinction.