# STOR 455 Group Project (Due 5pm on November 24th) Old Geezers

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# The Prediction (Required)

Our prediction of the cumulative domestic box office of "The Marvels" by December 8, 2023 is ...

# Summary of Justification (Required)

## Data (Required)

```
We obtained the dataset from: . ### Preview of dataset
```

```
data <- read.csv("marveldata.csv", quote="'")
summary(data)</pre>
```

```
##
                     title
                                        totalgross
                                                           totaltheaters
##
    Min.
           : 1
                 Length:33
                                     Min.
                                             : 48483234
                                                           Min.
                                                                  :3508
    1st Qu.: 9
                 Class : character
                                     1st Qu.:214504909
                                                           1st Qu.:4080
                                                           Median:4275
   Median:17
                                     Median :333176600
##
                 Mode :character
    Mean
           :17
                                     Mean
                                             :356173708
                                                           Mean
                                                                  :4204
##
    3rd Qu.:25
                                      3rd Qu.:411331607
                                                           3rd Qu.:4349
##
    Max.
           :33
                                     Max.
                                             :858373000
                                                           Max.
                                                                  :4662
##
      opengross
                          opentheaters
                                             date
                                                             distributer
                                         Length:33
##
   Min.
          : 46110859
                         Min.
                                :3505
                                                             Length:33
   1st Qu.: 80366312
##
                         1st Qu.:4030
                                         Class :character
                                                             Class : character
##
   Median :117027503
                         Median:4253
                                         Mode :character
                                                             Mode : character
##
   Mean
           :132665838
                         Mean
                                 :4196
##
    3rd Qu.:179139142
                         3rd Qu.:4349
##
    Max.
           :357115007
                         Max.
                                 :4662
##
       season
                          production
                                               marketing
                                                                     ratings
   Length:33
                               :130000000
                                                    : 65000000
                                                                          :46.00
                        Min.
                                             Min.
                                                                  Min.
                                                                  1st Qu.:76.00
##
    Class :character
                        1st Qu.:165000000
                                             1st Qu.: 82500000
##
    Mode :character
                        Median :20000000
                                             Median :100000000
                                                                  Median :83.00
##
                        Mean
                               :204081818
                                                    :102040909
                                                                  Mean
                                             Mean
                                                                          :80.88
##
                        3rd Qu.:236200000
                                             3rd Qu.:118100000
                                                                  3rd Qu.:91.00
##
                               :40000000
                                                    :200000000
                        Max.
                                             Max.
                                                                  Max.
                                                                          :96.00
head(data, 5)
##
     id
                                     title totalgross totaltheaters opengross
```

```
## 1 33
                                             48483234
                                                               4030 46110859
                              The Marvels
           Guardians of the Galaxy Vol. 3
## 2 14
                                            358995815
                                                               4450 118414021
## 3 25 Ant-Man and the Wasp: Quantumania
                                            214504909
                                                               4345 106109650
## 4 7
           Black Panther: Wakanda Forever
                                            453829060
                                                               4396 181339761
## 5 15
                   Thor: Love and Thunder
                                            343256830
                                                               4375 144165107
```

```
distributer season production
##
     opentheaters
                        date
## 1
             4030 2023-11-10 Walt Disney Studios Motion Pictures
                                                                     Fall
                                                                           270000000
## 2
             4450 2023-05-05 Walt Disney Studios Motion Pictures Spring
             4345 2023-02-17 Walt Disney Studios Motion Pictures Winter
## 3
                                                                           200000000
## 4
             4396 2022-11-11 Walt Disney Studios Motion Pictures
                                                                     Fall
                                                                           250000000
             4375 2022-07-08 Walt Disney Studios Motion Pictures Summer
## 5
                                                                           250000000
##
     marketing ratings
## 1 135000000
                    62
## 2 125000000
                    82
                    46
## 3 100000000
## 4 125000000
                    83
## 5 125000000
                    63
# We don't need the id, distributor, title, or date columns
modelData <- subset(data, select = -c(id, distributer, title, date))</pre>
summary(modelData)
```

```
##
      totalgross
                         totaltheaters
                                           opengross
                                                              opentheaters
##
           : 48483234
                         Min.
                                :3508
                                                : 46110859
                                                             Min.
                                                                     :3505
                                        Min.
##
    1st Qu.:214504909
                         1st Qu.:4080
                                        1st Qu.: 80366312
                                                             1st Qu.:4030
##
   Median :333176600
                         Median:4275
                                        Median :117027503
                                                             Median:4253
   Mean
           :356173708
                                :4204
##
                         Mean
                                        Mean
                                                :132665838
                                                             Mean
                                                                     :4196
##
    3rd Qu.:411331607
                         3rd Qu.:4349
                                        3rd Qu.:179139142
                                                             3rd Qu.:4349
           :858373000
##
    Max.
                        Max.
                                :4662
                                        Max.
                                                :357115007
                                                             Max.
                                                                     :4662
##
                          production
                                                                     ratings
       season
                                               marketing
                               :130000000
                                                    : 65000000
##
   Length:33
                                            Min.
                                                                 Min.
                                                                         :46.00
                        Min.
                        1st Qu.:165000000
                                            1st Qu.: 82500000
##
    Class :character
                                                                 1st Qu.:76.00
                                            Median :100000000
##
   Mode :character
                       Median :20000000
                                                                 Median :83.00
##
                        Mean
                               :204081818
                                            Mean
                                                    :102040909
                                                                 Mean
                                                                         :80.88
##
                                             3rd Qu.:118100000
                        3rd Qu.:236200000
                                                                  3rd Qu.:91.00
##
                               :40000000
                        Max.
                                            Max.
                                                    :200000000
                                                                 Max.
                                                                         :96.00
```

# Analysis (Required)

We noticed that the opening gross for The Marvels was only \$46 million. Looking at the distribution of the opening gross of other Marvel movies shows that The Marvels has the lowest opening gross out of all the movies in the dataset. ### Distribution of opening gross

```
openGrossMil <- data$opengross/1000000
summary(openGrossMil)

## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 46.11 80.37 117.03 132.67 179.14 357.12</pre>
```

```
Full model
```

```
# Fit a model with all data
fullModel = lm(totalgross~opengross, data=modelData)
summary(fullModel)

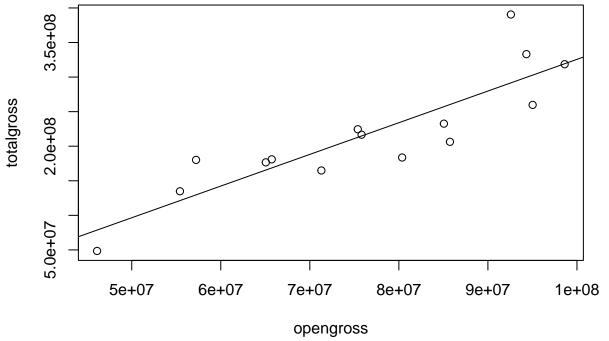
##
## Call:
## lm(formula = totalgross ~ opengross, data = modelData)
##
## Residuals:
```

```
Min
                    1Q
                          Median
## -87453553 -36306375
                        -3008707 18757942 163292669
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept) 1.064e+07 2.343e+07
                                       0.454
                                                0.653
               2.604e+00 1.565e-01 16.641
## opengross
                                               <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 62350000 on 31 degrees of freedom
## Multiple R-squared: 0.8993, Adjusted R-squared: 0.8961
## F-statistic: 276.9 on 1 and 31 DF, p-value: < 2.2e-16
# Plot regression line
plot(totalgross~opengross, data=modelData)
abline(fullModel)
     8e+08
                                                                                  0
                                                            0
                                               0
     6e+08
                                                0
totalgross
     2e+08 4e+08
                                           00
                                         \infty 0
            0
                                          2.0e+08 2.5e+08
          5.0e+07
                     1.0e + 08
                                1.5e+08
                                                                 3.0e + 08
                                                                            3.5e + 08
                                          opengross
```

#### Model with low opening gross

```
# Get data with opening gross < 100 mil
lowOpeners = subset(modelData, opengross<=100000000)</pre>
# Fit model with low openers
lowOpenModel = lm(totalgross~opengross, data=lowOpeners)
summary(lowOpenModel)
##
## Call:
## lm(formula = totalgross ~ opengross, data = lowOpeners)
##
## Residuals:
                    1Q
##
         Min
                           Median
                                          3Q
                                                   Max
```

```
## -53920824 -29717738
                        1852240 12979095 98896996
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept) -1.326e+08 5.563e+07
                                    -2.384
               4.583e+00 7.150e-01
                                      6.409 2.31e-05 ***
## opengross
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 42880000 on 13 degrees of freedom
## Multiple R-squared: 0.7596, Adjusted R-squared: 0.7411
## F-statistic: 41.08 on 1 and 13 DF, p-value: 2.31e-05
# Plot regression line
plot(totalgross~opengross, data=lowOpeners)
abline(lowOpenModel)
```

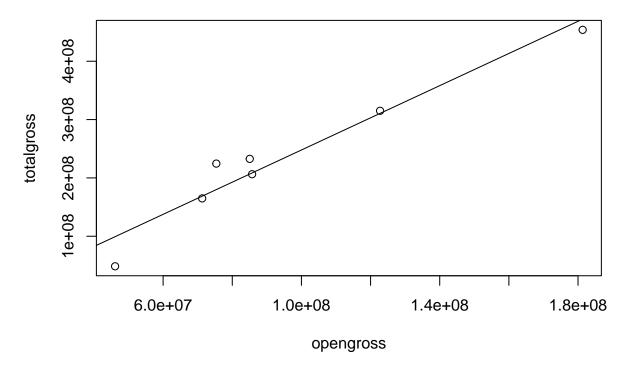


### Model with only Fall releases

```
# Only take movies that had fall releases
fallData = subset(modelData, season=="Fall")
summary(fallData)
```

```
##
      totalgross
                         totaltheaters
                                                                opentheaters
                                            opengross
##
    Min.
           : 48483234
                         Min.
                                 :3841
                                         Min.
                                                 : 46110859
                                                               Min.
                                                                       :3841
##
    1st Qu.:185616187
                         1st Qu.:3956
                                         1st Qu.: 73342954
                                                               1st Qu.:3956
    Median :224543292
                         Median:4080
                                         Median: 85058311
                                                               Median:4080
                                                                       :4088
##
    Mean
            :235112596
                         Mean
                                 :4088
                                         Mean
                                                 : 95382524
                                                               Mean
    3rd Qu.:273850104
                         3rd Qu.:4195
                                         3rd Qu.:104241415
                                                               3rd Qu.:4195
##
    Max.
##
            :453829060
                         Max.
                                 :4396
                                         Max.
                                                 :181339761
                                                               Max.
                                                                       :4396
                          production
##
       season
                                                marketing
                                                                       ratings
                                :150000000
                                                     : 75000000
                                                                           :47.00
##
    Length:7
                        Min.
                                              Min.
                                                                   \mathtt{Min}.
    Class : character
                        1st Qu.:157500000
                                              1st Qu.: 78750000
                                                                   1st Qu.:64.50
```

```
Mode :character
                      Median :180000000
                                          Median: 90000000
                                                              Median :83.00
                      Mean
##
                             :200171429
                                          Mean
                                                :100085714 Mean
                                                                     :76.14
##
                       3rd Qu.:243100000
                                          3rd Qu.:121550000
                                                              3rd Qu.:90.50
##
                             :270000000
                       Max.
                                          Max.
                                                 :135000000
                                                              Max.
                                                                     :93.00
head (modelData)
     totalgross totaltheaters opengross opentheaters season production marketing
                        4030 46110859
                                                      Fall 270000000 135000000
## 1
      48483234
                                               4030
## 2 358995815
                        4450 118414021
                                               4450 Spring 250000000 125000000
## 3 214504909
                        4345 106109650
                                               4345 Winter
                                                            200000000 100000000
                                                            250000000 125000000
## 4 453829060
                        4396 181339761
                                               4396
                                                      Fall
## 5 343256830
                        4375 144165107
                                               4375 Summer
                                                            250000000 125000000
## 6 411331607
                        4534 187420998
                                               4534 Spring 200000000 100000000
##
    ratings
## 1
         62
## 2
          82
## 3
         46
## 4
         83
## 5
          63
## 6
         73
# Fit model with fall releases
fallModel = lm(totalgross~opengross, data=fallData)
summary(fallModel)
##
## Call:
## lm(formula = totalgross ~ opengross, data = fallData)
##
## Residuals:
##
                                                           20
                                                  17
                                                                     26
## -50747029 -18338034 -3819451 44570077
                                            4484968 26001635 -2152166
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept) -2.794e+07 3.209e+07
                                     -0.87 0.423893
## opengross
               2.758e+00 3.092e-01
                                       8.92 0.000295 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 33510000 on 5 degrees of freedom
## Multiple R-squared: 0.9409, Adjusted R-squared: 0.929
## F-statistic: 79.56 on 1 and 5 DF, p-value: 0.000295
# Plot regression line
plot(totalgross~opengross, data=fallData)
abline(fallModel)
```



#### Table with prediction from all models

```
# Get The Marvels opening gross
theMarvelsOpenGross = data.frame(opengross=(subset(data, title=="The Marvels"))$opengross)

# Predictions for each model
fullPred = predict(fullModel, newdata = theMarvelsOpenGross)
lowOpenPred = predict(lowOpenModel, newdata = theMarvelsOpenGross)
fallPred = predict(fallModel, newdata = theMarvelsOpenGross)

# Create a data frame for the table
predictionTable <- data.frame(
FullModel = fullPred,
LowOpenModel = lowOpenPred,
FallModel = fallPred
)

# Display the table
print(predictionTable)</pre>
```

# Predict only with daily earnings

## 1 130738678

FullModel LowOpenModel FallModel

78683385 99230263

```
# Convert table from website into dataframe

dailyEarnings <- data.frame(
    Date = c("Nov 20", "Nov 19", "Nov 18", "Nov 17", "Nov 16", "Nov 15", "Nov 14", "Nov 13", "Nov 12", "N
    Day = c("Monday", "Sunday", "Saturday", "Friday", "Thursday", "Wednesday", "Tuesday", "Monday", "Sund
    Rank = c(4, 3, 3, 4, 1, 1, 1, 1, 1, 1, 1),
    Revenue = c(1137196, 2910248, 4453682, 2756659, 1251387, 1789239, 3300946, 2372375, 9247703, 15260052
    Change_Daily = c("-60.9%", "-34.7%", "+61.6%", "+120.3%", "-30.1%", "-45.8%", "+39.1%", "-74.3%", "-3
```

```
Theaters = c(4030, 4030, 4030, 4030, 4030, 4030, 4030, 4030, 4030, 4030, 4030, 4030),
 Avg = c(282, 722, 1105, 684, 310, 443, 819, 588, 2294, 3786, 5360),
 TotalRevenue = c(66082591, 64945395, 62035147, 57581465, 54824806, 53573419, 51784180, 48483234, 4611
 Week = c(11, 10, 9, 8, 7, 6, 5, 4, 3, 2, 1)
# Preview data
summary(dailyEarnings)
##
       Date
                         Day
                                            Rank
                                                          Revenue
  Length:11
                     Length:11
                                       Min.
                                              :1.000
                                                              : 1137196
##
  Class : character
                     Class :character
                                        1st Qu.:1.000
                                                       1st Qu.: 2080807
   Mode :character
                     Mode :character
                                       Median :1.000
                                                       Median: 2910248
##
                                       Mean :1.909
                                                       Mean : 6007508
##
                                        3rd Qu.:3.000
                                                       3rd Qu.: 6850692
##
                                       Max.
                                              :4.000
                                                       Max.
                                                              :21603104
## Change_Daily
                      Change_LastWeek
                                          Theaters
                                                           Avg
## Length:11
                      Length:11
                                              :4030
                                                            : 282.0
                                       Min.
                                                      Min.
## Class :character
                      Class : character
                                        1st Qu.:4030
                                                      1st Qu.: 515.5
## Mode :character
                     Mode : character
                                       Median:4030
                                                      Median: 722.0
##
                                       Mean
                                              :4030
                                                      Mean
                                                           :1490.3
##
                                        3rd Qu.:4030
                                                      3rd Qu.:1699.5
##
                                       Max.
                                              :4030
                                                      Max.
                                                            :5360.0
##
    TotalRevenue
                          Week
## Min.
          :21603104
                           : 1.0
                     Min.
## 1st Qu.:47297046
                     1st Qu.: 3.5
## Median :53573419
                     Median: 6.0
## Mean
         :51262487
                     Mean : 6.0
## 3rd Qu.:59808306
                     3rd Qu.: 8.5
## Max.
         :66082591
                     Max. :11.0
head(dailyEarnings)
                 Day Rank Revenue Change_Daily Change_LastWeek Theaters
      Date
                                                                      Avg
## 1 Nov 20
              Monday
                       4 1137196
                                      -60.9%
                                                      -52.1%
                                                                4030
                                                                      282
## 2 Nov 19
                       3 2910248
                                       -34.7%
                                                      -68.5%
                                                                     722
              Sunday
                                                                4030
## 3 Nov 18 Saturday
                       3 4453682
                                      +61.6%
                                                      -70.8%
                                                                4030 1105
## 4 Nov 17
              Friday
                       4 2756659
                                      +120.3%
                                                      -87.2%
                                                                 4030
                                                                      684
## 5 Nov 16 Thursday
                       1 1251387
                                      -30.1%
                                                                4030
                                                                      310
## 6 Nov 15 Wednesday
                       1 1789239
                                       -45.8%
                                                                 4030
                                                                      443
    TotalRevenue Week
##
## 1
        66082591
## 2
        64945395
                   10
## 3
        62035147
                   9
## 4
                   8
        57581465
## 5
        54824806
                   7
## 6
        53573419
SLR based on earnings since Nov 12
```

```
# Data that only contains Nov 12 and later
sinceNov12 = subset(dailyEarnings, (Date != "Nov 10") & (Date != "Nov 11"))
```

```
# Add column that represents days since Nov 12
sinceNov12$DaysAfterOpeningWknd <- c(8, 7, 6, 5, 4, 3, 2, 1, 0)
# Show data
summary(sinceNov12)
##
        Date
                            Day
                                                 Rank
                                                               Revenue
##
    Length:9
                       Length:9
                                           Min.
                                                   :1.000
                                                            Min.
                                                                   :1137196
    Class : character
                        Class : character
                                           1st Qu.:1.000
                                                            1st Qu.:1789239
   Mode :character
                                           Median :1.000
                                                            Median :2756659
##
                       Mode :character
##
                                           Mean
                                                  :2.111
                                                            Mean
                                                                   :3246604
##
                                           3rd Qu.:3.000
                                                            3rd Qu.:3300946
##
                                           Max.
                                                   :4.000
                                                            Max.
                                                                   :9247703
##
    Change_Daily
                        Change_LastWeek
                                              Theaters
                                                                Avg
    Length:9
                                                   :4030
##
                        Length:9
                                           Min.
                                                           Min.
                                                                  : 282.0
##
    Class : character
                       Class : character
                                           1st Qu.:4030
                                                           1st Qu.: 443.0
    Mode :character
                       Mode :character
                                           Median:4030
                                                           Median: 684.0
##
                                           Mean
                                                   :4030
                                                           Mean
                                                                  : 805.2
##
                                           3rd Qu.:4030
                                                           3rd Qu.: 819.0
##
                                           Max.
                                                   :4030
                                                           Max.
                                                                  :2294.0
##
     TotalRevenue
                             Week
                                     DaysAfterOpeningWknd
##
    Min.
           :46110859
                       Min. : 3
                                     Min.
                                           :0
##
    1st Qu.:51784180
                       1st Qu.: 5
                                     1st Qu.:2
## Median :54824806
                       Median: 7
                                     Median:4
## Mean
           :56157900
                       Mean
                             : 7
                                     Mean
                                            :4
                        3rd Qu.: 9
    3rd Qu.:62035147
                                     3rd Qu.:6
## Max.
           :66082591
                       Max.
                               :11
                                     Max.
sinceNov12
##
                  Day Rank Revenue Change_Daily Change_LastWeek Theaters
       Date
                                                                             Avg
                                          -60.9%
## 1 Nov 20
                          4 1137196
                                                                             282
               Monday
                                                           -52.1%
                                                                      4030
## 2 Nov 19
                          3 2910248
                                          -34.7%
                                                           -68.5%
                                                                      4030
                                                                            722
               Sunday
## 3 Nov 18
                          3 4453682
                                          +61.6%
                                                           -70.8%
                                                                      4030 1105
             Saturday
## 4 Nov 17
               Friday
                         4 2756659
                                         +120.3%
                                                           -87.2%
                                                                      4030
                                                                             684
                                          -30.1%
                                                                      4030
## 5 Nov 16
            Thursday
                         1 1251387
                                                                             310
## 6 Nov 15 Wednesday
                         1 1789239
                                          -45.8%
                                                                      4030
                                                                             443
## 7 Nov 14
              Tuesday
                          1 3300946
                                          +39.1%
                                                                      4030
                                                                            819
## 8 Nov 13
               Monday
                          1 2372375
                                          -74.3%
                                                                      4030
                                                                            588
## 9 Nov 12
               Sunday
                          1 9247703
                                          -39.4%
                                                                      4030 2294
     TotalRevenue Week DaysAfterOpeningWknd
## 1
         66082591
                    11
## 2
         64945395
                    10
                                           7
## 3
                                           6
         62035147
## 4
         57581465
                                           5
                     8
## 5
         54824806
                     7
                                           4
## 6
                                           3
         53573419
                     6
## 7
         51784180
                     5
                                           2
## 8
         48483234
                     4
                                           1
## 9
         46110859
# Fit model passed on days since opening weekend
sinceNov12Model = lm(TotalRevenue~DaysAfterOpeningWknd, data=sinceNov12)
# Summarize model
```

```
summary(sinceNov12Model)
##
## Call:
## lm(formula = TotalRevenue ~ DaysAfterOpeningWknd, data = sinceNov12)
## Residuals:
##
        Min
                  1Q
                       Median
                                    3Q
                                            Max
  -1333094 -327535
                        14504
                                751134
                                       1098326
##
##
## Coefficients:
##
                        Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                        45905674
                                     547891
                                              83.79 9.08e-12 ***
## DaysAfterOpeningWknd 2563056
                                     115080
                                              22.27 9.30e-08 ***
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Residual standard error: 891400 on 7 degrees of freedom
## Multiple R-squared: 0.9861, Adjusted R-squared: 0.9841
                  496 on 1 and 7 DF, p-value: 9.301e-08
## F-statistic:
# Convert to millions for easier viewing
plotData = sinceNov12
plotData$TotalRevenue = plotData$TotalRevenue / 1000000
# Plot regression line
milModel = lm(TotalRevenue~DaysAfterOpeningWknd, data=plotData)
plot(TotalRevenue~DaysAfterOpeningWknd, data=plotData, yaxp=c(40,70,5), ylim=c(40,70),
     main="Revenue Since Opening Weekend", xlab="Days Since Opening Weekend", ylab="Total Revenue")
```

# **Revenue Since Opening Weekend**

abline(milModel)

