

CHIIRO SEKO

Bendheim Center for Finance, 26 Prospect Avenue, Princeton, NJ 08540

+1 (609) 903-3066 | cseko@princeton.edu

EDUCATION

PRINCETON UNIVERSITY

Princeton, NJ

Master in Finance Candidate

2011-2013

Expected coursework : Asset Pricing, Modern Regression and Time Series, Portfolio Theory and Asset Management, Options, Futures and Derivatives, Institutional Finance: Trading and Markets

GRE Quantitative: 800/800

THE UNIVERSITY OF TOKYO

Tokyo, Japan

Bachelor of Economics

2004-2008

PROFESSIONAL EXPERIENCE

DEUTSCHE ASSET MANAGEMENT (JAPAN) LIMITED

Tokyo, Japan

Associate, Product Management Japan

April 2008- July 2011

Responsible for managing the full product management lifecycle of fund launches across all local and international colleagues, clients and consultants.

Examples of Funds Launched / Involved in:

- Global High Yield Bond Fund; Cayman-Japanese Fund of Funds, with currency basket share classes; maximum AuM 14bn USD
- Emerging Sovereign Bond Fund, monthly dividend, with currency selective share classes
- Indian Equities Fund, focusing on consumption-related stocks
- Global High Yield Convertible Bond Fund, with NAV trigger for early redemption

Responsibilities include:

- Coordinated fund launches among all relevant departments in Japan and other locations, finalizing all required specifications when developing and launching new products. Ran the local fund launch meetings.
 - Acted as a representative of Japan for fund launches and other fund related issues to develop and maintain funds, in close teamwork with Product Management International in Frankfurt.
 - Was responsible for ensuring all relevant information was available onshore with regard to off-shore fund registration and launch. Worked particularly on Luxembourg SIF/UCITS funds.
 - Developed and maintained process and procedural documents for the creation, implementation or amendment to local products. Worked with legal, documentation, PM International and compliance to create and amend terms and conditions for new products.
 - Created product concept and business cases for new funds and presented to local and regional approval committees.
 - Coordinated and managed all required product specifications for and with a distributor prior to developing and launching a new product.
 - Obtained market intelligence and promoted new product ideas to the sales department.
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ADDITIONAL INFORMATION

- Language: Japanese
- Computer skills: Bloomberg, VBA, R, STATA, Microsoft Office suite
- Advanced Certificate in ABRSM Piano; Awarded the Sheila Mossman Memorial Prize for the highest mark across the board in UK in 1996
- Hobbies: Travelling, Mahjong, Piano