



SIGHTSEVEN
RECOVERIES LTD.

"Ultimate Debt Management"



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COMPANY PROFILE

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ABOUT US

Sightseven Recoveries (a Limited Liability Co.) is a Commercial Debt Collection agency based in Nairobi, Kenya. Collectively we have over a century of experience between staff members, which is why we are able to offer a vast selection of debt recovery options to our clients, resulting in tailor-made debt recovery processes and solutions to suit your businesses.

Sightseven Recoveries is committed to setting the standard of excellence in the recovery of account receivables. We want to develop beneficial and lasting relationships with our clients through a process of continuous improvement, complete transparency and optimal debt recovery rates with the highest standards of ethical and professional conduct, while remaining sensitive to our clients' image.

Our company has the expertise necessary to guide our clients through soft collections, pre litigation work, the actual litigation and post judgement collections. We are comfortable handling simple, straight forward cases as well as Large, Complex cases.

Sightseven Recoveries runs an ethical recovery agency and do not believe in "under the table" or "breaking of bone tactics" to recover any debt. We subscribe and adhere to the Laws, codes and ethics of the council for debt collectors, as well as the association of debt recovery Agents(ADRA).

Our Mission

To provide integrated debt collection and recovery solutions for the management and improvement of financial stand of the business community.

At Sightseven recoveries we have a simple mantra: No commission is charged unless we collect your debt.

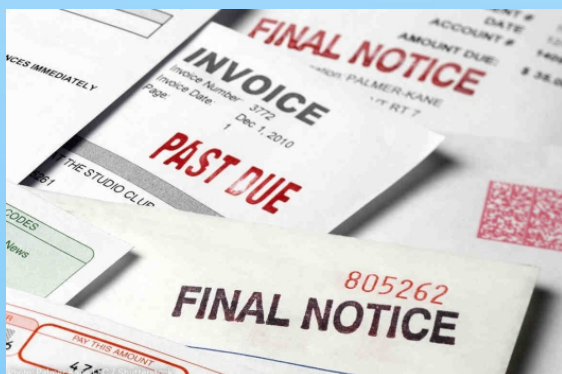
- No joining fees
- No Hidden Charges.
- No Minimum fee charged.
- No Minimum debt sum.

Our Vision

To lead in providing account management/Recovery of outsourced business process by providing valued and superior services that meet individual and unique needs of our customer.

Company's Main Objectives:

- Collection of commercial debts on behalf of clients and the company itself.
- The development and treatment of debt collection.
- Stockholding and participation with companies and organizations working in the same field.
- Establishing a credit information bank to provide a database to all institutions working in the area of credit, and the company can exercise its work inside and outside Kenya.



COMPANY PROFILE

Advantages.

Our Primary Principles and Values:

- Human resources are our real assets.
- Confidentiality, flexibility and creativity are our skills and principles, which we have mastered and applied thoroughly.
- A fundamental commitment to superior quality performance in dealings.
- The commitment and responsibility to provide the best services to the credit givers and the business community.

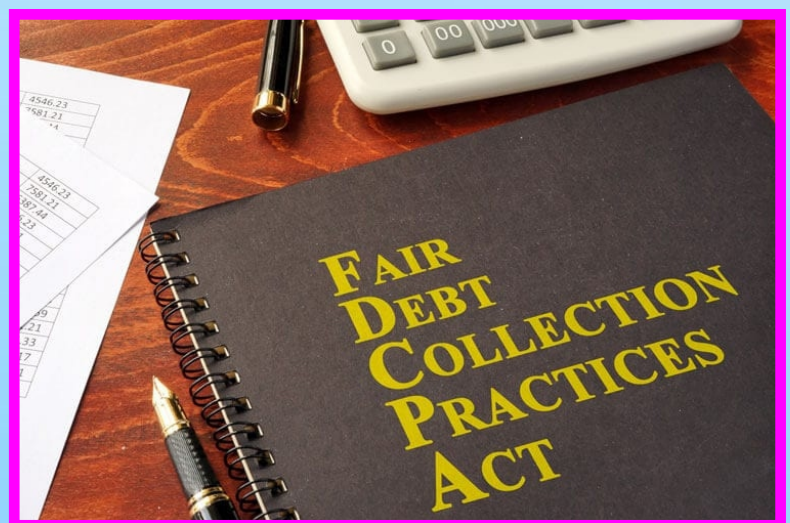
Finding effective positive solutions for all debt- related problems.

Achieving sustained growth through innovation and providing services that meet the customers' purposes and requirements.

Clients

Our clients are from all sectors of industry including;

● Banks	● Internet companies	● Trade associations
● Manufactures	● Wholesalers	● Human resource
● Retailers		



COMPANY PROFILE

Our services

There are few secrets to successful collection- one has an exclusive on ingenui. Fortunately, Sight seven recoveries offer many advantages

Our specialties include.

Collection section

- Commercial/industrial accounts
- Consumer/Retail accounts
- Credit card portfolios
- Media/Advertising collections
- Property management claims.
- Medical collections
- Insurance claims
- Bank loans collection
- Bad cheque collections

Consultancy section

- Skip tracing
- Recover Solutions
- International Debt
- Accounts Receivables Collection
- Debt Scoring Analysis
- Debt Management consulting
- Debt Management training.



Consumer and commercial debt is increasing every day, which makes choosing the right debt collection firm very important to those responsible for your company's debt collection management.

Our employees are specialists in professional consumer and commercial Recoveries and adhere to the highest standards of excellence and professionalism. Each collector handles a claim from the very first debt collection call to co-ordination of a lawsuit, if authorized by you, the client, assuring continuity in approach and consistent communication.

By utilizing state-of-the-art computer systems and software solutions, our collectors are able to utilize online capabilities with the Government agencies and law enforcement officers and national and international credit reporting organizations such as **credit Reference Bureau (CRB)**. We can also access debtor information.

COMPANY PROFILE

Search and Trailing Service (STS):OR. Skip- Tracing. (ST)

The debt investigation service and trailing debtors play a vital role in reducing the frustrating practices that hinder business growth and development. These are represented in the impossibility to locate the debtors and identify their property.

This service is characterized by speed, efficiency and the ability to identify the whereabouts of debtors, which is usually a difficult task due to several reasons, including debtors' moving to a new place of residence or hiding to void payment of debts, or legal proceedings.

Sight seven recoveries Company employs a huge local and regional network of data and information to accomplish these vital tasks in cooperation with offices and companies specialized in this area.

Legal Action Service (LAS):

Taking legal action against a debtor is the 2nd face of action in our recovery processes. Even though every effort is created to encourage payment, some debtors only react to court proceedings.

When used correctly, litigation can be an effective method of debt recovery. Our litigation strategy ensures that only cases most appropriate for court action are taken down the litigation route. We institute legal action on your behalf against any debtor capable of paying and unwilling to pay.

Through this approach we utilized a contracted network of field agents who attend to the completion of trace packs, inclusive of an Acknowledgement of debt with a repayment arrangement and a financial affordability assessment.

Should any debtor default on there repayment arrangement we will institute legal action on your behalf with the view to obtain judgment in the jurisdiction of where the debtor resides.

The cost of this process can only be finalized once we have had an opportunity of meeting with you to;

- Agree on the collection strategy and approach.
- Ascertain the value of the handovers and
- The age of the accounts.

Commission/ Charges / Rates

Our commission is structured to suit your Company's needs.

All rates and commission charges are subject to a mutually agreed rate.

Remember! No collection. No commission.

We do not charge extra for – phone calls, postage, faxing and

. Commission will be charged on every amount of money collected.

. If you have a "costs clause" in your Terms & Conditions, this allows us to recover your **DEBT COLLECTION COSTS** including **COMMISSION**. Please forward a copy of your Terms & Conditions to our office for confirmation.

NB: - There are no hidden charges



COMPANY PROFILE

1. Debt Collection

This is our commission structure for collections;

Debt Collection	
Local collection (Kenya) – Up to 1 year	15%(on operational client)
Local collection (Kenya) – Over 1 year	20%(Non-operational clients)
Local collection (Kenya) – Over 2 years	20%(on operational client)
Local collection (Kenya) – Over 2 years)	30%(Non-operational clients)



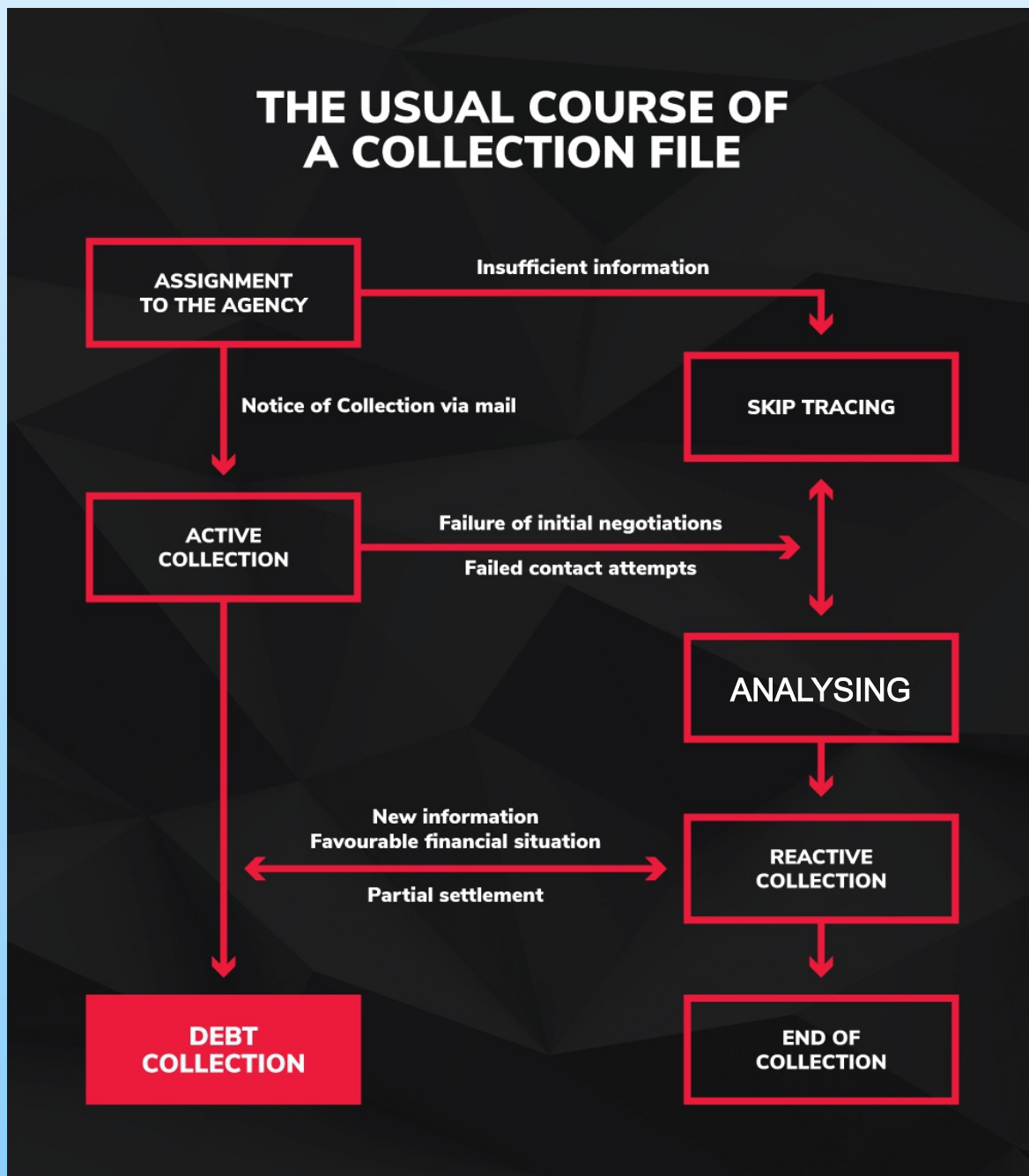
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1. Business Information Reports

The pricing structure shall be as follows;

- (i) .Kshs. 7,500 per report in Kenya.
- (ii) .Kshs. 15,000 per report in Uganda and Tanzania
- (iii) International reports will be quoted on a case-by-case basis.

2. Company Searches/Directors Searches. Kshs. 3,000 per search





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