

# Bob Miller

age: 24

residence: Columbia, SC

education: Bachelor's Degree

occupation: Grad Student

marital status: Single



*"I want to help undergraduates stay organized"*

Goes to class, teaches undergrad class, works in the evenings

## Comfort With Technology

INTERNET



SOFTWARE



MOBILE APPS



SOCIAL NETWORK



## Needs

- Simple interface
- Clear sections for organizing assignments

## Values

- Structure
- Time Management

## Criteria For Success:

Ways for students to organize the work they need to turn in.

## Wants

- Teacher version of the app

## Fears

- Students being unable to keep up with their work

# Mary Robinson

age: 36

residence: Columbia

education: College

occupation: Professor

marital status: Married with kids

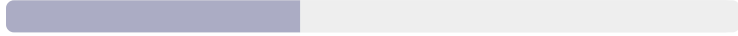


*"I hate how unorganized my students are!"*

Teaching, spending time with my dog, grading assignments, and cooking for the little kiddos

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## Criteria For Success:

My students to be happy and do well in my class makes me happy so then I can be successful

## Needs

- One universal platform for every teacher to use and upload everything
- Not too many buttons to click through
- When adding assignments, it already adds it to a universal calendar

## Values

- Organization
- Productivity

## Wants

- A way my students can be more organized
- An easier way to upload my syllabus and schedule

## Fears

- My students getting bad grades
- My students falling behind or forgetting about assignments

# Larry Fisherman

age: 19

residence: South Carolina

education: University of South Carolina

occupation: Student

marital status: Single

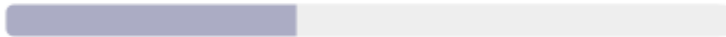


*I cannot stay organized in school, and I'm failing my classes.*

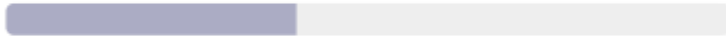
Wakes up, goes to class, hangs out with friends, studies, plays baseball.

## Comfort With Technology

### INTERNET



### SOFTWARE



### MOBILE APPS



### SOCIAL NETWORK



## Needs

- - Organized Calendar
- - Better Management
- - Easier Interfaces for School

## Values

- - Grades are important
- - Hard-work
- - Willing to learn and put in work

## Criteria For Success:

Larry needs a virtual calendar/organizer geared towards his schoolwork with an easy to use interface.

## Wants

- - To achieve better grades
- - To become more organized
- - An inexpensive option

## Fears

- - Failing out of school
- - Disappointing those who help provide for his education
- - Will never learn how to be organized
- - Is too far deep into failing school

# Sam Smith

age: 19

residence: Columbia, South Carolina

education: College

occupation: Student

marital status: Single

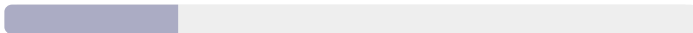


*I am failing all my classes*

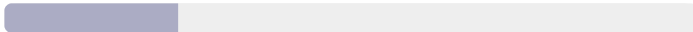
A quick summary of behaviors and practices like how he/she spends their day.

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SOCIAL NETWORK



## Criteria For Success:

Ability to easily manage a calender to successfully complete all his homework and assignments so he is no longer failing

## Needs

- A calander with homework entered
- Notifications with reminders to complete assignments

## Wants

- easy to use software
- something that doesnt take much work
- something inexpensive

## Values

- getting things done as fast as possible
- putting little effort in

## Fears

- unreliable software
- failing out of school

# Sean Perkins

age: 33

residence: Washington, DC

education: Bachelors Degree

occupation: Business Owner

marital status: Single



*"My business is unorganized"*

Sean spends the majority of his day working, and has little time for anything else.

## Comfort With Technology

INTERNET



SOFTWARE



MOBILE APPS



SOCIAL NETWORK



## Criteria For Success:

Successfully organizing my business to allow for more productivity

## Needs

- Organized employees
- Task list

## Wants

- Reminders for his employees

## Values

- Detailed planning
- Concrete expectations

## Fears

- Failure
- Wasting time