
UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)
April 23, 2009

TASER International, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation)

001-16391
(Commission File Number)

86-0741227
(IRS Employer
Identification No.)

17800 N. 85th St.
Scottsdale, Arizona 85255
(Address of principal executive offices, including zip code)

(480) 991-0797
(Registrant's telephone number, including area code)
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition

The information pursuant to Item 2.02 in this report on Form 8-K is being furnished as contemplated by General Instruction B(2) to Form 8-K and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section.

On April 23, 2009, TASER International, Inc. (the “Company”) issued a press release regarding the Company’s financial results for its first quarter ended March 31, 2009. The full text of the press release, together with the unaudited statements of operations, balance sheets and selected statements of cashflows information are attached hereto as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

99.1 Text of press Release dated April 23, 2009 titled “TASER International, Inc. Reports Results For First Quarter 2009”

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 23, 2009

TASER International, Inc.

By: /s/ DANIEL BEHRENDT

Daniel Behrendt
Chief Financial Officer

INDEX TO EXHIBITS

<u>Exhibit Number</u>	<u>Description of Document</u>
99.1	Text of press Release dated April 23, 2009 titled “TASER International, Inc. Reports Results For First Quarter 2009”.

FOR RELEASE ON APRIL 23, 2009 at 7:30 a.m. ET

CONTACT: Dan Behrendt
Chief Financial Officer
TASER International, Inc.
(480) 905-2000

**TASER International, Inc. Reports Results
For First Quarter 2009**

**Company reports first quarter revenue of \$24.6 million, generates \$10.5 million in cash
from operations**

SCOTTSDALE, Ariz., April 23, 2009 — TASER International, Inc. (NASDAQ: TASR), a leading provider of technology solutions and the market leader in electronic control devices (ECDs) today reported financial results for the first quarter of 2009.

Q1 Financial Summary

- For the first quarter of 2009 revenues were \$24.6 million, an increase of \$2.1 million or 9% over the same quarter of the prior year.
- Operations continued to demonstrate improvement, as gross margin increased to 59.5% in the first quarter of 2009, compared to 56.8% in the first quarter of 2008, reflecting the Company's continued focus on production efficiency and cost controls. Sequentially, gross margins declined primarily due to a change in sales mix from higher margin ECDs to lower margin cartridges, mostly driven by a large United Kingdom cartridge order in the first quarter of 2009.
- Consistent with the Company's strategy announced last year, research and development expenses increased by \$2.1 million, or 99%, in the first quarter of 2009 compared to the same period in 2008, reflecting the Company's ongoing commitment to invest in new technology and product diversification.
- Non-GAAP income from operations for the first quarter of 2009, which excludes stock-based compensation charges and depreciation and amortization, was \$1.1 million compared to \$2.5 million for the first quarter of 2008. GAAP loss from operations was \$(1.0) million for the first quarter of 2009 compared to income from operations of \$1.5 million for the same period in the prior year.
- Net loss and diluted loss per share for the first quarter of 2009 were \$(0.5) million and \$(0.01), respectively.
- The Company generated \$10.5 million from operating activities in the first quarter of 2009 with ending cash and cash equivalents of \$58.3 million and zero debt.

Significant events in the first quarter of 2009 include the following:

1. International sales represented 37% of total net sales for the quarter, compared to 28% in the fourth quarter of 2008 and 13% in the first quarter of 2008. Significant shipments during the quarter included follow on orders for TASER[®] X26[™] ECDs and cartridges to the UK Government and 3,000 TASER ECDs to the Brazilian National Guard.
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2. The Company unveiled its new integrated digital multi-media evidence management platform — EVIDENCE.com — which works in conjunction with TASER[®] AXON[™] — an on-officer tactical computer and video/audio recorder that captures incidents from the officer's perspective. Together, we believe the AXON and EVIDENCE.com system will revolutionize the way law enforcement safely and securely captures, stores, analyzes, and manages digital multi-media evidence collected by officers in the field.
3. On March 31, 2009 Company announced it began selling the TASER[®] Shockwave[™] area denial system to tactical law enforcement, corrections, homeland security, critical infrastructure and military customers.
4. Five (5) more product liability suits were dismissed during the quarter, representing at the end of the quarter a total of eighty-four (84) wrongful death or injury suits that have been dismissed or judgment entered in favor of the Company.

“Despite the prevailing global economic challenges, TASER International achieved solid sales in the first quarter of 2009, driven by growth from our international customers,” said Rick Smith, Chief Executive Officer of TASER International. “Over the past year, we have recruited a world-class Internet services and software development team. Together with our proven hardware development team, they will help transform our company to a full solutions provider, greatly expanding our total available market opportunities in both revenue and by market segment. EVIDENCE.com signifies the first step in this evolution providing a secure evidence storage and collaboration network that will become the network backbone for our future hardware and software products.”

The Company will host its first quarter 2009 earnings conference call on Thursday, April 23, 2009 at 11:00 a.m. ET. The conference call is available via web cast and can be accessed on the “Investor Relations” page at www.TASER.com. To access the teleconference, please dial: 1-866-271-0675 or 1-617-213-8892. The pass code is 84783106 for both numbers.

Non-GAAP Measures

To supplement the Company's Statements of Operations presented in accordance with GAAP, we use non-GAAP measures of certain components of financial performance, specifically non-GAAP income from operations. In order for our investors to be better able to compare our current results with those of previous periods, we have shown a reconciliation of GAAP to non-GAAP financial measures. These reconciliations adjust the related GAAP financial measures to exclude stock-based compensation, depreciation and amortization. We use these non-GAAP financial measures for financial and operational decision making and as a means to evaluate period-to-period comparisons. Our management believes that these non-GAAP financial measures provide meaningful supplemental information regarding our performance and liquidity by excluding certain expenses and expenditures that may not be indicative of our “recurring core business operating results,” meaning our operating performance excluding non-cash charges, such as stock-based compensation, depreciation and amortization but also discrete cash charges that are infrequent in nature. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting and analyzing future periods. These non-GAAP financial measures also facilitate management's internal comparisons to our historical performance and liquidity.

About TASER International, Inc. (TASR):

TASER International's products protect life, providing advanced Electronic Control Devices for use in the law enforcement, medical, military, corrections, professional security, and personal protection markets. TASER[®] devices use proprietary technology to incapacitate dangerous, combative, or high-risk subjects who pose a risk

to law enforcement officers, innocent citizens, or themselves in a manner that is generally recognized as a safer alternative to other uses of force. TASER technology protects life, and the use of TASER devices dramatically reduces injury rates for police officers and suspects. For more information about TASER technology, please call (800) 978-2737 or visit our website at www.TASER.com.

Note to Investors

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), including statements, without limitation, regarding our expectations, beliefs, intentions or strategies regarding the future. We intend that such forward-looking statements be subject to the safe-harbor provided by the Private Securities Litigation Reform Act of 1995. The forward-looking information is based upon current information and expectations regarding TASER International, Inc. These estimates and statements speak only as of the date on which they are made, are not guarantees of future performance, and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results could materially differ from what is expressed, implied, or forecasted in such forward-looking statements.

TASER International assumes no obligation to update the information contained in this press release. These statements are qualified by important factors that could cause our actual results to differ materially from those reflected by the forward-looking statements. Such factors include but are not limited to: (1) market acceptance of our products; (2) our ability to establish and expand direct and indirect distribution channels; (3) our ability to attract and retain the endorsement of key opinion-leaders in the law enforcement community; (4) the level of product technology and price competition for our products; (5) the degree and rate of growth of the markets in which we compete and the accompanying demand for our products; (6) risks associated with rapid technological change and new product introductions; (7) competition; (8) litigation including lawsuits resulting from alleged product related injuries and death; (9) media publicity concerning allegations of deaths and injuries occurring after use of the TASER device and the negative effect this publicity could have on our sales; (10) TASER device tests and reports; (11) product quality; (12) implementation of manufacturing automation; (13) potential fluctuations in our quarterly operating results; (14) financial and budgetary constraints of prospects and customers; (15) order delays; (16) dependence upon sole and limited source suppliers; (17) negative reports concerning the TASER device; (18) fluctuations in component pricing; (19) government regulations and inquiries; (20) dependence upon key employees and our ability to retain employees; (21) execution and implementation risks of new technology; (22) ramping manufacturing production to meet demand; (23) medical and safety studies; (24) field test results; and (25) other factors detailed in our filings with the Securities and Exchange Commission, including, without limitation, those factors detailed in the Company’s Annual Report on Form 10-K and its Form 10-Qs.

The statements made herein are independent statements of TASER International, Inc. The inclusion of any third parties does not represent an endorsement of any TASER International products or services by any such third parties.

For investor relations information please contact Katie Pyra by phone at 480-515-6330 or via email at IR@TASER.com, or Dan Behrendt, Chief Financial Officer of TASER International, Inc., 480-905-2002.

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TASER International, Inc.
Statements of Operations
(Unaudited)

	For the Three Months Ended	
	<u>March 31, 2009</u>	<u>March 31, 2008</u>
Net Sales	\$ 24,604,780	\$ 22,486,504
Cost of Products Sold:		
Direct manufacturing expense	6,904,667	7,571,497
Indirect manufacturing expense	<u>3,070,862</u>	<u>2,151,689</u>
Total Cost of Products Sold	<u>9,975,529</u>	<u>9,723,186</u>
Gross Margin	14,629,251	12,763,318
Sales, general and administrative expenses	11,448,923	9,160,589
Research and development expenses	<u>4,197,969</u>	<u>2,111,648</u>
Income (loss) from operations	(1,017,641)	1,491,081
Interest and other income, net	<u>94,675</u>	<u>501,364</u>
Income (loss) before provision (benefit) for income taxes	(922,966)	1,992,445
Provision (benefit) for income taxes	<u>(455,207)</u>	<u>775,858</u>
Net income (loss)	<u>\$ (467,759)</u>	<u>\$ 1,216,587</u>
Income (loss) per common and common equivalent shares		
Basic	\$ (0.01)	\$ 0.02
Diluted	\$ (0.01)	\$ 0.02
Weighted average number of common and common equivalent shares outstanding		
Basic	61,832,808	63,328,336
Diluted	61,832,808	65,784,447

TASER International, Inc.
Reconciliation of GAAP to Non-GAAP Financial Measures
(Unaudited)

	For the Three Months Ended	
	<u>March 31, 2009</u>	<u>March 31, 2008</u>
GAAP income (loss) from operations	\$ (1,017,641)	\$ 1,491,081
Stock-based compensation expense (a)	1,375,036	320,467
Depreciation and amortization	715,467	656,879
Non-GAAP income from operations	<u>\$ 1,072,862</u>	<u>\$ 2,468,427</u>

a) Results include stock-based compensation as follows:

	For the Three Months Ended	
	<u>March 31, 2009</u>	<u>March 31, 2008</u>
Cost of Products Sold	\$ 99,388	\$ 58,850
Sales, general and administrative expenses	814,074	211,611
Research and development expenses	461,574	50,006
	<u>\$ 1,375,036</u>	<u>\$ 320,467</u>

TASER International, Inc.
Balance Sheets
(Unaudited)

	<u>March 31, 2009</u>	<u>December 31, 2008</u>
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 58,264,462	\$ 46,880,435
Short-term investments	—	2,498,998
Accounts receivable, net	12,307,122	16,793,553
Inventory	10,327,099	13,467,117
Prepays and other assets	1,942,078	2,528,539
Current deferred income tax asset	9,580,234	9,430,073
Total Current Assets	92,420,995	91,598,715
Property and equipment, net	28,021,672	27,128,032
Deferred income tax asset	8,826,778	8,826,778
Intangible assets, net	2,497,076	2,447,011
Other long-term assets	11,325	14,970
Total Assets	<u>\$131,777,846</u>	<u>\$ 130,015,506</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Accounts payable	\$ 4,447,071	\$ 3,856,961
Accrued liabilities	3,963,962	4,275,907
Current deferred revenue	2,708,854	2,510,645
Customer deposits	344,347	312,686
Total Current Liabilities	11,464,234	10,956,199
Deferred revenue, net of current portion	5,161,754	4,840,965
Liability for unrecorded tax benefits	1,668,050	1,692,080
Total Liabilities	<u>18,294,038</u>	<u>17,489,244</u>
Commitments and Contingencies	—	—
Stockholders' Equity		
Common stock	639	638
Additional paid-in capital	89,088,433	87,663,129
Treasury stock	(14,708,237)	(14,708,237)
Retained earnings	39,102,973	39,570,732
Total Stockholders' Equity	<u>113,483,808</u>	<u>112,526,262</u>
Total Liabilities and Stockholders' Equity	<u>\$131,777,846</u>	<u>\$ 130,015,506</u>

TASER International, Inc.
Selected Statement of Cash Flows Information
(Unaudited)

	For the Three Months Ended March 31, 2009	March 31, 2008
Net income (loss)	\$ (467,759)	\$ 1,216,587
Depreciation and amortization	715,467	656,879
Stock-based compensation expense	1,375,036	320,467
Net cash provided by operating activities	10,528,369	659,421
Net cash provided by investing activities	805,389	4,085,809
Net cash provided by financing activities	50,269	171,229
Cash and Cash Equivalents, end of period	\$58,264,462	\$47,717,920

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