

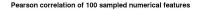
# Springleaf

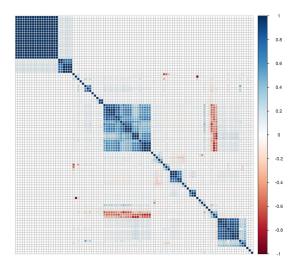
Guschin Alexander fall 2015

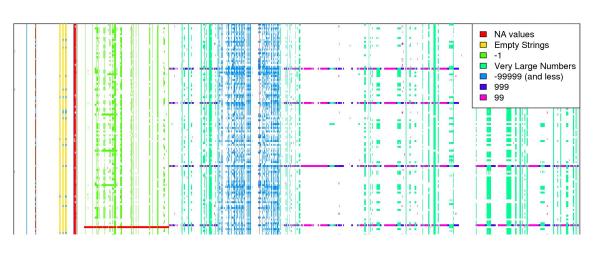
### Determine whether to send a direct mail piece to a customer

145k objects in train

anonymized features (~2k) AUC

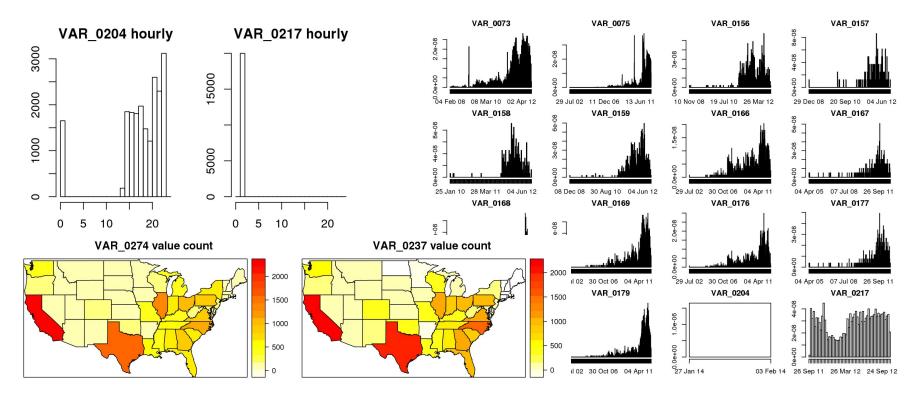






2 classes

# Hope for smart feature engineering



### feature packs

#### 0 level

processed dataset

basic dataset

mean-encoded dataset

KNN dataset

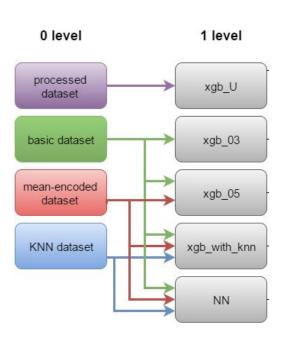
basic dataset - Basic data cleaning and feature engineering

processed dataset - Advanced data cleaning and feature engineering

mean-encoded dataset - Projecting features into homogeneous space

KNN dataset - distance features on mean-encoded

# 1 level : out-of-fold predictions - xgboost

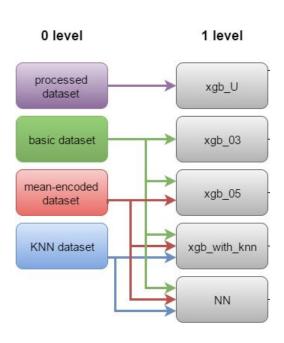


oof predictions (== metafeatures) should be diverse

main idea: each metafeature should bring 'new' information about Y

Xgboost trick: eta \* num\_rounds ≈ const

# 1 level: out-of-fold predictions - NN



#### ranks:

$$rank([0.1, 4, -2]) = [2, 3, 1]$$

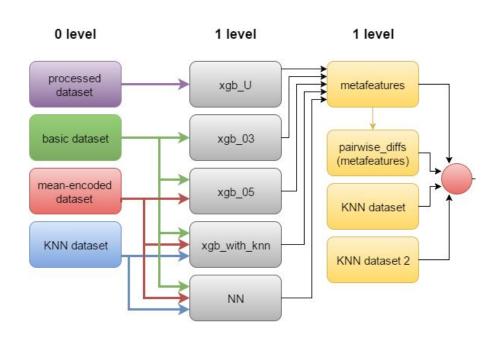
#### StandartScaler:

$$x = (x - mean(x)) / std(x - mean(x))$$

#### power:

feature = sign(feature) \* |feature| \*\* 0.5

### 1 level - features

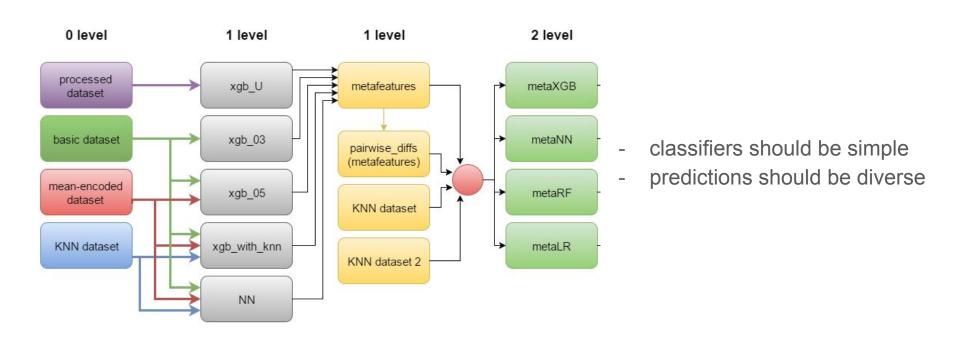


KNN dataset - distance features on meanencoded

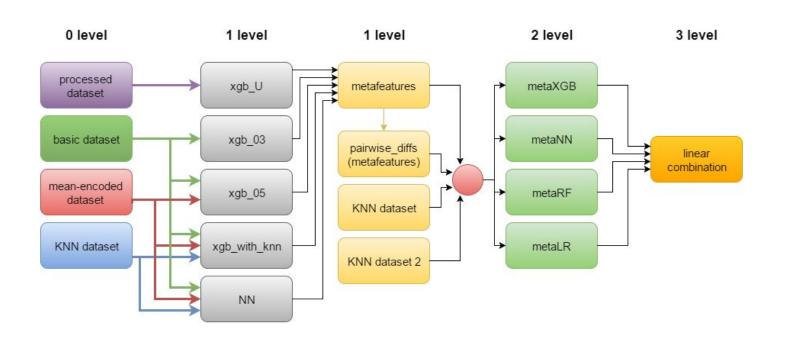
KNN dataset 2 - distance features on mean-encoded \*\* 0.5

Additional features should bring new information to 1 level

### 2 level - classifiers



### 3 level - final



coefficients are estimated using oof

# scripts on kaggle:

https://www.kaggle.com/steves/springleaf-marketing-response/visualizing-na-values/notebook

https://www.kaggle.com/darraghdog/springleaf-marketing-response/explore-springleaf