



# Working with Behavioural Styles

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Unless everyone in your team are assessing behavioural styles as part of a team exercise, you will have to determine someone else's behavioural style using the information in this course.

This workbook helps you to work out how to develop strategies to build a quality, working relationship with someone else.

You can download the workbook, print it off and complete it for everyone in your collaborative team. This will give you a really in-depth insight into the people you work with and the dynamics of the team.

# Working with Behavioural Styles

Name of Person

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Description of the quality of the working relationship (good and bad)

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Behavioural evidence (behaviour in meetings, communication style, motivation, etc.)

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Primary behavioural style

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Secondary behavioural style

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Key strategies to engaging and influencing (do's and don'ts)

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Personal plan for developing the working relationship

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*Stop*

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*Start*

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*Continue*

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