

the six hours of talk that I gave\n00:01:35.000 called &quot;The Monticello Dialogues&quot; on NPR, and sent me this as a thank you note --\n00:01:41.000 &quot;We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that&#x27;s there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share.&quot;\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we&#x27;re the dominant species?\n00:03:11.000 And it&#x27;s not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship&#x27;s implicit in dominion,\n00:03:24.000 because you can&#x27;t be steward of something if you can&#x27;t dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let&#x27;s say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we&#x27;re asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don&#x27;t know that that&#x27;s the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can&#x27;t exchange\n00:04:01.000 value for very long if we don&#x27;t trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, &quot;Well, I didn&#x27;t intend\n00:04:23.000 to cause global warming on the way here,&quot;\n00:04:24.000 and we say, &quot;That&#x27;s not part of my plan,&quot;\n00:04:26.000 then we realize it&#x27;s part of our de facto plan.\n00:04:29.000 Because it&#x27;s the thing that&#x27;s happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they&#x27;re doing great.\n00:04:42.000 If the end game is mercury toxification of our

children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 "Brain death for all children. No child left behind."\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word "humility" and the word "architect"\n00:05:22.000 have not appeared in the same paragraph since "The Fountainhead."\n00:05:25.000 So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it "cradle to cradle,"\n00:05:48.000 and our goal is very simple.\n00:05:49.000 This is what I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period.\n00:06:01.000 (Applause)\n00:06:04.000 What do you like about this?\n00:06:07.000 Which part of this do you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, "What do you think it's like trying to run a country with 400 kinds of cheese?"\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we ran out of stones."\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her

childrens's environment, which is from copper. On the other hand, we see great signs of hope. Here's Dr. Venkataswamy in India, who's figured out how to do mass-produced health. He has given eyesight to two million people for free. We see in our material flows that car steels don't become car steel again because of the contaminants of the coatings -- bismuth, antimony, copper and so on. They become building steel. On the other hand, we're working with Berkshire Hathaway, Warren Buffett and Shaw Carpet, the largest carpet company in the world. We've developed a carpet that is continuously recyclable, down to the parts per million. The upper is Nylon 6 that can go back to caprolactam, the bottom, a polyolephine -- infinitely recyclable thermoplastic. Now if I was a bird, the building on my left is a liability. The building on my right, which is our corporate campus for The Gap with an ancient meadow, is an asset -- its nesting grounds. Here's where I come from. I grew up in Hong Kong, with six million people in 40 square miles. During the dry season, we had four hours of water every fourth day. And the relationship to landscape was that of farmers who have been farming the same piece of ground for 40 centuries. You can't farm the same piece of ground for 40 centuries without understanding nutrient flow. My childhood summers were in the Puget Sound of Washington, among the first growth and big growth. My grandfather had been a lumberjack in the Olympics, so I have a lot of tree karma I am working off. I went to Yale for graduate school, studied in a building of this style by Le Corbusier, affectionately known in our business as Brutalism. If we look at the world of architecture, we see with Mies's 1928 tower for Berlin, the question might be, 'Well, where's the sun?' And this might have worked in Berlin, but we built it in Houston, and the windows are all closed. And with most products appearing not to have been designed for indoor use, this is actually a vertical gas chamber. When I went to Yale, we had the first energy crisis, and I was designing the first solar-heated house in Ireland as a student, which I then built -- which would give you a sense of my ambition. And Richard Meier, who was one of my teachers, kept coming over to my desk to give me criticism, and he would say, 'Bill, you've got to understand -- solar energy has nothing to do with architecture.' I guess he didn't read Vitruvius. In 1984, we did the first so-called 'green office' in America for Environmental Defense. We started asking manufacturers what were in their materials. They said, 'They're proprietary, they're legal, go away.' The only indoor quality work done in this country at that time was sponsored by R. J. Reynolds Tobacco Company, and it was to prove there was no danger from secondhand smoke in the workplace. So, all of a sudden, here I am, graduating from high school in 1969, and this happens, and we realize that 'away' went away. Remember we used to throw things away,

and we'd point to away? \n00:10:23.000 And yet, NOAA has now shown us, for example -- \n00:10:25.000 you see that little blue thing above Hawaii? \n00:10:27.000 That's the Pacific Gyre. \n00:10:28.000 It was recently dragged for plankton by scientists, \n00:10:30.000 and they found six times as much plastic as plankton. \n00:10:34.000 When asked, they said, "It's kind of like a giant toilet that doesn't flush." \n00:10:39.000 Perhaps that's away. \n00:10:40.000 So we're looking for the design rules of this -- \n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya, \n00:10:44.000 259 species of tree, and we described this \n00:10:48.000 in the book, "Cradle to Cradle." \n00:10:49.000 The book itself is a polymer. It is not a tree. \n00:10:53.000 That's the name of the first chapter -- "This Book is Not a Tree." \n00:10:56.000 Because in poetics, as Margaret Atwood pointed out, \n00:10:59.000 "we write our history on the skin of fish \n00:11:01.000 with the blood of bears." \n00:11:04.000 And with so much polymer, what we really need \n00:11:05.000 is technical nutrition, and to use something \n00:11:08.000 as elegant as a tree -- imagine this design assignment: \n00:11:11.000 Design something that makes oxygen, sequesters carbon, \n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel, \n00:11:17.000 makes complex sugars and food, creates microclimates, \n00:11:21.000 changes colors with the seasons and self-replicates. \n00:11:27.000 Well, why don't we knock that down and write on it? \n00:11:29.000 (Laughter) \n00:11:35.000 So, we're looking at the same criteria \n00:11:37.000 as most people -- you know, can I afford it? \n00:11:39.000 Does it work? Do I like it? \n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville, \n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson. \n00:11:47.000 We're adding life, liberty and the pursuit of happiness. \n00:11:53.000 Now if we look at the word "competition," \n00:11:54.000 I'm sure most of you've used it. \n00:11:56.000 You know, most people don't realize it comes from \n00:11:57.000 the Latin competere, which means strive together. \n00:12:00.000 It means the way Olympic athletes train with each other. \n00:12:03.000 They get fit together, and then they compete. \n00:12:06.000 The Williams sisters compete -- one wins Wimbledon. \n00:12:08.000 So we've been looking at the idea of competition \n00:12:11.000 as a way of cooperating in order to get fit together. \n00:12:15.000 And the Chinese government has now -- \n00:12:16.000 I work with the Chinese government now -- \n00:12:18.000 has taken this up. \n00:12:20.000 We're also looking at survival of the fittest, \n00:12:22.000 not in just competition terms in our modern context \n00:12:24.000 of destroy the other or beat them to the ground, \n00:12:27.000 but really to fit together and build niches \n00:12:29.000 and have growth that is good. \n00:12:31.000 Now most environmentalists don't say growth is good, \n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame. \n00:12:38.000 But if we look at asphalt as our growth, \n00:12:41.000 then we realize that all we're doing is destroying \n00:12:43.000 the planetary's fundamental underlying operating system. \n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective, \n00:12:52.000 we see energy as physics, chemistry as mass, \n00:12:54.000 and all of a sudden, you get this biology. \n00:12:56.000 And we have plenty of energy, so we'll solve that problem, \n00:12:59.000 but the biology problem's tricky, because as we put through \n00:13:02.000 all these toxic materials that we disgorge, \n00:13:05.000 we will never be able to recover

that. And as Francis Crick pointed out, nine years after discovering DNA with Mr. Watson, that life itself has to have growth as a precondition -- it has to have free energy, sunlight and it needs to be an open system of chemicals. So we're asking for human artifice to become a living thing, and we want growth, we want free energy from sunlight and we want an open metabolism for chemicals. Then, the question becomes not growth or no growth, but what do you want to grow? So instead of just growing destruction, we want to grow the things that we might enjoy, and someday the FDA will allow us to make French cheese. So therefore, we have these two metabolisms, and I worked with a German chemist, Michael Braungart, and we've identified the two fundamental metabolisms. The biological one I'm sure you understand, but also the technical one, where we take materials and put them into closed cycles. We call them biological nutrition and technical nutrition. Technical nutrition will be in an order of magnitude of biological nutrition. Biological nutrition can supply about 500 million humans, which means that if we all wore Birkenstocks and cotton, the world would run out of cork and dry up. So we need materials in closed cycles, but we need to analyze them down to the parts per million for cancer, birth defects, mutagenic effects, disruption of our immune systems, biodegradation, persistence, heavy metal content, knowledge of how we're making them and their production and so on. Our first product was a textile where we analyzed 8,000 chemicals in the textile industry. Using those intellectual filters, we eliminated [7,962.] We were left with 38 chemicals. We have since databased the 4000 most commonly used chemicals in human manufacturing, and we're releasing this database into the public in six weeks. So designers all over the world can analyze their products down to the parts per million for human and ecological health. (Applause) We've developed a protocol so that companies can send these same messages all the way through their supply chains, because when we asked most companies we work with -- about a trillion dollars -- and say, "Where does your stuff come from?" They say, "Suppliers." "And where does it go?" "Customers." So we need some help there. So the biological nutrients, the first fabrics -- the water coming out was clean enough to drink. Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. Here's nylon going back to caprolactam back to carpet. Biotechnical nutrients -- the Model U for Ford Motor, a cradle to cradle car -- concept car. Shoes for Nike, where the uppers are polyesters, infinitely recyclable, the bottoms are biodegradable soles. Wear your old shoes in, your new shoes out. There is no finish line. The idea here of the car is that some of the materials go back to the industry forever, some of the materials go back to soil -- it's all solar-powered. Here's a building at Oberlin College we designed that makes more energy than it needs to operate and purifies

its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient  
grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And  
this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization  
of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color  
photograph.\n00:16:06.000 These are our tools. These are how we sold it to  
Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day  
one,\n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four  
percent margin of an order for 900 million dollars worth of cars.\n00:16:19.000 Here  
it is. It's the world's largest green roof, 10 and a half  
acres.\n00:16:22.000 This is the roof, saving money,\n00:16:25.000 and this is the  
first species to arrive here. These are killdeer.\n00:16:29.000 They showed up in five  
days.\n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird  
songs on the Internet.\n00:16:38.000 We're developing now protocols for cities --  
\n00:16:40.000 that's the home of technical nutrients.\n00:16:42.000 The country  
-- the home of biological. And putting them together.\n00:16:45.000 And so I will  
finish by showing you a new city\n00:16:47.000 we're designing for the Chinese  
government.\n00:16:49.000 We're doing 12 cities for China right  
now,\n00:16:52.000 based on cradle to cradle as templates.\n00:16:54.000 Our  
assignment is to develop protocols for the housing\n00:16:57.000 for 400 million  
people in 12 years.\n00:16:59.000 We did a mass energy balance -- if they use  
brick,\n00:17:01.000 they will lose all their soil and burn all their  
coal.\n00:17:04.000 They'll have cities with no energy and no food.\n00:17:06.000  
We signed a Memorandum of Understanding --\n00:17:08.000 here's Madam Deng Nan,  
Deng Xiaoping's daughter --\n00:17:10.000 for China to adopt cradle to  
cradle.\n00:17:12.000 Because if they toxify themselves, being the lowest-cost  
producer,\n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart --  
\n00:17:18.000 and then we send them all our money, what we'll discover is  
that\n00:17:21.000 we have what, effectively, when I was a student,\n00:17:24.000 was  
called mutually assured destruction.\n00:17:27.000 Now we do it by molecule. These are  
our cities.\n00:17:30.000 We're building a new city next to this city; look at  
that landscape.\n00:17:33.000 This is the site.\n00:17:35.000 We don't normally  
do green fields, but this one is about to be built,\n00:17:39.000 so they brought us  
in to intercede.\n00:17:41.000 This is their plan.\n00:17:43.000 It's a rubber  
stamp grid that they laid right on that landscape.\n00:17:46.000 And they brought us  
in and said, "What would you do?"\n00:17:49.000 This is what they would end  
up with, which is another color photograph.\n00:17:53.000 So this is the existing site,  
so this is what it looks like now,\n00:17:56.000 and here's our  
proposal.\n00:17:58.000 (Applause)\n00:18:02.000 So the way we approached  
this\n00:18:04.000 is we studied the hydrology very carefully.\n00:18:06.000 We  
studied the biota, the ancient biota,\n00:18:08.000 the current farming and the  
protocols.\n00:18:10.000 We studied the winds and the sun to make sure everybody in  
the city\n00:18:12.000 will have fresh air, fresh water and direct  
sunlight\n00:18:18.000 in every single apartment at some point during the  
day.\n00:18:21.000 We then take the parks and lay them out as ecological  
infrastructure.\n00:18:25.000 We lay out the building areas.\n00:18:28.000 We start to  
integrate commercial and mixed use\n00:18:29.000 so the people all have centers and  
places to be.\n00:18:32.000 The transportation is all very simple,\n00:18:34.000  
everybody's within a five-minute walk of mobility.\n00:18:37.000 We have a 24-  
hour street, so that there's always a place that's alive.\n00:18:42.000 The

waste systems all connect.\n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants,\n00:18:49.000 which are sold as assets, not liabilities.\n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations.\n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city.\n00:19:08.000 So this is -- these are fertilizer gas plants.\n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we've got farming,\n00:19:15.000 because what we've done is lifted up the city,\n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings.\n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, {"start\_ix": 2042, "end\_ix": 2053, "citation\_format\_type": "tether\_og", "metadata": {"type": "file", "name": "tactiq-free-transcript-IoRjz8iTVoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "text": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n\nhttps://www.youtube.com/watch/IoRjz8iTVoo\n\n00:00:26.000 In 1962, with Rachel Carson's 'Silent Spring,' I think for people like me in the world of the making of things,\n00:00:35.000 the canary in the mine wasn't singing.\n00:00:39.000 And so the question that we might not have birds\n00:00:42.000 became kind of fundamental to those of us wandering around\n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared.\n00:00:48.000 And the question was, were the birds singing?\n00:00:51.000 Now, I'm not a scientist, that'll be really clear.\n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be.\n00:00:59.000 What is a bird?\n00:01:00.000 Well, in my world, this is a rubber duck.\n00:01:04.000 It comes in California with a warning --\n00:01:06.000 'This product contains chemicals known by the State of California\n00:01:09.000 to cause cancer and birth defects or other reproductive harm.'\n00:01:16.000 This is a bird.\n00:01:19.000 What kind of culture would produce a product of this kind\n00:01:22.000 and then label it and sell it to children?\n00:01:27.000 I think we have a design problem.\n00:01:30.000 Someone heard the six hours of talk that I gave\n00:01:35.000 called 'The Monticello Dialogues' on NPR, and sent me this as a thank you note --\n00:01:41.000 'We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that's there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over

limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share.&quot;\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, &quot;Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,&quot;\n00:04:24.000 and we say, &quot;That's not part of my plan,&quot;\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 &quot;Brain death for all children. No child left behind.&quot;\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word &quot;humility&quot; and the word



"architect"\n00:05:22.000 have not appeared in the same paragraph since  
"The Fountainhead."\n00:05:25.000 So if anybody here has trouble with the  
concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000  
years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly  
pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and  
we're playing in that infinite game.\n00:05:46.000 And so we call it "cradle  
to cradle,"\n00:05:48.000 and our goal is very simple.\n00:05:49.000 This is what  
I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe,  
healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --  
\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed,  
period.\n00:06:01.000 (Applause)\n00:06:04.000 What don't you like about  
this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we  
realized we want full diversity,\n00:06:11.000 even though it can be difficult to  
remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President  
of France.\n00:06:16.000 He said, "What do you think it's like trying to run  
a country with 400 kinds of cheese?"\n00:06:20.000 But at the same time, we  
realize that our products are not safe and healthy.\n00:06:23.000 So we've  
designed products\n00:06:25.000 and we analyzed chemicals down to the parts per  
million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child  
nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We  
can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice  
blindness?\n00:06:38.000 And at what point did that uniform turn from white to  
black?\n00:06:43.000 Water has been declared a human right by the United  
Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who  
breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000  
Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in  
the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being  
addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000  
that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here  
in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember  
Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we  
see the end of the age of oil?"\n00:07:12.000 I don't know if you remember  
his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we  
ran out of stones."\n00:07:19.000 We see that companies acting ethically in this  
world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the  
flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital  
monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself  
to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her  
children's environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the  
other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in  
India, who's figured out\n00:07:45.000 how to do mass-produced  
health.\n00:07:47.000 He has given eyesight to two million people for  
free.\n00:07:51.000 We see in our material flows that car steels don't become car  
steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000  
bismuth, antimony, copper and so on.\n00:07:58.000 They become building  
steel.\n00:07:59.000 On the other hand, we're working with Berkshire  
Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest  
carpet company in the world.\n00:08:05.000 We've developed a carpet that is  
continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000

The upper is Nylon 6 that can go back to caprolactam, the bottom, a polyolephine -- infinitely recyclable thermoplastic. Now if I was a bird, the building on my left is a liability. The building on my right, which is our corporate campus for The Gap with an ancient meadow, is an asset -- its nesting grounds. Here's where I come from. I grew up in Hong Kong, with six million people in 40 square miles. During the dry season, we had four hours of water every fourth day. And the relationship to landscape was that of farmers who have been farming the same piece of ground for 40 centuries. You can't farm the same piece of ground for 40 centuries without understanding nutrient flow. My childhood summers were in the Puget Sound of Washington, among the first growth and big growth. My grandfather had been a lumberjack in the Olympics, so I have a lot of tree karma I am working off. I went to Yale for graduate school, studied in a building of this style by Le Corbusier, affectionately known in our business as Brutalism. If we look at the world of architecture, we see with Mies's 1928 tower for Berlin, the question might be, 'Well, where's the sun?' And this might have worked in Berlin, but we built it in Houston, and the windows are all closed. And with most products appearing not to have been designed for indoor use, this is actually a vertical gas chamber. When I went to Yale, we had the first energy crisis, and I was designing the first solar-heated house in Ireland as a student, which I then built -- which would give you a sense of my ambition. And Richard Meier, who was one of my teachers, kept coming over to my desk to give me criticism, and he would say, 'Bill, you've got to understand -- solar energy has nothing to do with architecture.' I guess he didn't read Vitruvius. In 1984, we did the first so-called 'green office' in America for Environmental Defense. We started asking manufacturers what were in their materials. They said, 'They're proprietary, they're legal, go away.' The only indoor quality work done in this country at that time was sponsored by R. J. Reynolds Tobacco Company, and it was to prove there was no danger from secondhand smoke in the workplace. So, all of a sudden, here I am, graduating from high school in 1969, and this happens, and we realize that 'away' went away. Remember we used to throw things away, and we'd point to away? And yet, NOAA has now shown us, for example -- you see that little blue thing above Hawaii? That's the Pacific Gyre. It was recently dragged for plankton by scientists, and they found six times as much plastic as plankton. When asked, they said, 'It's kind of like a giant toilet that doesn't flush.' Perhaps that's away. So we're looking for the design rules of this -- this is the highest biodiversity of trees in the world, Irian Jaya, 259 species of tree, and we described this in the book, 'Cradle to Cradle.' The book itself is a polymer. It is not a tree. That's the name of the first chapter -- 'This Book

is Not a Tree." Because in poetics, as Margaret Atwood pointed out, "we write our history on the skin of fish with the blood of bears." And with so much polymer, what we really need is technical nutrition, and to use something as elegant as a tree -- imagine this design assignment: Design something that makes oxygen, sequesters carbon, fixes nitrogen, distills water, accrues solar energy as fuel, makes complex sugars and food, creates microclimates, changes colors with the seasons and self-replicates. Well, why don't we knock that down and write on it? (Laughter) So, we're looking at the same criteria as most people -- you know, can I afford it? Does it work? Do I like it? We're adding the Jeffersonian agenda, and I come from Charlottesville, where I've had the privilege of living in a house designed by Thomas Jefferson. We're adding life, liberty and the pursuit of happiness. Now if we look at the word "competition," I'm sure most of you've used it. You know, most people don't realize it comes from the Latin *competere*, which means strive together. It means the way Olympic athletes train with each other. They get fit together, and then they compete. The Williams sisters compete -- one wins Wimbledon. So we've been looking at the idea of competition as a way of cooperating in order to get fit together. And the Chinese government has now -- I work with the Chinese government now -- has taken this up. We're also looking at survival of the fittest, not in just competition terms in our modern context of destroy the other or beat them to the ground, but really to fit together and build niches and have growth that is good. Now most environmentalists don't say growth is good, because, in our lexicon, asphalt is two words: assigning blame. But if we look at asphalt as our growth, then we realize that all we're doing is destroying the planetary's fundamental underlying operating system. So when we see  $E = mc^2$  come along, from a poet's perspective, we see energy as physics, chemistry as mass, and all of a sudden, you get this biology. And we have plenty of energy, so we'll solve that problem, but the biology problem's tricky, because as we put through all these toxic materials that we disgorge, we will never be able to recover that. And as Francis Crick pointed out, nine years after discovering DNA with Mr. Watson, that life itself has to have growth as a precondition -- it has to have free energy, sunlight and it needs to be an open system of chemicals. So we're asking for human artifice to become a living thing, and we want growth, we want free energy from sunlight and we want an open metabolism for chemicals. Then, the question becomes not growth or no growth, but what do you want to grow? So instead of just growing destruction, we want to grow the things that we might enjoy, and someday the FDA will allow us to make French cheese. So therefore, we have these two metabolisms, and I

worked with a German chemist, Michael Braungart, and we've identified the two fundamental metabolisms. The biological one I'm sure you understand, but also the technical one, where we take materials and put them into closed cycles. We call them biological nutrition and technical nutrition. Technical nutrition will be in an order of magnitude of biological nutrition. Biological nutrition can supply about 500 million humans, which means that if we all wore Birkenstocks and cotton, the world would run out of cork and dry up. So we need materials in closed cycles, but we need to analyze them down to the parts per million for cancer, birth defects, mutagenic effects, disruption of our immune systems, biodegradation, persistence, heavy metal content, knowledge of how we're making them and their production and so on. Our first product was a textile where we analyzed 8,000 chemicals in the textile industry. Using those intellectual filters, we eliminated [7,962.] We were left with 38 chemicals. We have since databased the 4000 most commonly used chemicals in human manufacturing, and we're releasing this database into the public in six weeks. So designers all over the world can analyze their products down to the parts per million for human and ecological health.

(Applause) We've developed a protocol so that companies can send these same messages all the way through their supply chains, because when we asked most companies we work with -- about a trillion dollars -- and say, "Where does your stuff come from?" They say, "Suppliers." "And where does it go?" "Customers." So we need some help there. So the biological nutrients, the first fabrics -- the water coming out was clean enough to drink. Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. Here's nylon going back to caprolactam back to carpet. Biotechnical nutrients -- the Model U for Ford Motor, a cradle to cradle car -- concept car. Shoes for Nike, where the uppers are polyesters, infinitely recyclable, the bottoms are biodegradable soles. Wear your old shoes in, your new shoes out. There is no finish line. The idea here of the car is that some of the materials go back to the industry forever, some of the materials go back to soil -- it's all solar-powered. Here's a building at Oberlin College we designed that makes more energy than it needs to operate and purifies its own water. Here's a building for The Gap, where the ancient grasses of San Bruno, California, are on the roof. And this is our project for Ford Motor Company. It's the revitalization of the River Rouge in Dearborn. This is obviously a color photograph. These are our tools. These are how we sold it to Ford. We saved Ford 35 million dollars doing it this way, day one, which is the equivalent of the Ford Taurus at a four percent margin of an order for 900 million dollars worth of cars. Here it is. It's the world's largest green roof, 10 and a half acres. This is the roof, saving money, and this is the first species to arrive here. These are killdeer. They showed up in five

days. \n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird songs on the Internet. \n00:16:38.000 We&#x27;re developing now protocols for cities -- \n00:16:40.000 that&#x27;s the home of technical nutrients. \n00:16:42.000 The country -- the home of biological. And putting them together. \n00:16:45.000 And so I will finish by showing you a new city\n00:16:47.000 we&#x27;re designing for the Chinese government. \n00:16:49.000 We&#x27;re doing 12 cities for China right now, \n00:16:52.000 based on cradle to cradle as templates. \n00:16:54.000 Our assignment is to develop protocols for the housing\n00:16:57.000 for 400 million people in 12 years. \n00:16:59.000 We did a mass energy balance -- if they use brick, \n00:17:01.000 they will lose all their soil and burn all their coal. \n00:17:04.000 They&#x27;ll have cities with no energy and no food. \n00:17:06.000 We signed a Memorandum of Understanding --\n00:17:08.000 here&#x27;s Madam Deng Nan, Deng Xiaoping&#x27;s daughter --\n00:17:10.000 for China to adopt cradle to cradle. \n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer, \n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart -- \n00:17:18.000 and then we send them all our money, what we&#x27;ll discover is that\n00:17:21.000 we have what, effectively, when I was a student, \n00:17:24.000 was called mutually assured destruction. \n00:17:27.000 Now we do it by molecule. These are our cities. \n00:17:30.000 We&#x27;re building a new city next to this city; look at that landscape. \n00:17:33.000 This is the site. \n00:17:35.000 We don&#x27;t normally do green fields, but this one is about to be built, \n00:17:39.000 so they brought us in to intercede. \n00:17:41.000 This is their plan. \n00:17:43.000 It&#x27;s a rubber stamp grid that they laid right on that landscape. \n00:17:46.000 And they brought us in and said, &quot;What would you do?&quot; \n00:17:49.000 This is what they would end up with, which is another color photograph. \n00:17:53.000 So this is the existing site, so this is what it looks like now, \n00:17:56.000 and here&#x27;s our proposal. \n00:17:58.000 (Applause) \n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully. \n00:18:06.000 We studied the biota, the ancient biota, \n00:18:08.000 the current farming and the protocols. \n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day. \n00:18:21.000 We then take the parks and lay them out as ecological infrastructure. \n00:18:25.000 We lay out the building areas. \n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and places to be. \n00:18:32.000 The transportation is all very simple, \n00:18:34.000 everybody&#x27;s within a five-minute walk of mobility. \n00:18:37.000 We have a 24-hour street, so that there&#x27;s always a place that&#x27;s alive. \n00:18:42.000 The waste systems all connect. \n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants, \n00:18:49.000 which are sold as assets, not liabilities. \n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations. \n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city. \n00:19:08.000 So this is -- these are fertilizer gas plants. \n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we&#x27;ve got farming, \n00:19:15.000 because what we&#x27;ve done is lifted up the city, \n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings. \n00:19:28.000 The solar power

of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, {"start\_ix": 2571, "end\_ix": 2582, "citation\_format\_type": "tether\_og", "metadata": {"type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "text": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n#

<https://www.youtube.com/watch/IoRjz8iTvoo>\n\n00:00:26.000 In 1962, with Rachel Carson's "Silent Spring," \n00:00:30.000 I think for people like me in the world of the making of things, \n00:00:35.000 the canary in the mine wasn't singing. \n00:00:39.000 And so the question that we might not have birds \n00:00:42.000 became kind of fundamental to those of us wandering around \n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared. \n00:00:48.000 And the question was, were the birds singing? \n00:00:51.000 Now, I'm not a scientist, that'll be really clear. \n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be. \n00:00:59.000 What is a bird? \n00:01:00.000 Well, in my world, this is a rubber duck. \n00:01:04.000 It comes in California with a warning -- \n00:01:06.000 "This product contains chemicals known by the State of California \n00:01:09.000 to cause cancer and birth defects or other reproductive harm." \n00:01:16.000 This is a bird. \n00:01:19.000 What kind of culture would produce a product of this kind \n00:01:22.000 and then label it and sell it to children? \n00:01:27.000 I think we have a design problem. \n00:01:30.000 Someone heard the six hours of talk that I gave \n00:01:35.000 called "The Monticello Dialogues" on NPR, and sent me this as a thank you note -- \n00:01:41.000 "We realize that design is a signal of intention, \n00:01:43.000 but it also has to occur within a world, \n00:01:46.000 and we have to understand that world in order to \n00:01:50.000 imbue our designs with inherent intelligence, \n00:01:53.000 and so as we look back at the basic state of affairs \n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition \n00:02:03.000 to understand the operating system and the frame conditions of a planet, \n00:02:08.000 and I think the exciting part of that is the good news that's there, \n00:02:13.000 because the news is the news of abundance, \n00:02:16.000 and not the news of limits, \n00:02:18.000 and I think as our culture tortures itself now \n00:02:23.000 with tyrannies and concerns over limits and fear, \n00:02:28.000 we can add this other dimension of abundance that is coherent, \n00:02:33.000 driven by the sun, and start to imagine \n00:02:35.000 what that would be like to share." \n00:02:42.000 That was a nice thing to get. \n00:02:44.000 That was one sentence. \n00:02:48.000 Henry James would be proud. \n00:02:50.000 This is -- I put it down at the bottom, \n00:02:52.000 but that was extemporaneous, obviously. \n00:02:55.000 The fundamental issue is that, for me, \n00:02:58.000 design is the first signal of human intentions. \n00:03:00.000 So what are our intentions, and what would our intentions be -- \n00:03:04.000 if we wake up in the morning, we have designs on the world -- \n00:03:07.000 well, what would our intention be as a species \n00:03:09.000 now that we're the dominant species? \n00:03:11.000 And it's not just stewardship and dominion

debate, \n00:03:14.000 because really, dominion is implicit in stewardship --  
\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000  
And stewardship's implicit in dominion, \n00:03:24.000 because you can't be  
steward of something if you can't dominate it. \n00:03:26.000 So the question is,  
what is the first question for designers? \n00:03:32.000 Now, as guardians --  
let's say the state, for example, \n00:03:35.000 which reserves the right to kill,  
the right to be duplicitous and so on -- \n00:03:40.000 the question we're asking  
the guardian at this point is \n00:03:43.000 are we meant, how are we  
meant, \n00:03:45.000 to secure local societies, create world peace \n00:03:47.000 and  
save the environment? \n00:03:49.000 But I don't know that that's the common  
debate. \n00:03:52.000 Commerce, on the other hand, is relatively quick, \n00:03:56.000  
essentially creative, highly effective and efficient, \n00:03:58.000 and fundamentally  
honest, because we can't exchange \n00:04:01.000 value for very long if we  
don't trust each other. \n00:04:05.000 So we use the tools of commerce primarily  
for our work, \n00:04:07.000 but the question we bring to it is, \n00:04:09.000 how do  
we love all the children of all species for all time? \n00:04:13.000 And so we start  
our designs with that question. \n00:04:16.000 Because what we realize today is that  
modern culture \n00:04:18.000 appears to have adopted a strategy of  
tragedy. \n00:04:21.000 If we come here and say, "Well, I didn't  
intend \n00:04:23.000 to cause global warming on the way here," \n00:04:24.000 and  
we say, "That's not part of my plan," \n00:04:26.000 then we realize  
it's part of our de facto plan. \n00:04:29.000 Because it's the thing  
that's happening because we have no other plan. \n00:04:32.000 And I was at the  
White House for President Bush, \n00:04:34.000 meeting with every federal department  
and agency, \n00:04:36.000 and I pointed out that they appear to have no  
plan. \n00:04:40.000 If the end game is global warming, they're doing  
great. \n00:04:42.000 If the end game is mercury toxification of our  
children \n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air  
Act, \n00:04:48.000 then I see that our education programs should be explicitly defined  
as, \n00:04:52.000 "Brain death for all children. No child left  
behind." \n00:04:54.000 (Applause) \n00:04:58.000 So, the question is, how many  
federal officials \n00:05:02.000 are ready to move to Ohio and Pennsylvania with their  
families? \n00:05:05.000 So if you don't have an endgame of something  
delightful, \n00:05:09.000 then you're just moving chess pieces  
around, \n00:05:11.000 if you don't know you're taking the  
king. \n00:05:12.000 So perhaps we could develop a strategy of change, \n00:05:15.000  
which requires humility. And in my business as an architect, \n00:05:18.000 it's  
unfortunate the word "humility" and the word  
"architect" \n00:05:22.000 have not appeared in the same paragraph since  
"The Fountainhead." \n00:05:25.000 So if anybody here has trouble with the  
concept of design humility, \n00:05:30.000 reflect on this -- it took us 5,000  
years \n00:05:33.000 to put wheels on our luggage. \n00:05:37.000 So, as Kevin Kelly  
pointed out, there is no endgame. \n00:05:42.000 There is an infinite game, and  
we're playing in that infinite game. \n00:05:46.000 And so we call it "cradle  
to cradle," \n00:05:48.000 and our goal is very simple. \n00:05:49.000 This is what  
I presented to the White House. \n00:05:51.000 Our goal is a delightfully diverse, safe,  
healthy and just world, \n00:05:54.000 with clean air, clean water, soil and power --  
\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed,  
period. \n00:06:01.000 (Applause) \n00:06:04.000 What don't you like about

this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, 'What do you think it's like trying to run a country with 400 kinds of cheese?'\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, 'When will we see the end of the age of oil?'\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 'The Stone Age didn't end because we ran out of stones.'\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her childrens'; environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in India, who's figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don't become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we're working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We've developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of



Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies&#x27; 1928 tower for Berlin,\n00:09:15.000 the question might be, &quot;Well, where&#x27;s the sun?&quot;\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to understand--\n00:09:43.000 solar energy has nothing to do with architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that &quot;away&quot; went away.\n00:10:19.000 Remember we used to throw things away, and we&#x27;d point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example --\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That&#x27;s the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, &quot;It&#x27;s kind of like a giant toilet that doesn&#x27;t flush.&quot;\n00:10:39.000 Perhaps that&#x27;s away.\n00:10:40.000 So we&#x27;re looking for the design rules of this --\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, &quot;Cradle to Cradle.&quot;\n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That&#x27;s the name of the first chapter -- &quot;This Book is Not a Tree.&quot;\n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 &quot;we write our history on the skin of fish\n00:11:01.000 with the blood of bears.&quot;\n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don&#x27;t we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we&#x27;re looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does

it work? Do I like it?\n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We're adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word "competition,"\n00:11:54.000 I'm sure most of you've used it.\n00:11:56.000 You know, most people don't realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we've been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective,\n00:12:52.000 we see energy as physics, chemistry as mass,\n00:12:54.000 and all of a sudden, you get this biology.\n00:12:56.000 And we have plenty of energy, so we'll solve that problem,\n00:12:59.000 but the biology problem's tricky, because as we put through\n00:13:02.000 all these toxic materials that we disgorge,\n00:13:05.000 we will never be able to recover that.\n00:13:07.000 And as Francis Crick pointed out, nine years\n00:13:09.000 after discovering DNA with Mr. Watson,\n00:13:12.000 that life itself has to have growth as a precondition --\n00:13:16.000 it has to have free energy, sunlight\n00:13:18.000 and it needs to be an open system of chemicals.\n00:13:21.000 So we're asking for human artifice to become a living thing,\n00:13:24.000 and we want growth, we want free energy from sunlight\n00:13:26.000 and we want an open metabolism for chemicals.\n00:13:29.000 Then, the question becomes not growth or no growth,\n00:13:31.000 but what do you want to grow?\n00:13:34.000 So instead of just growing destruction,\n00:13:36.000 we want to grow the things that we might enjoy,\n00:13:38.000 and someday the FDA will allow us to make French cheese.\n00:13:41.000 So therefore, we have these two metabolisms,\n00:13:45.000 and I worked with a German chemist, Michael Braungart,\n00:13:47.000 and we've identified the two fundamental metabolisms.\n00:13:49.000 The biological one I'm sure you understand,\n00:13:51.000 but also the technical one, where we take materials\n00:13:53.000 and put them into closed cycles.\n00:13:55.000 We call them biological nutrition and technical nutrition.\n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition.\n00:14:02.000 Biological nutrition can supply about 500 million humans,\n00:14:05.000 which means that if we all wore Birkenstocks and cotton,\n00:14:07.000 the world would run out of cork and dry up.\n00:14:10.000 So we need materials in closed cycles,\n00:14:12.000 but we need to analyze them down to the parts per million\n00:14:14.000 for cancer, birth defects, mutagenic effects,\n00:14:17.000 disruption of our immune systems, biodegradation,

persistence,\n00:14:20.000 heavy metal content, knowledge of how we're making them\n00:14:23.000 and their production and so on.\n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals\n00:14:29.000 in the textile industry.\n00:14:30.000 Using those intellectual filters, we eliminated [7,962.]\n00:14:35.000 We were left with 38 chemicals.\n00:14:37.000 We have since databased the 4000 most commonly used chemicals\n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks.\n00:14:45.000 So designers all over the world can analyze their products\n00:14:47.000 down to the parts per million for human and ecological health.\n00:14:52.000 (Applause)\n00:14:57.000 We've developed a protocol so that companies can send\n00:15:00.000 these same messages all the way through their supply chains,\n00:15:03.000 because when we asked most companies we work with -- about a trillion dollars\n00:15:06.000 -- and say, "Where does your stuff come from?" They say, "Suppliers." \n00:15:08.000 "And where does it go?" \n00:15:10.000 "Customers." \n00:15:11.000 So we need some help there.\n00:15:12.000 So the biological nutrients, the first fabrics --\n00:15:14.000 the water coming out was clean enough to drink.\n00:15:16.000 Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet.\n00:15:20.000 Here's nylon going back to caprolactam back to carpet.\n00:15:23.000 Biotechnical nutrients -- the Model U for Ford Motor,\n00:15:26.000 a cradle to cradle car -- concept car.\n00:15:28.000 Shoes for Nike, where the uppers are polyesters, infinitely recyclable,\n00:15:32.000 the bottoms are biodegradable soles.\n00:15:35.000 Wear your old shoes in, your new shoes out.\n00:15:37.000 There is no finish line.\n00:15:39.000 The idea here of the car is that some of the materials\n00:15:41.000 go back to the industry forever, some of the materials go back to soil --\n00:15:44.000 it's all solar-powered.\n00:15:46.000 Here's a building at Oberlin College we designed\n00:15:48.000 that makes more energy than it needs to operate and purifies its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color photograph.\n00:16:06.000 These are our tools. These are how we sold it to Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one,\n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars.\n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres.\n00:16:22.000 This is the roof, saving money,\n00:16:25.000 and this is the first species to arrive here. These are killdeer.\n00:16:29.000 They showed up in five days.\n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird songs on the Internet.\n00:16:38.000 We're developing now protocols for cities -- \n00:16:40.000 that's the home of technical nutrients.\n00:16:42.000 The country -- the home of biological. And putting them together.\n00:16:45.000 And so I will finish by showing you a new city\n00:16:47.000 we're designing for the Chinese government.\n00:16:49.000 We're doing 12 cities for China right now,\n00:16:52.000 based on cradle to cradle as templates.\n00:16:54.000 Our assignment is to develop protocols for the housing\n00:16:57.000 for 400 million people in 12 years.\n00:16:59.000 We did a mass energy balance -- if they use brick,\n00:17:01.000 they will lose all their soil and burn all their coal.\n00:17:04.000 They'll have cities with no energy and no food.\n00:17:06.000

We signed a Memorandum of Understanding --\n00:17:08.000 here&#x27;s Madam Deng Nan, Deng Xiaoping&#x27;s daughter --\n00:17:10.000 for China to adopt cradle to cradle. \n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer, \n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart -- \n00:17:18.000 and then we send them all our money, what we&#x27;ll discover is that\n00:17:21.000 we have what, effectively, when I was a student, \n00:17:24.000 was called mutually assured destruction. \n00:17:27.000 Now we do it by molecule. These are our cities. \n00:17:30.000 We&#x27;re building a new city next to this city; look at that landscape. \n00:17:33.000 This is the site. \n00:17:35.000 We don&#x27;t normally do green fields, but this one is about to be built, \n00:17:39.000 so they brought us in to intercede. \n00:17:41.000 This is their plan. \n00:17:43.000 It&#x27;s a rubber stamp grid that they laid right on that landscape. \n00:17:46.000 And they brought us in and said, &quot;What would you do?&quot; \n00:17:49.000 This is what they would end up with, which is another color photograph. \n00:17:53.000 So this is the existing site, so this is what it looks like now, \n00:17:56.000 and here&#x27;s our proposal. \n00:17:58.000 (Applause) \n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully. \n00:18:06.000 We studied the biota, the ancient biota, \n00:18:08.000 the current farming and the protocols. \n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day. \n00:18:21.000 We then take the parks and lay them out as ecological infrastructure. \n00:18:25.000 We lay out the building areas. \n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and places to be. \n00:18:32.000 The transportation is all very simple, \n00:18:34.000 everybody&#x27;s within a five-minute walk of mobility. \n00:18:37.000 We have a 24-hour street, so that there&#x27;s always a place that&#x27;s alive. \n00:18:42.000 The waste systems all connect. \n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants, \n00:18:49.000 which are sold as assets, not liabilities. \n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations. \n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city. \n00:19:08.000 So this is -- these are fertilizer gas plants. \n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we&#x27;ve got farming, \n00:19:15.000 because what we&#x27;ve done is lifted up the city, \n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings. \n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city. \n00:19:34.000 And this is the concept for the top of the city. \n00:19:36.000 We&#x27;ve lifted the earth up onto the roofs. \n00:19:40.000 The farmers have little bridges to get from one roof to the next. \n00:19:44.000 We inhabit the city with work/live space on all the ground floors. \n00:19:48.000 And so this is the existing city, and this is the new city. \n00:19:53.000 (Applause) \n\nThe file is too long and its contents have been truncated. \n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, {"start\_ix": 2960, "end\_ix": 2971, "citation\_format\_type": "tether\_og", "metadata": {"type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "text": "# tactiq.io free youtube transcript\n# Cradle to cradle

design | William McDonough\n#

<https://www.youtube.com/watch/IoRjz8iTVoo>\n\n00:00:26.000 In 1962, with Rachel Carson's "Silent Spring,"\n00:00:30.000 I think for people like me in the world of the making of things,\n00:00:35.000 the canary in the mine wasn't singing.\n00:00:39.000 And so the question that we might not have birds\n00:00:42.000 became kind of fundamental to those of us wandering around\n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared.\n00:00:48.000 And the question was, were the birds singing?\n00:00:51.000 Now, I'm not a scientist, that's\n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be.\n00:00:59.000 What is a bird?\n00:01:00.000 Well, in my world, this is a rubber duck.\n00:01:04.000 It comes in California with a warning --\n00:01:06.000 "This product contains chemicals known by the State of California\n00:01:09.000 to cause cancer and birth defects or other reproductive harm.\n00:01:16.000 This is a bird.\n00:01:19.000 What kind of culture would produce a product of this kind\n00:01:22.000 and then label it and sell it to children?\n00:01:27.000 I think we have a design problem.\n00:01:30.000 Someone heard the six hours of talk that I gave\n00:01:35.000 called "The Monticello Dialogues" on NPR, and sent me this as a thank you note --\n00:01:41.000 "We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that's there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share.\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000

essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, 'Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,' and we say, 'That's not part of my plan,'\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 'Brain death for all children. No child left behind.'\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word 'humility' and the word 'architect'\n00:05:22.000 have not appeared in the same paragraph since 'The Fountainhead.'\n00:05:25.000 So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it 'cradle to cradle,'\n00:05:48.000 and our goal is very simple.\n00:05:49.000 This is what I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period.\n00:06:01.000 (Applause)\n00:06:04.000 What don't you like about this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, 'What do you think it's like trying to run a country with 400 kinds of cheese?'\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to

black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we ran out of stones."\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her children's environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in India, who's figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don't become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we're working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We've developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies's 1928 tower for Berlin,\n00:09:15.000 the question might be, "Well, where's the sun?"\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went

to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to understand- --\n00:09:43.000 solar energy has nothing to do with architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R. J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that &quot;away&quot; went away.\n00:10:19.000 Remember we used to throw things away, and we&#x27;d point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example --\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That&#x27;s the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, &quot;It&#x27;s kind of like a giant toilet that doesn&#x27;t flush.&quot;\n00:10:39.000 Perhaps that&#x27;s away.\n00:10:40.000 So we&#x27;re looking for the design rules of this --\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, &quot;Cradle to Cradle.&quot;\n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That&#x27;s the name of the first chapter -- &quot;This Book is Not a Tree.&quot;\n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 &quot;we write our history on the skin of fish\n00:11:01.000 with the blood of bears.&quot;\n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don&#x27;t we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we&#x27;re looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does it work? Do I like it?\n00:11:41.000 We&#x27;re adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I&#x27;ve had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We&#x27;re adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word &quot;competition,&quot;\n00:11:54.000 I&#x27;m sure most of you&#x27;ve used it.\n00:11:56.000 You know, most people don&#x27;t realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we&#x27;ve been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit



together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective,\n00:12:52.000 we see energy as physics, chemistry as mass,\n00:12:54.000 and all of a sudden, you get this biology.\n00:12:56.000 And we have plenty of energy, so we'll solve that problem,\n00:12:59.000 but the biology problem's tricky, because as we put through\n00:13:02.000 all these toxic materials that we disgorge,\n00:13:05.000 we will never be able to recover that.\n00:13:07.000 And as Francis Crick pointed out, nine years\n00:13:09.000 after discovering DNA with Mr. Watson,\n00:13:12.000 that life itself has to have growth as a precondition --\n00:13:16.000 it has to have free energy, sunlight\n00:13:18.000 and it needs to be an open system of chemicals.\n00:13:21.000 So we're asking for human artifice to become a living thing,\n00:13:24.000 and we want growth, we want free energy from sunlight\n00:13:26.000 and we want an open metabolism for chemicals.\n00:13:29.000 Then, the question becomes not growth or no growth,\n00:13:31.000 but what do you want to grow?\n00:13:34.000 So instead of just growing destruction,\n00:13:36.000 we want to grow the things that we might enjoy,\n00:13:38.000 and someday the FDA will allow us to make French cheese.\n00:13:41.000 So therefore, we have these two metabolisms,\n00:13:45.000 and I worked with a German chemist, Michael Braungart,\n00:13:47.000 and we've identified the two fundamental metabolisms.\n00:13:49.000 The biological one I'm sure you understand,\n00:13:51.000 but also the technical one, where we take materials\n00:13:53.000 and put them into closed cycles.\n00:13:55.000 We call them biological nutrition and technical nutrition.\n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition.\n00:14:02.000 Biological nutrition can supply about 500 million humans,\n00:14:05.000 which means that if we all wore Birkenstocks and cotton,\n00:14:07.000 the world would run out of cork and dry up.\n00:14:10.000 So we need materials in closed cycles,\n00:14:12.000 but we need to analyze them down to the parts per million\n00:14:14.000 for cancer, birth defects, mutagenic effects,\n00:14:17.000 disruption of our immune systems, biodegradation, persistence,\n00:14:20.000 heavy metal content, knowledge of how we're making them\n00:14:23.000 and their production and so on.\n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals\n00:14:29.000 in the textile industry.\n00:14:30.000 Using those intellectual filters, we eliminated [7,962.]\n00:14:35.000 We were left with 38 chemicals.\n00:14:37.000 We have since databased the 4000 most commonly used chemicals\n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks.\n00:14:45.000 So designers all over the world can analyze their products\n00:14:47.000 down to the parts per million for human and ecological health.\n00:14:52.000 (Applause)\n00:14:57.000 We've developed a protocol so that companies can send\n00:15:00.000 these same messages all the way through their supply

chains, \n00:15:03.000 because when we asked most companies we work with -- about a trillion dollars \n00:15:06.000 -- and say, "Where does your stuff come from?" \n00:15:08.000 They say, "Suppliers." \n00:15:10.000 "And where does it go?" \n00:15:11.000 "Customers." \n00:15:12.000 So we need some help there. \n00:15:14.000 So the biological nutrients, the first fabrics -- \n00:15:16.000 the water coming out was clean enough to drink. \n00:15:20.000 Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. \n00:15:23.000 Here's nylon going back to caprolactam back to carpet. \n00:15:26.000 Biotechnical nutrients -- the Model U for Ford Motor, \n00:15:28.000 a cradle to cradle car -- concept car. \n00:15:32.000 Shoes for Nike, where the uppers are polyesters, infinitely recyclable, \n00:15:35.000 the bottoms are biodegradable soles. \n00:15:37.000 Wear your old shoes in, your new shoes out. \n00:15:39.000 There is no finish line. \n00:15:41.000 The idea here of the car is that some of the materials go back to the industry forever, some of the materials go back to soil -- \n00:15:44.000 it's all solar-powered. \n00:15:46.000 Here's a building at Oberlin College we designed \n00:15:48.000 that makes more energy than it needs to operate and purifies its own water. \n00:15:52.000 Here's a building for The Gap, where the ancient grasses \n00:15:54.000 of San Bruno, California, are on the roof. \n00:15:58.000 And this is our project for Ford Motor Company. \n00:16:00.000 It's the revitalization of the River Rouge in Dearborn. \n00:16:02.000 This is obviously a color photograph. \n00:16:06.000 These are our tools. These are how we sold it to Ford. \n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one, \n00:16:13.000 which is the equivalent of the Ford Taurus \n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars. \n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres. \n00:16:22.000 This is the roof, saving money, \n00:16:25.000 and this is the first species to arrive here. These are killdeer. \n00:16:29.000 They showed up in five days. \n00:16:32.000 And we now have 350-pound auto workers \n00:16:34.000 learning bird songs on the Internet. \n00:16:38.000 We're developing now protocols for cities -- \n00:16:40.000 that's the home of technical nutrients. \n00:16:42.000 The country -- the home of biological. And putting them together. \n00:16:45.000 And so I will finish by showing you a new city \n00:16:47.000 we're designing for the Chinese government. \n00:16:49.000 We're doing 12 cities for China right now, \n00:16:52.000 based on cradle to cradle as templates. \n00:16:54.000 Our assignment is to develop protocols for the housing \n00:16:57.000 for 400 million people in 12 years. \n00:16:59.000 We did a mass energy balance -- if they use brick, \n00:17:01.000 they will lose all their soil and burn all their coal. \n00:17:04.000 They'll have cities with no energy and no food. \n00:17:06.000 We signed a Memorandum of Understanding -- \n00:17:08.000 here's Madam Deng Nan, Deng Xiaoping's daughter -- \n00:17:10.000 for China to adopt cradle to cradle. \n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer, \n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart -- \n00:17:18.000 and then we send them all our money, what we'll discover is that \n00:17:21.000 we have what, effectively, when I was a student, \n00:17:24.000 was called mutually assured destruction. \n00:17:27.000 Now we do it by molecule. These are our cities. \n00:17:30.000 We're building a new city next to this city; look at that landscape. \n00:17:33.000 This is the site. \n00:17:35.000 We don't normally do green fields, but this one is about to be built, \n00:17:39.000 so they brought us in to intercede. \n00:17:41.000 This is their plan. \n00:17:43.000 It's a rubber

stamp grid that they laid right on that landscape.\n00:17:46.000 And they brought us in and said, "What would you do?"\n00:17:49.000 This is what they would end up with, which is another color photograph.\n00:17:53.000 So this is the existing site, so this is what it looks like now,\n00:17:56.000 and here's our proposal.\n00:17:58.000 (Applause)\n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully.\n00:18:06.000 We studied the biota, the ancient biota,\n00:18:08.000 the current farming and the protocols.\n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day.\n00:18:21.000 We then take the parks and lay them out as ecological infrastructure.\n00:18:25.000 We lay out the building areas.\n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and places to be.\n00:18:32.000 The transportation is all very simple,\n00:18:34.000 everybody's within a five-minute walk of mobility.\n00:18:37.000 We have a 24-hour street, so that there's always a place that's alive.\n00:18:42.000 The waste systems all connect.\n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants,\n00:18:49.000 which are sold as assets, not liabilities.\n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations.\n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city.\n00:19:08.000 So this is -- these are fertilizer gas plants.\n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we've got farming,\n00:19:15.000 because what we've done is lifted up the city,\n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings.\n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, {"start\_ix": 3428, "end\_ix": 3439, "citation\_format\_type": "tether\_og", "metadata": {"type": "file", "name": "tactiq-free-transcript-IoRjz8iTVoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "text": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n#\nhttps://www.youtube.com/watch/IoRjz8iTVoo\n\n00:00:26.000 In 1962, with Rachel Carson's \"Silent Spring,\" \n00:00:30.000 I think for people like me in the world of the making of things, \n00:00:35.000 the canary in the mine wasn't singing. \n00:00:39.000 And so the question that we might not have birds \n00:00:42.000 became kind of fundamental to those of us wandering around \n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared. \n00:00:48.000 And the question was, were the birds singing? \n00:00:51.000 Now, I'm not a scientist, that'll be really clear. \n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be. \n00:00:59.000 What is a bird? \n00:01:00.000 Well, in my world, this is a rubber duck. \n00:01:04.000 It comes in California with a

warning --\n00:01:06.000 "This product contains chemicals known by the State of California\n00:01:09.000 to cause cancer and birth defects or other reproductive harm.\n00:01:16.000 This is a bird.\n00:01:19.000 What kind of culture would produce a product of this kind\n00:01:22.000 and then label it and sell it to children?\n00:01:27.000 I think we have a design problem.\n00:01:30.000 Someone heard the six hours of talk that I gave\n00:01:35.000 called "The Monticello Dialogues" on NPR, and sent me this as a thank you note --\n00:01:41.000 "We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that's there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share." \n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, "Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,"\n00:04:24.000 and we say, "That's not part of my plan,"\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing

that's happening because we have no other plan. \n00:04:32.000 And I was at the White House for President Bush, \n00:04:34.000 meeting with every federal department and agency, \n00:04:36.000 and I pointed out that they appear to have no plan. \n00:04:40.000 If the end game is global warming, they're doing great. \n00:04:42.000 If the end game is mercury toxification of our children \n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act, \n00:04:48.000 then I see that our education programs should be explicitly defined as, \n00:04:52.000 "Brain death for all children. No child left behind." \n00:04:54.000 (Applause) \n00:04:58.000 So, the question is, how many federal officials \n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families? \n00:05:05.000 So if you don't have an endgame of something delightful, \n00:05:09.000 then you're just moving chess pieces around, \n00:05:11.000 if you don't know you're taking the king. \n00:05:12.000 So perhaps we could develop a strategy of change, \n00:05:15.000 which requires humility. And in my business as an architect, \n00:05:18.000 it's unfortunate the word "humility" and the word "architect" \n00:05:22.000 have not appeared in the same paragraph since "The Fountainhead." \n00:05:25.000 So if anybody here has trouble with the concept of design humility, \n00:05:30.000 reflect on this -- it took us 5,000 years \n00:05:33.000 to put wheels on our luggage. \n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame. \n00:05:42.000 There is an infinite game, and we're playing in that infinite game. \n00:05:46.000 And so we call it "cradle to cradle," \n00:05:48.000 and our goal is very simple. \n00:05:49.000 This is what I presented to the White House. \n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world, \n00:05:54.000 with clean air, clean water, soil and power -- \n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period. \n00:06:01.000 (Applause) \n00:06:04.000 What don't you like about this? \n00:06:07.000 Which part of this don't you like? \n00:06:09.000 So we realized we want full diversity, \n00:06:11.000 even though it can be difficult to remember what De Gaulle said \n00:06:14.000 when asked what it was like to be President of France. \n00:06:16.000 He said, "What do you think it's like trying to run a country with 400 kinds of cheese?" \n00:06:20.000 But at the same time, we realize that our products are not safe and healthy. \n00:06:23.000 So we've designed products \n00:06:25.000 and we analyzed chemicals down to the parts per million. \n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition \n00:06:30.000 instead of Alzheimer's later in life. \n00:06:32.000 We can ask ourselves, what is justice, \n00:06:34.000 and is justice blind, or is justice blindness? \n00:06:38.000 And at what point did that uniform turn from white to black? \n00:06:43.000 Water has been declared a human right by the United Nations. \n00:06:46.000 Air quality is an obvious thing to anyone who breathes. \n00:06:48.000 Is there anybody here who doesn't breathe? \n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones \n00:06:54.000 in the Gulf of Mexico. \n00:06:56.000 A fundamental issue that's not being addressed. \n00:06:58.000 We've seen the first form of solar energy \n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind \n00:07:03.000 here in the Great Plains, and so that hegemony is leaving. \n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC, \n00:07:09.000 they asked him, "When will we see the end of the age of oil?" \n00:07:12.000 I don't know if you remember his answer, but it was, \n00:07:15.000 "The Stone Age didn't end because we

ran out of stones."\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her childrens' environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in India, who's figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don't become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we're working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We've developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies'; 1928 tower for Berlin,\n00:09:15.000 the question might be, 'Well, where's the sun?'\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, 'Bill, you've got to understand --\n00:09:43.000 solar energy has nothing to do with architecture.' \n00:09:51.000 I guess he didn't read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called 'green office' in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, 'They're proprietary, they're legal, go away.' \n00:10:03.000 The only indoor quality work done in this country

at that time\n00:10:05.000 was sponsored by R. J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that "away" went away.\n00:10:19.000 Remember we used to throw things away, and we'd point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example --\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That's the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, "It's kind of like a giant toilet that doesn't flush."\n00:10:39.000 Perhaps that's away.\n00:10:40.000 So we're looking for the design rules of this --\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, "Cradle to Cradle."\n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That's the name of the first chapter -- "This Book is Not a Tree."\n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 "we write our history on the skin of fish\n00:11:01.000 with the blood of bears."\n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don't we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we're looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does it work? Do I like it?\n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We're adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word "competition,"\n00:11:54.000 I'm sure most of you've used it.\n00:11:56.000 You know, most people don't realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we've been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a

poet's perspective, we see energy as physics, chemistry as mass, and all of a sudden, you get this biology. And we have plenty of energy, so we'll solve that problem, but the biology problem's tricky, because as we put through all these toxic materials that we disgorge, we will never be able to recover that. And as Francis Crick pointed out, nine years after discovering DNA with Mr. Watson, that life itself has to have growth as a precondition -- it has to have free energy, sunlight and it needs to be an open system of chemicals. So we're asking for human artifice to become a living thing, and we want growth, we want free energy from sunlight and we want an open metabolism for chemicals. Then, the question becomes not growth or no growth, but what do you want to grow? So instead of just growing destruction, we want to grow the things that we might enjoy, and someday the FDA will allow us to make French cheese. So therefore, we have these two metabolisms, and I worked with a German chemist, Michael Braungart, and we've identified the two fundamental metabolisms. The biological one I'm sure you understand, but also the technical one, where we take materials and put them into closed cycles. We call them biological nutrition and technical nutrition. Technical nutrition will be in an order of magnitude of biological nutrition. Biological nutrition can supply about 500 million humans, which means that if we all wore Birkenstocks and cotton, the world would run out of cork and dry up. So we need materials in closed cycles, but we need to analyze them down to the parts per million for cancer, birth defects, mutagenic effects, disruption of our immune systems, biodegradation, persistence, heavy metal content, knowledge of how we're making them and their production and so on. Our first product was a textile where we analyzed 8,000 chemicals in the textile industry. Using those intellectual filters, we eliminated [7,962.] We were left with 38 chemicals. We have since databased the 4000 most commonly used chemicals in human manufacturing, and we're releasing this database into the public in six weeks. So designers all over the world can analyze their products down to the parts per million for human and ecological health.

(Applause) We've developed a protocol so that companies can send these same messages all the way through their supply chains, because when we asked most companies we work with -- about a trillion dollars -- and say, "Where does your stuff come from?" They say, "Suppliers." "And where does it go?" "Customers." So we need some help there. So the biological nutrients, the first fabrics -- the water coming out was clean enough to drink. Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. Here's nylon going back to caprolactam back to carpet. Biotechnical nutrients -- the Model U for Ford Motor, a cradle to cradle car -- concept car. Shoes for Nike, where the uppers are polyesters, infinitely recyclable, the bottoms are biodegradable soles. Wear your



old shoes in, your new shoes out.\n00:15:37.000 There is no finish line.\n00:15:39.000 The idea here of the car is that some of the materials\n00:15:41.000 go back to the industry forever, some of the materials go back to soil --\n00:15:44.000 it's all solar-powered.\n00:15:46.000 Here's a building at Oberlin College we designed\n00:15:48.000 that makes more energy than it needs to operate and purifies its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color photograph.\n00:16:06.000 These are our tools. These are how we sold it to Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one,\n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars.\n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres.\n00:16:22.000 This is the roof, saving money,\n00:16:25.000 and this is the first species to arrive here. These are killdeer.\n00:16:29.000 They showed up in five days.\n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird songs on the Internet.\n00:16:38.000 We're developing now protocols for cities --\n00:16:40.000 that's the home of technical nutrients.\n00:16:42.000 The country -- the home of biological. And putting them together.\n00:16:45.000 And so I will finish by showing you a new city\n00:16:47.000 we're designing for the Chinese government.\n00:16:49.000 We're doing 12 cities for China right now,\n00:16:52.000 based on cradle to cradle as templates.\n00:16:54.000 Our assignment is to develop protocols for the housing\n00:16:57.000 for 400 million people in 12 years.\n00:16:59.000 We did a mass energy balance -- if they use brick,\n00:17:01.000 they will lose all their soil and burn all their coal.\n00:17:04.000 They'll have cities with no energy and no food.\n00:17:06.000 We signed a Memorandum of Understanding --\n00:17:08.000 here's Madam Deng Nan, Deng Xiaoping's daughter --\n00:17:10.000 for China to adopt cradle to cradle.\n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer,\n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart --\n00:17:18.000 and then we send them all our money, what we'll discover is that\n00:17:21.000 we have what, effectively, when I was a student,\n00:17:24.000 was called mutually assured destruction.\n00:17:27.000 Now we do it by molecule. These are our cities.\n00:17:30.000 We're building a new city next to this city; look at that landscape.\n00:17:33.000 This is the site.\n00:17:35.000 We don't normally do green fields, but this one is about to be built,\n00:17:39.000 so they brought us in to intercede.\n00:17:41.000 This is their plan.\n00:17:43.000 It's a rubber stamp grid that they laid right on that landscape.\n00:17:46.000 And they brought us in and said, "What would you do?"\n00:17:49.000 This is what they would end up with, which is another color photograph.\n00:17:53.000 So this is the existing site, so this is what it looks like now,\n00:17:56.000 and here's our proposal.\n00:17:58.000 (Applause)\n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully.\n00:18:06.000 We studied the biota, the ancient biota,\n00:18:08.000 the current farming and the protocols.\n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day.\n00:18:21.000 We then take the parks and lay them out as ecological

infrastructure.\n00:18:25.000 We lay out the building areas.\n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and places to be.\n00:18:32.000 The transportation is all very simple,\n00:18:34.000 everybody's within a five-minute walk of mobility.\n00:18:37.000 We have a 24-hour street, so that there's always a place that's alive.\n00:18:42.000 The waste systems all connect.\n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants,\n00:18:49.000 which are sold as assets, not liabilities.\n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations.\n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city.\n00:19:08.000 So this is -- these are fertilizer gas plants.\n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we've got farming,\n00:19:15.000 because what we've done is lifted up the city,\n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings.\n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, {"start\_ix": 3720, "end\_ix": 3731, "citation\_format\_type": "tether\_og", "metadata": {"type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "text": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n#\nhttps://www.youtube.com/watch/IoRjz8iTvoo\n\n\n00:00:26.000 In 1962, with Rachel Carson's 'Silent Spring,'\n00:00:30.000 I think for people like me in the world of the making of things,\n00:00:35.000 the canary in the mine wasn't singing.\n00:00:39.000 And so the question that we might not have birds\n00:00:42.000 became kind of fundamental to those of us wandering around\n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared.\n00:00:48.000 And the question was, were the birds singing?\n00:00:51.000 Now, I'm not a scientist, that'll be really clear.\n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be.\n00:00:59.000 What is a bird?\n00:01:00.000 Well, in my world, this is a rubber duck.\n00:01:04.000 It comes in California with a warning --\n00:01:06.000 'This product contains chemicals known by the State of California\n00:01:09.000 to cause cancer and birth defects or other reproductive harm.'\n00:01:16.000 This is a bird.\n00:01:19.000 What kind of culture would produce a product of this kind\n00:01:22.000 and then label it and sell it to children?\n00:01:27.000 I think we have a design problem.\n00:01:30.000 Someone heard the six hours of talk that I gave\n00:01:35.000 called 'The Monticello Dialogues' on NPR, and sent me this as a thank you note --\n00:01:41.000 'We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a

way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that's there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share."\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, "Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,"\n00:04:24.000 and we say, "That's not part of my plan,"\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 "Brain death for all children. No child left behind."\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something

delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word "humility" and the word "architect" have not appeared in the same paragraph since "The Fountainhead." \n00:05:25.000 So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it "cradle to cradle,"\n00:05:48.000 and our goal is very simple.\n00:05:49.000 This is what I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period.\n00:06:01.000 (Applause)\n00:06:04.000 What don't you like about this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, "What do you think it's like trying to run a country with 400 kinds of cheese?"\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we ran out of stones." \n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her children's environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in India, who's figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don't become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000

bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we're working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We've developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies's 1928 tower for Berlin,\n00:09:15.000 the question might be, 'Well, where's the sun?' \n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built -- \n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, 'Bill, you've got to understand -- \n00:09:43.000 solar energy has nothing to do with architecture.' \n00:09:51.000 I guess he didn't read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called 'green office' in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, 'They're proprietary, they're legal, go away.' \n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that 'away' went away.\n00:10:19.000 Remember we used to throw things away, and we'd point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example -- \n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That's the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, 'It's kind of like a giant toilet that doesn't flush.' \n00:10:39.000 Perhaps that's

away. \n00:10:40.000 So we're looking for the design rules of this --  
\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian  
Jaya, \n00:10:44.000 259 species of tree, and we described this \n00:10:48.000 in the  
book, "Cradle to Cradle." \n00:10:49.000 The book itself is a polymer. It is  
not a tree. \n00:10:53.000 That's the name of the first chapter -- "This Book  
is Not a Tree." \n00:10:56.000 Because in poetics, as Margaret Atwood pointed  
out, \n00:10:59.000 "we write our history on the skin of fish \n00:11:01.000 with  
the blood of bears." \n00:11:04.000 And with so much polymer, what we really  
need \n00:11:05.000 is technical nutrition, and to use something \n00:11:08.000 as  
elegant as a tree -- imagine this design assignment: \n00:11:11.000 Design something  
that makes oxygen, sequesters carbon, \n00:11:13.000 fixes nitrogen, distills water,  
accrues solar energy as fuel, \n00:11:17.000 makes complex sugars and food, creates  
microclimates, \n00:11:21.000 changes colors with the seasons and self-  
replicates. \n00:11:27.000 Well, why don't we knock that down and write on  
it? \n00:11:29.000 (Laughter) \n00:11:35.000 So, we're looking at the same  
criteria \n00:11:37.000 as most people -- you know, can I afford it? \n00:11:39.000 Does  
it work? Do I like it? \n00:11:41.000 We're adding the Jeffersonian agenda, and I  
come from Charlottesville, \n00:11:43.000 where I've had the privilege of living  
in a house designed by Thomas Jefferson. \n00:11:47.000 We're adding life, liberty  
and the pursuit of happiness. \n00:11:53.000 Now if we look at the word  
"competition," \n00:11:54.000 I'm sure most of you've used  
it. \n00:11:56.000 You know, most people don't realize it comes from \n00:11:57.000  
the Latin competere, which means strive together. \n00:12:00.000 It means the way  
Olympic athletes train with each other. \n00:12:03.000 They get fit together, and then  
they compete. \n00:12:06.000 The Williams sisters compete -- one wins  
Wimbledon. \n00:12:08.000 So we've been looking at the idea of  
competition \n00:12:11.000 as a way of cooperating in order to get fit  
together. \n00:12:15.000 And the Chinese government has now -- \n00:12:16.000 I work  
with the Chinese government now -- \n00:12:18.000 has taken this up. \n00:12:20.000  
We're also looking at survival of the fittest, \n00:12:22.000 not in just  
competition terms in our modern context \n00:12:24.000 of destroy the other or beat  
them to the ground, \n00:12:27.000 but really to fit together and build  
niches \n00:12:29.000 and have growth that is good. \n00:12:31.000 Now most  
environmentalists don't say growth is good, \n00:12:33.000 because, in our lexicon,  
asphalt is two words: assigning blame. \n00:12:38.000 But if we look at asphalt as our  
growth, \n00:12:41.000 then we realize that all we're doing is  
destroying \n00:12:43.000 the planetary's fundamental underlying operating  
system. \n00:12:47.000 So when we see E equals mc squared come along, from a  
poet's perspective, \n00:12:52.000 we see energy as physics, chemistry as  
mass, \n00:12:54.000 and all of a sudden, you get this biology. \n00:12:56.000 And we  
have plenty of energy, so we'll solve that problem, \n00:12:59.000 but the biology  
problem's tricky, because as we put through \n00:13:02.000 all these toxic  
materials that we disgorge, \n00:13:05.000 we will never be able to recover  
that. \n00:13:07.000 And as Francis Crick pointed out, nine years \n00:13:09.000 after  
discovering DNA with Mr. Watson, \n00:13:12.000 that life itself has to have growth as  
a precondition -- \n00:13:16.000 it has to have free energy, sunlight \n00:13:18.000 and  
it needs to be an open system of chemicals. \n00:13:21.000 So we're asking for  
human artifice to become a living thing, \n00:13:24.000 and we want growth, we want  
free energy from sunlight \n00:13:26.000 and we want an open metabolism for

chemicals.\n00:13:29.000 Then, the question becomes not growth or no growth,\n00:13:31.000 but what do you want to grow?\n00:13:34.000 So instead of just growing destruction,\n00:13:36.000 we want to grow the things that we might enjoy,\n00:13:38.000 and someday the FDA will allow us to make French cheese.\n00:13:41.000 So therefore, we have these two metabolisms,\n00:13:45.000 and I worked with a German chemist, Michael Braungart,\n00:13:47.000 and we've identified the two fundamental metabolisms.\n00:13:49.000 The biological one I'm sure you understand,\n00:13:51.000 but also the technical one, where we take materials\n00:13:53.000 and put them into closed cycles.\n00:13:55.000 We call them biological nutrition and technical nutrition.\n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition.\n00:14:02.000 Biological nutrition can supply about 500 million humans,\n00:14:05.000 which means that if we all wore Birkenstocks and cotton,\n00:14:07.000 the world would run out of cork and dry up.\n00:14:10.000 So we need materials in closed cycles,\n00:14:12.000 but we need to analyze them down to the parts per million\n00:14:14.000 for cancer, birth defects, mutagenic effects,\n00:14:17.000 disruption of our immune systems, biodegradation, persistence,\n00:14:20.000 heavy metal content, knowledge of how we're making them\n00:14:23.000 and their production and so on.\n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals\n00:14:29.000 in the textile industry.\n00:14:30.000 Using those intellectual filters, we eliminated [7,962.]\n00:14:35.000 We were left with 38 chemicals.\n00:14:37.000 We have since databased the 4000 most commonly used chemicals\n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks.\n00:14:45.000 So designers all over the world can analyze their products\n00:14:47.000 down to the parts per million for human and ecological health.\n00:14:52.000 (Applause)\n00:14:57.000 We've developed a protocol so that companies can send\n00:15:00.000 these same messages all the way through their supply chains,\n00:15:03.000 because when we asked most companies we work with -- about a trillion dollars\n00:15:06.000 -- and say, "Where does your stuff come from?" They say, "Suppliers." \n00:15:08.000 "And where does it go?" \n00:15:10.000 "Customers." \n00:15:11.000 So we need some help there.\n00:15:12.000 So the biological nutrients, the first fabrics --\n00:15:14.000 the water coming out was clean enough to drink.\n00:15:16.000 Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet.\n00:15:20.000 Here's nylon going back to caprolactam back to carpet.\n00:15:23.000 Biotechnical nutrients -- the Model U for Ford Motor,\n00:15:26.000 a cradle to cradle car -- concept car.\n00:15:28.000 Shoes for Nike, where the uppers are polyesters, infinitely recyclable,\n00:15:32.000 the bottoms are biodegradable soles.\n00:15:35.000 Wear your old shoes in, your new shoes out.\n00:15:37.000 There is no finish line.\n00:15:39.000 The idea here of the car is that some of the materials\n00:15:41.000 go back to the industry forever, some of the materials go back to soil --\n00:15:44.000 it's all solar-powered.\n00:15:46.000 Here's a building at Oberlin College we designed\n00:15:48.000 that makes more energy than it needs to operate and purifies its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color photograph.\n00:16:06.000 These are our tools. These are how we sold it to Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day

one, which is the equivalent of the Ford Taurus at a four percent margin of an order for 900 million dollars worth of cars. Here it is. It's the world's largest green roof, 10 and a half acres. This is the roof, saving money, and this is the first species to arrive here. These are killdeer. They showed up in five days. And we now have 350-pound auto workers learning bird songs on the Internet. We're developing now protocols for cities -- that's the home of technical nutrients. The country -- the home of biological. And putting them together. And so I will finish by showing you a new city we're designing for the Chinese government. We're doing 12 cities for China right now, based on cradle to cradle as templates. Our assignment is to develop protocols for the housing for 400 million people in 12 years. We did a mass energy balance -- if they use brick, they will lose all their soil and burn all their coal. They'll have cities with no energy and no food. We signed a Memorandum of Understanding -- here's Madam Deng Nan, Deng Xiaoping's daughter -- for China to adopt cradle to cradle. Because if they toxify themselves, being the lowest-cost producer, send it to the lowest-cost distribution -- Wal-Mart -- and then we send them all our money, what we'll discover is that we have what, effectively, when I was a student, was called mutually assured destruction. Now we do it by molecule. These are our cities. We're building a new city next to this city; look at that landscape. This is the site. We don't normally do green fields, but this one is about to be built, so they brought us in to intercede. This is their plan. It's a rubber stamp grid that they laid right on that landscape. And they brought us in and said, "What would you do?" This is what they would end up with, which is another color photograph. So this is the existing site, so this is what it looks like now, and here's our proposal. (Applause) So the way we approached this is we studied the hydrology very carefully. We studied the biota, the ancient biota, the current farming and the protocols. We studied the winds and the sun to make sure everybody in the city will have fresh air, fresh water and direct sunlight in every single apartment at some point during the day. We then take the parks and lay them out as ecological infrastructure. We lay out the building areas. We start to integrate commercial and mixed use so the people all have centers and places to be. The transportation is all very simple, everybody's within a five-minute walk of mobility. We have a 24-hour street, so that there's always a place that's alive. The waste systems all connect. If you flush a toilet, your feces will go to the sewage treatment plants, which are sold as assets, not liabilities. Because who wants the fertilizer factory that makes natural gas? The waters are all taken in to construct the wetlands for habitat restorations. And then it makes natural gas, which then goes back into the city to power the fuel for the cooking for the city.



So this is -- these are fertilizer gas plants.\n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we've got farming,\n00:19:15.000 because what we've done is lifted up the city,\n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings.\n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, {"start\_ix": 4116, "end\_ix": 4127, "citation\_format\_type": "tether\_og", "metadata": {"type": "file", "name": "tactiq-free-transcript-IoRjz8iTVoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "text": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n\nhttps://www.youtube.com/watch/IoRjz8iTVoo\n\n00:00:26.000 In 1962, with Rachel Carson's 'Silent Spring,' I think for people like me in the world of the making of things,\n00:00:35.000 the canary in the mine wasn't singing.\n00:00:39.000 And so the question that we might not have birds\n00:00:42.000 became kind of fundamental to those of us wandering around\n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared.\n00:00:48.000 And the question was, were the birds singing?\n00:00:51.000 Now, I'm not a scientist, that'll be really clear.\n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be.\n00:00:59.000 What is a bird?\n00:01:00.000 Well, in my world, this is a rubber duck.\n00:01:04.000 It comes in California with a warning --\n00:01:06.000 'This product contains chemicals known by the State of California\n00:01:09.000 to cause cancer and birth defects or other reproductive harm.'\n00:01:16.000 This is a bird.\n00:01:19.000 What kind of culture would produce a product of this kind\n00:01:22.000 and then label it and sell it to children?\n00:01:27.000 I think we have a design problem.\n00:01:30.000 Someone heard the six hours of talk that I gave\n00:01:35.000 called 'The Monticello Dialogues' on NPR, and sent me this as a thank you note --\n00:01:41.000 'We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that's there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share.'\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for

me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, 'Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,' and we say, 'That's not part of my plan,'\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 'Brain death for all children. No child left behind.'\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word 'humility' and the word 'architect'\n00:05:22.000 have not appeared in the same paragraph since 'The Fountainhead.'\n00:05:25.000 So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it 'cradle

to cradle, and our goal is very simple. This is what I presented to the White House. Our goal is a delightfully diverse, safe, healthy and just world, with clean air, clean water, soil and power -- economically, equitably, ecologically and elegantly enjoyed, period. (Applause) What don't you like about this? Which part of this don't you like? So we realized we want full diversity, even though it can be difficult to remember what De Gaulle said when asked what it was like to be President of France. He said, "What do you think it's like trying to run a country with 400 kinds of cheese?" But at the same time, we realize that our products are not safe and healthy. So we've designed products and we analyzed chemicals down to the parts per million. This is a baby blanket by Pendleton that will give your child nutrition instead of Alzheimer's later in life. We can ask ourselves, what is justice, and is justice blind, or is justice blindness? And at what point did that uniform turn from white to black? Water has been declared a human right by the United Nations. Air quality is an obvious thing to anyone who breathes. Is there anybody here who doesn't breathe? Clean soil is a critical problem -- the nitrification, the dead zones in the Gulf of Mexico. A fundamental issue that's not being addressed. We've seen the first form of solar energy that's beat the hegemony of fossil fuels in the form of wind here in the Great Plains, and so that hegemony is leaving. And if we remember Sheikh Yamani when he formed OPEC, they asked him, "When will we see the end of the age of oil?" I don't know if you remember his answer, but it was, "The Stone Age didn't end because we ran out of stones." We see that companies acting ethically in this world are outperforming those that don't. We see the flows of materials in a rather terrifying prospect. This is a hospital monitor from Los Angeles, sent to China. This woman will expose herself to toxic phosphorous, release four pounds of toxic lead into her children's environment, which is from copper. On the other hand, we see great signs of hope. Here's Dr. Venkataswamy in India, who's figured out how to do mass-produced health. He has given eyesight to two million people for free. We see in our material flows that car steels don't become car steel again because of the contaminants of the coatings -- bismuth, antimony, copper and so on. They become building steel. On the other hand, we're working with Berkshire Hathaway, Warren Buffett and Shaw Carpet, the largest carpet company in the world. We've developed a carpet that is continuously recyclable, down to the parts per million. The upper is Nylon 6 that can go back to caprolactam, the bottom, a polyolephine -- infinitely recyclable thermoplastic. Now if I was a bird, the building on my left is a liability. The building on my right, which is our corporate campus for The Gap with an ancient meadow, is an asset -- its nesting grounds. Here's where I come from. I grew up in Hong Kong, with six million people in 40 square miles. During

the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies's 1928 tower for Berlin,\n00:09:15.000 the question might be, 'Well, where's the sun?' \n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built -- \n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, 'Bill, you've got to understand -- \n00:09:43.000 solar energy has nothing to do with architecture.' \n00:09:51.000 I guess he didn't read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called 'green office' in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, 'They're proprietary, they're legal, go away.' \n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that 'away' went away.\n00:10:19.000 Remember we used to throw things away, and we'd point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example -- \n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That's the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, 'It's kind of like a giant toilet that doesn't flush.' \n00:10:39.000 Perhaps that's away.\n00:10:40.000 So we're looking for the design rules of this -- \n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, 'Cradle to Cradle.' \n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That's the name of the first chapter -- 'This Book is Not a Tree.' \n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 'we write our history on the skin of fish\n00:11:01.000 with the blood of bears.' \n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water,

accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don't we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we're looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does it work? Do I like it?\n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We're adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word "competition,"\n00:11:54.000 I'm sure most of you've used it.\n00:11:56.000 You know, most people don't realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we've been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective,\n00:12:52.000 we see energy as physics, chemistry as mass,\n00:12:54.000 and all of a sudden, you get this biology.\n00:12:56.000 And we have plenty of energy, so we'll solve that problem,\n00:12:59.000 but the biology problem's tricky, because as we put through\n00:13:02.000 all these toxic materials that we disgorge,\n00:13:05.000 we will never be able to recover that.\n00:13:07.000 And as Francis Crick pointed out, nine years\n00:13:09.000 after discovering DNA with Mr. Watson,\n00:13:12.000 that life itself has to have growth as a precondition --\n00:13:16.000 it has to have free energy, sunlight\n00:13:18.000 and it needs to be an open system of chemicals.\n00:13:21.000 So we're asking for human artifice to become a living thing,\n00:13:24.000 and we want growth, we want free energy from sunlight\n00:13:26.000 and we want an open metabolism for chemicals.\n00:13:29.000 Then, the question becomes not growth or no growth,\n00:13:31.000 but what do you want to grow?\n00:13:34.000 So instead of just growing destruction,\n00:13:36.000 we want to grow the things that we might enjoy,\n00:13:38.000 and someday the FDA will allow us to make French cheese.\n00:13:41.000 So therefore, we have these two metabolisms,\n00:13:45.000 and I worked with a German chemist, Michael Braungart,\n00:13:47.000 and we've identified the two fundamental metabolisms.\n00:13:49.000 The biological one I'm sure you understand,\n00:13:51.000 but also the technical one, where we take materials\n00:13:53.000 and put them into closed cycles.\n00:13:55.000 We call them biological nutrition and technical nutrition.\n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition.\n00:14:02.000 Biological

nutrition can supply about 500 million humans, \n00:14:05.000 which means that if we all wore Birkenstocks and cotton, \n00:14:07.000 the world would run out of cork and dry up. \n00:14:10.000 So we need materials in closed cycles, \n00:14:12.000 but we need to analyze them down to the parts per million \n00:14:14.000 for cancer, birth defects, mutagenic effects, \n00:14:17.000 disruption of our immune systems, biodegradation, persistence, \n00:14:20.000 heavy metal content, knowledge of how we're making them \n00:14:23.000 and their production and so on. \n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals \n00:14:29.000 in the textile industry. \n00:14:30.000 Using those intellectual filters, we eliminated [7,962.] \n00:14:35.000 We were left with 38 chemicals. \n00:14:37.000 We have since databased the 4000 most commonly used chemicals \n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks. \n00:14:45.000 So designers all over the world can analyze their products \n00:14:47.000 down to the parts per million for human and ecological health. \n00:14:52.000 (Applause) \n00:14:57.000 We've developed a protocol so that companies can send \n00:15:00.000 these same messages all the way through their supply chains, \n00:15:03.000 because when we asked most companies we work with -- about a trillion dollars \n00:15:06.000 -- and say, "Where does your stuff come from?" They say, "Suppliers." \n00:15:08.000 "And where does it go?" \n00:15:10.000 "Customers." \n00:15:11.000 So we need some help there. \n00:15:12.000 So the biological nutrients, the first fabrics -- \n00:15:14.000 the water coming out was clean enough to drink. \n00:15:16.000 Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. \n00:15:20.000 Here's nylon going back to caprolactam back to carpet. \n00:15:23.000 Biotechnical nutrients -- the Model U for Ford Motor, \n00:15:26.000 a cradle to cradle car -- concept car. \n00:15:28.000 Shoes for Nike, where the uppers are polyesters, infinitely recyclable, \n00:15:32.000 the bottoms are biodegradable soles. \n00:15:35.000 Wear your old shoes in, your new shoes out. \n00:15:37.000 There is no finish line. \n00:15:39.000 The idea here of the car is that some of the materials \n00:15:41.000 go back to the industry forever, some of the materials go back to soil -- \n00:15:44.000 it's all solar-powered. \n00:15:46.000 Here's a building at Oberlin College we designed \n00:15:48.000 that makes more energy than it needs to operate and purifies its own water. \n00:15:52.000 Here's a building for The Gap, where the ancient grasses \n00:15:54.000 of San Bruno, California, are on the roof. \n00:15:58.000 And this is our project for Ford Motor Company. \n00:16:00.000 It's the revitalization of the River Rouge in Dearborn. \n00:16:02.000 This is obviously a color photograph. \n00:16:06.000 These are our tools. These are how we sold it to Ford. \n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one, \n00:16:13.000 which is the equivalent of the Ford Taurus \n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars. \n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres. \n00:16:22.000 This is the roof, saving money, \n00:16:25.000 and this is the first species to arrive here. These are killdeer. \n00:16:29.000 They showed up in five days. \n00:16:32.000 And we now have 350-pound auto workers \n00:16:34.000 learning bird songs on the Internet. \n00:16:38.000 We're developing now protocols for cities -- \n00:16:40.000 that's the home of technical nutrients. \n00:16:42.000 The country -- the home of biological. And putting them together. \n00:16:45.000 And so I will finish by showing you a new city \n00:16:47.000 we're designing for the Chinese government. \n00:16:49.000 We're doing 12 cities for China right

now, \n00:16:52.000 based on cradle to cradle as templates. \n00:16:54.000 Our assignment is to develop protocols for the housing \n00:16:57.000 for 400 million people in 12 years. \n00:16:59.000 We did a mass energy balance -- if they use brick, \n00:17:01.000 they will lose all their soil and burn all their coal. \n00:17:04.000 They'll have cities with no energy and no food. \n00:17:06.000 We signed a Memorandum of Understanding -- \n00:17:08.000 here's Madam Deng Nan, Deng Xiaoping's daughter -- \n00:17:10.000 for China to adopt cradle to cradle. \n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer, \n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart -- \n00:17:18.000 and then we send them all our money, what we'll discover is that \n00:17:21.000 we have what, effectively, when I was a student, \n00:17:24.000 was called mutually assured destruction. \n00:17:27.000 Now we do it by molecule. These are our cities. \n00:17:30.000 We're building a new city next to this city; look at that landscape. \n00:17:33.000 This is the site. \n00:17:35.000 We don't normally do green fields, but this one is about to be built, \n00:17:39.000 so they brought us in to intercede. \n00:17:41.000 This is their plan. \n00:17:43.000 It's a rubber stamp grid that they laid right on that landscape. \n00:17:46.000 And they brought us in and said, "What would you do?" \n00:17:49.000 This is what they would end up with, which is another color photograph. \n00:17:53.000 So this is the existing site, so this is what it looks like now, \n00:17:56.000 and here's our proposal. \n00:17:58.000 (Applause) \n00:18:02.000 So the way we approached this \n00:18:04.000 is we studied the hydrology very carefully. \n00:18:06.000 We studied the biota, the ancient biota, \n00:18:08.000 the current farming and the protocols. \n00:18:10.000 We studied the winds and the sun to make sure everybody in the city \n00:18:12.000 will have fresh air, fresh water and direct sunlight \n00:18:18.000 in every single apartment at some point during the day. \n00:18:21.000 We then take the parks and lay them out as ecological infrastructure. \n00:18:25.000 We lay out the building areas. \n00:18:28.000 We start to integrate commercial and mixed use \n00:18:29.000 so the people all have centers and places to be. \n00:18:32.000 The transportation is all very simple, \n00:18:34.000 everybody's within a five-minute walk of mobility. \n00:18:37.000 We have a 24-hour street, so that there's always a place that's alive. \n00:18:42.000 The waste systems all connect. \n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants, \n00:18:49.000 which are sold as assets, not liabilities. \n00:18:51.000 Because who wants the fertilizer factory that makes natural gas? \n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations. \n00:19:00.000 And then it makes natural gas, which then goes back into the city \n00:19:04.000 to power the fuel for the cooking for the city. \n00:19:08.000 So this is -- these are fertilizer gas plants. \n00:19:10.000 And then the compost is all taken back \n00:19:13.000 to the roofs of the city, where we've got farming, \n00:19:15.000 because what we've done is lifted up the city, \n00:19:19.000 the landscape, into the air to -- to restore the native landscape \n00:19:26.000 on the roofs of the buildings. \n00:19:28.000 The solar power of all the factory centers \n00:19:31.000 and all the industrial zones with their light roofs powers the city. \n00:19:34.000 And this is the concept for the top of the city. \n00:19:36.000 We've lifted the earth up onto the roofs. \n00:19:40.000 The farmers have little bridges to get from one roof to the next. \n00:19:44.000 We inhabit the city with work/live space on all the ground floors. \n00:19:48.000 And so this is the existing city, and this is the new city. \n00:19:53.000 (Applause) \n\nThe file is

too long and its contents have been truncated.\n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, {"start\_ix": 4501, "end\_ix": 4512, "citation\_format\_type": "tether\_og", "metadata": {"type": "file", "name": "tactiq-free-transcript-IoRjz8iTVoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "text": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n#\nhttps://www.youtube.com/watch/IoRjz8iTVoo\n\n00:00:26.000 In 1962, with Rachel Carson's \"Silent Spring,\" 00:00:30.000 I think for people like me in the world of the making of things, 00:00:35.000 the canary in the mine wasn't singing. 00:00:39.000 And so the question that we might not have birds 00:00:42.000 became kind of fundamental to those of us wandering around 00:00:45.000 looking for the meadowlarks that seemed to have all disappeared. 00:00:48.000 And the question was, were the birds singing? 00:00:51.000 Now, I'm not a scientist, that'll be really clear. 00:00:55.000 But, you know, we've just come from this discussion of what a bird might be. 00:00:59.000 What is a bird? 00:01:00.000 Well, in my world, this is a rubber duck. 00:01:04.000 It comes in California with a warning -- 00:01:06.000 \"This product contains chemicals known by the State of California 00:01:09.000 to cause cancer and birth defects or other reproductive harm.\" 00:01:16.000 This is a bird. 00:01:19.000 What kind of culture would produce a product of this kind 00:01:22.000 and then label it and sell it to children? 00:01:27.000 I think we have a design problem. 00:01:30.000 Someone heard the six hours of talk that I gave 00:01:35.000 called \"The Monticello Dialogues\" on NPR, and sent me this as a thank you note -- 00:01:41.000 \"We realize that design is a signal of intention, 00:01:43.000 but it also has to occur within a world, 00:01:46.000 and we have to understand that world in order to 00:01:50.000 imbue our designs with inherent intelligence, 00:01:53.000 and so as we look back at the basic state of affairs 00:01:58.000 in which we design, we, in a way, need to go to the primordial condition 00:02:03.000 to understand the operating system and the frame conditions of a planet, 00:02:08.000 and I think the exciting part of that is the good news that's there, 00:02:13.000 because the news is the news of abundance, 00:02:16.000 and not the news of limits, 00:02:18.000 and I think as our culture tortures itself now 00:02:23.000 with tyrannies and concerns over limits and fear, 00:02:28.000 we can add this other dimension of abundance that is coherent, 00:02:33.000 driven by the sun, and start to imagine 00:02:35.000 what that would be like to share.\" 00:02:42.000 That was a nice thing to get. 00:02:44.000 That was one sentence. 00:02:48.000 Henry James would be proud. 00:02:50.000 This is -- I put it down at the bottom, 00:02:52.000 but that was extemporaneous, obviously. 00:02:55.000 The fundamental issue is that, for me, 00:02:58.000 design is the first signal of human intentions. 00:03:00.000 So what are our intentions, and what would our intentions be -- 00:03:04.000 if we wake up in the morning, we have designs on the world -- 00:03:07.000 well, what would our intention be as a species 00:03:09.000 now that we're the dominant species? 00:03:11.000 And it's not just stewardship and dominion debate, 00:03:14.000 because really, dominion is implicit in stewardship -- 00:03:20.000 because how could you dominate something you had killed? 00:03:22.000 And stewardship's implicit in dominion, 00:03:24.000 because you can't be steward of something if you can't dominate it. 00:03:26.000 So the question is, what is the first question for designers? 00:03:32.000 Now, as guardians -- let's say the state, for example, 00:03:35.000 which reserves the right to kill,



the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, 'Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,' and we say, 'That's not part of my plan,'\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 'Brain death for all children. No child left behind.'\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word 'humility' and the word 'architect'\n00:05:22.000 have not appeared in the same paragraph since 'The Fountainhead.'\n00:05:25.000 So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it 'cradle to cradle,' and our goal is very simple.\n00:05:49.000 This is what I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period.\n00:06:01.000 (Applause)\n00:06:04.000 What don't you like about this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, 'What do you think it's like trying to run a country with 400 kinds of cheese?'\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've

designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer&#x27;s later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn&#x27;t breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that&#x27;s not being addressed.\n00:06:58.000 We&#x27;ve seen the first form of solar energy\n00:07:00.000 that&#x27;s beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don&#x27;t know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn&#x27;t end because we ran out of stones."\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don&#x27;t.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her childrens&#x27; environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here&#x27;s Dr. Venkataswamy in India, who&#x27;s figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don&#x27;t become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we&#x27;re working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We&#x27;ve developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here&#x27;s where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can&#x27;t farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see

with Mies&#x27; 1928 tower for Berlin,\n00:09:15.000 the question might be, &quot;Well, where&#x27;s the sun?&quot;\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to understand- --\n00:09:43.000 solar energy has nothing to do with architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that &quot;away&quot; went away.\n00:10:19.000 Remember we used to throw things away, and we&#x27;d point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example --\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That&#x27;s the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, &quot;It&#x27;s kind of like a giant toilet that doesn&#x27;t flush.&quot;\n00:10:39.000 Perhaps that&#x27;s away.\n00:10:40.000 So we&#x27;re looking for the design rules of this --\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, &quot;Cradle to Cradle.&quot;\n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That&#x27;s the name of the first chapter -- &quot;This Book is Not a Tree.&quot;\n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 &quot;we write our history on the skin of fish\n00:11:01.000 with the blood of bears.&quot;\n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don&#x27;t we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we&#x27;re looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does it work? Do I like it?\n00:11:41.000 We&#x27;re adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I&#x27;ve had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We&#x27;re adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word &quot;competition,&quot;\n00:11:54.000 I&#x27;m sure most of you&#x27;ve used it.\n00:11:56.000 You know, most people don&#x27;t realize it comes from\n00:11:57.000

the Latin competere, which means strive together. \n00:12:00.000 It means the way Olympic athletes train with each other. \n00:12:03.000 They get fit together, and then they compete. \n00:12:06.000 The Williams sisters compete -- one wins Wimbledon. \n00:12:08.000 So we've been looking at the idea of competition \n00:12:11.000 as a way of cooperating in order to get fit together. \n00:12:15.000 And the Chinese government has now -- \n00:12:16.000 I work with the Chinese government now -- \n00:12:18.000 has taken this up. \n00:12:20.000 We're also looking at survival of the fittest, \n00:12:22.000 not in just competition terms in our modern context \n00:12:24.000 of destroy the other or beat them to the ground, \n00:12:27.000 but really to fit together and build niches \n00:12:29.000 and have growth that is good. \n00:12:31.000 Now most environmentalists don't say growth is good, \n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame. \n00:12:38.000 But if we look at asphalt as our growth, \n00:12:41.000 then we realize that all we're doing is destroying \n00:12:43.000 the planetary's fundamental underlying operating system. \n00:12:47.000 So when we see  $E = mc^2$  come along, from a poet's perspective, \n00:12:52.000 we see energy as physics, chemistry as mass, \n00:12:54.000 and all of a sudden, you get this biology. \n00:12:56.000 And we have plenty of energy, so we'll solve that problem, \n00:12:59.000 but the biology problem's tricky, because as we put through \n00:13:02.000 all these toxic materials that we disgorge, \n00:13:05.000 we will never be able to recover that. \n00:13:07.000 And as Francis Crick pointed out, nine years \n00:13:09.000 after discovering DNA with Mr. Watson, \n00:13:12.000 that life itself has to have growth as a precondition -- \n00:13:16.000 it has to have free energy, sunlight \n00:13:18.000 and it needs to be an open system of chemicals. \n00:13:21.000 So we're asking for human artifice to become a living thing, \n00:13:24.000 and we want growth, we want free energy from sunlight \n00:13:26.000 and we want an open metabolism for chemicals. \n00:13:29.000 Then, the question becomes not growth or no growth, \n00:13:31.000 but what do you want to grow? \n00:13:34.000 So instead of just growing destruction, \n00:13:36.000 we want to grow the things that we might enjoy, \n00:13:38.000 and someday the FDA will allow us to make French cheese. \n00:13:41.000 So therefore, we have these two metabolisms, \n00:13:45.000 and I worked with a German chemist, Michael Braungart, \n00:13:47.000 and we've identified the two fundamental metabolisms. \n00:13:49.000 The biological one I'm sure you understand, \n00:13:51.000 but also the technical one, where we take materials \n00:13:53.000 and put them into closed cycles. \n00:13:55.000 We call them biological nutrition and technical nutrition. \n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition. \n00:14:02.000 Biological nutrition can supply about 500 million humans, \n00:14:05.000 which means that if we all wore Birkenstocks and cotton, \n00:14:07.000 the world would run out of cork and dry up. \n00:14:10.000 So we need materials in closed cycles, \n00:14:12.000 but we need to analyze them down to the parts per million \n00:14:14.000 for cancer, birth defects, mutagenic effects, \n00:14:17.000 disruption of our immune systems, biodegradation, persistence, \n00:14:20.000 heavy metal content, knowledge of how we're making them \n00:14:23.000 and their production and so on. \n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals \n00:14:29.000 in the textile industry. \n00:14:30.000 Using those intellectual filters, we eliminated [7,962.] \n00:14:35.000 We were left with 38 chemicals. \n00:14:37.000 We have since databased the 4000 most commonly used chemicals \n00:14:40.000 in human manufacturing,

and we're releasing this database into the public in six weeks. So designers all over the world can analyze their products down to the parts per million for human and ecological health.

(Applause)

We've developed a protocol so that companies can send these same messages all the way through their supply chains, because when we asked most companies we work with -- about a trillion dollars -- and say, "Where does your stuff come from?" They say, "Suppliers." "And where does it go?" "Customers." So we need some help there. So the biological nutrients, the first fabrics -- the water coming out was clean enough to drink. Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. Here's nylon going back to caprolactam back to carpet. Biotechnical nutrients -- the Model U for Ford Motor, a cradle to cradle car -- concept car. Shoes for Nike, where the uppers are polyesters, infinitely recyclable, the bottoms are biodegradable soles. Wear your old shoes in, your new shoes out. There is no finish line. The idea here of the car is that some of the materials go back to the industry forever, some of the materials go back to soil -- it's all solar-powered. Here's a building at Oberlin College we designed that makes more energy than it needs to operate and purifies its own water. Here's a building for The Gap, where the ancient grasses of San Bruno, California, are on the roof. And this is our project for Ford Motor Company. It's the revitalization of the River Rouge in Dearborn. This is obviously a color photograph. These are our tools. These are how we sold it to Ford. We saved Ford 35 million dollars doing it this way, day one, which is the equivalent of the Ford Taurus at a four percent margin of an order for 900 million dollars worth of cars. Here it is. It's the world's largest green roof, 10 and a half acres. This is the roof, saving money, and this is the first species to arrive here. These are killdeer. They showed up in five days. And we now have 350-pound auto workers learning bird songs on the Internet. We're developing now protocols for cities -- that's the home of technical nutrients. The country -- the home of biological. And putting them together. And so I will finish by showing you a new city we're designing for the Chinese government. We're doing 12 cities for China right now, based on cradle to cradle as templates. Our assignment is to develop protocols for the housing for 400 million people in 12 years. We did a mass energy balance -- if they use brick, they will lose all their soil and burn all their coal. They'll have cities with no energy and no food. We signed a Memorandum of Understanding -- here's Madam Deng Nan, Deng Xiaoping's daughter -- for China to adopt cradle to cradle. Because if they toxify themselves, being the lowest-cost producer, send it to the lowest-cost distribution -- Wal-Mart -- and then we send them all our money, what we'll discover is that we have what, effectively, when I was a student, was

called mutually assured destruction. \n00:17:27.000 Now we do it by molecule. These are our cities. \n00:17:30.000 We're building a new city next to this city; look at that landscape. \n00:17:33.000 This is the site. \n00:17:35.000 We don't normally do green fields, but this one is about to be built, \n00:17:39.000 so they brought us in to intercede. \n00:17:41.000 This is their plan. \n00:17:43.000 It's a rubber stamp grid that they laid right on that landscape. \n00:17:46.000 And they brought us in and said, "What would you do?" \n00:17:49.000 This is what they would end up with, which is another color photograph. \n00:17:53.000 So this is the existing site, so this is what it looks like now, \n00:17:56.000 and here's our proposal. \n00:17:58.000 (Applause) \n00:18:02.000 So the way we approached this \n00:18:04.000 is we studied the hydrology very carefully. \n00:18:06.000 We studied the biota, the ancient biota, \n00:18:08.000 the current farming and the protocols. \n00:18:10.000 We studied the winds and the sun to make sure everybody in the city \n00:18:12.000 will have fresh air, fresh water and direct sunlight \n00:18:18.000 in every single apartment at some point during the day. \n00:18:21.000 We then take the parks and lay them out as ecological infrastructure. \n00:18:25.000 We lay out the building areas. \n00:18:28.000 We start to integrate commercial and mixed use \n00:18:29.000 so the people all have centers and places to be. \n00:18:32.000 The transportation is all very simple, \n00:18:34.000 everybody's within a five-minute walk of mobility. \n00:18:37.000 We have a 24-hour street, so that there's always a place that's alive. \n00:18:42.000 The waste systems all connect. \n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants, \n00:18:49.000 which are sold as assets, not liabilities. \n00:18:51.000 Because who wants the fertilizer factory that makes natural gas? \n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations. \n00:19:00.000 And then it makes natural gas, which then goes back into the city \n00:19:04.000 to power the fuel for the cooking for the city. \n00:19:08.000 So this is -- these are fertilizer gas plants. \n00:19:10.000 And then the compost is all taken back \n00:19:13.000 to the roofs of the city, where we've got farming, \n00:19:15.000 because what we've done is lifted up the city, \n00:19:19.000 the landscape, into the air to -- to restore the native landscape \n00:19:26.000 on the roofs of the buildings. \n00:19:28.000 The solar power of all the factory centers \n00:19:31.000 and all the industrial zones with their light roofs powers the city. \n00:19:34.000 And this is the concept for the top of the city. \n00:19:36.000 We've lifted the earth up onto the roofs. \n00:19:40.000 The farmers have little bridges to get from one roof to the next. \n00:19:44.000 We inhabit the city with work/live space on all the ground floors. \n00:19:48.000 And so this is the existing city, and this is the new city. \n00:19:53.000 (Applause) \n\nThe file is too long and its contents have been truncated. \n", "extra": {"cited\_message\_idx": 12, "search\_result\_idx": null, "evidence\_text": "source"}}, "gizmo\_id": "g-HTKib04fm", "message\_type": null, "model\_slug": "gpt-4o", "default\_model\_slug": "gpt-4", "pad": "AAAAAAAAAAAAAAAA", "parent\_id": "bf7b3c0b-2586-4022-8e00-92d81b4d42c2", "finish\_details": {"type": "stop", "stop\_tokens": [200002]}, "is\_complete": true, "request\_id": "88e26decaabf0e63-MXP", "timestamp\_": "absolute", "content\_references": [{"matched\_text": "\u301012\u2020source\u3011", "start\_idx": 794, "end\_idx": 805, "alt": null, "type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "snippet": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\nhttps://www.youtube.com/watch/IoRjz8iTvoo\n\n00:00:26.000 In 1962, with Rachel

Carson's "Silent Spring," I think for people like me in the world of the making of things, the canary in the mine wasn't singing. And so the question that we might not have birds became kind of fundamental to those of us wandering around looking for the meadowlarks that seemed to have all disappeared. And the question was, were the birds singing? Now, I'm not a scientist, that'll be really clear. But, you know, we've just come from this discussion of what a bird might be. What is a bird? Well, in my world, this is a rubber duck. It comes in California with a warning -- "This product contains chemicals known by the State of California to cause cancer and birth defects or other reproductive harm." This is a bird. What kind of culture would produce a product of this kind and then label it and sell it to children? I think we have a design problem. Someone heard the six hours of talk that I gave called "The Monticello Dialogues" on NPR, and sent me this as a thank you note -- "We realize that design is a signal of intention, but it also has to occur within a world, and we have to understand that world in order to imbue our designs with inherent intelligence, and so as we look back at the basic state of affairs in which we design, we, in a way, need to go to the primordial condition to understand the operating system and the frame conditions of a planet, and I think the exciting part of that is the good news that's there, because the news is the news of abundance, and not the news of limits, and I think as our culture tortures itself now with tyrannies and concerns over limits and fear, we can add this other dimension of abundance that is coherent, driven by the sun, and start to imagine what that would be like to share." That was a nice thing to get. That was one sentence. Henry James would be proud. This is -- I put it down at the bottom, but that was extemporaneous, obviously. The fundamental issue is that, for me, design is the first signal of human intentions. So what are our intentions, and what would our intentions be -- if we wake up in the morning, we have designs on the world -- well, what would our intention be as a species now that we're the dominant species? And it's not just stewardship and dominion debate, because really, dominion is implicit in stewardship -- because how could you dominate something you had killed? And stewardship's implicit in dominion, because you can't be steward of something if you can't dominate it. So the question is, what is the first question for designers? Now, as guardians -- let's say the state, for example, which reserves the right to kill, the right to be duplicitous and so on -- the question we're asking the guardian at this point is, are we meant, how are we meant, to secure local societies, create world peace and save the environment? But I don't know that that's the common debate. Commerce, on the other hand, is relatively quick, essentially creative, highly effective and efficient, and fundamentally honest, because we can't exchange value for very long if we

don't trust each other. \n00:04:05.000 So we use the tools of commerce primarily for our work, \n00:04:07.000 but the question we bring to it is, \n00:04:09.000 how do we love all the children of all species for all time? \n00:04:13.000 And so we start our designs with that question. \n00:04:16.000 Because what we realize today is that modern culture \n00:04:18.000 appears to have adopted a strategy of tragedy. \n00:04:21.000 If we come here and say, 'Well, I didn't intend \n00:04:23.000 to cause global warming on the way here,' \n00:04:24.000 and we say, 'That's not part of my plan,' \n00:04:26.000 then we realize it's part of our de facto plan. \n00:04:29.000 Because it's the thing that's happening because we have no other plan. \n00:04:32.000 And I was at the White House for President Bush, \n00:04:34.000 meeting with every federal department and agency, \n00:04:36.000 and I pointed out that they appear to have no plan. \n00:04:40.000 If the end game is global warming, they're doing great. \n00:04:42.000 If the end game is mercury toxification of our children \n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act, \n00:04:48.000 then I see that our education programs should be explicitly defined as, \n00:04:52.000 'Brain death for all children. No child left behind.' \n00:04:54.000 (Applause) \n00:04:58.000 So, the question is, how many federal officials \n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families? \n00:05:05.000 So if you don't have an endgame of something delightful, \n00:05:09.000 then you're just moving chess pieces around, \n00:05:11.000 if you don't know you're taking the king. \n00:05:12.000 So perhaps we could develop a strategy of change, \n00:05:15.000 which requires humility. And in my business as an architect, \n00:05:18.000 it's unfortunate the word 'humility' and the word 'architect' \n00:05:22.000 have not appeared in the same paragraph since 'The Fountainhead.' \n00:05:25.000 So if anybody here has trouble with the concept of design humility, \n00:05:30.000 reflect on this -- it took us 5,000 years \n00:05:33.000 to put wheels on our luggage. \n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame. \n00:05:42.000 There is an infinite game, and we're playing in that infinite game. \n00:05:46.000 And so we call it 'cradle to cradle,' \n00:05:48.000 and our goal is very simple. \n00:05:49.000 This is what I presented to the White House. \n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world, \n00:05:54.000 with clean air, clean water, soil and power -- \n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period. \n00:06:01.000 (Applause) \n00:06:04.000 What don't you like about this? \n00:06:07.000 Which part of this don't you like? \n00:06:09.000 So we realized we want full diversity, \n00:06:11.000 even though it can be difficult to remember what De Gaulle said \n00:06:14.000 when asked what it was like to be President of France. \n00:06:16.000 He said, 'What do you think it's like trying to run a country with 400 kinds of cheese?' \n00:06:20.000 But at the same time, we realize that our products are not safe and healthy. \n00:06:23.000 So we've designed products \n00:06:25.000 and we analyzed chemicals down to the parts per million. \n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition \n00:06:30.000 instead of Alzheimer's later in life. \n00:06:32.000 We can ask ourselves, what is justice, \n00:06:34.000 and is justice blind, or is justice blindness? \n00:06:38.000 And at what point did that uniform turn from white to black? \n00:06:43.000 Water has been declared a human right by the United Nations. \n00:06:46.000 Air quality is an obvious thing to anyone who



breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we ran out of stones.""\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her childrens' environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in India, who's figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don't become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we're working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We've developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies' 1928 tower for Berlin,\n00:09:15.000 the question might be, "Well, where's the sun?"\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --

\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to understand--\n00:09:43.000 solar energy has nothing to do with architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that &quot;away&quot; went away.\n00:10:19.000 Remember we used to throw things away, and we&#x27;d point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example --\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That&#x27;s the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, &quot;It&#x27;s kind of like a giant toilet that doesn&#x27;t flush.&quot;\n00:10:39.000 Perhaps that&#x27;s away.\n00:10:40.000 So we&#x27;re looking for the design rules of this --\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, &quot;Cradle to Cradle.&quot;\n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That&#x27;s the name of the first chapter -- &quot;This Book is Not a Tree.&quot;\n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 &quot;we write our history on the skin of fish\n00:11:01.000 with the blood of bears.&quot;\n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don&#x27;t we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we&#x27;re looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does it work? Do I like it?\n00:11:41.000 We&#x27;re adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I&#x27;ve had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We&#x27;re adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word &quot;competition,&quot;\n00:11:54.000 I&#x27;m sure most of you&#x27;ve used it.\n00:11:56.000 You know, most people don&#x27;t realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we&#x27;ve been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000

We're also looking at survival of the fittest, not in just competition terms in our modern context of destroy the other or beat them to the ground, but really to fit together and build niches and have growth that is good. Now most environmentalists don't say growth is good, because, in our lexicon, asphalt is two words: assigning blame. But if we look at asphalt as our growth, then we realize that all we're doing is destroying the planetary's fundamental underlying operating system. So when we see E equals mc squared come along, from a poet's perspective, we see energy as physics, chemistry as mass, and all of a sudden, you get this biology. And we have plenty of energy, so we'll solve that problem, but the biology problem's tricky, because as we put through all these toxic materials that we disgorge, we will never be able to recover that. And as Francis Crick pointed out, nine years after discovering DNA with Mr. Watson, that life itself has to have growth as a precondition -- it has to have free energy, sunlight and it needs to be an open system of chemicals. So we're asking for human artifice to become a living thing, and we want growth, we want free energy from sunlight and we want an open metabolism for chemicals. Then, the question becomes not growth or no growth, but what do you want to grow? So instead of just growing destruction, we want to grow the things that we might enjoy, and someday the FDA will allow us to make French cheese. So therefore, we have these two metabolisms, and I worked with a German chemist, Michael Braungart, and we've identified the two fundamental metabolisms. The biological one I'm sure you understand, but also the technical one, where we take materials and put them into closed cycles. We call them biological nutrition and technical nutrition. Technical nutrition will be in an order of magnitude of biological nutrition. Biological nutrition can supply about 500 million humans, which means that if we all wore Birkenstocks and cotton, the world would run out of cork and dry up. So we need materials in closed cycles, but we need to analyze them down to the parts per million for cancer, birth defects, mutagenic effects, disruption of our immune systems, biodegradation, persistence, heavy metal content, knowledge of how we're making them and their production and so on. Our first product was a textile where we analyzed 8,000 chemicals in the textile industry. Using those intellectual filters, we eliminated [7,962.] We were left with 38 chemicals. We have since databased the 4000 most commonly used chemicals in human manufacturing, and we're releasing this database into the public in six weeks. So designers all over the world can analyze their products down to the parts per million for human and ecological health. (Applause) We've developed a protocol so that companies can send these same messages all the way through their supply chains, because when we asked most companies we work with -- about a trillion dollars -- and say, "Where does your stuff come from?"

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And they brought us in and said, "What would you do?"  
This is what they would end

up with, which is another color photograph. \n00:17:53.000 So this is the existing site, so this is what it looks like now, \n00:17:56.000 and here's our proposal. \n00:17:58.000 (Applause) \n00:18:02.000 So the way we approached this \n00:18:04.000 is we studied the hydrology very carefully. \n00:18:06.000 We studied the biota, the ancient biota, \n00:18:08.000 the current farming and the protocols. \n00:18:10.000 We studied the winds and the sun to make sure everybody in the city \n00:18:12.000 will have fresh air, fresh water and direct sunlight \n00:18:18.000 in every single apartment at some point during the day. \n00:18:21.000 We then take the parks and lay them out as ecological infrastructure. \n00:18:25.000 We lay out the building areas. \n00:18:28.000 We start to integrate commercial and mixed use \n00:18:29.000 so the people all have centers and places to be. \n00:18:32.000 The transportation is all very simple, \n00:18:34.000 everybody's within a five-minute walk of mobility. \n00:18:37.000 We have a 24-hour street, so that there's always a place that's alive. \n00:18:42.000 The waste systems all connect. \n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants, \n00:18:49.000 which are sold as assets, not liabilities. \n00:18:51.000 Because who wants the fertilizer factory that makes natural gas? \n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations. \n00:19:00.000 And then it makes natural gas, which then goes back into the city \n00:19:04.000 to power the fuel for the cooking for the city. \n00:19:08.000 So this is -- these are fertilizer gas plants. \n00:19:10.000 And then the compost is all taken back \n00:19:13.000 to the roofs of the city, where we've got farming, \n00:19:15.000 because what we've done is lifted up the city, \n00:19:19.000 the landscape, into the air to -- to restore the native landscape \n00:19:26.000 on the roofs of the buildings. \n00:19:28.000 The solar power of all the factory centers \n00:19:31.000 and all the industrial zones with their light roofs powers the city. \n00:19:34.000 And this is the concept for the top of the city. \n00:19:36.000 We've lifted the earth up onto the roofs. \n00:19:40.000 The farmers have little bridges to get from one roof to the next. \n00:19:44.000 We inhabit the city with work/live space on all the ground floors. \n00:19:48.000 And so this is the existing city, and this is the new city. \n00:19:53.000 (Applause) \n\nThe file is too long and its contents have been truncated. \n", "cloud\_doc\_url": null}, {"matched\_text": "\u301012\u2020source\u3011", "start\_idx": 1012, "end\_idx": 1023, "alt": null, "type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "snippet": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n# https://www.youtube.com/watch/IoRjz8iTvoo\n\n00:00:26.000 In 1962, with Rachel Carson's 'Silent Spring,' \n00:00:30.000 I think for people like me in the world of the making of things, \n00:00:35.000 the canary in the mine wasn't singing. \n00:00:39.000 And so the question that we might not have birds \n00:00:42.000 became kind of fundamental to those of us wandering around \n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared. \n00:00:48.000 And the question was, were the birds singing? \n00:00:51.000 Now, I'm not a scientist, that'll be really clear. \n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be. \n00:00:59.000 What is a bird? \n00:01:00.000 Well, in my world, this is a rubber duck. \n00:01:04.000 It comes in California with a warning -- \n00:01:06.000 'This product contains chemicals known by the State of California \n00:01:09.000 to cause cancer and birth defects or other reproductive harm.' \n00:01:16.000 This is a bird. \n00:01:19.000 What kind of culture would

produce a product of this kind\n00:01:22.000 and then label it and sell it to children?\n00:01:27.000 I think we have a design problem.\n00:01:30.000 Someone heard the six hours of talk that I gave\n00:01:35.000 called &quot;The Monticello Dialogues&quot; on NPR, and sent me this as a thank you note --\n00:01:41.000 &quot;We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that&#x27;s there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share.&quot;\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we&#x27;re the dominant species?\n00:03:11.000 And it&#x27;s not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship&#x27;s implicit in dominion,\n00:03:24.000 because you can&#x27;t be steward of something if you can&#x27;t dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let&#x27;s say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we&#x27;re asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don&#x27;t know that that&#x27;s the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can&#x27;t exchange\n00:04:01.000 value for very long if we don&#x27;t trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, &quot;Well, I didn&#x27;t intend\n00:04:23.000 to cause global warming on the way here,&quot;\n00:04:24.000 and we say, &quot;That&#x27;s not part of my plan,&quot;\n00:04:26.000 then we realize it&#x27;s part of our de facto plan.\n00:04:29.000 Because it&#x27;s the thing that&#x27;s happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no

plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 "Brain death for all children. No child left behind.""\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word "humility" and the word "architect" have not appeared in the same paragraph since "The Fountainhead.""\n00:05:25.000 So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it "cradle to cradle," and our goal is very simple.\n00:05:49.000 This is what I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period.\n00:06:01.000 (Applause)\n00:06:04.000 What do you like about this?\n00:06:07.000 Which part of this do you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, "What do you think it's like trying to run a country with 400 kinds of cheese?"\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we ran out of stones.""\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital

monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her childrens&#x27; environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here&#x27;s Dr. Venkataswamy in India, who&#x27;s figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don&#x27;t become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we&#x27;re working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We&#x27;ve developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here&#x27;s where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can&#x27;t farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies&#x27; 1928 tower for Berlin,\n00:09:15.000 the question might be, &quot;Well, where&#x27;s the sun?&quot;\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to understand-- --\n00:09:43.000 solar energy has nothing to do with architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am,



graduating from high school in 1969, \n00:10:16.000 and this happens, and we realize that "away" went away. \n00:10:19.000 Remember we used to throw things away, and we'd point to away? \n00:10:23.000 And yet, NOAA has now shown us, for example -- \n00:10:25.000 you see that little blue thing above Hawaii? \n00:10:27.000 That's the Pacific Gyre. \n00:10:28.000 It was recently dragged for plankton by scientists, \n00:10:30.000 and they found six times as much plastic as plankton. \n00:10:34.000 When asked, they said, "It's kind of like a giant toilet that doesn't flush." \n00:10:39.000 Perhaps that's away. \n00:10:40.000 So we're looking for the design rules of this -- \n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya, \n00:10:44.000 259 species of tree, and we described this \n00:10:48.000 in the book, "Cradle to Cradle." \n00:10:49.000 The book itself is a polymer. It is not a tree. \n00:10:53.000 That's the name of the first chapter -- "This Book is Not a Tree." \n00:10:56.000 Because in poetics, as Margaret Atwood pointed out, \n00:10:59.000 "we write our history on the skin of fish \n00:11:01.000 with the blood of bears." \n00:11:04.000 And with so much polymer, what we really need \n00:11:05.000 is technical nutrition, and to use something \n00:11:08.000 as elegant as a tree -- imagine this design assignment: \n00:11:11.000 Design something that makes oxygen, sequesters carbon, \n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel, \n00:11:17.000 makes complex sugars and food, creates microclimates, \n00:11:21.000 changes colors with the seasons and self-replicates. \n00:11:27.000 Well, why don't we knock that down and write on it? \n00:11:29.000 (Laughter) \n00:11:35.000 So, we're looking at the same criteria \n00:11:37.000 as most people -- you know, can I afford it? \n00:11:39.000 Does it work? Do I like it? \n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville, \n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson. \n00:11:47.000 We're adding life, liberty and the pursuit of happiness. \n00:11:53.000 Now if we look at the word "competition," \n00:11:54.000 I'm sure most of you've used it. \n00:11:56.000 You know, most people don't realize it comes from \n00:11:57.000 the Latin competere, which means strive together. \n00:12:00.000 It means the way Olympic athletes train with each other. \n00:12:03.000 They get fit together, and then they compete. \n00:12:06.000 The Williams sisters compete -- one wins Wimbledon. \n00:12:08.000 So we've been looking at the idea of competition \n00:12:11.000 as a way of cooperating in order to get fit together. \n00:12:15.000 And the Chinese government has now -- \n00:12:16.000 I work with the Chinese government now -- \n00:12:18.000 has taken this up. \n00:12:20.000 We're also looking at survival of the fittest, \n00:12:22.000 not in just competition terms in our modern context \n00:12:24.000 of destroy the other or beat them to the ground, \n00:12:27.000 but really to fit together and build niches \n00:12:29.000 and have growth that is good. \n00:12:31.000 Now most environmentalists don't say growth is good, \n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame. \n00:12:38.000 But if we look at asphalt as our growth, \n00:12:41.000 then we realize that all we're doing is destroying \n00:12:43.000 the planetary's fundamental underlying operating system. \n00:12:47.000 So when we see  $E = mc^2$  come along, from a poet's perspective, \n00:12:52.000 we see energy as physics, chemistry as mass, \n00:12:54.000 and all of a sudden, you get this biology. \n00:12:56.000 And we have plenty of energy, so we'll solve that problem, \n00:12:59.000 but the biology

problem's tricky, because as we put through all these toxic materials that we disgorge, we will never be able to recover that. And as Francis Crick pointed out, nine years after discovering DNA with Mr. Watson, that life itself has to have growth as a precondition -- it has to have free energy, sunlight and it needs to be an open system of chemicals. So we're asking for human artifice to become a living thing, and we want growth, we want free energy from sunlight and we want an open metabolism for chemicals. Then, the question becomes not growth or no growth, but what do you want to grow? So instead of just growing destruction, we want to grow the things that we might enjoy, and someday the FDA will allow us to make French cheese. So therefore, we have these two metabolisms, and I worked with a German chemist, Michael Braungart, and we've identified the two fundamental metabolisms. The biological one I'm sure you understand, but also the technical one, where we take materials and put them into closed cycles. We call them biological nutrition and technical nutrition. Technical nutrition will be in an order of magnitude of biological nutrition. Biological nutrition can supply about 500 million humans, which means that if we all wore Birkenstocks and cotton, the world would run out of cork and dry up. So we need materials in closed cycles, but we need to analyze them down to the parts per million for cancer, birth defects, mutagenic effects, disruption of our immune systems, biodegradation, persistence, heavy metal content, knowledge of how we're making them and their production and so on. Our first product was a textile where we analyzed 8,000 chemicals in the textile industry. Using those intellectual filters, we eliminated [7,962.] We were left with 38 chemicals. We have since databased the 4000 most commonly used chemicals in human manufacturing, and we're releasing this database into the public in six weeks. So designers all over the world can analyze their products down to the parts per million for human and ecological health. (Applause) We've developed a protocol so that companies can send these same messages all the way through their supply chains, because when we asked most companies we work with -- about a trillion dollars -- and say, "Where does your stuff come from?" They say, "Suppliers." "And where does it go?" "Customers." So we need some help there. So the biological nutrients, the first fabrics -- the water coming out was clean enough to drink. Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. Here's nylon going back to caprolactam back to carpet. Biotechnical nutrients -- the Model U for Ford Motor, a cradle to cradle car -- concept car. Shoes for Nike, where the uppers are polyesters, infinitely recyclable, the bottoms are biodegradable soles. Wear your old shoes in, your new shoes out. There is no finish line. The idea here of the car is that some of the materials go back to the industry forever, some of the materials go back to soil -- it's all

solar-powered. \n00:15:46.000 Here's a building at Oberlin College we designed\n00:15:48.000 that makes more energy than it needs to operate and purifies its own water. \n00:15:52.000 Here's a building for The Gap, where the ancient grasses\n00:15:54.000 of San Bruno, California, are on the roof. \n00:15:58.000 And this is our project for Ford Motor Company. \n00:16:00.000 It's the revitalization of the River Rouge in Dearborn. \n00:16:02.000 This is obviously a color photograph. \n00:16:06.000 These are our tools. These are how we sold it to Ford. \n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one, \n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars. \n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres. \n00:16:22.000 This is the roof, saving money, \n00:16:25.000 and this is the first species to arrive here. These are killdeer. \n00:16:29.000 They showed up in five days. \n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird songs on the Internet. \n00:16:38.000 We're developing now protocols for cities -- \n00:16:40.000 that's the home of technical nutrients. \n00:16:42.000 The country -- the home of biological. And putting them together. \n00:16:45.000 And so I will finish by showing you a new city\n00:16:47.000 we're designing for the Chinese government. \n00:16:49.000 We're doing 12 cities for China right now, \n00:16:52.000 based on cradle to cradle as templates. \n00:16:54.000 Our assignment is to develop protocols for the housing\n00:16:57.000 for 400 million people in 12 years. \n00:16:59.000 We did a mass energy balance -- if they use brick, \n00:17:01.000 they will lose all their soil and burn all their coal. \n00:17:04.000 They'll have cities with no energy and no food. \n00:17:06.000 We signed a Memorandum of Understanding --\n00:17:08.000 here's Madam Deng Nan, Deng Xiaoping's daughter --\n00:17:10.000 for China to adopt cradle to cradle. \n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer, \n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart -- \n00:17:18.000 and then we send them all our money, what we'll discover is that\n00:17:21.000 we have what, effectively, when I was a student, \n00:17:24.000 was called mutually assured destruction. \n00:17:27.000 Now we do it by molecule. These are our cities. \n00:17:30.000 We're building a new city next to this city; look at that landscape. \n00:17:33.000 This is the site. \n00:17:35.000 We don't normally do green fields, but this one is about to be built, \n00:17:39.000 so they brought us in to intercede. \n00:17:41.000 This is their plan. \n00:17:43.000 It's a rubber stamp grid that they laid right on that landscape. \n00:17:46.000 And they brought us in and said, "What would you do?" \n00:17:49.000 This is what they would end up with, which is another color photograph. \n00:17:53.000 So this is the existing site, so this is what it looks like now, \n00:17:56.000 and here's our proposal. \n00:17:58.000 (Applause) \n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully. \n00:18:06.000 We studied the biota, the ancient biota, \n00:18:08.000 the current farming and the protocols. \n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day. \n00:18:21.000 We then take the parks and lay them out as ecological infrastructure. \n00:18:25.000 We lay out the building areas. \n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and places to be. \n00:18:32.000 The transportation is all very simple, \n00:18:34.000

everybody's within a five-minute walk of mobility. We have a 24-hour street, so that there's always a place that's alive. The waste systems all connect. If you flush a toilet, your feces will go to the sewage treatment plants, which are sold as assets, not liabilities. Because who wants the fertilizer factory that makes natural gas? The waters are all taken in to construct the wetlands for habitat restorations. And then it makes natural gas, which then goes back into the city to power the fuel for the cooking for the city. So this is -- these are fertilizer gas plants. And then the compost is all taken back to the roofs of the city, where we've got farming, because what we've done is lifted up the city, the landscape, into the air to -- to restore the native landscape on the roofs of the buildings. The solar power of all the factory centers and all the industrial zones with their light roofs powers the city. And this is the concept for the top of the city. We've lifted the earth up onto the roofs. The farmers have little bridges to get from one roof to the next. We inhabit the city with work/live space on all the ground floors. And so this is the existing city, and this is the new city. (Applause)

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 "snippet": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\nhttps://www.youtube.com/watch/IoRjz8iTVoo\nIn 1962, with Rachel Carson's 'Silent Spring,' I think for people like me in the world of the making of things, the canary in the mine wasn't singing. And so the question that we might not have birds became kind of fundamental to those of us wandering around looking for the meadowlarks that seemed to have all disappeared. And the question was, were the birds singing? Now, I'm not a scientist, that'll be really clear. But, you know, we've just come from this discussion of what a bird might be. What is a bird? Well, in my world, this is a rubber duck. It comes in California with a warning -- 'This product contains chemicals known by the State of California to cause cancer and birth defects or other reproductive harm.' This is a bird. What kind of culture would produce a product of this kind and then label it and sell it to children? I think we have a design problem. Someone heard the six hours of talk that I gave called 'The Monticello Dialogues' on NPR, and sent me this as a thank you note -- 'We realize that design is a signal of intention, but it also has to occur within a world, and we have to understand that world in order to imbue our designs with inherent intelligence, and so as we look back at the basic state of affairs in which we design, we, in a way, need to go to the primordial condition to understand the operating system and the frame conditions of a planet, and I think the exciting part of that is the good news that's there, because the news is the news of abundance, and not the news of limits, and I think

as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share."\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, "Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,"\n00:04:24.000 and we say, "That's not part of my plan,"\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 "Brain death for all children. No child left behind."\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's

unfortunate the word "humility" and the word  
"architect";\n00:05:22.000 have not appeared in the same paragraph since  
"The Fountainhead.";\n00:05:25.000 So if anybody here has trouble with the  
concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000  
years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly  
pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and  
we're playing in that infinite game.\n00:05:46.000 And so we call it "cradle  
to cradle,";\n00:05:48.000 and our goal is very simple.\n00:05:49.000 This is what  
I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe,  
healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --  
\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed,  
period.\n00:06:01.000 (Applause)\n00:06:04.000 What don't you like about  
this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we  
realized we want full diversity,\n00:06:11.000 even though it can be difficult to  
remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President  
of France.\n00:06:16.000 He said, "What do you think it's like trying to run  
a country with 400 kinds of cheese?";\n00:06:20.000 But at the same time, we  
realize that our products are not safe and healthy.\n00:06:23.000 So we've  
designed products\n00:06:25.000 and we analyzed chemicals down to the parts per  
million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child  
nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We  
can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice  
blindness?\n00:06:38.000 And at what point did that uniform turn from white to  
black?\n00:06:43.000 Water has been declared a human right by the United  
Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who  
breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000  
Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in  
the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being  
addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000  
that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here  
in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember  
Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we  
see the end of the age of oil?";\n00:07:12.000 I don't know if you remember  
his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we  
ran out of stones.";\n00:07:19.000 We see that companies acting ethically in this  
world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the  
flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital  
monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself  
to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her  
children's  
environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the  
other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in  
India, who's figured out\n00:07:45.000 how to do mass-produced  
health.\n00:07:47.000 He has given eyesight to two million people for  
free.\n00:07:51.000 We see in our material flows that car steels don't become car  
steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000  
bismuth, antimony, copper and so on.\n00:07:58.000 They become building  
steel.\n00:07:59.000 On the other hand, we're working with Berkshire  
Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest  
carpet company in the world.\n00:08:05.000 We've developed a carpet that is

continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies's 1928 tower for Berlin,\n00:09:15.000 the question might be, 'Well, where's the sun?' \n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built -- \n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, 'Bill, you've got to understand -- \n00:09:43.000 solar energy has nothing to do with architecture.' \n00:09:51.000 I guess he didn't read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called 'green office' in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, 'They're proprietary, they're legal, go away.' \n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that 'away' went away.\n00:10:19.000 Remember we used to throw things away, and we'd point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example -- \n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That's the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, 'It's kind of like a giant toilet that doesn't flush.' \n00:10:39.000 Perhaps that's away.\n00:10:40.000 So we're looking for the design rules of this -- \n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, 'Cradle to Cradle.' \n00:10:49.000 The book itself is a polymer. It is

not a tree.\n00:10:53.000 That's the name of the first chapter -- "This Book is Not a Tree.\n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 "we write our history on the skin of fish\n00:11:01.000 with the blood of bears.\n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don't we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we're looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does it work? Do I like it?\n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We're adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word "competition,"\n00:11:54.000 I'm sure most of you've used it.\n00:11:56.000 You know, most people don't realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we've been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective,\n00:12:52.000 we see energy as physics, chemistry as mass,\n00:12:54.000 and all of a sudden, you get this biology.\n00:12:56.000 And we have plenty of energy, so we'll solve that problem,\n00:12:59.000 but the biology problem's tricky, because as we put through\n00:13:02.000 all these toxic materials that we disgorge,\n00:13:05.000 we will never be able to recover that.\n00:13:07.000 And as Francis Crick pointed out, nine years\n00:13:09.000 after discovering DNA with Mr. Watson,\n00:13:12.000 that life itself has to have growth as a precondition --\n00:13:16.000 it has to have free energy, sunlight\n00:13:18.000 and it needs to be an open system of chemicals.\n00:13:21.000 So we're asking for human artifice to become a living thing,\n00:13:24.000 and we want growth, we want free energy from sunlight\n00:13:26.000 and we want an open metabolism for chemicals.\n00:13:29.000 Then, the question becomes not growth or no growth,\n00:13:31.000 but what do you want to grow?\n00:13:34.000 So instead of just growing destruction,\n00:13:36.000 we want to grow the things that we might enjoy,\n00:13:38.000 and someday the FDA will allow us to make French



cheese.\n00:13:41.000 So therefore, we have these two metabolisms,\n00:13:45.000 and I worked with a German chemist, Michael Braungart,\n00:13:47.000 and we've identified the two fundamental metabolisms.\n00:13:49.000 The biological one I'm sure you understand,\n00:13:51.000 but also the technical one, where we take materials\n00:13:53.000 and put them into closed cycles.\n00:13:55.000 We call them biological nutrition and technical nutrition.\n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition.\n00:14:02.000 Biological nutrition can supply about 500 million humans,\n00:14:05.000 which means that if we all wore Birkenstocks and cotton,\n00:14:07.000 the world would run out of cork and dry up.\n00:14:10.000 So we need materials in closed cycles,\n00:14:12.000 but we need to analyze them down to the parts per million\n00:14:14.000 for cancer, birth defects, mutagenic effects,\n00:14:17.000 disruption of our immune systems, biodegradation, persistence,\n00:14:20.000 heavy metal content, knowledge of how we're making them\n00:14:23.000 and their production and so on.\n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals\n00:14:29.000 in the textile industry.\n00:14:30.000 Using those intellectual filters, we eliminated [7,962.]\n00:14:35.000 We were left with 38 chemicals.\n00:14:37.000 We have since databased the 4000 most commonly used chemicals\n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks.\n00:14:45.000 So designers all over the world can analyze their products\n00:14:47.000 down to the parts per million for human and ecological health.\n00:14:52.000 (Applause)\n00:14:57.000 We've developed a protocol so that companies can send\n00:15:00.000 these same messages all the way through their supply chains,\n00:15:03.000 because when we asked most companies we work with -- about a trillion dollars\n00:15:06.000 -- and say, "Where does your stuff come from?" They say, "Suppliers." \n00:15:08.000 "And where does it go?" \n00:15:10.000 "Customers." \n00:15:11.000 So we need some help there.\n00:15:12.000 So the biological nutrients, the first fabrics --\n00:15:14.000 the water coming out was clean enough to drink.\n00:15:16.000 Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet.\n00:15:20.000 Here's nylon going back to caprolactam back to carpet.\n00:15:23.000 Biotechnical nutrients -- the Model U for Ford Motor,\n00:15:26.000 a cradle to cradle car -- concept car.\n00:15:28.000 Shoes for Nike, where the uppers are polyesters, infinitely recyclable,\n00:15:32.000 the bottoms are biodegradable soles.\n00:15:35.000 Wear your old shoes in, your new shoes out.\n00:15:37.000 There is no finish line.\n00:15:39.000 The idea here of the car is that some of the materials\n00:15:41.000 go back to the industry forever, some of the materials go back to soil --\n00:15:44.000 it's all solar-powered.\n00:15:46.000 Here's a building at Oberlin College we designed\n00:15:48.000 that makes more energy than it needs to operate and purifies its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color photograph.\n00:16:06.000 These are our tools. These are how we sold it to Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one,\n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars.\n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres.\n00:16:22.000 This is the roof, saving money,\n00:16:25.000 and this is the

first species to arrive here. These are killdeer. They showed up in five days. And we now have 350-pound auto workers learning bird songs on the Internet. We're developing now protocols for cities -- that's the home of technical nutrients. The country -- the home of biological. And putting them together. And so I will finish by showing you a new city we're designing for the Chinese government. We're doing 12 cities for China right now, based on cradle to cradle as templates. Our assignment is to develop protocols for the housing for 400 million people in 12 years. We did a mass energy balance -- if they use brick, they will lose all their soil and burn all their coal. They'll have cities with no energy and no food. We signed a Memorandum of Understanding -- here's Madam Deng Nan, Deng Xiaoping's daughter -- for China to adopt cradle to cradle. Because if they toxify themselves, being the lowest-cost producer, send it to the lowest-cost distribution -- Wal-Mart -- and then we send them all our money, what we'll discover is that we have what, effectively, when I was a student, was called mutually assured destruction. Now we do it by molecule. These are our cities. We're building a new city next to this city; look at that landscape. This is the site. We don't normally do green fields, but this one is about to be built, so they brought us in to intercede. This is their plan. It's a rubber stamp grid that they laid right on that landscape. And they brought us in and said, "What would you do?" This is what they would end up with, which is another color photograph. So this is the existing site, so this is what it looks like now, and here's our proposal. (Applause) So the way we approached this is we studied the hydrology very carefully. We studied the biota, the ancient biota, the current farming and the protocols. We studied the winds and the sun to make sure everybody in the city will have fresh air, fresh water and direct sunlight in every single apartment at some point during the day. We then take the parks and lay them out as ecological infrastructure. We lay out the building areas. We start to integrate commercial and mixed use so the people all have centers and places to be. The transportation is all very simple, everybody's within a five-minute walk of mobility. We have a 24-hour street, so that there's always a place that's alive. The waste systems all connect. If you flush a toilet, your feces will go to the sewage treatment plants, which are sold as assets, not liabilities. Because who wants the fertilizer factory that makes natural gas? The waters are all taken in to construct the wetlands for habitat restorations. And then it makes natural gas, which then goes back into the city to power the fuel for the cooking for the city. So this is -- these are fertilizer gas plants. And then the compost is all taken back to the roofs of the city, where we've got farming, because what we've done is lifted up the city, the landscape, into the air to -- to restore the native

landscape\n00:19:26.000 on the roofs of the buildings.\n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "cloud\_doc\_url": null}, {"matched\_text": "\u3010source\u3011", "start\_idx": 1599, "end\_idx": 1610, "alt": null, "type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "snippet": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n# https://www.youtube.com/watch/IoRjz8iTvoo\n\n00:00:26.000 In 1962, with Rachel Carson's 'Silent Spring,' \n00:00:30.000 I think for people like me in the world of the making of things, \n00:00:35.000 the canary in the mine wasn't singing. \n00:00:39.000 And so the question that we might not have birds \n00:00:42.000 became kind of fundamental to those of us wandering around \n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared. \n00:00:48.000 And the question was, were the birds singing? \n00:00:51.000 Now, I'm not a scientist, that'll be really clear. \n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be. \n00:00:59.000 What is a bird? \n00:01:00.000 Well, in my world, this is a rubber duck. \n00:01:04.000 It comes in California with a warning -- \n00:01:06.000 'This product contains chemicals known by the State of California \n00:01:09.000 to cause cancer and birth defects or other reproductive harm.' \n00:01:16.000 This is a bird. \n00:01:19.000 What kind of culture would produce a product of this kind \n00:01:22.000 and then label it and sell it to children? \n00:01:27.000 I think we have a design problem. \n00:01:30.000 Someone heard the six hours of talk that I gave \n00:01:35.000 called 'The Monticello Dialogues' on NPR, and sent me this as a thank you note -- \n00:01:41.000 'We realize that design is a signal of intention, \n00:01:43.000 but it also has to occur within a world, \n00:01:46.000 and we have to understand that world in order to \n00:01:50.000 imbue our designs with inherent intelligence, \n00:01:53.000 and so as we look back at the basic state of affairs \n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition \n00:02:03.000 to understand the operating system and the frame conditions of a planet, \n00:02:08.000 and I think the exciting part of that is the good news that's there, \n00:02:13.000 because the news is the news of abundance, \n00:02:16.000 and not the news of limits, \n00:02:18.000 and I think as our culture tortures itself now \n00:02:23.000 with tyrannies and concerns over limits and fear, \n00:02:28.000 we can add this other dimension of abundance that is coherent, \n00:02:33.000 driven by the sun, and start to imagine \n00:02:35.000 what that would be like to share.' \n00:02:42.000 That was a nice thing to get. \n00:02:44.000 That was one sentence. \n00:02:48.000 Henry James would be proud. \n00:02:50.000 This is -- I put it down at the bottom, \n00:02:52.000 but that was extemporaneous, obviously. \n00:02:55.000 The fundamental issue is that, for me, \n00:02:58.000 design is the first signal of human intentions. \n00:03:00.000 So what are our intentions, and what would our intentions be -- \n00:03:04.000 if we wake up in the morning, we have designs on the world -- \n00:03:07.000 well, what would our intention be as a species \n00:03:09.000 now that we're the dominant species? \n00:03:11.000 And it's not just stewardship and dominion

debate, \n00:03:14.000 because really, dominion is implicit in stewardship --  
\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000  
And stewardship's implicit in dominion, \n00:03:24.000 because you can't be  
steward of something if you can't dominate it. \n00:03:26.000 So the question is,  
what is the first question for designers? \n00:03:32.000 Now, as guardians --  
let's say the state, for example, \n00:03:35.000 which reserves the right to kill,  
the right to be duplicitous and so on -- \n00:03:40.000 the question we're asking  
the guardian at this point is \n00:03:43.000 are we meant, how are we  
meant, \n00:03:45.000 to secure local societies, create world peace \n00:03:47.000 and  
save the environment? \n00:03:49.000 But I don't know that that's the common  
debate. \n00:03:52.000 Commerce, on the other hand, is relatively quick, \n00:03:56.000  
essentially creative, highly effective and efficient, \n00:03:58.000 and fundamentally  
honest, because we can't exchange \n00:04:01.000 value for very long if we  
don't trust each other. \n00:04:05.000 So we use the tools of commerce primarily  
for our work, \n00:04:07.000 but the question we bring to it is, \n00:04:09.000 how do  
we love all the children of all species for all time? \n00:04:13.000 And so we start  
our designs with that question. \n00:04:16.000 Because what we realize today is that  
modern culture \n00:04:18.000 appears to have adopted a strategy of  
tragedy. \n00:04:21.000 If we come here and say, "Well, I didn't  
intend \n00:04:23.000 to cause global warming on the way here," \n00:04:24.000 and  
we say, "That's not part of my plan," \n00:04:26.000 then we realize  
it's part of our de facto plan. \n00:04:29.000 Because it's the thing  
that's happening because we have no other plan. \n00:04:32.000 And I was at the  
White House for President Bush, \n00:04:34.000 meeting with every federal department  
and agency, \n00:04:36.000 and I pointed out that they appear to have no  
plan. \n00:04:40.000 If the end game is global warming, they're doing  
great. \n00:04:42.000 If the end game is mercury toxification of our  
children \n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air  
Act, \n00:04:48.000 then I see that our education programs should be explicitly defined  
as, \n00:04:52.000 "Brain death for all children. No child left  
behind." \n00:04:54.000 (Applause) \n00:04:58.000 So, the question is, how many  
federal officials \n00:05:02.000 are ready to move to Ohio and Pennsylvania with their  
families? \n00:05:05.000 So if you don't have an endgame of something  
delightful, \n00:05:09.000 then you're just moving chess pieces  
around, \n00:05:11.000 if you don't know you're taking the  
king. \n00:05:12.000 So perhaps we could develop a strategy of change, \n00:05:15.000  
which requires humility. And in my business as an architect, \n00:05:18.000 it's  
unfortunate the word "humility" and the word  
"architect" \n00:05:22.000 have not appeared in the same paragraph since  
"The Fountainhead." \n00:05:25.000 So if anybody here has trouble with the  
concept of design humility, \n00:05:30.000 reflect on this -- it took us 5,000  
years \n00:05:33.000 to put wheels on our luggage. \n00:05:37.000 So, as Kevin Kelly  
pointed out, there is no endgame. \n00:05:42.000 There is an infinite game, and  
we're playing in that infinite game. \n00:05:46.000 And so we call it "cradle  
to cradle," \n00:05:48.000 and our goal is very simple. \n00:05:49.000 This is what  
I presented to the White House. \n00:05:51.000 Our goal is a delightfully diverse, safe,  
healthy and just world, \n00:05:54.000 with clean air, clean water, soil and power --  
\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed,  
period. \n00:06:01.000 (Applause) \n00:06:04.000 What don't you like about

this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, 'What do you think it's like trying to run a country with 400 kinds of cheese?' \n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, 'When will we see the end of the age of oil?' \n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 'The Stone Age didn't end because we ran out of stones.' \n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her childrens' environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here's Dr. Venkataswamy in India, who's figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don't become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we're working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We've developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of

Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies&#x27; 1928 tower for Berlin,\n00:09:15.000 the question might be, &quot;Well, where&#x27;s the sun?&quot;\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to understand- --\n00:09:43.000 solar energy has nothing to do with architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that &quot;away&quot; went away.\n00:10:19.000 Remember we used to throw things away, and we&#x27;d point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example --\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That&#x27;s the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, &quot;It&#x27;s kind of like a giant toilet that doesn&#x27;t flush.&quot;\n00:10:39.000 Perhaps that&#x27;s away.\n00:10:40.000 So we&#x27;re looking for the design rules of this --\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, &quot;Cradle to Cradle.&quot;\n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That&#x27;s the name of the first chapter -- &quot;This Book is Not a Tree.&quot;\n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 &quot;we write our history on the skin of fish\n00:11:01.000 with the blood of bears.&quot;\n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don&#x27;t we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we&#x27;re looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does

it work? Do I like it?\n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We're adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word "competition,"\n00:11:54.000 I'm sure most of you've used it.\n00:11:56.000 You know, most people don't realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we've been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective,\n00:12:52.000 we see energy as physics, chemistry as mass,\n00:12:54.000 and all of a sudden, you get this biology.\n00:12:56.000 And we have plenty of energy, so we'll solve that problem,\n00:12:59.000 but the biology problem's tricky, because as we put through\n00:13:02.000 all these toxic materials that we disgorge,\n00:13:05.000 we will never be able to recover that.\n00:13:07.000 And as Francis Crick pointed out, nine years\n00:13:09.000 after discovering DNA with Mr. Watson,\n00:13:12.000 that life itself has to have growth as a precondition --\n00:13:16.000 it has to have free energy, sunlight\n00:13:18.000 and it needs to be an open system of chemicals.\n00:13:21.000 So we're asking for human artifice to become a living thing,\n00:13:24.000 and we want growth, we want free energy from sunlight\n00:13:26.000 and we want an open metabolism for chemicals.\n00:13:29.000 Then, the question becomes not growth or no growth,\n00:13:31.000 but what do you want to grow?\n00:13:34.000 So instead of just growing destruction,\n00:13:36.000 we want to grow the things that we might enjoy,\n00:13:38.000 and someday the FDA will allow us to make French cheese.\n00:13:41.000 So therefore, we have these two metabolisms,\n00:13:45.000 and I worked with a German chemist, Michael Braungart,\n00:13:47.000 and we've identified the two fundamental metabolisms.\n00:13:49.000 The biological one I'm sure you understand,\n00:13:51.000 but also the technical one, where we take materials\n00:13:53.000 and put them into closed cycles.\n00:13:55.000 We call them biological nutrition and technical nutrition.\n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition.\n00:14:02.000 Biological nutrition can supply about 500 million humans,\n00:14:05.000 which means that if we all wore Birkenstocks and cotton,\n00:14:07.000 the world would run out of cork and dry up.\n00:14:10.000 So we need materials in closed cycles,\n00:14:12.000 but we need to analyze them down to the parts per million\n00:14:14.000 for cancer, birth defects, mutagenic effects,\n00:14:17.000 disruption of our immune systems, biodegradation,

persistence,\n00:14:20.000 heavy metal content, knowledge of how we're making them\n00:14:23.000 and their production and so on.\n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals\n00:14:29.000 in the textile industry.\n00:14:30.000 Using those intellectual filters, we eliminated [7,962.]\n00:14:35.000 We were left with 38 chemicals.\n00:14:37.000 We have since databased the 4000 most commonly used chemicals\n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks.\n00:14:45.000 So designers all over the world can analyze their products\n00:14:47.000 down to the parts per million for human and ecological health.\n00:14:52.000 (Applause)\n00:14:57.000 We've developed a protocol so that companies can send\n00:15:00.000 these same messages all the way through their supply chains,\n00:15:03.000 because when we asked most companies we work with -- about a trillion dollars\n00:15:06.000 -- and say, "Where does your stuff come from?" They say, "Suppliers." \n00:15:08.000 "And where does it go?" \n00:15:10.000 "Customers." \n00:15:11.000 So we need some help there.\n00:15:12.000 So the biological nutrients, the first fabrics --\n00:15:14.000 the water coming out was clean enough to drink.\n00:15:16.000 Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet.\n00:15:20.000 Here's nylon going back to caprolactam back to carpet.\n00:15:23.000 Biotechnical nutrients -- the Model U for Ford Motor,\n00:15:26.000 a cradle to cradle car -- concept car.\n00:15:28.000 Shoes for Nike, where the uppers are polyesters, infinitely recyclable,\n00:15:32.000 the bottoms are biodegradable soles.\n00:15:35.000 Wear your old shoes in, your new shoes out.\n00:15:37.000 There is no finish line.\n00:15:39.000 The idea here of the car is that some of the materials\n00:15:41.000 go back to the industry forever, some of the materials go back to soil --\n00:15:44.000 it's all solar-powered.\n00:15:46.000 Here's a building at Oberlin College we designed\n00:15:48.000 that makes more energy than it needs to operate and purifies its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color photograph.\n00:16:06.000 These are our tools. These are how we sold it to Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one,\n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars.\n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres.\n00:16:22.000 This is the roof, saving money,\n00:16:25.000 and this is the first species to arrive here. These are killdeer.\n00:16:29.000 They showed up in five days.\n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird songs on the Internet.\n00:16:38.000 We're developing now protocols for cities --\n00:16:40.000 that's the home of technical nutrients.\n00:16:42.000 The country -- the home of biological. And putting them together.\n00:16:45.000 And so I will finish by showing you a new city\n00:16:47.000 we're designing for the Chinese government.\n00:16:49.000 We're doing 12 cities for China right now,\n00:16:52.000 based on cradle to cradle as templates.\n00:16:54.000 Our assignment is to develop protocols for the housing\n00:16:57.000 for 400 million people in 12 years.\n00:16:59.000 We did a mass energy balance -- if they use brick,\n00:17:01.000 they will lose all their soil and burn all their coal.\n00:17:04.000 They'll have cities with no energy and no food.\n00:17:06.000



We signed a Memorandum of Understanding --\n00:17:08.000 here&#x27;s Madam Deng Nan, Deng Xiaoping&#x27;s daughter --\n00:17:10.000 for China to adopt cradle to cradle. \n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer, \n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart -- \n00:17:18.000 and then we send them all our money, what we&#x27;ll discover is that\n00:17:21.000 we have what, effectively, when I was a student, \n00:17:24.000 was called mutually assured destruction. \n00:17:27.000 Now we do it by molecule. These are our cities. \n00:17:30.000 We&#x27;re building a new city next to this city; look at that landscape. \n00:17:33.000 This is the site. \n00:17:35.000 We don&#x27;t normally do green fields, but this one is about to be built, \n00:17:39.000 so they brought us in to intercede. \n00:17:41.000 This is their plan. \n00:17:43.000 It&#x27;s a rubber stamp grid that they laid right on that landscape. \n00:17:46.000 And they brought us in and said, &quot;What would you do?&quot; \n00:17:49.000 This is what they would end up with, which is another color photograph. \n00:17:53.000 So this is the existing site, so this is what it looks like now, \n00:17:56.000 and here&#x27;s our proposal. \n00:17:58.000 (Applause) \n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully. \n00:18:06.000 We studied the biota, the ancient biota, \n00:18:08.000 the current farming and the protocols. \n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day. \n00:18:21.000 We then take the parks and lay them out as ecological infrastructure. \n00:18:25.000 We lay out the building areas. \n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and places to be. \n00:18:32.000 The transportation is all very simple, \n00:18:34.000 everybody&#x27;s within a five-minute walk of mobility. \n00:18:37.000 We have a 24-hour street, so that there&#x27;s always a place that&#x27;s alive. \n00:18:42.000 The waste systems all connect. \n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants, \n00:18:49.000 which are sold as assets, not liabilities. \n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations. \n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city. \n00:19:08.000 So this is -- these are fertilizer gas plants. \n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we&#x27;ve got farming, \n00:19:15.000 because what we&#x27;ve done is lifted up the city, \n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings. \n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city. \n00:19:34.000 And this is the concept for the top of the city. \n00:19:36.000 We&#x27;ve lifted the earth up onto the roofs. \n00:19:40.000 The farmers have little bridges to get from one roof to the next. \n00:19:44.000 We inhabit the city with work/live space on all the ground floors. \n00:19:48.000 And so this is the existing city, and this is the new city. \n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated. \n", "cloud\_doc\_url": null}, {"matched\_text": "\u301012\u2020source\u3011", "start\_idx": 2042, "end\_idx": 2053, "alt": null, "type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFspGvYJdRiuF", "source": "my\_files", "snippet": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n#

<https://www.youtube.com/watch/IoRjz8iTVoo> In 1962, with Rachel Carson's "Silent Spring," I think for people like me in the world of the making of things, the canary in the mine wasn't singing. And so the question that we might not have birds became kind of fundamental to those of us wandering around looking for the meadowlarks that seemed to have all disappeared. And the question was, were the birds singing? Now, I'm not a scientist, that'll be really clear. But, you know, we've just come from this discussion of what a bird might be. What is a bird? Well, in my world, this is a rubber duck. It comes in California with a warning -- "This product contains chemicals known by the State of California to cause cancer and birth defects or other reproductive harm." This is a bird. What kind of culture would produce a product of this kind and then label it and sell it to children? I think we have a design problem. Someone heard the six hours of talk that I gave called "The Monticello Dialogues" on NPR, and sent me this as a thank you note -- "We realize that design is a signal of intention, but it also has to occur within a world, and we have to understand that world in order to imbue our designs with inherent intelligence, and so as we look back at the basic state of affairs in which we design, we, in a way, need to go to the primordial condition to understand the operating system and the frame conditions of a planet, and I think the exciting part of that is the good news that's there, because the news is the news of abundance, and not the news of limits, and I think as our culture tortures itself now with tyrannies and concerns over limits and fear, we can add this other dimension of abundance that is coherent, driven by the sun, and start to imagine what that would be like to share." That was a nice thing to get. That was one sentence. Henry James would be proud. This is -- I put it down at the bottom, but that was extemporaneous, obviously. The fundamental issue is that, for me, design is the first signal of human intentions. So what are our intentions, and what would our intentions be -- if we wake up in the morning, we have designs on the world -- well, what would our intention be as a species now that we're the dominant species? And it's not just stewardship and dominion debate, because really, dominion is implicit in stewardship -- because how could you dominate something you had killed? And stewardship's implicit in dominion, because you can't be steward of something if you can't dominate it. So the question is, what is the first question for designers? Now, as guardians -- let's say the state, for example, which reserves the right to kill, the right to be duplicitous and so on -- the question we're asking the guardian at this point is, are we meant, how are we meant, to secure local societies, create world peace and save the environment? But I don't know that that's the common debate. Commerce, on the other hand, is relatively quick, essentially creative, highly effective and efficient, and fundamentally

honest, because we can't exchange value for very long if we don't trust each other. So we use the tools of commerce primarily for our work, but the question we bring to it is, how do we love all the children of all species for all time? And so we start our designs with that question. Because what we realize today is that modern culture appears to have adopted a strategy of tragedy. If we come here and say, "Well, I didn't intend to cause global warming on the way here," and we say, "That's not part of my plan," then we realize it's part of our de facto plan. Because it's the thing that's happening because we have no other plan. And I was at the White House for President Bush, meeting with every federal department and agency, and I pointed out that they appear to have no plan. If the end game is global warming, they're doing great. If the end game is mercury toxification of our children downwind of coal fire plants as they scuttled the Clean Air Act, then I see that our education programs should be explicitly defined as, "Brain death for all children. No child left behind." (Applause) So, the question is, how many federal officials are ready to move to Ohio and Pennsylvania with their families? So if you don't have an endgame of something delightful, then you're just moving chess pieces around, if you don't know you're taking the king. So perhaps we could develop a strategy of change, which requires humility. And in my business as an architect, it's unfortunate the word "humility" and the word "architect" have not appeared in the same paragraph since "The Fountainhead." So if anybody here has trouble with the concept of design humility, reflect on this -- it took us 5,000 years to put wheels on our luggage. So, as Kevin Kelly pointed out, there is no endgame. There is an infinite game, and we're playing in that infinite game. And so we call it "cradle to cradle," and our goal is very simple. This is what I presented to the White House. Our goal is a delightfully diverse, safe, healthy and just world, with clean air, clean water, soil and power -- economically, equitably, ecologically and elegantly enjoyed, period. (Applause) What don't you like about this? Which part of this don't you like? So we realized we want full diversity, even though it can be difficult to remember what De Gaulle said when asked what it was like to be President of France. He said, "What do you think it's like trying to run a country with 400 kinds of cheese?" But at the same time, we realize that our products are not safe and healthy. So we've designed products and we analyzed chemicals down to the parts per million. This is a baby blanket by Pendleton that will give your child nutrition instead of Alzheimer's later in life. We can ask ourselves, what is justice, and is justice blind, or is justice blindness? And at what point did that uniform turn from white to black? Water has been declared a human right by the United

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Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest  
carpet company in the world.\n00:08:05.000 We've developed a carpet that is  
continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000  
The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a  
polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird,  
the building on my left is a liability.\n00:08:21.000 The building on my right, which  
is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset  
-- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong  
Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During  
the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the  
relationship to landscape was that of farmers who have been\n00:08:40.000 farming the  
same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same  
piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient  
flow.\n00:08:49.000 My childhood summers were in the Puget Sound of  
Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My  
grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of  
tree karma I am working off.\n00:09:01.000 I went to Yale for graduate  
school,\n00:09:03.000 studied in a building of this style by Le  
Corbusier,\n00:09:05.000 affectionately known in our business as  
Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see  
with Mies'; 1928 tower for Berlin,\n00:09:15.000 the question might be, "Well,  
where's the sun?"\n00:09:17.000 And this might have worked in Berlin, but we  
built it in Houston,\n00:09:20.000 and the windows are all closed. And with most  
products\n00:09:23.000 appearing not to have been designed for indoor  
use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went  
to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first

solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --  
\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard  
Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give  
me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to  
understand- --\n00:09:43.000 solar energy has nothing to do with  
architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000  
In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000  
for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in  
their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re  
legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country  
at that time\n00:10:05.000 was sponsored by R. J. Reynolds Tobacco  
Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from  
secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am,  
graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize  
that &quot;away&quot; went away.\n00:10:19.000 Remember we used to throw things away,  
and we&#x27;d point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example  
--\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000  
That&#x27;s the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by  
scientists,\n00:10:30.000 and they found six times as much plastic as  
plankton.\n00:10:34.000 When asked, they said, &quot;It&#x27;s kind of like a giant  
toilet that doesn&#x27;t flush.&quot;\n00:10:39.000 Perhaps that&#x27;s  
away.\n00:10:40.000 So we&#x27;re looking for the design rules of this --  
\n00:10:42.000 this is the highest biodiversity of trees in the world, Irian  
Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the  
book, &quot;Cradle to Cradle.&quot;\n00:10:49.000 The book itself is a polymer. It is  
not a tree.\n00:10:53.000 That&#x27;s the name of the first chapter -- &quot;This Book  
is Not a Tree.&quot;\n00:10:56.000 Because in poetics, as Margaret Atwood pointed  
out,\n00:10:59.000 &quot;we write our history on the skin of fish\n00:11:01.000 with  
the blood of bears.&quot;\n00:11:04.000 And with so much polymer, what we really  
need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as  
elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something  
that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water,  
accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates  
microclimates,\n00:11:21.000 changes colors with the seasons and self-  
replicates.\n00:11:27.000 Well, why don&#x27;t we knock that down and write on  
it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we&#x27;re looking at the same  
criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does  
it work? Do I like it?\n00:11:41.000 We&#x27;re adding the Jeffersonian agenda, and I  
come from Charlottesville,\n00:11:43.000 where I&#x27;ve had the privilege of living  
in a house designed by Thomas Jefferson.\n00:11:47.000 We&#x27;re adding life, liberty  
and the pursuit of happiness.\n00:11:53.000 Now if we look at the word  
&quot;competition,&quot;\n00:11:54.000 I&#x27;m sure most of you&#x27;ve used  
it.\n00:11:56.000 You know, most people don&#x27;t realize it comes from\n00:11:57.000  
the Latin competere, which means strive together.\n00:12:00.000 It means the way  
Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then  
they compete.\n00:12:06.000 The Williams sisters compete -- one wins  
Wimbledon.\n00:12:08.000 So we&#x27;ve been looking at the idea of  
competition\n00:12:11.000 as a way of cooperating in order to get fit  
together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work

with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective,\n00:12:52.000 we see energy as physics, chemistry as mass,\n00:12:54.000 and all of a sudden, you get this biology.\n00:12:56.000 And we have plenty of energy, so we'll solve that problem,\n00:12:59.000 but the biology problem's tricky, because as we put through\n00:13:02.000 all these toxic materials that we disgorge,\n00:13:05.000 we will never be able to recover that.\n00:13:07.000 And as Francis Crick pointed out, nine years\n00:13:09.000 after discovering DNA with Mr. Watson,\n00:13:12.000 that life itself has to have growth as a precondition --\n00:13:16.000 it has to have free energy, sunlight\n00:13:18.000 and it needs to be an open system of chemicals.\n00:13:21.000 So we're asking for human artifice to become a living thing,\n00:13:24.000 and we want growth, we want free energy from sunlight\n00:13:26.000 and we want an open metabolism for chemicals.\n00:13:29.000 Then, the question becomes not growth or no growth,\n00:13:31.000 but what do you want to grow?\n00:13:34.000 So instead of just growing destruction,\n00:13:36.000 we want to grow the things that we might enjoy,\n00:13:38.000 and someday the FDA will allow us to make French cheese.\n00:13:41.000 So therefore, we have these two metabolisms,\n00:13:45.000 and I worked with a German chemist, Michael Braungart,\n00:13:47.000 and we've identified the two fundamental metabolisms.\n00:13:49.000 The biological one I'm sure you understand,\n00:13:51.000 but also the technical one, where we take materials\n00:13:53.000 and put them into closed cycles.\n00:13:55.000 We call them biological nutrition and technical nutrition.\n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition.\n00:14:02.000 Biological nutrition can supply about 500 million humans,\n00:14:05.000 which means that if we all wore Birkenstocks and cotton,\n00:14:07.000 the world would run out of cork and dry up.\n00:14:10.000 So we need materials in closed cycles,\n00:14:12.000 but we need to analyze them down to the parts per million\n00:14:14.000 for cancer, birth defects, mutagenic effects,\n00:14:17.000 disruption of our immune systems, biodegradation, persistence,\n00:14:20.000 heavy metal content, knowledge of how we're making them\n00:14:23.000 and their production and so on.\n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals\n00:14:29.000 in the textile industry.\n00:14:30.000 Using those intellectual filters, we eliminated [7,962.]\n00:14:35.000 We were left with 38 chemicals.\n00:14:37.000 We have since databased the 4000 most commonly used chemicals\n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks.\n00:14:45.000 So designers all over the world can analyze their products\n00:14:47.000 down to the parts per million for human and ecological health.\n00:14:52.000 (Applause)\n00:14:57.000 We've developed a protocol so that companies can send\n00:15:00.000 these same messages all the way through their supply chains,\n00:15:03.000 because when we asked most companies we work with -- about a

trillion dollars\n00:15:06.000 -- and say, "Where does your stuff come from?"  
They say, "Suppliers."\n00:15:08.000 "And where does it  
go?"\n00:15:10.000 "Customers."\n00:15:11.000 So we need some help  
there.\n00:15:12.000 So the biological nutrients, the first fabrics --\n00:15:14.000 the water coming out was clean enough to drink.\n00:15:16.000 Technical nutrients --  
this is for Shaw Carpet, infinitely reusable carpet.\n00:15:20.000 Here's nylon  
going back to caprolactam back to carpet.\n00:15:23.000 Biotechnical nutrients -- the  
Model U for Ford Motor,\n00:15:26.000 a cradle to cradle car -- concept  
car.\n00:15:28.000 Shoes for Nike, where the uppers are polyesters, infinitely  
recyclable,\n00:15:32.000 the bottoms are biodegradable soles.\n00:15:35.000 Wear your  
old shoes in, your new shoes out.\n00:15:37.000 There is no finish line.\n00:15:39.000 The idea here of the car is that some of the materials\n00:15:41.000 go back to the  
industry forever, some of the materials go back to soil --\n00:15:44.000 it's all  
solar-powered.\n00:15:46.000 Here's a building at Oberlin College we  
designed\n00:15:48.000 that makes more energy than it needs to operate and purifies  
its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient  
grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And  
this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization  
of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color  
photograph.\n00:16:06.000 These are our tools. These are how we sold it to  
Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day  
one,\n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four  
percent margin of an order for 900 million dollars worth of cars.\n00:16:19.000 Here  
it is. It's the world's largest green roof, 10 and a half  
acres.\n00:16:22.000 This is the roof, saving money,\n00:16:25.000 and this is the  
first species to arrive here. These are killdeer.\n00:16:29.000 They showed up in five  
days.\n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird  
songs on the Internet.\n00:16:38.000 We're developing now protocols for cities --  
\n00:16:40.000 that's the home of technical nutrients.\n00:16:42.000 The country  
-- the home of biological. And putting them together.\n00:16:45.000 And so I will  
finish by showing you a new city\n00:16:47.000 we're designing for the Chinese  
government.\n00:16:49.000 We're doing 12 cities for China right  
now,\n00:16:52.000 based on cradle to cradle as templates.\n00:16:54.000 Our  
assignment is to develop protocols for the housing\n00:16:57.000 for 400 million  
people in 12 years.\n00:16:59.000 We did a mass energy balance -- if they use  
brick,\n00:17:01.000 they will lose all their soil and burn all their  
coal.\n00:17:04.000 They'll have cities with no energy and no food.\n00:17:06.000 We signed a Memorandum of Understanding --\n00:17:08.000 here's Madam Deng Nan,  
Deng Xiaoping's daughter --\n00:17:10.000 for China to adopt cradle to  
cradle.\n00:17:12.000 Because if they toxify themselves, being the lowest-cost  
producer,\n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart --  
\n00:17:18.000 and then we send them all our money, what we'll discover is  
that\n00:17:21.000 we have what, effectively, when I was a student,\n00:17:24.000 was  
called mutually assured destruction.\n00:17:27.000 Now we do it by molecule. These are  
our cities.\n00:17:30.000 We're building a new city next to this city; look at  
that landscape.\n00:17:33.000 This is the site.\n00:17:35.000 We don't normally  
do green fields, but this one is about to be built,\n00:17:39.000 so they brought us  
in to intercede.\n00:17:41.000 This is their plan.\n00:17:43.000 It's a rubber  
stamp grid that they laid right on that landscape.\n00:17:46.000 And they brought us

in and said, "What would you do?"\n00:17:49.000 This is what they would end up with, which is another color photograph.\n00:17:53.000 So this is the existing site, so this is what it looks like now,\n00:17:56.000 and here's our proposal.\n00:17:58.000 (Applause)\n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully.\n00:18:06.000 We studied the biota, the ancient biota,\n00:18:08.000 the current farming and the protocols.\n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day.\n00:18:21.000 We then take the parks and lay them out as ecological infrastructure.\n00:18:25.000 We lay out the building areas.\n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and places to be.\n00:18:32.000 The transportation is all very simple,\n00:18:34.000 everybody's within a five-minute walk of mobility.\n00:18:37.000 We have a 24-hour street, so that there's always a place that's alive.\n00:18:42.000 The waste systems all connect.\n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants,\n00:18:49.000 which are sold as assets, not liabilities.\n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations.\n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city.\n00:19:08.000 So this is -- these are fertilizer gas plants.\n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we've got farming,\n00:19:15.000 because what we've done is lifted up the city,\n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings.\n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "cloud\_doc\_url": null}, {"matched\_text": "\u0011\u0020source\u0011", "start\_idx": 2571, "end\_idx": 2582, "alt": null, "type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "snippet": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n# https://www.youtube.com/watch/IoRjz8iTvoo\n\n00:00:26.000 In 1962, with Rachel Carson's \"Silent Spring,\" \n00:00:30.000 I think for people like me in the world of the making of things, \n00:00:35.000 the canary in the mine wasn't singing. \n00:00:39.000 And so the question that we might not have birds \n00:00:42.000 became kind of fundamental to those of us wandering around \n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared. \n00:00:48.000 And the question was, were the birds singing? \n00:00:51.000 Now, I'm not a scientist, that'll be really clear. \n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be. \n00:00:59.000 What is a bird? \n00:01:00.000 Well, in my world, this is a rubber duck. \n00:01:04.000 It comes in California with a warning -- \n00:01:06.000 \"This product contains chemicals known by the State of California \n00:01:09.000 to cause cancer and birth defects or other reproductive



harm. "\n00:01:16.000 This is a bird.\n00:01:19.000 What kind of culture would produce a product of this kind\n00:01:22.000 and then label it and sell it to children?\n00:01:27.000 I think we have a design problem.\n00:01:30.000 Someone heard the six hours of talk that I gave\n00:01:35.000 called "The Monticello Dialogues" on NPR, and sent me this as a thank you note --\n00:01:41.000 "We realize that design is a signal of intention,\n00:01:43.000 but it also has to occur within a world,\n00:01:46.000 and we have to understand that world in order to\n00:01:50.000 imbue our designs with inherent intelligence,\n00:01:53.000 and so as we look back at the basic state of affairs\n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition\n00:02:03.000 to understand the operating system and the frame conditions of a planet,\n00:02:08.000 and I think the exciting part of that is the good news that's there,\n00:02:13.000 because the news is the news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share."\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, "Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,"\n00:04:24.000 and we say, "That's not part of my plan,"\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department

and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 "Brain death for all children. No child left behind.""\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000 which requires humility. And in my business as an architect,\n00:05:18.000 it's unfortunate the word "humility" and the word "architect" have not appeared in the same paragraph since "The Fountainhead.""\n00:05:25.000 So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it "cradle to cradle," and our goal is very simple.\n00:05:49.000 This is what I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period.\n00:06:01.000 (Applause)\n00:06:04.000 What don't you like about this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, "What do you think it's like trying to run a country with 400 kinds of cheese?"\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we ran out of stones.""\n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the

flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her childrens&#x27; environment,\n00:07:38.000 which is from copper.\n00:07:40.000 On the other hand, we see great signs of hope.\n00:07:42.000 Here&#x27;s Dr. Venkataswamy in India, who&#x27;s figured out\n00:07:45.000 how to do mass-produced health.\n00:07:47.000 He has given eyesight to two million people for free.\n00:07:51.000 We see in our material flows that car steels don&#x27;t become car steel again\n00:07:54.000 because of the contaminants of the coatings --\n00:07:56.000 bismuth, antimony, copper and so on.\n00:07:58.000 They become building steel.\n00:07:59.000 On the other hand, we&#x27;re working with Berkshire Hathaway,\n00:08:01.000 Warren Buffett and Shaw Carpet,\n00:08:04.000 the largest carpet company in the world.\n00:08:05.000 We&#x27;ve developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here&#x27;s where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can&#x27;t farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies&#x27; 1928 tower for Berlin,\n00:09:15.000 the question might be, &quot;Well, where&#x27;s the sun?&quot;\n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built --\n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, &quot;Bill, you&#x27;ve got to understand- --\n00:09:43.000 solar energy has nothing to do with architecture.&quot;\n00:09:51.000 I guess he didn&#x27;t read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called &quot;green office&quot; in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, &quot;They&#x27;re proprietary, they&#x27;re legal, go away.&quot;\n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R.J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from

secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that "away" went away.\n00:10:19.000 Remember we used to throw things away, and we'd point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example --\n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That's the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, "It's kind of like a giant toilet that doesn't flush." \n00:10:39.000 Perhaps that's away.\n00:10:40.000 So we're looking for the design rules of this -- \n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the book, "Cradle to Cradle." \n00:10:49.000 The book itself is a polymer. It is not a tree.\n00:10:53.000 That's the name of the first chapter -- "This Book is Not a Tree." \n00:10:56.000 Because in poetics, as Margaret Atwood pointed out,\n00:10:59.000 "we write our history on the skin of fish\n00:11:01.000 with the blood of bears." \n00:11:04.000 And with so much polymer, what we really need\n00:11:05.000 is technical nutrition, and to use something\n00:11:08.000 as elegant as a tree -- imagine this design assignment:\n00:11:11.000 Design something that makes oxygen, sequesters carbon,\n00:11:13.000 fixes nitrogen, distills water, accrues solar energy as fuel,\n00:11:17.000 makes complex sugars and food, creates microclimates,\n00:11:21.000 changes colors with the seasons and self-replicates.\n00:11:27.000 Well, why don't we knock that down and write on it?\n00:11:29.000 (Laughter)\n00:11:35.000 So, we're looking at the same criteria\n00:11:37.000 as most people -- you know, can I afford it?\n00:11:39.000 Does it work? Do I like it?\n00:11:41.000 We're adding the Jeffersonian agenda, and I come from Charlottesville,\n00:11:43.000 where I've had the privilege of living in a house designed by Thomas Jefferson.\n00:11:47.000 We're adding life, liberty and the pursuit of happiness.\n00:11:53.000 Now if we look at the word "competition,"\n00:11:54.000 I'm sure most of you've used it.\n00:11:56.000 You know, most people don't realize it comes from\n00:11:57.000 the Latin competere, which means strive together.\n00:12:00.000 It means the way Olympic athletes train with each other.\n00:12:03.000 They get fit together, and then they compete.\n00:12:06.000 The Williams sisters compete -- one wins Wimbledon.\n00:12:08.000 So we've been looking at the idea of competition\n00:12:11.000 as a way of cooperating in order to get fit together.\n00:12:15.000 And the Chinese government has now --\n00:12:16.000 I work with the Chinese government now --\n00:12:18.000 has taken this up.\n00:12:20.000 We're also looking at survival of the fittest,\n00:12:22.000 not in just competition terms in our modern context\n00:12:24.000 of destroy the other or beat them to the ground,\n00:12:27.000 but really to fit together and build niches\n00:12:29.000 and have growth that is good.\n00:12:31.000 Now most environmentalists don't say growth is good,\n00:12:33.000 because, in our lexicon, asphalt is two words: assigning blame.\n00:12:38.000 But if we look at asphalt as our growth,\n00:12:41.000 then we realize that all we're doing is destroying\n00:12:43.000 the planetary's fundamental underlying operating system.\n00:12:47.000 So when we see E equals mc squared come along, from a poet's perspective,\n00:12:52.000 we see energy as physics, chemistry as mass,\n00:12:54.000 and all of a sudden, you get this biology.\n00:12:56.000 And we

have plenty of energy, so we'll solve that problem, but the biology problem's tricky, because as we put through all these toxic materials that we disgorge, we will never be able to recover that. And as Francis Crick pointed out, nine years after discovering DNA with Mr. Watson, that life itself has to have growth as a precondition -- it has to have free energy, sunlight and it needs to be an open system of chemicals. So we're asking for human artifice to become a living thing, and we want growth, we want free energy from sunlight and we want an open metabolism for chemicals. Then, the question becomes not growth or no growth, but what do you want to grow? So instead of just growing destruction, we want to grow the things that we might enjoy, and someday the FDA will allow us to make French cheese. So therefore, we have these two metabolisms, and I worked with a German chemist, Michael Braungart, and we've identified the two fundamental metabolisms. The biological one I'm sure you understand, but also the technical one, where we take materials and put them into closed cycles. We call them biological nutrition and technical nutrition. Technical nutrition will be in an order of magnitude of biological nutrition. Biological nutrition can supply about 500 million humans, which means that if we all wore Birkenstocks and cotton, the world would run out of cork and dry up. So we need materials in closed cycles, but we need to analyze them down to the parts per million for cancer, birth defects, mutagenic effects, disruption of our immune systems, biodegradation, persistence, heavy metal content, knowledge of how we're making them and their production and so on. Our first product was a textile where we analyzed 8,000 chemicals in the textile industry. Using those intellectual filters, we eliminated [7,962.] We were left with 38 chemicals. We have since databased the 4000 most commonly used chemicals in human manufacturing, and we're releasing this database into the public in six weeks. So designers all over the world can analyze their products down to the parts per million for human and ecological health. (Applause) We've developed a protocol so that companies can send these same messages all the way through their supply chains, because when we asked most companies we work with -- about a trillion dollars -- and say, "Where does your stuff come from?" They say, "Suppliers." "And where does it go?" "Customers." So we need some help there. So the biological nutrients, the first fabrics -- the water coming out was clean enough to drink. Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. Here's nylon going back to caprolactam back to carpet. Biotechnical nutrients -- the Model U for Ford Motor, a cradle to cradle car -- concept car. Shoes for Nike, where the uppers are polyesters, infinitely recyclable, the bottoms are biodegradable soles. Wear your old shoes in, your new shoes out. There is no finish line. The idea here of the car is that some of the materials go back to the

industry forever, some of the materials go back to soil --\n00:15:44.000 it's all solar-powered.\n00:15:46.000 Here's a building at Oberlin College we designed\n00:15:48.000 that makes more energy than it needs to operate and purifies its own water.\n00:15:52.000 Here's a building for The Gap, where the ancient grasses\n00:15:54.000 of San Bruno, California, are on the roof.\n00:15:58.000 And this is our project for Ford Motor Company.\n00:16:00.000 It's the revitalization of the River Rouge in Dearborn.\n00:16:02.000 This is obviously a color photograph.\n00:16:06.000 These are our tools. These are how we sold it to Ford.\n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one,\n00:16:13.000 which is the equivalent of the Ford Taurus\n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars.\n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half acres.\n00:16:22.000 This is the roof, saving money,\n00:16:25.000 and this is the first species to arrive here. These are killdeer.\n00:16:29.000 They showed up in five days.\n00:16:32.000 And we now have 350-pound auto workers\n00:16:34.000 learning bird songs on the Internet.\n00:16:38.000 We're developing now protocols for cities --\n00:16:40.000 that's the home of technical nutrients.\n00:16:42.000 The country -- the home of biological. And putting them together.\n00:16:45.000 And so I will finish by showing you a new city\n00:16:47.000 we're designing for the Chinese government.\n00:16:49.000 We're doing 12 cities for China right now,\n00:16:52.000 based on cradle to cradle as templates.\n00:16:54.000 Our assignment is to develop protocols for the housing\n00:16:57.000 for 400 million people in 12 years.\n00:16:59.000 We did a mass energy balance -- if they use brick,\n00:17:01.000 they will lose all their soil and burn all their coal.\n00:17:04.000 They'll have cities with no energy and no food.\n00:17:06.000 We signed a Memorandum of Understanding --\n00:17:08.000 here's Madam Deng Nan, Deng Xiaoping's daughter --\n00:17:10.000 for China to adopt cradle to cradle.\n00:17:12.000 Because if they toxify themselves, being the lowest-cost producer,\n00:17:16.000 send it to the lowest-cost distribution -- Wal-Mart --\n00:17:18.000 and then we send them all our money, what we'll discover is that\n00:17:21.000 we have what, effectively, when I was a student,\n00:17:24.000 was called mutually assured destruction.\n00:17:27.000 Now we do it by molecule. These are our cities.\n00:17:30.000 We're building a new city next to this city; look at that landscape.\n00:17:33.000 This is the site.\n00:17:35.000 We don't normally do green fields, but this one is about to be built,\n00:17:39.000 so they brought us in to intercede.\n00:17:41.000 This is their plan.\n00:17:43.000 It's a rubber stamp grid that they laid right on that landscape.\n00:17:46.000 And they brought us in and said, "What would you do?"\n00:17:49.000 This is what they would end up with, which is another color photograph.\n00:17:53.000 So this is the existing site, so this is what it looks like now,\n00:17:56.000 and here's our proposal.\n00:17:58.000 (Applause)\n00:18:02.000 So the way we approached this\n00:18:04.000 is we studied the hydrology very carefully.\n00:18:06.000 We studied the biota, the ancient biota,\n00:18:08.000 the current farming and the protocols.\n00:18:10.000 We studied the winds and the sun to make sure everybody in the city\n00:18:12.000 will have fresh air, fresh water and direct sunlight\n00:18:18.000 in every single apartment at some point during the day.\n00:18:21.000 We then take the parks and lay them out as ecological infrastructure.\n00:18:25.000 We lay out the building areas.\n00:18:28.000 We start to integrate commercial and mixed use\n00:18:29.000 so the people all have centers and

places to be.\n00:18:32.000 The transportation is all very simple,\n00:18:34.000 everybody's within a five-minute walk of mobility.\n00:18:37.000 We have a 24-hour street, so that there's always a place that's alive.\n00:18:42.000 The waste systems all connect.\n00:18:44.000 If you flush a toilet, your feces will go to the sewage treatment plants,\n00:18:49.000 which are sold as assets, not liabilities.\n00:18:51.000 Because who wants the fertilizer factory that makes natural gas?\n00:18:55.000 The waters are all taken in to construct the wetlands for habitat restorations.\n00:19:00.000 And then it makes natural gas, which then goes back into the city\n00:19:04.000 to power the fuel for the cooking for the city.\n00:19:08.000 So this is -- these are fertilizer gas plants.\n00:19:10.000 And then the compost is all taken back\n00:19:13.000 to the roofs of the city, where we've got farming,\n00:19:15.000 because what we've done is lifted up the city,\n00:19:19.000 the landscape, into the air to -- to restore the native landscape\n00:19:26.000 on the roofs of the buildings.\n00:19:28.000 The solar power of all the factory centers\n00:19:31.000 and all the industrial zones with their light roofs powers the city.\n00:19:34.000 And this is the concept for the top of the city.\n00:19:36.000 We've lifted the earth up onto the roofs.\n00:19:40.000 The farmers have little bridges to get from one roof to the next.\n00:19:44.000 We inhabit the city with work/live space on all the ground floors.\n00:19:48.000 And so this is the existing city, and this is the new city.\n00:19:53.000 (Applause)\n\nThe file is too long and its contents have been truncated.\n", "cloud\_doc\_url": null}, {"matched\_text": "\u3010source\u3011", "start\_idx": 2960, "end\_idx": 2971, "alt": null, "type": "file", "name": "tactiq-free-transcript-IoRjz8iTvoo.txt", "id": "file-QAdtwx5q5xmFsPgGvYJdRiuF", "source": "my\_files", "snippet": "# tactiq.io free youtube transcript\n# Cradle to cradle design | William McDonough\n# https://www.youtube.com/watch/IoRjz8iTvoo\n\n00:00:26.000 In 1962, with Rachel Carson's 'Silent Spring,' \n00:00:30.000 I think for people like me in the world of the making of things, \n00:00:35.000 the canary in the mine wasn't singing. \n00:00:39.000 And so the question that we might not have birds \n00:00:42.000 became kind of fundamental to those of us wandering around \n00:00:45.000 looking for the meadowlarks that seemed to have all disappeared. \n00:00:48.000 And the question was, were the birds singing? \n00:00:51.000 Now, I'm not a scientist, that's;ll be really clear. \n00:00:55.000 But, you know, we've just come from this discussion of what a bird might be. \n00:00:59.000 What is a bird? \n00:01:00.000 Well, in my world, this is a rubber duck. \n00:01:04.000 It comes in California with a warning -- \n00:01:06.000 'This product contains chemicals known by the State of California \n00:01:09.000 to cause cancer and birth defects or other reproductive harm.' \n00:01:16.000 This is a bird. \n00:01:19.000 What kind of culture would produce a product of this kind \n00:01:22.000 and then label it and sell it to children? \n00:01:27.000 I think we have a design problem. \n00:01:30.000 Someone heard the six hours of talk that I gave \n00:01:35.000 called 'The Monticello Dialogues' on NPR, and sent me this as a thank you note -- \n00:01:41.000 'We realize that design is a signal of intention, \n00:01:43.000 but it also has to occur within a world, \n00:01:46.000 and we have to understand that world in order to \n00:01:50.000 imbue our designs with inherent intelligence, \n00:01:53.000 and so as we look back at the basic state of affairs \n00:01:58.000 in which we design, we, in a way, need to go to the primordial condition \n00:02:03.000 to understand the operating system and the frame conditions of a planet, \n00:02:08.000 and I think the exciting part of that is the good news that's there, \n00:02:13.000 because the news is the

news of abundance,\n00:02:16.000 and not the news of limits,\n00:02:18.000 and I think as our culture tortures itself now\n00:02:23.000 with tyrannies and concerns over limits and fear,\n00:02:28.000 we can add this other dimension of abundance that is coherent,\n00:02:33.000 driven by the sun, and start to imagine\n00:02:35.000 what that would be like to share.&quot;\n00:02:42.000 That was a nice thing to get.\n00:02:44.000 That was one sentence.\n00:02:48.000 Henry James would be proud.\n00:02:50.000 This is -- I put it down at the bottom,\n00:02:52.000 but that was extemporaneous, obviously.\n00:02:55.000 The fundamental issue is that, for me,\n00:02:58.000 design is the first signal of human intentions.\n00:03:00.000 So what are our intentions, and what would our intentions be --\n00:03:04.000 if we wake up in the morning, we have designs on the world --\n00:03:07.000 well, what would our intention be as a species\n00:03:09.000 now that we're the dominant species?\n00:03:11.000 And it's not just stewardship and dominion debate,\n00:03:14.000 because really, dominion is implicit in stewardship --\n00:03:20.000 because how could you dominate something you had killed?\n00:03:22.000 And stewardship's implicit in dominion,\n00:03:24.000 because you can't be steward of something if you can't dominate it.\n00:03:26.000 So the question is, what is the first question for designers?\n00:03:32.000 Now, as guardians -- let's say the state, for example,\n00:03:35.000 which reserves the right to kill, the right to be duplicitous and so on --\n00:03:40.000 the question we're asking the guardian at this point is\n00:03:43.000 are we meant, how are we meant,\n00:03:45.000 to secure local societies, create world peace\n00:03:47.000 and save the environment?\n00:03:49.000 But I don't know that that's the common debate.\n00:03:52.000 Commerce, on the other hand, is relatively quick,\n00:03:56.000 essentially creative, highly effective and efficient,\n00:03:58.000 and fundamentally honest, because we can't exchange\n00:04:01.000 value for very long if we don't trust each other.\n00:04:05.000 So we use the tools of commerce primarily for our work,\n00:04:07.000 but the question we bring to it is,\n00:04:09.000 how do we love all the children of all species for all time?\n00:04:13.000 And so we start our designs with that question.\n00:04:16.000 Because what we realize today is that modern culture\n00:04:18.000 appears to have adopted a strategy of tragedy.\n00:04:21.000 If we come here and say, &quot;Well, I didn't intend\n00:04:23.000 to cause global warming on the way here,&quot;\n00:04:24.000 and we say, &quot;That's not part of my plan,&quot;\n00:04:26.000 then we realize it's part of our de facto plan.\n00:04:29.000 Because it's the thing that's happening because we have no other plan.\n00:04:32.000 And I was at the White House for President Bush,\n00:04:34.000 meeting with every federal department and agency,\n00:04:36.000 and I pointed out that they appear to have no plan.\n00:04:40.000 If the end game is global warming, they're doing great.\n00:04:42.000 If the end game is mercury toxification of our children\n00:04:45.000 downwind of coal fire plants as they scuttled the Clean Air Act,\n00:04:48.000 then I see that our education programs should be explicitly defined as,\n00:04:52.000 &quot;Brain death for all children. No child left behind.&quot;\n00:04:54.000 (Applause)\n00:04:58.000 So, the question is, how many federal officials\n00:05:02.000 are ready to move to Ohio and Pennsylvania with their families?\n00:05:05.000 So if you don't have an endgame of something delightful,\n00:05:09.000 then you're just moving chess pieces around,\n00:05:11.000 if you don't know you're taking the king.\n00:05:12.000 So perhaps we could develop a strategy of change,\n00:05:15.000



which requires humility. And in my business as an architect,\n00:05:18.000 it's\n00:05:22.000 unfortunate the word "humility" and the word "architect" have not appeared in the same paragraph since "The Fountainhead." So if anybody here has trouble with the concept of design humility,\n00:05:30.000 reflect on this -- it took us 5,000 years\n00:05:33.000 to put wheels on our luggage.\n00:05:37.000 So, as Kevin Kelly pointed out, there is no endgame.\n00:05:42.000 There is an infinite game, and we're playing in that infinite game.\n00:05:46.000 And so we call it "cradle to cradle,"\n00:05:48.000 and our goal is very simple.\n00:05:49.000 This is what I presented to the White House.\n00:05:51.000 Our goal is a delightfully diverse, safe, healthy and just world,\n00:05:54.000 with clean air, clean water, soil and power --\n00:05:57.000 economically, equitably, ecologically and elegantly enjoyed, period.\n00:06:01.000 (Applause)\n00:06:04.000 What don't you like about this?\n00:06:07.000 Which part of this don't you like?\n00:06:09.000 So we realized we want full diversity,\n00:06:11.000 even though it can be difficult to remember what De Gaulle said\n00:06:14.000 when asked what it was like to be President of France.\n00:06:16.000 He said, "What do you think it's like trying to run a country with 400 kinds of cheese?"\n00:06:20.000 But at the same time, we realize that our products are not safe and healthy.\n00:06:23.000 So we've designed products\n00:06:25.000 and we analyzed chemicals down to the parts per million.\n00:06:27.000 This is a baby blanket by Pendleton that will give your child nutrition\n00:06:30.000 instead of Alzheimer's later in life.\n00:06:32.000 We can ask ourselves, what is justice,\n00:06:34.000 and is justice blind, or is justice blindness?\n00:06:38.000 And at what point did that uniform turn from white to black?\n00:06:43.000 Water has been declared a human right by the United Nations.\n00:06:46.000 Air quality is an obvious thing to anyone who breathes.\n00:06:48.000 Is there anybody here who doesn't breathe?\n00:06:51.000 Clean soil is a critical problem -- the nitrification, the dead zones\n00:06:54.000 in the Gulf of Mexico.\n00:06:56.000 A fundamental issue that's not being addressed.\n00:06:58.000 We've seen the first form of solar energy\n00:07:00.000 that's beat the hegemony of fossil fuels in the form of wind\n00:07:03.000 here in the Great Plains, and so that hegemony is leaving.\n00:07:06.000 And if we remember Sheikh Yamani when he formed OPEC,\n00:07:09.000 they asked him, "When will we see the end of the age of oil?"\n00:07:12.000 I don't know if you remember his answer, but it was,\n00:07:15.000 "The Stone Age didn't end because we ran out of stones." \n00:07:19.000 We see that companies acting ethically in this world\n00:07:23.000 are outperforming those that don't.\n00:07:24.000 We see the flows of materials in a rather terrifying prospect.\n00:07:29.000 This is a hospital monitor from Los Angeles, sent to China.\n00:07:32.000 This woman will expose herself to toxic phosphorous,\n00:07:35.000 release four pounds of toxic lead into her children's\n00:07:38.000 environment,\n00:07:40.000 which is from copper.\n00:07:42.000 On the other hand, we see great signs of hope.\n00:07:45.000 Here's Dr. Venkataswamy in India, who's figured out\n00:07:47.000 how to do mass-produced health.\n00:07:51.000 He has given eyesight to two million people for free.\n00:07:54.000 We see in our material flows that car steels don't become car steel again\n00:07:56.000 because of the contaminants of the coatings --\n00:07:58.000 bismuth, antimony, copper and so on.\n00:07:59.000 They become building steel.\n00:08:01.000 On the other hand, we're working with Berkshire Hathaway,\n00:08:04.000 Warren Buffett and Shaw Carpet, the largest

carpet company in the world.\n00:08:05.000 We've developed a carpet that is continuously recyclable,\n00:08:08.000 down to the parts per million.\n00:08:11.000 The upper is Nylon 6 that can go back to caprolactam,\n00:08:14.000 the bottom, a polyolephine -- infinitely recyclable thermoplastic.\n00:08:17.000 Now if I was a bird, the building on my left is a liability.\n00:08:21.000 The building on my right, which is our corporate campus for The Gap\n00:08:24.000 with an ancient meadow, is an asset -- its nesting grounds.\n00:08:29.000 Here's where I come from. I grew up in Hong Kong,\n00:08:31.000 with six million people in 40 square miles.\n00:08:33.000 During the dry season, we had four hours of water every fourth day.\n00:08:37.000 And the relationship to landscape was that of farmers who have been\n00:08:40.000 farming the same piece of ground for 40 centuries.\n00:08:44.000 You can't farm the same piece of ground for 40 centuries\n00:08:46.000 without understanding nutrient flow.\n00:08:49.000 My childhood summers were in the Puget Sound of Washington,\n00:08:52.000 among the first growth and big growth.\n00:08:54.000 My grandfather had been a lumberjack in the Olympics,\n00:08:56.000 so I have a lot of tree karma I am working off.\n00:09:01.000 I went to Yale for graduate school,\n00:09:03.000 studied in a building of this style by Le Corbusier,\n00:09:05.000 affectionately known in our business as Brutalism.\n00:09:09.000 If we look at the world of architecture,\n00:09:12.000 we see with Mies'; 1928 tower for Berlin,\n00:09:15.000 the question might be, 'Well, where's the sun?' \n00:09:17.000 And this might have worked in Berlin, but we built it in Houston,\n00:09:20.000 and the windows are all closed. And with most products\n00:09:23.000 appearing not to have been designed for indoor use,\n00:09:25.000 this is actually a vertical gas chamber.\n00:09:28.000 When I went to Yale, we had the first energy crisis,\n00:09:31.000 and I was designing the first solar-heated house in Ireland\n00:09:33.000 as a student, which I then built -- \n00:09:35.000 which would give you a sense of my ambition.\n00:09:37.000 And Richard Meier, who was one of my teachers,\n00:09:39.000 kept coming over to my desk to give me criticism,\n00:09:41.000 and he would say, 'Bill, you've got to understand -- \n00:09:43.000 solar energy has nothing to do with architecture.' \n00:09:51.000 I guess he didn't read Vitruvius.\n00:09:53.000 In 1984, we did the first so-called 'green office' in America\n00:09:57.000 for Environmental Defense.\n00:09:58.000 We started asking manufacturers what were in their materials.\n00:10:01.000 They said, 'They're proprietary, they're legal, go away.' \n00:10:03.000 The only indoor quality work done in this country at that time\n00:10:05.000 was sponsored by R. J. Reynolds Tobacco Company,\n00:10:08.000 and it was to prove there was no danger\n00:10:09.000 from secondhand smoke in the workplace.\n00:10:12.000 So, all of a sudden, here I am, graduating from high school in 1969,\n00:10:16.000 and this happens, and we realize that 'away' went away.\n00:10:19.000 Remember we used to throw things away, and we'd point to away?\n00:10:23.000 And yet, NOAA has now shown us, for example -- \n00:10:25.000 you see that little blue thing above Hawaii?\n00:10:27.000 That's the Pacific Gyre.\n00:10:28.000 It was recently dragged for plankton by scientists,\n00:10:30.000 and they found six times as much plastic as plankton.\n00:10:34.000 When asked, they said, 'It's kind of like a giant toilet that doesn't flush.' \n00:10:39.000 Perhaps that's away.\n00:10:40.000 So we're looking for the design rules of this -- \n00:10:42.000 this is the highest biodiversity of trees in the world, Irian Jaya,\n00:10:44.000 259 species of tree, and we described this\n00:10:48.000 in the

book, "Cradle to Cradle." The book itself is a polymer. It is not a tree. That's the name of the first chapter -- "This Book is Not a Tree." Because in poetics, as Margaret Atwood pointed out, "we write our history on the skin of fish with the blood of bears." And with so much polymer, what we really need is technical nutrition, and to use something as elegant as a tree -- imagine this design assignment: Design something that makes oxygen, sequesters carbon, fixes nitrogen, distills water, accrues solar energy as fuel, makes complex sugars and food, creates microclimates, changes colors with the seasons and self-replicates. Well, why don't we knock that down and write on it? (Laughter) So, we're looking at the same criteria as most people -- you know, can I afford it? Does it work? Do I like it? We're adding the Jeffersonian agenda, and I come from Charlottesville, where I've had the privilege of living in a house designed by Thomas Jefferson. We're adding life, liberty and the pursuit of happiness. Now if we look at the word "competition," I'm sure most of you've used it. You know, most people don't realize it comes from the Latin competere, which means strive together. It means the way Olympic athletes train with each other. They get fit together, and then they compete. The Williams sisters compete -- one wins Wimbledon. So we've been looking at the idea of competition as a way of cooperating in order to get fit together. And the Chinese government has now -- I work with the Chinese government now -- has taken this up. We're also looking at survival of the fittest, not in just competition terms in our modern context of destroy the other or beat them to the ground, but really to fit together and build niches and have growth that is good. Now most environmentalists don't say growth is good, because, in our lexicon, asphalt is two words: assigning blame. But if we look at asphalt as our growth, then we realize that all we're doing is destroying the planetary's fundamental underlying operating system. So when we see  $E = mc^2$  come along, from a poet's perspective, we see energy as physics, chemistry as mass, and all of a sudden, you get this biology. And we have plenty of energy, so we'll solve that problem, but the biology problem's tricky, because as we put through all these toxic materials that we disgorge, we will never be able to recover that. And as Francis Crick pointed out, nine years after discovering DNA with Mr. Watson, that life itself has to have growth as a precondition -- it has to have free energy, sunlight and it needs to be an open system of chemicals. So we're asking for human artifice to become a living thing, and we want growth, we want free energy from sunlight and we want an open metabolism for chemicals. Then, the question becomes not growth or no growth, but what do you want to grow? So instead of just growing destruction, we want to grow the things that we might

enjoy, \n00:13:38.000 and someday the FDA will allow us to make French cheese. \n00:13:41.000 So therefore, we have these two metabolisms, \n00:13:45.000 and I worked with a German chemist, Michael Braungart, \n00:13:47.000 and we've identified the two fundamental metabolisms. \n00:13:49.000 The biological one I'm sure you understand, \n00:13:51.000 but also the technical one, where we take materials \n00:13:53.000 and put them into closed cycles. \n00:13:55.000 We call them biological nutrition and technical nutrition. \n00:13:58.000 Technical nutrition will be in an order of magnitude of biological nutrition. \n00:14:02.000 Biological nutrition can supply about 500 million humans, \n00:14:05.000 which means that if we all wore Birkenstocks and cotton, \n00:14:07.000 the world would run out of cork and dry up. \n00:14:10.000 So we need materials in closed cycles, \n00:14:12.000 but we need to analyze them down to the parts per million \n00:14:14.000 for cancer, birth defects, mutagenic effects, \n00:14:17.000 disruption of our immune systems, biodegradation, persistence, \n00:14:20.000 heavy metal content, knowledge of how we're making them \n00:14:23.000 and their production and so on. \n00:14:25.000 Our first product was a textile where we analyzed 8,000 chemicals \n00:14:29.000 in the textile industry. \n00:14:30.000 Using those intellectual filters, we eliminated [7,962.] \n00:14:35.000 We were left with 38 chemicals. \n00:14:37.000 We have since databased the 4000 most commonly used chemicals \n00:14:40.000 in human manufacturing, and we're releasing this database into the public in six weeks. \n00:14:45.000 So designers all over the world can analyze their products \n00:14:47.000 down to the parts per million for human and ecological health. \n00:14:52.000 (Applause) \n00:14:57.000 We've developed a protocol so that companies can send \n00:15:00.000 these same messages all the way through their supply chains, \n00:15:03.000 because when we asked most companies we work with -- about a trillion dollars \n00:15:06.000 -- and say, "Where does your stuff come from?" They say, "Suppliers." \n00:15:08.000 "And where does it go?" \n00:15:10.000 "Customers." \n00:15:11.000 So we need some help there. \n00:15:12.000 So the biological nutrients, the first fabrics -- \n00:15:14.000 the water coming out was clean enough to drink. \n00:15:16.000 Technical nutrients -- this is for Shaw Carpet, infinitely reusable carpet. \n00:15:20.000 Here's nylon going back to caprolactam back to carpet. \n00:15:23.000 Biotechnical nutrients -- the Model U for Ford Motor, \n00:15:26.000 a cradle to cradle car -- concept car. \n00:15:28.000 Shoes for Nike, where the uppers are polyesters, infinitely recyclable, \n00:15:32.000 the bottoms are biodegradable soles. \n00:15:35.000 Wear your old shoes in, your new shoes out. \n00:15:37.000 There is no finish line. \n00:15:39.000 The idea here of the car is that some of the materials \n00:15:41.000 go back to the industry forever, some of the materials go back to soil -- \n00:15:44.000 it's all solar-powered. \n00:15:46.000 Here's a building at Oberlin College we designed \n00:15:48.000 that makes more energy than it needs to operate and purifies its own water. \n00:15:52.000 Here's a building for The Gap, where the ancient grasses \n00:15:54.000 of San Bruno, California, are on the roof. \n00:15:58.000 And this is our project for Ford Motor Company. \n00:16:00.000 It's the revitalization of the River Rouge in Dearborn. \n00:16:02.000 This is obviously a color photograph. \n00:16:06.000 These are our tools. These are how we sold it to Ford. \n00:16:10.000 We saved Ford 35 million dollars doing it this way, day one, \n00:16:13.000 which is the equivalent of the Ford Taurus \n00:16:15.000 at a four percent margin of an order for 900 million dollars worth of cars. \n00:16:19.000 Here it is. It's the world's largest green roof, 10 and a half