Alex Marsh

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Education

Ph.D. Economics, University of North Carolina - Chapel Hill

May 2025

M.A. Economics, Duke University

May 2019

B.S. Economics, Belmont University, *Summa Cum Laude*December 2016

Professional Experience

Economist at Bates White Economic Consulting Starting August 2025

User Behavior and Strategy Intern at CableLabs Summer 2021

Research Fields

Industrial Organization, Applied Econometrics

Publications

"Should I Stay Or Should I Go? An Empirical Analysis of Consumer Behavior Using Airline Web-Traffic Data," with Garrett Scott, Drew Van Kuiken, and Jonathan Williams. Conditionally accepted at Economics of Transportation.

Working Papers

- "Revenue Management With Reallocation," with Garrett Scott and Jonathan Williams. Job Market Paper.
- "Consumer Awareness And Entry In Upgrade Auctions," with Garrett Scott and Jonathan Williams.
- "Personalized Pricing in the Airline Industry," with Andrii Babii, Garrett Scott, and Jonathan Williams.

Works in Progress

"Consideration Sets with Intertemporally Related Goods: Evidence from an Airline."

Research Experience

Research Assistant

Andrew Yates
Jonathan Williams
Fall 2024 - Summer 2025
Fall 2020 - Fall 2021
Chantale LaCasse
Summer 2022
Luca Maini and Andrés Hincapié
Fall 2020
James Roberts
Fall 2017 - Spring 2019

Conferences & Presentations

European Association for Research in Industrial Economics	2024
Econometric Society Summer School in Dynamic Structural Econometrics	2024
International Industrial Organization Conference	2024
Southern Economics Association Annual Meeting	2021, 2022, 2023
Missouri Valley Economic Association Annual Meeting	2016
Federal Reserve of Dallas Annual Economics Scholars Program	2015, 2016

Teaching Experience

Instructor	
ECON 370: Economic Applications of Data Science	Fall 2021, 2022, 2023
Teaching Assistant	
ECON 101: Introduction to Economics	Spring 2024
ECON 470: Econometrics	Spring 2023

Honors & Awards

Summer Fellowship, Center for Regulatory Industry Studies	Summers 2021 - 2024
Gallman Scholar Fellowship, UNC Economics	Spring 2022
Merit Scholarship, Duke University	Fall 2017 - Spring 2019
Summa Cum Laude, Belmont University	Fall 2016
Alpha Chi Honor Society, Belmont University	Spring 2015
William G. Hall Scholarship, Belmont University	Fall 2014
Merit Scholarship, Belmont University	Fall 2012 - Spring 2016
Eagle Scott, Boy Scouts of America	Fall 2010

Service

President, UNC Economics Graduate Student Association Fall 2021 - Spring 2022

Computational Skills

R, Matlab, Julia, Python, Stata, LaTeX

References

Jonathan Williams	Fei Li	Andrii Babii	Gary Biglaiser
Professor	Professor	Associate Professor	Professor
Economics Department	Economics Department	Economics Department	Economics Department
UNC - Chapel Hill			
jonwms@live.unc.edu	lifei@email.unc.edu	andrii@email.unc.edu	gbiglais@email.unc.edu