

TAPANI SALONEN

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EDUCATION

PRINCETON UNIVERSITY

Princeton, NJ

Master in Finance (MFin)

Sept-12 – May-14

- GRE Quantitative score: 167/170 (95 percentile)
- Anticipated coursework: Corporate Restructuring and Mergers & Acquisitions, Financial Econometrics, Corporate Finance and Accounting, Asset Pricing, Modern Regression and Applied Time Series

AALTO UNIVERSITY/HELSINKI SCHOOL OF ECONOMICS

Helsinki, Finland

Bachelor of Science (with Distinction), Major: Economics, Minor: Finance

Sept-08 – Mar-12

- GPA 4.63/5.00
- Awards: Award for Achievements in Studies and in Student Organizations; Scholarship for Academic Excellence

WORK EXPERIENCE

INTERA PARTNERS (Private equity industry; 2012: assets under management €325M)

Helsinki, Finland

Summer Associate

May-12 – Aug-12

- Conducted an LBO analysis for a mid-sized acquisition target, which led to the deal team's decision to advance to negotiations with the target company owners
- Conducted a 60-page market study and recognized five buy-and-build strategies in the market by analyzing industry specific trends and by screening for potential acquisition targets using fundamental analysis
- Created a pitch book which was successfully used to approach multiple companies in an industry consolidation project
- Helped to create a new corporate strategy for a portfolio company by joining the company management in strategy workshops and developing the end product of the strategy process

MCKINSEY & COMPANY

Helsinki, Finland

Consultant Intern – Global Internship Program

Feb-12 – May-12

- Worked in client projects in Europe and Middle East with international teams consisting of team members from different countries
- Created an Excel model, which a multinational client started to use to enhance the pricing of their products
- Helped to create a new strategy to a client in the financial services industry by researching, analyzing and presenting key data about the client's competitive situation

AALTO UNIVERSITY SCHOOL OF ECONOMICS, DEPARTMENT OF FINANCE

Helsinki, Finland

Project Manager

May-11 – Sept-11

- Led a team of 5 on a project to collect and analyze key data on the educational and professional achievements of the Department's 872 alumni
- Coordinated the data collection efforts and served as a contact person to the alumni and faculty members involved with the project
- Calculated various statistics about the alumni, and published them and the alumni profiles in a book

METSÄ TISSUE CORPORATION (Consumer goods industry; 2010: t/o €0.94B, 3,100 employees)

Espoo, Finland

Summer Trainee – Corporate Finance

May-10 – Aug-10

- Created reporting models for various analyses, including key customer price development and variance analyses
- Bridged income statement accounts between the company's old and new enterprise resource planning systems
- Programmed an Excel tool that was used for compiling customer information from the company's database

ADDITIONAL INFORMATION

LEADERSHIP EXPERIENCE

- Member of the student council – Aalto University Student Union May-09 – Dec-11
- Vice chair of the board, Financial officer – Association of Economics Students in Helsinki Jan-10 – Dec-10
- Student representative of the board – Helsinki Business Graduates Association Jan-10 – Dec-10
- Chairman of the board – Nordic Economics Students' Union, Helsinki branch Jan-09 – Dec-09

INTERESTS

- Jazz music – plays the saxophone, clarinet and flute; worked as a professional musician for 1.5 years and taught saxophone and clarinet lessons between 2007-2008; studied jazz music in the Stadia University of Applied Sciences in Helsinki in 2007; founded an orchestra and became a recording artist for Sony BMG in 2007
- Sports – gym, squash, tennis

MISCELLANEOUS

- Experienced with VBA, Microsoft Office
- Languages skills: Finnish (native), Swedish (good), German (basic)
- Military service: Carried out in Finland in 2006; refresher courses taken in 2006 and 2009