# **Alex Marsh**

Economics Department
University of North Carolina - Chapel Hill

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#### Education

Ph.D. Economics, University of North Carolina - Chapel Hill	May 2025 (Expected)
M.A. Economics, Duke University	May 2019
B.S. Economics, Belmont University, Summa Cum Laude	December 2016

#### **Research Fields**

Industrial Organization, Applied Econometrics

#### **Working Papers**

- "Revenue Management with Reallocation" (Job Market Paper) (with Garrett Scott and Jonathan Williams)
- **"What Can Web Traffic Reveal about Air-Travel Demand?"** (with Garrett Scott, Drew Kuiken, and Jonathan Williams), Submitted to *Economics of Transportation*
- "Allocating Upgrades: Challenges and Opportunities in the Airline Industry" (with Garrett Scott and Jonathan Williams)
- "Targeting Discounts in the Airline Industry" (with Andrii Babii, Garrett Scott, and Jonathan Williams)

## **Works in Progress**

"New Consumer Search and Travel Dates Paper"

## **Research & Professional Experience**

Research Assistant for Jonathan Williams and Andrew Yates	Fall 2024 - Present
Research Assistant for Jonathan Williams	Fall 2020 - Present
Research Assistant for Chantale LaCasse	Summer 2022
User Behavior and Strategy Intern at CableLabs	Summer 2021
Research Assistant for Dr. Luca Maini and Dr. Andrés Hincapié	Fall 2020
Research Assistant for James Roberts	Fall 2017 - Spring 2019

#### **Conferences & Presentations**

Econometric Society Summer School in Dynamic Structural Econometrics	2024
International Industrial Organization Conference	2024
Southern Economics Association Annual Meeting	2021, 2022, 2023

Missouri Valley Economic Association Annual Meeting	2016
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Federal Reserve of Dallas Annual Economics Scholars Program	2015, 2016
Teaching Experience	
Instructor, ECON 370: Economic Applications of Data Science	Fall 2021, 2022, 2023
Teaching Assistant, ECON 101: Introduction to Economics	Spring 2024
Teaching Assistant, ECON 470: Econometrics	Spring 2023
Honors & Awards	
Summer Fellowship, Center for Regulatory Industry Studies	Summers 2021 - 2024
Gallman Scholar Fellowship, UNC Economics	Spring 2022
Merit Scholarship, Duke University	Fall 2017 - Spring 2019
Summa Cum Laude, Belmont University	Fall 2016
Alpha Chi Honor Society, Belmont University	Spring 2015
William G. Hall Scholarship, Belmont University	Fall 2014
Merit Scholarship, Belmont University	Fall 2012 - Spring 2016

### **Service**

President, UNC Economics Graduate Student Association Fall 2021 - Spring 2022

### **Computational Skills**

R, Julia, Matlab, Stata, Python, LaTeX

### References

Jonathan Williams	Fei Li	Andrii Babii
Professor	Associate Professor	Associate Professor
Department of Economics	Department of Economics	Department of Economics
UNC - Chapel Hill	UNC - Chapel Hill	UNC - Chapel Hill
jonwms@live.unc.edu	lifei@email.unc.edu	andrii@email.unc.edu

Gary Bigiaiser	Brian McManus
Professor	Professor
Department of Economics	Department of Economics
UNC - Chapel Hill	UNC - Chapel Hill
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