

### Alexis Matos Dias da Silva

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Address: Schützenstraße 106, 76137 Karlsruhe

**About me:** I am self-motivated to work as a team to increase my multicultural experiences and improve my German language. +6 years experiences with

companies as Bosch and Benteler Automotive on areas of logistic, purchasing, quality, marketing, business and sales with OE, OES and IAM products such as: Engines, breaks, gasoline systems, diesel system, packages and chassis. Currently working as an senior inventory associate at Gorillas – Grocery Tech. Market, improving and coordinating the warehouses process in order to increase the customer experience, and ensure the supply chain with data maintenance. Proactive, honored and focused with my tasks, looking for success, qualification, knowledge and strategies in the market; Creating autonomous process and looking solution for any problem.

## . WORK EXPERIENCE

15/03/2022 – currently – Karlsruhe, Germany **SENIOR INVENTORY ASSOCIATE –** GORILLAS TECHNOLOGIES GMBH

- o Closely coordinate over product availability, quality and inventory accuracy
- o Receive products from our suppliers and ensure the quality and quantity
- o Store products to their inventory locations while making sure of the inventory accuracy
- o Responsibility for updating inventories in the system and checking this on a regular basis
- Perform quality checks to ensure the ultimate freshness and best quality of all products for the customers
- Perform the physical listing, delisting and rezoning of products in order to increase the work efficiency
- o Responsibility for managing the waste in the warehouse
- Support the supply chain team with overstock and stockouts information by updating the next upcoming supplier deliveries

12/01/2019 - 17/02/2021 - Campinas, Brazil **SUPPLY CHAIN ANALYST -** ROBERT BOSCH LTDA

- Manufacturing production controlling for wiper systems and thermal systems
- o Customer logistics services (FCA, Volvo, Valeo, Hanon, etc...) for thermal systems and Bosch aftermarket
- o Responsible for total net sales profitability and stock control
- Creation and management of KPI's, such as vendor backlog for the aftermarket, logistic costs (e.g., special freight) and delivery performance (liwaks+)
- o EDI analysis and order input into SAP system
- Monitoring of suppliers' deliveries and component inventory

04/01/2018 - 30/12/2018 - Karlsruhe, Germany

#### PURCHASING QUALITY MANAGEMENT INTERN - ROBERT BOSCH GMBH

- o Solving problems detected in the area of goods inspection by external and internal suppliers
- Quality report via 8D and decision making (e.g., scrap, devolution, rework...)
- Creation and maintenance of complaints via CM50 process on SAP/R3
- o Functional support for the Packing Marketing Business Coordinator area
- Projects to improve logistics packaging processes

#### MARKETING AND BUSINESS INTERN - ROBERT BOSCH LTDA

- Quality analysis of packaging's products
- o Definition of packaging Bill of material (BOM) into SAP system and packaging system (PaGOS)
- Creation of a new packaging product
- Technical support for the packaging line

10/01/2016 - 22/12/2016 - Campinas, Brazil

SALES INTERN - BENTELER AUTOMOTIVE LTDA

- Responsible for HONDA and PSA
- o Send out of customer news to the entire plant through an internal document (Auftrags)
- o Negotiation of added value, labor and working capital with customers
- Price variation monitoring
- o Responsible for creating KPI's to monitor overdue, sales GAP, added value, budget, forecast and actual volume
- o Creation of a commercial engineering change request (ECR)

# . EDUCATION AND TRAINING

05/01/2014 - 01/06/2020 - Campinas, Brazil

MECHANICAL ENGINEERING (B.Sc.) - UNISAL | https://unisal.com.br/

05/01/2013 - 20/12/2013 - Campinas, Brazil

LOGISTIC TECHNICIAN - FORMARE & ROBERT BOSCH LTDA | https://formare.org.br/unidades/bosch-2/

01/02/2012 - 31/05/2012 - Campinas, Brazil

RETAIL AND MERCHANDISING - COCA COLA | https://www.cocacolabrasil.com.br/institutococacolabrasil

### LANGUAGE SKILLS

Mother tongue(s): Brazilian Portuguese

Other language(s):

|         | UNDERSTANDING |         | SPEAKING          |                   | WRITING |
|---------|---------------|---------|-------------------|-------------------|---------|
|         | Listening     | Reading | Spoken production | Spoke interaction |         |
| ENGLISH | C2            | C2      | C1                | C1                | C1      |
| GERMAN  | B2            | B2      | B1                | B1                | B1      |
| SPANISH | C1            | C1      | B1                | B1                | A2      |

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

### DIGITAL SKILLS

Microsoft Office (Excel (VBA; Macro), Word und PowerPoint) | Power BI | Tableau | CorelDraw x7 | Visual Studio Code | HTML | CSS | WordPress | Python (Selenium, Pandas und PyAutoGUI's) | JavaScript (NodeJS, React Native, React) | Git and GitHub | DaVince Resolve | SAP | Figma (UX | UI) | FL Studio