

# Near-optimal asymmetric binary matrix partitions

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joint work with

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# Take-it-or-leave-it sales

- A seller with  $m$  items for sale
- $n$  potential buyers
- Buyers have values for the items

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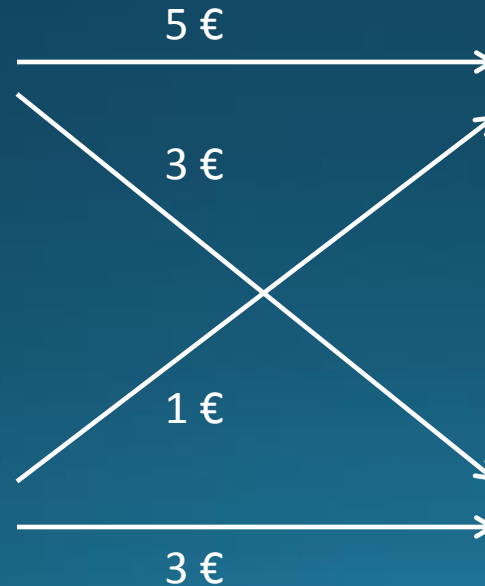
5 €

3 €



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# Take-it-or-leave-it sales

- Nature selects an item at random according to a prior distribution
- The seller wants to sell this item and maximize his *revenue*
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# Take-it-or-leave-it sales

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- Is it possible to sell such items at a price higher than 0?

# Take-it-or-leave-it sales

- Solution: *bundle* items together



- *Symmetric* bundling: all bundles are the same for all buyers
- *Asymmetric* bundling: different bundles for each buyer



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# Information asymmetry

- *The seller has more info than the buyers*
- Akerlof (1970): the market for lemons
  - Nobel prize in Economics (2001)
- Crawford and Sobel (1982): can the seller exploit this info?
- Milgrom and Weber (1982): the linkage principle
- Ghosh et al. (2007): clustering schemes + second price auction
- Emek et al. (2012): complexity

# Asymmetric binary matrix partition (ABMP)

- $A = n \times m$  matrix such that  $A_{ij} = \{0,1\}$
- $p$  = probability distribution over the columns of  $A$
- $B$  = *partition scheme* (one partition per row –  $B_i$  for row  $i$ )
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- $A_{ij}^B$  = *smooth value* of element  $A_{ij}$

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$$A_{ij}^B = \frac{\sum_{\ell \in B_{ik}} p_{\ell} \cdot A_{i\ell}}{\sum_{\ell \in B_{ik}} p_{\ell}}$$

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$$A_{41}^B = \frac{10\% \times 1 + 20\% \times 0}{10\% + 20\%} = 0.33$$

$$A_{23}^B = \frac{10\% \times 1 + 20\% \times 0 + 25\% \times 0}{10\% + 20\% + 25\%} = 0.18$$

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# Asymmetric binary matrix partition (ABMP)

- $v^B(A, p) = \text{partition value of } B$

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$$v^B(A, p) = (10\% \times 0.33) + (20\% \times 0.5) + (25\% \times 1) + (45\% \times 1) = 0.83$$

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# Asymmetric binary matrix partition (ABMP)

## The problem

Compute a partition scheme with maximum partition value

- Introduced by Alon et al. (2013)
- APX-hard (*this is really interesting!*)
- 0.563-approximation for uniform distribution
- $1/13$ -approximation for non-uniform distributions

# Interlude: approximation algorithms

- Consider an NP-hard maximization problem with some objective function

A poly-time algorithm is  $1/\rho$ -approximate if and only if

$$\mathbf{ALG} \geq 1/\rho \cdot \mathbf{OPT}$$

where ALG is the objective value of the solution returned by the algorithm and OPT is the maximum objective value

A problem is hard to approximate (APX-hard) within a factor of  $1/\rho$  iff it is NP-hard to design a  $1/\rho$ -approximation algorithm for it

# Our results

- Improved approximation algorithms for both cases

## Theorem

There is a  $9/10$ –approximate algorithm for the uniform case

## Theorem

There is a  $(1-1/e)$ –approximate algorithm for non-uniform case distributions

# Our results

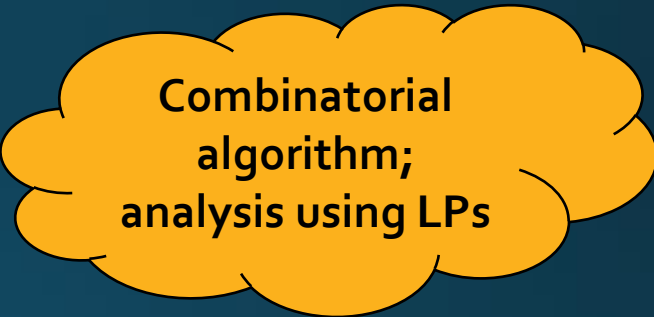
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A yellow cloud-like graphic with a black outline, containing text.

Combinatorial  
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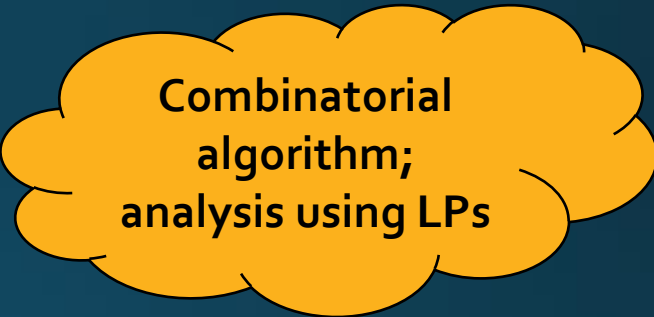
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Reduction to  
welfare  
maximization

# The uniform case

## Greedy algorithm

*Cover phase:* compute a full cover of the one-columns

*Greedy phase:*

- Consider the zero-columns one by one
  - Add the next zero-column to the bundle that maximizes its marginal contribution
- 
- Marginal contribution of a zero-column when it is added to a mixed bundle that consists of  $x$  zero-columns and  $y$  one-columns:

$$\Delta(x, y) = (x + 1) \frac{y}{x + y + 1} - x \frac{y}{x + y}$$

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## Optimal solution

## Greedy algorithm

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## Optimal solution

25% 25% 25% 25%

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25% 25% 25% 25%

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25% 25% 25% 25%

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$$\text{ALG} = \frac{3}{4}$$

$$\frac{\text{ALG}}{\text{OPT}} = \frac{9}{10}$$

# Non-uniform distributions

- Partition scheme = a collection of disjoint sets  $S_i$  (one per row) such that  $S_i$  contains the columns that achieve maximum smooth value at row  $i$
- Partition value = total contribution of all rows (through the columns  $S_i$ )

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$$S_1 = \{2\} \quad S_2 = \emptyset \quad S_3 = \emptyset \quad S_4 = \{1, 3, 4\}$$

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# Non-uniform distributions

## Observation

The problem is equivalent to *welfare maximization* where (agents = rows) and (bundles of items = sets of columns)

## Lemma

The contribution of each row is a submodular function

- The smooth greedy algorithm of Vondrák (2008) is  $(1-1/e)$ -approximate for submodular welfare maximization

# Open problems

- Better approximation algorithms
- The general case: non-binary values
  - Alon et al.(2013) proved logarithmic approximation guarantees, can we do better?

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Thank you!