

MAURICIO GONZALEZ CARRILLO

Bendheim Center for Finance, 26 Prospect Avenue, Princeton, NJ, 08540

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EDUCATION

Aug/12 - Jun/14
(Expected) **Princeton University**
Master in Finance

- Anticipated Coursework: Asset Pricing, Modern Regression and Applied Time Series, Corporate Finance and Financial Accounting, Financial Risk Management, Financial Econometrics, Portfolio Theory and Asset Management, Fixed Income: Models and Applications

Jun/11 – Jun/12 **CFA Institute**
CFA Candidate; Passed Level I and Level II Exams

Aug/05 - Dec/09 **Instituto Tecnológico Autónomo de México (ITAM), Mexico City, Mexico**
Bachelor in Economics with minor in Finance; graduated with Honors (GPA:3.8, top 1.5% of the class)

PROFESSIONAL EXPERIENCE

Jan/10 - Jul/12 **Morgan Stanley & Co. Incorporated, Mexico City, Mexico**
Financial Analyst, Investment Banking Division

- Perform market and financial analyses to identify capital raising and M&A opportunities for Mexican companies with market values of US\$500MM to US\$30Bn in the financial services, heavy industry, mining, transportation, real estate, infrastructure, and media sectors. Build valuation models and assess clients' financial position and business plans to increase attractiveness to potential investors.
- Performed valuation analyses and prepared positioning materials for companies in the microfinance, mining, consumer, chemicals, real estate, airline, railroads and financial institutions sectors to maximize market valuation and evaluate viability of IPOs. Resulted in 6 IPO mandates worth US\$5.8Bn total, including the largest expected IPO in the history of Mexico.
- Coordinated working sessions and meetings between clients, underwriters and legal counsel to close US\$2.1Bn in debt transactions for Mexican oil company Pemex and microfinance institution Financiera Independencia. Prepared positioning and investor marketing materials; structured Pemex's Global Depositary Note (GDN) offering, the first-ever bond of its kind for a corporate issuer, which allowed the company to diversify the investor base of its peso-denominated instruments and attain the lowest ever yield for its 10-year fixed rate local notes.
- Advised private equity client in bid for a US\$2.5Bn airport operator; devised mechanism to acquire control while optimizing capital deployment. Performed valuation analyses of the transaction.
- Advised Comcast on strategic alternatives for its Spanish-speaking US network Telemundo in the Mexican and South American markets. Performed analyses on competitive dynamics and regulatory outlook to find potential synergies with local players.

Jun/08 - Nov/09 **Evercore Partners / Protego Asesores, Mexico City, Mexico**
Junior Economic Analyst, Evercore Casa de Bolsa, Risk Management

- Analyzed economic and market indicators to forecast future trends in local interest rates, including econometric analyses to predict inflation. Provided recommendations to traders on debt securities' entry and selling points to improve portfolio performance. Briefed Mexican institutional investors on economic outlook and on the rationale behind Evercore's trading strategies. Planned medium and long term portfolio management strategies for *Evercore Casa de Bolsa*.
- Directed a four person crossfunctional team to investigate a possible downgrade of Mexico's sovereign debt rating. Predicted downgrade 3 months before Fitch Ratings, allowing our clients to reduce their exposure and avoid losses.
- Draft speeches and presentations given by Protego's CEO on economic environment and perspectives in several conferences and seminars organized by academic institutions or other organizations.

ADDITIONAL INFORMATION

- Won first place in the 2009/2010 *Global Investment Research Challenge* in Mexico, an equity research contest organized by the CFA Institute. Represented Mexico in the regional final that took place in New York in March 2010.
- Member of ITAM's Student Finance Association (AFITAM) and Promotion Director at the Management Board.
 - Implemented a marketing strategy using social media networks and organized several informal social events to increase membership. Resulted in an increase of 30% in applications and more than 20% in admitted applicants for the next semester.
- Black belt in Taekwondo; won 1st place in 2 amateur kickboxing tournaments; debuted as a professional kickboxing fighter.