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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 24, 2008

# TASER International, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

**001-16391** (Commission File Number)

86-0741227 (IRS Employer Identification No.)

17800 N. 85 <sup>th</sup> St.
Scottsdale, Arizona 85255
(Address of principal executive offices, including zip code)
(480) 991-0797

(Registrant's telephone number, including area code) (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### Item 2.02 Results of Operations and Financial Condition

The information pursuant to Item 2.02 in this report on Form 8-K is being furnished as contemplated by General Instruction B(2) to Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section.

On July 24, 2008, TASER International, Inc. (the "Company") issued a press release regarding the Company's financial results for its second quarter ended June 30, 2008. The full text of the press release, together with the unaudited statements of income, balance sheets and selected statements of cashflows information are attached hereto as Exhibit 99.1.

#### **Item 9.01 Financial Statements and Exhibits**

(d) Exhibits.

99.1 Text of press Release dated July 24, 2008 titled "TASER International, Inc. Reports Results For Second Quarter 2008"

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: July 24, 2008 TASER International, Inc.

By: /s/ DANIEL BEHRENDT

Daniel Behrendt Chief Financial Officer

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# INDEX TO EXHIBITS

Exhibit	
Number	Description of Document
99.1	Text of press Release dated July 24, 2008 titled "TASER International, Inc. Reports Results For Second Quarter 2008".

**CONTACT:** Dan Behrendt

Chief Financial Officer TASER International, Inc. (480) 905-2000

#### TASER International, Inc. Reports Results For Second Quarter 2008

SCOTTSDALE, Ariz., July 24, 2008 — TASER International, Inc. (NASDAQ: TASR) ("TASER" or "the Company") a market leader in advanced electronic control devices today reported financial results for the second quarter of 2008.

For the second quarter of 2008 revenues were \$21.1 million a \$4.8 million, or 18% decrease over the same quarter of the prior year. The decline in sales versus the prior year was the result of lower municipal spending in the U.S. as agencies reassigned budget dollars due to economic constraints, including significantly higher fuel costs than agencies had budgeted previously. In addition, the Company reported several large non-recurring international orders in the second quarter of 2007. Despite decreased revenues, Company operations showed significant improvement as gross margin improved to 64.5% in the second quarter of 2008 compared to 60.1% in the second quarter of 2007 as the Company continued to focus on cost controls. As expected, research and development expenses increased by \$1.8 million, or 139%, in the second quarter of 2008 over the same prior year period as TASER continues to focus on extending its technological leadership and product diversification. As a result of the decrease in sales, combined with increased research and development spending and a \$5.2 million charge in the second quarter for an adverse litigation judgment, the net operating loss for the second quarter was \$4.3 million compared to net income from operations of \$5.9 million for the same period a year ago. The net loss and basic and diluted loss per share for the second quarter of 2008 were \$1.6 million and \$0.02, respectively.

During the quarter, the Company repurchased approximately 1.8 million shares of its common stock for \$12.5 million pursuant to the \$12.5 million stock repurchase plan announced in April. TASER ended the quarter with cash and cash equivalents of \$33.0 million.

Significant events in the second quarter of 2008 include the following:

- 1. Orders were received and shipped to both new law enforcement agencies deploying TASER <sup>®</sup> technology following extensive test and evaluation periods and from agencies continuing to expand the use of TASER devices to their first responders. Some of our more significant orders announced during the quarter include New South Wales Police Department in Australia, Harris County Sheriff's Department in Tomball, TX, Kentucky State Patrol in Frankfort, KY, Lexington Division of Police in Lexington, KY, Honolulu Police Department in Honolulu, HI, Tulare County Sheriff's Department in Tulare County, CA, Corpus Christi Police Department in Corpus Christi, TX and St. Paul Police Department in St. Paul, MN.
- 2. TASER announced in April that it partnered with Sports Authority to begin carrying TASER ® C2 Personal Protectors as the Company continues to expand retail distribution channels.
- 3. TASER was granted a multi-year Science and Technology Award from the Joint Non-Lethal Weapons Department (JNLWD) of the Department of Defense (DoD) to develop and demonstrate specific TASER technologies to meet DoD requirements for Human Electro Muscular Incapacitation (HEMI). The contract was awarded for \$1.15 million for an initial eight month base effort with two options to extend the program duration to a total of 24 months for a total contract value of \$2.59 million.
- 4. TASER unveiled three new innovative products:
  - The TASER AXON (Autonomous eXtended on-Officer Network) is a tactical audio-video recording and networking device designed to be worn by first responders which enhances incident recording and evidence collection. AXON units are expected to begin field trials in late 2008 with commercial shipments beginning in the first half of 2009.
  - The TASER Controlled Digital Power Magazine (CDPM) is a lanyard controlled device which digitally interfaces with the TASER X26 ECD and incorporates an innovative disconnect feature to disable the ECD in the event of an officer being disarmed. The CDPM can be used with any TASER X26 device and is expected to be available for sale in the third quarter of 2008.
  - The TASER Shield Conversion Kit incorporates TASER REPEL Laminate Film Technology featuring a peel and stick laminate and power supply which can convert standard existing officer shield equipment into an electrified shield providing a powerful deterrent to protect officers and keep suspects or rioters at bay. This system is anticipated to be available for sale in the first half of 2009.

- 5. Abstracts of five abstracts human studies examining the safety of TASER devices were presented during the quarter, three at Heart Rhythm Society's 29 th Annual Scientific Sessions and two presented at Cardiostim 2008 in France. All five studies found that TASER ECD's have no effect on the human heart or on pacemakers.
- 6. Five (5) more product liability suits were dismissed during the quarter representing at the end of the quarter a total of seventy-one (71) wrongful death or injury suits that have been dismissed or judgment entered in favor of the Company.
- 7. TASER recorded a \$5.2 million charge in the second quarter of 2008 for an adverse jury verdict received in the case of Betty Lou Heston, et al. v. City of Salinas, TASER International, Inc., et al. which found that extended TASER device application contributed 15 percent to the death of Robert C. Heston. While the jury attributed 85 percent of the cause of death to the actions of Mr. Heston, the jury awarded a total of \$1.0 million in compensatory damages, (for which damages will be covered by liability insurance), and \$5.2 million in punitive damages against TASER International based on alleged negligent failure to warn. The court has not yet entered an order of judgment, instead setting a schedule for post trial motions. The Company is pursuing all appropriate legal channels including filing an appeal in this matter at the appropriate time once a judgment is entered.

"Despite a challenging quarter that saw customer budget constraints, we continue to focus on our strategy to be the world's foremost leader in electronic control device defense solutions," said Rick Smith, Chief Executive Officer of TASER International, Inc. "We are extremely excited about the new products we unveiled during this past quarter and have received strong positive feedback from attendees at our annual user's conference held in June. We are particularly excited about the upcoming launch of the AXON, which expands our mission to provide end-to-end solutions for safer and more accountable conflict management and which we believe provides greatly enhanced capabilities in incident recording and evidence collection."

Smith continued, "While current economic conditions have had an impact on domestic sales during the quarter, we continue to hear positive feedback for our products and are aggressively pursuing a domestic and international sales strategy to increase awareness of our products. Looking forward, we will continue to focus on key operating priorities such as improving efficiencies to drive margin expansion and investing in new product development to drive growth and diversification. Additionally, we remain fully committed to vigorously defending our life-saving products against litigation and steadfastly believe the weight of scientific and medical evidence supports our resolve."

The Company will host its second quarter 2008 earnings conference call on Thursday, July 24, 2008 at 10:00 a.m. ET. The conference call is available via web cast and can be accessed on the "Investor Relations" page at www.TASER.com. To access the teleconference, please dial: 1-800-510-0178 or 1-617-614-3450 for international callers. The pass code is 80449622 for both numbers.

#### **About TASER International, Inc. (TASR):**

TASER International's products protect life, providing advanced Electronic Control Devices for use in the law enforcement, medical, military, corrections, professional security, and personal protection markets. TASER ® devices use proprietary technology to incapacitate dangerous, combative, or high-risk subjects who pose a risk to law enforcement officers, innocent citizens, or themselves in a manner that is generally recognized as a safer alternative to other uses of force. TASER technology protects life, and the use of TASER devices dramatically reduces injury rates for police officers and suspects. For more information about TASER technology, please call (800) 978-2737 or visit our website at <a href="https://www.TASER.com">www.TASER.com</a>.

#### **Note to Investors**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), including statements, without limitation, regarding our expectations, beliefs, intentions or strategies regarding the future. We intend that such forward-looking statements be subject to the safe-harbor provided by the Private Securities Litigation Reform Act of 1995. The forward-looking information is based upon current information and expectations regarding TASER International, Inc. These estimates and statements speak only as of the date on which they are made, are not guarantees of future performance, and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results could materially differ from what is expressed, implied, or forecasted in such forward-looking statements.

TASER International assumes no obligation to update the information contained in this press release. These statements are qualified by important factors that could cause our actual results to differ materially from those reflected by the forward-looking statements. Such factors include but are not limited to: (1) market acceptance of our products; (2) our ability to establish and expand direct and indirect distribution channels; (3) our ability to attract and retain the endorsement of key opinion-leaders in the law enforcement community; (4) the level of product technology and price competition for our products; (5) the degree and rate of growth of the markets in which we compete and the accompanying demand for our products; (6) risks associated with rapid technological change and new product introductions; (7) competition; (8) litigation including lawsuits resulting from alleged product related injuries and death; (9) media publicity concerning allegations of deaths and injuries occurring after use of the TASER device and the negative

effect this publicity could have on our sales; (10) TASER device tests and reports; (11) product quality; (12) implementation of manufacturing automation; (13) potential fluctuations in our quarterly operating results; (14) financial and budgetary constraints of prospects and customers; (15) order delays; (16) dependence upon sole and limited source suppliers; (17) negative reports concerning the TASER device; (18) fluctuations in component pricing; (19) government regulations and inquiries; (20) dependence upon key employees and our ability to retain employees; (21) execution and implementation risks of new technology; (22) ramping manufacturing production to meet demand; (23) medical and safety studies; (24) field test results; and (25) other factors detailed in our filings with the Securities and Exchange Commission, including, without limitation, those factors detailed in the Company's Annual Report on Form 10-K and its Form 10-Qs.

The statements made herein are independent statements of TASER International, Inc. The inclusion of any third parties does not represent an endorsement of any TASER International products or services by any such third parties.

For further information contact Marcy Rigoni, Manager of Investor Relations at Marcy@TASER.com or call 800-978-2737 ext. 2011, or Dan Behrendt, Chief Financial Officer of TASER International, Inc., 480-905-2002.

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## TASER International, Inc. Statements of Income (Unaudited)

	For the Thr	ee Months Ended
	June 30, 2008	June 30, 2007
Net Sales	\$21,101,309	\$25,863,376
Cost of Products Sold:		
Direct manufacturing expense	6,019,957	7,338,890
Indirect manufacturing expense	1,476,329	2,993,227
Total Cost of Products Sold	7,496,286	10,332,117
Gross Margin	13,605,023	15,531,259
0.1	0.710.004	0.244.027
Sales, general and administrative expenses	9,710,804	, ,
Research and development expenses	3,019,886	
Litigation judgment expense	5,200,000	
	/4.00 T	
Income (loss) from Operations	(4,325,667	) 5,923,483
Interest and other income, net	721,366	427,033
, and the second		
Income (loss) before income taxes	(3,604,301	) 6,350,516
Provision (benefit) for income taxes	(2,050,386	
Net income (loss)	\$ (1,553,915	) \$ 3,699,208
1 (V me sme (1888)	<del>(1,000,510</del>	) <u> </u>
Income (loss) per common and common equivalent shares		
Basic	\$ (0.02	) \$ 0.06
Diluted	\$ (0.02	,
Dilucci	ψ (0.02	) φ 0.00
Weighted average number of common and common equivalent shares outstanding		
Basic	62,642,618	62,374,946
Diluted	62,642,618	
	02,012,010	05,211,720

## TASER International, Inc. Statements of Income (Unaudited)

	For the Six I	Months Ended
	June 30, 2008	June 30, 2007
Net Sales	<u>\$43,587,813</u>	\$41,165,191
Cost of Products Sold:		
Direct manufacturing expense	13,591,454	11,947,459
Indirect manufacturing expense	3,628,767	4,797,444
Total Cost of Products Sold	17,220,221	16,744,903
Gross Margin	26,367,592	24,420,288
0.000 n.mg.n	20,007,072	2.,.20,200
Sales, general and administrative expenses	18,870,644	15,926,835
Research and development expenses	5,131,534	2,233,635
Litigation judgment expense	5,200,000	
San a Jung a da I		
Income (loss) from Operations	(2,834,586)	6,259,818
meome (1000) from Operations	(2,03 1,300)	0,257,010
Interest and other income, net	1,222,730	933,402
incress and only income, net		<u></u>
Income (loss) before income taxes	(1,611,856)	7,193,220
Provision (benefit) for income taxes	(1,274,528)	2,999,458
1 TO VISION (DENOTITY) FOR INCOME WAS	(1,271,320)	2,777,130
Net Income (loss)	\$ (337,328)	\$ 4,193,762
Net licolie (loss)	<u>\$ (337,328)</u>	\$ 4,193,702
Income (loss) per common and common equivalent shares	Φ (0.01)	Φ 0.07
Basic	\$ (0.01)	\$ 0.07
Diluted	\$ (0.01)	\$ 0.06
W. L.		
Weighted average number of common and common equivalent shares outstanding	(2.002.446	(2.102.102
Basic	62,983,446	62,192,193
Diluted	62,983,446	64,928,190

# TASER International, Inc. Balance Sheets (Unaudited)

	June 30, 2008	<u>December 31, 2007</u>
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 33,026,135	\$ 42,801,461
Short-term investments	Ψ 55,020,155	8,499,978
Accounts receivable, net	10,750,184	11,691,553
Inventory	20,554,202	13,506,804
Prepaids and other assets	1,479,015	4,318,661
Current deferred income tax asset	15,620,492	15,608,325
Total Current Assets	81,430,028	96,426,782
Long-term investments	10,503,668	9,006,493
Property and equipment, net	26,238,383	23,599,680
Deferred income tax asset	8,042,170	6,724,104
Intangible assets, net	2,112,752	1,925,139
Other long-term assets	62,135	81,203
Total Assets	\$128,389,136	\$ 137,763,401
2 3 444 1 1 2 3 3 4 4 5 4 5 4 5 4 5 4 5 4 5 4 5 4 5 4	<del>φ120,009,100</del>	φ 107,700,101
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Current portion of capital lease obligations	\$ —	\$ 19,257
Accounts payable and accrued liabilities	12,294,830	10,088,139
Current deferred revenue	2,014,217	1,694,644
Deferred insurance settlement proceeds	_	404,848
Customer deposits	259,353	266,728
Litigation settlement liabilities		
Total Current Liabilities	14,568,400	12,473,616
Capital lease obligations, net of current portion	2 021 466	11,695
Deferred revenue, net of current portion	3,821,466	3,541,267
Liability for unrecorded tax benefits	1,208,811	1,100,073
Total Liabilities	19,598,677	17,126,651
Commitments and Contingencies	_	_
Stockholders' Equity	(20)	(25
Common stock	620	635
Additional paid-in capital Treasury stock	87,901,695	86,911,381
Retained earnings	(14,708,219)	
Retained earnings	35,596,363	35,933,691
Total Stockholders' Equity	108,790,459	120,636,750
Total Liabilities and Stockholders' Equity	\$128,389,136	\$ 137,763,401

# TASER International, Inc. Selected Statement of Cash Flows Information (Unaudited)

	For the Six M	For the Six Months Ended	
	June 30, 2008	June 30, 2007	
Net income (loss)	\$ (337,328)	\$ 4,193,762	
Depreciation and amortization	1,298,750	1,171,102	
Stock-based compensation expense	730,857	591,307	
Net cash used by operating activities	(320,501)	(2,917,875)	
Net cash provided by investing activities	2,784,995	3,241,124	
Net cash provided (used) by financing activities	(12,239,820)	1,436,262	
Cash and Cash Equivalents, end of period	\$ 33,026,135	\$20,533,196	