

# YEAR TO DATE - DEC 2021



# **PURCHASE AND SCRAP PROFILE**









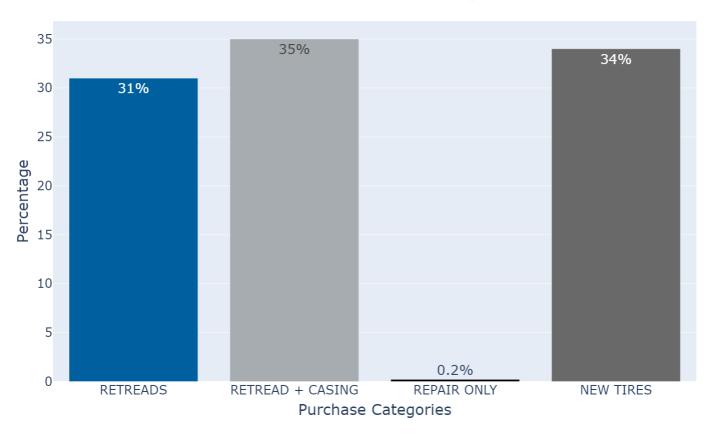
# **2021 YTD SALES BY TIRE SIZE**

	YTD 2021	JAN 2021	FEB 2021	MAR 2021	APR 2021	MAY 2021	JUN 2021	JUL 2021	AUG 2021	SEPT 2021	OCT 2021	NOV 2021	DEC 2021
RETREADS	626	11	48	30	32	18	15	116	89	185	32	43	7
295/75R22.5	614	11	47	30	32	18	14	116	89	185	32	33	7
11R22.5	11	0	0	0	0	0	1	0	0	0	0	10	0
OTHER RETREADS	1	0	1	0	0	0	0	0	0	0	0	0	0
CAP+CASINGS	708	38	26	53	73	82	80	42	96	30	68	70	50
295/75R22.5	696	38	26	52	71	80	76	42	96	30	67	69	49
11R22.5	8	0	0	1	1	2	4	0	0	0	0	0	0
OTHER CAP+CASINGS	4	0	0	0	1	0	0	0	0	0	1	1	1
REPAIR ONLY	3	0	1	0	0	0	0	1	1	0	0	0	0
NEW TIRES (AII Vendors)	688	50	32	61	81	46	75	84	55	51	69	48	36
295/75R22.5	484	22	27	53	60	36	51	51	41	30	50	33	30
11R22.5	62	12	0	1	7	3	3	11	6	12	7	0	0
OTHER NEW	142	16	5	7	14	7	21	22	8	9	12	15	6

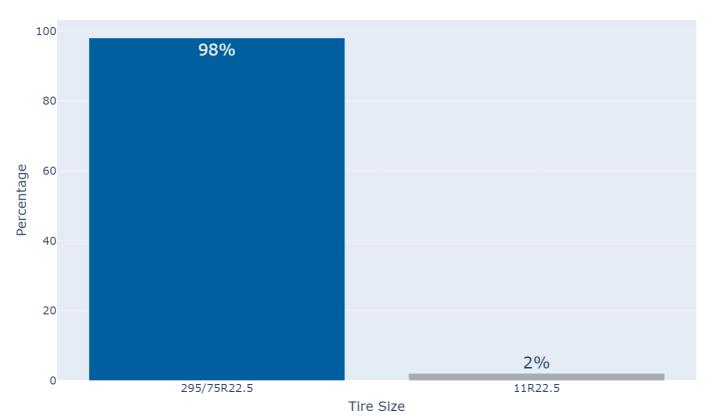
# 2021 YTD SALES BY TIRE SIZE PER VENDOR

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	ОСТ	NOV	DEC
		2021	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021
BRIDGESTONE NEW	463	28	17	22	53	38	52	64	40	31	57	38	23
295/75R22.5	349	17	15	19	42	36	39	44	30	19	42	28	18
11R22.5	46	2	0	0	7	1	3	9	5	12	7	0	0
OTHER SIZES	68	9	2	3	4	1	10	11	5	0	8	10	5
BS STEER-NEW	175	8	6	12	29	14	11	16	18	6	22	17	16
BS DRIVE-NEW	201	13	6	6	19	21	34	23	13	20	30	16	0
BS TRAILER- NEW	87	7	5	4	5	3	7	25	9	5	5	5	7
CONTINENTAL NEW	43	0	12	27	4	0	0	0	0	0	0	0	0
295/75R22.5	43	0	12	27	4	0	0	0	0	0	0	0	0
11R22.5	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER SIZES	0	0	0	0	0	0	0	0	0	0	0	0	0
CONT STEER- NEW	32	0	12	16	4	0	0	0	0	0	0	0	0
CONT DRIVE- NEW	10	0	0	10	0	0	0	0	0	0	0	0	0
CONT TRAILER-NEW	1	0	0	1	0	0	0	0	0	0	0	0	0
YOKOHAMA NEW	41	1	0	2	10	1	2	5	7	9	0	0	4
295/75R22.5	37	1	0	1	10	0	2	5	6	8	0	0	4
11R22.5	1	0	0	1	0	0	0	0	0	0	0	0	0
OTHER SIZES	3	0	0	0	0	1	0	0	1	1	0	0	0
YK STEER-NEW	16	1	0	0	2	0	0	0	0	9	0	0	4
YK DRIVE-NEW	24	0	0	1	8	1	2	5	7	0	0	0	0
YK TRAILER- NEW	1	0	0	1	0	0	0	0	0	0	0	0	0

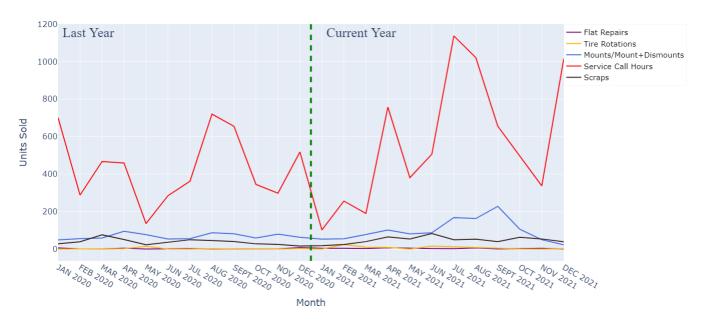
### YTD 2021 - Purchases Percentage Breakdown



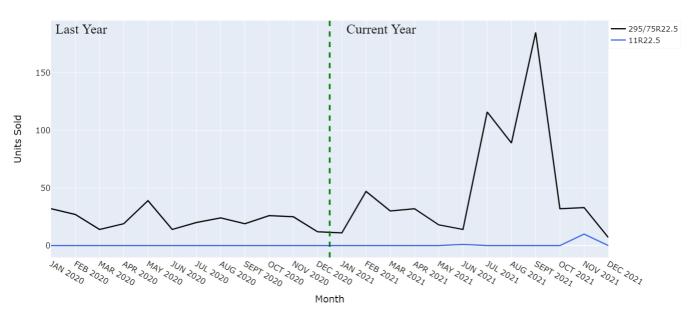
YTD 2021 - Retreads Percentage Breakdown



#### Service Purchases Trend 2020 - 2021



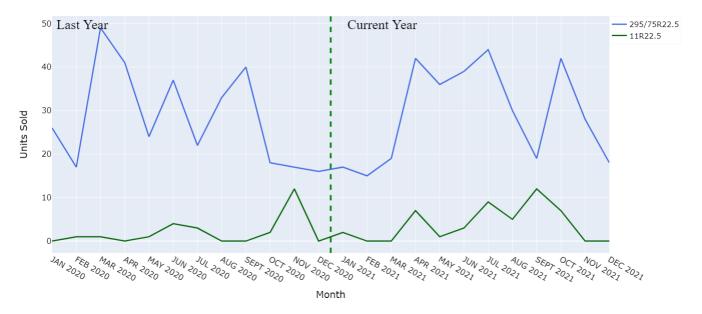
#### Bandag Retreads by Size Trend 2020 - 2021



#### Bridgestone New Tire Purchases Trend 2020 - 2021



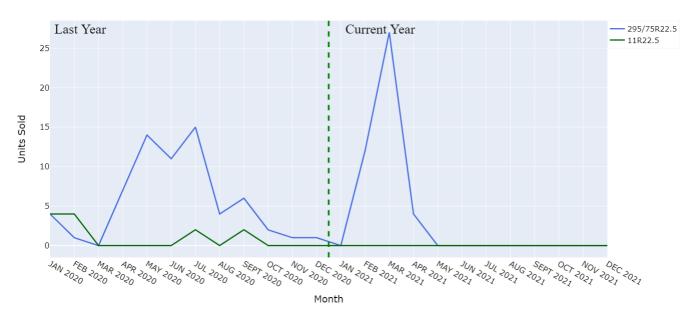
#### Bridgestone Purchases by Size Trend 2020 - 2021



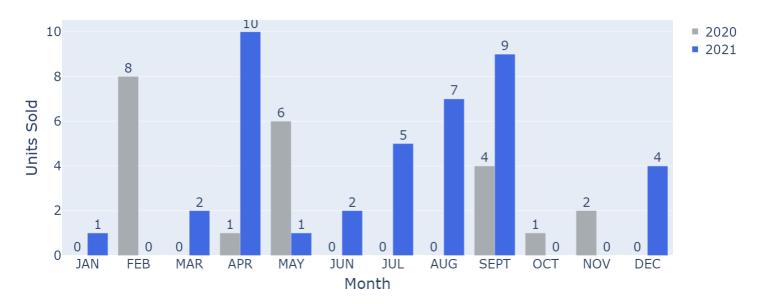
#### Continental New Tire Purchases Trend 2020 - 2021



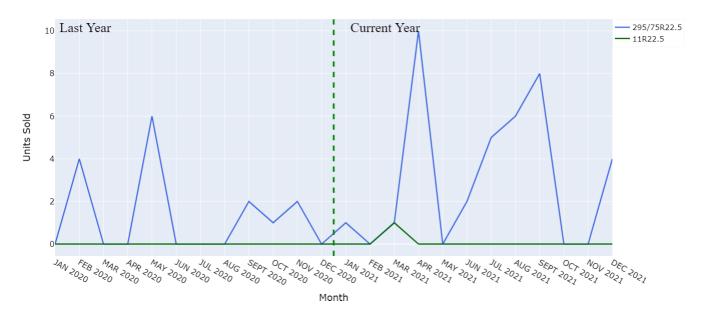
Continental Purchases by Size Trend 2020 - 2021



#### Yokohama New Tire Purchases Trend 2020 - 2021



### Yokohama Purchases by Size Trend 2020 - 2021



### **2021 YTD BFI SCRAP ANALYSIS**

NRT Code	Description	YTD 2021	JAN 2021	FEB 2021	MAR 2021	APR 2021	MAY 2021	JUN 2021	JUL 2021	AUG 2021	SEPT 2021	OCT 2021	NOV 2021	DEC 2021
2300	Outside of Fleet Specifications	13	2	1	0	2	1	3	0	0	4	0	0	0
2202	Belt Separation (Radial Only)	9	1	1	0	0	1	0	1	2	2	1	0	0
2001	Crown Cut(s)/Puncture(s)	8	0	0	0	1	1	0	1	1	1	2	1	0
2205	Shoulder Separation	8	0	1	0	0	0	1	1	2	1	1	0	1
2002	Sidewall Cut(s)/Snag(s)	5	0	0	0	0	1	0	0	2	1	1	0	0
2206	Sidewall Blisters/Bumps	3	0	0	0	0	1	0	2	0	0	0	0	0
2507	Plies Damaged During Buffing	2	0	0	0	0	0	1	0	0	0	1	0	0
2604	Overall Tire Condition Not Acc	2	0	0	0	0	0	0	0	0	0	2	0	0
2102	Worn Too Far	2	0	0	0	0	1	0	1	0	0	0	0	0
2007	Excessive Sidewall Abrasion	2	0	0	0	0	0	0	1	0	1	0	0	0
2016	Scrub Induced Belt Separation	2	0	0	0	0	0	0	0	1	1	0	0	0
	OTHER NRT REASONS	7	1	1	0	0	1	0	1	0	1	2	0	0
	TOTAL	63	4	4	0	3	7	5	8	8	12	10	1	1

#### TOP 3 NRT CAUSES TREND 2020 - 2021

