### week13IP

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### 09/07/2021

#### IMPORTING OUR DATASET

```
library("data.table")
data <- fread("http://bit.ly/EcommerceCustomersDataset")</pre>
```

Previewing our data set

#### head(data)

```
Administrative Administrative_Duration Informational Informational_Duration
## 1:
                    0
                                                           0
                                                                                    0
## 2:
                    0
                                             0
                                                           0
                                                                                    0
## 3:
                    0
                                            -1
                                                           0
                                                                                   -1
## 4:
                    0
                                             0
                                                           0
                                                                                    0
## 5:
                    0
                                             0
                                                           0
                                                                                    0
                    0
## 6:
##
      ProductRelated ProductRelated_Duration BounceRates ExitRates PageValues
## 1:
                                     0.000000 0.20000000 0.2000000
                    1
## 2:
                    2
                                    64.000000 0.00000000 0.1000000
                                                                               0
## 3:
                                    -1.000000 0.20000000 0.2000000
                                                                               0
                    1
                   2
                                     2.666667 0.05000000 0.1400000
                                                                               0
## 4:
## 5:
                   10
                                   627.500000 0.02000000 0.0500000
                                                                               0
                   19
                                                                               0
## 6:
                                   154.216667
                                                0.01578947 0.0245614
##
      SpecialDay Month OperatingSystems Browser Region TrafficType
## 1:
               0
                   Feb
                                       1
                                                1
                                                       1
## 2:
               0
                   Feb
                                       2
                                                2
                                                       1
                                                                    2
## 3:
                   Feb
                                       4
                                                1
                                                       9
                                                                    3
## 4:
               0
                   Feb
                                       3
                                                2
                                                       2
                                                                    4
## 5:
               0
                   Feb
                                                3
                                                       1
                                                2
                                                                    3
## 6:
               0
                   Feb
                                                       1
            VisitorType Weekend Revenue
## 1: Returning_Visitor
                           FALSE
                                   FALSE
## 2: Returning_Visitor
                           FALSE
                                   FALSE
## 3: Returning_Visitor
                           FALSE
                                   FALSE
## 4: Returning_Visitor
                           FALSE
                                   FALSE
## 5: Returning_Visitor
                            TRUE
                                   FALSE
## 6: Returning_Visitor
                           FALSE
                                   FALSE
```

Checking data types

### typeof(data)

## [1] "list"

Checking the data shape of our data set

nrow(data)

## [1] 12330

ncol(data)

## [1] 18

 $\#From\ our\ data\ set$ , we can see that we have a total of 12330 rows and a total of 18 columns.

Checking for missing values

```
colSums(is.na(data))
```

##	Administrative	Administrative_Duration	Informational
##	14	14	14
##	${\tt Informational\_Duration}$	${\tt ProductRelated}$	${\tt ProductRelated\_Duration}$
##	14	14	14
##	BounceRates	ExitRates	PageValues
##	14	14	0
##	SpecialDay	Month	${\tt OperatingSystems}$
##	0	0	0
##	Browser	Region	${\tt TrafficType}$
##	0	0	0
##	${\tt VisitorType}$	Weekend	Revenue
##	0	0	0

When we check for null values in each column, we can see that there are no missing values in our data set. Dropping Null values

```
data <- na.omit(data)</pre>
```

Checking again for null values

```
colSums(is.na(data))
```

##	Administrative	${\tt Administrative\_Duration}$	Informational
##	0	0	0
##	Informational_Duration	${\tt ProductRelated}$	ProductRelated_Duration
##	0	0	0
##	BounceRates	ExitRates	PageValues
##	0	0	0
##	SpecialDay	Month	OperatingSystems

```
##
                           0
                                                      0
##
                     Browser
                                                Region
                                                                      TrafficType
##
                           0
                                                      0
##
                VisitorType
                                               Weekend
                                                                          Revenue
##
                                                                                 0
```

Checking for duplicates

```
duplicated_rows <- data[duplicated(data),]
duplicated_rows</pre>
```

```
##
        Administrative Administrative_Duration Informational
##
     1:
                       0
##
     2:
                       0
                                                  0
                                                                 0
                                                  0
                                                                 0
##
     3:
                       0
##
     4:
                       0
                                                  0
                                                                 0
##
     5:
                       0
                                                  0
                                                                 0
##
## 113:
                       0
                                                  0
                                                                 0
## 114:
                       0
                                                  0
                                                                 0
## 115:
                                                                 0
                                                  0
## 116:
                       0
                                                                 0
## 117:
##
        Informational_Duration ProductRelated ProductRelated_Duration BounceRates
##
                                0
     1:
                                                 1
##
     2:
                                0
                                                 1
                                                                           0
                                                                                      0.2
##
     3:
                                0
                                                 1
                                                                            0
                                                                                      0.2
##
     4:
                                0
                                                 1
                                                                            0
                                                                                      0.2
##
     5:
                                0
                                                                                      0.2
##
                                0
                                                                           0
                                                                                      0.2
## 113:
                                                 1
                                                                            0
## 114:
                                0
                                                                                      0.2
                                                 1
                                                                            0
## 115:
                                0
                                                 1
                                                                                      0.2
## 116:
                                0
                                                 1
                                                                            0
                                                                                      0.2
## 117:
                                0
                                                 1
                                                                                       0.2
        ExitRates PageValues SpecialDay Month OperatingSystems Browser Region
##
##
     1:
               0.2
                              0
                                          0
                                              Feb
                                                                    1
                                                                             1
                                                                                    1
               0.2
                              0
                                              Feb
                                                                    3
                                                                             2
                                                                                    3
##
     2:
##
     3:
               0.2
                              0
                                          0
                                              Mar
                                                                    1
                                                                             1
                                                                                    1
                                                                    2
                                                                             2
##
     4:
               0.2
                              0
                                              Mar
                                                                                    4
##
     5:
                              0
                                              Mar
                                                                    3
                                                                             2
                                                                                    3
               0.2
## 113:
               0.2
                              0
                                          0
                                              Dec
                                                                    1
                                                                             1
                                                                                    1
## 114:
               0.2
                              0
                                          0
                                              Dec
                                                                    1
                                                                                    4
## 115:
               0.2
                              0
                                          0
                                              Dec
                                                                    1
                                                                             1
                                                                                    1
## 116:
               0.2
                              0
                                              Dec
                                                                    1
                                                                           13
                                                                                    9
               0.2
                                                                    8
                                                                            13
                                                                                    9
## 117:
                              0
                                              Dec
                            VisitorType Weekend Revenue
##
        TrafficType
##
     1:
                    3 Returning Visitor
                                            FALSE
                                                     FALSE
##
     2:
                    3 Returning_Visitor
                                            FALSE
                                                     FALSE
##
     3:
                    1 Returning_Visitor
                                             TRUE
                                                     FALSE
##
                    1 Returning_Visitor
                                            FALSE
                                                     FALSE
     4:
```

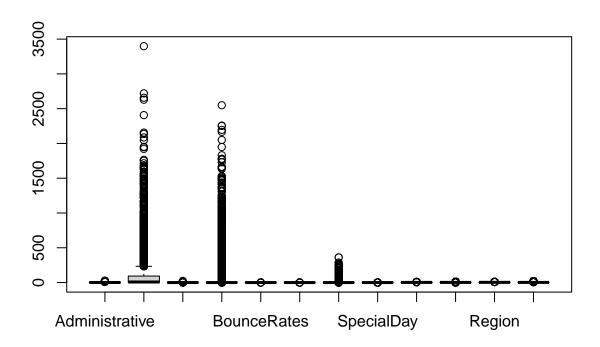
```
1 Returning_Visitor
                                       FALSE
                                               FALSE
## ---
## 113:
                         New_Visitor
                                       FALSE
                                               FALSE
                 1 Returning_Visitor
                                       TRUE
## 114:
                                               FALSE
## 115:
                 3 Returning_Visitor
                                       FALSE
                                               FALSE
## 116:
                20 Returning_Visitor
                                       FALSE
                                               FALSE
## 117:
                20
                               Other
                                       FALSE
                                               FALSE
```

boxplot(data2)

From the above code, we can clearly see the output which shows that there are no duplicates in our data set. Checking for Outliers

```
## -- Attaching packages ----- tidyverse 1.3.1 --
```

```
## v ggplot2 3.3.5
                   v purrr
                             0.3.4
## v tibble 3.1.2
                    v dplyr 1.0.7
## v tidyr 1.1.3
                    v stringr 1.4.0
## v readr 1.4.0
                   v forcats 0.5.1
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::between() masks data.table::between()
## x dplyr::filter()
                     masks stats::filter()
## x dplyr::first()
                     masks data.table::first()
## x dplyr::lag()
                     masks stats::lag()
## x dplyr::last()
                     masks data.table::last()
## x purrr::transpose() masks data.table::transpose()
data2 <-data %>% select(1,2,3,4,7,8,9,10,12,13,14,15)
#Previewing outliers for numeric columns using box plots
```



We can observe some outliers but they are the actual representation of the data so we will not drop them

## **Exploratory Data Analysis**

### Univariate Analysis

Finding the mean

lapply(data2,FUN=mean)

```
## $Administrative
## [1] 2.317798
##
## $Administrative_Duration
## [1] 80.90618
##
## $Informational
## [1] 0.5039786
##
## $Informational_Duration
## [1] 34.50639
##
## $BounceRates
## [1] 0.02215246
```

```
##
## $ExitRates
## [1] 0.04300254
##
## $PageValues
## [1] 5.895952
## $SpecialDay
## [1] 0.06149724
##
## $OperatingSystems
## [1] 2.124147
## $Browser
## [1] 2.357584
##
## $Region
## [1] 3.148019
## $TrafficType
## [1] 4.070477
```

### Finding the median

### lapply(data2,FUN=median)

```
## $Administrative
## [1] 1
##
## $Administrative_Duration
## [1] 8
## $Informational
## [1] 0
## $Informational_Duration
## [1] 0
##
## $BounceRates
## [1] 0.003119412
## $ExitRates
## [1] 0.02512449
##
## $PageValues
## [1] 0
## $SpecialDay
## [1] 0
##
## $OperatingSystems
## [1] 2
##
```

```
## $Browser
## [1] 2
##
## $Region
## [1] 3
##
## $TrafficType
## [1] 2
Finding the mode
getmode <- function(v) {</pre>
   uniqv <- unique(v)
   uniqv[which.max(tabulate(match(v, uniqv)))]
}
lapply(data,FUN=getmode)
## $Administrative
## [1] 0
##
## $Administrative_Duration
## [1] 0
## $Informational
## [1] 0
##
## $Informational_Duration
## [1] 0
## $ProductRelated
## [1] 1
## $ProductRelated_Duration
## [1] 0
##
## $BounceRates
## [1] 0
## $ExitRates
## [1] 0.2
##
## $PageValues
## [1] 0
##
## $SpecialDay
## [1] 0
##
## $Month
## [1] "May"
## $OperatingSystems
## [1] 2
```

```
##
## $Browser
## [1] 2
##
## $Region
## [1] 1
## $TrafficType
## [1] 2
##
## $VisitorType
## [1] "Returning_Visitor"
## $Weekend
## [1] FALSE
##
## $Revenue
## [1] FALSE
Measures of Dispersion
Minimum
lapply(data2,FUN=min)
## $Administrative
## [1] 0
##
## $Administrative_Duration
## [1] -1
## $Informational
## [1] 0
## $Informational_Duration
## [1] -1
##
## $BounceRates
## [1] 0
## $ExitRates
## [1] 0
## $PageValues
## [1] 0
##
## $SpecialDay
## [1] 0
## $OperatingSystems
## [1] 1
##
## $Browser
## [1] 1
```

```
##
## $Region
## [1] 1
##
## $TrafficType
## [1] 1
Maximum
lapply(data2,FUN=max)
## $Administrative
## [1] 27
##
## $Administrative_Duration
## [1] 3398.75
##
## $Informational
## [1] 24
## $Informational_Duration
## [1] 2549.375
##
## $BounceRates
## [1] 0.2
## $ExitRates
## [1] 0.2
##
## $PageValues
## [1] 361.7637
## $SpecialDay
## [1] 1
##
## $OperatingSystems
## [1] 8
##
## $Browser
## [1] 13
## $Region
## [1] 9
## $TrafficType
## [1] 20
Range
lapply(data2,FUN=range)
```

## \$Administrative

```
## [1] 0 27
##
## $Administrative_Duration
       -1.00 3398.75
## [1]
## $Informational
## [1] 0 24
##
## $Informational_Duration
## [1]
       -1.000 2549.375
## $BounceRates
## [1] 0.0 0.2
##
## $ExitRates
## [1] 0.0 0.2
##
## $PageValues
       0.0000 361.7637
## [1]
## $SpecialDay
## [1] 0 1
##
## $OperatingSystems
## [1] 1 8
## $Browser
## [1] 1 13
##
## $Region
## [1] 1 9
##
## $TrafficType
## [1] 1 20
Quantile
lapply(data2,FUN=quantile)
## $Administrative
   0% 25% 50% 75% 100%
##
     0
        0 1 4
## $Administrative_Duration
##
       0%
              25%
                   50%
                             75%
                                    100%
##
   -1.00
             0.00
                     8.00
                            93.50 3398.75
## $Informational
##
   0% 25% 50% 75% 100%
##
   0
         0
             0
                    0
##
```

100%

75%

## \$Informational\_Duration

25%

50%

0%

##

```
-1.000 0.000 0.000 0.000 2549.375
##
##
## $BounceRates
          0%
                     25%
                               50%
                                         75%
                                                     100%
## 0.00000000 0.00000000 0.003119412 0.016683674 0.200000000
##
## $ExitRates
##
                   25%
                             50%
                                       75%
                                                100%
## 0.00000000 0.01428571 0.02512449 0.05000000 0.20000000
##
## $PageValues
               25%
                       50%
                               75%
##
        0%
                                       100%
##
    0.0000
            0.0000 0.0000 0.0000 361.7637
##
## $SpecialDay
    0% 25% 50% 75% 100%
##
     0 0 0 0 1
##
## $OperatingSystems
    0% 25% 50% 75% 100%
         2
##
             2
                  3
##
## $Browser
##
    0% 25% 50% 75% 100%
##
     1
          2
            2
                   2
                      13
## $Region
##
   0% 25% 50% 75% 100%
##
       1
    1
            3
                 4
##
## $TrafficType
##
   0% 25% 50% 75% 100%
##
    1 2 2 4
```

#### Variance

#### lapply(data2,FUN=var)

```
## $Administrative
## [1] 11.04069
##
## $Administrative_Duration
## [1] 31279.61
##
## $Informational
## [1] 1.614682
##
## $Informational_Duration
## [1] 19831.82
##
## $BounceRates
## [1] 0.002345187
##
```

```
## $ExitRates
## [1] 0.002354899
##
## $PageValues
## [1] 345.1393
##
## $SpecialDay
## [1] 0.03960877
## $OperatingSystems
## [1] 0.8309524
## $Browser
## [1] 2.95162
##
## $Region
## [1] 5.770618
## $TrafficType
## [1] 16.19739
```

#### Standard Deviation

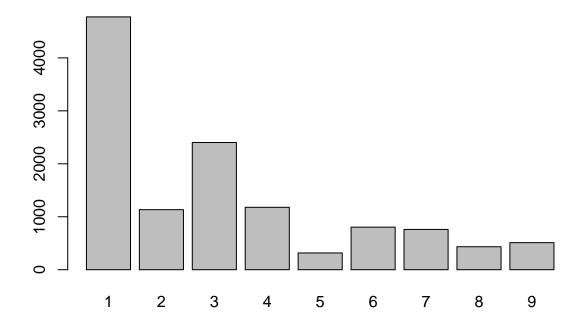
### lapply(data2,FUN=sd)

```
## $Administrative
## [1] 3.322754
## $Administrative_Duration
## [1] 176.8604
##
## $Informational
## [1] 1.270701
## $Informational_Duration
## [1] 140.8255
## $BounceRates
## [1] 0.04842713
## $ExitRates
## [1] 0.0485273
## $PageValues
## [1] 18.57793
##
## $SpecialDay
## [1] 0.1990195
## $OperatingSystems
## [1] 0.9115659
##
## $Browser
```

```
## [1] 1.718028
##
## $Region
## [1] 2.402211
##
## $TrafficType
## [1] 4.024598
```

### Univariate Graphical

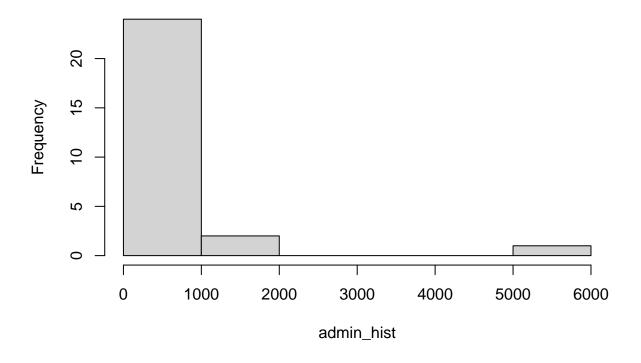
```
region_frequency <- table(data$`Region`)
barplot(region_frequency)</pre>
```



From the plot, we can see that majority are from the region 1

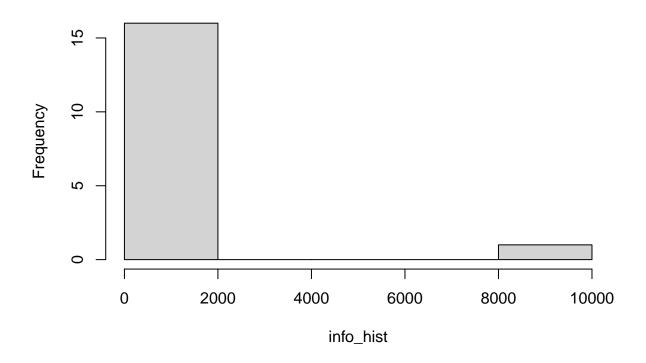
```
admin_hist <- table(data$`Administrative`)
hist(admin_hist)</pre>
```

# Histogram of admin\_hist



```
info_hist <- table(data$Informational)
hist(info_hist)</pre>
```

# Histogram of info\_hist



### **Bivariate Analysis**

Finding the covariance between Product related and product duration

```
prel <- (data$ProductRelated)

pdur <- (data$ProductRelated)

cov(pdur, prel)</pre>
```

## [1] 1979.39

Finding the covariance between Bounce rates and Exit Rates

```
brate <- (data$BounceRates)

erate <- (data$ExitRates)

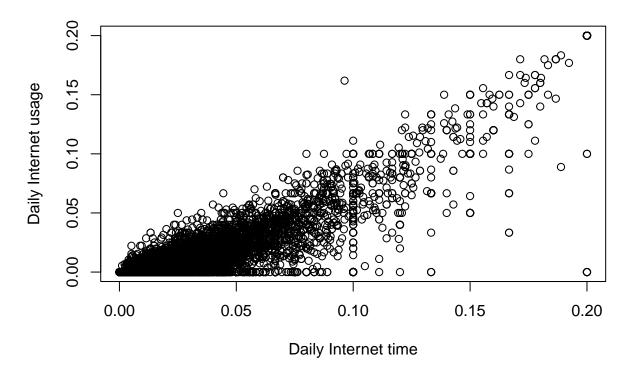
cov(brate, erate)</pre>
```

## [1] 0.00214661

### **Graphical Techniques**

Scatter plot of the covariance between Bounce rates and Exit Rates

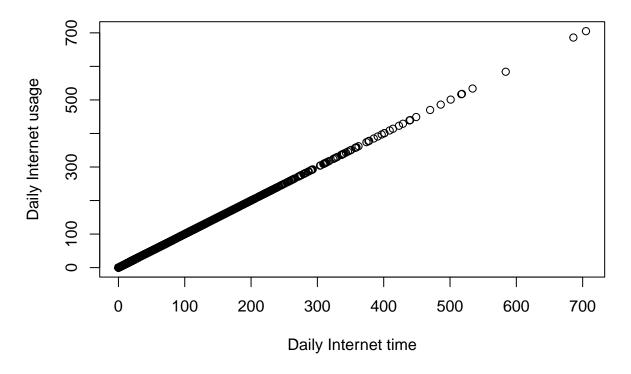
```
plot(erate, brate, xlab="Daily Internet time", ylab="Daily Internet usage")
```



From the above scatter plot, we can see that there is a positive correlation between bounce rate and Exit rate

Scatter plot of the covariance between Product related and Product Duration

```
plot(pdur, prel, xlab="Daily Internet time", ylab="Daily Internet usage")
```



From the above scatter plot, we can see that there is a positive correlation between Product related and product duration

```
data$Month <- as.integer(as.factor(data$Month))
data$VisitorType <- as.integer(as.factor(data$VisitorType))
data$Weekend <- as.integer(as.factor(data$Weekend))
data$Revenue <- as.integer(as.factor(data$Revenue))</pre>
```

```
#Previewing the data set
head(data)
```

```
Administrative Administrative_Duration Informational Informational_Duration
##
## 1:
                    0
                                                            0
                    0
                                             0
                                                            0
## 2:
                                                                                    0
                                                            0
## 3:
                    0
                                            -1
                                                                                   -1
## 4:
                    0
                                             0
                                                            0
                                                                                    0
## 5:
                    0
                                             0
                                                            0
                                                                                    0
## 6:
                    0
                                             0
      ProductRelated ProductRelated_Duration BounceRates ExitRates PageValues
##
## 1:
                    1
                                      0.000000
                                                0.20000000 0.2000000
## 2:
                    2
                                     64.000000
                                                0.00000000 0.1000000
                                                                                0
                                                                                0
## 3:
                    1
                                     -1.000000
                                                0.2000000 0.2000000
## 4:
                    2
                                                0.05000000 0.1400000
                                                                                0
                                      2.666667
## 5:
                   10
                                    627.500000
                                                0.02000000 0.0500000
                                                                                0
                   19
## 6:
                                    154.216667 0.01578947 0.0245614
      SpecialDay Month OperatingSystems Browser Region TrafficType VisitorType
```

```
## 1:
              0
                    3
                                    1
                                            1
                                                              1
                                                                          3
## 2:
              0
                    3
                                    2
                                            2
                                                  1
                                                              2
                                                                          3
## 3:
                                                  9
                                                              3
              0
                   3
                                    4
                                            1
                                                                          3
## 4:
              0
                   3
                                    3
                                            2
                                                  2
                                                              4
                                                                          3
                    3
                                            3
## 5:
              0
                                    3
                                                  1
                                                              4
                                                                          3
## 6:
              0
                                    2
                                            2
                                                  1
                                                              3
                                                                          3
##
     Weekend Revenue
## 1:
          1
## 2:
           1
## 3:
          1
                   1
## 4:
           1
           2
                   1
## 5:
## 6:
                   1
           1
```

#### data\$Revenue <- as.integer(as.factor(data\$Revenue))</pre>

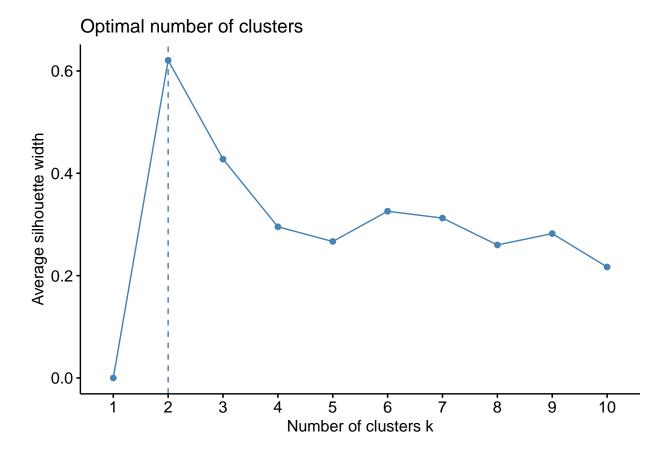
```
normalize <- function(x){</pre>
  return ((x-min(x)) / (max(x)-min(x)))
data$Administrative <- normalize(data$Administrative)</pre>
data$Administrative_Duration <- normalize(data$Administrative_Duration)</pre>
data$Informational <- normalize(data$Informational)</pre>
data$Informational_Duration <- normalize(data$Informational_Duration)</pre>
data$ProductRelated <- normalize(data$ProductRelated)</pre>
data$ProductRelated_Duration <- normalize(data$ProductRelated_Duration)</pre>
data$BounceRates <- normalize(data$BounceRates)</pre>
data$ExitRates <- normalize(data$ExitRates)</pre>
data$PageValues <- normalize(data$PageValues)</pre>
data$SpecialDay <- normalize(data$SpecialDay)</pre>
data$OperatingSystems <- normalize(data$OperatingSystems)</pre>
data$Browser <- normalize(data$Browser)</pre>
data$Region <- normalize(data$Region)</pre>
data$TrafficType <- normalize(data$TrafficType)</pre>
```

```
library(factoextra)
```

## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa

```
library(NbClust)
```

```
fviz_nbclust(data, kmeans, method = "silhouette")
```



Performing clustering with a k value of 2

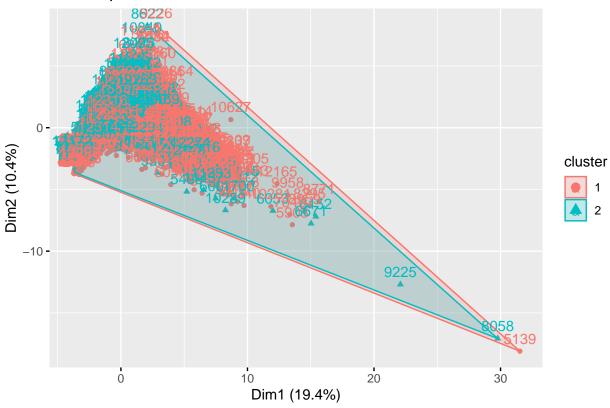
```
kmeans_model = kmeans(data, 2)
# Checking the cluster centers for each attribute
kmeans_model$centers
```

```
Administrative Administrative_Duration Informational Informational_Duration
##
                                                                        0.01369911
## 1
         0.08637317
                                  0.02425905
                                                0.02117400
         0.08402711
                                  0.02351715
                                                0.02039805
                                                                        0.01468809
## 2
##
     ProductRelated ProductRelated_Duration BounceRates ExitRates PageValues
         0.04586972
                                  0.01909943
                                               0.1105004 0.2142179 0.01631461
## 1
         0.04225581
## 2
                                  0.01737680
                                               0.1116625 0.2177441 0.01624001
##
     SpecialDay
                   Month OperatingSystems
                                             Browser
                                                        Region TrafficType
## 1 0.07488470 7.311321
                                0.1583408 0.1093990 0.2620283
                                                                 0.1651992
## 2 0.01548991 2.221542
                                0.1683306 0.1259606 0.2907511
                                                                 0.1492492
     VisitorType Weekend Revenue
## 1
        2.739308 1.238050 1.162159
## 2
        2.644813 1.213977 1.130043
```

Visualizing Kmeans

```
fviz_cluster(kmeans_model, data)
```

### Cluster plot



##Advantages and Disadvantages of K-Means Clustering

### Advantages

Easy to implement With a large number of variables, K-Means may be computationally faster than hierarchical clustering (if K is small). k-Means may produce Highter clusters than hierarchical clustering An instance can change cluster (move to another cluster) when the centroids are recomputed.

###Disadvantages Difficult to predict the number of clusters (K-Value) Initial seeds have a strong impact on the final results The order of the data has an impact on the final results Sensitive to scale: rescaling your datasets (normalization or standardization) will completely change results.

### **Hierarchical Clust**

```
data3 <- dist(data, method = "euclidean")

res.hc <- hclust(data3, method = "ward.D2" )

plot(res.hc, cex = 0.6, hang = -1)</pre>
```

### **Cluster Dendrogram**



data3 hclust (\*, "ward.D2")

# The three main advantages of using the Hierarchical clustering techniques are as follows;

We do not need to specify the number of clusters required for the algorithm. Hierarchical clustering outputs a hierarchy, ie a structure that is more informative than the unstructured set of flat clusters returned by k-means. It is also easy to implement. Below are the limitations of the hierarchical clustering technique;

### There is no mathematical objective for Hierarchical clustering.

All the approaches to calculate the similarity between clusters has its own disadvantages. High space and time complexity for Hierarchical clustering. Hence this clustering algorithm cannot be used when we have huge data.

### Challenging the solution

There are a few challenges that come along while working with the K-means clustering algorithm. One of those challenges is that it makes clusters of the same size. The other challenge is that it decides the number of clusters at the beginning of the algorithm and thus we would not know how many clusters we should have while working with the algorithm. Therefore, Hierarchical Clustering is the best option