1. **Cars**:
   * car\_id (INT, AUTO\_INCREMENT, PRIMARY KEY)
   * VIN (VARCHAR, UNIQUE)
   * manufacturer (VARCHAR)
   * model (VARCHAR)
   * year (YEAR)
   * color (VARCHAR)
2. **Customers**:
   * customer\_id (INT, AUTO\_INCREMENT, PRIMARY KEY)
   * name (VARCHAR)
   * phone (VARCHAR)
   * email (VARCHAR, UNIQUE)
   * address (VARCHAR)
   * city (VARCHAR)
   * state\_province (VARCHAR)
   * country (VARCHAR)
   * zip\_postal\_code (VARCHAR)
3. **Salespersons**:
   * salesperson\_id (INT, AUTO\_INCREMENT, PRIMARY KEY)
   * name (VARCHAR)
   * store (VARCHAR)
4. **Invoices**:
   * invoice\_id (INT, AUTO\_INCREMENT, PRIMARY KEY)
   * invoice\_number (VARCHAR, UNIQUE)
   * date (DATE)
   * car\_id (INT, FOREIGN KEY REFERENCES Cars(car\_id))
   * customer\_id (INT, FOREIGN KEY REFERENCES Customers(customer\_id))
   * salesperson\_id (INT, FOREIGN KEY REFERENCES Salespersons(salesperson\_id))

**Step 2: Determine Relationships**

* **Cars to Invoices**: One-to-Many (one car can appear in many invoices)
* **Customers to Invoices**: One-to-Many (one customer can have many invoices)
* **Salespersons to Invoices**: One-to-Many (one salesperson can be associated with many invoices)