



Sept 2019

OpenShift Introduction Day

For Partner Sales and PreSales

Format: 1 Day

Audience: Mixed Audience (first Half) Technical presales (Second Half).
This workshop is designed to show the infrastructure and the main changes of OpenShift it did not cover developer-related content.

Purpose: Showing RedHat Partners the new OpenShift Version 4.x from an infrastructure perspective and some of the new and exciting features

Expected Outcome: Update our partners base with the new features, give presales people a teaser for upcoming pieces of training. Enhance the OCP sales numbers with our partners. Deliver a good foundation for sales communication with partners about OpenShift.

Prerequisites:

Sales:	RedHat ready partner, interested in digital transformation sales
PreSales:	Basic understanding of Linux and container, a Tablet or Notebook for the HandsOn part

Agenda:

10:30	-	11:00	Welcome and Introduction
11:00	-	11:45	OpenShift - the Plattform for great Ideas
11:45	-	13:00	OpenShift 4.x whats changed, whats new - an overview
Lunch Break			
Part two (technical)			
14:00	-	16:30	OpenShift 4.x Architecture/ Installation / Upgrade
16:30	-	17:00	RoadMap

