

# AZUOGALANYA ALEX C.

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30B Phase 4, Nyanya, Abuja  
[Portfolio Projects](#)  
[Linked in](#)

## PROFESSIONAL SUMMARY

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Proficient in leveraging data for operational efficiency and revenue growth. Highly skilled in SQL, ETL processes, and data visualization tools, I've led projects resulting in a 20% improvement in reporting efficiency and a 15% reduction in data errors. I thrive in dynamic environments, managing multiple projects and cultivating team growth to deliver impactful results.

## CORE- SKILLS

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|-----------|-----------------|------------------------|-----------------------|
| • SQL     | • Excel         | • Statistical Analysis | • Problem Solving     |
| • Tableau | • Power Bi      | • Critical Thinking    | • Continuous Learning |
| • Python  | • Google Sheets | • Collaboration        | • Communication       |

## CERTIFICATION

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- Google Data Analytics, **Google & Coursera.**
- Data Analytics, **Utiva.**
- Python For Data Science and Machine Learning, **Udemy.**
- Data Analysis with Python & Pandas, **Mavin Analytics.**

## WORK EXPERIENCE

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**01/2022 – Present**      **Group Lead,** Pills Corner Nigeria Limited - Karu, Abuja.

- Leveraging my expertise in digital marketing and Facebook ad analytics, I successfully increased daily net sales by 30% by designing and executing highly effective marketing campaigns.
- Enhanced product availability for customers by 25% through proactive tracking of customer purchase history using QuickBooks (CRM) and Microsoft Excel, while also implementing a robust inventory management system.
- Achieved successful project execution valued at 15 million naira.

**11/2019 – 12/2021**      **Team Lead,** Baykins Group - Victoria Island, Lagos.

- Spearheaded a team of four professionals dedicated to enhancing overall monthly revenue.
- Generated monthly financial reports utilizing advanced Excel spreadsheet functions and delivered presentations to executives and stakeholders.

**12/2018 – 11/2019**      **Pharmacy Manager,** Fidik Pharmacy - Ajah, Lagos.

- Maintained a consistent customer retention rate of over 85% for clients on routine medications through continuous data collection, tracking, and proactive follow-up efforts.
- Optimized procurement processes by analyzing sales data to identify top-performing products and adjusting stock levels accordingly.

## EDUCATION

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**Bachelor of Pharmacy**, 11/2016      Igbinedion University – Okada, Edo State