## GG Media Q4 2013

I worked as marketing coordinator for nine months while finishing my senior year. GG brought me on to manage their 500 hr/mo account with a national advertising agency.

During this time, we worked together to overhaul a previously unbranded identity into a growing brand they will utilize for the next half century. The history of the Jansen's, and the attitude of an older Dallas businessman harangued by encroaching competitors was some referential perspective.

We told the story full-page, and often. To ease the cost to the client I also handled over \$500,000 in print and web placements. To compete on price sales and I set price sheets, key bottles, and leveraged our new brand and pipeline to reach shoppers for the holidays. The Wine Week kicked off a month of heavy sales by highlighting our longstanding traditional of French expertise by partnering with FACC in Dallas, seen below.







