# PA 446

Coding for Civic Data Applications

Will be starting at 6:05pm

# Class #9

Logistics

# **Course Logistics**

- "Midterm" next week
  - Released during class
  - I will be available for questions and clarifications
- Class next week: Shen still finalizing details
  - Recruiter from Civis
  - Mock live case interviews

### **Focus This Week**

- 1. Wrapping up Data Science Hiring Process
- 2. HW4

# Data Science Hiring Process Wrap Up

## **Job Search**

Networking Resume/ Recruiter Take Home Live Case Live Soft Offer Cover Screening Challenge Interview Skills Letter Drop

What Is It?

30-45 minute live interview with another data scientist(s)

Solve a problem in front of the interviewer(s)

Types of questions can significantly range

**Interview Types** 

Product case

Analysis case

Quantitative analysis

Technical analysis

Problem solving skills (consulting case)

Coding skills (R/python/SQL)

**Interview Types** 

Product case

**Analysis case** 

Quantitative analysis

Technical analysis

Likely focus of government tech data scientist interviews

#### Interview Types

Interview Type	Examples
Product case	What KPIs would you use to measure the success of the city's 311 service?
Analysis case	Given a table of 311 calls, how would you create a model to detect spam?
Quantitative analysis	Explain hypothesis testing Explain the bias and variance tradeoff
Technical analysis	Given a list, search for consecutive numbers (n) whose sum is equal to a specific number (x).

What Is It for?

Assess the knowledge you already have in your head, without Google/Stackoverflow

Assess how you think and how you solve problems

## **Product/Analysis Case**

**Ambiguity** 

Most problems you will encounter in reality require a team of data scientists + weeks to solve

You usually have 30-45 minutes

## **Product/Analysis Case**

What They Are Testing For

**Structure:** have a systematic approach to the problem. Answers that lack structure can be viewed as red flags.

**Comprehensiveness:** your solution covers **all important** aspects of that problem and you don't get caught up with the lesser issues

**Feasibility:** approach is practical enough to be implemented. Creativity is the cherry on top, but not at the expense of feasibility

## **Product/Analysis Case**

#### Framework

**Clarifying the Question:** what are the product goals? What are the goals around user growth/retention?

Make Assumptions and Hypothesis: what you'll explore in your analysis, what you won't, and why

**Design Approach:** what analysis will you do and why

**Package Findings:** tie everything back to business "so whats?" Make your work client ready: simplify and prioritize

# **Quantitative Case**

Concepts to Know

https://www.mastersindatascience.org/learning/statistics-data-science/

What Is It?

30 minute live interview with a data science manager, likely the hiring manager

What is it for?

#### Assessing soft skills

- How do you handle roadblocks and criticism
- How do you work in a team
- Can you handle clients/stakeholders

#### Intro

#### Tell me about yourself

- You will always get asked this, so prepare + practice
- Keep it short
  - Shoot for 1.5-2 minutes no more than 3
- Majority is recycled; minor customization is ideal

Intro

#### Framework: the odyssey

- How you got to where you are today, professionally
  - Highlight things you have done along the way that makes you a good fit for the role
- Time permitting: why company X

#### How you got to where you are today

1st 3 years of career, I was an architect

Loved the idea of building something from nothing. But over time, I wanted to have to have a bigger social impact in my job.

Joined LC, Our mission was to provide people free education to help them pivot into a tech job.

\$2M+ in grants & all-hands-on-deck mode.

With a minor in business, I somehow had the most knowledge of HR, accounting and contracting, and setting up those departments became my job.

9 in stl to over 40 across the country

learned nearly everything about operating a mission driven organization on the job wanted to build on knowledge with formal education and decided to pursue an MBA and MPP at Univ Michgan

I became interested in data science in grad school, and my goal coming out of grad school was to use data to improve how organizations operated.

Led me to Civis, where I am an applied data scientist, which means that I'm a client facing data science consultant. About 60% of my time is spent on soft skills, like client communication, project scoping and management. The other 40% is hands on keyboard data processing and analysis.

#### Why Wikimedia

What made me interested in this role is 2 things:

I enjoy my current role. But the one thing I really miss is being part of a team and building something for the long term. From my conversations with Marshall, it seems that the GDI Team is early in its existence and something I get to help shape.

Lastly, I believe that the way to make an impact at an organization with data isn't with advanced machine learning models or the most cutting edge data analytics, instead it is with persistent stakeholder engagement and tracking simple KPIs. I believe this role does that.

**Additional Questions** 

Give me an example of a time you faced a conflict while working on a team. How did you handle that?

Describe a time when it was especially important to make a good impression on a client. How did you go about doing so?

https://www.themuse.com/advice/30-behavioral-interview-questions-you-should-be-ready-to-answer

Additional Questions Framework

- Situation Threat Action Results (STAR) format
- Prepare and ideally practice
- Keep it short
  - 3 minutes at most (not including follow up questions)
- All can be recycled

#### **STAR** format

- Situation: context for interviewer
- Threat: context for interviewer
- Action: how you approach and solve soft skills problems
- Results: your impact/why you are awesome

#### Tell me a time you had to learn something new

S	Т	Α	R
Data science consulting for Ford Motors.			
They had a a basic random forest and			
logistic regression model built on			
customer car ownership data. They got a	The new data, which		LSTM was the
set of time-stamped events data for the	took about 2 weeks to		best at finding
same set of customers, and wanted us to	wrangle, improved the	Went online and	people not likely
see what we can do with that additional	model performance by	reached out to	to purchase.
dataset. I led a team of 4 other MBAs and	around 1%.	professors.	Ensemble, LSTM
did some basic aggregate feature	Demoralizaing result	Taught myself	and random
engineering - how many events per	and we only had	and implemented	forest, increased
customer. Number of unique events etc.	another 4 weeks left	an LSTM model	accuracy by 2%

#### Tell me a time you had a difficult teammate

S	Т	A	R
	This was one of the first time		
	the other data scientist has	1. Wanted to support his	
	lead a project. He wanted to	professional development and	1. we delievered a successful
I was co-leading	the be the primary lead with	make sure we successfully deliver	product
the development of	the engineering team and the	the project	2. even though I did some of the
a data	client, which were the two	2. Had a frank conversation with	less sexy roles, because of my
dashboarding app	most demanding roles. He had	my co-lead, and we put some	lead role in support, I ended up
with another	a CS degree, so working with	narrower boundaries around his	ensuring client facing tasks went
applied data	engineers made sense. But, I	client responsibilities: he was the	smoothly. My co-lead felt like he
scientist. We were	was worried things were going	client lead, but I led support,	got the experience he needed, and
supported by an	to fall through the cracks with	doing app QC, and managing	ended up giving me the client lead
engineering team.	the client	timelines and project	role about a month into the project

Additional Questions Framework

Endless amount of questions. Some basic to prepare:

- A time you made a mistake/failed (and recovered)
- A time you worked with a difficult teammate/client
- A time you had to take initiative/ownership

# Offer

## **Understand What You Are Getting Yourself into**

- People most useful to talk to: people who used to be in the role you are going into and have moved onto other companies - use Linkedin
- People less useful to talk to: your future manager and the recruiter
- You are wanted! You are just asking for people's opinions, so most people will not mind

#### **Ask for More**

- "Perks": vacation, salaries, pushed back start dates
  - You are not being a hassle
  - Most recruiters expect it
  - For salary, rule of thumb is 5%
  - For salary, ideal if you have another offer to benchmark, BUT NOT NECESSARY
- Have a promotion conversation set expectations with your boss

Might not apply for certain government roles, but still doesn't hurt to ask

#### **Ask for More**

Thanks for taking the time to speak with me earlier. Per our chat, below are my two asks. I feel comfortable committing to Civis if the two points below are ok with you, \_\_\_\_ and the rest of the Civis team:

#### [point 1 redacted]

2. I am really excited about the team and the type of work I get to do as an ADS 2. I also feel that an MBA will add something unique to the commercial ADS team - to help me offset some of the cost of the MBA, is it possible for Civis to increase my salary from \_\_\_\_ to \_\_\_?

# HW 4 Walk Through

# 15 - minute break

Be back at 7:45pm

# First Pass

Answering the Question Simply and Quickly

- Data cleaning
- Minimal feature selection
- Impute/remove missing values
- Create a modeling pipeline / analysis code

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# What did people find?

Answering the Question Simply and Quickly

[coding]

Reflect + Discuss

- What did we find?
- What should we tweak?

Reflect + Discuss

- What did we find?
- What might we have missed?
  - Confounding factors what other variables impacts close time?

Reflect + Discuss

- What did we find?
- What might we have missed?
  - Confounding factors
  - Average what might it miss?
  - What exactly does the different columns mean?

Part 2

[coding]

# **Story Telling**

We Covered Extensively Last Week, So I will Not Harp on This Week

### **Take Home Challenge**

Storytelling Framework

Who: understand your audience

Goal: what are you trying to convince your audience

How: what are you going to show your audience to convince them

### Who

Mayor, again

What findings will interest her? What will not?

### Goal

### Assumptions

#### Make them and move on

- department + queue VS subject, reason, type
- Only including case\_status: closed
- Ignoring ontime status
- Including all sources: constituent and city workers

### Goal

**Key Findings** 

Certain tickets take a lot longer to resolve than others. Thus, looking at the department level will not suffice

[to coding]

# **In Summary**

- Case Interview + Behavioral Interview + Offer
- HW4