```
as we are to the art of\n00:15:54.170 executing that and it at its core
the\n00:15:57.680 art of funding the work means that we\n00:15:59.210 have to truly
believe that the purpose\n00:16:01.400 and the privilege of our work is
to\n00:16:03.860 provide people with an extraordinary way\n00:16:07.100 to use their
wealth that will change\n00:16:08.690 people's lives it's an
opportunity\n00:16:11.950 because at its core that's what it is\n00:16:14.480 how
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"\nBUILDING ON RELATIONSHIPS: A FUNDRAISING\nAPPROACH FOR COMMUNITY
COLLEGES\n\nMargarete Rooney Hall\nUniversity of Florida, Gainesville, \nFlorida,
USA\n\nThis article considers the importance of relationship building to community
col-\n\nlege resource development efforts. It draws on concepts and theories from the
\u00fcelds\n\nof public relations, fund raising, and higher education to demonstrate
that stra-\n\ntegic management of relationships is a foundation of a successful
resource devel-\n\nopment effort. This article discusses the conceptual link between
fund raising and \n\nrelationship building. Characteristics of relationships, including
trust, mutuality\n\nof control, satisfaction, and commitment are discussed, as are two
types of re-\n\nlationships colleges have with their various publics: exchange and
communal.\n\nImplications for practice and for future research in this area are
provided. The \n\narticle concludes that because community colleges have a tradition of
building \n\nclose working relationships with key organizations, institutions, and
individuals\n\nin their communities, the colleges are well positioned for receiving
increased levels\n\nof private support.\n\nAs the need for private support has
increased at community colleges, \nGlass and Jackson (1998a; 1998b) and Jackson and
Glass (2000) have\nprovided clear and insightful guidance for college leaders. They
have\ndemonstrated the importance of integrating institutional planning\ninto resource
development efforts, speci\ufffded the role of the president as\nthe leader of the
resource development team (Glass & amp; Jackson, 1998b), \nand discussed the emerging
trends and critical issues that affect fund\nraising (Jackson & mp; Glass, 2000).
Resource development efforts also can\nbene\ufffdt from the well-established
relationships that most community\ncolleges, their presidents, and others leaders have
with key con-\nstituent groups and with in\ufffduential individual members of
their\ncommunities.\n\nCommunity colleges traditionally have placed a high value on
the \nestablishment of strong relationships with their communities. \n\nAddress
Correspondence to Dr. Margarete Rooney Hall, University of Florida, P.O.\nBox 118400,
Weimer Hall, Gainesville, FL 32611-8400, USA. E-mail:
mhall@jou.u\ufffd.edu\n\nCommunity College Journal of Research and Practice, 26: 47-
60, 2002\nCopyright # 2002 Taylor & Francis\n1066-8926/02 $12.00
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+.00\n\n47\n\n\nPresidents, trustees, and resource development professionals have\nrelied on the college\u2013 community relationship to encourage public and\nprivate support for the colleges. One of the two community college\npresidents quoted by Duronio and Loessin (1991) in Effective Fund\n\nRaising in Higher Education described his fundraising\nThe file is too long and its contents have been truncated. \n", "title": "Week 7\_Building on Relationships.pdf", "tether\_id": null}, "status": "finished\_successfully", "end\_turn": null, "weight": 1.0, "metadata": {"command": "context\_stuff", "is\_visually\_hidden\_from\_conversation": true, "message type": null, "model slug": "gpt-4", "default model slug": "gpt-4", "parent\_id": "07603a14-6a4d-47a4-bd81-1925f6eea595", "request\_id": "8936b9520a0f5a0d-MXP", "timestamp": "absolute"}, "recipient": "all", "channel": null}, "parent": "07603a14-6a4d-47a4-bd81-1925f6eea595", "children": ["41dbdf24-b984-458e-a89de541858839dc"]}, "41dbdf24-b984-458e-a89d-e541858839dc": {"id": "41dbdf24-b984-458ea89d-e541858839dc", "message": {"id": "41dbdf24-b984-458e-a89d-e541858839dc", "author": {"role": "tool", "name": "myfiles browser", "metadata": {}}, "create time": 1718330421.687263, "update\_time": null, "content": {"content\_type": "text", ["\nPlease remember to search the user's documents if an answer to their question is not contained in the above snippets. \n"]}, "status": "finished successfully", "end\_turn": null, "weight": 1.0, "metadata": {"is\_visually\_hidden\_from\_conversation": true, "message\_type": null, "model\_slug": "gpt-4", "default\_model\_slug": "gpt-4", "pad": "AAA", "parent\_id": "2143fb37-9061-40b0-91a5-ea8e5735cab0", "request\_id": "8936b9520a0f5a0d-MXP", "timestamp": "absolute"}, "recipient": "all", "channel": null}, "parent": "2143fb37-9061-40b0-91a5-ea8e5735cab0", "children": ["e5769959-59b8-4ae6-bca7-00d32b1dc146"], "e5769959-59b8-4ae6-bca7-00d32b1dc146": "id": "e5769959-"author": {"role": "assistant", "name": null, "metadata": {}}, "create time": 1718330421.687357, "update\_time": null, "content": {"content\_type": "text", "parts": ["### Part A: Understanding Relationships and Feelings Towards Money\n\nKara Logan Berlin emphasizes the importance of understanding our personal relationships and feelings towards money, especially for those involved in fundraising (Berlin, 2019). This understanding is crucial because our feelings about money can significantly influence our effectiveness in raising funds for causes we care about. For me, while I appreciate the freedom that money represents and recognize its utility in supporting causes aligned with my ideals, I am critical of the capitalist framework that prioritizes profit over communal welfare. My relationship with money is thus complex; I view it as a necessary tool within the current societal structure but advocate for a future where our systems do not revolve around monetary exchanges. This dual perspective informs my cautious yet strategic approach to managing money, ensuring it is used to support worthwhile initiatives without perpetuating the very systems I critique.\n\n### Part B: Building Relationships in Strategic Fundraising\n\nAccording to Hall (2002) and Najev \u010ca\u010dija (2013), successful fundraising is heavily reliant on the strategic building and maintaining of relationships. Hall discusses how community colleges leverage long-standing communal relationships to enhance their fundraising efforts, emphasizing the importance of trust and mutual satisfaction in these interactions (Hall, 2002). Similarly, Najev \u010ca\u010dija integrates marketing strategies with fundraising, suggesting that understanding and aligning with the values and needs of potential donors can lead to more successful fundraising outcomes (Najev \u010ca\u010dija, 2013). In my approach, I focus on genuine engagement, ensuring that interactions with potential donors and supporters are not merely

transactional but foster a deep sense of mutual understanding and respect. This involves listening to their values and aligning them with the goals of the initiatives I support, thereby creating a solid foundation for ongoing partnership and fundraising require strategic planning: donor identification, engagement strategy, messaging and communication, event planning, and metrics for measuring success. First, identifying potential donors involves understanding who is most likely to support the cause based on shared values and interests. Next, developing an engagement strategy that includes personalized communication and interaction can help in maintaining donor interest and commitment. Effective messaging is crucial; it must resonate with potential donors and clearly articulate the impact of their contribution. Planning fundraising events requires attention to detail, ensuring that they provide value to attendees and effectively showcase the cause. Finally, establishing metrics for success is essential for tracking progress and making necessary adjustments to the fundraising strategy. Each of these elements must be thoughtfully planned and executed to build and sustain donor relationships effectively, ultimately supporting the broader goals of the initiative."]}, "status": "finished\_successfully", "end\_turn": , "weight": 1.0, "metadata": {"citations": [], "gizmo\_id": null, "finish\_details": {"type": "stop", "stop\_tokens": [100260]}, "is\_complete": true, "message\_type": null, "model\_slug": "gpt-4", "default\_model\_slug": "gpt-4", "pad": "AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA", "parent id": "41dbdf24-b984-458e-a89d-e541858839dc", "request id": "8936b9520a0f5a0d-MXP", "timestamp\_": "absolute"}, "recipient": "all", "channel": null}, "parent": "41dbdf24-b984-458e-a89d-e541858839dc", "children": ["35b69feb-64cd-4950-8f8b-58c56c6562fe"]}, "35b69feb-64cd-4950-8f8b-58c56c6562fe": {"id": "35b69feb-64cd-4950-8f8b-58c56c6562fe", "message": {"id": "35b69feb-64cd-4950-8f8b-58c56c6562fe", "author": {"role": "system", "name": null, "metadata": {}}, "create\_time": 1718330552.617421, "update\_time": null, "content": {"content\_type": "text", "parts": [""]}, "status": "finished successfully", "end turn": null, "weight": 1.0, "metadata": {"attachments": [], "rebase\_system\_message": true, "timestamp\_": "absolute", "message\_type": null, "is\_visually\_hidden\_from\_conversation": true}, "recipient": "all", "channel": null}, "parent": "e5769959-59b8-4ae6-bca7-00d32b1dc146", "children": ["aaa29923-622b-4072-a8d9-2625633afafd"]}, "aaa29923-622b-4072-a8d9-2625633afafd": {"id": "aaa29923-622b-4072-a8d9-2625633afafd", "message": {"id": "aaa29923-622b-4072-a8d9-2625633afafd", "author": {"role": "user", "name": null, "metadata": {}}, "create time": 1718330552.618165, "update time": null, "content":

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showcase the cause. Finally, establishing metrics for success is essential for
tracking progress and making necessary adjustments to the fundraising strategy. Each
of these elements must be thoughtfully planned and executed to build and sustain donor
relationships effectively, ultimately supporting the broader goals of the
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Chapter 1. Five Major Fundraising Principles. People Give to People ... to Help People.
People Give Relative to Their Means. Those Closest Must Set the Pace. Successful
Fundraising. The 80/20 Rule Is Becoming the 90/10 Rule. The Need for Balance. Chapter
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2. Your Organization and the World. An Overview of the Sector- Broad Range of Services. Opportunities and Challenges. Working Together. The Importance of Strategic Management. Be Sure Your Institution Is Worthy of Support. Chapter 3. Managing The Resource Development Function. Analysis and Planning. Effectiveness: Doing the Right Things. Efficiency: Doing Things Right. Budgets and Financial Resources. Fundraising Modes. Special Issues Related to Small and Large Operations. Ethics. Evaluation. Chapter 4. The Case For Support And Fundraising Materials. The Case Statement. The Comprehensive Formal Case Statement. The Case Statement Process. Market and Situation-Specific Case Statements. Presentations and Presentation Materials. Chapter 5. Managing Information. Record Keeping. Supporting Fundraising Strategies. Acknowledgments. Reports. Targeted Communications. The System. Establishing the Information System. Chapter 6. Prospect Identification, Research, and Segmentation. The Best Prospects. Prospect Research. Prospect Ratings and Evaluations. Know the Prospective Donor as a Person. Chapter 7. Nurturing Relationships. Friend-Raising Activities. Relationship-Building Activities Must Be Scheduled and Monitored. \\"Moves\\" Management-Cultivating Real Relationships. Donor Acknowledgment. Four Parts to an Acknowledgment Program. Chapter 8. Major Gift Programs. When Major Gift Strategies Are Appropriate. Preparing for a Major Gifts Initiative. The Solicitation Interview (How to Ask for a Major Gift). After the Solicitation. Solicitation Training and Role Playing. Chapter 9. Mail and Email Fundraising. Acquisition Mailings. Renew and Upgrade. Lapsed Donors. Public Relations and Information. Frequency. Ensuring Success. Elements of the Appeal Package. Mail Lists. Mail Preparation: What to Do In-House, What to Do with a Mail House. Post Office. Newsletters as Part of the Direct Mail Program. Email and Websites. Chapter 10. Telephone Solicitations. Volunteer Telephone Solicitations. Professional Telephone Solicitation Campaigns. Chapter 11. Special Event Fundraisers. Choosing a Special Event. Implementing the Event. Cause-Related Marketing. Chapter 12. Grantsmanship. What Is a Grant? Government Grants and Contracts. Foundations. Foundation Research. Project Development. The Application. Acknowledgment and Reporting Requirements. Chapter 13. Planned Giving. Defining Planned Giving. The Importance of Planned Giving Charitable Gift Instruments-Ways of Giving. Donor Education and the Planned Giving Program. Endowment Fund. Sample Marketing Plan for Charitable Gift Annuities. Planned-Giving Societies. Chapter 14. Capital and Endowment Campaigns. Requirements for a Successful Campaign. Chronological Steps for Success. Building Endowments. Institutional Differences. Campaign Organization and Structure. Chapter 15. Human Resources. The Board of Directors. The Resource Development Staff. Volunteers Working with Consultants. Chapter 16. Evaluation. About The Website. Index. ", " paper authors ": [" S. Weinstein"], "paper\_publish\_year":2002, "publication\_journal\_name&qu ot;:"","consensus paper details url":"https://consensus.app/p apers/complete-guide-fundraising-managementweinstein/dc993ffe0cac5413aed4ef707552b026/?utm\_source=chatgpt","doi":& quot; 10.1002/9781119289371", " volume" : " " , " pages" : &qu ot;","search result number":1}, {"paper title":"Strategic management and fundraising: A planning model for resource development in the nonprofit organisation", "abstract": " Many nonprofits can benefit greatly from integrating their strategic, marketing and fundraising planning into an environmentally comprehensive process. Even during this critical period for them, many nonprofits typically have failed to implement this type of integrated planning because

their corporate culture often nurtures: an inner process focus, leadership pathologies,

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professional balkanisation, reluctance to accept advancement as a global
organisational activity, an unwillingness to accept the realities of a moving market
and a lack of political will to undertake social advocacy on behalf of their clients.
\\n \\n \\nIn order to succeed in the future, nonprofit organisations will need to
approach strategic planning through an interdisciplinary methodology that will be
shaped by multiple market audits focusing on: mission and institutional capabilities,
image and competitive analysis, philanthropic feasibility and flexible integration of
revenue/resource development. \n \n \n \n \n
interdisciplinary process will be rewarded by enhanced fundraising returns, once re-
founded on a culture that has remained mission-relevant while becoming market-driven.
The nonprofit that bases its planning on more effective use of intelligence gathering
and flexible focusing of its human and financial capital will be more capable of
acting upon a fluid environment and realising the institution's optimal
future. ", " paper_authors ": [" J.
Hanson"],"paper publish year":1997,"publication journal name":
"International Journal of Nonprofit and Voluntary Sector
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323", "search_result_number":2}, {"paper_title":"Using
Donor Lifetime Value to Inform Fundraising
Strategy","abstract":"The successful quantification in monetary
terms of the value of a donor to a voluntary organization can be a valuable aid to the
subsequent development of fundraising strategy. Despite the significance of the
concept of lifetime value (LTV), however, many nonprofits remain uncertain as to
exactly how it might be calculated. This article reviews the contribution that LTV can
make to fundraising and provides a conceptual framework within which it might be
calculated. ", " paper_authors ": [" A.
Sargeant"],"paper_publish_year":2001,"publication_journal_name&quo
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Leadership", "consensus_paper_details_url":"https://consensus.app/p
apers/using-donor-lifetime-value-inform-fundraising-strategy-
sargeant/c4eee927290a52878a9ce6ffc6a36a98/?utm source=chatgpt","doi":&q
uot; 10. 1002/NML. 12103", " volume": " 12", " pages": "
25-
38","search_result_number":3}, {"paper_title":"Fundraisin
g in the context of nonprofit strategic marketing: Toward a conceptual
model","abstract":"The aim of this paper is to present the
conceptual basis for examining the effects of activities, performed within the
\u2018traditional\u2019 nonprofit strategic marketing, on the fundraising success. A
review of the existing theoretical and empirical studies in the field of fundraising
is provided. Open questions in fundraising are addressed, with the special attention
devoted to the identification of marketing activities that could ensure higher
fundraising, as well as the overall performance of nonprofit organizations. Based on
the existing literature, it is proposed that long-term relationships with donors and
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implementation of the \u2018traditional\u2019 marketing activities are crucial to fundraising, with the fundraising serving as a feedback for nonprofit strategic

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marketing. This paper also analyzes the situation and prospects of fundraising in the
nonprofit sector in Croatia. Further suggestions for the empirical verification of the
proposed theoretical model are made, along with the recommendations for future
research.","paper authors":["Ljiljana Najev
\u010ca\u010dija"],"paper publish year":2013,"publication journal
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Issues", " consensus_paper_details_url":"https://consensus.app/paper
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\u010da\u010dija/9206ce29ad5e55f3ae2f36f12b092b76/?utm source=chatgpt","doi&
quot;:"","volume":"18","pages":"59-
78", " search result number":4}, {" paper title":" Strategic
Planning for Public and Nonprofit
Organizations","abstract":"Strategic planning is a deliberative,
disciplined approach to producing fundamental decisions and actions that shape and
guide what an organization (or other entity) is, what it does, and why it does it.
Strategic planning is not a substitute for strategic thinking, acting, and learning,
or for leadership. Instead, strategic planning is a leadership tool meant to enhance
strategic thinking, acting, and learning. Strategic planning can produce several
benefits, but there is no guarantee that it will. There are a variety of approaches to
strategic planning; some approaches emphasize process, while others emphasize content.
Strategic management is a broader concept that links planning and
implementation. ", " paper authors ": [" R. Steinberg ", " B.
Weisbrod", " M. O' Neill", " D. Young", " J.
Bryson"],"paper_publish_year":2011,"publication_journal_name":
" Journal of Policy Analysis and
Management","consensus paper details url":"https://consensus.app/p
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quot; 10. 1016/b978-0-08-097086-8. 74043-
8","volume":"","pages":"","search_re
sult_number":5}, {"paper_title":"The informational value of
sequential fundraising","abstract":"Abstract This paper examines a
puzzling inconsistency between the theoretical prediction of private provisions to
public goods and actual fundraising behavior. While fundraisers often choose to
announce past contributions, economic theory predicts that contributions will be
largest when donors are uninformed of the contributions made by others. This paper
suggests that an announcement strategy may be optimal because it helps reveal the
charity\u2019s quality. It is shown that when there is imperfect information about the
value of the public good and contributors can purchase information regarding its
quality, then there exist equilibria in which an announcement strategy is optimal.
Interestingly, in equilibrium a high-quality charity receives contributions that
exceed those that would result had the quality of the charity been common knowledge.
Hence, an announcement strategy not only helps worthwhile organizations reveal their
type, but it also helps the fundraiser reduce the free-rider
problem. ", " paper authors ": [" L.
Vesterlund"],"paper publish year":2003,"publication journal name&q
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Economics", "consensus_paper_details_url":"https://consensus.app/pa
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6", " volume": " 87", " pages": " 627-
657","search result number":6},{"paper title":"Improving
Campaign Success Rate by Tailoring Donation Requests along the Donor
Lifecycle","abstract":"Since charitable fundraising relies heavily
on direct mail, this paper studies how tailoring donation requests along the donor
lifecycle could improve campaign success rate. Our field study provides a unique
combination of three parameters whose combined interaction has not been studied to
this date: donor segment, suggested personalized donation amount and social comparison,
resulting in a 3 x 3 x 2 between-subjects design. Taking into account the donor\u2019s
zone of acceptable prices, we show that for acquiring and reactivating donors the use
of a recently suggested donation amount is most effective, whereas for retaining
donors, it is preferred to use an average amount. Our results also demonstrate that
social comparison is an excellent acquisition strategy, but that it could be harmful
when reactivating lapsed donors. Social comparison was not found to have an effect on
the donation behavior of current donors. ", "paper_authors":["G.
Verhaert","Dirk Van den
Poel"],"paper_publish_year":2011,"publication_journal_name":&
quot; Journal of Interactive
Marketing","consensus paper details url":"https://consensus.app/pa
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verhaert/f9ee7f6635e850ed92eace073769f063/?utm source=chatgpt","doi":&q
uot; 10. 1016/j. intmar. 2010. 09. 001", "volume":"25", "pages&q
uot;:"51 -
63","search result number":7}, {"paper title":"A
measurement model of strategic planning","abstract":"While
strategic planning is a key concept in management research, there has been little
consistency in its conceptualization or measurement. Our review of prior studies also
identifies reliability and validity, dimensionality, crude levels of measurement, and
lack of parsimony as additional problems associated with prior use of this variable.
Such problems substantially limit our ability to compare results across studies, or to
make appropriate normative recommendations. We address these concerns by developing
and validating a multiple indicator measure of strategic planning, using two
independent samples. Implications for future research are then discussed. \u000a9 1998
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fundraising success with custom data modelling","abstract":"The
majority of nonprofit organisations rely heavily on contributions to fund their
mission-critical activities. Because building relationships with donors is critical to
the success of nonprofits, organisations must be able to transform their data on
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prospective donors into an action plan that will optimise the yield of their fundraising efforts. This paper offers a methodology for targeting individuals most likely to make a charitable contribution, by building custom response models using the rich donor data maintained by many nonprofit organisations as well as overlaid demographic information. The methodology is able to utilise efficiently a large volume of variables while being flexible enough to use large categorical variables, such as postal code, and capture non-linear relationships between the independent variables and the likelihood to give. Copyright \u00a9 2001 Henry Stewart Publications", "paper authors":["Jennifer Key"],"paper publish year":2001,"publication journal name":&q uot; International Journal of Nonprofit and Voluntary Sector Marketing","consensus paper details url":"https://consensus.app/pa pers/enhancing-fundraising-success-custom-data-modellingkey/2d52ee8a572d5399beb6d17941ec45cf/?utm\_source=chatgpt","doi":"1 0.1002/NVSM.159", " volume": " 6", " pages": " 335-346","search\_result\_number":9}, {"paper\_title":"Developin g a Marketing Strategy for Nonprofit Events", "abstract":"The research for this project primarily focuses on marketing the various types of nonprofit events. The study looks at the most popular types of fundraising events, as well as thank you events that are held for donors, and attempt to better understand how they differ from other events. Additionally, this study examines several popular fundraising events to see how they were promoted by analyzing their social media and websites in particular. The results of the study indicate that nonprofit events are very unique to other events in their purpose, as well as how they are marketed to potential attendees. Nonprofit event marketing must be much deeper than the marketing of other events. Promotion must motivate attendance by creating an emotional appeal that deeply connects potential attendees to an organization and its cause. Only when this connection is formed can a support-raising event be successful in raising longterm support to make a positive impact. ", " paper authors ": [" Anna Guinn", " Yao-Yi Fu"],"paper\_publish\_year":2023,"publication\_journal\_name":&qu ot; Events and Tourism Review", "consensus\_paper\_details\_url":"https://consensus.app/paper s/developing-marketing-strategy-nonprofit-eventsguinn/8ea6273ba0f65430bd1413d56c35b08d/?utm source=chatgpt","doi":" 10.18060/27335", " volume" : " ", " pages" : " ", &q uot; search result number":10}, {" paper title":" Does Strategic Planning Improve Organizational Performance? A Meta\u2010Analysis","abstract":"Strategic planning is a widely adopted management approach in contemporary organizations. Underlying its popularity is the assumption that it is a successful practice in public and private organizations that has positive consequences for organizational performance. Nonetheless, strategic planning has been criticized for being overly rational and for inhibiting strategic thinking. This article undertakes a meta-analysis of 87 correlations from 31 empirical studies and asks, Does strategic planning improve organizational performance? A random-effects meta-analysis reveals that strategic planning has a positive, moderate, and significant impact on organizational performance. Meta-regression analysis suggests that the positive impact of strategic planning on organizational performance is strongest when performance is measured as effectiveness and when strategic planning

is measured as formal strategic planning. This impact holds across sectors (private and public) and countries (U.S. and non-U.S. contexts). Implications for public administration theory, research, and practice are discussed in the conclusion. ", "paper\_authors":["B. George", "R. Walker", "Joost

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belief","abstract":"This article addresses a key issue: is strategic planning rewarded by the stock market? Using event\u2010study methodology, this article examined the market values of companies during the time period that they revealed information about their strategic planning focus, function or orientation. The results indicate that the stock market favors the long range\u2010planning horizon adopted by companies. ", "paper\_authors":["Ashay

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Decision","consensus\_paper\_details\_url":"https://consensus.app/papers/does-planning-create-value-stock-market-belief-

693", " search\_result\_number":12}, {"paper\_title":"Universi ty Fundraising Through Special Events: An Application of the Theory of Planned Behavior","abstract":"University Fundraising Through Special Events: An Application of the Theory of Planned Behavior Megan Elizabeth Hobbs The purpose of this study was to apply the Revised Theory of Planned Behavior and EVENTQUAL models to explore (1) event qualities that significantly impact guests\u2019 satisfaction with a university event that they attend, (2) significant factors influencing university loyalty as a result of an event, and (3) willingness to make a charitable donation to a university as a result of attending an event. An online survey was sent to attendees of an annual Cal Poly auction event between 2002 and 2016 that directly benefits Cal Poly students. The data were used to test a series of hypotheses to determine the fit of a proposed theoretical model. Although the study was limited by a small sample size of 74 subjects, it resulted in the creation of a revised event fundraising model. Student involvement proved to be the only quality significantly predicting a guest\u2019s overall satisfaction with the event, explaining 12% of the variance. The combination of overall event satisfaction with a subset of the revised theory of planned behavior variables (attitude, descriptive norm, and moral norm) explained 51% of the variance in predicting university loyalty. Finally, intention to donate was best predicted as a combination of prescriptive norm, attitude, and university loyalty, accounting for 57% of the variance. Overall, the revised model is applicable in aspects of university event planning including event branding, marketing, and the involvement of students at the event. Of", " paper authors": [" Mary E.

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performance measurement systems for event planning and investment decision
making", "abstract":"Cities and destinations have assigned a
strategic role in tourist and place marketing to events. Economic impact analyses are
one of the tools that policy makers can use to support effective investment decision
making in event planning. The more precise and accurate these analyses are, the more
helpful to event planning they will be. This paper proposes an innovative methodology
to improve the economic impact estimate of events. It combines tested action-tracking
technologies to track the consumer behaviour of visitors to the event (Radio Frequency
IDentification \u2013 passive RFID) with bottom\u2013up Input\u2013Output models. A
case study was carried out on the Festival of Economics in Trento, Italy, a cultural
hallmark event aimed at high tourist flows, image-making and place branding and
marketing. The paper suggests the inclusion of accurate economic impact analyses of
events in the range of instruments used by policy makers to support effective decision
making and investment. ", "paper_authors":["M. D.
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100", " search_result_number":14}, {" paper_title":" Re-
planning a fundraising event during a global
pandemic","abstract":"\\nResearch methodology\\nThe case recounts
actual events and embeds information that has either been provided by the organization
or that is publicly available from secondary sources, such as links to news articles,
the organization\u2019s financial report and videos. The protagonist is a real person,
although identified only by first name, and she was interviewed extensively and
provided planning documents. \\n\\nCase overview/synopsis\\nThe case addresses
fundamental project management concepts via a nonprofit\u2019s fundraising event that
had to be shifted to online delivery during the early days of COVID. Students take the
perspective of advising the protagonist, a key member of the event committee. As if
this substantive re-plan during a pandemic was not challenging enough, the committee
had the additional complication of integrating a fundraising management system into
the organization in time to support the event. Students must work through detailed
planning and calculations and also need to think more broadly about appropriate
tradeoffs and justify them in their recommendations. \n \n \n \
level\\nAs this case has students work with concepts and skills central to project
management and has involves a mix of applying, analyzing and evaluation outcomes, it
can be used within operations management or project management courses for either
undergraduate senior-level or early graduate-level business or engineering students.
It has already been assigned in project management courses in two separate MBA
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programs. The case required no substantial revisions, and feedback from student

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Cholette"],"paper_publish_year":2023,"publication_journal_name&quo
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0049", " volume": " ", " pages": " ", " search
result number":15}, {"paper title":"Can fundraising be fun? An
event management study of unique experiences, performance and
quality","abstract":"Purpose \\n \\n \\n \\n\u2013 The objective
of this study was to examine the effects of performance and uniqueness as predictors
of fundraising event quality. \\n \\n \\n \\nDesign/methodology/approach \\n \\n
\\n \\n\u2013 This study utilized intercept surveys collected from attendees at a non-
profit fundraising event organized by the tourism and hospitality industry in a major
tourism destination. Factor analysis was used to explore underlying event performance
dimensions. Multiple regression analysis was used to assess predictability of event
performance and unique experience design as predictors of event quality. \\n \\n
\\n \\nFindings \\n \\n \\n\u2013 Three salient dimensions were identified:
Hedonic Event Performance, Event Design Performance and Informative Event Performance.
Of the three dimensions, Hedonic Event Performance was found to significantly predict
Event Quality. However, Unique Event Experience provided stronger predictability of
Event Quality. \\n \\n \\n \\n \\nResearch limitations/implications \\n \\n
\\n\u2013 The results provide information which can be utilized by event organizers or
managers to enhance the overall quality of fundraising events. The distinct attributes
of event success identified in this study can be capitalized upon for improving future
attendance. The use of event attendees from one particular event, which focused on a
very specific cause, can be considered a limitation of the study. \\n \\n \\n
\\nOriginality/value \\n \\n \\n\u2013 This study focused on identifying different
dimensions of a fundraising event which impact quality. The study provides insight
into uniqueness of event experiences and their effect on event
quality.","paper_authors":["Po-Ju Chen","Dipendra
Singh", " A. Ozturk", " Abdullah M.
Makki"],"paper publish year":2014,"publication journal name":
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Review", " consensus paper details url": " https://consensus.app/paper
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chen/790f972913f35b83b262496019d3ab65/?utm source=chatgpt", "doi":"
10. 1108/TR-07-2014-
-0039","volume":"69","pages":"310
328", "search_result_number":16}, {"paper_title":"A
strategic planning process for public and non-profit
organizations","abstract":"Abstract A pragmatic approach to
strategic planning is presented for use by public and non-profit organizations.
Benefits of the process are outlined and two examples of its application are presented
\u2014one involving a city government and the other a public health nursing service.
Requirements for strategic planning success are discussed. Several conclusions are
drawn, namely that: (1) strategic planning is likely to become part of the repertoire
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evaluations show that it was perceived positively in both

of public and non-profit planners; (2) planners must be very careful how they apply strategic planning to specific situations; (3) it makes sense to think of decision makers as strategic planners and strategic planners as facilitators of decision making across levels and functions; and (4) there are a number of theoretical and practical issues that still need to be explored. ", "paper\_authors":["J. Bryson"], "paper\_publish\_year":1988, "publication\_journal\_name": "Long Range

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bryson/b15ffecddab350c19670bb3f01602385/?utm\_source=chatgpt","doi":"10.1016/0024-6301(88)90061-

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 $81\& quot;, \& quot; search\_result\_number\& quot;:17\}, \\ \{\& quot; paper\_title\& quot;: \& quot; Attendance Maximization for Successful Social Eventer (as a super sup$ 

Planning","abstract":"Social event planning has received a great deal of attention in recent years where various entities, such as event planners and marketing companies, organizations, venues, or users in Event-based Social Networks, organize numerous social events (e.g., festivals, conferences, promotion parties). Recent studies show that \\"attendance\\" is the most common metric used to capture the success of social events, since the number of attendees has great impact on the event's expected gains (e.g., revenue, artist/brand publicity). In this work, we study the Social Event Scheduling (SES) problem which aims at identifying and assigning social events to appropriate time slots, so that the number of events attendees is maximized. We show that, even in highly restricted instances, the SES problem is NP-hard to be approximated over a factor. To solve the SES problem, we design three efficient and scalable algorithms. These algorithms exploit several novel schemes that we design. We conduct extensive experiments using several real and synthetic datasets, and demonstrate that the proposed algorithms perform on average half the computations compared to the existing solution and, in several cases, are 3-5 times faster. ", "paper\_authors": [" Nikos Bikakis", " V. Kalogeraki","D.

Gunopulos"], "paper\_publish\_year":2018, "publication\_journal\_name":", "consensus\_paper\_details\_url":"https://consensus.app/papers/attendance-maximization-successful-social-event-

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132","search\_result\_number":18}, {"paper\_title":"Corporate Philanthropy: What Is the Strategy?","abstract":"Strategic philanthropy, according to the literature, is becoming the state of the art in corporate contribution management. The term is defined in this study as the process by which contributions are targeted to meet business objectives and recipient needs. It represents the integration of philanthropy into the overall strategic planning of the corporation. Given this trend, this research examines the extent to which corporate philanthropy has become predominantly a business deal with direct and measurable financial returns to shareholders. The study presents the results of a national survey of corporate direct contribution programs. The 226 corporations that responded to the mailed questionnaire were primarily large corporations from over 20 different industries. The findings suggest that contributions made directly by corporations are

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198", " search result number":19}, {" paper title":" The
Philanthropic Avatar: An Analysis of Fundraising in Virtual Worlds Through the Lens of
Social Capital","abstract":"ABSTRACT Unprecedented access to
global philanthropic audiences via social media demands creative strategies to
identify and motivate donors. One social medium not typically considered in the
popular mix is virtual worlds. Using a multi-method ethnographic approach, this study
contributes to the strategic communication body of knowledge by examining the
purposeful usage of communication by organizations in virtual environments to build
support communities and fulfill their respective fundraising missions. Through a
descriptive case study, this research explores the efforts of three organizations in
the 3D virtual world of Second Life: The American Cancer Society, the Michael J. Fox
Foundation, and Live and Learn in Kenya. These organizations have raised millions of
dollars/pounds/euros from avatars. The results reveal that social capital plays an
important role in the motivation and success of virtual world fundraising activities,
especially for individuals who may not otherwise engage due to physical, social, or
geographic barriers. The results also highlight the opportunity for organizations to
engage with international audiences and build active communities within virtual
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Moscato"],"paper publish year":2018,"publication journal name"
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["{"items":[{"paper_title":"The Complete Guide to Fundraising
Management","abstract":"Foreword. Preface. Chapter 1. Five Major
Fundraising Principles. People Give to People ... to Help People. People Give Relative
to Their Means. Those Closest Must Set the Pace. Successful Fundraising. The 80/20
Rule Is Becoming the 90/10 Rule. The Need for Balance. Chapter 2. Your Organization
and the World. An Overview of the Sector-Broad Range of Services. Opportunities and
Challenges. Working Together. The Importance of Strategic Management. Be Sure Your
Institution Is Worthy of Support. Chapter 3. Managing The Resource Development
Function. Analysis and Planning. Effectiveness: Doing the Right Things. Efficiency:
Doing Things Right. Budgets and Financial Resources. Fundraising Modes. Special Issues
Related to Small and Large Operations. Ethics. Evaluation. Chapter 4. The Case For
Support And Fundraising Materials. The Case Statement. The Comprehensive Formal Case
Statement. The Case Statement Process. Market and Situation-Specific Case Statements.
Presentations and Presentation Materials. Chapter 5. Managing Information. Record
Keeping. Supporting Fundraising Strategies. Acknowledgments. Reports. Targeted
Communications. The System. Establishing the Information System. Chapter 6. Prospect
Identification, Research, and Segmentation. The Best Prospects. Prospect Research.
Prospect Ratings and Evaluations. Know the Prospective Donor as a Person. Chapter 7.
Nurturing Relationships. Friend-Raising Activities. Relationship-Building Activities
Must Be Scheduled and Monitored. \\"Moves\\" Management-Cultivating Real
Relationships. Donor Acknowledgment. Four Parts to an Acknowledgment Program. Chapter
8. Major Gift Programs. When Major Gift Strategies Are Appropriate. Preparing for a
Major Gifts Initiative. The Solicitation Interview (How to Ask for a Major Gift).
After the Solicitation. Solicitation Training and Role Playing. Chapter 9. Mail and
Email Fundraising. Acquisition Mailings. Renew and Upgrade. Lapsed Donors. Public
Relations and Information. Frequency. Ensuring Success. Elements of the Appeal Package.
Mail Lists. Mail Preparation: What to Do In-House, What to Do with a Mail House. Post
Office. Newsletters as Part of the Direct Mail Program. Email and Websites. Chapter 10.
Telephone Solicitations. Volunteer Telephone Solicitations. Professional Telephone
Solicitation Campaigns. Chapter 11. Special Event Fundraisers. Choosing a Special
Event. Implementing the Event. Cause-Related Marketing. Chapter 12. Grantsmanship.
What Is a Grant? Government Grants and Contracts. Foundations. Foundation Research.
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Chapter 13. Planned Giving. Defining Planned Giving. The Importance of Planned Giving Charitable Gift Instruments-Ways of Giving. Donor Education and the Planned Giving Program. Endowment Fund. Sample Marketing Plan for Charitable Gift Annuities. Planned-Giving Societies. Chapter 14. Capital and Endowment Campaigns. Requirements for a Successful Campaign. Chronological Steps for Success. Building Endowments. Institutional Differences. Campaign Organization and Structure. Chapter 15. Human Resources. The Board of Directors. The Resource Development Staff. Volunteers Working with Consultants. Chapter 16. Evaluation. About The Website. Index. ", " paper authors ": [" S. Weinstein"],"paper\_publish\_year":2002,"publication\_journal\_name&qu ot;:"","consensus paper details url":"https://consensus.app/p apers/complete-guide-fundraising-managementweinstein/dc993ffe0cac5413aed4ef707552b026/?utm source=chatgpt","doi":& quot; 10.1002/9781119289371", " volume" : " " , " pages" : &qu ot;","search result number":1}, {"paper title":"Improving Campaign Success Rate by Tailoring Donation Requests along the Donor Lifecycle","abstract":"Since charitable fundraising relies heavily on direct mail, this paper studies how tailoring donation requests along the donor lifecycle could improve campaign success rate. Our field study provides a unique combination of three parameters whose combined interaction has not been studied to this date: donor segment, suggested personalized donation amount and social comparison, resulting in a 3 x 3 x 2 between-subjects design. Taking into account the donor\u2019s zone of acceptable prices, we show that for acquiring and reactivating donors the use of a recently suggested donation amount is most effective, whereas for retaining donors, it is preferred to use an average amount. Our results also demonstrate that social comparison is an excellent acquisition strategy, but that it could be harmful when reactivating lapsed donors. Social comparison was not found to have an effect on the donation behavior of current donors. ", "paper\_authors":["G. Verhaert","Dirk Van den Poel"],"paper\_publish\_year":2011,"publication\_journal\_name":& quot; Journal of Interactive Marketing","consensus paper details url":"https://consensus.app/pa pers/improving-campaign-success-rate-tailoring-donationverhaert/f9ee7f6635e850ed92eace073769f063/?utm\_source=chatgpt","doi":&q uot; 10. 1016/j. intmar. 2010. 09. 001", "volume":"25", "pages&q uot;:"51 -63","search result number":2}, {"paper title":"Improving the Effectiveness of Fundraising Messages: The Impact of Charity Goal Attainment, Message Framing, and Evidence on Persuasion","abstract":"This experimental study assessed the effectiveness of fundraising messages. Based on recent findings regarding the effects of message framing and evidence, effective fundraising messages should combine abstract, statistical information with a negative message frame and anecdotal evidence with a positive message frame. In addition, building on research into social dilemmas, it was hypothesized that information about charity goal attainment (e.g., the contributions of others) should increase donation intentions. The hypotheses were tested in a 2 (goal attainment: yes/no)\u00d72 (framing: positive/negative)\u00d72 (evidence: statistical/anecdotal) factorial design. Abstract information was more effective when combined with a negatively framed message, whereas anecdotal information was more effective when combined with a positive frame. In

addition, donation intentions were higher for messages that addressed charity goal attainment issues.","paper\_authors":["E. Das","P. Kerkhof","J.

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fundraising","abstract":"Abstract This paper examines a puzzling inconsistency between the theoretical prediction of private provisions to public goods and actual fundraising behavior. While fundraisers often choose to announce past contributions, economic theory predicts that contributions will be largest when donors are uninformed of the contributions made by others. This paper suggests that an announcement strategy may be optimal because it helps reveal the charity\u2019s quality. It is shown that when there is imperfect information about the value of the public good and contributors can purchase information regarding its quality, then there exist equilibria in which an announcement strategy is optimal. Interestingly, in equilibrium a high-quality charity receives contributions that exceed those that would result had the quality of the charity been common knowledge. Hence, an announcement strategy not only helps worthwhile organizations reveal their type, but it also helps the fundraiser reduce the free-rider problem.","paper\_authors":["L. Vesterlund"],"paper\_publish\_year":2003,"publication\_journal\_name":"Journal of Public

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Hiles"], "paper\_publish\_year":2010, "publication\_journal\_name":
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measures for timely goal attainment include researching prospective donors carefully, using volunteers effectively, and specifying requests when asking for gifts. Personal solicitations together with conscientious acknowledgments of donor gifts and volunteer efforts help expedite and sustain a fundraising campaign. ", " paper authors ": [" M. Sirota"],"paper\_publish\_year":1993,"publication\_journal\_name": " The Bottom Line: Managing Library Finances", " consensus paper details url": " https://consensus.app/pap ers/time-money-suggestions-more-effective-fundraising-1990ssirota/685676c5db7f52f586f632dda4166c2d/?utm source=chatgpt","doi":&quo t;10.1108/EB025360", "volume":"6", "pages":"15-18", " search result number":6}, {" paper title":" Success in an Online Giving Day: The Role of Social Media in Fundraising", " abstract": " Social media platforms offer nonprofits considerable potential for crafting, supporting, and executing successful fundraising campaigns. How impactful are attempts by these organizations to utilize social media to support fundraising activities associated with online Giving Days? We address this question by testing a number of hypotheses of the effectiveness of using Facebook for fundraising purposes by all 704 nonprofits participating in Omaha Gives 2015. Using linked administrative and social media data, we find that fundraising success\u2014as measured by the number of donors and value of donations\u2014is positively associated with a nonprofit\u2019s Facebook network size (number of likes), activity (number of posts), and audience engagement (number of shares), as well as net effects of organizational factors including budget size, age, and program service area. These results provide important new empirical insights into the relationship between social media utilization and fundraising success of nonprofits.","paper\_authors":["A. Bhati","D. McDonnell"],"paper\_publish\_year":2020,"publication\_journal\_name&qu ot;:"Nonprofit and Voluntary Sector Quarterly","consensus\_paper\_details\_url":"https://consensus.app/pa pers/success-online-giving-role-social-media-fundraising $bhati/6e582b9077325540a862fd623d3d1395/?utm\_source=chatgpt\", \" doi\" : \" doi" : \" doi" doi$ 10.1177/0899764019868849", " volume": " 49", " pages": &qu ot;74 -92", " search result number":7}, {" paper title":" Exploring the multi-sided nature of crowdfunding campaign success","abstract":"Successful crowdfunding campaigns are multifaceted in nature and depend on marketing and organizational features. This study identifies the most appealing factors and analyzes the results through a multi-theory approach as follows. First, contrary to altruism and warm-glow giving theories, crowdfunding to support social impact projects does not perform well. Second, fixed campaigns, small-sized projects, and prolonged campaigns are more likely to be funded, in line with goal-setting theory. Additionally, the resource-based view of firms clarifies the importance of having large entrepreneurial teams. Further, narrative theories about persuasion and information processing provide insights into why detailed text descriptions are more persuasive than pitch videos. Finally, this study

relies on social identity and signaling theories to illustrate the impressive role of social networks and discussion forums between fundraisers and backers for developing effective word-of-mouth. This paper also provides fundraisers with recommendations to

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fundraising efforts. This paper offers a methodology for targeting individuals most likely to make a charitable contribution, by building custom response models using the

rich donor data maintained by many nonprofit organisations as well as overlaid

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demographic information. The methodology is able to utilise efficiently a large volume
of variables while being flexible enough to use large categorical variables, such as
postal code, and capture non-linear relationships between the independent variables
and the likelihood to give. Copyright \u00a9 2001 Henry Stewart
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may be used to assist nonprofits in reducing the lapse rate of donors to their
organization. Employing a postal survey of ten thousand donors to causes in a variety
of categories, the author concludes that although approximately one in five donors
might lapse because of a change in financial circumstances, a similar number simply
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organizations apply a priority strategy to their donors instead of treating donors
equally. The underlying assumption of this strategy is that different and preferential
treatment of donors according to their donation amount positively affects fundraising
performance. We conducted a propensity score matching study to analyze the fundraising
strategies of seventy-three cultural organizations in Germany. The empirical findings
are discussed and complemented by qualitative data from twenty interviews with
fundraising managers and private donors. The results show that, in terms of
fundraising performance, nonprofit organizations that apply a donor priority strategy
outperform organizations that treat donors equally. A donor priority strategy
ultimately leads to a 125 euro higher total revenue per donor and an 87 euro higher
profit per donor due to cost savings via better use of fundraising
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fundraising performance","abstract":"This paper provides
guidelines to charitable marketers in general, and university fund-raising managers in
particular, regarding the effects of direct mail framing strategies and direct mail
segmentation variables on the performance of university fundraising efforts. Several
direct mail framing strategies (factors) were empirically tested in a designed
fractional factorial experiment that allowed the determination of not only the (main)
effect of each factor, but also their interaction effects. These framing strategies
included four factors: size of anchor (suggested donation), frame valence (whether a
frame is expressed in positive vs. negative terms), and inclusion or not of two
independent types of reference information. In addition, we studied the impact of the
traditional direct marketing variables, recency, frequency, and monetary (RFM), as
well as various demographic factors. Two performance measures were considered: 1)
response rate, and 2) size of gift. Results indicated, among other things, that to a
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and positioning in the political health care arena. Special events are a popular way
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characteristics of individual crowdfunding practices and drivers of fundraising
success, where entrepreneurs can tailor their crowdfunding initiatives better than on
standardized platforms. Our data indicate that most of the funds provided are entitled
to receive either financial compensations (equity and profit-share arrangement) or
nonfinancial benefits (final product and token of appreciation), while donations are
less common. Moreover, crowdfunding initiatives that are structured as nonprofit
organizations tend to be significantly more successful than other organizational forms
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in achieving their fundraising targets, even after controlling for various project

characteristics. This finding is in line with theoretical arguments developed by the contract failure literature which postulates that nonprofit organizations may find it easier to attract money for initiatives that are of interest for the general community due to their reduced focus on profits. ", "paper\_authors":["Paul Belleflamme", "T. Lambert", "Armin

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however, fundraisers are often confined to socio-demographic data on their target groups. This article suggests certain socio-demographic characteristics, when combined with behavioural aspects, can be traced back to fundamental dimensions that represent efficient criteria for potential donor segmentation. The authors conducted an investigation in Austria to find which individuals (as defined by age, gender and social class) donate what amounts, how frequently, to which organisations, and in which forms. Reviewing the data and their statistical results in a succeeding interpretative process, they were able to deduce three basic conditions under which individuals are particularly prone to donate: (1) when the purpose of the NPO pertains to the individual's sphere; (2) when the individual might benefit from the services of an organisation; (3) when the donation does not represent overmuch expense and/or effort. These conditions are proposed as dimensions for selecting and targeting specific donor-segments, allowing NPOs to increase their fundraising efficiency through easy-to-get socio-demographic

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Approach","abstract":"This paper studies optimal targeting as a means to increase fundraising efficacy. We randomly provide potential donors with an unconditional gift and use causal-machine learning techniques to \u201coptimally\u201d target this fundraising tool to the predicted net donors: individuals who, in expectation, give more than their solicitation costs. With this strategy, our fundraiser avoids lossy solicitations, significantly boosts available funds, and, consequently, can increase service and goods provision. Further, to realize these gains, the charity can merely rely on readily available data. We conclude that charities that refrain from fundraising targeting waste significant resources. JEL codes: C93; D64; D82; H41; L31; C21","paper\_authors":["Tobias Cagala","Ulrich Glogowsky","Johannes Rincke","Anthony Strittmatter"],"paper\_publish\_year":2021,"publication\_journal\_name ":"ArXiv","consensus\_paper\_details\_url":"https://consens us.app/papers/targeting-fundraising-machine-learning-approach-

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Fundraising","abstract":"ABSTRACT Despite rising public interest and concern only a handful of extant studies have addressed the performance of fundraising techniques and outlined the returns that might be expected. To date no one has examined the returns accruing from direct marketing activities in fund-raising. In this paper we present the results of a study of 150 UK charities currently employing a range of direct marketing tools/techniques and indicate the ROI that can be achieved

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through each. Cold and warm direct mailings are considered, as are reciprocal mailings,
unaddressed mail, DRPA, DRTV and face-to-face (i.e., on street) recruitment. The
results indicate that most charities lose money on donor recruitment activities and
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comparatively low. The implications for both professional practice and further
research are explored. ", "paper_authors":["A.
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nonprofit strategic marketing: Toward a conceptual
model","abstract":"The aim of this paper is to present the
conceptual basis for examining the effects of activities, performed within the
\u2018traditional\u2019 nonprofit strategic marketing, on the fundraising success. A
review of the existing theoretical and empirical studies in the field of fundraising
is provided. Open questions in fundraising are addressed, with the special attention
devoted to the identification of marketing activities that could ensure higher
fundraising, as well as the overall performance of nonprofit organizations. Based on
the existing literature, it is proposed that long-term relationships with donors and
implementation of the \u2018traditional\u2019 marketing activities are crucial to
fundraising, with the fundraising serving as a feedback for nonprofit strategic
marketing. This paper also analyzes the situation and prospects of fundraising in the
nonprofit sector in Croatia. Further suggestions for the empirical verification of the
proposed theoretical model are made, along with the recommendations for future
research.","paper authors":["Ljiljana Najev
\u010ca\u010dija"],"paper_publish_year":2013,"publication_journal_
name":"Management : Journal of Contemporary Management
Issues", " consensus paper details url": " https://consensus.app/paper
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quot;:"", "volume":"18", "pages":"59-
78", " search result number":1}, {" paper title":" Nonprofit
Fundraising and Social Identity","abstract":"In this critically
appraised topic, Jeff Gold contributes a study of the management practices that frame
potential donors for non-profit organizations with their social identity. He
identifies six empirical studies published since 2014 that indicate the importance of
elements of donor social identity, such as demographics, motivation, and the nature of
the donation itself. He concludes that social identity theory is a fine lens for
management of donor information. This evidence is important because maintaining donor
relations is usually a top priority for nonprofit organizations. Gold discovers
evidence in the sciences of management that supports specific recommendations for
nonprofit practice, such as keenly tracking: donor profiles, donor segments, and
bonding opportunities with donors. ABSTRACT The purpose of this topic paper is to
determine whether nonprofits can increase their fundraising capabilities by better
managing their donors\u2019 social identities. The nonprofit sector in the United
States generated nearly $1.9 trillion in gross output, is estimated to contribute 5.6%
toward the country\u2019s $25.5 trillion in gross domestic product (GDP), and
contributes immeasurable benefits to society. The industry continues to face
challenges as the demand for services has increased and fundraising difficulties
persist. This article analyzes peer-reviewed articles focused on nonprofit fundraising
using a systematic approach. My findings suggest that one of the keys to effective
nonprofit fundraising is the management of information on donors\u2019 social identity.
Appropriately, social identity theory is seen as an effective lens with which to meet
this challenge. Several essential aspects of donor identities emerge from the research,
including their demographic profiles and their motivations to give. In addition, how
donors choose to give, what they actually give, and why they select one cause over
another are key considerations that contribute to social
identity. ", " paper_authors ": [" J.
Gold"],"paper publish year":2023,"publication journal name":&
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quot: Engaged Management ReView", " consensus paper details url": " https://consensus.app/paper s/fundraising-social-identitygold/e4eea7af2fbb57888aad8129bb7fb3bd/?utm source=chatgpt","doi":" 10.28953/2375-8643.1110", "volume":"", "pages":"", "s earch\_result\_number":2}, {"paper\_title":"0-8\u2005The donor experience: value creation and the role of the donor in supporter-led fundraising","abstract":"Background In 2015, a series of scandals exposed aggressive fundraising practices by charities that had caused distress to donors. In contrast, business has understood that the customer experience is vital to their success (Bitner & Erown, 2008; Lusch, Vargo & Emp; 0\u2019Brien, 2007; Martin, 1999). Services marketing theory describes the role of the customer in \u2018cocreating\u2019 their experience to increase customer satisfaction (Gr\u00f6nroos, 1994). Fundraisers now recognise that how donors feel about their experience of fundraising is crucial. Community fundraising is driven by donors who organise and deliver their own fundraising events and experiences. But there is a gap in our knowledge about the role donors play in creating their own experience and the effect on donor satisfaction. Aim To examine whether academic models derived from services marketing literature can be applied to community and supporter-led fundraising to improve the donor experience. In particular, we examine the concept of value and the role of the donor in value creation. Methods A literature review was conducted which highlighted the limited research available. Consequently, an exploratory approach was adopted. Empirical primary data was captured through a series of interviews at case study organisations. Three case studies were identified within a specific typology of organisation: hospice charities that fundraise using similar techniques within their local communities. Results The concept of value-in-use described by Gr\u00f6nroos (1994) and the role of the donor as an independent creator of value in the customer sphere (Gr\u00f6nroos & amp; Voima, 2013) was supported by the research and can be applied to the donor experience. Conclusion It has never been more important for fundraisers to deliver an excellent donor experience. Fundraisers must employ coaching and facilitation skills to empower supporters to create value. Further research is required to ascertain how managers of fundraising can deliver service encounters and tangible resources that best facilitate the creation of value for the donor. ", " paper authors ": [" A. Penny"],"paper publish year":2019,"publication journal name": " BMJ Supportive & amp; Palliative Care","consensus\_paper\_details\_url":"https://consensus.app/papers/ donor-experience-value-creation-role-donor-supporterledmitchell/d27b8f658d4453cf9al04d353696b7b3/?utm source=chatgpt","doi":&q uot; 10. 1136/bmjspcare-2019-HUKNC.7","volume":"9","pages":"A3 -

HUKNC. 7", " volume":" 9", " pages":" A3 - A3", " search\_result\_number":3}, {" paper\_title":" Strategic Planning for Community-Based Small Nonprofit Organizations: Implementation, Benefits, and Challenges", " abstract":" IntroductionFacing the sluggish economic recovery, most nonprofit organizations are experiencing the unprecedented challenges of seeking sustainable funding and donations, retaining high-quality staff, effectively providing services, and attracting qualified volunteers (Mosley, Maronik, & Katz, 2012). Community-based small nonprofit organizations are more vulnerable

to the constantly changing political, economic, financial, and demographic environment (Mara, 2010). Strategic planning can serve as a management tool for capacity building of small nonprofits and help organizations develop strategic thinking and adapt to environmental changes (Bryson, 2011). Yet, strategic planning takes time and costs extra human capital and monetary resources that small nonprofits do not have (Mara, 2010). To address this dilemma, this study examines the application of strategic planning to small nonprofit organizations, which has been less studied. A large number of studies have examined the organizational and environmental factors influencing the use of strategic planning, strategy formulation and implementation, and the impact of strategic planning on organizational performance outcomes (Crittenden & Demography Crittenden, 2000; Poister & Drister, Streib, 2005; Poister, Pitts, & Drys, Edwards, 2010; Siciliano, 2006; Stone, Bigelow, & amp; Crittenden, 1999). Strategic planning has demonstrated potential for improving social performance and financial performance for small nonprofit organizations (Siciliano, 2006). Yet, most of the existing studies on strategic planning in the nonprofit sector have focused on the well-established nonprofit organizations, while few case studies have explored the benefits and challenges of utilizing strategic planning and management in smaller, less established organizations (Mara, 2000). Knowledge remains limited about the use of strategic planning in small nonprofit organizations. Hence, it is worthwhile to identify the role of strategic planning and management for small nonprofit organizations in their management and capacity building. This research examines the following questions: Can strategic planning help small nonprofits improve management and performance? What are the major challenges facing small nonprofit organizations when using strategic planning in their management practice? To answer these questions, we conducted an online survey and focus group studies of executive directors and senior staff of small nonprofit organizations in a southeastern state in the United States. This research suggests that with leadership and other organizational support, small nonprofit organizations can use strategic planning to develop and sustain in an uncertain economic environment.Literature Review & amp; BackgroundConsiderable literature has focused on the adoption and implementation of strategic planning in public, private, and nonprofit organizations (Allison & Dryson, 2005; Bryson, 2011; Moore, 2000; Morrisette & Derman, 2013; Poister et al., 2010). This section begins with reviewing the impacts of strategic planning on public and nonprofit organizations, and then addresses the potential benefits of strategic planning for small nonprofit organizations. Next, it identifies factors influencing the use of strategic planning in nonprofit organizations and discusses the challenges facing strategic planning for community-based nonprofit organizations. Strategic Planning for Public and Nonprofit OrganizationsSince the 1980s, strategic planning has been widely adopted by public, private, and nonprofit organizations (Bryson, 2011; Heriot, & Loughman, 2009; Mintzberg, 1993; Moore, 2000; Poister & Dister, Streib, 1999; 2005; Poister, et al., 2010). According to Bryson (2011), strategic planning is \\"a deliberative, disciplined approach to producing fundamental decisions and actions that shape and guide what an organization (or other entity) is, what it does, and why\\" (p. 7-8). There are core steps of strategic planning across a large number of studies (Allison & amp; Kaye, 2005; Bryson, 2011; Moore, 2000). \u2026","paper authors":["Q. Hu", " N. Kapucu", " L.

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9774/gleaf.3709.2014.ja.00007","volume":"19","pages"
:"83","search result number":4}, {"paper title":"Cha
ritable Giving: Towards a Model of Donor
Behaviour", "abstract":"The need for the development of a
comprehensive model of giving behaviour has never been greater. In the UK, the
proportion of households electing to support charity is continuing a twenty year
decline. This factor, combined with the accompanying and sharp increase in the number
of registered charities has contributed to the creation of an ever more hostile
fundraising environment. If they are to survive, charities seeking funds from
individual donors will have to refine both the quality and targeting of their
fundraising campaigns. It is the purpose of this article to develop a comprehensive
model of giving behaviour to assist them in this process. The article draws on
literature from the fields of marketing, economics, clinical psychology, social
psychology, anthropology and sociology. The implications of the resultant model for
fundraising strategy are discussed and opportunities for further research
delineated. ", "paper authors":["A.
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238", "search result number":5}, {"paper title":"A
literature review of experimental studies in
fundraising","abstract":"This paper extends previous literature
reviews focusing on fundraising and the mechanisms motivating charitable giving. We
analyze 187 experimental research articles focusing on fundraising, published in
journals across diverse disciplines between 2007-2019. Interest in studying
fundraising spans many disciplines, each of which tends to focus on different aspects,
supporting earlier claims that fundraising has no single academic
\u00e2\u20ac\u0153home.\u00e2\u20ac Most of the literature focuses on two key areas:
the philanthropic environment in which fundraising occurs, largely focused on
potential donors\u00e2\u20ac\u2122 experiences, preferences, and motivations; and
testing fundraising tactics and techniques that result in different behavior by
potential donors. More than 40% of the experiments were published in Economics
journals. Correspondingly, topics such as warm glow and mechanisms such as lotteries,
raffles, and auctions are well represented. Experimental studies largely omit the
practical and the ethical considerations of fundraisers and of beneficiaries. For
instance, studies focusing on the identified victim phenomenon often stereotype
beneficiaries in order to foster guilt among donors and thereby increase giving. We
identify several opportunities for research to examine new questions to support
ethical and effective fundraising practice and nonprofit
administration. ", "paper authors":["A. Bhati", "Ruth K.
Hansen"],"paper publish year":2020,"publication journal name":
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uot;, " search_result_number":6}, {" paper_title":"Crowdfunding
success: a systematic literature review
2010\u20132017", "abstract": "The paper takes stock of accumulated
knowledge on factors impacting the success of online crowdfunding (CF) campaigns while
suggesting opportunities for future research development., A Systematic Literature
Review of 88 academic papers published between 2010 and 2017. Papers were collected
from four academic databases and published in 65 different journals. The review
addresses issues related to theory, methods, context, findings and gaps. Overall, the
paper presents an analysis of 1,718 associations between 111 aggregated independent
variables (from 927 variables) with six main aggregated success indicators., Most
research involves quantitative analyses of public data collected from reward-CF
platforms. More research is required in equity, lending, donation and other CF
contexts. Existing studies are mostly anchored in theories of signaling, social
capital and elaboration likelihood. There is a need for wider conceptualization of
success beyond financial indicators. And based on aggregated summaries of effects, the
paper suggests a series of CF success models, while outlining an agenda for future
research., Studied phenomenon is in its early days of existence, and hence biased by
the circumstances of a new industry. Moreover, the current review only covers
published journal articles in English., Findings of factors impacting campaign success
can inform fundraisers in building campaigns, as well as platforms in adjusting
systems and services toward responsibly enhancing campaign success. Moreover,
identified gaps can inform on what has not been sufficiently documented and may be a
source of competitive advantage., A comprehensive review of research on CF success
factors at factor level, a coherent agenda for future research development and a
series of evidence-based models on most prevalent factors impacting CF success by CF
model.","paper authors":["Rotem Shneor","Amy Ann
Vik"],"paper publish year":2020,"publication journal name":&q
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182", " search result number":7}, {" paper title":" A
measurement model of strategic planning","abstract":"While
strategic planning is a key concept in management research, there has been little
consistency in its conceptualization or measurement. Our review of prior studies also
identifies reliability and validity, dimensionality, crude levels of measurement, and
lack of parsimony as additional problems associated with prior use of this variable.
Such problems substantially limit our ability to compare results across studies, or to
make appropriate normative recommendations. We address these concerns by developing
and validating a multiple indicator measure of strategic planning, using two
independent samples. Implications for future research are then discussed. \u00a9 1998
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:"Strategic Management
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boyd/7930b8d10a4f5a7b9fe4c1be2b1648e4/?utm_source=chatgpt","doi":"
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192", " search_result_number":8}, {"paper_title":"The
Growth of Donor Control: Revisiting the Social Relations of
Philanthropy","abstract":"Building on an earlier social relations
conceptualization of philanthropy as a two-way, mutual, interactive relationship
between donors and recipient groups, this article explores the current growth of donor
control. Arguing that philanthropy has moved in the opposite direction from what a
social relations theory posited, the article identifies and examines organizational
forms that provide donors today with opportunities for increased control by creating
new relationships of (a) donor exclusivity (donor networks, giving circles), (b) donor
intermediaries between donors and philanthropic advisors and providers of other
services including donor-advised funds, and (c) donor oversight between \u201csocial
investors\u201d and their nonprofit \u201cpartners\u201d in high-engagement
philanthropy. These categories emerged from a critical review of recent literature.
The article concludes with an explanation for increased donor control that is then
applied to suggest how to elevate the influence of recipient groups over charitable
gifts and bring greater balance into the social relationship between donor and
recipient groups. ", "paper authors":["Susan A.
Ostrander"], "paper publish year":2007, "publication journal name&qu
ot;:"Nonprofit and Voluntary Sector
Quarterly","consensus paper details url":"https://consensus.app/pa
pers/growth-donor-control-revisiting-social-relations-
ostrander/3a03f6efa04a5e1c8c91df4536ac2d24/?utm source=chatgpt","doi";&
quot; 10.1177/0899764007300386", " volume": " 36", " pages"
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372","search_result_number":9},{"paper_title":"Research
on Strategic Management in Nonprofit
Organizations","abstract":"This article presents a review and
analysis of empirically based research on strategic management in nonprofit
organizations reported in major journals from 1977 to the present. Although much work
has been done on strategy formulation, types of strategies pursued, and implementation
in nonprofits, significant gaps exist in our knowledge. Few explicit connections have
been made among research studies, contributing to fragmentation of the field. Crucial
relationships among strategy components are missing, and links between these
components and organizational performance have yet to be made. The article analyzes
what is known about strategic management in nonprofits and identifies questions for
future research. ", "paper_authors":["M. Stone", "B.
Bigelow", " W.
Crittenden"],"paper publish year":1999,"publication journal name&q
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stone/10dbdc9f95c55bdd90cf551d098c7b9b/?utm_source=chatgpt","doi":"
10.1177/00953999922019184","volume":"31","pages":&q
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Wiepking"], "paper\_publish\_year":2013, "publication\_journal\_name":"Nonprofit and Voluntary Sector

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240", "search result number":11}, {"paper title":"Characte rizing Profitable and Unprofitable Strategies in Small and Large Businesses", " abstract": " The study of normative prescriptions for successful strategic management has focused, in part, on the content of strategies reflecting how resources are allocated within organizations (e.g., asset intensity, debt burden, and advertising intensity). As suggested by Robinson and Pearce (1984), the content of strategies remains a key focus of management research, particularly for analysts of small businesses. Recent research by Shrader, Mulford, and Blackman (1989) confirms the importance of operational planning for small-firm performance. Noteworthy examples of this general research focus include the Profit Impact of Marketing Strategy (PIMS) studies of profitability, as related to market strategies conducted for large businesses, and a recent attempt by O'Neill and Duker (1986) to address the relevance of PIMS-type strategies for small businesses. 0'Neill and Duker conclude that indicators similar to those for large firms as to the content of management strategy can be used as guidelines in assessing the performance of small businesses. However, their empirical analysis is based on a very limited data sample, and the specification of their model of firm success derives from the relatively limited PIMS literature, which has a substantially large-firm, market-share orientation. In this article, we examine the O' Neill-Duker proposition that there is a consistent relationship between selected economic measures of the content of operating and financial strategies and the likelihood that firms will earn profit, with particular attention to differences between small and large corporations and between industries. The objective is to determine which strategic factors have the most consistent effects on the success or failure status of firms. First, the relationship between strategic indicators and profit or loss status for all firm sizes in all industries is considered. This represents a substantial extension of the scope of previous work on these connections. Then, the relationship between the several economic indicators and the likelihood of earning profits for small and large businesses is examined. LITERATURE REVIEW Following the PIMS approach, O'Neill

and Duker (1986) select five indicators that reflect familiar functional areas of management. The indicators, which characterize the content of strategic management as it may relate to successful performance, include the level of marketing expenditures, product quality, the quality of service, capital intensity, and the level of debt. Using the results of a questionnaire sent to a sample of successful and unsuccessful (i.e., bankrupt) small businesses, the authors determine that failed firms exhibited significantly lower product quality, higher capital intensity, and higher levels of debt than successful firms. On the basis of their findings, 0'Neill and Duker suggest that indicators of possible economic hazards similar to those developed for large firms can be used to enhance the strategic planning and performance of small businesses. However, their survey sample was drawn from business listings for the state of Connecticut only, and yielded data for only 43 firms, of which 11 had failed. Consequently, these findings should be viewed as, at best, preliminary. Serious questions arise about the transferability of these results to other geographic regions, applicability across all industry classifications, and relevance across all firm sizes. Therefore, the question of whether the content of strategies (and the economic hazards involved therein) chosen by successful large firms can be applied to small businesses remains unsettled. In their survey article, Robinson and Pearce (1984) reach a similar conclusion. They indicate that noteworthy research findings on the importance of strategy variables to small-firm performance remain fairly specific to individual sectors of American industry, e.g., Robinson, Logan, and Salem (1986) on retailing, and Dess and Davis (1982) on manufacturing.

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Management","consensus\_paper\_details\_url":"https://consensus.app/papers/characterizing-strategies-small-large-businesses-

ballantine/99873df1d0e85a669f3248bd9f3ee065/?utm\_source=chatgpt","doi":"",","a0","pages":"13","search\_result\_number":12}, {"paper\_title":"Building an academic library fundraising program \u201cfrom

scratch\u201d", "abstract":"Purpose \u2013 The purpose of this review is to advocate for establishing development programs founded on clear goals and priorities tied to strategic planning and resulting in compelling cases for support. Design/methodology/approach \u2013 Five recent authors' perspectives cover hiring a professional development officer, a team strategy including fostering a synergistic relationship with development staff, and building a donor base prior to successful fundraising rooted in customer service, outreach and marketing. Findings \u2013 Public university libraries without development programs should attempt to start such programs. Library deans should expect to be more involved in advocacy and fundraising, and to develop the necessary skills. Staff should understand it as intrinsic to the library environment. There will be a continuing demand for fundraising professionals in libraries. Originality/value \u2013 Libraries that have not previously established their own fundraising programs will minimize their disadvantages in competing...","paper authors":["Michele M. Reid"],"paper\_publish\_year":2010,"publication\_journal\_name":& quot; The Bottom Line: Managing Library

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reid/50c688d45e345b0188df08122461266b/?utm source=chatgpt","doi":"
10.1108/08880451011073518","volume":"23","pages":&q
uot:53-
56", " search result number":13}, {" paper title":" Strategic
analysis of CSF\u2019s for not-for-profit
organizations", " abstract": " Purpose Purpose \u2013The purpose of
this study was to analyze how strategic planning is utilized as critical success
factors (CSF\u2019s) in not-for-profit (NFP) organizations. This was because many non-
profits had to innovate their operations due to the global fiscal crises, the
continuing international economic instability, natural disasters or the increasing
man-made world-wide terrorism. Additionally the objective was to identify what
successful non-profit organizations actually do to remain effective at the national
association level of analysis. Design/methodology/approach Design/methodology/approach
\u2013 A constructivist research design ideology was applied (in contrast to the
customary positivist philosophy to collect quantitative). The literature was
critically reviewed to identify NFP CSF\u2019s and terms such as capacity building.
NFP institutions were theoretically-sampled using USA-based retrospective data to
identify practitioner CSF activities. Applying a constructivist research design
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Strang"],"paper publish year":2018,"publication journal name":
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strang/3a43b61973725664baa3c85960b25544/?utm source=chatgpt","doi":&quo
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0035","volume":"22","pages":"42-
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ng Ethics: A Rights-Balancing Approach","abstract":"The topic of
fundraising ethics has received remarkably little scholarly attention. In this paper,
we review the circumstances that precipitated a major review of fundraising regulation
in the UK in 2015 and describe the ethical codes that now underpin the advice and
guidance available to fundraisers to guide them in their work. We focus particularly
on the Code of Fundraising Practice. We then explore the purpose and rationale of
similar codes and the process through which such codes are typically constructed. We
highlight potential weaknesses with the current approach adopted in fundraising and
conclude by offering a series of normative perspectives on fundraising ethics that
could be used to review and revise the current code and potentially improve the
quality of future fundraising decision
making. ", "paper authors":["Ian MacQuillin", "A.
Sargeant"],"paper_publish_year":2019,"publication_journal_name&quo
t;:"Journal of Business
Ethics", " consensus paper details url": " https://consensus.app/paper
s/fundraising-ethics-rightsbalancing-approach-
macquillin/56d4b014e24d51b4b04428d65ba8f081/?utm source=chatgpt", "doi":
" 10. 1007/S10551-018-3872-
8", " volume":" ", " pages":"1-
12","search_result_number":15}, {"paper_title":"Strategic
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and Operational Planning, Uncertainty, and Performance in Small

Firms","abstract":"(Tables and illustrations not shown) INTRODUCTION The relationship between strategic planning and organizational performance has been a subject of growing interest in the field of strategic management. Recent reviews have underscored the importance of the issue and have pointed to gaps in our knowledge of planning/performance relationships. ' A basic comclusion of these reviews has been that few studies have adequately addressed the issue because of measurement and conceptual problems. Of particular importance has been the manner in which the independent planning variables have been operationalized. Few studies have measured strategic and operational planning in ways that can be replicated. Furthermore, the dependent variable, performance, has been measured many ways and has seldom been examined over relevant time periods. Additionally, the literature has clearly highlighted the importance of organization context and uncertainty in determining planning/performance relations. Indeed, strategic planning has been considered more or less salient due to organization type, relevant industry, and environmental uncertainty. The purpose of the present study is to partially address these concerns. The study examines strategic planning/performance relationships for a stratified random sample of small firms in three major industry sectors over a three-year time period. It also is an investigation of the degree to which environmental uncertainty affects both strategic and operational planning. Specific issues addressed in the study include: (1) the relationships of strategic planning, and operational or functional area planning with performance over time for small businesses using a planning scale which measures degree of planning effort and degree of formality, as well as scales measuring functional area planning efforts; (2) and the differences in strategic planning/performance relationships and in environmental uncertainty in manufacturing, retail, and service sectors. Strategic Planning and Performance We conceive of a strategic plan as: a written long-range plan, which includes both a corporate mission statement and a statement of organizational objectives. A strategic plan includes strategies indicating how objectives will be accomplished. Strategic planning is also considered to provide the substance from which overall company performance can be controlled and measured. Operational planning, on the other hand, is defined as the setting of short-term objectives for specific functional areas such as finance, marketing, and personnel. Strategic plans are more general and have longer time horizons than do operational plans. Strategic plans normally cover a one-to-five-year time period, whereas operational plans cover periods of less than a year. Operational plans are expressed in more day-to-day terms. Operational plans might include written inventory and sales forecasts; and financial, human resource, and advertising budgets; for monthly or quarterly time periods. A number of early studies have suggested a simple positive relationship between formal strategic planning and organizational performance, and have generally concluded that planners outperformed nonplanners, the premise being that formal plans are superior to informal plans because the process of writing the plan forces ideas and objectives to be thought out. Indeed, a recent study by Robinson and Pearce suggests that the more sophisticated the planning process, the better the organizational performance. 7 Other studies suggesting a positive relationship between strategic planning and performance have been numerous. However, not all research has yielded positive results. Several recent studies have found either non-significant or negative relations. As an explanation of inconsistent findings, several reviews have concluded that variety in the measurement of strategic planning has precluded meaningful comparison of findings across studies. \u2026", " paper authors ": [" Charles B.

Blackburn"],"paper publish year":1989,"publication journal name&qu ot;:"Journal of Small Business Management","consensus paper details url":"https://consensus.app/p apers/strategic-operational-planning-uncertainty-performanceshrader/c1af318c7635598fb3a048ef963332ce/?utm\_source=chatgpt","doi":&qu ot; ", " volume " : " 27", " pages " : " 45", " sea rch\_result\_number":16}, {"paper\_title":"Rethinking nonprofit service disintermediation through service communication interactions","abstract":"PurposeA significant management issue for nonprofit organisations (NPOs) is the disconnect between services beneficiaries and the funders of those services. Individual donors and fundraisers provide the resources to enable other people (or animals) to be supported. The purpose of this paper is to address this service management challenge through new types of customer service interactions that bring together service donors and service recipients through innovative digital communication. Design/methodology/approachBased on a review, and illustrated by recent examples of innovative best practice, the authors develop a new conceptual framework for understanding the relationship between customer participation and service brand communication. FindingsThe paper starts by identifying the problem of \u201cnonprofit service disintermediation\u201d. The paper also outlines the inadequacies of popular frameworks of communication, widely taught in business schools, to understand the new reality of customer-service organisation engagement in the digital age. Through adopting a customer engagement lens, the paper develops a new conceptual framework for understanding the relationship between customer participation and service brand communication. Research limitations/implicationsGiven the authors\u2019 focus on the intersection between new communication opportunities and customer service interactions, this paper adds novel insight to theory and raises important implications for management. Originality/valueThe paper explores how, through these new communication interactions, engagement with, and loyalty to, the brand is built over time in a fluid and dynamic way. It identifies a disintermediated relationship, distinct to other service contexts, but significant in terms of value and social impact. ", " paper authors ": [" Sarah-Louise Mitchell","Moira Clark"],"paper\_publish\_year":2022,"publication\_journal\_name": " Journal of Service Management","consensus paper details url":"https://consensus.app/p apers/rethinking-service-disintermediation-servicemitchell/621dffdbc2f0533bb9df86924900d60d/?utm source=chatgpt","doi":&q uot; 10. 1108/josm-10-2021-0401","volume":"","pages":"","search \_result\_number":17}, {"paper\_title":"Fundraising design: key issues, unifying framework, and open puzzles","abstract":"We offer a unified conceptual, behavioral, and econometric framework for optimal fundraising that deals with both synergies and discrepancies between approaches from Economics, Marketing, Psychology, and Sociology. The purpose is to offer a framework that can bridge differences and open a dialogue between disciplines in order to facilitate optimal fundraising design. The literature is extensive, and our purpose is to offer a brief background and perspective on each of the approaches, provide an integrated framework leading to new insights, and discuss areas of future

Shrader", " C. Mulford", " V. L.

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research. ", " paper authors ": [ " A. Greg ", " B.
Russell","Eckel Catherine","F. Robert","Haruvy
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planning on organization effectiveness remains an unresolved issue, a systematic
critical review of 18 relevant empirical studies allows valuable insights into the
planning-performance controversy The analysis discloses controllable methodological
inconsistencies and contingency variable interactions, an awareness of which can
improve research designs.","paper_authors":["J.
Pearce", " Elizabeth B. Freeman", " R.
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Financial Motivations in Crowdfunding: A Systematic Literature Review of Donations and
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The literature to date has explored differences in crowd\u2019s behavior and
incentives for participating in the platform, as well as the factors governing funding
and post-funding success. The authors summarize the main findings to date and
synthesize the different theoretical explanations for the decision-making behavior of
the crowd. The investigation reveals how the literature to date has upheld the
importance of crowdfunding as a social and democratic tool, one that demonstrates wise
judgment and clairvoyance in recognizing potential successes and creating value for
society.","paper authors":["In\u00e9s Alegre","Melina
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scholarly source that supports the main assertions made in your paragraph about
strategic elements of fundraising. The paper titled " Fundraising in the context
of nonprofit strategic marketing: Toward a conceptual model" by Ljiljana Najev
\u010ca\u010dija discusses the importance of strategic planning elements in
fundraising, including donor identification, engagement strategies, communication, and
metrics for measuring success. This paper aligns with the elements you mentioned and
provides a conceptual basis for examining these aspects in fundraising. \n\nFor further
details, you can refer to the paper:\n[Najev \u010ca\u010dija, L. (2013). Fundraising
in the context of nonprofit strategic marketing: Toward a conceptual model.
*Management: Journal of Contemporary Management Issues, 18*(1), 59-
78.] (https://consensus.app/papers/fundraising-marketing-toward-model-
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issue while trying to retrieve the detailed information. However, based on the
abstracts available, here are some scholarly sources that support the main assertions
made in the paragraph about strategic elements of fundraising:\n\n1. **Weinstein, S.
(2002)**, *The Complete Guide to Fundraising Management* - This book provides a
comprehensive overview of fundraising principles, emphasizing strategic management,
donor identification, relationship-building, and evaluation of fundraising efforts
([Weinstein, 2002](https://consensus.app/papers/complete-guide-fundraising-management-
weinstein/dc993ffe0cac5413aed4ef707552b026/?utm source=chatgpt)).\n\n2. **Hanson, J.
(1997)**, *Strategic management and fundraising: A planning model for resource
development in the nonprofit organisation* - This paper highlights the importance of
integrating strategic, marketing, and fundraising planning into a cohesive process to
enhance fundraising success ([Hanson, 1997] (https://consensus.app/papers/strategic-
management-fundraising-planning-model-
hanson/37a60668b113562ab2c0f7a0f19a7305/?utm_source=chatgpt)).\n\n3. **Sargeant, A.
(2001)**, *Using Donor Lifetime Value to Inform Fundraising Strategy* - This article
discusses the importance of understanding the lifetime value of donors to inform and
enhance fundraising strategies ([Sargeant, 2001](https://consensus.app/papers/using-
donor-lifetime-value-inform-fundraising-strategy-
sargeant/c4eee927290a52878a9ce6ffc6a36a98/?utm source=chatgpt)).\n\n4. **Das, E.,
Kerkhof, P., & Dr. Kuiper, J. (2008)**, *Improving the Effectiveness of Fundraising
Messages: The Impact of Charity Goal Attainment, Message Framing, and Evidence on
Persuasion* - This study assesses the effectiveness of different fundraising messages
and highlights the importance of strategic messaging in fundraising ([Das et al.,
2008] (https://consensus.app/papers/improving-effectiveness-fundraising-messages-
impact-das/92452d7c61ff5210ae84555edd7947f8/?utm_source=chatgpt)).\n\n5. **Verhaert,
G., & Van den Poel, D. (2011)**, *Improving Campaign Success Rate by Tailoring
Donation Requests along the Donor Lifecycle* - This paper examines how tailoring
donation requests based on the donor lifecycle can improve fundraising success,
emphasizing donor segmentation and targeted communication ([Verhaert & amp; Van den
Poel, 2011] (https://consensus.app/papers/improving-campaign-success-rate-tailoring-
donation-verhaert/f9ee7f6635e850ed92eace073769f063/?utm source=chatgpt)).\n\nThese
sources collectively affirm the importance of strategic planning in fundraising,
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including donor identification, engagement strategies, effective messaging, event
planning, and success metrics. \n\nLike our GPT? Try our full AI-powered search engine
and academic features for free at
[consensus.app](https://consensus.app/?utm source=chatgpt)."]}, "status":
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are suggested placements for in-text citations or signal phrases to support the main
assertions with the scholarly sources provided:\n\n### Part C: Strategic Elements of
Fundraising\n\nFive crucial elements of fundraising require meticulous strategic
planning: donor identification, engagement strategy, messaging and communication,
event planning, and metrics for measuring success. First, identifying potential donors
involves understanding who is most likely to support the cause based on shared values
and interests. Next, developing an engagement strategy that includes personalized
communication and interaction can help in maintaining donor interest and commitment.
**(Hanson, 1997)** elaborates on the importance of integrating strategic, marketing,
and fundraising planning to enhance fundraising success. Effective messaging is
crucial; it must resonate with potential donors and clearly articulate the impact of
their contribution. **(Das, Kerkhof, & Damp; Kuiper, 2008) ** found that strategic
framing and evidence in fundraising messages significantly increase donation
intentions. \n\nPlanning fundraising events requires attention to detail, ensuring that
they provide value to attendees and effectively showcase the cause. **(Weinstein,
2002) ** discusses the need for thorough preparation and execution of special events to
maximize fundraising potential. Finally, establishing metrics for success is essential
for tracking progress and making necessary adjustments to the fundraising strategy.
**(Sargeant, 2001)** emphasizes the role of understanding donor lifetime value in
developing effective fundraising strategies, while **(Verhaert & amp; Van den Poel,
2011)** highlight the importance of tailoring donation requests based on donor
lifecycle to improve campaign success rates. \n\nEach of these elements must be
thoughtfully planned and executed to build and sustain donor relationships effectively,
ultimately supporting the broader goals of the initiative. \n\n### Full References for
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Citations:\n- Hanson, J. (1997). Strategic management and fundraising: A planning
model for resource development in the nonprofit organisation. *International Journal
of Nonprofit and Voluntary Sector Marketing*. [https://consensus.app/papers/strategic-
management-fundraising-planning-model-
hanson/37a60668b113562ab2c0f7a0f19a7305/?utm source=chatgpt](https://consensus.app/pap
ers/strategic-management-fundraising-planning-model-
hanson/37a60668b113562ab2c0f7a0f19a7305/?utm source=chatgpt).\n- Das, E., Kerkhof, P.,
& Kuiper, J. (2008). Improving the Effectiveness of Fundraising Messages: The
Impact of Charity Goal Attainment, Message Framing, and Evidence on Persuasion.
*Journal of Applied Communication Research*, 36(2), 161-175.
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The Complete Guide to Fundraising Management. *John Wiley & Damp; Sons*.
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(2001). Using Donor Lifetime Value to Inform Fundraising Strategy. *Nonprofit
Management and Leadership*, 12(1), 25-38. [https://consensus.app/papers/using-donor-
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apers/using-donor-lifetime-value-inform-fundraising-strategy-
sargeant/c4eee927290a52878a9ce6ffc6a36a98/?utm source=chatgpt).\n- Verhaert, G., & D., & Company of the company
Van den Poel, D. (2011). Improving Campaign Success Rate by Tailoring Donation
Requests along the Donor Lifecycle. *Journal of Interactive Marketing*, 25(1), 51-63.
[https://consensus.app/papers/improving-campaign-success-rate-tailoring-donation-
verhaert/f9ee7f6635e850ed92eace073769f063/?utm source=chatgpt](https://consensus.app/p
apers/improving-campaign-success-rate-tailoring-donation-\\
verhaert/f9ee7f6635e850ed92eace073769f063/?utm_source=chatgpt). \n\nThis structure
ensures that each key point is backed by relevant scholarly evidence, strengthening
the overall argument."]}, "status": "finished_successfully", "end_turn": true
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elements of fundraising require strategic planning: donor identification, engagement
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success. First, identifying potential donors involves understanding who is most likely
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to support the cause based on shared values and interests. Next, developing an
engagement strategy that includes personalized communication and interaction can help
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fundraising strategy. Each of these elements must be thoughtfully planned and executed
to build and sustain donor relationships effectively, ultimately supporting the
broader goals of the initiative.", "request_id": "8936c28d2c66bb0b-MXP",
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Fundraising\n\nFive crucial elements of fundraising require meticulous strategic
planning: donor identification, engagement strategy, messaging and communication,
event planning, and metrics for measuring success. First, identifying potential donors
involves understanding who is most likely to support the cause based on shared values
and interests. Next, developing an engagement strategy that includes personalized
communication and interaction can help in maintaining donor interest and commitment.
Effective messaging is crucial; it must resonate with potential donors and clearly
articulate the impact of their contribution. Planning fundraising events requires
attention to detail, ensuring that they provide value to attendees and effectively
showcase the cause. Finally, establishing metrics for success is essential for
tracking progress and making necessary adjustments to the fundraising strategy. Each
of these elements must be thoughtfully planned and executed to build and sustain donor
relationships effectively, ultimately supporting the broader goals of the initiative.
As Weinstein (2002) emphasizes, strategic management of these aspects is vital to
achieving successful fundraising outcomes [(Weinstein,
2002)](https://consensus.app/papers/complete-guide-fundraising-management-
weinstein/dc993ffe0cac5413aed4ef707552b026/?utm_source=chatgpt).\n\n### Reference:\n-
Weinstein, S. (2002). The Complete Guide to Fundraising Management. John Wiley & Department of the Complete Guide to Fundraising Management.
Sons. [https://consensus.app/papers/complete-guide-fundraising-management-
weinstein/dc993ffe0cac5413aed4ef707552b026/?utm source=chatgpt](https://consensus.app/
papers/complete-guide-fundraising-management-
weinstein/dc993ffe0cac5413aed4ef707552b026/?utm source=chatgpt).\n\nThis structure
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["Part 1: Select one portion of either initiative (economic, environmental or social)
proposed in the New Green Deal or Biden\u2019s Plan for Clean Energy Revolution & Deap;
Environmental Justice. Analyze and describe the interdependent factors that would be
necessary to consider for the initiative to be successful. What elements are likely to
impact the implementation (i.e., having a national carbon footprint of net zero by
2050 and converting fossil fuel dependency)? Within that initiative, what industries
may be most affected? How might you engage them as active stakeholders in being part
of the proposed transition? What might be one creative way of piloting the initiative
or creating a tracking system for such a large-scale endeavor? What and how would you
measure?\n\nThe Green New Deal (GND) represents a comprehensive approach to steering
the U.S. economy from its historical reliance on fossil fuels towards a sustainable
and equitable future. This transformative plan entails substantial government
financing and broad political support, weaving together environmental and social
initiatives to ensure economic growth does not come at the expense of environmental
health. According to Pianta and Lucchese (2020), the GND's strength lies in its
bold challenge to capitalist norms that typically prioritize short-term gains over
long-term sustainability and equity. \nHowever, the implementation of the GND is
poised to face considerable challenges from sectors deeply entrenched in fossil fuel
usage, such as the energy and automotive industries. These sectors are likely to
resist shifts that threaten their established business models (Biden, 2020). Moreover,
the transition will need to surmount significant technological and logistical hurdles
to achieve ambitious goals, including a national carbon footprint of net zero by 2050.
Galvin and Healy (2020) advocate for engaging these industries through innovative
strategies that include incentives for adopting green technologies and creating
collaborative frameworks to facilitate meaningful contributions to the transition. \nA
practical step towards actualizing this large-scale transformation could involve
setting up region-specific pilot programs that focus on converting public
transportation systems to renewable energy sources. Such initiatives would not only
test the feasibility of these changes on a smaller scale but also refine the
methodologies for broader application. Concurrently, implementing a comprehensive
tracking system using advanced data analytics and real-time monitoring would allow for
the evaluation of progress in emissions reduction, job creation in emerging energy
sectors, and shifts in energy production and consumption patterns. These metrics are
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crucial for assessing the effectiveness of the GND and ensuring the transition is
responsive and adaptive to ongoing developments (Ocasio-Cortez, 2019). \nMoreover,
championing personal sustainable practices plays a vital role in supporting the
GND's objectives. By opting for energy-efficient appliances, electric vehicles,
and zero-waste lifestyles, individuals can significantly reduce their carbon
footprints and foster a cultural shift towards sustainability. Promoting such personal
decisions not only bolsters community resilience but also pressures traditional
capitalist markets to adapt to the increasing demand for sustainable products and
practices. This shift could corner market-driven entities into adopting greener
practices or risk losing their customer base. \nThe visionary strategy of the Green
New Deal marks a crucial step toward a more sustainable and equitable future,
challenging entrenched economic structures and setting a precedent for comprehensive
global policy actions. However, it is important to recognize the theoretical nature of
such a sweeping proposal. Realistically, the Green New Deal, with its deep-rooted
challenges to prevailing capitalist paradigms, might face slow adoption unless
propelled by immediate and critical necessities (Durand, 2019). Historical precedents
show that significant shifts in policy and public mindset often require pressing
catalysts\u2014such as major wars, global pandemics, or other existential threats. In
the absence of such urgent imperatives, the radical overhaul envisioned by the Green
New Deal could encounter substantial resistance, both politically and socially. The
integration of its ambitious policies into mainstream governance would likely
necessitate either a profound societal shift driven by the increasing impacts of
climate change or a revolutionary change in political will, both of which would compel
a reevaluation of current economic and social practices. \n\n\n--\n\n\### Sources
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116th Congress (2019-2020): Recognizing the duty of the Federal Government to create a
Green New Deal. https://www.congress.gov/bill/116th-congress/house-
resolution/109\n\n\n\n\n\nPart 2: Building off your response to Part 1, address the
following questions. What is the feasibility, in your opinion, of such a transition
and what would it take? Describe the regulatory measures, physical infrastructure
development, social/economic barriers, messaging to the public, and potential benefits
of a decade long re-boot of United States development. What feedback loops would
provide real, measurable information on resource management and increased
sustainability? Start small. Think
big.\n*************\n\nGiven my
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**Performance Metrics:** Establishing clear metrics for tracking progress, such as the
reduction in carbon emissions, increase in renewable energy capacity, and job creation
in green sectors. \n- **Regular Reporting:** Mandating regular reporting from
industries and local governments on their sustainability efforts and outcomes.\n-
**Public Dashboards:** Creating publicly accessible dashboards to display progress and
engage citizens in sustainability efforts.\n\n### Conclusion\n\nIn conclusion, while
the transition to a net-zero carbon footprint by 2050 is a monumental challenge, it is
feasible with comprehensive regulatory measures, infrastructure development, effective
public messaging, and strong stakeholder engagement. The potential benefits of such a
transition are vast, encompassing environmental, economic, and social improvements. By
starting with small, targeted pilot programs and scaling up successful initiatives,
the United States can pave the way for a sustainable and equitable future. \n\nLike our
GPT? Try our full AI-powered search engine and academic features for free at
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of net zero by 2050, as outlined in the Green New Deal (GND) and Biden\u2019s Plan for
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public messaging, while addressing social and economic barriers. According to Pianta
and Lucchese (2020), the comprehensive nature of the GND is its strength, challenging
traditional capitalist norms that prioritize short-term gains over long-term
sustainability and equity. \n\nRegulatory measures will be a cornerstone of this
transition. Key steps include establishing a carbon pricing system to incentivize the
reduction of greenhouse gas emissions, which could be implemented through carbon taxes
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or cap-and-trade programs. Additionally, setting mandatory targets for renewable energy production will ensure a gradual shift from fossil fuels to sustainable energy sources. Enforcing stricter emissions standards for industries, vehicles, and buildings will be essential to minimize carbon output (Galvin & Damp; Healy, 2020). These regulatory measures are crucial as they create the framework within which all other changes must occur. \n\nDeveloping the necessary physical infrastructure is equally critical. This involves building and expanding infrastructure for solar, wind, and other renewable energy sources, which will form the backbone of a sustainable energy system. Upgrading the electric grid to handle increased loads from renewable energy sources and ensure reliability is also necessary. Moreover, significant investments in efficient and clean public transportation options will reduce reliance on fossil-fuel-powered vehicles, thus lowering overall emissions (Biden, 2020). Each of these infrastructure developments supports the others, creating a cohesive system for sustainable energy and transportation. \n\nAddressing social and economic barriers will be vital to the success of the transition. Industries reliant on fossil fuels may resist changes, but engaging these stakeholders through incentives, subsidies for green technologies, and transitional support can mitigate resistance. Providing training and support for workers transitioning from fossil fuel industries to renewable energy sectors will be necessary to avoid economic displacement and ensure a skilled workforce. Ensuring that the benefits of the transition are equitably distributed, particularly for marginalized communities disproportionately affected by climate change, will foster social cohesion and broad support (Ocasio-Cortez, 2019). This multifaceted approach ensures that no group is left behind in the transition. \n\nEffective communication is essential for garnering public support and driving behavioral change. Public awareness campaigns can educate the public on the benefits of the transition and the urgent need for action to combat climate change. Community engagement is crucial; involving local communities in decision-making processes and pilot projects can build trust and collaboration. Highlighting successful case studies and pilot programs will demonstrate the feasibility and benefits of the transition, encouraging wider acceptance and participation (Durand, 2019). Each of these communication strategies supports the overall goal by building a well-informed and engaged public. \n\nThe potential benefits of a decade-long re-boot of United States development focused on sustainability are numerous. These include significant reductions in greenhouse gas emissions and improved air and water quality, which are critical for environmental health. Economic growth can be driven by the creation of new jobs in the renewable energy sector and technological innovation. Additionally, reduced reliance on imported fossil fuels will enhance national security, while decreased pollution-related health issues will lower healthcare costs and improve the quality of life (Pianta & D; Lucchese, 2020). These benefits demonstrate the far-reaching positive impacts of the transition. \n\nImplementing effective feedback loops is essential for monitoring progress and ensuring resource management and sustainability. Utilizing advanced data analytics and IoT (Internet of Things) technology to monitor emissions, energy consumption, and resource use in real-time will provide accurate and timely information. Establishing clear metrics for tracking progress, such as the reduction in carbon emissions, increase in renewable energy capacity, and job creation in green sectors, will be crucial. Mandating regular reporting from industries and local governments on their sustainability efforts and outcomes, alongside creating publicly accessible dashboards to display progress, will engage citizens and provide transparency (Galvin & Damp; Healy, 2020). These feedback

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mechanisms ensure that the transition remains on track and responsive to emerging
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of United States development focused on sustainability are numerous. These include significant reductions in greenhouse gas emissions and improved air and water quality, which are critical for environmental health. Economic growth can be driven by the creation of new jobs in the renewable energy sector and technological innovation. Additionally, reduced reliance on imported fossil fuels will enhance national security, while decreased pollution-related health issues will lower healthcare costs and improve the quality of life (Pianta & Discrete, 2020). These benefits demonstrate the far-reaching positive impacts of the transition. \n\nImplementing effective feedback loops is essential for monitoring progress and ensuring resource management and sustainability. Utilizing advanced data analytics and IoT (Internet of Things) technology to monitor emissions, energy consumption, and resource use in real-time will provide accurate and timely information. Establishing clear metrics for tracking progress, such as the reduction in carbon emissions, increase in renewable energy capacity, and job creation in green sectors, will be crucial. Mandating regular reporting from industries and local governments on their sustainability efforts and outcomes, alongside creating publicly accessible dashboards to display progress, will engage citizens and provide transparency (Galvin & Dany; Healy, 2020). These feedback mechanisms ensure that the transition remains on track and responsive to emerging challenges. \n\nIn conclusion, while the transition to a net-zero carbon footprint by 2050 is a monumental challenge, it is feasible with comprehensive regulatory measures, infrastructure development, effective public messaging, and strong stakeholder engagement. Although the GND has not yet been fully implemented, it remains a viable strategy for addressing climate change and promoting sustainable development. The potential benefits of such a transition are vast, encompassing environmental, economic, and social improvements. By starting with small, targeted pilot programs and scaling up successful initiatives, the United States can pave the way for a sustainable and equitable future. Like our GPT? Try our full AI-powered search engine and academic features for free at [consensus.app] (https://consensus.app/?utm source=chatgpt). \n\n### References\n\nBiden, J. (2020). The Biden Plan to Build a Modern, Sustainable Infrastructure and an Equitable Clean Energy Future. Joe Biden for President: Official Campaign Website. https://www.youtube.com/watch?v=Ku7uZ0Gok2g\n\nDurand, M. (2019). The Green New Deal: A new vision for climate change policy. Environmental Politics, 28(5), 842-848.\n\nGalvin, R., & Healy, N. (2020). The Green New Deal in the United States: What it is and how to pay for it. Energy Research & Docial Science, 67, 101529. \n\n0casio-Cortez, A. (2019). H. Res. 109 - 116th Congress (2019-2020): Recognizing the duty of the Federal Government to create a Green New Deal. https://www.congress.gov/bill/116th-congress/house-resolution/109\n\nPianta, M., & (amp; Lucchese, M. (2020). Rethinking the European Green Deal: An Industrial Policy for a Just Transition in Europe. Review of Radical Political Economics. https://doi.org/10.1177/0486613420938207"]}, "status": "finished successfully", "end turn": true , "weight": 1.0, "metadata": {"citations": [], "gizmo\_id": "g-boOFiWLY7", "finish\_details": {"type": "stop", "stop\_tokens": [200002]}, "is\_complete": true, "message\_type": null, "model\_slug": "gpt-40", "default\_model\_slug": "gpt-4", "pad": "AAAAAAAAAAAAAAAAAAAAAAAAAAAAAA", "parent id": "921a1636-1521-4328-8924-579bae31a3ac", "request\_id": "89362d318c18bb2f-MXP", "timestamp\_": "absolute"}, "recipient": "all", "channel": null}, "parent": "921a1636-1521-4328-8924-579bae31a3ac", "children": ["aaa2a106-4e72-4031-8238-554d1984739c", "aaa2a340-188f-42ce-b6cb-444be6948f85"]},

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me more hope for the future than seeing my five grandchildren challenge
expectations\u2014\n00:00:05.672 They see breakthroughs in technology we can\u2019t
even yet imagine. \n00:00:10.093 But the only way they\u201911 get the chance to
fulfill all that potential, \n00:00:13.096 is if we take drastic action right
now\n00:00:15.432 to address the climate disaster facing the nation and our
world.\n00:00:19.144 More severe storms and droughts,\n00:00:21.438 rising sea levels,
warming temperatures, \n00:00:23.815 shrinking snow cover and ice sheets. \n00:00:25.567
It\u2019s already happening.\n00:00:26.901 And science tells us that how we act or
fail to act, in the next 12 years\n00:00:31.990 will determine the very livability of
our planet.\n00:00:34.909 Yet today, President Trump denies the evidence in front of
his own eyes, \n00:00:39.873 hides climate science produced by his own
Administration, \n00:00:43.752 and actively works to roll back what progress we have
already made. \n00:00:47.464 It\u2019s reckless, it\u2019s irresponsible, and it is
unacceptable. \n00:00:51.593 So today, I\u2019m announcing my plan for a Clean Energy
Revolution\u2014\n00:00:56.806 it outlines what we have to do to meet this challenge
head-on and how we\u2019re going to get there.\n00:01:01.686 We\u2019re going to
invest $1.7 trillion in securing our future so that, by 2050, the United States will
be\n00:01:08.485 a 100 percent clean-energy economy with net-zero
emissions. \n00:01:14.240 And\u2014by the end of my first term\u2014\n00:01:16.076
we\u201911 have an enforcement mechanism in place to make sure we stay on track to get
there. \n00:01:21.372 We\u2019re going to make record-breaking investments in
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researching and developing zero-carbon technologies\n00:01:27.170 so that America is the engine of the world\u2019s clean energy economy\u2014\n00:01:30.924 exporting cutting-edge equipment stamped \u201cMade in the USA\u201d\n00:01:34.928 to help other nations reduce emissions, and mitigate and adapt. \n00:01:38.431 This initiative will create more than 10 million new good-paying jobs\n00:01:42.811 all across the clean economy in The United States of America. \n00:01:45.772 It\u2019s an enormous opportunity\u2014\n00:01:47.565 We\u201911 hold polluters accountable for the damage they've caused\u2014\n00:01:50.610 particularly in low-income communities and communities of color. \n00:01:54.239 Not only due to climate change. \n00:01:55.782 But the pollution they are pumping in the air that is breathed\n00:01:59.619 and the water that is drunk in those communities.\n00:02:02.497 You know, we\u2019re not going to forget the workers either. \n00:02:04.874 The workers who through dangerous and backbreaking labor, \n00:02:07.877 powered our industrial rise, mined and built our arsenal of democracy, \n00:02:12.257 and fueled America\u2019s prosperity throughout the 20th century.\n00:02:15.218 They\u2019ve earned our thanks, our respect, and our support. \n00:02:19.055 Finally, we have to bring the world along with us. Global action requires American leadership, \n00:02:24.561 But the United States only accounts for only 15% of global carbon emissions. \n00:02:29.274 The rest of the world has to step up as well. \n00:02:31.818 On day one I will immediately rejoin the Paris Climate Accord.\n00:02:36.030 But that\u2019s not sufficient.\n00:02:37.365 We need to dramatically accelerate our worldwide efforts to meet the intensity of this challenge we face\n00:02:42.996 So I\u201911 immediately get to work\u2014\n00:02:44.622 leading a diplomatic initiative to get every nation to go beyond their initial commitment\u2014 to push our progress further, and faster.\n00:02:52.839 This is especially true for China\u2014\n00:02:55.175 by far the world\u2019s largest emitter of carbon. \n00:02:58.219 We\u201911 not only hold their leaders accountable for reducing carbon output at home in their country, \n00:03:03.183 but make sure they stop financing billions of dollars of dirty fossil fuel projects all across Asia\u2014\n00:03:09.480 And this will allow us to keep creating good-paying jobs right here at home, \n00:03:13.860 even as we raise our own standards. \n00:03:16.905 America once again will be able to stand proudly on the world stage\n00:03:20.491 And challenge every other nation to follow our example and our leadership. \n00:03:25.705 For more than three decades, I have led on this issue. \n00:03:28.583 I wrote one of the first climate change bills ever introduced in the United States Senate. \n00:03:33.379 As Vice President, I oversaw the single largest investment in clean energy in our nation\u2019s history \u2013\n00:03:39.220 over \$90 billion.\n00:03:41.846 I fought along with President Obama to double the efficiency of our cars\u2014\n00:03:45.767 Which would reduce our oil consumption by 12 billion barrels, \n00:03:50.647 and for a Clean Power Plan\u2014that limited carbon emissions from both existing and new power plants. \n00:03:56.945 As President, I will lead America \u2013 and the world \u2013not only to confront the crisis in front of us \u2013\n00:04:02.367 but to seize the opportunity it presents.\n00:04:05.036 I will use every authority available to me to drive progress. And I will not accept halfmeasures.\n00:04:11.709 Because making these revolutionary changes is going to take an incredible commitment at all levels, \n00:04:17.089 but I am absolutely confident, that\u2019s what the American people want to do, and we can meet this challenge. \n00:04:23.846 Because this is what America does best\u2014solve big problems, with big ideas. \n00:04:28.726 That\u2019s who we are. That\u2019s who we\u2019ve been.\n00:04:31.104 We\u2019re the United States of America.\n00:04:32.981

And there\u2019s not a single thing we cannot do.\n00:04:36.651 And the world badly needs us to do it.\n", "title": "tactiq-free-transcript-Ku7uZ0Gok2g.txt", "tether id": null}, "status": "finished\_successfully", "end\_turn": null, "weight": 1.0, "metadata": {"command": "context\_stuff", "is\_visually\_hidden from conversation": true, "message\_type": null, "model\_slug": "gpt-40", "default\_model\_slug": "gpt-4", "parent\_id": "c5fc7a14-0c2e-4c35-a63d-31b177b5e61e", "request\_id": "8936448bc8314bf5-MXP", "timestamp\_": "absolute"}, "recipient": "all", "channel": null}, "parent": "c5fc7a14-0c2e-4c35-a63d-31b177b5e61e", "children": ["cc07850e-4fea-4015-bbf2-9f5e1bfc2c2c"]}, "cc07850e-4fea-4015-bbf2-9f5e1bfc2c2c": {"id": "cc07850e-4fea-4015bbf2-9f5e1bfc2c2c", "message": {"id": "cc07850e-4fea-4015-bbf2-9f5e1bfc2c2c", "author": {"role": "assistant", "name": null, "metadata": {}}, "create time": 1718325643.105768, "update\_time": null, "content": {"content\_type": "text", "parts": ["### Feasibility of the Transition\n\nThe transition to a national carbon footprint of net zero by 2050, as outlined in the Green New Deal (GND) and Biden\u2019s Plan for Clean Energy Revolution & amp; Environmental Justice, is both ambitious and feasible, albeit challenging. Achieving this goal will require a multifaceted approach that integrates regulatory measures, physical infrastructure development, and strategic public messaging, while addressing social and economic barriers. According to Pianta and Lucchese (2020), the comprehensive nature of the GND is its strength, challenging traditional capitalist norms that prioritize short-term gains over long-term sustainability and equity. \n\nRegulatory measures will be a cornerstone of this transition. Key steps include establishing a carbon pricing system to incentivize the reduction of greenhouse gas emissions, which could be implemented through carbon taxes or cap-and-trade programs. Additionally, setting mandatory targets for renewable energy production will ensure a gradual shift from fossil fuels to sustainable energy sources. Enforcing stricter emissions standards for industries, vehicles, and buildings will be essential to minimize carbon output (Galvin & Damp; Healy, 2020). These regulatory measures are crucial as they create the framework within which all other changes must occur. \n\nDeveloping the necessary physical infrastructure is equally critical. This involves building and expanding infrastructure for solar, wind, and other renewable energy sources, which will form the backbone of a sustainable energy system. Upgrading the electric grid to handle increased loads from renewable energy sources and ensure reliability is also necessary. Moreover, significant investments in efficient and clean public transportation options will reduce reliance on fossil-fuel-powered vehicles, thus lowering overall emissions (Biden, 2020). Each of these infrastructure developments supports the others, creating a cohesive system for sustainable energy and transportation. \n\nAddressing social and economic barriers will be vital to the success of the transition. Industries reliant on fossil fuels may resist changes, but engaging these stakeholders through incentives, subsidies for green technologies, and transitional support can mitigate resistance. Providing training and support for workers transitioning from fossil fuel industries to renewable energy sectors will be necessary to avoid economic displacement and ensure a skilled workforce. Ensuring that the benefits of the transition are equitably distributed, particularly for marginalized communities disproportionately affected by climate change, will foster social cohesion and broad support (Ocasio-Cortez, 2019). This multifaceted approach ensures that no group is left behind in the transition. \n\nEffective communication is essential for garnering public support and driving behavioral change. Public awareness campaigns can educate the public on the benefits of the transition and the urgent need for action to combat climate change.

Community engagement is crucial; involving local communities in decision-making processes and pilot projects can build trust and collaboration. Highlighting successful case studies and pilot programs will demonstrate the feasibility and benefits of the transition, encouraging wider acceptance and participation (Durand, 2019). Each of these communication strategies supports the overall goal by building a well-informed and engaged public. \n\nThe potential benefits of a decade-long re-boot of United States development focused on sustainability are numerous. These include significant reductions in greenhouse gas emissions and improved air and water quality, which are critical for environmental health. Economic growth can be driven by the creation of new jobs in the renewable energy sector and technological innovation. Additionally, reduced reliance on imported fossil fuels will enhance national security, while decreased pollution-related health issues will lower healthcare costs and improve the quality of life (Pianta & Dichese, 2020). These benefits demonstrate the far-reaching positive impacts of the transition. \n\nImplementing effective feedback loops is essential for monitoring progress and ensuring resource management and sustainability. Utilizing advanced data analytics and IoT (Internet of Things) technology to monitor emissions, energy consumption, and resource use in real-time will provide accurate and timely information. Establishing clear metrics for tracking progress, such as the reduction in carbon emissions, increase in renewable energy capacity, and job creation in green sectors, will be crucial. Mandating regular reporting from industries and local governments on their sustainability efforts and outcomes, alongside creating publicly accessible dashboards to display progress, will engage citizens and provide transparency (Galvin & Dealy, 2020). These feedback mechanisms ensure that the transition remains on track and responsive to emerging challenges. \n\nIn conclusion, while the transition to a net-zero carbon footprint by 2050 is a monumental challenge, it is feasible with comprehensive regulatory measures, infrastructure development, effective public messaging, and strong stakeholder engagement. Although the GND has not yet been fully implemented, it remains a viable strategy for addressing climate change and promoting sustainable development. As Biden (2020) emphasizes, this initiative will create over 10 million new good-paying jobs in the clean economy across the United States, making it an enormous opportunity. The potential benefits of such a transition are vast, encompassing environmental, economic, and social improvements. By starting with small, targeted pilot programs and scaling up successful initiatives, the United States can pave the way for a sustainable and equitable future.\n\n### References\n\nBiden, J. (2020). The Biden Plan to Build a Modern, Sustainable Infrastructure and an Equitable Clean Energy Future. Joe Biden for President: Official Campaign Website.

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transcript-Ku7uZOGok2g.txt", "text": "# tactiq.io free youtube transcript\n# Biden
Plan for a Clean Energy Revolution & Driving Environmental Justice | Joe Biden for
President\n# https://www.youtube.com/watch/Ku7uZ0Gok2g\n\n00:00:00.583 Nothing gives
me more hope for the future than seeing my five grandchildren challenge
expectations\u2014\n00:00:05.672 They see breakthroughs in technology we can\u2019t
even yet imagine. \n00:00:10.093 But the only way they\u201911 get the chance to
fulfill all that potential, \n00:00:13.096 is if we take drastic action right
now\n00:00:15.432 to address the climate disaster facing the nation and our
world.\n00:00:19.144 More severe storms and droughts,\n00:00:21.438 rising sea levels,
warming temperatures, \n00:00:23.815 shrinking snow cover and ice sheets. \n00:00:25.567
It\u2019s already happening.\n00:00:26.901 And science tells us that how we act or
fail to act, in the next 12 years\n00:00:31.990 will determine the very livability of
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our planet.\n00:00:34.909 Yet today, President Trump denies the evidence in front of his own eyes, \n00:00:39.873 hides climate science produced by his own Administration, \n00:00:43.752 and actively works to roll back what progress we have already made. \n00:00:47.464 It\u2019s reckless, it\u2019s irresponsible, and it is unacceptable. \n00:00:51.593 So today, I\u2019m announcing my plan for a Clean Energy Revolution\u2014\n00:00:56.806 it outlines what we have to do to meet this challenge head-on and how we\u2019re going to get there.\n00:01:01.686 We\u2019re going to invest \$1.7 trillion in securing our future so that, by 2050, the United States will be\n00:01:08.485 a 100 percent clean-energy economy with net-zero emissions. \n00:01:14.240 And\u2014by the end of my first term\u2014\n00:01:16.076 we\u201911 have an enforcement mechanism in place to make sure we stay on track to get there.\n00:01:21.372 We\u2019re going to make record-breaking investments in researching and developing zero-carbon technologies\n00:01:27.170 so that America is the engine of the world\u2019s clean energy economy\u2014\n00:01:30.924 exporting cutting-edge equipment stamped \u201cMade in the USA\u201d\n00:01:34.928 to help other nations reduce emissions, and mitigate and adapt.\n00:01:38.431 This initiative will create more than 10 million new good-paying jobs\n00:01:42.811 all across the clean economy in The United States of America. \n00:01:45.772 It\u2019s an enormous opportunity\u2014\n00:01:47.565 We\u201911 hold polluters accountable for the damage they've caused\u2014\n00:01:50.610 particularly in low-income communities and communities of color.\n00:01:54.239 Not only due to climate change.\n00:01:55.782 But the pollution they are pumping in the air that is breathed\n00:01:59.619 and the water that is drunk in those communities.\n00:02:02.497 You know, we\u2019re not going to forget the workers either. \n00:02:04.874 The workers who through dangerous and backbreaking labor, \n00:02:07.877 powered our industrial rise, mined and built our arsenal of democracy, \n00:02:12.257 and fueled America\u2019s prosperity throughout the 20th century.\n00:02:15.218 They\u2019ve earned our thanks, our respect, and our support.\n00:02:19.055 Finally, we have to bring the world along with us. Global action requires American leadership, \n00:02:24.561 But the United States only accounts for only 15% of global carbon emissions. \n00:02:29.274 The rest of the world has to step up as well. \n00:02:31.818 On day one I will immediately rejoin the Paris Climate Accord.\n00:02:36.030 But that\u2019s not sufficient.\n00:02:37.365 We need to dramatically accelerate our worldwide efforts to meet the intensity of this challenge we face\n00:02:42.996 So I\u201911 immediately get to work\u2014\n00:02:44.622 leading a diplomatic initiative to get every nation to go beyond their initial commitment\u2014 to push our progress further, and faster.\n00:02:52.839 This is especially true for China\u2014\n00:02:55.175 by far the world\u2019s largest emitter of carbon. \n00:02:58.219 We\u201911 not only hold their leaders accountable for reducing carbon output at home in their country, \n00:03:03.183 but make sure they stop financing billions of dollars of dirty fossil fuel projects all across Asia\u2014\n00:03:09.480 And this will allow us to keep creating good-paying jobs right here at home, \n00:03:13.860 even as we raise our own standards. \n00:03:16.905 America once again will be able to stand proudly on the world stage\n00:03:20.491 And challenge every other nation to follow our example and our leadership. \n00:03:25.705 For more than three decades, I have led on this issue. \n00:03:28.583 I wrote one of the first climate change bills ever introduced in the United States Senate. \n00:03:33.379 As Vice President, I oversaw the single largest investment in clean energy in our nation\u2019s history \u2013\n00:03:39.220 over \$90 billion.\n00:03:41.846 I fought along with President Obama to double the efficiency of

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substantial investments in infrastructure, and effective public messaging to overcome
resistance from entrenched fossil fuel industries. By engaging stakeholders through
incentives and support, and starting with small, targeted pilot programs, the United
States can pave the way for a sustainable and equitable future. The transcript affirms
that despite the challenges, with strong leadership and commitment, the ambitious
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and Senator Ed Markey sparked\na large global reaction [2]. Co-signed by 111 US Federal legislators, it\nwas endorsed by the majority of the Democratic Party's 2020 Pre-\nsidential frontrunners. Its chief aims are to radically decarbonize the US\neconomy while significantly reducing economic inequality, in such a\nway that these two achievements would be inextricably linked, and the \nrights of vulnerable communities protected and enhanced. In the words\nof the resolution, it aims \u201cto achieve net-zero greenhouse gas emissions\nthrough a fair and just transition for all communities and workers\u201d and\n\u201cto create millions of good, high-wage jobs and ensure prosperity for all\n\npeople of the United States\u201d ([2]:5).\nThe economic rationale of the GND is based on the adoption of\n\nKeynesian1 demand-side economics of the type utilized by President\nFranklin Delano Roosevelt (FDR) to revitalise the US economy during\nthe Great Depression of the 1930s \u2014 a project known as the \u201cNew Deal\u201d\n\u2014 and to finance the US's Second World War (WW2) effort [3,4].\nBroadly speaking, in this type of macroeconomic approach a govern-\nment creates as much money as it needs to, to pay for its projects, and\nwithdraws money from circulation via taxes, fees and the issuing of\nbonds in order to dampen inflation. The alternative approach, which we\ncall \u201cneoclassical\u201d in this paper, is that governments must first raise\nmoney from taxes, fees and borrowing before they can spend it on their\nprojects, i.e. that money originates outside of the government and the \ngovernment must therefore get it from elsewhere before it can spend itn[5,6]. This difference between these two approaches is further dis-\ncussed in Section 2.\n\nThe GND is of critical importance for energy researchers, policy-\nmakers, governments and society at large. For the first time, a major\npolitical force with the possibility of winning power in a large, wealthy, \n\nhttps://doi.org/10.1016/j.erss.2020.101529\nReceived 20 December 2019; Received in revised form 10 March 2020; Accepted 12 March 2020\n\n\u204e Corresponding author. \nE-mail addresses: rgalvin@eonerc.rwth-aachen.de, rg445@cam.ac.uk (R. Galvin), nhealy@salemstate.edu (N. Healy).\n\n1 We use the term \u201cKeynesian\u201d in a very broad sense in this paper to include nuances and variations within the economic tradition that are sometimes labelled \u201cneo-\nKeynesian\u201d or \u201cpost-Keynesian\u201d, and also variants that identify as modern monetary theory.\n\nEnergy Research & Dril Science 67 (2020) 101529\n\nAvailable online 08 April 2020\n2214-6296/\u00a9 2020 The Author(s). Published by Elsevier Ltd. This is an open access article under the CC BY-NC-ND license \n(http://creativecommons.org/licenses/BY-NC-ND/4.0/). \n\nT\n\nhttp://www.sciencedirect.com/science/journal/22146296\nhttps://www.e lsevier.com/locate/erss\nhttps://doi.org/10.1016/j.erss.2020.101529\nhttps://doi.org/1 0.1016/j.erss.2020.101529\nmailto:rgalvin@eonerc.rwthaachen. de\nmailto:rg445@cam. ac. uk\nmailto:nhealy@salemstate. edu\nhttps://doi.org/10.10 16/j. erss. 2020. 101529\nhttp://crossmark.crossref.org/dialog/?doi=10. 1016/j.erss. 2020. 1 01529&domain=pdf\n\n\ndeveloped country has put together a comprehensive economic, social\nand technical package aimed to radically avert impending climate\ncatastrophe [7], and to do so in a way that enhances rather than reduces\nthe rights and wellbeing of the most vulnerable. The UK Labor Party, \nthe German Green Party, the Spanish Socialist Party, the Democracy in\nEurope Movement 20252 (DiEM25), and the European Commission\nhave all proposed that a GND (in various forms) should hold a central\nplank of future government policymaking. US Presidential candidate\nSenator Bernie Sanders has developed the GND resolution into a fully-\nfledged and costed policy [8]. As Sanders\u2019 plan forms the most finan-\ncially detailed account to

date within the political community pro-\nmoting the GND we employ it as a case study. Its costing is discussed in\nSection 3.\n\nIn this preliminary analysis we examine two key questions raised by\nthe US GND: (a) Does it make economic sense, i.e. can it be paid for\nwithout causing massive inflation? And (b) In what ways do welfare\nand other social policies, such as the job guarantee, which form a\ncentral component of a GND, relate to tackling the climate crisis? By\naddressing these questions we aim to provide new understandings of \nthe most common concerns expressed about the GND's expansive pro-\ngram.\n\nWe explore the first of these in Sections 2 and 3 by examining the \ntype of monetary policy inherent in the GND of both Sanders and\nOcasio-Cortez/Markey and offer a detailed account of how this stands\nup to critique. We explore the second in Section 4 by explaining a raft of\nways in which social equity and climate change mitigation appear to be inherlinked. In The idea of a \u201cgreen new deal3\u201d is not new. Luke [9] surveyed\nproposals of the late 20th and early 21st century that considered how\nenvironmental policy initiatives could be financed after the manner of \nFDR's Keynesian-based funding of the New Deal of the 1930s and WW2\neffort of the 1940s. He and subsequent authors labeled these \u201cgreen\nnew deals\u201d. In Klein's [10] words, they contrast with attempts by \ngovernments over nearly 3 decades to find climate solutions that \u201cdo\nnot clash with \u2018free market\u2019 orthodoxies of deregulation, privatization, \nlow taxes for the rich, and public austerity\u201d. Mainstream economic\nsolutions to climate change have been carbon-centric approaches: e.g.\ncarbon taxes and emissions trading schemes, or narrow regulations on\npolluters [10]. Keynesian-type green new deal proposals, on the other\nhand, aim to achieve climate change mitigation via and in parallel with\na deep transformation of the economy [11,12].\n\nA spate of such proposals emerged from academia and NGOs during\nand in the aftermath of the Great Recession of 2008\u20139. A\u015f\u0131c\u0131 and B\u00fcn\u00fcl\n[13] suggested a green new deal4 as a way of revitalizing the world\neconomy through stimulus spending. Custers [14] proposed a green\nnew deal as a solution to the convergence of global environmental and\neconomic crises, drawing strong parallels with Keynes\u2019 macroeconomic\napproach [3,4] in FDR's New Deal in the 1930s and during WW2.5 One\nof the first NGOs to publicly launch the idea was the UK Green New\nDeal Group [15]6 who in 2008 published its first \u201cGreen New Deal\u201d\n\nreport. Soon afterwards, the Green European Foundation backed by the \nEuropean Parliament's Green Party became a major advocate for a\ngreen new deal for Europe [16]. Around the same time in the US the\nprogressive Centre for American Progress proposed a Green Recovery\nProgram to \u201cboost a struggling economy and jumpstart\u2026 long-term\ntransformation to a low-carbon economy\u201d ([17]:1). Outside Europe\nand the US, the South Korean government announced the adoption of a\ngreen new deal in 2009. In addition to national initiatives, the United\nNations Environmental Programme (UNEP) promoted the idea of a\n\u201cglobal green new deal\u201d [18] as an urgent response both to financial\nand environmental collapse. \n\nWhile most green new deal proposals which emerged following the\n2008 financial crisis (e.g. Obama's 2009 bill7) shared elements of a\nKeynesian interventionist economic model, many adopted an \u201cecolo-\ngical modernization\u201d approach [19,20], predominately focusing on\ninvestments in technological solutions [21] .8 Feint and Cowell [19]\nargued that a common weakness of these initiatives was their techno-\nlogical focus, such as energy efficiency increases and renewable energy\nsources, without sufficient regulation to forcibly reduce CO2 emissions. \n\nThe goals of the Ocasio-Cortez/Markey GND resolution and of

the\nSanders GND, which is largely based on it, are far more radical and far-\nreaching (see Table 1). First, the Ocasio-Cortez/Markey GND resolution\ncalls for a \u201cnational, social, industrial and economic mobilization at a\nscale not seen since World War II and the New Deal era\u201d in order to\ndecarbonize the US economy by 2030 ([2]: 5). Second, it positions\naddressing structural inequality, poverty mitigation, and neoliberal-\ndriven welfare state retrenchment at its center. The resolution sees the \nclimate crisis as interlinked with deeply entrenched racial, regional and ngender-based inequalities in income and wealth [2], and so insists on\ntackling these with an array of programs that have hitherto been seen as \ndisconnected. By bringing economic wellbeing into the heart of a pro-\ngram to reduce greenhouse gas emissions, the GND promises, \u201cto pro-\nvide all people of the United States with (i) a \u201cjob guarantee with a\nfamily sustaining wage\u201d including \u201chigh-quality union jobs\u201d that have\n\u201cadequate family and medical leave, paid vacations and retirement\nsecurity\u201d; (ii) \u201chigh-quality health care\u201d; (iii) \u201caffordable, safe and\nadequate housing\u201d; (iv) \u201ceconomic security\u201d; and (v) \u201cclean water, \nclean air, healthy and affordable food, and access to nature.\u201d\nEnergy researchers and policymakers are no strangers to the first of\nthe GND aims, since energy use is the main source of CO2 emissions. \nFor over two decades energy researchers have vigorously employed\nsociological, psychological, economic, engineering, sociotechnical, so-\ncial practice and policy science frameworks to explore how society can\nreduce GHG emissions. The second goal of the GND \u2013 eliminating\npoverty - has not been so evident in energy research or policy-making\n[22,23], despite enormous increases in economic inequality over the nlast 3\u20134 decades [24, 25, 26, 27, 28]. We return to this theme in Section 4. \n\nThe Keynesian, demand-side economic theory on which some of\nthese proposals are based was effectively ousted from developed\ncountries\u2019 economic policies when neoliberal, supply-side economics\nbegan to dominate both policy and popular discourse from the 1980s\nonwards [6, 24, 27, 28, 29]. However, Keynesian economics underwent a\nbrief and rather narrowly restricted revival under the guise of quanti-\ntative easing in governments\u2019 attempts to reflate economies after the \nGreat Recession [30]. Some leading economists see increasing support \nfor a Keynesian approach arising as the neoclassical approach of sti-\nmulating demand by reducing interest rates becomes ineffective \u2013 since\nreal interest rates are now at or around zero in most developed\neconomies [31,32].\n\n2 A pan-European organization called DiEM25 [81] launched its own GND\npolicy proposal, which it pushed ahead of European Parliamentary elections in\nMay 2019.\n\n3 From this point on we use lower case letters for the general idea of a green\nnew deal and upper case for the Green New Deal currently before the US\nCongress.\n\n4 New York Times Pulitzer Prizewinner Thomas Friedman first used the term\n\u201cGreen New Deal\u201d in January 2007\n\n5 Unlike Keynes, however, Custers challenged the idea of economic growth, \narguing it is destructive of the environment. Taking this further, Bauhardt [91]\nproposed a green new deal as an \u201cecofeminist\u201d alternative to a growthbased, \ncapitalist economy. More generally, Mundaca and Richter [92] reviewed sti-\nmulus packages aimed at increasing the share of renewable energy, many of\nwhich covered the period of the Great Recession. \n\n6 A coalition of influential politicians, journalists, and NGO representatives\n\n7 President Obama spent an unprecedented \$90 billion on clean energy and ngreen initiatives through The American Recovery and Investment Act of 2009. \n\n8 The GND served as a central platform of the Green party US presidential\ncampaign of Jill Stein in 2012 and 2016. Stein's 2016 platform

included a job\nguarantee target of 20 million.\n\nR. Galvin and N. Healy Energy Research & Docial Science 67 (2020) 101529\n\n2\n\n\nAlong with the discussion of green new deals over the past few\ndecades there has therefore been much literature exploring updated\nversions of Keynesian demand-side economics. This is often broadly\ntermed \u201cmodern monetary theory\u201d or \u201cmodern money theory\u201d (MMT), \nthough there are fine distinctions in this tradition and some eschew the \nlabel MMT and simply call their approach Keynesian, neo-Keynesian or \npost-Keynesian, as we see by comparing Bell [33], Fullwiler et al. [34], \nJuniper et al. [35], Palley [36, 37], Smithin [38], Tymoigne [39, 40], \nTymoigne and Wray [43] and Wray [5,41,42]. Since the GND resolu-\ntion was published, this literature has presented debate and discussion\nof whether the US GND can be financed without unacceptably high\ninflation, as seen in Nersisyan and Wray [46], Palley [44], Sweeny [45]\nand Tymoigne [40]. Much of the debate is between modern money\ntheorists such as Nersisyan and Wray [46] and less radical Keynesian\napproaches such as Palley's [44] \u2013 a discussion we return to below. \n\nPublic debate on the issue of financing has also ensued: For ex-\nample, see op-ed exchanges between Nobel Prize winning economist\nPaul Krugman [47] and Professor Stephanie Kelton [48] a leading MMT\nscholar, who has advised both Senator Sanders and Congresswoman\nOcasio-Cortez. \n\nThe remainder of this paper proceeds as follows. In Section 2 we\noffer a brief description of relevant aspects of demand-side economics, \nwhich are basic to so-called Keynesian, neo-Keynesian, post-Keynesian\nand MMT economic theory, contrasting this with supply-side eco-\nnomics, which is basic to current dominant neoclassical or neoliberal\napproaches. We also offer a longer and more detailed primer on Key-\nnesian monetary approaches and MMT in the Supplementary Material.\nIn light of this discussion, in Section 3 we explore arguments as to\nwhether the GND makes economic sense, taking Sanders\u2019 fully costed\nGND as a case study. In Section 4 we explore the ways in which the \nGreen New Deal interweaves climate change mitigation and a program\nfor radically reducing economic inequality. We offer conclusions in\nSection 5.\n\n2. Demand side economics and modern monetary theory\n\nNeoclassical economics assumes or argues that money originates\nexternal to governments and therefore, in order to be able to spend\nmoney, governments first have to raise money via taxes, fees, fines or\nborrowing (which is also called issuing bonds). This is the standard\napproach of most economics textbooks, though none, to our knowledge, \nactually offers a convincing case for it, if a case at all [6,49,50]. In fact, \n\nhowever, it is easy to see that in the modern world, countries who are\nsovereign over their own currencies \u2013 such as New Zealand, Australia, \nCanada, the UK and the US \u2013 create their own money out of thin air and\ndissolve it back into nothing, to suit their needs [5,33,51]. This does not\napply to Germany, France or other Eurozone countries, which have\nsurrendered sovereignty over their currency to a pooled authority, but\nit certainly applies to the US. 9 There is nothing in principle to stop the \nUS government creating as much money as it wants, denominated in US\ndollars, and injecting it into the economy by paying its workers and \ncontractors, buying things like jet fighters and school equipment and \nproviding social welfare and other benefits. All money denominated in\nthe country's own currency is endogenous [33,38,41]. It always origi-\nnates from inside government apparatus, not from some outside source\nof wealth.\n\nThere is nothing controversial about this claim. Even avowedly\nneoclassical or neoliberal economists do not dispute that this is what\nhappens in practice. It is simply a statement of what happens in modern\neconomies. In the Supplementary Material we

explain in more detail\nhow modern money works by tracing the lines of debt and credit\nthrough the banking system. We also comment there on how banks also\ncreate money out of nothing when they issue a loan, and that this is a\nless \u201cpowerful\u201d form of money than that which governments create, \nsince it is only backed by the economic health of the bank. \n\nThe US government can go on creating money out of nothing as long\nas it wants to. It can never \u201crun out of money\u201d. When President Barrack\nObama appeared to imply, on 4 December 2013, that his government\ncould not pursue certain programs because \u201cthere is no more money\u201d,\nthis was fiscally enigmatic. There is always more money if the gov-\nernment decides to create more. \n\nThere is, however, a very important catch. If a government allows\nthere to be more money circulating in the economy than the perceived\nvalue of the goods and services on offer, this will cause inflation \u2013 more\nand more money chasing the same quantity of goods and services\n[37,40,43]. The government therefore has to withdraw money from the \neconomy \u2013 not in order to raise money to finance its spending, but to\ndampen or prevent inflation. It does this by raising taxes, charging fees\n\nTable. 1\nOcasio-Cortez/Markey Green New Deal resolution summary. \n\nGoals Projects Requirements\n\nMillions of new, high-paying jobs. Resilient community-defined projects Just transition\nRepair + upgrade U.S. infrastructure Provide training + high-quality education to all\n\nNet-zero GHG emissions via fair + just transitions U.S. power demand met through 100% clean\nenergy sources\n\nEnvir + social accounting via old, new laws; policies\n\nSmart grids + distributed energy Public investment in new, clean tech R&D\nSustainable infrastructure + industrial policy Restore damaged ecosystems Appropriate public ownership stakes + returns via\n\ngovernment agencies, organizations + businesses\nMitigate + manage climate impacts Democratic planning, implementation, administration\n\nJustice + equity for \u201cfrontline + vulnerable communities\u201d Natural + working land restoration New union jobs, local hiring of impacted workers\nDecarbonize U.S. buildings, manufacturing,\nfarming, + transportation\n\nJob guarantee, decent wage, adequate family + medical\nleave, paid vacations, + retirement security\n\nClean air + water; climate + community resiliency; healthy\nfood; access to nature; sustainability. \n\nInternational technology exchange + expertise:\nhelp other countries  $GNDs\n\$  trade rules, procurement standards + border\nadjustments to stop job transfers + pollution overseas\n\nIdentify + clean up new emission sources Labor standards\nClean hazardous sites Collective bargaining rights\n\nProtecting oceans/public patrimony; not abusing eminent\ndomain\nFPIC for Indigenous rights; honoring treaties; enforcing\nsovereignty + land rights\nProtections against unfair business competition.\nHigh-quality health care; affordable housing; economic\nsecurity; clean water, air; healthy, affordable food; nature.\n\n9 Nor does it apply to countries like Saudi Arabia which pegs the value of its\ncurrency to another country's currency such as the US dollar. It only partially\napplies to countries like Japan and China, which peg the value of their currency\nto a basket of other major currencies.\n\nR. Galvin and N. Healy Energy Research & Lamp; Social Science 67 (2020) 101529\n\n3\n\n\nand fines, and issuing bonds. When it receives this money it dissolves it \nback into nothing and writes off the equivalent amount from the debit\nside of its books (or adds it to the credit side, which has the same ar-\nithmetic effect). \n\nSo the question governments have to face in financing something\nlike the GND \u2013 or schools, parks, bridge construction, the military or\nmissions to Mars \u2013 is not \u201cCan we raise enough money to pay for this?\u201d, \nbut \u201cWill it be inflationary?\u201d Will it increase the number

of dollars cir-\nculating such that goods and services of limited quantity, such as brain\nsurgery, houses, petrol and legal services, will become increasingly\nexpensive as people bid against each other for these with their excess\ndollars?\n\nThis is the issue facing the GND. The intelligent critiques of it are\nnot those that simply complain it will cost too much, such as the in-\nexplicably high estimate of \$93 trillion by the right-wing think tank\nAmerican Action Forum [52], or estimates by (other) Fox News sources\nthat it could cost between \$6.8 trillion and \$44.6 trillion [53]. Rather, \nquestions raised by critics such as Palley [36, 37, 44] and addressed by\nNersisyan and Wray [46], Sweeny [45], Tymoigne [39,40] and others\nare much more salient because they address its likely effect on inflation. \nThis is where focus our analysis in the next section. \n\n3. Will the Green New Deal be inflationary?\n\nThe GND resolution is in the form of an outline of intended policy\ninitiatives and does not include detailed costing. As noted above,\nhowever, Sanders\u2019 GND is costed item by item and serves as our case\nstudy.\n\nWe begin by noting that Sanders\u2019 GND costing does not include\nuniversal health care, which is one of the features of the GND resolu-\ntion. Instead, his \u201cMedicare for All\u201d is structured separately from his\nGND [54] and he maintains his restructuring of health care will actually\nsave the Federal government as much as \$5.1 trillion over 10 years,\nwhich amounts to about 2.7% of GDP. Most independent estimates\nagree that Medicare for All would bring a net saving [55,56, 60], and in\nthe light of these, Nersisyan and Wray [46] suggest a conservative es-\ntimate is a saving of 3.7% of GDP, which amounts to about \$0.7 trillion\nper year, or \$7 trillion over 10 years. However, in our analysis below\nwe will err on the safe side by refraining from subtracting likely gains\nthrough healthcare reform from the cost of the GND. We will also\nconsider the effects of Palley's claimed increase in health care in our\nanalysis.\n\nAside from heath care, Sanders\u2019 \$16.3 trillion GND plan aims to\n\u201cpay for itself over 15 years\u201d through generating revenue (or, as\nKeynesian economists might express it, through withdrawing money\nfrom circulation) from the following sources: (a) \$3.085 trillion by \neliminating all fossil fuel subsidies, increasing taxation of fossil fuel\ncompanies and increasing polluter fines and litigation; (b) \$1.215 tril-\nlion from reducing military expenses related to protecting oil-shipping\nroutes; (c) \$6.4 trillion from selling energy via power marketing au-\nthorities; and (d) \$2.3 trillion from income taxes on the 20 million new\njobs created. Sanders also argues his GND will: (a) save \$1.31 trillion by\nreducing the need for what the US currently spends on public assistance\nprograms, due to the creation of 20 million new jobs; and (b) raise a\nfurther \$2 trillion by making the wealthy and large corporations pay\n\u201ctheir fair share\u201d of taxes [57] .10 \$16.3 trillion spent over 15 years is \nabout 5.7% of GDP annually.  $\n\$  do critics and commentators say about figures such as these?\nOne of the GND's most persistent critics working within a Keynesian\nframework is Thomas Palley [44], whose earlier critiques of green new\ndeals in general [36,37] were in turn critiqued by a number of econo-\nmists (e.g. Smithin [38], Timoigne and Wray [43]). Palley accepts the \n\nKeynesian tenets outlined in Section 2. Working within this framework\nhe argues that \u201csimple arithmetic\u201d proves that the amount of extra\ngovernment spending required for the GND would increase the money\nsupply so much as to require unacceptably high taxes to keep inflation\ndown. Since his is probably the most systematically thoughtthrough\neconomic critique, we outline his numbers and the steps in his argu-\nment below. We relegate explanations of technical terms to footnotes. \n\nFirst, Palley [44] calculates an additional expenditure for Medicare\nfor All at 8.6% of GDP (\$ 1.76

trillion per year), free college tuition for\nall at 1.7% of GDP (\$0.35 trillion per year) and the GND itself at 2% of\nGDP (\$0.41 trillion per year), less relief saving11 at 1% of GDP, a net\nincrease of 11.3% of GDP (\$2.32 trillion per year). He then includes a\n\u201cKeynesian expenditure multiplier effect\u201d12 of 1.5, implying that GND\nexpenditure will result in a total increase in economic activity of \$3.49\ntrillion per year (1.5 x \$2.32 trillion) or 17% of GDP. We note that\nPalley's estimate of the cost of the GND itself is lower than Sanders\u2019, at\n2% of GDP compared to 5.7%. \n\nSecond, Palley \u201cgenerously\u201d assumes the \u201cfull employment un-\nemployment rate\u201d is 2%, i.e. that \u201cfull\u201d employment would actually see\n2% of the employable workforce still unemployed, since unemployment\nhas never been below 2% in post-WW2 years. Since the official un-\nemployment rate was 3.9% (6.3 million persons) at the time of his\ncritique, he maintains that this implies there is only room for reducing\nunemployment by 1.9% (3.1 million persons). He then uses an \u201cOkun\ncoefficient\u201d13 of 0.5, to calculate that the economy has spare capacity of \ntwice this percentage, i.e. 3.8% of GDP. He takes this to mean the \neconomy could absorb an increase in economic activity of 3.8% of GDP\nwithout inflationary pressure due to job creation.\n\nThird, he points out that this 3.8% is well below the 17% increase\nthat (he calculates) would result from the GND and associated social\nwelfare programs. The difference, 13.2% of GDP, represents the excess\nof demand that cannot be absorbed by the fall in unemployment. \n\nHe therefore concludes that the government would have to increase\nthe tax take by 13.2% of GDP, or about \$2.7 trillion, to mop up extra\nspending power and stave off high inflation. Current tax take is \$3.48\ntrillion (equal to about 17% of GDP), so, he concludes, the total tax take\nwould have to increase by about 77%.\n\nHow sound is Palley's critique? We will apply Palley's approach to\nSanders\u2019 own estimates for GND funding (given in Table 2), which does\nnot include Sanders\u2019 estimated reduction in the cost of healthcare. The \ntotal cost of \$16.36 trillion amounts to \$1.636 trillion per year if con-\ndensed into 10 years. Sanders plans to spread the cost over 15 years, \nbringing it to \$1.1 trillion per year, but we follow Palley for now and \nuse the 10-year horizon. Sanders\u2019 GND figures omit the cost of addi-\ntional new housing, of \$1.48 trillion [58], or \$0.148 trillion per year\nover 10 years, as he intends to finance this through a national housing\ntrust. However, we include it here so as to accord with Palley's ap-\nproach, bringing the total annual cost to \$1.784 trillion per year.\n\nFollowing Palley's approach by using a Keynesian expenditure\nmultiplier effect of 1.5, this amounts to an increase in economic activity\nof \$2.676 trillion on an annual basis. This is 13.1% of the 2018 GDP\nfigure of \$20.5 trillion [59], substantially lower than Palley's figure of\n\n10 See also commentary in https://www.huffpost.com/entry/bernie-sanders-\nclimate n 5d5e2104e4b0b59d256f42cc\n\n11 Relief saving is savings made when new government funded programs\nmake existing programs and expenditure no longer necessary. \n\n12 A Keynesian expenditure multiplier effect arises as follows. Suppose that\nevery extra dollar of income a person receives results in them spending an extra\n30cents. The person who receives this 30cents therefore spends an extra 9 cents, \nand so on, as a geometric progression:  $1 + 0.3 + 0.09 + 0.027 + \u2026$ . The sum\nof the infinite series is about 1.41, i.e. if the expenditure multiplier is 0.3, each\ninjection of an extra \$1 into the economy will lead to an increase in GDP of\nabout 1.41 times its directly calculated effect.\n\n13 The Okun coefficient is the percentage by which GDP (or alternatively, \nGNP) increases as unemployment falls by 1%.

In the US this is generally taken\nas a 2% increase in GDP for each 1% decrease in unemployment. Note that\nPalley's calculations are actually based on an Okun coefficient of 2.0, not 0.5.\n\nR. Galvin and N. Healy Energy Research & Docial Science 67 (2020) 101529\n\n4\n\nhttps://www.huffpost.com/entry/bernie-sandersclimate n 5d5e2104e4b0b59d256f42cc\nhttps://www.huffpost.com/entry/bernie-sandersclimate\_n\_5d5e2104e4b0b59d256f42cc\n\n\n17%. Using Palley's assumptions for the minimum unemployment rate, \nthis would result in an excess stimulus of 13.1 \u22123.8 = 9.3% of GDP, \nwhich could not be absorbed by further increase in employment. Using\nPalley's methodology on this figure the total tax take would therefore\nhave to increase by 9.3% of GDP, or \$1.907 trillion, an increase of\n54.5%. This contrasts with Palley's figure of 77% and Sanders\u2019 own\nfigure of 40%. \n\nWe note that if we were to remove health care costs from Palley's\n\nestimate, the required tax increase in his calculation would be much\nlower than 77%. .\n\nIt is worth re-running Palley's approach to accord with Sanders\u2019 plan\nto spread costs out over 15 years, bringing a total annual expenditure of \n\$1.19 trillion per year. With a Keynesian multiplier of 1.5 this gives an\nincrease in economic activity of \$1.785 trillion, or 8.7% of GDP. Again\nassuming a dampening effect of 3.8% of GDP from the jobs scheme, this\nwould require tax increases equivalent to 4.9% of GDP, or \$1.00\n\nTable 2\nCost estimates of Senator Bernie Sanders\u2019 Green New Deal (Authors table: derived from Sanders [8]. \n\nCategory Item Cost (US \$BN) Type\n\nRenewable energy & comp; energy efficiency Renewable energy 1520 Internal\nEnergy storage capacity 852\nSmart grid 526\nWeatherize buildings 2180\nElectrify low-income communities 964\n\nPublic transport Increase public transit ridership 65% by 2030 300 Internal\nRegional highspeed rail 607\n\nAviation & amp; shipping Replace all shipping trucks 216 Internal\nFully decarbonize shipping / transportation 150\n\nelectric vehicles (EVs) New EV grants 2090 Internal\nVehicle trade-in program grants 681\nEV charging infrastructure 86\nSchool & transit electric buses grants 407\n\nLow-carbon economy R& D R& D: energy storage (StorageShot initiative) 30 Internal\nR& D: decrease cost of EVs 100\nR&D: decarbonise shipping & aviation 500\n\nInternational leadership Green Climate Fund (intl. emissions reduction) 200 Overseas\nsustainable & resilient communities Climate Justice Resiliency Fund 40 Internal\n\nSea-level rise adaptation 162\nWildfire firefighting 18\nFEMA Hazard Mitigation Grant Program 2\nbroadband infrastructure improvement 150\n\nClean air & water Repair national water systems (via WATER Act) 35 Internal\nGreen infrastructure & public lands conservation 171\nFund the Land & Water Conservation Fund 1\nEnd National Park maintenance backlog 25\n\nRoads, bridges & mp; water infrastructural improvements Roads: national highways 75 Internal\nRoads: surface transportation needs 2\nRepair transportation networks 5\nRepair & retrofit travel infrastructure 636\nResiliency of new infrastructure 300\n\nJust transition New jobs, pensions, 5-year wage guarantee etc. 1300 Internal\nMiners Black Lung Disability Fund 15\nDept. labor training for high-risk workers <1\nFossil fuel well &amp; mine clean-up 100\nSuperfund sites clean-up 238\nBrownfield sites clean-up 150\n\nTargeted regional economic development Appalachian Regional Commission 3 Internal\nDelta Regional Authority 1\nDenali Commission <1\nNorthern Border Regional Commission &lt:1\nSoutheast Crescent Regional Commission &lt:1\nEconomic Development Assistance Programs 2\nInfrastructure for impacted communities 130\n\nSocial safety net Expand LIHEAP 25 Internal\nUniversal school meals 216\nExpand SNAP 311\n\nSustainable agriculture & farmer support Eco-regenerative agriculture 410\nPay farmers to keep

carbon in soil 160\nR&D: new framing techniques & type amp; seeds 1\nFarmland conservation 25\nOrganic farming 1\nRural Energy For America Program 1\nDisadvantaged & Beginning Farm program <1\nTribal land access &amp; extension program 1\nFarmer Opportunity Training & Dutreach program 1\n\nConnect consumers with local farms & amp; healthy foods Victory lawns & amp; gardens initiative 36 Internal\nCo-op / community-owned grocery stores 15\nLocal food processing (inc. slaughter & amp; dairy) 31\nOn-farm processing & amp; farmers markets funds & lt;1\nFood recovery & amp; composting programs 160\nTotal costs 16,364\n\nR. Galvin and N. Healy Energy Research & Decial Science 67 (2020) 101529\n\n5\n\n\ntrillion, to eliminate the inflationary effects of the GND. This would be nequivalent to an increase in the total tax take of 28.6%, somewhat\nlower than Sanders\u2019 estimate of 40%.\n\nWe conclude, then, that Palley's figure of a 77% tax increase could\nonly hold true if the GND were to be paid for within 10 years, the cost of\nMedicare for All were very large and positive rather than small or ne-\ngative, and the new housing costs were accounted for within the GND\nplan \u2013 none of which is feasible. Indeed, even including the housing\ncosts and assuming high costs for Medicare for All, the 15-year time\nframe would bring the required tax increase down to around 51%. We\nnote, however, that a new, very robust study of US healthcare con-\ncludes that Medicare for All would save the US economy \$450 billion\nper year [60]. \n\nSanders\u2019 proposed increase in the tax take by 40% is therefore\nreasonable, even perhaps an overestimate. It would amount to \$1.4\ntrillion per year, a calculation that accords with Nersisyan and Wray's\nestimates [46, p. 40], and this would reach \$1.79 trillion with a tax\nincrease of 51%. If this contingency did arise, the gap of \$0.39 trillion\ncould be covered by compulsory and voluntary savings. These would\ninclude the pension schemes associated with government-created jobs\nas well as war-type bonds aimed to mature at staggered intervals after\nthe GND period, similar to how the US ran war bonds in the 1940s [61].\nHence, even using Palley's methodology on Sanders\u2019 own figures and\nallowing for a portion of excess funds to be withdrawn from circulation\nvia government bonds, we find that Sanders\u2019 GND would require tax\nincreases only a few percent higher than Sanders himself claims. \n\nFurther, a major difficulty with Palley's approach is his non-dy-\nnamic assumptions about the unemployment rate. He assumes that\nincreases in job opportunities do not stimulate people who are currently\nin economically non-productive roles to move into the workforce. Mroz\nand Savage [62] argue that creating more well-paid jobs actually in-\ncreases the number looking for regular work as they turn away from\nactivities like study, housekeeping or zero-hours contract work. This\nwould provide scope for yet more government expenditure and act as \ndownward pressure on inflation. There might still be 2% registered as\nunemployed, but many of these would represent new jobseekers en-\ntering the job market.\n\nThe above line of argument, then, leads to an estimate for the re-\nquired tax increase (for a GND of the form explicated in detail by\nSanders) as lying close to Sanders\u2019 figure of 40%. \n\nThe question to be faced, therefore, is whether US society would\nfind tax increases of around 40% acceptable. During WW2 total gov-\nernment expenditure \u2013 financed by taxes, fees, fines and bonds \u2013 rose to\na peak of 45% of GDP in 1943\u201344 [59]. Clearly the US public found this \nacceptable in wartime. Interestingly, it then fell rapidly as the war\ncontinued, reaching 14% of GDP in 1946 and bottoming out at 10% in\n1947. Further, inflation never went higher than 11% in the war years\nand averaged about 5% during that period [63] \u2013 despite government\nexpenditure reaching 45% of GDP. \n\nIn conclusion,

Sanders\u2019 GND proposal does not seem to break any\nvital economic rules and would not necessarily lead to inflation if\nmanaged sensibly. The main unanswered question is whether US so-\nciety would accept 1940s-70s-style tax rates on its wealthiest citizens. \n\nOne approach to this question is to consider tax rates in recent US\nhistory. The graph in Fig. 1, from data gathered by Thomas Piketty and\nused in his new book, Capital et id\u00e9ologie [28] helps to address this\nquestion. It shows the proportion of different US groups\u2019 income paid as\ntax, including all taxes less social welfare transfers and food stamps \u2013\ni.e. the net proportion of persons\u2019 income paid in tax. It is here clearly\nseen that prior to about 1981, the top earners in the US paid at least\n40% more tax than today, as did the next highest band prior to about \n1957. There are therefore many years of recent historical precedent for\nincreasing tax rates for the very wealthy. Further, recent polls show\nsignificant support for a wealth tax and a 70% top income tax rate,\nacross party lines [64,65]. \n\n4. Combining CO2 emission reduction with reducing inequality\n\nIn this section we ask why the GND tightly combines the task of\nreducing CO2 emissions with that of eliminating poverty and reducing\ninequality. Both the Ocasio-Cortez/Markey and Sanders\u2019 GNDs affirm\nthat the US is currently undergoing interlocking crises, most notably the \nclimate emergency and deepening extremes of economic inequality. \nConsequently there are a number of social, egalitarian and justice\nconcerns embedded in the Ocasio-Cortez/Markey GND resolution. It\ncalls for the US to reach \u201cnet-zero greenhouse gas emissions\u201d \u201cthrough a\nten-year national mobilization\u201d and embeds climate solutions within an\nanti-inequality agenda. This includes creating high-paying union jobs\nincluding a \u201cjob guarantee\u201d; addressing racial and gender inequities; \nand providing adequate family and medical leave, paid vacations and\nretirement security.\n\nSimilarly, Sanders\u2019 GND proposes to create 20 million well-paid, \nunionized jobs; build 7.4 million affordable and decent low carbon\nhomes; upgrade existing dwellings\u2019 energy efficiency including 1.2\nmillion federal housing units; green the electricity grid including energy\nstorage capacity; fund climate resilience programmes for marginalized\nand indigenous communities; fund regional development in neglected\nrural areas; and invest in agriculture to support the production of more\nnutritious foods with less carbon-intensive methods [8,66,67]. \n\nThese aspirations would make an interesting study for their own\nsake. However, our concern here is to ask how such goals relate spe-\ncifically to climate change mitigation. Why would a social welfare and \nfiscally redistributive approach be needed, to stave off a climate dis-\naster? We approach this question from a pragmatic, rather than nor-\nmative, point of view. Energy justice scholars will no doubt be inter-\nested in the normative links, but we leave this for others to consider. \n\nFirst, there is abundant evidence that wealthy elites are responsible\nfor a disproportionate amount of CO2 emissions. A series of studies by\nJorgenson and colleagues in high-income countries found a positive\ncorrelation between economic inequality and CO2 emissions from\nconsumption. The higher the Gini coefficient of both wealth and in-\ncome, the higher the CO2 emissions per inhabitant [68, 69, 70]. Mean-\nwhile, a study by Chancel and Piketty [71] reveals that the personal\nCO2 emissions of the wealthiest 1% are up to 20 times as large as the\naverage in the US. A more detailed investigation of UK CO2 emissions\nfrom consumption concludes that increasing the tax rate on the highest\nincomes by just a few percentage points and redistributing the proceeds\nto the poorest households would significantly reduce CO2 emissions\n[72]. Finally, a series of large-scale household

surveys in EU countries\nreveals a U-shaped curve of CO2 emissions by household income [73]. \nEmissions of poor households are often disproportionately high because \nthey cannot afford energy efficiency upgrades, while those of rich\nhouseholds are high because of excessive consumption practices. There\nis abundant evidence, then, that reducing income and wealth inequality\nin high-income countries is associated with lower CO2 emissions.\n\nSecond, an important factor is the direct industrial CO2 pollution of \nlarge, fossil fuel emitting firms. Heede [74] showed that 90 companies\nhad produced two-thirds of the planet's cumulative global CO2 emis-\nsions up to 2010. It is not simply a case of \u201cthe bigger the firm, the\nbigger its CO2 footprint\u201d. Rather, large firms with proportionately high\nCO2 emissions often use their excess wealth to wield power in the \npolitical process to obstruct legislative and regulatory restrictions on\ntheir activities and to propagate public discourse to soften and stave off\nobjections [24,75]. Reich [50] gives a systematic account of the lob-\nbying activities of such firms in the US. He documents the enormous\namounts of money they allocate to lobbying and the specific laws and\nregulations they influence in their favor. Winters [76,77] has shown a\nsimilar pattern by wealthy elites on a more global scale. The GND\nwould go a long way to breaking up this nexus of power in the US, \nmaking it easier for the government, rather than wealthy elites, to set\nthe agenda for activities implicated in CO2 emissions. \n\nThird, many of the technical developments arising from climate\n\nR. Galvin and N. Healy Energy Research & Decial Science 67 (2020) 101529\n\n6\n\n\nchange mitigation would directly benefit people of low income. The \ndetails of what a \u201cnet-zero greenhouse emissions \u201d country would entail\nare spelled out item by item in the GND, including: 100% renewable\nelectricity; making all buildings thermally efficient; making agriculture\nand food production more climate-friendly; restoring fragile and da-\nmaged ecosystems; making industry radically less polluting; and\nbuilding resilience against natural disasters, including climate damage. \nWith regard to (energy efficient) housing, for example, building new\nlow-carbon housing can act as a decarbonizing lever for the building\nsector, which contributes approximately 40% of US energy consump-\ntion [78].\n\nFourth, as leading energy economist Reinhard Madlener argues\n[79], there is a risk that a low-carbon energy transition could impact\nnegatively on low-income and vulnerable groups and cause a political\nbacklash, which could slow down mitigation efforts. Unless strong po-\nlicies are advanced to support a just transition, fossil fuel dependent\nand low-income communities will suffer as we decarbonize [80]. San-\nders\u2019 GND prioritizes a just transition to \u201cto ensure no one is left be-\nhind\u201d [8], providing social safety nets for those who bear the social\ncosts of climate policies.14 Similarly, carbon-centric approaches can\ndisproportionally impact lower-income families who spend a larger\nshare of their incomes on fuel or public transportation and thereby\ngenerate backlash. The Yellow Vests protests in France [81], the 2019\nmass public revolt in Chile [82] and uprisings in Ecuador and Haiti\nwere sparked by fuel taxes, rise in public transport costs, and cuts to\nfuel subsidies. Therefore, quite apart from normative issues of energy\ninjustice [79], there are sensible pragmatic reasons to ensure that\ndecarbonization does not impact negatively on the poor.\n\nFifth, and again from a pragmatic perspective, a green jobs program\ncould break the jobs vs. environment debate that has hindered the ac-\nceptance of climate policies for decades [83]. A GND thus has the \n\npotential to create new political coalitions in favor of ambitious climate\nreforms. For example, Berguist et al's [84] study of 2476 US

economic\nreforms such as affordable housing, a \$15 minimum wage, or a job\nguarantee increase US public support for climate mitigation, particu-\nlarly among people of color. \n\nA sixth connecting issue is gender. Changes to the social welfare\nbenefit system in the US and severe cutbacks in the public sector\nworkforce have disproportionately affected women, particularly\nwomen of color [85]. The US clean energy economy is older, dominated\nby male workers, and lacks racial diversity when compared to all oc-\ncupations nationally ([86]:5). Additionally, it is mostly men who work\novertime and women who work part-time. Both the Ocasio-Cortez/\nMarkey and Sanders GNDs have called for the financial and social in-\nsecurity of these groups to be addressed.15 Again (apart from normative\nissues), this would have the pragmatic effect of keeping the support of\ngender equality and related movements for serious efforts at climate\nchange mitigation.\n\nThese factors indicate that there are clear synergies between the \ngoals of reducing CO2 emissions substantially and quickly and tackling\nincome and wealth inequality. This is not just a coincidence of a social\nwelfare focused, fiscally active agenda and green politics. Wealth in-\nequality and persistent increases in CO2 emissions are inextricably in-\nterwoven in today's social and economic context. In particular, the nower of actors who are currently free to cause excessive CO2 emissions\nneeds to be curbed, while the support of currently vulnerable and marginalized groups needs to be won and retained so that the political\nmomentum of mitigation is enhanced.\n\n5. Conclusions and research implications\n\nThe purpose of this paper has been to explore implications of the US\n\nFig. 1. Percentage of pre-tax income paid in taxes (direct, indirect, federal & other), net of social welfare transfers including food stamps. US, 1913\u20131919. Data\nsource: Paris School of Economics, http://piketty.pse.ens.fr/files/ideologie/xls/.\n\n14 Sanders\u2019 plan guarantees 5 years of a worker's current salary, housing as-\nsistance, health care, 4-year college education or vocational job training, pen-\nsion support, and priority job placement for displaced workers, along with early\nretirement options. It also proposes \$5.86 billion in funding for regional eco-\nnomic development agencies like the Appalachian Regional Commission. \n\n15 Sanders GND proposes \u201cfederal procurement\u201d that will \u201cwill prioritize\nminority and women-owned businesses\u201d, along with targeted job training and\ninvestments in underrepresented groups like \u201cwomen-farmers\u201d, and \u201clow-in-\ncome and disadvantaged communities\u201d.\n\nR. Galvin and N. Healy Energy Research & D. Healy Energy Research Social Science 67 (2020)

residents\nfound that climate \u2018policy bundles\u2019 that include social and

101529\n\n7\n\nhttp://piketty.pse.ens.fr/files/ideologie/xls/\n\n\nGreen New Deal (GND) for policymaking and economics, in the context\nof social science-based energy research. The Ocasio-Cortez/Markey\nGND resolution marks a historic shift, as it is the first far-reaching green\nnew deal policy proposal that has a good chance of being adopted by a\nmajor economy. Senator Sanders\u2019 version of the GND is largely based on\nthe Ocasio-Cortez/Markey GND but fleshes it out with carefully costed\ndetails, targets fossil fuels directly through bans on fossil fuel produc-\ntion, and contests the role of private interests in the US energy system\nmore broadly.\n\nWe argued that two things are particularly striking about the GND:\nits assumptions regarding the nature of money and its tight interlinkage\nof climate change mitigation with radical reduction of inequality. We\nexplained the GND's Keynesian understanding of money and of gov-\nernment financing of projects, bringing this up to date with recent\ndevelopments in modern monetary theory. We examined recent critique\nof the

economics of the GND and found that Sanders\u2019 GND could be\nfinanced without causing excess inflation, provided US society is willing\nto accept tax increases for its wealthiest citizens reminiscent of those of\nthe mid-to-late 20th century.\n\nWe also examined the assumption behind the GND that effective\nclimate change mitigation must go hand in hand with progressive social\nand economic policies to sharply reduce economic inequality. We ar-\ngued that current US economy, taxation, utilities ownership structure, \ncorporate lobbying power and extreme free-market orientation make it\nimpossible for the government to act decisively and effectively in cli-\nmate change mitigation. We also argued that pursuing climate change\nmitigation in ways that benefit poorer and marginalized sections of US\nsociety will bring increased public and political support for these mi-\ntigation endeavors. \n\nWe suggest these discussions bring two major challenges to social\nscience-based energy research and the sociology that lies behind it. \nFirst, this research needs to advance into serious discussion and re-\nsearch on the nature of money and how it is intrinsic and endogenous to\nhuman society and not just an exogenous commodity which humans\nmake use of. With this renewed approach, social scientists need to\nchallenge neoclassical economists to look critically at their assumptions\nabout money, which just happen to suit a neoliberal culture that is \ngaining more and more power through syphoning off larger and larger\nproportions of national wealth to itself and in the process making cli-\nmate change mitigation increasingly difficult.\n\nSecondly, social science-based energy research needs to urgently\ndevelop a research agenda on the linkages between economic inequality\nand excess CO2 emissions. To do this we have to reach into the mac-\nroeconomic domain, as it is here that \u201claws are made, tax rates are\ndecided, and social welfare programs are adopted and administered\u201d\n[87] and the causes of CO2 emissions can decisively be addressed. \n\nThe growing field of energy justice literature should be well-placed\nto explore the climate emergency in relation to inequality and to some\nextent it does this (see reviews in [88]). In particular, so-called \u201cre-\ncognition\u201d justice research documents the negative impacts on in-\ndigenous and other marginalized communities by powerful, wealthy\nfossil fuel firms and other energy concerns (e.g. [89]), and one recent\nstudy puts civil rights center-stage in addressing energy aspects of the\nclimate emergency [90]. Further, a recent, exploratory study by\nMadlener [79] lays out the economic challenges for achieving a fair, \njust transition to carbonneutrality without this being at the expense of \nthe poor. \n\nMore generally, social science-based energy scholars have re-\nsearched around the edges of some of the determinants of CO2 emis-\nsions for decades. Now we need to go right to the heart of what drives\nclimate destruction. In particular, we need to identify the structures, \nactions and persons that enable specific, powerful individuals and\ncorporations to set the agenda for fossil fuel extraction and the culture\nof over-consumption. A critical discussion of the US Green New Deal, \nand of other Green New Deals being proposed around the world, could\nprovide social science based energy and climate research a new\n\nopportunity to do this.\n\nDisclaimers\n\nNo funding sources were used in the research or writing of this\narticle.\n\nThe article is the authors\u2019 own original work and has not been\nsubmitted elsewhere.\n\nDeclaration of Competing Interest\n\nThere are no conflicts of interest.\n\nSupplementary materials\n\nSupplementary material associated with this article can be found, in\nthe online version, at doi:10.1016/j.erss.2020.101529.\n\nReferences\n\n[1] IPCC (Intergovernmental Panel on Climate Change), Global Warming of 1.5 \u00bbC: an\nIPCC Special Report on the Impacts of Global Warming of 1.5 \u00b0C Above Pre-\nIndustrial

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titled " The Green Newiea" is an article that delves into the aspects and
financial implications of the Green New Deal (GND) in the United States. Here's a
concise synthesis and summary of the key ideas, facts, and the overall aim presented
in the writing:\n\n**Main Features and Intentions:**\n- **Goal of the GND**: The Green
New Deal in the United States aims to combine climate change mitigation with the
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eradication of economic inequality. Introduced by Congresswoman Alexandria Ocasio-Cortez and Senator Ed Markey, and further detailed by Senator Bernie Sanders, the GND seeks a comprehensive revamp of economic, social, and environmental policies to address these intertwined crises. \n- \*\*Economic Approach\*\*: The plan embraces Keynesian demand-side economics, which implies that the government can finance largescale projects through money creation, while controlling inflation through mechanisms such as taxes and bonds. This approach challenges traditional economic models which are predominantly neoclassical and do not adequately address issues like public debt and inflation in the context of large-scale public funding. \n- \*\*Innovative Financing\*\*: The financing of the GND as proposed by Bernie Sanders includes generating revenue through various means like cutting fossil fuel subsidies, imposing taxes on fossil fuel companies, reducing military expenditures related to protecting oil shipping routes, and income taxes from new jobs created through the initiatives. \n\n\*\*Environmental and Social Impact:\*\*\n- \*\*Climate Change Mitigation\*\*: The GND proposes aggressive measures to reduce carbon emissions, including transitioning to 100% clean energy sources, upgrading infrastructure to be more energy-efficient, and significant investments in renewable energy technologies. \n-\*\*Economic Equality\*\*: A central component of the GND is its focus on reducing economic inequality by providing high-wage jobs, ensuring job security, and promoting social benefits such as health care and affordable housing, which are aimed at improving the socioeconomic conditions of the American populace. \n\n\*\*Policy Implications and Challenges:\*\*\n- \*\*Potential for Policy Adoption\*\*: The analysis in the document posits that the GND has a real chance of being adopted into policy, given its comprehensive nature and the detailed planning involved in Sanders' version. \n- \*\*Economic Feasibility\*\*: The document argues that the GND is economically feasible without causing massive inflation if managed properly. It suggests that the GND\u2019s costs could be balanced by the economic growth it generates, additional tax revenues, and savings from reduced reliance on fossil fuels.\n- \*\*Social and Research Challenges\*\*: The proposal calls for a re-evaluation of economic assumptions held by neoclassical economists and suggests that social scientists and policymakers need to focus on the intersection of economic policies and their environmental impacts. It also stresses the importance of integrating social equity into climate change mitigation efforts to gain broader political and public support. \n\n\*\*Overall Aim\*\*:\nThe overarching aim of the GND as discussed in the document is to provide a transformative framework that not only addresses the urgent issue of climate change but also rectifies systemic economic inequalities. It envisions a policy shift that could serve as a model for global environmental and economic policy reform. \n\nThis synthesis covers the main intentions behind the GND, its potential impacts on society and the environment, the economic rationale for its feasibility, and the broader implications for policy and research. The article underscores the GMD as a pivotal initiative that could lead significant change in how economies approach the dual challenges of environmental sustainability and social inequality."]}, "status": "finished successfully", "end turn": true , "weight": 1.0, "metadata": {"citations": [], "gizmo\_id": null, "finish\_details": {"type": "stop", "stop\_tokens": [100260]}, "is\_complete": true, "message\_type": null, "model\_slug": "gpt-4", "default\_model\_slug": "gpt-4", "pad": "AAAAAAAAAA",

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high-energy processes. \n\n\*\*Engaging Stakeholders\*\*:\n- \*\*Incentives for Green Innovation\*\*: Offering tax breaks, subsidies, and grants for research and development in renewable energy technologies can encourage industries to transition away from fossil fuels. \n- \*\*Partnerships for Technology Development\*\*: Collaborating with companies in the energy sector to develop new technologies that can make the transition feasible and profitable. \n- \*\*Regulatory Adjustments\*\*: Implementing policies that gradually increase the cost of carbon emissions, thereby making renewable energy sources more competitive. \n\n\*\*Creative Ways of Piloting the Initiative or Creating a Tracking System\*\*:\n- \*\*Pilot Programs\*\*: Implementing smallscale pilot programs in regions that are highly dependent on fossil fuels. These programs could focus on converting public transportation systems to electric power as a test case for broader implementation.\n- \*\*Tracking System\*\*: Developing a national real-time tracking system for emissions data from major industries. This system could use IoT sensors to collect data on emissions, which could then be publicly reported and used to enforce compliance with emissions targets. \n\n\*\*Measurement Metrics\*\*:\n-\*\*Reduction in Carbon Emissions\*\*: Tracking the reduction in total national carbon emissions on an annual basis.\n- \*\*Economic Impact\*\*: Measuring changes in employment and GDP in sectors affected by the GND. This would involve monitoring job creation in renewable energy sectors versus job losses in fossil fuel industries. \n- \*\*Energy Production and Consumption\*\*: Monitoring shifts in where and how energy is produced and consumed, aiming for increases in renewable energy adoption and decreases in fossil fuel use. \n\nBy focusing on these aspects, you can provide a comprehensive analysis of the economic elements of the Green New Lea, considering how interdependent factors like finance, public support, and technological advancement are crucial for its success. This approach not only highlights the challenges but also provides a roadmap for engaging stakeholders and measuring progress in a realistic and structured manner."]}, "status": "finished\_successfully", "end\_turn": true "weight": 1.0, "metadata": {"citations": [], "gizmo\_id": null, "finish\_details": {"type": "stop", "stop tokens": [100260]}, "is complete": true, "message type": null, "model\_slug": "gpt-4", "default\_model\_slug": "gpt-4", "pad": "AAAAAAAAAAAA", "parent\_id": "aaa2b376-b44b-4cc2-ad78-5efdfe16bd71", "request\_id": "8935b53e3afb59bf-MXP", "timestamp\_": "absolute"}, "recipient": "all", "channel": null}, "parent": "aaa2b376-b44b-4cc2-ad78-5efdfe16bd71", "children": ["aaa28773-ef47-4745-8b8ae8ac0e6e5b48"]}, "aaa28773-ef47-4745-8b8a-e8ac0e6e5b48": {"id": "aaa28773-ef47-4745-8b8a-e8ac0e6e5b48", "message": {"id": "aaa28773-ef47-4745-8b8a-e8ac0e6e5b48", "author":  $\begin{tabular}{ll} \begin{tabular}{ll} \be$ "update time": null, "content": {"content type": "text", "parts": ["Chosen Initiative: Economic Aspects of the Green New Deal (GND)\nInterdependent Factors Necessary for Success:\n\nGovernment Financing: For the GND to be successful, substantial public funding is required. This would involve the creation and allocation of funds on a scale not seen since World War II, necessitating a shift in the government's approach to budgeting and finance. \nPublic and Political Support: Implementing such a transformative plan requires broad public and political support, which can be hindered by vested interests in the status quo within capitalist structures. \nIntegration with Other Policies: The GND\u2019s economic initiatives must be closely coordinated with environmental and social policies to ensure that economic growth does not come at an environmental cost and vice versa. \nElements Impacting Implementation:\n\nPolitical Resistance: Capital-intensive industries and those with vested interests in fossil fuels may resist the sweeping changes proposed by the GND.\nEconomic Disruption:

Transitioning from a fossil fuel-dependent economy to one focused on renewable energy sources will necessitate major changes in energy infrastructure and could disrupt significant segments of the economy. \nTechnological and Logistical Challenges: Achieving a national carbon footprint of net zero by 2050 will require advancements in green technology and significant logistical changes in energy production and consumption. \nIndustries Most Affected:\n\nEnergy Sector: Particularly the fossil fuel industry, including oil, gas, and coal companies. \nAutomotive Industry: Especially manufacturers of internal combustion engine vehicles. \nManufacturing Sector: Industries reliant on cheap fossil fuels for high-energy processes. \nEngaging Stakeholders:\n\nIncentives for Green Innovation: Offering tax breaks, subsidies, and grants for research and development in renewable energy technologies can encourage industries to transition away from fossil fuels. \nPartnerships for Technology Development: Collaborating with companies in the energy sector to develop new technologies that can make the transition feasible and profitable. \nRegulatory Adjustments: Implementing policies that gradually increase the cost of carbon emissions, thereby making renewable energy sources more competitive. \nCreative Ways of Piloting the Initiative or Creating a Tracking System:\n\nPilot Programs: Implementing small-scale pilot programs in regions that are highly dependent on fossil fuels. These programs could focus on converting public transportation systems to electric power as a test case for broader implementation. \nTracking System: Developing a national realtime tracking system for emissions data from major industries. This system could use IoT sensors to collect data on emissions, which could then be publicly reported and used to enforce compliance with emissions targets. \nMeasurement Metrics:\n\nReduction in Carbon Emissions: Tracking the reduction in total national carbon emissions on an annual basis. \nEconomic Impact: Measuring changes in employment and GDP in sectors affected by the GND. This would involve monitoring job creation in renewable energy sectors versus job losses in fossil fuel industries. \nEnergy Production and Consumption: Monitoring shifts in where and how energy is produced and consumed, aiming for increases in renewable energy adoption and decreases in fossil fuel use. \n\n-----\nUsing the ideas outlined above, sources listed below and also attached along with 2 additional schalorly sources, use the ideas expressed and tone of the first two attachments to inform your response and answer the following question as though you are the writer of SRM assignment 1 and SRM DQ4. Answer in a format of of a minimum of 3 sentence paragraphs that flow into other paragraph each idea organically flowing into the next like prose: \n\nPart 1: Select one portion of either initiative (economic, environmental or social) proposed in the New Green Deal or Biden\u2019s Plan for Clean Energy Revolution & amp; Environmental Justice. Analyze and describe the interdependent factors that would be necessary to consider for the initiative to be successful. What elements are likely to impact the implementation (i.e., having a national carbon footprint of net zero by 2050 and converting fossil fuel dependency)? Within that initiative, what industries may be most affected? How might you engage them as active stakeholders in being part of the proposed transition? What might be one creative way of piloting the initiative or creating a tracking system for such a large-scale endeavor? What and how would you measure?\n\nBiden, J. (2020). The Biden plan to build a modern, sustainable infrastructure and an equitable clean energy future. Joe Biden for President: Official Campaign Website.\nGalvin, R., & Dept. Healy, N. (2020). The Green New Deal in the United States: What it is and how to pay for it. Energy Research & Social Science, 67, 101529.\nJoe Biden (Director). (2019, June 4). Biden Plan

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three dimensions of improvement in Life Cycle Sustainability Assessment suggested in
the reading? Describe why these are important and relate and apply the three
dimensions to your learning from earlier modules. According to Onat et al. (2017) three
key dimensions of improvement are suggested to enhance the effectiveness of
sustainability assessments. These dimensions include the integration of environmental
economic and social dimensions the application of systems thinking and the active
engagement of stakeholders. Each of these elements is vital for constructing a
holistic and effective approach to sustainability that transcends the limitations
often imposed by capitalist systems which typically prioritize profit at the expense
of environmental and social equity. In The overall approach to sustainability presented
by Onat et al. (2017) emphasizes the necessity of considering the environmental
economic and social impacts of products or services throughout their lifecycle. It
stands in contrast to and challenges the capitalist tendency to focus solely on
economic gains by highlighting the interconnectedness of these dimensions. Ignoring
any of these aspects can lead to solutions that might appear beneficial in one area
but are detrimental in others. Systems thinking requires understanding the complete
lifecycle of a product or service\u2014from raw material extraction to
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disposal\u2014and identifying potential impacts at each stage. This method helps in pinpointing critical points for intervention and prevents unintended consequences that could arise from changes made in isolation. One can clearly see the links between systems thinking and the ideas presented by Ostrum (1997) which expands the rational choice models to incorporate collective actions that better address complex social dilemmas. It challenges simplistic linear thinking\u2014common in capitalist approaches\u2014that often overlook long-term consequences for immediate profit. \nFinally engaging stakeholders across the lifecycle of a product or service ensures that the diverse values and needs of different groups are considered and addressed in the sustainability assessment process. This approach is crucial for democratizing decision-making processes which often are controlled top-down in capitalist structures. Fisher\u2019s (2020) discussions on how system dynamics modeling can involve stakeholders in understanding and managing complex systems effectively provide a solid argument for stakeholder engagement across the lifecycle. \nBy applying these three dimensions to the broader discussions from earlier modules it becomes evident how these principles can help counteract the equity and sustainability challenges exacerbated by capitalist systems. These dimensions advocate for a more inclusive holistic and long-term approach to sustainability that aligns with social equity and environmental stewardship rather than focusing narrowly on immediate economic outcomes. This integrated approach not only critiques but actively challenges the inequities perpetuated by capitalist systems paving the way for more sustainable and equitable global practices. \n\nPart 2: What indicators are required to assess the systems dynamics of flow-limited resources? \nTo effectively assess the dynamics of flow-limited resources within a system a systems dynamics model must incorporate several key indicators. These indicators include stocks flows converters/constants and information flows each playing a crucial role in understanding and predicting system behaviors. \nStocks represent the quantities of resources available within the system at any given time. These could be tangible elements like water in a reservoir or abstract quantities such as carbon or even a population count in an ecological study. Stocks are foundational for monitoring resource levels and serve as a baseline for measuring changes over time (Reuter 2013)\nFlows describe the movement of resources between stocks or from external sources into the system. This includes inputs and outputs measured over specific time intervals such as liters of water per hour or tons of carbon per year. Understanding flows is critical for assessing how resources are utilized and replenished within the system providing insights into sustainability and efficiency (Reuter 2013). \nConverters/constants are parameters within the model that affect flows or stocks but remain unchanged regardless of system dynamics. These could include growth rate constants conversion efficiencies or fixed loss rates which are essential for stabilizing the model and making accurate predictions (Reuter 2013). \nInformation flows represent the non-material connections that influence system components by altering flows or converters based on the state of stocks or other variables. This aspect of systems dynamics is crucial for modeling feedback mechanisms and adaptive behaviors within the system allowing for a more nuanced understanding of how changes in one part of the system can ripple through to others (Reuter 2013). \nBy integrating these components into a systems dynamics model it is possible to construct a comprehensive view of how resources are interlinked and governed by various dynamic factors. This holistic approach is vital for predicting future system states under different scenarios and for making informed decisions about resource management and

conservation. \nWhat inputs might be incorporated into a model of flow-limited resources? How is this different from stock-limited resources? In resource management two distinct modeling approaches are used to predict and understand resource availability and sustainability: flow-limited and stock-limited models. \nFlow-limited models focus on the dynamics of resource renewal and consumption. These models consider key inputs like the rate at which a resource regenerates whether naturally or through human efforts. They also analyze the consumption rate to see how quickly the resource is being used by various entities or processes. Additionally factors like environmental conditions regulatory policies and technological changes play significant roles in influencing resource availability and flow. This model is dynamic adapting to changes in usage patterns and replenishment strategies providing a flexible framework for forecasting future resource statuses (Reuter 2013).\nIn contrast stock-limited models are concerned with the finite quantities of resources available. They focus on the absolute amount of the resource that exists or can be accessed such as fossil fuels or minerals. These models consider extraction or harvest rates detailing how quickly the resource is depleted over time. They also evaluate the resource\u2019s regeneration capabilities whether it can be naturally replenished or artificially sustained over long periods. This approach emphasizes the depletion of a fixed stock highlighting the limits of availability and the critical need for conservation and efficient use (Reuter 2013). In The main difference between these two models lies in their focus and application. Flow-limited models are dynamic reflecting continuous changes in resource flows and the effects of various influencing factors. They are particularly useful when resources can be renewed or are affected by external conditions. On the other hand stock-limited models deal with resources that have fixed availability concentrating on managing finite supplies and preventing exhaustion. Understanding these differences is crucial for policymakers businesses and conservationists. It helps in developing effective strategies for resource management ensuring sustainability and tackling the challenges posed by limited natural resources (Fisher 2020). \nProvide an example of the systems dynamics of:\nA stock-limited resource (such as cobalt) \nA flow-limited resource (such as rabbits) \nDescribe what and how you would measure the inputs outputs and feedback loops (in-flow out-flow connectors or dependencies stocks and sources or sinks) in each example. Keep it simple (i.e. bamboo production for chairs). You don\u2019t have to do the mathematical calculations just describe the systems process. (If you want to take it further you can use Stella Online Modeling linked above).", "title": "SRM DQ4.docx", "tether id": null}, "status": "finished successfully", "end turn": null, "weight": 1.0, "metadata": {"command": "context stuff", "is visually hidden from conversation": true, "message\_type": null, "model\_slug": "gpt-4", "default\_model\_slug": "gpt-4", "parent\_id": "aaa28773-ef47-4745-8b8a-e8ac0e6e5b48", "request\_id": "8935d1fbbde8bac9-MXP", "timestamp\_": "absolute"}, "recipient": "all", "channel": null}, "parent": "aaa28773-ef47-4745-8b8a-e8ac0e6e5b48", "children": ["97f658b5-37ea-46d2-bbe3c48e1c7b44bc"]}, "97f658b5-37ea-46d2-bbe3-c48e1c7b44bc": {"id": "97f658b5-37ea-46d2bbe3-c48e1c7b44bc", "message": {"id": "97f658b5-37ea-46d2-bbe3-c48e1c7b44bc", "author": {"role": "tool", "name": "myfiles\_browser", "metadata": {}}, "create\_time": 1718320941.6632, "update time": null, "content": {"content type": "tether quote", "url": "file-ogtNMGS4GgBmms8CHTZe3Wm5", "domain": "tactiq-free-transcript-Ku7uZOGok2g.txt", "text": "# tactiq.io free youtube transcript\n# Biden Plan for a Clean Energy Revolution & Environmental Justice | Joe Biden for President\n# https://www.youtube.com/watch/Ku7uZOGok2g\n\n00:00:00.583 Nothing gives me more hope

for the future than seeing my five grandchildren challenge expectations\u2014\n00:00:05.672 They see breakthroughs in technology we can\u2019t even yet imagine. \n00:00:10.093 But the only way they\u201911 get the chance to fulfill all that potential, \n00:00:13.096 is if we take drastic action right now\n00:00:15.432 to address the climate disaster facing the nation and our world.\n00:00:19.144 More severe storms and droughts,\n00:00:21.438 rising sea levels, warming temperatures, \n00:00:23.815 shrinking snow cover and ice sheets. \n00:00:25.567 It\u2019s already happening.\n00:00:26.901 And science tells us that how we act or fail to act, in the next 12 years\n00:00:31.990 will determine the very livability of our planet.\n00:00:34.909 Yet today, President Trump denies the evidence in front of his own eyes, \n00:00:39.873 hides climate science produced by his own Administration, \n00:00:43.752 and actively works to roll back what progress we have already made. \n00:00:47.464 It\u2019s reckless, it\u2019s irresponsible, and it is unacceptable. \n00:00:51.593 So today, I\u2019m announcing my plan for a Clean Energy Revolution\u2014\n00:00:56.806 it outlines what we have to do to meet this challenge head-on and how we\u2019re going to get there.\n00:01:01.686 We\u2019re going to invest \$1.7 trillion in securing our future so that, by 2050, the United States will be\n00:01:08.485 a 100 percent clean-energy economy with net-zero emissions. \n00:01:14.240 And \u2014by the end of my first term \u2014\n00:01:16.076 we\u201911 have an enforcement mechanism in place to make sure we stay on track to get there.\n00:01:21.372 We\u2019re going to make record-breaking investments in researching and developing zero-carbon technologies\n00:01:27.170 so that America is the engine of the world\u2019s clean energy economy\u2014\n00:01:30.924 exporting cutting-edge equipment stamped \u201cMade in the USA\u201d\n00:01:34.928 to help other nations reduce emissions, and mitigate and adapt. \n00:01:38.431 This initiative will create more than 10 million new good-paying jobs\n00:01:42.811 all across the clean economy in The United States of America. \n00:01:45.772 It\u2019s an enormous opportunity\u2014\n00:01:47.565 We\u201911 hold polluters accountable for the damage they've caused\u2014\n00:01:50.610 particularly in low-income communities and communities of color. \n00:01:54.239 Not only due to climate change. \n00:01:55.782 But the pollution they are pumping in the air that is breathed\n00:01:59.619 and the water that is drunk in those communities.\n00:02:02.497 You know, we\u2019re not going to forget the workers either. \n00:02:04.874 The workers who through dangerous and backbreaking labor, \n00:02:07.877 powered our industrial rise, mined and built our arsenal of democracy, \n00:02:12.257 and fueled America\u2019s prosperity throughout the 20th century. \n00:02:15.218 They\u2019ve earned our thanks, our respect, and our support. \n00:02:19.055 Finally, we have to bring the world along with us. Global action requires American leadership, \n00:02:24.561 But the United States only accounts for only 15% of global carbon emissions. \n00:02:29.274 The rest of the world has to step up as well. \n00:02:31.818 On day one I will immediately rejoin the Paris Climate Accord.\n00:02:36.030 But that\u2019s not sufficient.\n00:02:37.365 We need to dramatically accelerate our worldwide efforts to meet the intensity of this challenge we face\n00:02:42.996 So I\u201911 immediately get to work\u2014\n00:02:44.622 leading a diplomatic initiative to get every nation to go beyond their initial commitment\u2014 to push our progress further, and faster.\n00:02:52.839 This is especially true for China\u2014\n00:02:55.175 by far the world\u2019s largest emitter of carbon. \n00:02:58.219 We\u201911 not only hold their leaders accountable for reducing carbon output at home in their country, \n00:03:03.183 but make sure they stop financing billions of dollars of dirty fossil fuel projects all across

Asia\u2014\n00:03:09.480 And this will allow us to keep creating good-paying jobs right here at home, \n00:03:13.860 even as we raise our own standards. \n00:03:16.905 America once again will be able to stand proudly on the world stage\n00:03:20.491 And challenge every other nation to follow our example and our leadership.\n00:03:25.705 For more than three decades, I have led on this issue. \n00:03:28.583 I wrote one of the first climate change bills ever introduced in the United States Senate. \n00:03:33.379 As Vice President, I oversaw the single largest investment in clean energy in our nation\u2019s history \u2013\n00:03:39.220 over \$90 billion.\n00:03:41.846 I fought along with President Obama to double the efficiency of our cars\u2014\n00:03:45.767 Which would reduce our oil consumption by 12 billion barrels, \n00:03:50.647 and for a Clean Power Plan\u2014that limited carbon emissions from both existing and new power plants. \n00:03:56.945 As President, I will lead America \u2013 and the world \u2013not only to confront the crisis in front of us \u2013\n00:04:02.367 but to seize the opportunity it presents.\n00:04:05.036 I will use every authority available to me to drive progress. And I will not accept halfmeasures.\n00:04:11.709 Because making these revolutionary changes is going to take an incredible commitment at all levels, \n00:04:17.089 but I am absolutely confident, that\u2019s what the American people want to do, and we can meet this challenge. \n00:04:23.846 Because this is what America does best\u2014solve big problems, with big ideas. \n00:04:28.726 That\u2019s who we are. That\u2019s who we\u2019ve been.\n00:04:31.104 We\u2019re the United States of America.\n00:04:32.981 And there\u2019s not a single thing we cannot do.\n00:04:36.651 And the world badly needs us to do it. \n", "title": "tactiq-free-transcript-Ku7uZOGok2g.txt", "tether id": null}, "status": "finished successfully", "end turn": null, "weight": 1.0, "metadata": {"command": "context\_stuff", "is\_visually\_hidden from conversation": true, "message type": null, "model slug": "gpt-4", "default model slug": "gpt-4", "parent\_id": "5d0416df-5707-4e53-b146-14a662c1c3bb", "request\_id": "8935d1fbbde8bac9-MXP", "timestamp\_": "absolute"}, "recipient": "all", "channel": null}, "parent": "5d0416df-5707-4e53-b146-14a662c1c3bb", "children": ["82e77713-1e15-4358-9957e3e1f0bfb584"]}, "82e77713-1e15-4358-9957-e3e1f0bfb584": {"id": "82e77713-1e15-4358-9957-e3e1f0bfb584", "message": {"id": "82e77713-1e15-4358-9957-e3e1f0bfb584", "author": {"role": "tool", "name": "myfiles\_browser", "metadata": {}}, "create\_time": 1718320941.663239, "update\_time": null, "content": {"content\_type": "tether\_quote", "url": "file-OAEObYZmBataeOEA1IwdrAhT", "domain": "SRM assignment 2 (1).docx", "text": "Bottled Water Industry Impact Assessment\n\nAlexis Lindsay\nClaremont Lincoln University\nMSL 5307-01: Sustainable Resource Management\nProfessor Rian Satterwhite\nJune 2 2024\nBottled Water Industry Impact Assessment\nThe bottled water industry represented by companies like Sanpellegrino plays a significant role in the global beverage market. These companies often source water from natural springs which can profoundly impact local water tables and ecosystems. The industry\u2019s reach is extensive with products distributed worldwide contributing to local economies through job creation and tax revenues. However the large-scale extraction of water raises concerns about the long-term sustainability of water resources necessitating a shift towards more sustainable practices (Spiliotopoulou & D. Roseland 2020). \nImpact Assessment\nEnvironmental Impacts\nBottled water companies like Sanpellegrino's operational practices particularly those surrounding large-scale water extraction from natural springs are critical to its production process. This substantial extraction is necessitated by the high demand for bottled water a trend that shows no signs of abating (Spiliotopoulou & Dr. Roseland 2020). However this practice raises significant

concerns about the long-term sustainability of local water resources. Extracting such large volumes of water can deplete natural springs disrupt local ecosystems and exacerbate water scarcity issues particularly in regions already facing water stress (Spiliotopoulou & Damp; Roseland 2020). \nIn light of these concerns it is imperative for companies like Sanpellegrino to explore alternative water sources and implement more sustainable water management practices. This could include investing in water conservation technologies improving the efficiency of water extraction processes and engaging in corporate responsibility initiatives that prioritize environmental sustainability (Spiliotopoulou & Dr. Roseland 2020). By doing so Sanpellegrino can ensure its operations' sustainability while contributing to broader environmental conservation efforts. \nEnvironment Impacts \nEnvironmental impacts of the bottled water industry include the depletion of aquifers reduced stream flows and degradation of aquatic ecosystems. Intensive water extraction can lead to declines in local water tables affecting both human use and ecosystem health (Cuoco et al. 2015). Furthermore the extraction process can disrupt the natural balance of aquatic ecosystems leading to biodiversity loss and habitat degradation (van Engelenburg et al. 2018)\nIn addition the extraction process affects the quantity and quality of water available in local streams and rivers. Reduced water flow can lead to higher concentrations of pollutants and increased water temperatures adversely affecting aquatic life. Lower water tables can result in reduced soil moisture impacting local agriculture and vegetation (Bartolini et al. 2007; Ferragina 2010). \nThe ecological consequences of water extraction are further compounded by the reduced ability of the environment to recharge depleted aquifers. Natural recharge processes are often slower than the extraction rate leading to long-term sustainability issues. Over time this imbalance can result in permanent changes to the local ecosystem including the loss of biodiversity and the degradation of natural habitats (van Engelenburg et al. 2018). \nSocial Impacts \nThe social impacts of water bottling operations are significant affecting local communities in various ways. One of the most pressing social issues is the reduced access to water for local communities. As companies like Sampellegrino extract vast quantities of water local residents often find their wells drying up or experiencing reduced water pressure. This can lead to conflicts over water use particularly in regions where water is already scarce (Ostrom 1998). While the water bottling industry generates substantial revenue the economic benefits often do not extend to local populations. Residents may face increased costs for water and might need to purchase bottled water for their own use effectively buying back their own resources at a premium price (Manzellaa et al. 2018).\nReduced water availability has significant health implications. Lower water quality can lead to a higher incidence of waterborne diseases impacting public health. Additionally reduced water availability affects agriculture a primary livelihood for many residents. Farmers may experience lower crop yields and increased difficulty maintaining livestock further exacerbating economic inequalities (D'ippoliti et al. 2015).\nEconomic Impacts\nThe economic impacts of the water bottling industry present a complex picture of benefits and costs (Bartolini et al. 2007). While the industry contributes to national economies by generating substantial revenue through taxes and employment it also incurs external costs related to environmental degradation and social issues (Bartolini et al. 2007; Sanpellegrino 2023). \nFor instance Sanpellegrino a major player in the industry reported revenues of over one billion Euros in 2022 significantly contributing to local and national economies (Sanpellegrino 2023). Moreover the bottling industry provides stable employment opportunities which can

significantly benefit regions with limited job prospects. Sanpellegrino alone employs thousands of workers in its facilities and Bartolini et al. (2007) underscored the far-reaching effects of such employment opportunities. The study highlighted the positive implications of stable job opportunities provided by companies like Sanpellegrino supporting individuals and families with reliable incomes and stimulating local economic activity through increased consumer spending investment and tax revenues (Bartolini et al. 2007). \nHowever external costs such as environmental degradation and social costs are not typically accounted for in the industry's economic benefits. Local governments may incur additional expenses in managing water resources addressing health impacts and mitigating environmental damage caused by over-extraction (Cuoco et al. 2015). Such realities highlight the need to comprehensively assess the water bottling industry's economic impacts considering its benefits and external costs. \nRegulatory Frameworks and Policy Analysis \nThe regulatory landscape in Italy and the European Union is oriented towards the sustainable management of water resources. However there is a need for greater consistency in enforcement and effectiveness. Current legislation and policies often prioritize corporate interests over public and environmental health. For instance while regulations such as the Water Framework Directive (Directive 2000/60/EC) aim to safeguard water resources and foster sustainable water management practices there are discernible inconsistencies in enforcement and regulatory gaps that have the potential to compromise these objectives thus enabling companies like Sanpellegrino to continue extracting water at unsustainable rates (Aukidy et al. 2012). \nTo address these challenges it is essential to introduce more stringent regulatory measures. This could involve the implementation of tighter water extraction limits and the enforcement of compliance through regular monitoring consequently contributing to the protection of water resources. Furthermore the involvement of local communities in decision-making processes concerning water resource management is crucial as it ensures that their needs and rights are duly considered (Bartolini et al. 2007). If meticulously employed these approaches may prove instrumental in amplifying the efficacy of existing regulations and driving meaningful change in the sustainable management of water resources within Italy and the European Union. \nRecommendations for Sustainable Practices\nA comprehensive strategy is essential to address the significant environmental impacts associated with the water bottling industry. Firstly as previously discussed stricter regulatory measures are necessary to mitigate these impacts. This entails imposing more rigorous limits on water extraction and ensuring compliance through continuous monitoring (Spiliotopoulou & Dr. Roseland 2020). These regulations should be based on scientific evaluations of sustainable extraction rates. \nSecondly community engagement in decision-making processes related to water resource management is crucial. As proposed by Spiliotopoulou and Roseland (2020) and grounded in the principles of Ostrom (1998) community-based water management models have been shown to balance corporate interests and public needs effectively. A more equitable distribution of resources can be achieved by actively involving residents businesses and other stakeholders in water management decisions.\nThirdly companies should invest significantly in conservation technologies including developing methods for recycling and reusing water within bottling plants. This approach can reduce water usage and enhance the efficiency of water extraction processes (Spiliotopoulou & Damp; Roseland 2020). The incorporation of these advanced technologies not only demonstrates a commitment to sustainable practices but also aligns with the growing societal and environmental expectations for corporate responsibility and stewardship. Therefore

companies that invest in these conservation technologies are better positioned to minimize their environmental footprint and positively impact their operational costs and long-term sustainability. \nFurthermore corporate environmental responsibility initiatives must be prioritized within the business world. Companies like Sanpellegrino must lead in promoting environmental sustainability and social equity. For example they could consider allocating resources to funding local water conservation projects and supporting infrastructure improvements (Bae & amp; Kim 2022). This kind of proactive approach not only benefits the environment but also positively impacts the communities in which these companies operate. \nEmploying a multi-faceted approach to address environmental impacts by implementing rigorous regulations engaging with communities fostering technological innovation and promoting corporate responsibility initiatives is paramount (Spiliotopoulou & Dr. Roseland 2020; McNabb 2019; Bae & amp; Kim 2022). This approach can substantially contribute to the sustainable management of water resources advocating for environmental sustainability and social equity. Additionally analyzing the water bottling industry's environmental social and economic impacts highlights the broader implications of treating water as a commercial commodity. By reorienting the management of water resources to prioritize sustainability and equity we can ensure the long-term health of both the environment and local communities. Achieving this objective requires a collaborative effort among corporations governments and communities to develop and implement strategies that harmonize economic benefits with environmental and social responsibilities. \n\nReferences\nAukidy M. Verlicchi P. Jelic A. Petrovic M. & Delic A. Pe Barcel\u00f2 D. (2012). Monitoring release of pharmaceutical compounds: Occurrence and environmental risk assessment of two WWTP effluents and their receiving bodies in the Po Valley Italy. Science of the Total Environment 438 15\u201325.\nBae J.-W. & D. Kim S.-J. (2022). How dDo aActive fFirms iImplementing cCorporate eEnvironmental rResponsibility tTake tTechnological aApproaches to eEnvironmental iIssues? A rResource-aAllocation pPerspective. Sustainability 14(14). <LINK&gt; https://doi.org/10.3390/su14148606\nBartolini F. Bazzani G. Gallerani V. Raggi M. & Days M. & Da Viaggi D. (2007). The impact of water and agriculture policy scenarios on irrigated farming systems in Italy: An analysis based on farm level multi-attribute linear programming models. Agricultural Systems 93(1\u20133) 90\u2013114.\nCuoco E. Darrah T. H. Buono G. Eymold W. K. & amp; Tedesco D. (2015). Differentiating natural and anthropogenic impacts on water quality in a hydrothermal coastal aquifer (Mondragone Plain Southern Italy). Environmental Earth Sciences 73 7115\u20137134.\nD\u2019Ippoliti D. Santelli E. De Sario M. Scortichini M. Davoli M. & Michelozzi P. (2015). Arsenic in drinking water and mortality for cancer and chronic diseases in Central Italy 1990-2010. PLoS One 10(9) e0138182.\nDirective 2000/60/EC of the European Parliament and of the Council of 23 October 2000 Establishing a Framework for Community Action in the Field of Water Policy EP CONSIL 327 OJ L (2000). &1t;LINK> <LINK&gt; http://data.europa.eu/eli/dir/2000/60/oj/eng\nFerragina E. (2010). The wWater iIssue in the Mediterranean in  $\u201cEnvironmental$  and Sustainable Development in the Mediterranean.\u201d\nMcNabb D. E. (2019). Alternative sSources of wWater sSupply. In Global Pathways to Water Sustainability (pp. 251\u2013262). Springer International Publishing. <LINK&gt; <LINK&gt; https://doi.org/10.1007/978-3-030-04085-7 16\nOstrom E. (1998). A behavioral approach to the rational choice theory of collective action: Presidential address American Political Science Association 1997. American Political Science Review 92(1) 1\u201322.\nSan Pellegrino Gruppo. (2023).

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                         and Matteo Lucchese2\n\nAbstract\nThe European Green Deal
(EGD), launched by the European Commission in December 2019, \nis a major policy
package addressing climate change and aiming at a \u201cjust and inclusive\u201d
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transi-\ntion. Several shortcomings can be identified in the EGD: it lacks a vision of a just, post- carbon \neconomy for Europe; available resources are inadequate to reach stated objectives; and im-\nplementation tools are limited. We argue that making Europe\u2019s production systems carbon \nneutral would require a broader range of \u201cgreen\u201d industrial policies that need to jointly address \nenvironmental sustainability, structural change, and fairness of economic outcomes in Europe. \n\nJEL Classification: L5, O2, P48\n\nKeywords\nEurope, climate change, industrial policy, structural change\n\n1. Introduction\n0n December 2019, the European Commission launched its proposal for a European Green Deal \n(EGD), a wide- ranging package of legislation with the aim to address climate change and to ensure a \n\u201cjust and inclusive\u201d transition in the European Union (EU). Unfortunately, the policies set out in this \npackage are not equipped to put Europe on a long-term socioecological path, with a radical change \nwith past trajectories and tools for fair and sustainable economic outcomes across countries. \n\nA growing literature has addressed the consequences of climate change and the challenges of \na socioecological transition. 1 Several authors have tried to define huge industrial and financial \n\n1\u200aSee Aiginger and Schratzenstaller (2016) for a review of the main challenges to set Europe on a socio-ecological tran-\nsition path; on the challenges in facing energy transition, see Altvater and Mahnkopf (2018). \n\n1Scuola Normale Superiore, Florence, Toscana, Italy\n2Istat, Rome, Italy\n\nDate received: February 18, 2020\nDate accepted: May 20, 2020\n\nCorresponding Author: \nMario Pianta, Scuola Normale Superiore, Florence, 50123, Italy.\nEmail: mario. pianta@ sns. it\n\nConference Proceeding\n\nReview of Radical Political Economics\n2020, Vol. 00(0) 1\u20139\n\n\u00a9 The Author(s) 2020\nArticle reuse guidelines:\n\n sagepub. com/ journals- permissions\n DOI: 10. 1177/ 0486 6134 20938207\n\n journals. sagepub. com/ home/ rrp\n\nhttps://orcid.org/0000-0002-4111-0447\nmailto:mario.pianta@sns.it\nhttps://journals.sagepub.com/home/rrp\nhttp://crossm ark.crossref.org/dialog/?doi=10.1177%2F0486613420938207&domain=pdf&date stamp= 2020-09-10\n\nReview of Radical Political Economics 00(0)2\n\nplans to reduce the dependence on fossil fuels for advanced economies. The policy package pro-\nposed by Pollin (2017) includes a large investment plan and a wide- ranging transition program \nfor fossil- fuel dependent communities, embedded in a strong industrial policy. 2 Pettifor (2019) \nhas argued that a Green New Deal has to be rooted in structural and systemic changes across \nsociety, starting from a greater control of public authorities on the financial sector. 3 Both studies \nstress the need to build a coherent strategy, grounded in a more active role of government, and \nconsider decarbonization as part of a commitment to fairness and social justice. \n\nEurope\u2019s EGD completely lacks this ambition. It downsizes the scale of the environmental \nchallenge and does not offer a coherent macroeconomic framework in which climate targets \ncould be achieved; in addition, it does not rely on an active industrial policy, pushing back gov-\nernment involvement in the economy, and mobilizes inadequate resources to achieve a fair \ntransition.\n\nBuilding on our extensive work on European industrial policy (Lucchese and Pianta 2020; \nPianta, Lucchese, and Nascia 2016 and 2020), we argue that a more ambitious industrial strategy \nfor Europe\u2014one which is in line with the proposals of Pollin and Pettifor\u2014is crucial to develop \na combined set of policies orienting Europe\u2019s investment toward environmentally sustainable \nactivities, managing structural change and guaranteeing fairness in economic outcomes among \ncountries and regions. In fact, the transition toward a green economy would require a reorgani-\nzation of technologies,

institutions, and governance, posing a real challenge to the European \nUnion. As Rodrik has argued, the challenge of climate change directly affects the underlying \nstructure of national economies and \u201cplaces industrial policy squarely on the policy agenda of \ngovernments\u201d (Rodrik 2014: 472).\n\nThis paper is organized as follows. In the next section we present the EGD, the new strategy \nannounced by the EU Commission. In section 3 we address the key challenges to implement a \nnew approach to industrial policy in the European Union with the aim to ensure sustainability \nand manage structural change. Section 4 concludes. \n\n2. The European Green Deal\nThe EGD is a long- term commitment to the transition to a low- carbon economy in alignment \nwith the 2015 Paris Agreement (European Commission 2019, European Commission 2020). It \ndefines a roadmap to make Europe the first carbonneutral continent by 2050 and reviews EU \nlegislation in several areas which are relevant for a green transition.4 With such a plan, the \nEuropean Union aims to bring Europe\u2019s greenhouse gas emissions target for 2030 to at least 50 \npercent of 1990 levels, becoming fully carbon-neutral by 2050. To this end, it plans to revise \npolicy instruments and regulations, including the adoption of a new industrial policy strategy\u2014\nannounced in March 2020\u2014with the aims of developing a green and circular economy, and \nsupporting a digital transformation of society. Significantly, the strategy will be accompanied \nby a Just Transition Mechanism, a fund which is supposed to support sectors and regions that \ndepend more on carbonintensive processes. Through it, the EU Commission hopes to reduce \n\n2\u200aPollin (2017) proposed a plan mobilizing between 1.5 or 2 percent of global GDP per year for the next 20 years in order \nto raise energy- efficiency standards, expand clean, renewable energy supplies, and clean energy infrastructure, bringing \nglobal emissions down by 40 percent relative to the mid- 2010s and supporting high economic growth rates.\n3\u200aA Green New Deal along lines of the Anne Pettifor\u2019s plan has been proposed by the DiEM25 Group (2019). In the polit-\nical arena, proposals for a Green New Deal have been advanced in recent years by the European Greens and by United \nStates\u2019 progressive groups.\n4\u200aKey fields include the creation of a fair, healthy, and environmentally- friendly food system; the supply of clean, afford-\nable, and secure energy; the shift to sustainable and smart mobility; the preserving and restoring of ecosystems; and \nbiodiversity.\n\n\nPianta and Lucchese 3\n\nthe resistance of Central and Eastern European countries\u2014who have always opposed more \nambitious environmental policies as their productions are more dependent on carbon\u2014and \nensure a greater acceptance by Member States of European decisions on climate change \ntargets.\n\nWhile the EGD draws an overall strategy for sustainability, major weaknesses make it inade-\nquate to seriously address climate change in Europe. 5\n\nFirst, the total amount of financing that is envisaged by the EGD could reach \u20ac1 trillion over \nthe next decade\u2014an amount that includes EU funds, national co- financing by Member States, \nand funds from private actors. Even if the European Union succeeded in mobilizing such an \namount, this just represents a third of the European \u201cgreen investment gap\u201d to reach climate \ntargets for the period up to 2030, as estimated by the European Commission (Claeys, Tagliapietra, \nand Zachmann 2019; Storm 2020). In addition, present plans largely rely on a repackaging of \nexisting resources. A large part of these funds operates as an EU guarantee on which larger finan-\ncial resources could be leveraged, mobilizing private investment in green technologies and pro-\nductions. But companies are typically reluctant to finance activities where risks are high and \ntechnologies and processes have yet to be developed. In this case, a wider role of the government

\nwould require a new conception of the \u201crisk- reward nexus\u201d\u2014as recalled in Lazonick and \nMazzucato (2013)\u2014where a stronger public authority should control the allocation of resources \nin riskier\u2014and socially desirable\u2014green investments.\n\nSecond, the Green Deal has weak policy tools for pushing business and governments to \nfollow its priorities: business has no clear set of incentives for investing in sustainable produc-\ntion, and Member States have no official political constraints that may push governments to \nimplement a Green Deal agenda. In fact, the EU Commission has not made clear how it will \nmodify the price system\u2014including carbon pricing\u2014that has allowed business to take the \nroad of environmentally destructive production activities. Moreover, there are neither actions \non the possibility to use indirect taxes in a targeted way nor a much needed public discussion \non how large public subsidies that are environmentally harmful could be progressively \nremoved.\n\nThird, the Green Deal has no relationship with overall fiscal policy in the European Union \n(Pianta, Lucchese, and Nascia 2020). At present, Member States can hardly expand their budget \ndeficits for financing green expenditure; a first step in this direction could be a \u201cgolden rule\u201d \nexcluding environmental public investment from European fiscal constraints.\n\nFourth, the European Commission itself recognizes that the EGD would require a broad \nEuropean industrial strategy. But present measures for industrial policy remain too narrow in \nscope and based on the usual reliance on the benefits of the Europe\u2019s Single Market. It is not clear \nwhether EU rules preventing state aid by governments to firms and sectors engaged in environ-\nmental transition will be revised; as a start, measures on ecological transition have to be exempted \nfrom current EU competition and state aid rules. \n\nFinally, the Just Transition Mechanism should receive \u20ac7.5 billion of fresh funds from \nMember States, with the goal of leveraging about \u20ac100 billion of public and private funds over \nthe period 2021 to 2027 (European Commission 2020), an amount which does not reflect the \nresources that will be needed to ensure the social restructuring associated to the climate transition \n(Storm 2020). In addition, there is no link to the Regional and Cohesion policies of the European \nUnion, and no consideration of how the Green Deal could contribute to reverse the economic and \nsocial divergence between \u201ccenter\u201d and \u201cperiphery\u201d in Europe that has widened in the last decade \n(Pianta, Lucchese, and Nascia 2016). At present, the potential for developing clean technologies \nand raising capital for green investments is highly uneven across European countries (Cleantech \n\n5\u200aSee Euro Memo Group (2020) and Storm (2020) for a broader critical review of the European Green Deal.\n\n\nReview of Radical Political Economics 00(0)4\n\nGroup 2017). This novel source of divergence may further increase disparities and fragmentation \nin Europe. \n\nThe EGD also envisages that the European Investment Bank (EIB) should no longer finance \nprojects relating to the production of energy from fossil fuels, speeding up investments in the \narea of clean energy, energy efficiency, and renewable energies. However, this change is still not \nmatched by a vision of the role the EIB could play in supporting the broader structural change of \nEuropean economies, including the financing of activities that offer potential for job creation and \nfor reducing territorial divides.\n\n3. Key Challenges for a Green Industrial Policy\nIn this section we discuss some key challenges that a new green industrial policy in Europe \nshould address, starting from the realization that, facing a green transition, market-based pro-\ncesses are expected to work poorly (Altenburg and Rodrik 2017; Pianta, Lucchese, and Nascia \n2016).\n\n3.1 Macroeconomic and green industrial policies have to be integrated\nThe

integration of a green industrial policy with Europe\u2019s overall policy framework is a key \nrequirement for success. In fact, a joint approach to environmental and industrial policy has close \nconnections with fiscal, monetary, competition, trade, technology, and labor and wage policies \nthat have to be considered.\n\nWith regard to fiscal policy, the launch of the Green Deal could be the opportunity to move \nout of the austerity trap and tight fiscal constraints that have contributed to Europe\u2019s stagnation \n(Pianta, Lucchese, and Nascia 2020). An expansionary fiscal outlook is needed to allow the \ngrowth in demand and investments that has to match the novel capabilities of sustainable produc-\ntion systems. Without a growth in demand\u2014in private and public investment, in current public \nexpenditure for environmental goods and services, and in exports and consumption\u2014the reduc-\ntion of old polluting productions would simply lead to a reduction of output, jobs, and incomes, \ndestroying consensus for the Green Deal. The scale of the EGD should be coherent with the goal \nof achieving climate targets and should integrate funds from different levels: European Union, \nnational, and local sources. These complementarities should be reinforced to foster a virtuous \npath of development. \n\nWith regard to monetary policy, the expansionary approach of European Central Bank's \n(ECB) quantitative easing is coherent with the requirements of a green industrial policy. However, \nmoney creation has to move out of financial circuits and support activities in the real economy \n(Pettifor 2019). Resources have to be directed to real investment\u2014finding ways to directly fund \nthe Green Deal budget, the investments of the EIB, and to alleviate the burden of the countries \nwith high public debt. The possibility to introduce European Green Bonds should be \nconsidered.\n\nWith regard to competition, trade, and technology policies, the actions of green industrial \npolicies could be temporarily exempted from the norms on competition, restrictions on state aid, \nand EU Single Market rules, as their objective is to develop activities that markets are unable to \nexpand. This should include the possibility that targeted firms\u2014with either private or public \nownership\u2014could be supported in various ways, including public procurement, in order to \nrestructure their economic activities. Trade rules will have to account for the global goals of \ncarbon reduction, avoiding the carbon leakage that could result from the shift of production to \ncountries with laxer regulations than the European Union. Research and technology policies \n\n\nPianta and Lucchese 5\n\nhave to obtain greater resources and to develop mission—oriented programs with specific sustain-\nability targets (Mazzucato 2018).\n\n3.2 Structural change in national economies has to be managed\nThe transition to a sustainable economy requires deep changes in technologies and production \nsystems. Radically new technologies have to be developed and older ones have to be replaced \n(Altenburg and Rodrik 2017). Economic structures have to evolve with a broader use of knowl-\nedge, a reduction of technology gaps, the development of new production capabilities, and eco-\nnomic and social activities. In Europe, this evolution should take into account the divergence in \neconomic performances and incomes that has emerged in Southern and Eastern European econ-\nomies (Pianta, Lucchese, and Nascia 2016). Yet, a parallel conceptualization of the processes of \ndeindustrialization, divergence, and environmental change is so far missing, with no vision of \nhow a sustainable and more equitable economy may emerge in Europe. \n\nThe managing of this demanding path of structural change envisages a key role for public \npolicies to set the direction of technological development toward the creation and diffusion of \nnew clean technologies, creating new market opportunities, and fostering a green transition

\n(Lamperti et al. 2018).\n\nThis approach to industrial policy has wide- ranging implications for Europe. First, the phas-\ning out of old technologies and the introduction of new sustainable ones has major, widely dif-\nfering effects on firms, industries, and workers across regions; the distribution of the benefits and \ncosts should be considered, and appropriate adjustment policies should be developed. Coal, steel, \nand other heavily polluting industries in Europe are likely to need a long period of phasing out \nof old technologies, with a crucial role for governments in managing this process. \n\nSecond, with large- scale changes in energy sources and use of natural resources, prices and \ncosts are likely to be deeply modified; appropriate ways to ensure continuing competitiveness \nhave to be found in countries with different energy mixes. Such processes may amplify dispari-\nties between firms with greater technological capabilities and market power\u2014which may move \nmore easily into sustainable productions\u2014and laggard firms with lower resources and older \ntechnologies, often located in weaker regions. This has already happened in the case of \nInformation and Communication Technologies, where a more concentrated industrial structure \nhas emerged in most areas, leading to greater economic, social, and territorial inequalities. \nPolicies should be targeted to upgrade production capabilities of the system as a whole and \nencourage the catching up toward higher technological and environmental standards (Altenburg \nand Assmann 2017). \n\nThird, in some fields\u2014such as mobility in cities, the circular economy, and so forth\u2014the \nmove toward sustainability requires a drastic change in complex systems that affect production \ncapabilities (such as the auto industry), infrastructure provision (smart systems integrating roads, \nrail, bicycle, and other forms of mobility), public services (traditional and new public transport \nsystems in cities and metropolitan areas), individual habits of mobility and consumption (use of \ndifferent means of transport, car sharing, etc.), with a need for reconsidering the priorities of \nurban and regional planning. The upgrading of infrastructures and public services, especially for \nSouthern European economies and backward regions in Europe, becomes a preliminary and \nnecessary condition for setting in motion changes toward sustainable systems. \n\nFinally, these changes in technologies, production systems, and service provision are likely to \nhave a major impact on the quantity and quality of jobs, skills, and wages. Policies should ensure \nthat the benefits of greater sustainability are widely spread to workers in terms of greater employ-\nment opportunities, and higher skills and wages, making sure that territorial disparities in these \nfields are reduced.\n\n\nReview of Radical Political Economics 00(0)6\n\n3.3 New governance arrangements have to emerge\nBuilding a low- carbon economy asks for a new model of governance of economic activities in \nthe European Union.\n\nA first issue concerns the coordination between top- down\u2014European Union and national\u2014\nand bottom- up\u2014local\u2014policies, that can be very relevant in addressing environmental changes: \nin the first case, we have investment projects selected by a \u201ctechnocratic\u201d authority such as an \ninvestment bank; in the second one, we have place-based approaches\u2014which have been shown \nto work better in more advanced European regions\u2014such as the EU \u201csmart specialization strat-\negy.\u201d A key question here is how to design policies that take into account the different resources \nand institutional capabilities of countries, regions, and production systems in Europe (Bailey, \nGlasmeier, and Tomlinson 2019). \n\nA second question concerns the balance between public and private interests that should be \nfound in setting rules, funding initiatives, managing projects, and making decisions (Rodrik and \nSabel 2019). The reach of public policies

could vary, on the basis of institutional capabilities and \npower relations.6 Public authorities could: set the general goals of the transition to a sustainable \neconomy; organize a \u201ccorporatist\u201d consensus among economic and social actors; create public \nresearch and technology diffusion agencies for developing the required knowhow together with \nfirms and universities; establish or support public banks for funding projects; or develop public \nenterprises for implementing the required changes. 7\n\n3.4 Sustainability and convergence are political projects\nThe transition to a low- carbon economy is a political process, constrained by vested interests. It \nrequires a long- term vision on the future of Europe, a wide consensus from European countries, \ncitizens, social forces, unions, and political parties. For European citizens\u2014and voters\u2014the con-\ncrete benefits of a more sustainable and less unequal development should be evident, in terms of \nimproved environmental and social conditions, job opportunities, and higher skills and wages, \nwhile more vulnerable families should be protected by changes in energy prices and supported in \nthe transition. These are crucial requirements for mobilizing a broad support around the proposal \nof a European industrial policy. \n\nFor major economic actors, a green industrial policy represents a novel arena of conflict where \nthe maps of economic and political power are redrawn at the national and European level; careful \n\u201cconflict management\u201d (Chang and Andreoni 2016) and new compromises are required to bring \nlarge firms and financial actors to an agreement on such an agenda of sustainability. For intergov-\nernmental relations, a European policy integrating sustainability and convergence has to build a \ncommon vision and find a difficult agreement among countries with different national interests and \npriorities. Key elements in this regard include the distribution of costs and benefits, the balance \nbetween incentives and constraints, the institutional setting, and decision power arrangements. \n\nFinally, as in previous technological transitions, changes in production systems have to be \nmatched by appropriate changes in institutional settings and social dynamics in order to obtain \nthe benefits of a more sustainable and equitable economy (Perez 2015). Wide-ranging, environ-\nmentally conscious changes in political processes, governance arrangements, collective prac-\ntices, and social relations are the ways a vision of a sustainable Europe could be turned into \nreality.\n\n6\u200aPollin (2017) has emphasized the need to experiment alternative ownership forms in managing environmental changes, \nincluding smaller- scale public, private, and cooperative initiatives. \n7\u200aSee, for example, the work of Block, Keller and Negoita (2020) on the United States innovation system.\n\n\nPianta and Lucchese 7\n\n4. Conclusions\nThere is an urgent need to bring Europe on a path of sustainability. But, to be convincing and \neffective, the EGD has to be integrated with a more ambitious industrial policy and a shared \nvision of the challenges we have ahead. The policy space at the European and national levels has \nto be expanded, with new effective tools of public intervention. \n\nCornerstones of a more radical policy departure\u2014in line also with the proposals of Pollin \n(2017) and Pettifor (2019)\u2014include the awareness of the substantial scale of the investment \nrequired; the need for linking credit availability and structural change; the understanding that \nmarket- based solutions cannot fix environmental problems; the idea that public authority should \ntake the leading role in changing the economy; and finally, the need to closely connect the green \ntransition and democratic processes. \n\nAuthors\u2019 Note \n\nThe views expressed do not necessarily reflect those of the institutions with which the authors are affiliated. \n\nDeclaration of Conflicting Interests\n\nThe author(s) declared no potential conflicts of interest

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