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Make a Six Figure Income Doing Hair: How to Do It, Really.

By Alan Daniels

CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 292 pages. Dimensions: 8.9in. x 5.9in. x 0.5in. If you are a hairdresser who is currently in or entering the hair industry or know someone who is, then you need this book. The vast number of working hairdressers make less than 30,000 a year. Without an experienced mentor teaching a stylist what to do, it is very difficult to beat the odds and earn over 100,000 a year in income in the beauty business. This book is that mentor! Learn exactly what to do and when to do it as it relates to building and maintaining a large and lucrative clientele base. In short, this book will teach you in detail how to make a lot of money in the hair industry while the vast majority of hairstylists do not. Here is a chapter list- Is this the industry for me Internship-Where should I work The critical consultation Commission or rental Fashion shows The bi-yearly builder Competition Hair care maintenance and retail product sales Up selling services The killer shampoo The power of humor The chameleon effect The 100 total satisfaction guarantee The image...



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