## Alex Davidow

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### Technical Skills

Front-End Development: HTML5, CSS3, Haml, JavaScript, AJAX, jQuery and jQuery UI.

Back-End Development: Ruby on Rails, Ruby 2.0, Rails 4, RSpec and Cucumber

Databases: PostgreSQL, MySQL and NoSQL

Project Management and Analysis: Github, Pivotal Tracker, wireframing, writing and

Google Analytics

### Experience

Felix Calls (Intelligent Local Advertising) Media Sales Associate

New York, NY

Jan 2013 - Apr 2013

.. Exceeded established quotas for new client acquisition and retention

PlayUp Sports (Social Network for Sports Fans) Lead Analyst

New York, NY

Feb 2011 - Jan 2013

- .. Increased downloads of the company app by securing promotional partnerships with leading academic and athletic institutions and many professional athletes
- ... Created content and managed five writers as editor and head writer of blog
- .. Oversaw all public relations activities, including writing and editing releases

Rodman & Renshaw (Investment Bank)

New York, NY

Institutional Equity Sales

Jan 2010 - Feb 2011

- .. Secured 18 new clients across four countries, creating \$3 million in revenue
- .. Sold clients equity offerings from different industries and geographic regions

AMR Capital (Proprietary Trading Firm)

**New York, NY** 

Equities Trader

June 2008 - Dec 2009

.. Generated a profitable trading account using my own ideas and stock filters.

Karma Fitness, LLC (Fitness Studio)

Svracuse, NY

Fall 2006 - Dec 2008

- Founder, Owner & Manager :. Built and managed the website and email database
  - ... Managed staffing, scheduling, pricing, marketing and finances
  - .. Achieved break-even within 12 months while also teaching spinning classes

# Education

### **General Assembly**

New York, NY

Web Development Immersive Student

May 2013 - Aug 2013

- .. Built an e-commerce application in Rails 4 that includes an interactive custom item creator, delivery validations and full shopping cart functionality
- .. Built a jQuery game using test-driven development where users must click on randomly cascading elements in a specific order to win
- ... Built several rails applications including a trip planner for the 2014 World Cup which features user authentication, API usage and handles invalid user data

**Syracuse University** 

Martin J. Whitman School of Management

Bachelor of Science, Cum Laude

Majors: Finance and Entrepreneurship

May 2008 GPA: 3.5/4.0

Syracuse, NY

**Choate Rosemary Hall** 

Wallingford, CT June 2004

### Personal Interests

- .. Featured Columnist for Bleacher Report covering the New York Rangers
- : Completed the 2011 ING New York City Marathon
- :. Coach/Captain of Syracuse University Men's Club Soccer Team
- ... Traveled extensively in North America, Europe, South America and Asia